Count BI	BI_YEAR_KEY BI_WK_NBF	R Title	Group	Division	Region-Category	BI_ACCT_EXEC_NM	Employee Name	Manager Name	PSID	PID-EID Full	Year Net Rev FY 2	018 Budget 2018	First Look Budget Goal % FY Rev vs	First Look Goal
1 2	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	Central Central	MidNorth MidNorth	Brett Richter Desiree Rongitsch	Brett Richter Desiree Rongitsch	Steve Houselander Peter Provost	1209995 1034011	E219831	656,715 738.087	1,213,000 1,315,085	512,965 660.000	128.0% 111.8%
3	2018 07	AE	\$1 - \$1.5	Central	MidNorth	Jennifer Wabers Kathryn Searles	Jennifer Wabers	Paul Sweet	1508155	183360	923,253	1,387,687	629,989	146.6%
5	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	Central Central	MidNorth MidNorth	Michael Sieracki	Kathryn Searles Michael Sieracki	Jan Letko John Merchlewitz	1091700 6044793	P2184797	919,008 400	1,032,239 1,331,033	708,759	129.7%
7	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Central	MidNorth MidNorth	Susan Welk Tom Binder	Susan Welk Tom Binder	Jan Letko Jason Bjorson	1233981 1527365	P2312191	372,364 847,443	1,044,133 1,195,647	424,204 599,454	87.8% 141.4%
8 9	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Central	MidNorth MidWest	Tori Grant Welhouse Angela Love	Tori Grant Welhouse Angela Love	Todd Wery Mike Elam	1204044 1510820	P2206307 AL419097	326,647 393,502	1,013,261 1,301,604	555,711 675,749	58.8% 58.2%
10	2018 07 2018 07	AE	\$1 - \$1.5	Central	MidWest MidWest	Brant Gillett Douglas Montgomery	Brant Gillett Douglas Montgomery	Jamie Hurt	1194872 1152078	E201971	421,073 312,151	1,213,875 1,090,290	721,000 505,000	58.4% 61.8%
11	2018 07	AE	\$1 - \$1.5	Central Central	MidWest	Jeff McCann	Jeff McCann	Jamie Hurt Bonnie Gallagher	1510512	jm290268	133,779	1,013,004	577,100	23.2%
13 14	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Central	MidWest MidWest	Jeff Stone Lori Dickerson	Jeff Stone Lori Dickerson	Mike Pieper Mike Pieper	1515997 1516899	1516899	913,257 289,788	1,338,275 1,282,475	711,452 521,732	128.4% 55.5%
15 16	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Central	MidWest MidWest	Lori James Sherry Saylor	Lori James Sherry Saylor	Bonnie Gallagher Lori Brown	1508583 6026297	190419 E742389	673,131 319,174	1,387,274 1,434,745	696,500 721,000	96.6% 44.3%
17	2018 07	AE	\$1 - \$1.5	Central	MidWest	Tamara Dudenhoeffer	Tamara Dudenhoeffer	Mike Pieper	1516408	TD231587	862,423	1,154,456	569,162	151.5%
18 19	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	Central Central	Texas Texas	Chelsey Ketcher Deana Holmes	Chelsey Ketcher Deana Holmes	Sean Lervaag David Allen	1186865 1212870	P2157051 E223074	513,379 709,305	1,120,184 1,432,716	580,000 850,000	88.5% 83.4%
20	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Central	Texas Texas	Ellen Cannon Jessica Miller	Ellen Cannon Jessica Miller	Kim Murray David Allen	1146979 1232210	E144297 P2299683	1,000,754 309,619	1,328,060 1,304,429	615,000 854,404	162.7% 36.2%
22 23	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Central Central	Texas Texas	Kara Heinen Kathy Reiter	Kara Heinen Kathy Reiter	Steven Brooks Steven Brooks	1114035 1100795	E103825	1,160,768 522,218	1,363,011 1,157,716	500,000 600,000	232.2% 87.0%
24	2018 07	AE	\$1 - \$1.5	Central	Texas	Kendall Washington	Kendall Washington	John Pedevilla	1128610		251,876	1,126,014	550,000	45.8%
25 26	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Central Central	Texas Texas	Kevin Christian Marie Dale	Kevin Christian Marie Dale	John Pedevilla Matt Ellis	1188359 1191196	P2194055 E197503	580,278 656,667	1,052,182 1,037,594	600,000 600,000	96.7% 109.4%
