

**FIRST LOOK**  
**Data file**  
**2018 Week#6 (2/8/18)**  
**OTB Net Revenues, by AE**

Count	BI_YEAR_KEY	BI_WK_NBR	Title	Group	Division	Region-Category	BI_ACCT_EXEC_NM	Employee Name	Manager Name	PSID	PID-EID	Full Year Net Rev	FY 2018 Budget	2018 First Look Budget Goal	% FY Rev vs First Look Goal
1	2018	06	AE	S1 - S1.5	Central	MidNorth	Brett Richter	Brett Richter	Steve Houselander	120995	E219831	658,658	1,213,000	512,965	128.40%
2	2018	06	AE	S1 - S1.5	Central	MidNorth	Desiree Rongitsch	Desiree Rongitsch	Peter Provost	1034011	P210385	727,053	1,315,085	660,000	110.16%
3	2018	06	AE	S1 - S1.5	Central	MidNorth	Jennifer Wilbers	Jennifer Wilbers	Paul Sweet	1508155	P218735	920,125	1,387,887	629,989	146.07%
4	2018	06	AE	S1 - S1.5	Central	MidNorth	Kathryn Seales	Kathryn Seales	Jan Lenko	1091700	P2184797	903,374	1,032,239	708,759	127.48%
5	2018	06	AE	S1 - S1.5	Central	MidNorth	Michael Sieracki	Michael Sieracki	John Merchlewitz	6044793		400	1,311,033		
6	2018	06	AE	S1 - S1.5	Central	MidNorth	Susan Welk	Susan Welk	Jan Letko	1233881	P2312191	373,043	1,044,133	424,204	87.94%
7	2018	06	AE	S1 - S1.5	Central	MidNorth	Toni Binder	Toni Binder	Jason Bjorson	1023765		837,398	1,195,647	599,454	139.69%
8	2018	06	AE	S1 - S1.5	Central	MidNorth	Tori Grant Welhouse	Tori Grant Welhouse	Todd Wery	1204044	P2063607	297,590	1,041,561	555,711	55.55%
9	2018	06	AE	S1 - S1.5	Central	MidWest	Angela Love	Angela Love	Mike Elam	1519020	A041907	192,564	1,301,604	675,749	58.00%
10	2018	06	AE	S1 - S1.5	Central	MidWest	Brant Gillett	Brant Gillett	Jamie Hurt	1194872	E201971	394,952	1,213,875	721,000	54.78%
11	2018	06	AE	S1 - S1.5	Central	MidWest	Douglas Montgomery	Douglas Montgomery	Jamie Hurt	1152078		293,173	1,090,290	505,000	58.05%
12	2018	06	AE	S1 - S1.5	Central	MidWest	Jeff McCann	Jeff McCann	Bonnie Gallagher	1510512	jm290268	93,030	1,013,004	577,100	16.12%
13	2018	06	AE	S1 - S1.5	Central	MidWest	Jeff Stone	Jeff Stone	Mike Pieper	1515997		855,874	1,338,275	711,652	100.30%
14	2018	06	AE	S1 - S1.5	Central	MidWest	Lori Dickerson	Lori Dickerson	Mike Pieper	1516899		237,840	1,282,475	121,732	45.59%
15	2018	06	AE	S1 - S1.5	Central	MidWest	Lori James	Lori James	Bonnie Gallagher	1508583	190419	530,994	1,387,274	696,500	76.24%
16	2018	06	AE	S1 - S1.5	Central	MidWest	Sherry Saylor	Sherry Saylor	Lori Brown	6026297	E742389	309,501	1,434,745	721,000	42.93%
17	2018	06	AE	S1 - S1.5	Central	MidWest	Tamara Dudenhoefter	Tamara Dudenhoefter	Mike Pieper	1516408	T0231587	881,118	1,154,456	569,162	154.81%
18	2018	06	AE	S1 - S1.5	Central	Texas	Cheryl Ketcher	Cheryl Ketcher	Sean Lervick	1186085	P2157058	505,290	1,130,184	580,000	87.12%
19	2018	06	AE	S1 - S1.5	Central	Texas	Deana Holmes	Deana Holmes	David Allen	1212870	E223074	688,726	1,432,716	850,000	81.03%
20	2018	06	AE	S1 - S1.5	Central	Texas	Ellen Cannon	Ellen Cannon	Kim Murray	1146979	E144297	1,003,792	1,328,060	615,000	163.22%
21	2018	06	AE	S1 - S1.5	Central	Texas	Jessica Miller	Jessica Miller	David Allen	1232210	P2299683	309,681	1,304,429	854,404	36.25%
22	2018	06	AE	S1 - S1.5	Central	Texas	Kara Heinen	Kara Heinen	Steven Brooks	1114035	E103825	1,160,185	1,363,011	500,000	232.04%
23	2018	06	AE	S1 - S1.5	Central	Texas	Kathy Reter	Kathy Reter	Steven Brooks	1100795		511,787	1,157,736	600,000	85.30%
24	2018	06	AE	S1 - S1.5	Central	Texas	Kendall Washington	Kendall Washington	John Pedevilla	1126610		111,379	1,126,014	550,000	98.43%
25	2018	06	AE	S1 - S1.5	Central	Texas	Kevin Christian	Kevin Christian	John Pedevilla	1188359	P2194055	590,333	1,052,182	600,000	98.39%
26	2018	06	AE	S1 - S1.5	Central	Texas	Marie Dale	Marie Dale	Matt Ellis	1191196	E197501	629,506	1,037,594	600,000	104.92%
27	2018	06	AE	S1 - S1.5	Central	Texas	Marla Newton	Marla Newton	David Allen	1111415		703,703	1,484,007	750,000	93.83%
28	2018	06	AE	S1 - S1.5	Central	Texas	Michael Borges	Michael Borges	Matt Ellis	1101059	P2198926	1,179,450	1,000,000	700,000	94.21%
29	2018	06	AE	S1 - S1.5	Central	Texas	Job Share - Dorothy Basso/Sarah Kardys	Job Share - Dorothy Basso/Sarah Kardys	Kristine Gomez	1022433	E741517	1,901,499	1,492,248	1,600,000	118.84%
30	2018	06	AE	S1 - S1.5	Central	Texas	Sheldon Davis	Sheldon Davis	Sally Martinez	1078312	P2174063	825,285	1,489,572	726,749	113.56%
31	2018	06	AE	S1 - S1.5	Central	Texas	Sonia Brown	Sonia Brown	Kim Murray	6034101	E275916	528,016	1,027,635	510,000	103.53%
32	2018	06	AE	S1 - S1.5	Central	Texas	Teri Longoria-DeAnda	Teri Longoria-DeAnda	Sally Martinez	1067994		709,611	1,350,114	725,550	97.80%
33	2018	06	AE	S1 - S1.5	Central	New York	Brenda Whelan	Brenda Whelan	Staten Island LSM	1070731		202,496	1,149,035	550,000	85.30%
34	2018	06	AE	S1 - S1.5	Central	New York	Dean Darling	Dean Darling	Derek Benedict	1077227	P2148695	509,543	1,364,462	725,000	70.28%
35	2018	06	AE	S1 - S1.5	Central	New York	Kevin Walsh	Kevin Walsh	Staten Island LSM	1192968	P2149432	158,312	1,111,636	525,000	30.15%
36	2018	06	AE	S1 - S1.5	Central	Ohio	Alicia Kerrigan	Alicia Kerrigan	Mike Chase	6039568	E2772011	255,713	1,222,335	940,000	27.20%
37	2018	06	AE	S1 - S1.5	Central	Ohio	Andrea Nardell	Andrea Nardell	Janey Ames	1189662		738,929	1,148,695	895,000	82.56%
38	2018	06	AE	S1 - S1.5	Central	Ohio	Angela Haynes	Angela Haynes	Laura Lee	1049377		1,594,143	1,655,000	865,000	91.80%
39	2018	06	AE	S1 - S1.5	Central	Ohio	Brian Schwab	Brian Schwab	Christine Smith	6045499		470,415	1,116,903	1,054,000	64.63%
40	2018	06	AE	S1 - S1.5	Central	Ohio	Britany Martindale	Britany Martindale	Kevin Tucker	6037896	E770858	413,802	1,271,358	452,000	69.43%
41	2018	06	AE	S1 - S1.5	Central	Ohio	Carey Bradley	Carey Bradley	Christine Smith	1225083	P2178354	411,061	1,341,498	1,054,980	38.96%
42	2018	06	AE	S1 - S1.5	Central	Ohio	Diane Hansen	Diane Hansen	Ron Stricker	1170153	P2200827	864,501	1,441,572	850,000	101.71%
43	2018	06	AE	S1 - S1.5	Central	Ohio	Christine Pace	Christine Pace	Christine Smith	1146048	P2157481	1,319,714	1,319,714	1,065,033	123.91%
44	2018	06	AE	S1 - S1.5	Central	Ohio	Jeffrey Schroeder	Jeffrey Schroeder	Karen Pope	1218842		306,941	1,012,431	500,000	61.33%
45	2018	06	AE	S1 - S1.5	Central	Ohio	Joan Hronec	Joan Hronec	Kevin Tucker	1019383	E003982	577,645	1,196,955	1,073,500	53.81%
46	2018	06	AE	S1 - S1.5	Central	Ohio	Kimberly Lucas	Kimberly Lucas	Annie Keith	1233588	e247501	533,184	1,188,332	685,137	77.82%
47	2018	06	AE	S1 - S1.5	Central	Ohio	Laura Pirkey	Laura Pirkey	Kerry Collins	6036275	E673796	488,619	1,399,175	452,000	108.10%
48	2018	06	AE	S1 - S1.5	Central	Ohio	Megan Miller	Megan Miller	Mike Chase	1187377		779,665	1,036,700	518,000	95.99%
49	2018	06	AE	S1 - S1.5	Central	Ohio	Ryan Brant	Ryan Brant	Kerry Collins	6037276	P2766214	334,917	1,123,681	300,000	67.94%
50	2018	06	AE	S1 - S1.5	Central	Ohio	Sally Boggins	Sally Boggins	Janey Ames	1137871	P2178508	366,099	1,013,611	840,000	43.00%
51	2018	06	AE	S1 - S1.5	Central	Ohio	Sarah Mousse	Sarah Mousse	Kerry Collins	1018065	P2726444	377,502	1,034,872	250,000	151.00%
52	2018	06	AE	S1 - S1.5	Central	Ohio	Sarah Ziegler	Sarah Ziegler	Annie Keith	1216683		1,892,365	1,608,683	996,658	60.82%
53	2018	06	AE	S1 - S1.5	Central	Ohio	Shawn Gibeault	Shawn Gibeault	Annie Keith	1181022	P2167153	634,194	1,276,951	844,684	75.10%
