# TRANSFORMING THE WAY WE SEARCH FOR FLATS

# BEFORE

A residential property tends to be one of the **biggest financial commitments** for most people.

However, it is challenging to make a holistic purchasing decision because most people are only familiar with certain areas in Singapore (e.g. where they grew up or currently live). They may not know the full range of options available, their respective access to amenities, and whether the locations suit their daily needs.

**Property websites have not been useful** in this respect as they tend to focus on using prices to help buyers narrow down their options.

# AFTER

We seek to shed insight on whether the price of a flat reflects the richness of amenities available within its vicinity, and provide a novel search tool that can help buyers open their minds to the various housing options available, based on their preference for various types of amenities, as well as cost.

### **KEY OBJECTIVES**

- 1. FACT CHECK: Are expensive and popular flats "worth it" in terms of access to amenities?
- 2. A NEW SEARCH TOOL for flat buyers which enables purchasing decisions based on access to amenities
- 3. CASE STUDY: Are there better-than-million-dollar-flats? (demonstration of the tool)
- 4. AN EXTENDED APPLICATION: Rejuvenation and redevelopment of HDB Towns



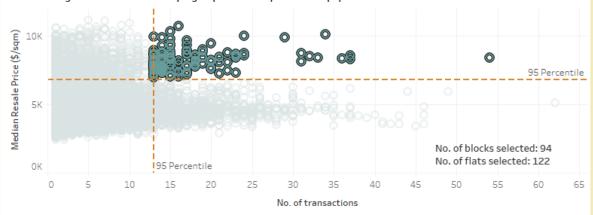
# Are Expensive and Popular Flats Really "Worth It"?

In this analysis, we examine flats with the highest resale prices and number of resale transactions, to see whether they provide superior access to amenities. Resale data is based on transactions from Jan 2017 onwards, while accessibility of amenities was determined through geospatial analysis of an assortment of spatial datasets.

# 1. Distribution of Resale Prices & Transactions

Each point in this plot represents a particular HDB block and flat size pairing. Mouse over to see its postcode, floor area, median resale price per sqm and number of resale transactions.

Click and drag to select flats in the top right quadrant - expensive and popular flats.

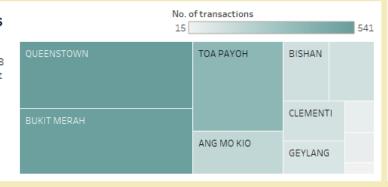


# 2. Prime Towns & Flat Types

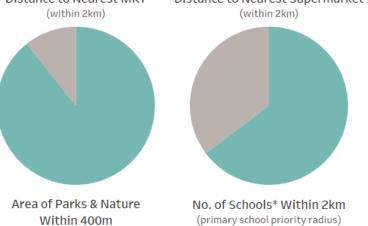
There are ~122 expensive and popular flats spanning across ~94 blocks (~1.2% of all HDB blocks), located mainly in Queenstown, Bukit Merah, Toa Payoh and Ang Mo Kio. The most popular flat type is 4-room.

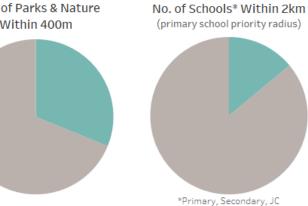
Choose whether to display distribution by Town / flat type

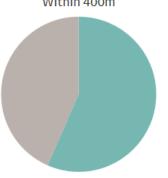
Town



# 3. Accessibility of Amenities BETTER THAN NATIONAL MEDIAN WORSE THAN NATIONAL MEDIAN The pie charts below show the proportion of the selected flats which are better vs worse than the national median in terms of accessibility of MRT stations, supermarkets, food outlets, parks and nature reserves, and schools. Distance to Nearest MRT Distance to Nearest Supermarket No. of Food Outlets (within 2km) Within 400m







The results indicate that most of the expensive and popular flats have superior accessibility to MRTs, supermarkets and food outlets. However, given that these are the top 5% of flats in Singapore in terms of price and demand, it is surprising to see that a significant proportion of them have below-median access to these essential amenities.

Furthermore, more than half of these expensive and popular flats have below-median access to parks, nature reserves and schools.

# A New Search Tool for Flat Buyers

Given that popular flats may not necessarily have the best access to amenities, we have built a tool to enable flat buyers to explore alternative options which have equivalent or better access to amenities than a flat they currently have in mind to purchase.

### 1. What matters to you?

Hover over each factor for details. Drag the sliders to set their weightage.

### SET DEFAULT WEIGHTS

Distance to CBD

530251

540251

251

251

MRT, Food, Supermarket Childcare & Schools

Nature and Parks

0.2 0.1

# 2. Select an HDB block you are considering

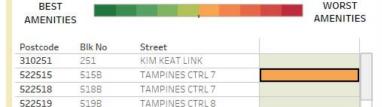
Key in the Postcode/ Block Number of the block you are considering, as well as your preferred flat type.

[note: only blocks with your specified flat type will show up]

Flat Type Postcode / Blk No 5 Rm Contains "251"

Click to select your block from the list below.

