# FACTORS THAT COULD INFLUENCE RESIDENTIAL HOME PRICES ACROSS THE UNITED STATES OVER THE NEXT 10 YEARS

Shashank N

# Introduction

This report describes (in a mutually exclusive and collectively exhaustive format) all the factors that could influence residential home prices across the United States over the next 10 years.

# **Brief**

The Real estate market, especially residential houses and their prices are influenced by many factors. Things like interest rates, population density, the economy, market cycles, consumer behaviour and the likes play key roles in influencing the prices of houses in any demographic region. The analysis in this report has been restricted to just the United States.

# Factors that Influence Prices of residential houses in the United States

 Income: The average income of people living in a particular area is one of the most defining factors of the prices of houses in that area. Houses around major cities and states where people tend to earn more are usually also costlier than houses in rural areas.
Income of people is directly proportional to the prices of residential houses.

#### 2. Location:

Residential houses are usually costlier where there are

- a. Better Employment opportunities
- b. High Population density
- c. Malls, Entertainment centers, schools etc. nearby

All these factors influence the houses of prices.

# 3. The general condition of the house:

People tend to be willing to pay more for houses that are in better condition. So, little factors like the state of the bulbs, fans, toilets, roofing, kitchen and all that can go a long way in determining the value of your house. Age of the house also matters quite a few times.

### 4. Number and Sizes of the rooms:

- a. 1 bedroom Flats are comparatively expensive. After that prices of residential apartments rise linearly from two to eight with its peak at eighth then falls back from 9 onwards.
- b. The price of a house tends to increase with the number of bathrooms available. The sweet point is somewhere around 7 bathrooms
- c. Even though people tend to pay more for houses with more floors. They are also other factors that would also affect the price.

- 5. Age and State of the house: Houses that were built recently are usually costlier than older houses and people tend to pay more for houses that were just recently renovated.
- 6. Views and Aesthetics: Houses with beautiful views and waterfronts tend to be costlier. This is the reason why the beach side apartments are super expensive. This is mainly due to it's views and experience

There are some other major influencing factors that might affect the price of residential houses like the neighbourhood around the houses, the interests rates of the house, the current economy and so on.

Regards,

Shashank N