27	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Central	Texas Texas	Marla Newton Mitchell Borges	Maria Newton Mitchell Borges	David Allen Matt Ellis	1114115 1101059	P2198926	781,039 406,799	1,484,007 1,051,514	750,000 700.000	104.1% 58.1%
29 30	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	Central Central	Texas Texas	San Antonio Job Share 2 Sheldon Davis	Job Share - Dorothy Basso/Sarah Kardys Sheldon Davis	Kristine Gomez Sally Martinez	6022433 1078312	E734157 P2174063	1,850,562 934,275	1,492,248 1,489,572	1,600,000 726,749	115.7% 128.6%
31	2018 07	AE	\$1 - \$1.5	Central	Texas	Sonia Brown	Sonia Brown	Kim Murray	6034101	2759116	534,596	1,027,635	510,000	104.8%
32 33	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Central Northeast	Texas New York	Teri Longoria-DeAnda Brendan Whelan	Teri Longoria-DeAnda Brendan Whelan	Sally Martinez Staten Island LSM	1067994 1070731	1070731	740,375 203,264	1,350,114 1,434,035	725,550 550,000	102.0% 37.0%
34 35	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	New York New York	Dean Darling Kevin Walsh	Dean Darling Kevin Walsh	Derek Benedict Staten Island LSM	1077227 1192968	P2148695 P2149432	628,261 212,079	1,364,462 1,111,636	725,000 525,000	86.7% 40.4%
36 37	2018 07 2018 07	AE	\$1 - \$1.5	Northeast Northeast	Ohio Ohio	Alicia Kerrigan Andrea Nardell	Alicia Kerrigan Andrea Nardell	Mike Chase	6039568 1184736	E2772011	425,118 830.342	1,222,335 1.148.695	940,000 895,000	45.2% 92.8%
38	2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	Northeast	Ohio	Angela Haynes	Angela Haynes	Janey Ames Laura Lee	6033877	E189662	351,964	1,254,191	565,000	62.3%
39 40	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	Ohio Ohio	Brian Schwab Britany Martindale	Brian Schwab Britany Martindale	Christine Smith Kevin Tucker	6045499 6038796	E770858	480,373 331,174	1,116,903 1,271,358	1,054,000 452,000	45.6% 73.3%
41 42	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	Ohio Ohio	Carey Bradley Diane Hansen	Carey Bradley Diane Hansen	Christine Smith Ron Stricker	1225083 1170153	P2178354 P2200827	420,962 921,320	1,341,498 1,441,572	1,054,980 850.000	39.9% 108.4%
43	2018 07	AE	\$1 - \$1.5	Northeast	Ohio	Georgiann Pace	Georgiann Pace	Christine Smith	1140648	P2157481	1,319,306	1,475,031	1,065,035	123.9%
44 45	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	Ohio Ohio	Jeffrey Schroeder Joan Hronec	Jeffrey Schroeder Joan Hronec	Karen Pope Kevin Tucker	1218842 1019383	E003982	322,459 609,413	1,012,431 1,196,955	500,000 1,073,500	64.5% 56.8%
46 47	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	Ohio Ohio	Kimberly Lucas Lauren Pirkey	Kimberly Lucas Lauren Pirkey	Annie Keith Laura Lee	1233588 6036275	e247501 E763796	547,281 507,488	1,188,332 1,399,175	685,137 452,000	79.9% 112.3%
48 49	2018 07 2018 07	AE	\$1 - \$1.5	Northeast Northeast	Ohio Ohio	Mary Brann Ryan Brant	Mary Brann Ryan Brant	Kerry Collins Kerry Collins	1078458 6037276	E778482 P2766214	289,188 336,458	1,036,700 1,123,681	518,000 300,000	55.8% 112.2%
50	2018 07	AE	\$1 - \$1.5	Northeast	Ohio	Sally Boggins	Sally Boggins	Janey Ames	1137871	P2178508	378,340	1,013,611	840,000	45.0%
51 52	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	Ohio Ohio	Sarah Mouse Sarah Zingale	Sarah Mouse Sarah Zingale	Kerry Collins Annie Keith	1018065 1116234	P2726444 P2166833	377,517 630,343	1,034,872 1,201,000	250,000 996,858	151.0% 63.2%
53 54	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	Ohio Ohio	Shawn Gibeault Sheila Robinson	Shawn Gibeault Sheila Robinson	Annie Keith Kevin Tucker	1181022 1091010	P2167153 P2759848	658,532 425,482	1,276,951 1,069,342	844,484 339,000	78.0% 125.5%