54	2018	06	AE	S1 - S1.5	Central	Ohio	Sheila Robinson	Sheila Robinson	Kevin Tucker	1091010	P2759848	391,717	1,069,342	339,000	115.55%
55	2018	06	AE	S1 - S1.5	Central	Ohio	Thomas Dinkel	Thomas Dinkel	Ron Stricker	1236420		198,795	1,083,257	625,000	31.81%
56	2018	06	AE	S1 - S1.5	Central	Ohio	Timothy Powers	Timothy Powers	Karen Pope	1101892	P2188727	906,256	1,274,601	800,000	113.28%
57	2018	06	AE	S1 - S1.5	Central	Ohio	Todd Teal	Todd Teal	Chadwick Collins	1155996	E215527	748,823	1,350,000	890,000	66.66%
58	2018	06	AE	S1 - S1.5	Central	Ohio	Aaron Pulinski	Aaron Pulinski	Natasha Polio	1204070	P2207019	605,745	1,326,843	1,050,000	57.69%
59	2018	06	AE	S1 - S1.5	Central	Ohio	Andy Adler	Andy Adler	Tara MacDonald	1009563	P2159505	640,783	1,020,716	549,042	116.71%
60	2018	06	AE	S1 - S1.5	Central	Ohio	Gerilyn Brel	Gerilyn Brel	Bill Bagley	1126368	P2190353	557,440	1,482,612	1,010,000	55.19%
61	2018	06	AE	S1 - S1.5	Central	Ohio	Gretchen McLaughlin	Gretchen McLaughlin	Erin Duffy	1164215	P2148301	484,556	1,261,335	410,000	118.18%
62	2018	06	AE	S1 - S1.5	Central	Ohio	Jeff Margolis	Jeff Margolis	Doug Foerster	1020435		206,212	1,149,035	600,000	42.60%
63	2018	06	AE	S1 - S1.5	Central	Ohio	Jennifer Mossotti	Jennifer Mossotti	Erin Duffy	1029579	E49573	524,435	1,446,628	1,150,000	45.60%
64	2018	06	AE	S1 - S1.5	Central	Ohio	Joseph Famloro	Joseph Famloro	Katherine Drake Marvaer	1096691	P2150850	308,666	1,404,526	825,000	37.41%
65	2018	06	AE	S1 - S1.5	Central	Ohio	Lauren Elias	Lauren Elias	Tara MacDonald	1229886	E243176	248,932	1,207,118	250,000	99.57%
66	2018	06	AE	S1 - S1.5	Central	Ohio	Lauren Sciroc	Lauren Sciroc	Tracy Cramer	1216482		448,870	1,146,748	589,000	76.21%
67	2018	06	AE	S1 - S1.5	Central	Ohio	Moni Gilbert	Moni Gilbert	Erin Duffy	1164566	P2066312	531,943	1,404,729	810,000	65.61%
68	2018	06	AE	S1 - S1.5	Central	Ohio	Matt Wells	Matt Wells	Nicky Darling	1198708		542,527	1,290,984	815,000	66.57%
69	2018	06	AE	S1 - S1.5	Central	Ohio	Melissa Vassell	Melissa Vassell	Erin Duffy	1219476	E230843	887,139	1,109,799	815,000	108.85%
70	2018	06	AE	S1 - S1.5	Central	Ohio	Patrick Evans	Patrick Evans	Laura Whittinghill	1239655		86,002	1,248,198	700,000	12.29%
71	2018	06	AE	S1 - S1.5	Central	Ohio	Ryan Robbins	Ryan Robbins	Bill Bagley	1187219	P2185304	604,421	1,405,174	985,000	61.36%
72	2018	06	AE	S1 - S1.5	Central	Ohio	Sarah Reep	Sarah Reep	Doug Foerster	1116463		316,463	1,149,035	631,112	50.14%
73	2018	06	AE	S1 - S1.5	Central	Ohio	Simone Anos	Simone Anos	Tara MacDonald	1180746		140,226	1,044,371	527,544	64.49%
74	2018	06	AE	S1 - S1.5	Central	Ohio	Stacey Fudella	Stacey Fudella	Laura Whittinghill	1194514	P2176679	834,738	1,239,502	720,000	115.94%
75	2018	06	AE	S1 - S1.5	Central	Ohio	Thomas Penn	Thomas Penn	Jennifer Loonan	12195815		425,392	1,236,528	783,000	54.33%
76	2018	06	AE	S1 - S1.5	Central	Ohio	Brian Haag	Brian Haag	Emily Zalack	1039627		813,345	1,261,246	500,000	162.67%
77	2018	06	AE	S1 - S1.5	Central	Ohio	Carole Herndon	Carole Herndon	12156343		320,183	1,044,791	500,000	64.04%	
78	2018	06	AE	S1 - S1.5	Central	Ohio	Chamon Smith	Chamon Smith	Jon Bloom	1233376	P2301120	373,663	1,226,746	790,000	47.30%
79	2018	06	AE	S1 - S1.5	Central	Ohio	Denise Williams	Denise Williams	Jody Walker Little	1057756		551,770	1,116,752	525,000	67.00%
80	2018	06	AE	S1 - S1.5	Central	Ohio	Donald Blackwell	Donald Blackwell	Darryl Heller	1150033		908,137	1,494,376	656,385	138.35%
81	2018	06	AE	S1 - S1.5											

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147	2018	06	AE	S1-S1.5	West	Pacific States	Gregory Florian	Gregory Florian	Michael Garcia	1136041		675,170	1,194,296	500,000	135.03%	
148	2018	06	AE	S1-S1.5	West	Pacific States	Karen Lee	Karen Lee	Michael Garcia	1092767	P2201045	479,270	1,000,000	600,000	71.55%	
149	2018	06	AE	S1-S1.5	West	Pacific States	Lorraine Sugimoto	Lorraine Sugimoto	Michael Garcia	1056493	0205963	292,138	1,384,976	600,000	48.69%	
150	2018	06	AE	S1-S1.5	West	Pacific States	Melanie Rosehill	Melanie Rosehill	Michael Garcia	1027513	P2184814	637,264	1,492,228	610,000	104.47%	
151	2018	06	AE	S1.5+	Central	MidNorth	Cindy McCabe	Cindy McCabe	Todd Wery	1025737	P2030670	665,537	1,637,928	685,678	97.06%	
152	2018	06	AE	S1.5+	Central	MidNorth	Jennifer Pizur	Jennifer Pizur	Jason Bjorson	1216899	P2007016	851,130	1,906,181	933,078	91.24%	
153	2018	06	AE	S1.5+	Central	MidNorth	Janica Opat	Janica Opat	Steve Houselander	1143073	P2189975	1,584,094	3,817,420	971,480	91.46%	
154	2018	06	AE	S1.5+	Central	MidNorth	Joann DeYoung	Joann DeYoung	Jason Bjorson	1024737	P2189975	1,298,568	2,597,436	1,289,714	96.11%	
155	2018	06	AE	S1.5+	Central	MidNorth	Kathryn Grant	Kathryn Grant	Jason Bjorson	1066535	P2160336	1,350,581	1,980,315	981,049	137.67%	
156	2018	06	AE	S1.5+	Central	MidNorth	Kelly Resch	Kelly Resch	Steve Houselander	1223054	P2154673	845,368	2,573,000	1,279,081	66.09%	
157	2018	06	AE	S1.5+	Central	MidNorth	Shan Roth Bookstaf	Shan Roth Bookstaf	Paul Sweet	1508448	187068	873,406	2,106,061	923,660	94.56%	
158	2018	06	AE	S1.5+	Central	MidWest	Ashley Githman	Ashley Githman	Locky Brown	1148719	P146532	1,113,620	1,853,972	933,000	140.43%	
159	2018	06	AE	S1.5+	Central	MidWest	Becky Linner	Becky Linner	Locky Brown	1034933	P2162225	556,665	2,478,000	1,153,000	82.97%	
160	2018	06	AE	S1.5+	Central	MidWest	Dave Castro	Dave Castro	Mike Pieper	1509232		1,558,312	2,867,625	1,328,043	117.34%	
161	2018	06	AE	S1.5+	Central	MidWest	Franci Massey	Franci Massey	Jamie Hurt	1034636	0003103	684,752	2,316,950	1,153,000	59.39%	
162	2018	06	AE	S1.5+	Central	MidWest	Jill Sherman	Jill Sherman	Jamie Hurt	1145370	P1422127	439,443	1,631,986	937,000	57.57%	
163	2018	06	AE	S1.5+	Central	MidWest	Ken Deutsch	Ken Deutsch	Mike Elam	1511425	P158111	851,220	1,948,602	90,700	90.71%	
164	2018	06	AE	S1.5+	Central	MidWest	Kevin Barry	Kevin Barry	Mike Elam	1520465	1826603	669,880	1,501,402	633,514	105.74%	
165	2018	06	AE	S1.5+	Central	MidWest	Lynley Gee	Lynley Gee	Jamie Hurt	1187021		405,871	1,708,995	721,000	56.29%	
166	2018	06	AE	S1.5+	Central	MidWest	Maureen Werner	Maureen Werner	Mike Elam	1523320	MW288363	633,756	2,597,594	1,140,324	55.58%	
167	2018	06	AE	S1.5+	Central	MidWest	Sue Masker	Sue Masker	Mike Elam	1511426	1511426	829,752	1,577,754	929,154	89.30%	
168	2018	06	AE	S1.5+	Central	Texas	Andrea Burson	Andrea Burson	Kristine Gomez	1160840		1,838,573	2,124,241	850,000	142.85%	
169	2018	06	AE	S1.5+	Central	Texas	Arntilla Womack	Arntilla Womack	Raymond May	1222664	e234571	603,948	1,534,350	782,776	77.14%	
170	2018	06	AE	S1.5+	Central	Texas	Ashley Dudley	Ashley Dudley	Eric Atchley	1219278	e230619	595,107	2,017,083	950,000	62.64%	
171	2018	06	AE	S1.5+	Central	Texas	Claudia Montgomery	Claudia Montgomery	David Allen	1137666		1,198,458	3,586,025	1,320,000	90.79%	
172	2018	06	AE	S1.5+	Central	Texas	Dan Squires	Dan Squires	Kim Murray	1023454	0014724	3,086,693	3,440,889	1,603,278	192.52%	
173	2018	06	AE	S1.5+	Central	Texas	Eric Lundford	Eric Lundford	Sean LeVoski	1176550	P2153880	1,760,550	2,516,101	1,160,000	151.77%	
