



COURSERA CAPSTONE

IBM APPLIED DATA SCIENCE CAPSTONE

OPENING A NEW CHINESE RESTAURANT IN SAN DIEGO, CALIFORNIA

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Business Problem

- Location of the Chinese Restaurant is one of the most important decisions that will determine whether the restaurant will be a success or a failure
- Objective: To analyze and select the best locations in San Diego, CA to open a new Chinese Restaurant
- This project is timely as the city is currently suffering from oversupply of Chinese Restaurants
- Business question
 - In San Diego, if a property developer is looking to open a new Chinese Restaurant, where would you recommend that they open it?

Data

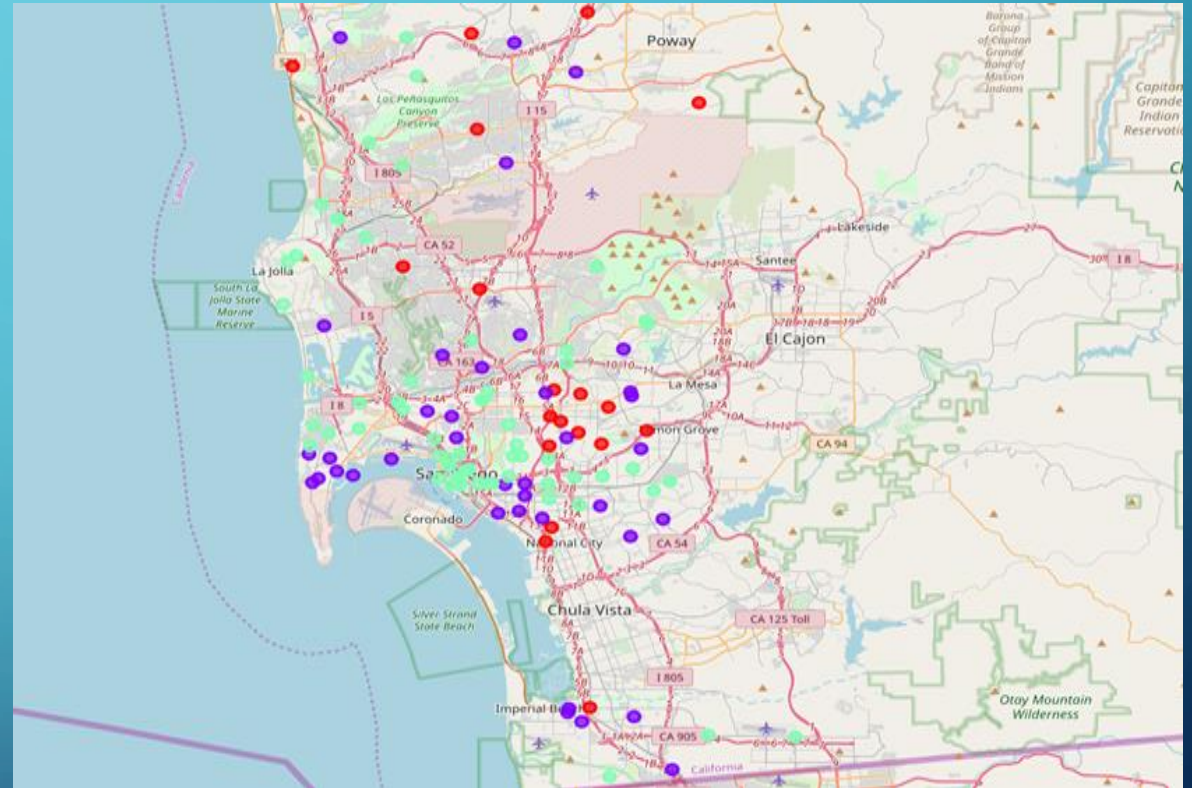
- Data required
 - List of neighbourhoods in San Diego
 - Latitude and longitude coordinates of the neighbourhoods
 - Venue data, particularly data related to Chinese restaurants
- Sources of data ➤
 - Wikipedia page for neighbourhoods
([https://en.wikipedia.org/wiki/Category:Neighborhoods in San Diego](https://en.wikipedia.org/wiki/Category:Neighborhoods_in_San_Diego))
 - Geocoder package for latitude and longitude coordinates
 - Foursquare API for venue data

Methodology

- Web scraping Wikipedia page for neighborhoods list
- Get latitude and longitude coordinates using Geocoder
- Use Foursquare API to get venue data
- Group data by neighborhood and taking the mean of the frequency of occurrence of each venue category
- Filter venue category by Chinese restaurants
- Perform clustering on the data by using k-means clustering
- Visualize the clusters in a map using Folium

Results

- Categorized the neighborhoods into 3 clusters:
 - ❑ Cluster 0: Neighborhoods with low number to no existence of Chinese Restaurants
 - ❑ Cluster 1: Neighborhoods with moderate number of Chinese Restaurants
 - ❑ Cluster 2: Neighborhoods with high concentration of Chinese Restaurants



Discussion

- Most of the Chinese restaurants are concentrated in the central area of San Diego
- Highest number is in cluster 2 and moderate number in cluster 1
- Cluster 0 has very low number to no Chinese Restaurants in the neighborhoods
- Over saturation of Chinese restaurants are mostly visible in the central area of the city, with the suburbs having only a few

Recommendations

- Open new Chinese Restaurants in neighborhoods in cluster 0 with little to no competition
- We can also open in neighborhoods in cluster 1 with moderate competition along with a unique selling point to stand out from the competition
- Avoid neighborhoods in cluster 2, they already have a high concentration of Chinese Restaurants and intense competition

Conclusion

- Answer to business question: The neighborhoods in cluster 0 are the most preferred locations to open a new Chinese Restaurant
- The findings of this project will help the relevant stakeholders to capitalize on locations with a high potential for success, while avoiding overcrowded areas in their decisions to open a new Chinese Restaurant