55 56	2018 07 2018 07	AE	\$1 - \$1.5	Northeast Northeast	Ohio Ohio	Thomas Dinkel Timothy Powers	Thomas Dinkel Timothy Powers	Ron Stricker Karen Pope	1236420 1018992	P2188727	207,188 912,271	1,083,257 1,274,601	625,000 800,000	33.2% 114.0%
57	2018 07	AE	\$1 - \$1.5	Northeast	Ohio	Todd Teitel	Todd Teitel	Chadwick Collins	1155996	E155527	245,450	1,006,333	350,000	70.1%
58 59	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	Upstate NY / ME Upstate NY / ME	Aaron Pulinski Andy Axler	Andy Axler	Natasha Polito Tara MacDonald	1204070 1009563	P2207019 P2159505	629,078 644,359	1,326,843 1,020,716	1,050,000 549,042	59.9% 117.4%
60 61	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	Upstate NY / ME Upstate NY / ME	Gerilynn Brei Gretchen McLauchlan	Gerilynn Brei Gretchen McLauchlan	Bill Bagley Erin Duffy	1126368 1164215	P2190353 P2148301	611,527 541,974	1,482,612 1,261,335	1,010,000 410,000	60.5% 132.2%
62	2018 07 2018 07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Jeff Margerison	Jeff Margerison Jennifer Mossotti	Doug Foerster	1036619 6029579	E020435 e749573	201,853	1,133,352 1,446,628	469,000	43.0%
63 64	2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	Upstate NY / ME Upstate NY / ME	Jennifer Mossotti Joseph Famolaro	Joseph Famolaro	Erin Duffy Katherine Drake Marhaver	1096691	P2150850	532,987 363,255	1,404,526	1,150,000 825,000	46.3% 44.0%
65 66	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	Upstate NY / ME Upstate NY / ME	Lauren Elias Lauren Stricos	Lauren Elias Lauren Stricos	Tara MacDonald Tracy Cramer	1229886 1216482	E243176	296,187 477,516	1,207,118 1,146,748	250,000 589,000	118.5% 81.1%
67 68	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	Upstate NY / ME Upstate NY / ME	Marc Gilbert Matt Wells	Marc Gilbert Matt Wells	Erin Duffy Nick Darling	1009566 1198708	P2206312 2160581	607,510 660,107	1,182,379 1,290,984	810,000 815,000	75.0% 81.0%
69	2018 07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Melissa Vassenelli	Melissa Vassenelli	Erin Duffy	1219476	E230843	898,476	1,109,799	815,000	110.2%
70 71	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	Upstate NY / ME Upstate NY / ME	Patrick Evans Ryan Robbins	Patrick Evans Ryan Robbins	Laura Whittinghill Bill Bagley	1239655 1187219	E254481 P2185304	100,837 1,049,268	1,248,198 1,405,174	700,000 985,000	14.4% 106.5%
72	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	Upstate NY / ME Upstate NY / ME	Sarah Keep Scott Gordon	Sarah Keep Scott Gordon	Doug Foerster Natasha Polito	1218506 1164531	P2182062	328,985 184,290	1,006,313	631,123 810.000	52.1% 22.8%
74 75	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	Northeast Northeast	Upstate NY / ME Upstate NY / ME	Simone Amos Stacey Fudella	Simone Amos Stacey Fudella	Tara MacDonald Laura Whittinghill	1180746 1194514	E184928 P2176679	346,285 849,731	1,044,371 1,239,502	527,544 720,000	65.6% 118.0%
76	2018 07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Thomas Penn	Thomas Penn	Jennifer Loonan	1225954	P2195815	432,113	1,327,259	783,000	55.2%
77	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	South South	Carolinas Carolinas	Brian Haag Carole Herndon	Brian Haag Carole Herndon	Emily Zalacca Rob Padgett	1093627 1056760	P2160136 P2156343	812,255 327,554	1,261,246 1,002,761	500,000 500,000	162.5% 65.5%
79 80	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	South South	Carolinas Carolinas	Chanon Smith Denise Williams	Chanon Smith Denise Williams	Jon Bloom Jody Walker Little	1233376 1507756	P2301120 DW179894	398,401 472,136	1,226,746 1,116,752	790,000 525,000	50.4% 89.9%
