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Professor: Andrew Hua

Week 8 "Time Series Modeling"

## **Objective**

Plot the data with proper labeling and make some observations on the graph.

Split this data into a training and test set. Use the last year of data (July 2020 – June 2021) of data as your test set and the rest as your training set.

Use the training set to build a predictive model for the monthly retail sales.

Use the model to predict the monthly retail sales on the last year of data.

Report the RMSE of the model predictions on the test set.

In [1]: #importing the dataset
import pandas as pd

In [249... df=pd.read\_excel(r"C:\Users\Shaun\OneDrive\Documents\DSC630\us\_retail\_sales.xlsx")

In [149... #Checking df df.tail()

Out[149]: DEC **YEAR** JAN **FFR** APR JUN JUL AUG SEP ОСТ NOV MAR MAY 25 2017 416081 415503 414620 416889 414540 416505 416744.0 417179.0 426501.0 426933.0 431158 0 433282 0 2018 432148 434106 433232 435610 439996 438191 440703.0 439278.0 438985.0 444038.0 445242.0 434803.0 2019 440751 439996 447167 448709 449552 454012.0 456500.0 452849.0 455486.0 457658.0 458055.0 27 450927 444631 2020 460586 459610 434281 379892 481627.0 483716.0 493991.0 488652.0 476343 493327.0 29 2021 520162 504458 559871 562269 548987 550782 NaN NaN NaN NaN NaN NaN

In [150... #familiarize df.shape

Out[150]: (30, 13)

Out[151]:

- 4 |

In [151... df.describe()

JAN JUN JUL **YEAR FEB** MAR APR MAY 30.000000 30.000000 30.000000 30.000000 30.000000 30 000000 29 000000 30.000000 count 2006.500000 304803.833333 305200.900000 309205.633333 311406.966667 304375.448276 3 mean 307533.566667 306719.600000 std 8.803408 97687.399232 96682.043053 100002.422696 98207.161171 99541.010078 101057.212178 92471.103673 147223.000000 148032.000000 1992.000000 146925.000000 149010.000000 149800.000000 150761.000000 min 146805.000000 25% 1999 250000 228856 750000 231470 750000 233019 000000 233235 500000 234976 500000 235967.250000 233948 000000 2 50% 2006 500000 303486.000000 304592.500000 308655.500000 311233.500000 308690.000000 312957.000000 313520.000000 2013.750000 371527 000000 377008.500000 373554 000000 75% 379221.000000 376797.500000 382698.250000 383839.750000 2021.000000 520162.000000 504458.000000 559871.000000 562269.000000 548987.000000 550782.000000 481627.000000

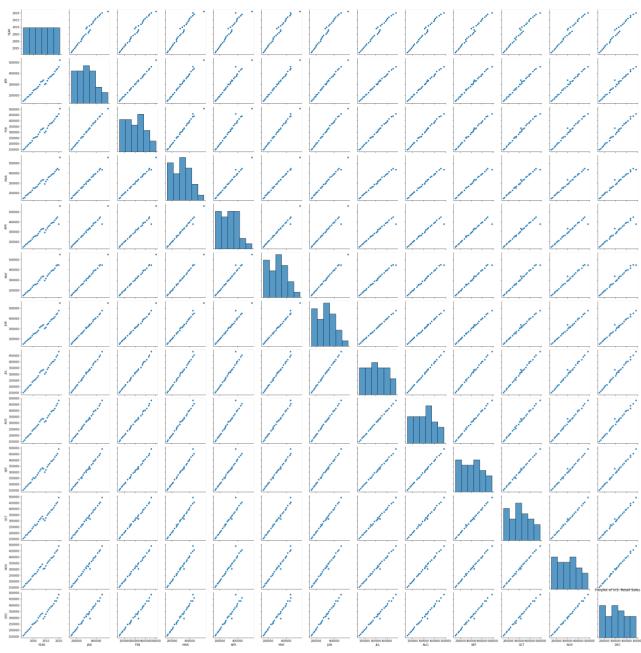
```
#Plot the data with proper labeling and make some observations on the graph.
In [152...
           import matplotlib.pyplot as plt
In [153...
           import seaborn as sns
In [154...
           #correlation review
           correl=df.corr()
 In [39]: #create heatmap
           plt.figure(figsize=(18,9))
           sns.heatmap(correl, annot=True)
           plt.title("Correlation of U.S. Retail Sales by Time Series", fontsize=20)
          Text(0.5, 1.0, 'Correlation of U.S. Retail Sales by Time Series')
```