174	2018	06	AE	S1.5+	Central	Texas	Janet Emmert	Janet Emmert	David Allen	1078803	P21355707	480,785	1,826,064	1,015,154	47.38%	
175	2018	06	AE	S1.5+	Central	Texas	Jimmy Hare	Jimmy Hare	Rick Barnhart	1098133	P2163432	858,714	4,595,786	1,986,455	43.23%	
176	2018	06	AE	S1.5+	Central	Texas	Joan Hemstreet	Joan Hemstreet	Rick Barnhart	1005964	E719674	986,120	3,388,408	1,986,454	49.64%	
177	2018	06	AE	S1.5+	Central	Texas	Job Share Flame / Langlois	Job Share: Debra Flame / Angela Dooms Langlois	Kristine Gomez	1081862 / 1081864		1,922,531	3,104,911	2,077,189	92.55%	
178	2018	06	AE	S1.5+	Central	Texas	Job Share Miley / Ray / Doeren Witt	Job Share: Miley / Ray / Doeren Witt	Kristine Gomez	1180428 / 1118084		1,804,281	2,758,528	1,845,020	90.75%	
179	2018	06	AE	S1.5+	Central	Texas	Job Share Weaver / Whitten	Job Share: Weaver / Whitten	Kim Murray	1161460		399,319	1,667,944	1,150,000	34.72%	
180	2018	06	AE	S1.5+	Central	Texas	Joey Little	Joey Little	Rick Barnhart	1164640	1168570	552,361	3,992,767	1,986,455	77.81%	
181	2018	06	AE	S1.5+	Central	Texas	Kathy Sparks	Kathy Sparks	Rick Barnhart	1123288	P2178927	1,606,856	5,539,463	1,986,454	80.89%	
182	2018	06	AE	S1.5+	Central	Texas	Keith Grubb	Keith Grubb	Eric Atchley	1169553	P2149484	1,417,110	3,917,233	2,060,181	68.79%	
183	2018	06	AE	S1.5+	Central	Texas	Kenny Gierl	Kenny Gierl	Rick Barnhart	1703600		1,855,120	2,727,989	1,910,679	90.88%	
184	2018	06	AE	S1.5+	Central	Texas	Lisa Reid	Lisa Reid	Rick Barnhart	1165223	P2200173	2,744,077	5,816,728	1,986,454	138.14%	
185	2018	06	AE	S1.5+	Central	Texas	Michael Crow	Michael Crow	John Pedevilla	1101416	0087347	484,498	1,522,966	725,000	66.83%	
186	2018	06	AE	S1.5+	Central	Texas	Mike Nelson	Mike Nelson	Eric Atchley	1146134		504,224	2,395,023	1,350,000	37.35%	
187	2018	06	AE	S1.5+	Central	Texas	Nicholas Mohamed	Nicholas Mohamed	Kristine Gomez	1239237	e254099	738,325	2,381,505	1,000,000	73.83%	
188	2018	06	AE	S1.5+	Central	Texas	Paul LeVoski	Paul LeVoski	Eric Atchley	1215416	P2153880	1,760,550	2,516,101	1,160,000	20.91%	
189	2018	06	AE	S1.5+	Northeast	New York	Adam Meyer	Adam Meyer	Shapiro/Hermes	1229514		1,024,259	819,948	2,511,070	40.79%	
190	2018	06	AE	S1.5+	Northeast	New York	Brenda Irizary	Brenda Irizary	Jaime Morrison	1157793	P2199687	1,128,693	1,794,867	825,000	136.81%	
191	2018	06	AE	S1.5+	Northeast	New York	Brian Cavallo	Brian Cavallo	Shapiro/Hermes	1236781	P2330665	328,607	2,063,139	500,000	65.72%	
192	2018	06	AE	S1.5+	Northeast	New York	Carlos Jimenez	Carlos Jimenez	Derek Benedict	1009925	P2206127	2,866,655	3,033,712	3,000,000	95.56%	
193	2018	06	AE	S1.5+	Northeast	New York	Cory Petrucelli	Cory Petrucelli	Shapiro/Hermes	1245420	P2142368	8,273,308	2,400,000	2,938,000	90.38%	
194	2018	06	AE	S1.5+	Northeast	New York	Danielle Daley	Danielle Daley	Shapiro/Hermes	1155609	P2188886	1,200,276	2,757,762	2,400,000	87.51%	
195	2018	06	AE	S1.5+	Northeast	New York	David Blakeley	David Blakeley	Derek Benedict	1005280		426,334	1,769,973	725,000	58.80%	
196	2018	06	AE	S1.5+	Northeast	New York	Donna Ellerson	Donna Ellerson	Jaime Morrison	1126205	P2183181	906,383	1,643,955	1,000,000	90.64%	
197	2018	06	AE	S1.5+	Northeast	New York	Dylan Larkin	Dylan Larkin	Shapiro/Hermes	1199127	P2174903	411,083	2,283,564	393,828	104.35%	
198	2018	06	AE	S1.5+	Northeast	New York	Eric Tolbert	Eric Tolbert	Shapiro/Hermes	1176584	P2171222	1,765,284	2,400,000	1,000,000	90.96%	
199	2018	06	AE	S1.5+	Northeast	New York	Florence O'Brien	Florence O'Brien	Shapiro/Hermes	1198676		3,004,065	12,027,008	4,000,000	77.10%	
200	2018	06	AE	S1.5+	Northeast	New York	Jo Ellen Rix	Jo Ellen Rix	Shapiro/Hermes	1023296		2,789,602	8,729,695	2,668,894	104.52%	
201	2018	06	AE	S1.5+	Northeast	New York	Jonathan Auster	Jonathan Auster	Shapiro/Hermes	1170964	E173256	1,382,248	6,757,943	2,122,213	65.13%	
202	2018	06	AE	S1.5+	Northeast	New York	Lori Silverman	Lori Silverman	Adam Shapiro	1004796		401,6076	2,008			
203	2018	06	AE	S1.5+	Northeast	New York	Philip LeVoski	Philip LeVoski	Shapiro/Hermes	1154815	P2163337	2,474,519	1,897,897	2,500,000	104.45%	
204	2018	06	AE	S1.5+	Northeast	New York	Timothy Minter	Timothy Minter	Jaime Morrison	1200396		1,474,510	1,087,024	70,000	67.79%	
205	2018	06	AE	S1.5+	Northeast	Ohio	Almee Krzycin	Almee Krzycin	Christine Smith	1210557	E220544	719,671	2,197,000	1,208,443	59.55%	
206	2018	06	AE	S1.5+	Northeast	Ohio	Brian Florio	Brian Florio	Jim Post	1179252	p2196155	650,830	3,489,879	1,750,000	37.19%	
207	2018	06	AE	S1.5+	Northeast	Ohio	Chris Reid	Chris Reid	Janey Ames	1099815	P2197005	656,529	1,706,515	1,190,000	55.17%	
208	2018	06	AE	S1.5+	Northeast	Ohio	Christine Redwood	Christine Redwood	Annie Keith	1215634		1,631,234	1,958,397	1,371,574	69.88%	
209	2018	06	AE	S1.5+	Northeast	Ohio	Deborah Ziegman	Deborah Ziegman	Karen Pope	1200688	208644	502,075	1,935,568	600,395	83.62%	
210	2018	06	AE	S1.5+	Northeast	Ohio	Dianne Haggins	Dianne Haggins	Kevin Tucker	12020318	P2191128	593,391	1,975,575	1,278,655	46.41%	
211	2018	06	AE	S1.5+	Northeast	Ohio	Heather Schultz	Heather Schultz	Laura Lee	1236774	P2333773	697,307	2,737,090	1,243,000	56.15%	
212	2018	06	AE	S1.5+	Northeast	Ohio	Jennifer Babcock	Jennifer Babcock	Mike Chase	1174937		6,003,545	2,881,668	976,000	61.53%	
213	2018	06	AE	S1.5+	Northeast	Ohio	Job Share Cuffey / Benton	Job Share: Cuffey / Benton	Mike Chase	11809493		4,409,893	4,454,000	90,700	90.76%	
214	2018	06	AE	S1.5+	Northeast	Ohio	Job Share O'Hara / Carter	Job Share: Amanda O'Hara / Colleen Carter	Janey Ames	1124257 / 1179066		1,571,964	4,489,161	2,230,124	70.49%	
215	2018	06	AE	S1.5+	Northeast	Ohio	Job Share Steinbrunner / Paul Shupe	Job Share: Karen Steinbrunner / Natasha Paul Shupe	Laura Lee	1153061 / 1123198		688,722	4,090,933	1,289,172	65.84%	
216	2018	06	AE	S1.5+	Northeast	Ohio	Joseph Trent	Joseph Trent	Christine Smith	1141808		1,777,042	3,110,000	1,248,382	102.30%	
217	2018	06	AE	S1.5+	Northeast	Ohio	Kimberly Tolson	Kimberly Tolson	Laura Lee	1201228		2,554,176	1,243,000	70,000	70.76%	
218	2018	06	AE	S1.5+	Northeast	Ohio	Nicholas Grote	Nicholas Grote	Jim Post	1176298		896,951	2,000,000	900,000	59.66%	
219	2018	06	AE	S1.5+	Northeast	Ohio	Patrick Horgan	Patrick Horgan	Laura Lee	1138828	P2169089	1,275,164	2,622,000	1,243,000	102.59%	
220	2018	06	AE	S1.5+	Northeast	Ohio	Sara Backman	Sara Backman	Ron Stricker	1085477	e070849	373,768	2,152,722	725,000	51.55%	
221	2018	06	AE	S1.5+	Northeast	Ohio	Taylor Moore	Taylor Moore	Ron Stricker	6013403	E712895	961,984	1,958,185	700,000	137.43%	
222	2018	06	AE	S1.5+	Northeast	Ohio	Uprate NY / ME	Arnie Miglia	Katherine Drake Marhaver	1052077		1,652,886	1,958,397	955,000	37.01%	
223	2018	06	AE	S1.5+	Northeast	Ohio	Uprate NY / ME	Ed Glasgow	Natasha Polito	1146718		923,435	1,743,751	1,272,000	72.60%	
224	2018	06	AE	S1.5+	Northeast	Ohio	Uprate NY / ME	Gwen Dyer	Doug Foerster	1196655		631,201	1,531,144	944,000	66.86%	
225	2018	06	AE	S1.5+	Northeast	Ohio	Uprate NY / ME	Jaime Ralston	Tara McDonald	1083521	p2743727	859,814	1,848,621	957,034	89.84%	
226	2018	06	AE	S1.5+	Northeast	Ohio	Uprate NY / ME	Jane Daley	Jane Daley	Tara McDonald	1047907	P2023041	839,570	1,599,339	875,043	95.95%
227	2018	06	AE	S1.												