Blocks are colored according to overall accessibility of amenities, based on weightage of factors selected in (1).



HOUGANG AVE 3

COMPASSVALE ST

# 3. These blocks are equivalent or better

2K

3K

4K

5K



10K

11K



Median Resale Price (\$/sqm)

= median resale price at the block you are currently considering. [note: this may not be available for some blocks]

# Case Study: Million Dollar Flats

Here we demonstrate an example of how the new user tool could be used. In recent years, there have been a number of HDB flats sold for a million dollars or more. Do these premium flats offer the best access to amenities? Or are there better-than-million-dollar flats?

### 1. What matters to you?

Click the button below to set the weights to default values, which reflect the needs of the average flat buyer.

### SET DEFAULT WEIGHTS

MRT, Food, Supermarket Childcare & Schools

0.5

Distance to CBD Nature and Parks

0.1

### 2. Select a million-dollar-flat

The blocks listed below had million-dollar transactions within the past 5 years.

Select a flat type and click on one of the blocks.

Blocks are colored according to overall accessibility of amenities, based on weightage of factors selected in (1).



Flat Type 5 Rm

| Postcode | Blk No | Street        |
|----------|--------|---------------|
| 85101    | 1A     | CANTONMENT RD |
| 85201    | 1B     | CANTONMENT RD |
| 85301    | 1C     | CANTONMENT RD |
| 85401    | 1D     | CANTONMENT RD |
| 85501    | 1E     | CANTONMENT RD |
| 85601    | 1F     | CANTONMENT RD |
| 05704    |        | CALIFORNIE DE |

# 3. These are better-than-million-dollar-flats!

4. Compare Prices



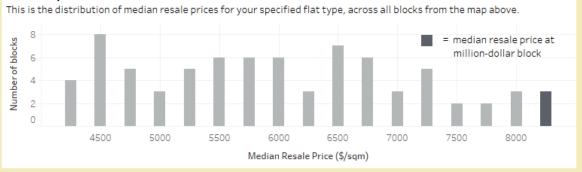
While there are a few million-dollar-flats which prove to be rare gems (e.g. Pinnacle at Duxton along Cantonment Rd), in general we see that there are equivalent or better alternatives to most of these flats.

WORST

AMENITIES

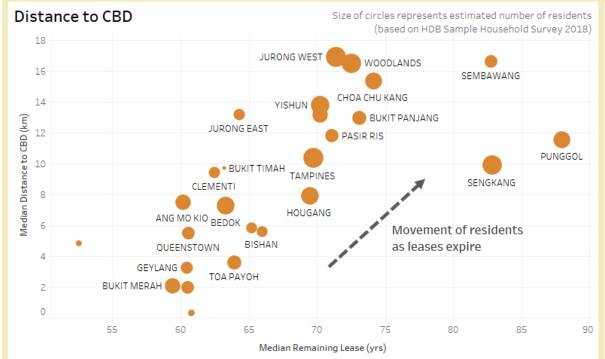
This shows that the tool is effective in enabling buyers to make more informed flat purchases.





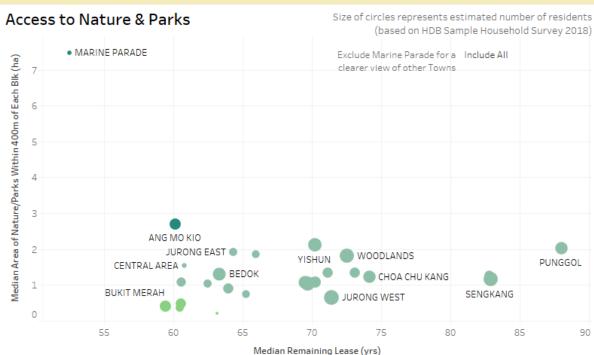
# An Extended Application - Rejuvenation and Redevelopment

This enriched dataset could be useful not just for home buyers but for policy makers and planners as well. As HDB Towns move towards redevelopment, many residents will be moving from mature to non-mature estates. Will they be able to enjoy similar access to amenities in their new homes? And as we embark on rejuvenation and redevelopment, in what ways should we enhance our older Towns?



Older towns are nearer to the CBD than younger ones. As a result, when older towns like Bukit Merah, Geylang and Toa Payoh are redeveloped, displaced residents may have to move much further from the CBD if they want to purchase a flat with a substantial remaining lease. Due to bunched lease expiry, there could be a large group of Singaporeans who experience a decline in convenience (e.g. longer commute).

To reduce the number of residents who experience this effect, HDB may need to progressively build new flats in central areas, either on vacant land or through early redevelopment of selected precincts.



Residents of Marine Parade estate, located right next to East Coast Park, enjoy exceptional access to greenery. Ang Mo Kio is also greener than most Towns, albeit a less extreme case. The development of Tengah, which will be designed as a Forest Town, will hopefully provide residents of Marine Parade and Ang Mo Kio with more comparable options when their current leases expire.

At the other end of the spectrum, as we redevelop towns like Bukit Merah, Geylang and Kallang/ Whampoa, we may want to inject more greenery into the area.