Out[39]:

## Correlation of U.S. Retail Sales by Time Series - 1.000 0.98 0.96 0.98 Ā 1 1 1 1 1 1 1 1 1 0.99 0.995 EB 1 0.99 0.99 MAR 0.98 0.99 1 0.99 1 0.99 0.99 0.990 APR 0.98 0.98 0.98 0.98 0.99 1 0.98 1 MAY 1 1 1 0.99 1 1 1 1 0.99 0.99 0.985 S 0.99 0.980 耳 0.99 AUG 1 0.98 1 0.99 0.975 딿 0.99 1 0.99 967 0.970 ΝOV 0.99 0.99 0.99 1 0.99 0 99 0 99 0.99 1 1 0.965 YEAR ΙΑΝ FÉB MÁR APR MAY ΙÚΝ ΙÚL AÚG SÉP оċт NÓV DÉC

```
In [40]: #create pairplot
         plt.figure(figsize=(18,9))
         sns.pairplot(df)
         plt.title("Pairplot of U.S. Retail Sales")
```

Text(0.5, 1.0, 'Pairplot of U.S. Retail Sales') Out[40]: <Figure size 1296x648 with 0 Axes>



```
In [155... #Review of available JUNE and JULY by YEAR
sns.relplot(x='JUN', y='JUL', hue='YEAR', data=df)
plt.title("June and July sales by years available", fontsize=20)
```

 ${\tt Out[155]:}$  Text(0.5, 1.0, 'June and July sales by years available')

```
June and July sales by years available
              450000
              400000
                                                                YEAR
             350000
                                                                 1995
                                                                  2000
                                                                  2005
              300000
                                                                  2010
                                                                  2015
                                                                  2020
             250000
             200000
             150000
                   150000 200000 250000 300000 350000 400000 450000
           #Begin the process to split the data for model.
 In [50]:
           import numpy as np
           df.tail(3)
In [182...
Out[182]:
               YEAR
                       JAN
                               FEB
                                      MAR
                                              APR
                                                     MAY
                                                             JUN
                                                                      JUL
                                                                              AUG
                                                                                        SEP
                                                                                                ОСТ
                                                                                                         NOV
                                                                                                                  DEC
               2019 440751 439996 447167
                                                   449552
                                                          450927
                                                                  454012.0 456500.0
                                                                                    452849.0 455486.0
                                                                                                     457658.0 458055.0
                                           448709
                                                                          483716.0
                2020
                     460586
                            459610 434281
                                            379892
                                                   444631
                                                           476343
                                                                 481627.0
                                                                                    493327.0 493991.0 488652.0 484782.0
                     520162 504458 559871
                                            562269
                                                   548987 550782
                                                                      NaN
                                                                              NaN
                                                                                       NaN
                                                                                                NaN
                                                                                                         NaN
                                                                                                                  NaN
           #seperate values of interest for proposed test set
In [158...
           vOI20=df.loc[28,['YEAR','JUL','AUG','SEP','OCT','NOV','DEC']]
           vOI21=df.loc[29,['YEAR','JAN','FEB','MAR','APR','MAY','JUN']]
           #Checking values 2020
In [159...
           df20=pd.DataFrame(v0I20)
           df20=df20.T
In [160...
           #checking values 2021
           df21=pd.DataFrame(v0I21)
           df21=df21.T
           #combining into 1 set of complete values for a full picture of predictive test set range.
In [166...
           hmm=pd.merge(df20, df21, on = "YEAR", how = "outer")
Out[166]:
               YEAR
                         JUL
                                 AUG
                                           SEP
                                                   OCT
                                                           NOV
                                                                     DEC
                                                                              JAN
                                                                                       FEB
                                                                                               MAR
                                                                                                        APR
                                                                                                                 MAY
                                                                                                                          JUN
           0 2020.0 481627.0
                             483716.0 493327.0
                                               493991 0 488652 0
                                                                 484782 0
                                                                             NaN
                                                                                      NaN
                                                                                               NaN
                                                                                                        NaN
                                                                                                                 NaN
                                                                                                                          NaN
           1 2021.0
                         NaN
                                 NaN
                                          NaN
                                                   NaN
                                                            NaN
                                                                     NaN 520162.0 504458.0 559871.0 562269.0 548987.0 550782.0
In [250...
           #configure the df values to a new 'Sales' column and index by 'Date'
           df.set_index('YEAR', inplace=True)
In [251...
           df.tail(3)
```

