



Centralized offer and hedge management system

Agribusinesses need ways to provide a level of service that allows producers fast access to information, and easy ways to initiate offers and transactions when it is convenient for them. In addition, they need ways to manage these services, along with the offers that multiple employees obtain, in one centralized integrated hedging system — while automatically providing full documentation for all parties involved.

To meet today's challenges, leading grain producers and agribusinesses are adopting real-time, online tools with low start-up costs, to help simplify marketing and merchandising, improve profitability, and reduce costs.

Now with hedging capabilities

DTN Portal has been enhanced with new functionality that streamlines and simplifies the hedging of offers. With it, you can now:

- **New!** Eliminate futures risk by electronically tying hedge orders to offers with one touch
- **New!** Smart cancel/replace when there is a basis change or offer adjustment
- **New!** Match your needs to your processes with integrated hedging featuring hands-on and hands-free capabilities
- **New!** Customize hedging capabilities to the way you currently do business with the industry's first electronic hedge thresholds
- **New!** More easily manage and hedge with a pending offers position report that automatically aggregates hedgeable and unhedgeable offers by type, futures symbol, and price
- **New!** Manage offers by groups and aggregate values based on your own criteria with customizable reports

- **New!** Do business 24/7 with electronic hedging that allows customers to submit offers on the overnight market, while ensuring your hedge order is in place — eliminating risk

Reduce costs and improve margins

The DTN Portal offers a tailor-designed solution to meet the unique needs and demands of your business — and those of your customers. It provides the ability to:

- Centralize all buy/sell offers in real time so that everyone sees the same thing
- Synchronize required futures prices for cash offers with your basis changes or offer adjustments
- Automatically document detailed offer information for both parties
- Eliminate losing offers and missed opportunities
- Customize access and multiple authorization levels based on an employee's role
- Automatically send customer notifications once an offer has been accepted and grain purchased
- Retain valuable customers — those who use it will continue to use it
- Conveniently record offers and delivery commitments for your customers
- Make private offers to select customers or groups



- ## A solution for today's market

- Check your grain bids anytime
- Communicate offers and marketing plans
- Access documentation of offers and commitments
- Improve communication with email and mobile messages and alerts

Our success in communication tools for agribusiness professionals, plus our unmatched technology have laid the groundwork for online procurement with:

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Hosting Solutions

Demo Grain Company

Date: **Thurs** | View: **None** | Page: **1** | User: **Go** | [FAQs](#) | [Support](#)

Location: **Offers To:** **DTN Portal Dashboard** **S-edges:** ☒ ☐ **Export Offers**

Preferences | **Communication** | **Enter Producer Offer** | **Tools** | **Help** | **Reports**

Incoming DTN Marketplace Offers

Offer ID	Commodity	DTN Producer	H #	Stats	Cash	Edgers	Insured Edgers	Current Basis	Stem	Term	To Hk	Delivery H	Location	Action
Incoming Producer Offers														
202322	Commodity	Name	H #	Cash	Edgers	Insured Edgers	Current Basis	Stem	Term	To Hk <td>Delivery H <td>Location <td>Action</td> <td></td> </td></td>	Delivery H <td>Location <td>Action</td> <td></td> </td>	Location <td>Action</td> <td></td>	Action	
202322	Wheat	Farmer_Joe	3,800	5,500	5.93	-0.023	-0.43	C22	6.475	10/21/12	D	Man La...	Wheat	W

Advanced Filter Offers


Offer ID	Commodity	Name	H #	Stats	Cash	Edgers	Insured Edgers	Current Basis	Stem	Term	To Hk	Delivery H	Location	Action
202344	Wheat	South_Sally	4,000	6,100	5.87	-0.019	-0.33	C20	6.000	9/21/12	D	Denville	Wheat	W
202345	Wheat	South_Sally	7,000	13,375	13.4375	-0.075	-0.25	C20	6.000	9/21/12	D	Denville	Wheat	W
202362	Wheat	Stella_Doe	10,000	5,900	5.93	0.009	-0.43	C22	6.475	10/21/12	D	Man La...	Wheat	W
202376	Wheat	Farmer_Joe	420,000	6,500	6.85	0.2225	-0.35	C24	6.475	3/21/12	D	Denville	Wheat	W
202378	Wheat	Johns...	6,000	6,550	6.60	0.1775	-0.35	C24	6.525	3/21/12	D	Denville	Wheat	W
202379	Wheat	Black...	5,000	6,400	6.95	0.3225	-0.35	C24	6.575	3/21/12	D	Denville	Wheat	W
202382	Wheat	Beth...	4,000	6,700	7.08	0.3775	-0.30	C24	6.475	4/12/12	D	Man La...	Wheat	W
202399	Wheat	Stella_Doe	2,000	14,000	14.25	0.375	-0.20	S20	6.475	6/20/12	P	Man La...	Wheat	W

