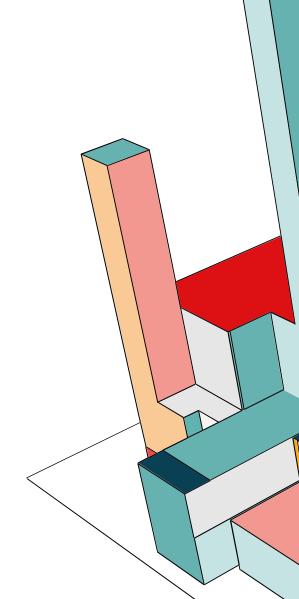


LEAN STARTUP METHODOLOGY

GAURANG-ENG21CT0006 JAICE- ENG21CT0011 SHASHANK -ENG21CT0036 SWAROOP - ENG21CT0041

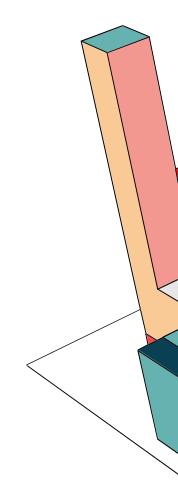
AGENDA

- Executive Summary
- Scenario evaluation
- Our Journey
- Field visit-Expert view 1
- Field visit- Expert view 2



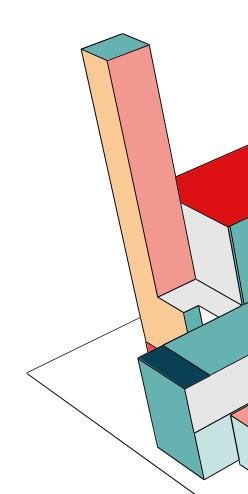
EXECUTIVE SUMMARY

- **Change**: Implementing a traffic light optimization system using radar, RFID, or microchips for real-time vehicle data collection at traffic signals.
- **Aspect that will change**: Replacing the existing traffic light control system that utilizes IR sensors and cameras with a completely new system based on the chosen technology (radar, RFID, or microchips).
- Success or fail metric: Primary metric: No statistically proven matrices is available with us to show significant reduction in average wait time per vehicle across all traffic signals in the test area compared to the existing system using IR sensors and cameras.



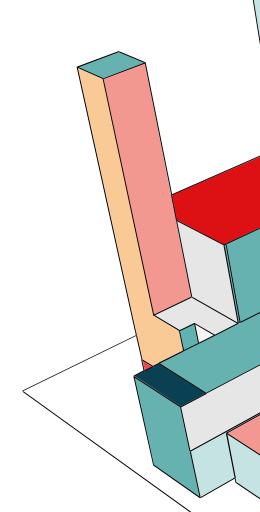
SUCCESS/FAIL SCENARIO

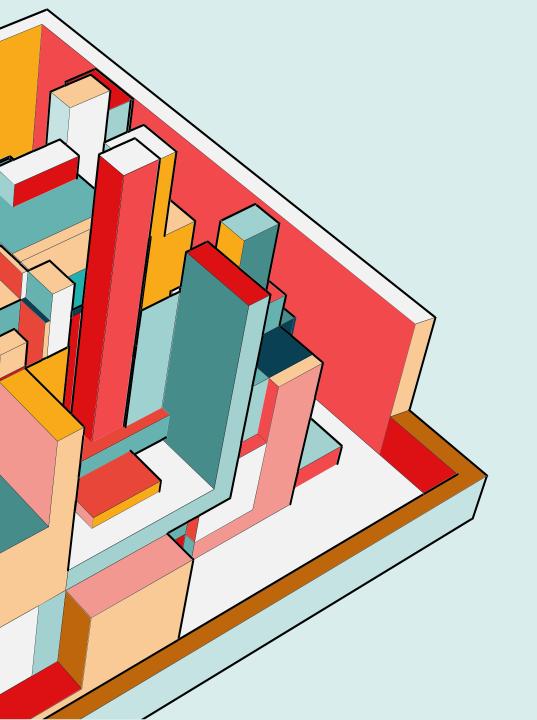
- **Similar Functionality**: Existing system likely utilizes IR sensors and AI cameras, achieving similar goals
- No need for cost reduction: To manage traffic in cities like Bengaluru, efficiency matters more than cost
- Compatibility Issues: Integrating a completely new system with existing traffic light infrastructure could be complex and time-consuming
- TCR Priority: The TCR's (Traffic Control Room) focus might be on maintaining this progress and addressing safety concerns.