Count	BI_YEAR_KEY	BI_WK_NBR	Title	Group	Division	Region-Category	BI_ACCT_EXEC_NM	Employee Name	Manager Name	PSID	PID-EID	Full Year Net Rev	FY 2018 Budget	2018 First Look Budget Goal	% FY Rev vs First Look Goal
302	2018	06	AE	\$1.5+	West	LA	Kathy Guarderas	Kathy Guarderas	Kelly Reed	1051782	1718828	683,877	5,265,455	2,464,000	27.75%
303	2018	06	AE	\$1.5+	West	LA	Lisa Behr	Lisa Behr	Joe Flores	1127154	1819668	873,561	1,610,456	1,420,020	58.00%
304	2018	06	AE	\$1.5+	West	LA	Lisa Fletcher	Lisa Fletcher	Niven Howlett	1090483	1077403	373,033	1,501,229	926,093	40.28%
305	2018	06	AE	\$1.5+	West	LA	Lisa Hatch	Lisa Hatch	Joe Flores	1143480	1139754	2,143,283	2,041,628	1,362,375	157.32%
306	2018	06	AE	\$1.5+	West	LA	Lisa Lang Bondar	Lisa Lang Bondar	Kelly Reed	1190950	P2206149	3,716,817	1,1003,608	5,104,000	72.82%
307	2018	06	AE	\$1.5+	West	LA	Lydia Matus	Lydia Matus	Tom Laky	1056069		2,270,190	10,826,905	3,228,907	70.31%
308	2018	06	AE	\$1.5+	West	LA	Maria Curry	Maria Curry	Kelly Reed	1122843	P2145004	4,311,086	5,280,000	18,167,386	43.91%
309	2018	06	AE	\$1.5+	West	LA	Mark Milner	Mark Milner	Helene Juceam	1127433	1119581	585,393	1,333,149	43,915	
310	2018	06	AE	\$1.5+	West	LA	Merribeth Gal	Merribeth Gal	John Krenzer	1101704	P2180991	1,482,168	2,353,262	1,432,620	103.46%
311	2018	06	AE	\$1.5+	West	LA	Michael Fong	Michael Fong	Tom Laky	1228278		2,973,675	9,584,388	3,568,032	83.34%
312	2018	06	AE	\$1.5+	West	LA	Michael Lauer	Michael Lauer	Dereck Messana	1174794	P2164537	3,312,408	8,034,891	2,559,759	129.40%
313	2018	06	AE	\$1.5+	West	LA	Randy Milner	Randy Milner	Isolene Jusam	1084251	1060598	1,645,648	1,018,913	1,018,913	63.31%
314	2018	06	AE	\$1.5+	West	LA	Richard Waisfite	Richard Waisfite	Dereck Messana	1238700	P2350807	2,405,669	8,282,103	2,837,972	84.77%
315	2018	06	AE	\$1.5+	West	LA	Sean Broderick	Sean Broderick	Helene Juceam	1127159	P2155213	960,108	1,878,328	1,151,903	83.35%
316	2018	06	AE	\$1.5+	West	LA	WorldLink	WorldLink				40,100			
317	2018	06	AE	\$1.5+	West	Pacific States	Jaime Kagawa	Jaime Kagawa	Michael Garcia	1045984	P2173700	341,354	1,915,000	950,000	35.93%
318	2018	06	AE	\$1.5+	West	Pacific States	Jaime Padeken	Jaime Padeken	Michael Garcia	1118224	P2161356	235,456	1,602,614	900,000	26.18%
319	2018	06	AE	\$1.5+	West	Pacific States	Julie Carter	Julie Carter	Jeff McGowan	1157352		548,105	1,581,834	730,000	75.08%
320	2018	06	AE	\$1.5+	West	Pacific States	Melissa Orr	Melissa Orr	Jason Mitchell	1521639	MD207275	557,831	1,608,268	650,000	85.82%
321	2018	06	AE	\$1.5+	West	Pacific States	Mike DellaVella	Mike DellaVella	Sherry Santana	1513195	MD151319	586,837	1,665,499	850,000	69.04%
322	2018	06	AE	\$450 - \$699	Central	MidNorth	Aaron Woodford	Aaron Woodford	Terri Hoegner	1534554		337,858	616,926	301,613	112.02%
323	2018	06	AE	\$450 - \$699	Central	MidNorth	Alan Olson	Alan Olson	Amelia Miller	1515925	abolson	359,544	545,000	265,500	152.42%
324	2018	06	AE	\$450 - \$699	Central	MidNorth	Andrea Blader	Andrea Blader	Paul Sweet	1529744	AB407908	299,403	693,390	378,661	70.97%
325	2018	06	AE	\$450 - \$699	Central	MidNorth	Barry Peterson	Barry Peterson	Bill Van Koeveering	1513133		153,195	490,237	200,000	76.60%
326	2018	06	AE	\$450 - \$699	Central	MidNorth	Betsy Maloney	Betsy Maloney	Paul Sweet	1510693	bmaloney	114,674	675,981	352,688	32.50%
327	2018	06	AE	\$450 - \$699	Central	MidNorth	Blake Benner	Blake Benner	Todd McNally	1523724	2901863	435,399	615,000	300,000	145.13%
328	2018	06	AE	\$450 - \$699	Central	MidNorth	Bonnie Kinnale	Bonnie Kinnale	Tom Laky	1511414	1057565	179,926	595,768	60,500	60.59%
329	2018	06	AE	\$450 - \$699	Central	MidNorth	Catherine Flottmeyer	Catherine Flottmeyer	Jan Lenko	1204462	P213179	183,097	524,031	237,102	77.22%
330	2018	06	AE	\$450 - \$699	Central	MidNorth	Chris Whitburn	Chris Whitburn	Joe Tessmer	1508725		267,515	472,564	215,000	124.43%
331	2018	06	AE	\$450 - \$699	Central	MidNorth	Doug Mitchell	Doug Mitchell	Joe Deliak	1509811	Dmitchel	203,650	492,000	250,000	81.46%
332	2018	06	AE	\$450 - \$699	Central	MidNorth	Heidi Reid	Heidi Reid	Terri Hoegner	1524991		295,173	580,343	278,726	105.90%
333	2018	06	AE	\$450 - \$699	Central	MidNorth	Jeremiah Lewis	Jeremiah Lewis	Kristen Hall	1524213		272,290	487,400	233,000	116.44%
334	2018	06	AE	\$450 - \$699	Central	MidNorth	Jerry Siproth	Jerry Siproth	Ryan Krajevski	1524856	2497652	214,889	419,848	143,233	143.23%
335	2018	06	AE	\$450 - \$699	Central	MidNorth	John Short	John Short	Kristen Hall	1532828	1541664	190,722	602,000	300,000	63.57%
336	2018	06	AE	\$450 - \$699	Central	MidNorth	Kirt Schubring	Kirt Schubring	Joe Tessmer	1511401		176,832	644,475	291,827	60.59%
337	2018	06	AE	\$450 - \$699	Central	MidNorth	Kristen Larsen	Kristen Larsen	Ryan Krajevski	1509792	KL239899	348,397	693,439	323,517	107.69%
338	2018	06	AE	\$450 - \$699	Central	MidNorth	Lisa Hennam	Lisa Hennam	Steve Houselander	1524472		309,844	625,000	333,237	92.96%
339	2018	06	AE	\$450 - \$699	Central	MidNorth	Lisa Ross	Lisa Ross	Tad Seading	1517735	2467684	126,003	242,040	94,376	
340	2018	06	AE	\$450 - \$699	Central	MidNorth	Lori Gilmer	Lori Gilmer	Joe Deliak	1518419	lilgmer	294,337	538,000	256,000	114.98%
341	2018	06	AE	\$450 - \$699	Central	MidNorth	Mary Mooney	Mary Mooney	Jan Letko	1180813		263,329	583,894	240,771	109.37%
342	2018	06	AE	\$450 - \$699	Central	MidNorth	Michelle Murdick	Michelle Murdick	Kristen Hall	1529358		377,337	549,000	275,000	137.21%
343	2018	06	AE	\$450 - \$699	Central	MidNorth	Nick Evangelista	Nick Evangelista	Steve Houselander	1512607	P2128796	159,553	535,772	215,000	90.79%
344	2018	06	AE	\$450 - \$699	Central	MidNorth	Peter Bantingale	Peter Bantingale	Terri Hoegner	1515485	mm88378	298,765	486,765	231,726	129.44%
345	2018	06	AE	\$450 - \$699	Central	MidNorth	Richard VanDeHey	Richard VanDeHey	Todd Wery	1087148		283,299	491,213	268,000	105.71%
346	2018	06	AE	\$450 - \$699	Central	MidNorth	Trey Warren	Trey Warren	Joe Deliak	1509818	twarren1	118,685	510,000	239,323	49.59%
347	2018	06	AE	\$450 - \$699	Central	MidNorth	Victoria Brown	Victoria Brown	Todd Wery	1504791		300,488	519,746	153,962	195.40%
348	2018	06	AE	\$450 - \$699	Central	MidNorth	Brian Kelly	Brian Kelly	Mark Ross	1507482	P2187097	120,001	430,000	210,000	52.12%
349	2018	06	AE	\$450 - \$699	Central	MidWest	Carole Verling	Carole Verling	Mike Elam	1520191		134,979	547,742	380,108	35.51%