81 82	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	South	Carolinas Carolinas	Donald Blackwell Frederick Briggs	Donald Blackwell Frederick Briggs	Darryl Heller Rob Padgett	1510033 1215386	P2176324	918,190 368.528	1,494,376 1.059.690	656,385 600.000	139.9% 61.4%
83	2018 07	AE	\$1 - \$1.5	South	Carolinas	Holly Wise	Holly Wise	Teresa Vause	1142465	P2176324 P2151459	571,617	1,344,029	589,000	97.0%
84 85	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	South South	Carolinas Carolinas	Joan Cook Laura Snellgrove	Joan Cook Laura Snellgrove	Jon Bloom Dody Yarborough	1212559 1145414	1145414	443,471 369,890	1,057,787 1,183,710	342,000 474,000	129.7% 78.0%
86 87	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	South	Carolinas Carolinas	Monica Johnston Paula Lynch	Monica Johnston Paula Lynch	Summer Hamdan Dody Yarborough	1048941 1208755	P2151426 P5002150	961,531 148.916	1,350,273 1.309.703	1,046,000 520,000	91.9% 28.6%
88 89	2018 07 2018 07	AE	\$1 - \$1.5	South	Carolinas Carolinas	Raymond Barber Roger Payne	Raymond Barber	Rob Padgett Donna Hammett	1058937 1514503	1514503	326,455 669,719	1,459,985 1,115,717	500,000 798,285	65.3% 83.9%
90	2018 07	AE	\$1 - \$1.5	South	Carolinas	Samantha Brock	Roger Payne Samantha Brock	Donna Hammett	1507656	1507656	469,285	1,140,997	719,975	65.2%
91 92	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	South	Carolinas Carolinas	Stephanie Christiansen Tim Hill	Stephanie Christiansen Tim Hill	Rob Padgett Roy Costner	1214111 1513444	p2155295 1513444	414,116 131,289	1,236,528 1,169,663	700,000 440,671	59.2% 29.8%
93 94	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	South South	Carolinas Florida	Tim Kersey Anna Palermo	Tim Kersey Anna Palermo	Dody Yarborough Gary Tietjen	1145179 1024436	E141970	488,524 753,906	1,328,985 1,315,496	541,000 1,021,800	90.3% 73.8%
95 96	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	South	Florida Florida	Ashley Sanchez Carl Brigandi	Ashley Sanchez Carl Brigandi	Kimberly Winters Norm Pytel	1503944 1502314	P2163239 P2186160	396,308 539,199	1,372,764 1,202,632	805,000 885,000	49.2% 60.9%
97	2018 07	AE	\$1 - \$1.5	South	Florida	Cindy Brown	Cindy Brown	Chris Kelley	1016593		726,877	1,431,182	1,100,000	66.1%
98 99	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	South South	Florida Florida	George Chacanias Ivan Marasca	George Chacanias Ivan Marasca	John Fennessy Nick Puddicombe	1009862 1502239	P2163956 P2161547	1,091,888 501,535	1,409,115 1,011,870	1,255,000 781,000	87.0% 64.2%
100 101	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	South South	Florida Florida	Jacki Rainer Janet Koch	Jacki Rainer Janet Koch	Chris Kelley Paula Gaustad	1502863 1502674	2155466 P2200842	431,780 537,540	1,067,885 1,192,639	875,000 540,000	49.3% 99.5%
102 103	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	South South	Florida Florida	Marjie McNeal Moira O'Malley	Marjie McNeal Moira O'Malley	Tom Sweat Paula Gaustad	1049454 1503052	P2179061 2204622	999,044 668,639	1,360,770 1,043,376	1,098,000 580,000	91.0% 115.3%
104 105	2018 07 2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	South	Florida Florida	Patricia Severson	Patricia Severson Terri Ilgen	Chris Kelley Paula Gaustad	1010347	P2155173	807,190 85,007	1,101,756	935,000 338,000	86.3%
106	2018 07	AE	\$1 - \$1.5	South	Florida	Terri Ilgen Tom Sweat	Tom Sweat	Chris Kelley	6000107	P2338747	557,914	1,229,736		25.1%
