

Date: 17th of May 2022

(Subject: Payment Collection Instrument)

To

The Respected Sir / Madam,

We are mainly Software Development Company Our Origination Placed in 2012 in Kolkata, we are developing ERP, E-commerce, Billing & Accounting, School, Hospital & Hotel Management, Finance NBFC (Money Transfer, PD, Recurring Loan) Application/solution for Enterprise level Solution. Our Developers are Expert on RFID, PoS, Web, IOS, Desktop, Android Development. In 2019 the name of the company was changed. The registered name is EZYONE DIGITAL SYSTEMS PRIVATE LIMITED. After a long year we Develops a Marketplace Application, According to Our research, over 60% of sales already happen through marketplaces, and some of the most successful companies worldwide (Airbnb, Amazon, Uber) operate under this model. A marketplace is a platform where vendors can come together to sell their products or services to a curated customer base. The role of a marketplace owner is to bring together the right vendors and the right customers to drive sales through an exceptional multi-vendor platform - sellers have a place to gain visibility and sell their products, and the marketplace owner earns a commission from each sale.

An online store, on the other hand, is a single store selling its own products online. All marketing and operations are managed by the company.

All-Over India We have approx. 5 lakhs Active Customer / User's, and 1.5 lakhs Active vendors

Currently We don't have Cashless Transaction, currently we trying to start physical and virtual Cashless Transaction.

For Cashless Payment

1. Point-Of-Sale (POS) Terminal is Risk Free

Store to selling or good's Delivery Time Maximum customer's (approx. 30 – 35 Percent) customer's Want to pay by physical debit, credit or prepaid card. This has a direct impact on our sales
If we enable this solution then we increase 30 – 35 Percent Sales.

2. Tab to Pay Risk Free

This a Latest Technology is Fast, easy, secure, currently smart Phone or Smart Watch are NFC Supported is Risk Free, Investment Free (for Seller). If we enable this solution/ services then we increase our sale up to 30%

Transaction Commitment

First Quarter 75 Cr, after 6 Month 195 Cr, yearly 390 Cr to 400 Cr and Every Year we increase approx. 20-25%

3. Bharat QR / UPI / VPA

This is most Popular, Fast, easy, secure Cashless Transaction, 70 Percent Seller / Merchant is known what is Bharat QR / UPI / VPA. 99% Success Ratio. Low-cost infrastructure, is a system that powers multiple bank accounts into a single mobile application merging several banking features, seamless fund routing & merchant payments into one hood. It also caters to the "Peer to Peer" collect request which can be scheduled and paid as per requirement and convenience

If your or your Bank provide me this service / facility then we give you good business.....

Yours Sincerely,
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