350	2018	06	AE	\$450 - \$699	Central	MidWest	Jimmy Sams	Jimmy Sams	Kevin Noel	1513602	ja12833	83,175	489,939	215,003	38.69%
351	2018	06	AE	\$450 - \$699	Central	MidWest	Kathi Norrington	Kathi Norrington	Carol Rudulski	1532227		170,031	452,420	228,462	74.42%
352	2018	06	AE	\$450 - \$699	Central	MidWest	Kathy Guterloski	Kathy Guterloski	Carol Rudulski	1520462		139,869	453,528	224,424	62.32%
353	2018	06	AE	\$450 - \$699	Central	MidWest	Madeline Rommer	Madeline Rommer	Carol Rudulski	1526755	mk43760	98,247	454,761	282,462	30.61%
354	2018	06	AE	\$450 - \$699	Central	MidWest	Michael Hemmett	Michael Hemmett	Mark Ross	1085777	P2161207	357,849	648,782	312,500	112.50%
355	2018	06	AE	\$450 - \$699	Central	MidWest	Sadie Worthing	Sadie Worthing	Bob Marr	1511759	1511759	164,287	564,075	265,500	61.88%
356	2018	06	AE	\$450 - \$699	Central	MidWest	Sherry Novell	Sherry Novell	Mike Pieper	1509195	1509195	317,280	645,579	284,580	111.49%
357	2018	06	AE	\$450 - \$699	Central	MidWest	Tom Ruessch	Tom Ruessch	Bonnie Gallagher	1518816		354,865	585,511	298,500	118.88%
358	2018	06	AE	\$450 - \$699	Central	MidWest	Victor Herrend	Victor Herrend	Lois Brown	1524675	P2347635	716,430	1,444,390	1,144,390	201.76%
359	2018	06	AE	\$450 - \$699	Central	Texas	Abraham Herndon	Abraham Herndon	Raymond May	6019560		203,030	600,112	350,000	50.00%
360	2018	06	AE	\$450 - \$699	Central	Texas	Alejandro Cardenas	Alejandro Cardenas	Sally Martinez	1175672	P2193626	355,847	629,340	298,295	119.29%
361	2018	06	AE	\$450 - \$699	Central	Texas	Amy Villarreal	Amy Villarreal	Michael Keesee	1176563	PM200793	385,525	606,913	243,000	
362	2018	06	AE	\$450 - \$699	Central	Texas	Bernadette Garza	Bernadette Garza	1115009	e150521	300,568	616,115	270,000	111.32%	
363	2018	06	AE	\$450 - \$699	Central	Texas	Dana Deluna	Dana Deluna	Sally Martinez	1515238		259,218	553,917	300,000	67.75%
364	2018	06	AE	\$450 - \$699	Central	Texas	Daniel Coleman	Daniel Coleman	Michael Keesee	1116158	e106272	224,386	666,424	299,579	74.50%
365	2018	06	AE	\$450 - \$699	Central	Texas	Deanna DeKay	Deanna DeKay	Nathan McCray	1085004		216,895	600,000	350,975	40.35%
366	2018	06	AE	\$450 - \$699	Central	Texas	Geneva Duncan	Geneva Duncan	Nathan McCray	6016220	Gmnydu	368,291	584,999	303,550	121.33%
367	2018	06	AE	\$450 - \$699	Central	Texas	Gregory Alvarado	Gregory Alvarado	Steven Brooks	1234435	2248459	181,248	504,635	200,000	90.62%
368	2018	06	AE	\$450 - \$699	Central	Texas	Hilda Duran	Hilda Duran	Sally Martinez	1137800		131,650	298,295	107,149	107.14%
369	2018	06	AE	\$450 - \$699	Central	Texas	Katherine Bourgols	Katherine Bourgols	Sean Lervag	1037075	P2715725	301,724	525,000	250,000	120.69%
370	2018	06	AE	\$450 - \$699	Central	Texas	Lita Box	Lita Box	Sean Lervag	1221620	P232397	351,096	481,489	280,000	125.39%
371	2018	06	AE	\$450 - \$699	Central	Texas	Robert Cooperman	Robert Cooperman	Sean Lervag	1164816		380,749	637,513	400,000	95.19%
372	2018	06	AE	\$450 - \$699	Central	Texas	Shannon Kimball	Shannon Kimball	Nathan McCray	6017129		61,286	474,995	155,550	39.40%
373	2018	06	AE	\$450 - \$699	Central	Texas	Wes Chaffield	Wes Chaffield	Steven Brooks	1101694		236,050	516,411	250,000	60.00%
374	2018	06	AE	\$450 - \$699	Central	Texas	Whitney Paul Smith	Whitney Paul Smith	Matt Ellis	1178212		923,546	682,631	300,000	307.85%
375	2018	06	AE	\$450 - \$699	Northeast	New York	Jason Dennis	Jason Dennis	Jaime Morrison	1150972		160,781	469,523	300,000	53.59%
376	2018	06	AE	\$450 - \$699	Northeast	New York	Jeffrey Ginsberg	Jeffrey Ginsberg	Staten Island LSM	1006735		168,597	593,696	350,000	48.17%
377	2018	06	AE	\$450 - \$699	Northeast	New York	Robert Commencuti	Robert Commencuti	Derek Benedict	1228805		307,954	619,047	300,000	102.65%
378	2018	06	AE	\$450 - \$699	Northeast	Ohio	Amy Ross	Amy Ross	Kara Pops	1236800	E25 1227	240,466	465,301	450,000	61.21%
379	2018	06	AE	\$450 - \$699	Northeast	Ohio	Brynn Doherty	Brynn Doherty	Christine Smith	6045097		173,559	606,221		
380	2018	06	AE	\$450 - \$699	Northeast	Ohio	Dale Otto	Dale Otto	Dino Gerdean	6023192	P2735423	180,328	459,977	279,000	64.63%
381	2018	06	AE	\$450 - \$699	Northeast	Ohio	Gary Kepler	Gary Kepler	Jim Post	1187024	P2194753	320,937	534,143	425,000	75.51%
382	2018	06	AE	\$450 - \$699	Northeast	Ohio	Jessica Kirkwood	Jessica Kirkwood	Annie Keith	1152480		346,032	602,862	328,601	105.30%
383	2018	06	AE	\$450 - \$699	Northeast	Ohio	Joseph Seith								

Count	BI_YEAR_KEY	BI_WK_NBR	Title	Group	Division	Region-Category	BI_ACCT_EXEC_NM	Employee Name	Manager Name	PSID	PID-EID	Full Year Net Rev	FY 2018 Budget	2018 First Look Budget Goal	% FY Rev vs First Look Goal
458	2018	06	AE	\$450-\$699	West	Mountain States	Lindsay Wise	Lindsay Wise	Todd Andrews	1533427	1533427	416,662	652,242	350,000	119.05%
459	2018	06	AE	\$450-\$699	West	Pacific States	Albe Montenegro	Albe Montenegro	Sherry Santana	1529396	1529396	102,754	607,793	500,000	24.55%
460	2018	06	AE	\$450-\$699	West	Pacific States	Angela Lynch	Angela Lynch	Jeff McGowan	1530447	1530447	103,616	631,223	310,000	45.36%
461	2018	06	AE	\$450-\$699	West	Pacific States	Brian Solwick	Brian Solwick	Jeff McGowan	6001715	6001715	265,360	498,259	250,000	106.14%
462	2018	06	AE	\$450-\$699	West	Pacific States	Carol Rice	Carol Rice	Donald Stone	1500843	1500843	103,857	660,698	280,000	37.09%
463	2018	06	AE	\$450-\$699	West	Pacific States	Grant Brostrom	Grant Brostrom	Christine Lyles Smith	1529992	1529992	286,624	683,247	315,000	90.99%
464	2018	06	AE	\$450-\$699	West	Pacific States	Isa Wilson	Isa Wilson	Sherry Santana	1543,319	1543,319	106,661	650,661	325,000	49.18%
465	2018	06	AE	\$450-\$699	West	Pacific States	Jeremy Bakke	Jeremy Bakke	Amber Aguirre	6017047	6017047	338,966	727,234	353,327	95.94%
466	2018	06	AE	\$450-\$699	West	Pacific States	Lisa Hovey	Lisa Hovey	Kendall Char	1239786	1239786	316,617	553,120	80,000	395.77%
467	2018	06	AE	\$450-\$699	West	Pacific States	Mario Martinez	Mario Martinez	Donald Stone	1502889	1502889	146,409	499,625	285,000	51.37%
468	2018	06	AE	\$450-\$699	West	Pacific States	Theresa Zwan	Theresa Zwan	Amber Aguirre	1527899	1527899	284,071	641,703	344,829	82.38%
469	2018	06	AE	\$450-\$699	West	Pacific States	Tim Dour	Tim Dour	Sherry Santana	1517,813	1517,813	85,662	617,874	350,000	47.97%
470	2018	06	AE	\$700-\$999	Central	MidNorth	Todd Sims	Todd Sims	Jeff McGowan	1527,655	1527,655	117,303	608,933	375,000	91.28%