107 108	2018 07 2018 07		\$1 - \$1.5 \$1 - \$1.5	South South	Florida Southeast	Tory Jordan Amanda Lee	Tory Jordan Amanda Lee	Gary Tietjen Mitch Fain	1500037 1223427	P2195315	806,912 104,407	1,317,960 1,022,814	714,600 373,092	112.9% 28.0%
109 110	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	South South	Southeast Southeast	Ashley Hill Bobby Curnutt	Ashley Hill Bobby Curnutt	John Payne Kevin Anderson	1513201 1529394	alakins 1529394	221,753 370,709	1,031,607 1,167,077	594,000 660,000	37.3% 56.2%
111	2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	South	Southeast Southeast	Carol Brown Christopher Idle	Carol Brown Christopher Idle	Mitch Fain Chadwick Collins	1166304 1166787	E170028	525,110 494,517	1,352,792	650,000 425,000	80.8% 116.4%
113			\$1 - \$1.5	South	Southeast	Deborah Mercier	Deborah Mercier	Chris Munson	1521661	E170077	188,197	1,040,551	310,000	60.7%
114	2018 07 2018 07		\$1 - \$1.5	South South	Southeast Southeast	Holly Bussey Joshua Tubbs	Holly Bussey Joshua Tubbs	Chadwick Collins Kevin Anderson	1197332 1508761	P2191190 jt191230	637,197 196,338	1,003,151 1,364,448	750,000 860,000	85.0% 22.8%
115	2018 07 2018 07 2018 07	AE AE	\$1 - \$1.5				Job Share: Misty Fresca/Kimberly Wade	George Robbins	1166314 / 1196393					57.8%
	2018 07 2018 07	AE AE AE		South	Southeast Southeast	Lexington Job Share Team 1 Lisa Simmons	Lisa Simmons	Chris Munson	1517749	lisa.sim	375,593 245,424	1,023,606 1,206,097	650,000 500,000	49.1%
115 116 117 118	2018 07 2018 07 2018 07 2018 07 2018 07 2018 07	AE AE AE AE AE	\$1 - \$1.5 \$1 - \$1.5 \$1 - \$1.5 \$1 - \$1.5	South South South	Southeast Southeast	Lisa Simmons Marianna Mackey	Lisa Simmons Marianna Mackey	Gene Hardy	1517749 1166294	Marianna	245,424 535,065	1,206,097 1,393,600	650,000 500,000 600,000	49.1% 89.2%
115 116 117 118 119 120	2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07	AE AE AE AE AE AE AE AE AE	\$1 - \$1.5 \$1 - \$1.5 \$1 - \$1.5 \$1 - \$1.5 \$1 - \$1.5 \$1 - \$1.5	South South South South South	Southeast Southeast Southeast Southeast	Lisa Simmons Marianna Mackey Roger William Mills Todd O'Daniel	Lisa Simmons Marianna Mackey Roger William Mills Todd O'Daniel	Gene Hardy John Moore Chadwick Collins	1517749 1166294 1511598 1213327	Marianna rm741903 P2170398	245,424 535,065 746,485 708,623	1,206,097 1,393,600 1,099,554 1,444,475	650,000 500,000 600,000 920,000 1,250,000	49.1% 89.2% 81.1% 56.7%
115 116 117 118 119 120 121	2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	South South South South South South West	Southeast Southeast Southeast Southeast Southeast LA	Lisa Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans Barry Van Beers	Lisa Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans Barry Van Beers	Gene Hardy John Moore Chadwick Collins Gene Hardy Derek Eggers	1517749 1166294 1511598 1213327 1166305 1208265	Marianna rm741903 P2170398 E170047 p2743907	245,424 535,065 746,485 708,623 363,741 717,280	1,206,097 1,393,600 1,099,554 1,444,475 1,057,205 1,191,593	650,000 500,000 600,000 920,000 1,250,000 455,000 550,000	49.1% 89.2% 81.1% 56.7% 79.9% 130.4%
115 116 117 118 119 120 121	2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07	AE A	51 - \$1.5 51 - \$1.5 51 - \$1.5 51 - \$1.5 51 - \$1.5 51 - \$1.5 51 - \$1.5	South South South South South South	Southeast Southeast Southeast Southeast Southeast	Lisa Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans	Lisa Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans	Gene Hardy John Moore Chadwick Collins Gene Hardy	1517749 1166294 1511598 1213327 1166305	Marianna rm741903 P2170398 E170047	245,424 535,065 746,485 708,623 363,741	1,206,097 1,393,600 1,099,554 1,444,475 1,057,205	650,000 500,000 600,000 920,000 1,250,000 455,000	49.1% 89.2% 81.1% 56.7% 79.9%