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```
JAN
                           FEB
                                          APR
                                                        JUN
                                                                  JUL
                                                                          AUG
                                                                                   SEP
                                                                                                    NOV
                                                                                                             DEC
Out[251]:
                                 MAR
                                                 MAY
                                                                                            OCT
           YEAR
           2019 440751 439996 447167 448709 449552 450927 454012.0 456500.0 452849.0 455486.0 457658.0 458055.0
           2020 460586 459610 434281 379892 444631 476343 481627.0 483716.0 493327.0 493991.0 488652.0 484782.0
           2021 520162 504458 559871 562269 548987 550782
                                                                 NaN
                                                                          NaN
                                                                                   NaN
                                                                                            NaN
                                                                                                    NaN
                                                                                                             NaN
In [252...
           # Prepping the dataframe for SARIMA
           tink=df.stack
In [253...
           tinker=pd.DataFrame({'Sales':df.stack()})
Out[253]:
                          Sales
           YEAR
           1992
                 JAN 146925.0
                  FEB 147223.0
                 MAR 146805.0
                  APR 148032.0
                 MAY 149010.0
           2021
                  FEB 504458.0
                 MAR 559871.0
                  APR 562269.0
                 MAY 548987.0
                 JUN 550782.0
          354 rows × 1 columns
           tinkere=tinker.reset_index()
In [254...
In [255...
           tinkere.rename(columns={'level_1':'Month'}, inplace=True)
In [256...
           tinkere.head(3)
Out[256]:
             YEAR Month
                              Sales
              1992
                      JAN 146925.0
              1992
                      FEB 147223.0
              1992
                      MAR 146805.0
In [257...
           #Converting to datetime
           tinkere['Date'] = pd.to_datetime(tinkere.YEAR.astype(str) + '/' + tinkere.Month.astype(str) + '/01')
           tinkere.head(2)
In [258...
Out[258]:
              YEAR Month
                              Sales
                                         Date
              1992
                      JAN 146925.0 1992-01-01
             1992
                       FEB 147223.0 1992-02-01
           tinkeri=tinkere.drop(['YEAR','Month'], axis=1)
In [265...
           tinkeri.tail()
```

```
Sales
Out[265]:
                              Date
           349 504458.0 2021-02-01
           350 559871.0 2021-03-01
           351 562269.0 2021-04-01
           352 548987.0 2021-05-01
           353 550782.0 2021-06-01
In [266...
          tinkeri.set_index('Date', inplace=True)
In [271...
          #Final working DF for SARIMA
           tinkered=tinkeri
           #Showing the test set value ranges for iloc
           tinkered.tail(12)
Out[271]:
                          Sales
                 Date
           2020-07-01 481627.0
           2020-08-01 483716.0
           2020-09-01 493327.0
           2020-10-01 493991.0
           2020-11-01 488652.0
           2020-12-01 484782.0
           2021-01-01 520162.0
           2021-02-01 504458.0
           2021-03-01 559871.0
           2021-04-01 562269.0
           2021-05-01 548987.0
           2021-06-01 550782.0
In [272...
           #Split this data into a training and test set.
           #Use the last year of data (July 2020 - June 2021) as your test set and the rest as your training set
           training=tinkered.iloc[:-12,:]
           test=tinkered.iloc[-12:,:]
In [273...
          training.shape,test.shape
Out[273]: ((342, 1), (12, 1))
In [274...
           #Confirmed ranges
           test
```

Out[274]: Sales