471	2018	06	AE	\$700-\$999	Central	MidNorth	Becky Baker	Becky Baker	Paul Sweet	1511308	1511308	379,294	849,542	395,819	95.83%
472	2018	06	AE	\$700-\$999	Central	MidNorth	Cassie Van Brocklin	Cassie Van Brocklin	Kristen Hall	1512187	1512187	726,548	806,000	400,000	181.64%
473	2018	06	AE	\$700-\$999	Central	MidNorth	Jennifer Tragas	Jennifer Tragas	Paul Sweet	1515566	1515566	232,349	716,859	445,928	52.10%
474	2018	06	AE	\$700-\$999	Central	MidNorth	Andrea DeMachmer	Andrea DeMachmer	Paul Sweet	1527,604	1527,604	217,525	716,349	425,000	122.18%
475	2018	06	AE	\$700-\$999	Central	MidNorth	Miriam Share	Miriam Share	Paul Sweet	1521993	1521993	178,111	720,331	422,131	52.08%
476	2018	06	AE	\$700-\$999	Central	MidNorth	Scott Callahan	Scott Callahan	Todd McNally	1516078	1516078	435,994	813,000	400,000	109.00%
477	2018	06	AE	\$700-\$999	Central	MidNorth	Shannon Olson	Shannon Olson	Terri Hoepner	1524333	1524333	292,849	717,646	341,522	85.35%
478	2018	06	AE	\$700-\$999	Central	MidNorth	Sheryl Kahler	Sheryl Kahler	Bill Van Koeveering	1509011	1509011	508,406	705,600	460,000	110.52%
479	2018	06	AE	\$700-\$999	Central	MidWest	Sheryl Gleason	Sheryl Gleason	Steve Houliander	1519292	1519292	407,438	863,600	428,605	95.06%
480	2018	06	AE	\$700-\$999	Central	MidWest	Ben Fiske	Ben Fiske	Mike Elmer	1517216	1517216	442,265	857,433	464,577	95.20%
481	2018	06	AE	\$700-\$999	Central	MidWest	Brad Ronspies	Brad Ronspies	Mark Rouse	1035581	1035581	472,498	878,481	425,000	111.18%
482	2018	06	AE	\$700-\$999	Central	MidWest	Christine LaValle	Christine LaValle	Mike Pieper	1528705	1528705	450,507	758,200	379,440	118.73%
483	2018	06	AE	\$700-\$999	Central	MidWest	David Breetzke	David Breetzke	Mark Rouse	1035291	1035291	443,779	994,661	480,227	92.41%
484	2018	06	AE	\$700-\$999	Central	MidWest	Jeremie Swanson	Jeremie Swanson	Mark Rouse	1001444	1001444	237,030	749,601	398,000	59.58%
485	2018	06	AE	\$700-\$999	Central	MidWest	Linda Gilchrist	Linda Gilchrist	Rob Brown	6037745	6037745	127,209	749,601	360,000	35.34%
486	2018	06	AE	\$700-\$999	Central	MidWest	Matt Cannella	Matt Cannella	Bonnie Gallagher	1517837	1517837	566,463	832,422	298,500	189.77%
487	2018	06	AE	\$700-\$999	Central	Texas	Amanda Crawford	Amanda Crawford	Raymond May	1191333	1191333	322,269	922,320	350,000	92.08%
488	2018	06	AE	\$700-\$999	Central	Texas	Javier Ramos	Javier Ramos	Kristine Gomez	6021405	6021405	335,408	970,911	365,000	91.89%
489	2018	06	AE	\$700-\$999	Central	Texas	Jaime DeMarco	Jaime DeMarco	Steven Bozeman	1101818	1101818	481,094	1,175,048	1,074,776	104.77%
490	2018	06	AE	\$700-\$999	Central	Texas	John Fraser	John Fraser	John Pedwell	1502796	1502796	492,909	847,271	500,000	95.84%
491	2018	06	AE	\$700-\$999	Central	Texas	Linda Landry	Linda Landry	Sally Martinez	1078121	1078121	242,784	740,201	400,000	60.70%
492	2018	06	AE	\$700-\$999	Central	Texas	Lisa Cooper	Lisa Cooper	Michael Keesee	1160081	1160081	355,377	730,097	410,000	86.68%
493	2018	06	AE	\$700-\$999	Central	Texas	Mark Manning	Mark Manning	Nathan McCray	1029582	1029582	149,728	842,200	400,968	37.34%
494	2018	06	AE	\$700-\$999	Central	Texas	John Phillips	John Phillips	John Pedwell	1523492	1523492	862,399	966,225	420,000	92.58%
495	2018	06	AE	\$700-\$999	Central	Texas	Natalie Roe	Natalie Roe	Kristine Gomez	1005298	1005298	868,339	966,225	245,000	232.83%
496	2018	06	AE	\$700-\$999	Central	Texas	Nelson Rios	Nelson (Alex) Rios	Sean Lervag	1235708	1235708	580,613	958,125	455,000	127.61%
497	2018	06	AE	\$700-\$999	Northeast	New York	Gianna Franco	Gianna Franco	Derek Benedict	1003364	1003364	626,418	892,019	600,000	104.40%
498	2018	06	AE	\$700-\$999	Northeast	New York	Noella Santelli	Noella Santelli	Jaime Morrison	1223058	1223058	357,154	765,308	500,000	71.43%
499	2018	06	AE	\$700-\$999	Northeast	Ohio	David Whitehead	David Whitehead	Ron Stricker	1460789	1460789	238,030	745,000	475,000	59.30%
500	2018	06	AE	\$700-\$999	Northeast	Ohio	Deborah Smith	Deborah Smith	Dino Gerdeman	1140264	1140264	393,971	847,731	427,000	92.70%
501	2018	06	AE	\$700-\$999	Northeast	Ohio	Deena Kern	Deena Kern	Dino Gerdeman	1140267	1140267	354,027	927,892	445,000	79.56%
502	2018	06	AE	\$700-\$999	Northeast	Ohio	Eric Davis	Eric Davis	Ron Stricker	1134652	1134652	593,084	783,182	700,000	84.73%
503	2018	06	AE	\$700-\$999	Northeast	Ohio	John Renda	John Renda	Mark Chastain	1220244	1220244	280,613	983,440	468,959	59.84%
504	2018	06	AE	\$700-\$999	Northeast	Ohio	John Ruben	John Ruben	Kerry Collins	1065071	1065071	114,008	963,440	325,000	95.08%
505	2018	06	AE	\$700-\$999	Northeast	Ohio	John Waters	John Waters	Kerry Collins	1235254	1235254	125,559	878,672	350,000	37.02%
506	2018	06	AE	\$700-\$999	Northeast	Ohio	Michelle Novotny	Michelle Novotny	Mark Chastain	1135339	1135339	379,369	900,184	474,878	79.89%
507	2018	06	AE	\$700-\$999	Northeast	Ohio	Monica Arnold	Monica Arnold	Janey Ames	1204941	1204941	256,643	769,161	435,000	59.00%
508	2018	06	AE	\$700-\$999	Northeast	Ohio	Tara Melowic	Tara Melowic	Jim Post	1141662	1141662	311,230	944,538	600,000	51.87%
509	2018	06	AE	\$700-\$999	Northeast	Ohio	Ambera Barnes	Ambera Barnes	Nick Darling	1473684	1473684	389,146	944,538	727,800	92.74%
510	2018	06	AE	\$700-\$999	Northeast	Ohio	Gerard Pacifici	Gerard Pacifici	Jefferson Loonan	1121761	1121761	446,027	900,239	750,000	95.07%
511	2018	06	AE	\$700-\$999	Northeast	Ohio	Gregory Franzone	Gregory Franzone	Tracy Cramer	6027672	6027672	661,510	852,842	631,000	104.84%
512	2018	06	AE	\$700-\$999	Northeast	Ohio	Jill Doser	Jill Doser	Natasha Polito	1003166	1003166	355,186	773,471	385,000	92.26%
513	2018	06	AE	\$700-\$999	Northeast	Ohio	Kathy Chilson	Kathy Chilson	Ron Nagy	1175962	1175962	176,292	899,462	278,000	63.41%
514	2018	06	AE	\$700-\$999	Northeast	Ohio	Laurel Mead	Laurel Mead	Norm Pytel	1010389	1010389	55,829	790,000	450,000	122.27%
515	2018	06	AE	\$700-\$999	Northeast	Ohio	Lynne Spagnardi	Lynne Spagnardi	Doug Foerster	6008385	6008385	109,777	814,850	492,000	93.97%
516	2018	06	AE	\$700-\$999	Northeast	Ohio	Matthew Coleman	Matthew Coleman	Bill Bagley	1083975	1083975	378,822	748,050	410,000	92.40%
517	2018	06	AE	\$700-\$999	Northeast	Ohio	Matthew Walters	Matthew Walters	Bonita Elias	1217697	1217697	316,364	886,037	375,000	84.36%
518	2018	06	AE	\$700-\$999	Northeast	Ohio	Nichole French	Nichole French	Tara MacDonald	1227426	1227426	134,118	811,921	427,775	31.35%