115 116 117 118 119 120 121 122 123 124 125	2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07 2018 07	AE A	51 - \$1.5 51 - \$1.5	South South South South South South South West West West West West	Southeast Southeast Southeast Southeast Southeast LA LA LA LA LA	Lisa Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores	Usa Simmons Mariamna Mackey Roger William Millis Todd O'Daniel Vecki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores	Gene Hardy John Moore Chadwick Collins Gene Hardy Derek Eggers Mike Jaffe Jason Shaffer Joe Flores	1517749 1166294 1511598 1213327 1166305 1208265 1038239 1219474 1117227	Marianna rm741903 P2170398 E170047 p2743907 E001954 E230841 P2164298	245,424 535,065 746,485 708,623 363,741 717,280 521,641 784,800 543,199	1,206,097 1,393,600 1,099,554 1,444,475 1,057,205 1,191,593 1,442,577 1,051,939 1,291,118	650,000 600,000 600,000 920,000 1,750,000 455,000 855,000 885,000 613,448 774,670	49.1% 89.2% 81.1% 56.7% 79.9% 130.4% 58.3% 127.9%
115 116 117 118 119 120 121 122 123 124 125 126 127	2018 07 2018 07	AE A	51 - \$1.5 51 - \$1.5	South South South South South South West West West West West West West West	Southeast Southeast Southeast Southeast Southeast LA	Lisa Simmons Marianna Mackey Moger William Mills Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolyn Mariano Christian Hornsby	Usa Simonos Marianna Mackey Roger William Millis Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolyn Mariano Cinstian Hornsby	Gene Hardy John Moore Chadwick Collins Gene Hardy Derek Eggers Mike Jaffe Jason Shaffer Joe Flores Michelle Beauchamp Derek Eggers	1517749 1166294 1511598 1213327 1166305 1208265 1038239 1219474 1117227 1037263 6027533	Marianna rm741903 P2170398 E170047 p2743907 E001954 E230841 P2164298 P2700293 P2745187	245,424 535,065 746,485 708,623 363,741 717,280 521,641 784,800 543,199 411,484 1,271,946	1,206,097 1,393,600 1,099,554 1,444,475 1,057,205 1,191,593 1,442,577 1,051,939 1,291,118 1,161,948 1,466,571	650,000 500,000 600,000 920,000 1,750,000 455,000 550,000 885,000 613,448 774,670 697,169 1,550,000	49.1% 89.2% 81.1% 56.7% 79.9% 130.4% 58.3% 127.9% 70.1% 59.0%
115 116 117 118 119 120 121 122 123 124 125 126 127 128	2018 07 2018 107	AE	\$1 - \$1.5 \$1 - \$1.5	South South South South South South South West West West West West West West West	Southeast Southeast Southeast Southeast Southeast LA	Lisa Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evars Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolina Flores Carolina Hornsby Crystal Matthews Daniel Yokich	Usa Simmons Marianna Mackey Roger William Mills Todd O'Daniel Voici Evans Barry Van Beers Bob Säbine Brian Katz Carolina Flores Carolyn Mariano Christian Hornsby Crystal Matthews Daniel Voich	Gene Hardy John Moore Chadwick Collins Gene Hardy Derek Eggers Mike Jaffe Jason Shaffer Joe Flores Michelle Beauchamp Derek Eggers Helene Juceam Jason Shaffer	1517749 1166294 1511598 1213327 1166305 1208265 1038239 1219474 1117227 1037263 6027533 1140724 6008708	Marianna rm741903 P2170398 E170047 p2743907 E001954 E230841 P2164298 P2700293 P2745187 P2168899 E699607	245,424 535,065 746,485 708,623 363,741 717,280 521,641 784,800 543,199 411,484 1,271,946 380,375	1,206,097 1,393,600 1,099,554 1,444,475 1,057,205 1,191,593 1,442,577 1,051,939 1,291,118 1,161,948 1,466,571 1,248,597 1,404,652	650,000 500,000 600,000 120,000 1250,000 45,000 550,000 89,000 613,448 774,670 697,169 1550,000 542,000 667,170	49.1% 89.2% 81.1% 56.7% 79.9% 130.4% 58.3% 127.9% 70.1% 59.0% 82.1% 70.2%