JOURNEY

- 1. Initial Focus: Accident Data Analysis (Karnataka State Police Hackathon)
- 2. Pivoting to Traffic Optimization Solutions (Manthan Business Idea Hackathon)
- 3. Refining Ideas through User Interaction
- Network engineers Madiwala Traffic Police StationMain Traffic Control Room (Meeting with Dr. Anilkumar)
- 4. Plan to rephrase the idea .





FIELD VISIT

On Traffic Optimization

EXPERT ADVIDE 1

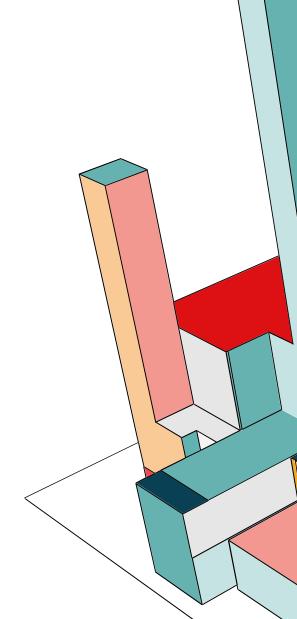
Date and Time: 22nd March 2024, 12:27

• Location : DSU Campus, Kudlu Gate

• Name : Yogish M P

• Occupation : System Administrator

- Perception on idea:
 - Try to work on drawbacks of current system
 - Consider preliminary precautions
- Alterations:
 - Work on packet management
- Key Findings : RFID ChipsNS3



EXPERT ADVIDE 2

• Date and Time: 25th March 2024, 01:50

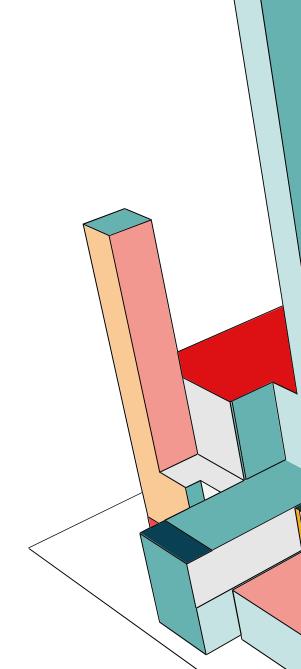
Location: Traffic Control Room, Bengaluru

• Name: Dr. Anilkumar P G

• Occupation : Traffic Police Inspector

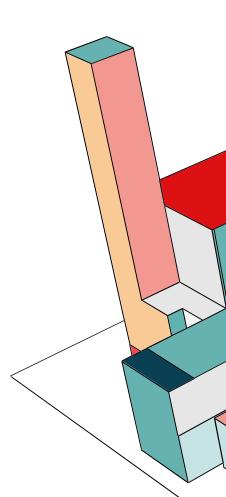
- Perception on idea:
 - Work on road safety rather than optimization
 - Consider preliminary precautions
- Alterations:
 - Work on road safety
- Key Findings:
 - Current system using IR sensors and Al cameras