519	2018	06	AE	\$700-\$999	Northeast	Ohio	Shea Delala	Shea Delala	Natasha Polito	1019871	1019871	24,897	811,921	427,775	31.35%
520	2018	06	AE	\$700-\$999	South	Carolinas	Andrew Hatfield-O'Hern	Andrew Hatfield-O'Hern	Emily Zalaca	1191340	1191340	545,566	782,890	600,000	91.59%
521	2018	06	AE	\$700-\$999	South	Carolinas	Becky Hovorka	Becky Hovorka	Rob Padgett	1042841	1042841	479,679	819,760	400,000	119.92%
522	2018	06	AE	\$700-\$999	South	Carolinas	Chad Sugas	Chad Sugas	Darryl Heller	1523983	1523983	157,714	775,357	475,618	33.16%
523	2018	06	AE	\$700-\$999	South	Carolinas	Corey Peters Baynden	Corey Peters Baynden	Summer Hamdan	1138609	1138609	318,905	853,387	725,000	43.99%
524	2018	06	AE	\$700-\$999	South	Carolinas	Craig Kuckens	Craig Kuckens	Darryl Heller	1040812	1040812	248,566	853,387	499,207	58.77%
525	2018	06	AE	\$700-\$999	South	Carolinas	Donald Sweet	Donald Sweet	Emily Zalaca	1226801	1226801	257,881	850,439	300,000	85.56%
526	2018	06	AE	\$700-\$999	South	Carolinas	Donna Treadway	Donna Treadway	Donna Hammett	1512308	1512308	295,778	700,442	543,516	54.42%
527	2018	06	AE	\$700-\$999	South	Carolinas	Emily Moore	Emily Moore	David McGee	1188145	1188145	301,696	902,530	380,000	79.39%
528	2018	06	AE	\$700-\$999	South	Carolinas	Gary Wilson	Gary Wilson	Stephanie Collins	1071279	1071279	75,876	815,332	590,000	12.86%
529	2018	06	AE	\$700-\$999	South	Carolinas	Jeff Fries	Jeff Fries	Donna Hammett	1513021	1513021	268,670	790,000	468,077	70.27%
530	2018	06	AE	\$700-\$999	South	Carolinas	Karin Ata	Karin Ata	Rob Padgett	1173398	1173398	772,340	1,050,000	1,020,989	102.98%
531	2018	06	AE	\$700-\$999	South	Carolinas	Laurel Corley	Laurel Corley	Dody Yarbrough	1170111	1170111	145,733	930,319	346,000	42.12%
532	2018	06	AE	\$700-\$999	South	Carolinas	Lisa Field	Lisa Field	Dody Yarbrough	6014294	6014294	330,369	862,369	366,000	90.43%
533	2018	06	AE	\$700-\$999	South	Carolinas	Marodith Hamrick	Marodith Hamrick	Teresa Vause	1015233	1015233	263,245	793,207	321,000	82.01%
534	2018	06	AE	\$700-\$999	South	Carolinas	Patrick Lloyd	Patrick Lloyd	Teressa Vause	1417420	1417420	186,975	793,207	400,000	49.20%
535	2018	06	AE	\$700-\$999	South	Carolinas	Patrick Blacklock	Patrick Blacklock	Jody Waller Little	1527553	1527553	488,599	837,261	300,000	162.95%
536	2018	06	AE	\$700-\$999	South	Carolinas	Rachel Butler	Rachel Butler	Roy Costner	1517525	1517525	287,773	829,2		

Count	BI_YEAR_KEY	BI_WK_NBR	Title	Group	Division	Region-Category	BI_ACCT_EXEC_NM	Employee Name	Manager Name	PSID	PID-EID	Full Year Net Rev	FY 2018 Budget	2018 First Look Budget Goal	% FY Rev vs First Look Goal
614	2018	06	AE	< 4540	Central	MidNorth	Mistelle Gilbert	Mistelle Gilbert	Jamie Miller	1535215	P2299557	103,438	296,016	145,033	71.32%
615	2018	06	AE	< 4540	Central	MidNorth	Molly Rombach	Molly Rombach	Todd McNally	1516223	P2299557	254,424	445,400	220,000	115.6%
616	2018	06	AE	< 4540	Central	MidNorth	Morgan Maly	Morgan Maly	Tad Spadling	1519926	P2636359	214,323	419,822	200,000	107.16%
617	2018	06	AE	< 4540	Central	MidNorth	Rebecca Owen	Rebecca Owen	Todd McNally	1532707		516,224	415,001	205,000	258.11%
618	2018	06	AE	< 4540	Central	MidNorth	Ruth Bergsma	Ruth Bergsma	Jamie Miller	1514137		224,807	418,816	205,000	109.66%
619	2018	06	AE	< 4540	Central	MidNorth	Sharon Tanley	Sharon Tanley	Peter Provost	6011897		68,790	200,262	77,820	88.40%
620	2018	06	AE	< 4540	Central	MidNorth	Suzie Best	Suzie Best	Ryan Krajewski	1512479	S8108771	120,304	295,016	167,257	71.71%
621	2018	06	AE	< 4540	Central	MidNorth	Taylor Smith	Taylor Smith				25,505	150,000	17,000	17.00%
622	2018	06	AE	< 4540	Central	MidNorth	Todd Kilgren	Todd Kilgren	Kedron Thomas	1531862	TK414616	137,067	210,702	104,382	131.31%
623	2018	06	AE	< 4540	Central	MidNorth	Tom Mason	Tom Mason	John Merchlewitz	1518928	tmason	64,791	252,418	126,000	51.42%
624	2018	06	AE	< 4540	Central	MidNorth	Travis Kilpea	Travis Kilpea	Kedron Thomas	1525561		163,319	265,942	131,877	123.84%
625	2018	06	AE	< 4540	Central	MidWest	Barry Waggoner	Barry Waggoner	Carol Rudofski	1523429	P2279574	188,720	338,745	185,534	101.77%
626	2018	06	AE	< 4540	Central	MidWest	Beverly Wallace	Beverly Wallace	Carol Rudofski	1208915	1208915	143,429	329,989	188,450	76.18%
627	2018	06	AE	< 4540	Central	MidWest	Cynthia New	Cynthia New	Kevin Noel	1510823	cynthia.	102,416	400,126	206,682	51.03%
628	2018	06	AE	< 4540	Central	MidWest	Doreen James	Doreen James	Pam Elston	1528122	D402218	115,091	317,067	219,684	143.41%
629	2018	06	AE	< 4540	Central	MidWest	Gloria Burns	Gloria Burns	Pam Elston	1525023	2956810	173,224	422,146	144,972	119.49%
630	2018	06	AE	< 4540	Central	MidWest	Julio Diaz	Julio Diaz	Bob Marr	1511450	2440948	37,626	221,985	133,000	23.89%
631	2018	06	AE	< 4540	Central	MidWest	Julie Kinnaman	Julie Kinnaman	Bob Marr	1515152	1515152	126,310	206,500	133,646	61.17%
632	2018	06	AE	< 4540	Central	MidWest	Kevin Carnes	Kevin Carnes	Bonnie Gallagher	1519409	1519409	81,700	335,398	119,400	68.43%
633	2018	06	AE	< 4540	Central	MidWest	Laurie Jackson	Laurie Jackson	Bob Marr	1527537	J938614	110,185	314,045	139,131	79.19%
634	2018	06	AE	< 4540	Central	MidWest	Lilly Jabr	Lilly Jabr	Carol Rudofski	1520463	1266303	129,545	317,312	171,961	75.33%
635	2018	06	AE	< 4540	Central	MidWest	Mike Stelton	Mike Stelton	Kevin Noel	6028985		226,627	278,156	134,175	94.37%
636	2018	06	AE	< 4540	Central	MidWest	Missy Nance	Missy Nance	Kevin Noel	6038986	P2770636	48,522	248,295	110,141	44.05%
637	2018	06	AE	< 4540	Central	MidWest	Robin Spence	Robin Spence	Kevin Noel	1525066	2959751	242,158	357,821	193,560	125.11%
638	2018	06	AE	< 4540	Central	MidWest	Trisha O'Cheltrie	Trisha O'Cheltrie	Pam Elston	6009054	6009054	189,504	316,660	134,807	140.65%
639	2018	06	AE	< 4540	Central	Texas	Christie Wolin	Christie Wolin	Matt Ellis	6028528	E747293	120,412	414,899	150,000	80.27%
640	2018	06	AE	< 4540	Central	Texas	Matt Ellis	Matt Ellis	Matt Ellis	1523279		217,847	418,920	175,000	121.48%
641	2018	06	AE	< 4540	Central	Texas	Salmy Martinez	Salmy Martinez	Salmy Martinez	1503601	0031399	276,946	341,106	150,000	184.63%
642	2018	06	AE	< 4540	Central	Texas	Vanessa Tena	Vanessa Tena	Raymond May	6007656	P2699652	152,460	449,902	120,000	127.05%
643	2018	06	AE	< 4540	Northeast	New York	George Quintano	George Quintano	Derek Benedict	1236454	p2326875	148,769	446,005	250,000	59.51%
644	2018	06	AE	< 4540	Northeast	New York	Jennifer Contino	Jennifer Contino	Derek Benedict	1239103		73,208	348,663	100,000	73.21%