```
        Date

        2020-07-01
        481627.0

        2020-08-01
        483716.0

        2020-09-01
        493327.0

        2020-10-01
        4933991.0

        2020-11-01
        488652.0

        2020-12-01
        484782.0

        2021-01-01
        520162.0

        2021-02-01
        504458.0

        2021-03-01
        559871.0

        2021-04-01
        562269.0

        2021-05-01
        548987.0

        2021-06-01
        550782.0
```

```
In [275... #Use the training set to build a predictive model for the monthly retail sales. !pip install pmdarima
```

Collecting pmdarima

Downloading pmdarima-2.0.3-cp39-cp39-win\_amd64.whl (572 kB)

Requirement already satisfied: scipy>=1.3.2 in c:\users\shaun\anaconda3\lib\site-packages (from pmdarima) (1.7.3)

Requirement already satisfied: statsmodels>=0.13.2 in c:\users\shaun\anaconda3\lib\site-packages (from pmdar ima) (0.13.2)

Requirement already satisfied: joblib>=0.11 in c:\users\shaun\anaconda3\lib\site-packages (from pmdarima) (1.1.0)

Requirement already satisfied: setuptools!=50.0.0,>=38.6.0 in c:\users\shaun\anaconda3\lib\site-packages (fr om pmdarima) (61.2.0)

Requirement already satisfied: urllib3 in c:\users\shaun\anaconda3\lib\site-packages (from pmdarima) (1.26. 9)

Requirement already satisfied: scikit-learn>=0.22 in c:\users\shaun\anaconda3\lib\site-packages (from pmdari ma) (1.0.2)

Requirement already satisfied: pandas>=0.19 in c:\users\shaun\anaconda3\lib\site-packages (from pmdarima) (1.4.2)

Requirement already satisfied: numpy>=1.21.2 in c:\users\shaun\anaconda3\lib\site-packages (from pmdarima) (1.21.5)

Requirement already satisfied: Cython!=0.29.18,!=0.29.31,>=0.29 in c:\users\shaun\anaconda3\lib\site-package s (from pmdarima) (0.29.28)

Requirement already satisfied: pytz>=2020.1 in c:\users\shaun\anaconda3\lib\site-packages (from pandas>=0.19 ->pmdarima) (2021.3)

Requirement already satisfied: python-dateutil>=2.8.1 in c:\users\shaun\anaconda3\lib\site-packages (from pa ndas>=0.19->pmdarima) (2.8.2)

Requirement already satisfied: six>=1.5 in c:\users\shaun\anaconda3\lib\site-packages (from python-dateutil> =2.8.1->pandas>=0.19->pmdarima) (1.16.0)

Requirement already satisfied: threadpoolctl>=2.0.0 in c:\users\shaun\anaconda3\lib\site-packages (from scik it-learn>=0.22->pmdarima) (2.2.0)

Requirement already satisfied: patsy>=0.5.2 in c:\users\shaun\anaconda3\lib\site-packages (from statsmodels>=0.13.2->pmdarima) (0.5.2)

Requirement already satisfied: packaging>=21.3 in c:\users\shaun\anaconda3\lib\site-packages (from statsmode ls>=0.13.2->pmdarima) (21.3)

Requirement already satisfied: pyparsing!=3.0.5,>=2.0.2 in c:\users\shaun\anaconda3\lib\site-packages (from packaging>=21.3->statsmodels>=0.13.2->pmdarima) (3.0.4)

Installing collected packages: pmdarima
Successfully installed pmdarima-2.0.3

In [276... from pmdarima import auto\_arima

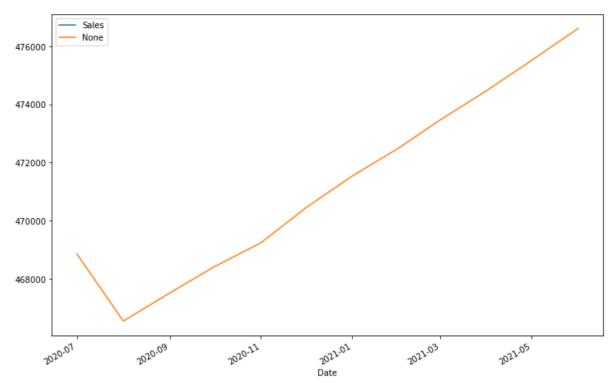
In [277... #SARIMA Model
model=auto\_arima(y=training.Sales, m=7)

In [280... #Predictions
predictions=pd.Series(model.predict(n\_periods=len(test)))