B • ASTRAM

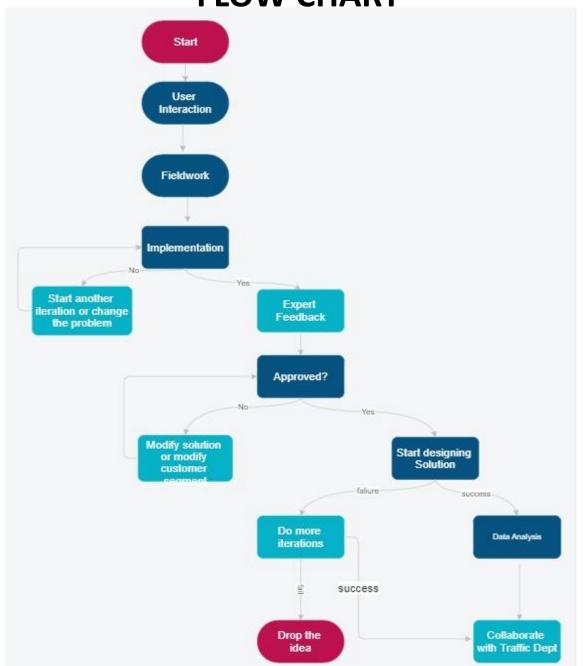


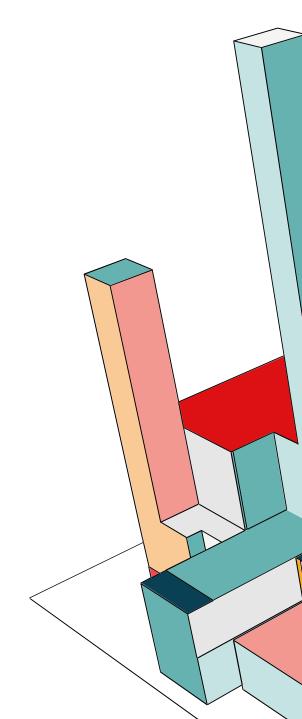
KEY LEARNINGS

- Acknowledge the importance of adapting based on user feedback
- Emphasize the value of user interaction for refining solutions (e.g., insights from engineers and traffic control room).
- Guidance of Prof. Bhaskar Venugopalan sir in decision making and understanding technical things etc.
- Existing Traffic Management System



FLOW CHART





BUSINESS MODEL CANVA 1-TRAFFIC OPTIMIZATION

KEY PARTNERS/CUSTOMERS:

Bangalore traffic police:

The Task of traffic management in the city is managed by Bangalore traffic police. Their collaboration will be proved essential for us

BBMP officials

The traffic lights installation and resource management of this city is managed by BBMP. Partnership is essential with the city administrators

Network providers:

KEY ACTIVITIES:

Providing Continuous and live data on the number of Vehicles on a particular road, with high accuracy.

Analysis of live traffic data, to mitigate/reduce traffic, by creating a priority system Automate the traffic signalling and management.

KEY RESOURCES:

Local area network Infrastructure for each traffic junctions in the city.

Vehicular ad hoc networks.

microcontroller development board such as **NodeMCU**

RFID based technology to act as nodes in the network

VALUE PROPOSITIONS:

Traffic optimization:

Improving traffic flow and reducing congestion by adjusting signal timings based on real-time traffic data from the nodes and analyzing the data to provide priority-based signal timings.

Automation:

Automate the traffic monitoring and traffic signaling system..

Accident prevention and management: Minimalize any accidents that may occur. And provide fast information on accidents occurred in the network

Priority vehicles:

Ambulances, fire trucks, VIP and police vehicles get immediate priority to pass through the traffic junction

CUSTOMER RELATIONSHIPS:

Application based support where the Feedback will be used to reiterations to the product

Self-service: The company enables customers to access the network service without any direct interaction with the company.

CHANNELS:

Business to business model.
Wherein we will be partnering up with the administrative body of Bangalore metropolitan area (BBMP) and the Bangalore city traffic police.

CUSTOMER SEGMENTS:

- Metropolitan citizens who travel using their private vehicles in cities like BLR
- City Traffic police will be able to efficiently manage the traffic in the city with the help of our product

COST STRUCTURE:

- Development of network Technology with node chips
- Priority system development to automate traffic management
- Customer Support

REVENUE STREAMS:

- Subscription Fees
- · One time payment for the entire product
- System maintenance fee

BUSINESS MODEL CANVA 2- PUBLIC TRANSPORT

KEY PARTNERS/CUSTOMERS:

BMTC:

We will be partnering up with BMTC because it is more concerned about the development of Bengaluru and it provides economic benefits to bmtc.