645	2018	06	AE	< 4540	Northeast	New York	Ryan Canibello	Ryan Canibello	Ryan Canibello	6023272	E735895	26,767	404,930	100,000	76.77%
646	2018	06	AE	< 4540	Northeast	New York	Sara Hotop	Sara Hotop	Derek Benedict	1192759	E192759	116,485	373,993	100,000	116.49%
647	2018	06	AE	< 4540	Northeast	Ohio	Annette Hoefel	Annette Hoefel	Dino Gerdean	6046610		4,504	371,345		
648	2018	06	AE	< 4540	Northeast	Ohio	Jason Berry	Jason Berry	Brenda Jasper	6009409	P2072639	73,780	447,846	271,440	27.18%
649	2018	06	AE	< 4540	Northeast	Ohio	Jenna Rabideau	Jenna Rabideau	Brenda Jasper	1235475	E249691	259,362	449,020	265,958	97.52%
650	2018	06	AE	< 4540	Northeast	Ohio	Nancy Ledebec	Nancy Ledebec	Mark Chastain	6020815	P2700855	229,817	442,882	362,728	63.93%
651	2018	06	AE	< 4540	Northeast	Ohio	Samuel Stolly	Samuel Stolly	Dino Gerdean	1238581	P2341274	130,782	422,959	312,000	41.52%
652	2018	06	AE	< 4540	Northeast	Ohio	Talaya Biddle	Talaya Biddle	Dino Gerdean	1239809	2546690	189,480	417,164	287,585	65.89%
653	2018	06	AE	< 4540	Northeast	Update NY / ME	Amy Burnsworth	Amy Burnsworth	Katherine Drake Marhaver	1042152	P2157420	261,158	417,929	345,000	75.70%
654	2018	06	AE	< 4540	Northeast	Update NY / ME	Brett Ravert	Brett Ravert	Ron Nagy	1002707	P2144166	218,755	401,820	182,000	120.19%
655	2018	06	AE	< 4540	Northeast	Update NY / ME	Elizabeth Hillard	Elizabeth Hillard	Elizabeth Hillard	1229929		128,025	133,000	69,800	69.80%
656	2018	06	AE	< 4540	Northeast	Update NY / ME	Jacquelyn Kirch	Jacquelyn Kirch	Katherine Drake Marhaver	1235110	P2322076	133,056	337,710	215,000	61.89%
657	2018	06	AE	< 4540	Northeast	Update NY / ME	Matthew Toomey	Matthew Toomey	Tracy Cramer	6021410	P2732400	302,526	354,492	262,458	115.27%
658	2018	06	AE	< 4540	Northeast	Update NY / ME	Rodney Mahan	Rodney Mahan	Doug Foerster	1000329		161,876	319,565	209,000	77.45%
659	2018	06	AE	< 4540	Northeast	Update NY / ME	Tomas McCormick	Tomas McCormick	Katherine Drake Marhaver	6021111	e731681	134,574	393,855	110,000	122.34%
660	2018	06	AE	< 4540	Northeast	Update NY / ME	Zachary Pott	Zachary Pott	Erin Duffy	1510880	P2328959	31,820	404,884	113,000	28.10%
661	2018	06	AE	< 4540	South	Carolinas	Bill Scott	Bill Scott	Teresa Vause	1097513		119,160	400,743	193,000	61.74%
662	2018	06	AE	< 4540	South	Carolinas	Brandi Hudson	Brandi Hudson	Roy Costner	6015669		49,783	415,723	474,409	10.49%
663	2018	06	AE	< 4540	South	Carolinas	Deborah Nicholson	Deborah Nicholson	Summer Hamdan	6017128	P2272451	147,714	396,619	275,000	53.71%
664	2018	06	AE	< 4540	South	Carolinas	Elizabeth Sorace	Elizabeth Sorace	Summer Hamdan	1221936	P2197131	183,985	442,065	275,000	66.90%
665	2018	06	AE	< 4540	South	Carolinas	Ian Daley	Ian Daley	Darryl Heller	1525289		46,086	391,581	91,390	50.47%
666	2018	06	AE	< 4540	South	Carolinas	John Putnam	John Putnam	Emily Zalacca	1232502		201,497	301,548	300,000	67.17%
667	2018	06	AE	< 4540	South	Carolinas	Patrick Kennedy	Patrick Kennedy	Emily Zalacca	1223683	E238504	268,088	429,984	200,000	134.04%
668	2018	06	AE	< 4540	South	Carolinas	Rob Nichols	Rob Nichols	Dwight Ardoin	1513427	Rob137523	106,312	317,250	111,405	95.43%
669	2018	06	AE	< 4540	South	Carolinas	Tangia Betterson	Tangia Betterson	Matt Livoli	1206709	1215870	198,357	304,292	100,000	198.36%
670	2018	06	AE	< 4540	South	Florida	Wendy Testerman	Wendy Testerman	Jody Walker Little	1516436		179,437	225,000	150,000	130.51%
671	2018	06	AE	< 4540	South	Florida	Gloria Thompson	Gloria Thompson	Tom Sweet	1520315	P2153487	183,568	438,401	200,000	166.78%
672	2018	06	AE	< 4540	South	Florida	Jeffrey Rolon	Jeffrey Rolon	Tom Sweet	1008386		347,463	440,104	280,000	124.09%
673	2018	06	AE	< 4540	South	Florida	Shawn Turner	Shawn Turner	Paula Gautaud	6023527	P2736576	282,622	305,716	367,500	76.90%
674	2018	06	AE	< 4540	South	Southeast	Billy Garrett	Billy Garrett	Jeff Fritz	1511843	bgarrret	92,805	281,188	219,000	42.38%
675	2018	06	AE	< 4540	South	Southeast	Brandi Wilson	Brandi Wilson	Kevin Kess	1510850		326,833	441,705	300,000	43.28%
676	2018	06	AE	< 4540	South	Southeast	Chris Letsinger	Chris Letsinger	Chris Munson	1517744		43,591	210,000	20,000	20.96%
677	2018	06	AE	< 4540	South	Southeast	Donna Webb-Arnold	Donna Webb-Arnold	Chris Munson	1517348	1517348	93,100	420,204	175,000	53.20%
678	2018	06	AE	< 4540	South	Southeast	James Taylor	James Taylor	John Moore	6039569	P2772012	37,862	278,566	100,000	37.86%
679	2018	06	AE	< 4540	South	Southeast	Jennifer Harbuck	Jennifer Harbuck	John Moore	1533751	P2258285	102,328	392,910	180,000	56.85%
680	2018	06	AE	< 4540	South	Southeast	Kassandra Herben	Kassandra Herben	Todd Livingston	1510850		21,334	138,779	150,000	14.27%
681	2018	06	AE	< 4540	South	Southeast	Kelli Stackhouse	Kelli Stackhouse	Mitch Fain	1166288	E170139	5,890	137,500	400,000	1.47%
682	2018	06	AE	< 4540	South	Southeast	Kelly Lytle	Kelly Lytle	Kevin Kee	1517748		110,440	442,900	300,000	36.81%
683	2018	06	AE	< 4540	South	Southeast	Laurie Wright	Laurie Wright	Todd Livingston	1511602	lw499993	88,015	390,617	175,000	50.29%
684	2018	06	AE	< 4540	South	Southeast	Michael Seawers	Michael Seawers	John Moore	1530160		216,384	392,707	200,000	108.19%
685	2018	06	AE	< 4540	South	Southeast	Penny Woods	Penny Woods	George Robbins	12169137		90,211	415,000	300,000	36.11%
686	2018	06	AE	< 4540	South	Southeast	Rusty Little III	Rusty Little III	John Payne	1520518		129,017	365,318	213,000	60.57%
687	2018	06	AE	< 4540	South	Southeast	Samantha Hydriek	Samantha Hydriek	Todd Livingston	1520850	shydriek	38,298	222,062	130,000	29.46%
688	2018	06	AE	< 4540	South	Southeast	Stacey Lucas	Stacey Lucas	Brian McDowall	6046641		119,945	434,628		
689	2018	06	AE	< 4540	West	LA	Alejandro Cortez	Alejandro Cortez	Mike Jaffe	1204934		156,360	318,263	175,000	89.35%
690	2018	06	AE	< 4540	West	LA	Brenda Rodriguez	Brenda Rodriguez	Lonnice Ross	1147359	P2146204	226,517	357,947	250,000	90.61%
691	2018	06	AE	< 4540	West	LA	Derek Sweetser	Derek Sweetser	Joe Flores	6021846		303	158,822	100,000	0.80%
692	2018	06	AE	< 4540	West	LA	Francesca Nichols	Francesca Nichols	Mike Jaffe	1179058		21,965	401,936		
693	2018	06	AE	< 4540	West	LA	Fred Earle	Fred Earle	Lonnice Ross	6017652	P2723689	144,231	298,884	85,000	169.68%
694	2018	06	AE	< 4540	West	LA	Irene Imhof	Irene Imhof	Lonnice Ross	6014753	P2715887	116,486	313,335	75,000	155.31%
695	2018	06	AE	< 4540	West	LA	Bill Longo	Bill Longo	Joe Flores	602					