115 116 117 118 119 120 121 122 123 124 125 126 127 127 128	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	South South South South South South South West West West West West West West West	Southeast Southeast Southeast Southeast Southeast LA	Lisa Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolyn Mariano Christian Hornsby Crystal Matthews	Lus Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolyn Mariano Christian Hornaby Chystal Matthews	Gene Hardy John Moore Chadwick Collins Gene Hardy Derek Eggers Mike Jaffe Jason Shaffer Jason Shaffer Joe Flores Michelle Beauchamp Derek Eggers	1517749 1166294 1511598 1213327 1166305 1208265 1038239 1219474 1117227 1037263 6027533 1140724	Marianna rm741903 P2170398 E170047 p2743907 E001954 E230841 P2164298 P2700293 P2705187 P2168899	245,424 535,065 746,485 708,623 363,741 717,280 521,641 784,800 543,199 411,484 1,271,946 380,375	1,206,097 1,393,600 1,099,554 1,444,475 1,057,205 1,191,593 1,442,577 1,051,939 1,291,118 1,161,948 1,466,571 1,248,597	\$50,000 \$00,000 \$60,000 \$20,000 \$1,250,000 \$50,000 \$95,000 \$95,000 \$1,448 774,670 \$67,169 \$1,50,000 \$42,000	49.1% 89.2% 81.1% 56.7% 79.9% 130.4% 58.3% 127.9% 70.1% 59.0% 82.1% 70.2%
115 116 117 118 119 120 121 122 123 124 125 126 127 128 129 130	2018 O7	AE A	\$1 - \$1.5 \$1 - \$1.5	South South South South South South South West West West West West West West West	Southeast Southeast Southeast Southeast Southeast LA	Lias Simmons Marianna Mackey Roger William Mils Todd O'Daniel Vicki Peans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolina Flores Carolina Flores Carolyn Mariano Christian Hornsby Daniel Vokich Daniel Vokich Daniel Seniff David Oster Denite Blanco	Lus Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolyn Mariano Christian Hornaby Christian Hornaby Christian Hornaby Daniel Volkich Daniel Volkich Daniel Otter David Otter Dewite Blanco	Gene Hardy John Moore Chadwick Collins Gene Hardy Derek Eggers Mittle Jaffe Jason Shaffer Jose Fores Jason Shaffer Jose Fores Jason Shaffer Jason Shaffer Jason Shaffer Leiche Leiche Jason Shaffer Leiche Leiche Jason Shaffer Jason Shaffer Lance Lowrie Lance Lowrie Lance Lowrie	1517749 1166294 1151598 1213327 1166305 1208265 1038239 1219474 1117227 1037263 6027533 1140724 6008708 1207828 1207828	Marianna rm741903 P2170398 E170047 P2170398 E170047 E001954 E2030841 P2164298 P2700293 P2745187 P2168899 E6699607 E216172 P21510105 P2171598	245,424 535,065 746,485 708,623 363,741 717,280 521,641 784,800 543,199 411,484 1,271,946 380,375 1,099,446 643,149 482,167 1,736,810	1,206,097 1,993,600 1,099,554 1,444,475 1,057,205 1,191,593 1,442,577 1,051,939 1,291,118 1,161,948 1,466,571 1,248,597 1,404,652 1,145,907 1,395,653 1,376,245	\$50,000 \$00,000 \$00,000 \$120,000 \$1250,000 \$150,000 \$450,000 \$550,000 \$95,000 \$95,000 \$11,440	49.1% 89.2% 81.11% 56.7% 79.9% 130.4% 58.3% 127.7% 70.1% 59.0% 82.11% 70.2% 158.8% 93.5% 210.3%
115 116 117 118 119 120 121 122 123 124 125 126 127 128 129 130 131 132 133 134	2018 O7	AE A	\$1 - \$1.5 \$1 - \$1.5	South South South South South South South South West West West West West West West West	Southeast Southeast Southeast Southeast Southeast Southeast LA	Lisa Simmons Marianna Mackey Roger William Mils Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolina Flores Carolina Flores Carolyn Mariano Christian Hornsby Daniel Vokich Daniel Seniff David Oster Dennis Miloro Dennis Morey	Lus Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolyn Mariano Christian Hornaby