```
predictions.index=test.index
In [281...
           predictions
           Date
Out[281]:
           2020-07-01
                          468850.619119
           2020-08-01
                          466542.141878
           2020-09-01
                          467507.165180
           2020-10-01
                          468417,777849
           2020-11-01
                          469234.406228
           2020-12-01
                          470439.331724
           2021-01-01
                          471531.868987
           2021-02-01
                          472492.534026
           2021-03-01
                          473468.272628
           2021-04-01
                          474474.955092
           2021-05-01
                          475514.137938
           2021-06-01
                          476609.459177
           dtype: float64
In [308...
           #Visualize
           training['Sales']['2020-07-01':].plot(figsize=(12,8),legend=True)
           training['Sales'].plot(legend=True)
           predictions.plot(legend=True)
           <AxesSubplot:xlabel='Date'>
Out[308]:
                        Sales
                       Sales
                       None
           450000
           400000
           350000
           300000
           250000
           200000
           150000
                                                                                                         2020
                  2992
                               <sub>2996</sub>
                                           2000
                                                       2004
                                                                    2008
                                                                                2012
                                                                                            2016
                                                                  Date
           #Closer Just Predictions View for 7/20'-6/21' "Retail Sales"
In [311...
           training['Sales']['2020-07-01':].plot(figsize=(12,8),legend=True)
           predictions.plot(legend=True)
```

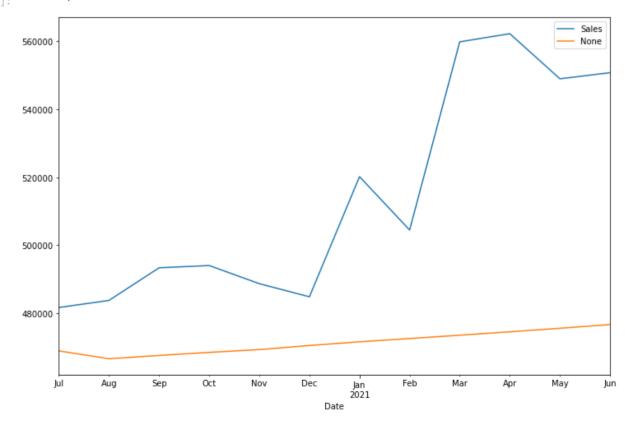
<AxesSubplot:xlabel='Date'>

Out[311]:



In [312... #Actual test Sales with predictions in same time series together, showing predictions much lower than expected
test.plot(figsize=(12,8),legend=True)
predictions.plot(legend=True)

Out[312]: <AxesSubplot:xlabel='Date'>



```
In [302... #Report the RMSE of the model predictions on the test set.
from sklearn.metrics import mean_squared_error

In [299... rmse= np.sqrt(mean_squared_error(test['Sales'], predictions))
    print('The RMSE for the model test is: ', rmse)
```

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The RMSE for the model test is: 51495.403922120684

In [ ]