KEY ACTIVITIES:

- Connecting the fleet of buses to the LAN at the bus stands
- transmit live data from the bus to the network,
- Provided to the customers waiting in the bus stand

KEY RESOURCES:

- Local area network Infrastructure for each Bus stand in the city.
- Ticket management system in each fleet buses so that we can provide
- microcontroller development board (say, NodeMCU)

VALUE PROPOSITIONS:

Traffic optimization:

- The customer doesn't know if there is a bus that will come to their particular stand that will go to the customer's desired destination, and whether there is space for the customer to board the bus.
- The junctions then we can send data to the mobile application to the customers.
- The number of passengers on board of a bmtc bus.

CUSTOMER RELATIONSHIPS:

 Self-service: The company enables customers to access the service with the help of mobile applications.

CHANNELS:

B2B channel of having tie up with the administrative body of BMTC.

CUSTOMER SEGMENTS:

 Metropolitan citizens who travel using the services provided by public transport co-operations like BMTC

COST STRUCTURE:

- Development of network Technology with node chips and database
- system to continuously update the information to the customers mobile application
- Customer Support

REVENUE STREAMS:

- Subscription Fees
- System maintenance fee

BUSINESS MODEL CANVA 3- PUBLIC TRANSPORT

KEY PARTNERS/CUSTOMERS:

BMTC:

We will be partnering up with BMTC because it is more concerned about the development of Bengaluru and it provides economic benefits to bmtc

KEY ACTIVITIES:

Connecting the fleet of buses to the LAN at the bus stands and then transmit live data from the bus to the network, from which the data will be provided to a database and that data can be Provided to the customers waiting in the bus stand

KEY RESOURCES:

Local area network
Infrastructure for each Bus
stand in the city.
Ticket management system
in each fleet buses so that we
can provide

microcontroller development board such as **NodeMCU**

database management system which will have cache data

VALUE PROPOSITIONS:

Traffic optimization: many a times the customer doesn't know if there is a bus that will come to their particular stand that will go to the customer's desired destination, and whether there is space for the customer to board the bus. So if the fleet of buses is connected to a network, which is provided in the junctions then we can send data to the mobile application to the customers. Then they will be able to get information on the number of passengers on board of a bmtc bus.

They will also get to know which bus is on route to their bus stand.

By this data our customers can make an informed decision on which bus they should board or not.

CUSTOMER RELATIONSHIPS:

Self-service: The company enables customers to access the service with the help of mobile applications.

CHANNELS:

(B2C) Business to customer channel by sending the information of the bus and number of passengers onboard the bus

CUSTOMER SEGMENTS:

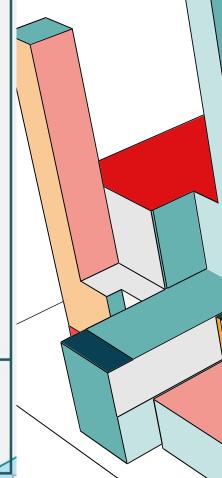
- Metropolitan citizens who travel using the services provided by public transport co-operations like BMTC
- The

COST STRUCTURE:

- Development of network Technology with node chips and database
- system to continuously update the information to the customers mobile application
- Customer Support

REVENUE STREAMS:

- Subscription Fees
- System maintenance fee



CONCLUSION

Our traffic light optimization project, while unsuccessful in its initial form, yielded valuable insights. We learned the existing system is already effective. Moving forward, we have two options: partner with the Traffic Control Room to focus on road safety using our real-time data expertise, or explore a new area in traffic management, potentially developing a real-time incident detection system or integrating with navigation apps. Regardless of the path chosen, this project has equipped us with valuable knowledge to make a positive impact on Bengaluru's traffic system.