Accepted Offers

Offer ID	Commodity	Name	H #	Stats	Cash	Edgers	Insured Edgers	Current Basis	Stem	Term	To Hk	Delivery Location	Action
202332	Wheat	Abba...	8,500	13,350	13.7112	0.000	0.000	0.000	0.000	0.000	0.000	0.000	W

Outgoing Counter Offers

Offer ID	Commodity	Name	H #	Stats	Cash	Edgers	Insured Edgers	Current Basis	Stem	Term	To Hk	Delivery Location	Action
No offers.													



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[Create Report](#) | [Custom Reports](#) | [Acknowledged Offers Position Report](#) | [Acknowledged Offers Summary](#) | [Assigned Offers Summary](#) | [Hedge Order Report](#) | [Flat Hedge Order Report](#)

Home > Reports > Acknowledged Offers Position Report

Acknowledged Offers Position Report

Date:

☒ The Reports section contains pre-defined reports with sortable columns. These can be dragged to another monitor.

Commodity

Cash

Cash

Cash

Cash

Cash

Cash

Cash

Cash

Contract

C24

C24

C24

C24

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10/12/12

Buy Units

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Hedge Units

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Buy Hedge

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Contract

C24

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C24

Action

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Demo Grain Company Online Offer Center Powered by DTN Farfalla®

Don Koni
 (don.koni@dtm.com)

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Location: Main Location

[Corn / Soybeans / HRW / White](#)
[Show All Commodities](#)

CORN

USDA has adjusted the calculations of LDP data
[Click here for more information](#)

Delivery	Cash Price	Futures Month	Futures Price	Futures Change	Basis	Action
Mar 31, 2012	8.88 ¢	C25	637.0¢	-8¢	-0.40	Make Offer
Apr 30, 2012	6.02 ¢	C26	637.0¢	-8¢	-0.36	Make Offer
May 31, 2012	6.06 ¢	C27	636.0¢	-8¢	-0.30	Make Offer
Jun 30, 2012	6.11 ¢	C28	636.0¢	-8¢	-0.25	Make Offer
Oct 31, 2012	6.08 ¢	C22	652.3¢	-42¢	-0.45	Make Offer

Private Offers

ID	Commodity	Location	Type	Delivery By	Price	# Units	Expires	Action
No Private Cash Bid Offers								

Incoming Open Offers (Need Response)

ID	Commodity	Location	Type	Delivery By	Price	# Units	Status	Expires	Action
No Incoming Open Offers (Need Response)									

Open Offers

ID	Commodity	Location	Type	Delivery By	Price	# Units	Status	Expires	Action
300481	Corn	Main Location	Bid	Oct 31	\$0.5000	10,000 Bu	Δ	Oct 31 2:05 PM	▼
300992	Soybeans	Main Location	Sell	Jun 30	\$14.30	2,500 Bu	Δ	Jun 30 2:05 PM	▼

Closed Offers

ID	Commodity	Location	Type	Delivery By	Price	# Units	Status	Expires	Action
227262	Soybeans	Main Location	Bid	Oct 31	\$12.5000	3,000 Bu	Δ	Oct 31 2:05 PM	<input checked="" type="checkbox"/>
227974	Soybeans	Main Location	Bid	Oct 31	\$12.5000	2,500 Bu	Δ	Oct 31 2:05 PM	<input checked="" type="checkbox"/>
227972	Soybeans	Main Location	Sell	Oct 31	\$12.5000	6,000 Bu	Δ	Oct 31 2:05 PM	<input checked="" type="checkbox"/>

Middle: The Acknowledged Offers Position Report provides an aggregated view of your offers. You can view the offers that make up each position or hedge a long balance or accept all offers within the position at one time.