Christian Hornaby Christian Hornaby Daniel Volkich Daniel Senff David Otser Dennis Morey	Gene Hardy John Moore Chadwick Collins Gene Hardy Derek Eggers Milke Jaffe Jason Shaffer Jose Fores Jason Shaffer Jose Fores Jason Shaffer Jas	1517749 1166294 1511598 1213327 1166305 1208265 1208265 1208265 1208273 1219474 1117227 1037263 6027533 1140724 6008708 1209828 1209828 1209828 1209828 1109115	Marianna mr741903 P21710388 E170047 P2743907 E001954 E230841 P2164298 P2700233 P2725187 P2168899 E699607 E216172 P2151056 P2171598 P215999 P215999	245,424 535,065 746,485 768,523 363,741 717,280 521,641 784,800 543,199 411,484 1,271,946 380,375 1,059,446 643,149 422,167 1,726,810 1,102,664 1,726,810	1,206,097 1,393,600 1,099,554 1,444,475 1,057,205 1,191,593 1,442,577 1,051,939 1,291,118 1,161,948 1,465,571 1,248,597 1,404,597 1,404,597 1,405,653 1,376,653 1,476,447 1,072,852	\$50,000 \$00,000 \$00,000 \$120,000 \$120,000 \$120,000 \$150,000 \$550,000 \$85,000 \$11,448 \$774,760 \$97,160 \$14,448 \$774,760 \$174,760 \$	49.1% 89.2% 81.11% 56.7% 79.9% 130.4% 127.9% 70.1% 59.0% 82.1% 70.2% 158.8% 93.5% 57.6% 210.3%
115 116 117 117 118 119 120 121 122 123 124 125 126 127 128 130 130 131 131 132 134 135	2018 (07 201	AE A	\$1 - \$1.5 \$1 - \$1.5	South West West West West West West West West	Southeast Southeast Southeast Southeast Southeast Southeast LA	Lisa Simmons Marianna Mackey Roger William Mils Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolina Flores Carolina Flores Carolina Flores Daniel Vokich Daniel Vokich Daniel Seniff David Oster Dennie Bianco Dennis Morey Diane Troudt Elizabeth Todd Gina Easton	Lus Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolyn Mariano Christian Hornaby Christian Hornaby Christian Hornaby Daniel Volkich Daniel Volkich Daniel Senff David Otser Dennis Morey Dennis Morey Dennis Morey Diane Troutt Elizabeth Todd Gina Easton	Gene Hardy John Moore Chadwick Collins Gene Hardy Derek Eggers Mike Jaffe Jason Shaffer Joe Flores Michelle Beauchamp Derek Eggers Helene Jucean Michelle Beauchamp Joe Flores John Krenzer John Krenzer John Krenzer John Krenzer	1517749 1166294 1511598 1511598 1213327 1166305 1208265 1038239 1219474 1117227 1037263 6027533 1140724 6008708 1207828 1209186 1216822 1124483 1104115 1136593 1037693	Marianna 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	245,424 535,065 746,485 708,623 363,741 717,280 521,641 784,800 543,199 411,484 1,271,946 380,375 1,059,446 643,149 422,167 1,02,664 1,1	1,206,097 1,393,600 1,099,554 1,444,475 1,057,205 1,191,593 1,442,577 1,051,399 1,291,118 1,161,948 1,466,571 1,248,597 1,404,562 1,145,507 1,395,653 1,176,245 1,176,	\$50,000 \$00,000 \$00,000 \$120,000 \$1250,000 \$1250,000 \$150,000 \$550,000 \$85,000 \$13,448 \$774,767 \$97,160 \$1,160 \$1,160 \$1,160 \$1,170 \$1,160 \$1,170 \$1,	49.1% 89.2% 81.11% 56.7% 79.9% 130.4% 58.3% 127.9% 82.1% 70.1% 158.8% 93.5% 57.6% 210.3% 139.4% 126.1% 138.8% 139.3%
115 116 117 118 119 120 121 122 122 123 124 125 126 127 128 129 130 131 132 133 134 135	2018 (07 201	AE A	\$1 - \$1.5 \$1 - \$1.5	South West West West West West West West West	Southeast Southeast Southeast Southeast Southeast Southeast LA	Lisa Simmons Marianna Madeey Roger William Mills Todd O'Daniel Vicki Evan Jord O'Daniel Vicki Evan Jord O'Daniel Vicki Evan Jord O'Daniel Vicki Evan Jord O'Daniel Jord O'	Lisa Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolina Flores Carolina Flores Carolina Flores Carolina Horabo Christian Hornelby Crystal Matthews Daniel Yokkin Daniel Yokkin Daniel Yokkin Daniel Yokkin Daniel Tokkin Daniel Tokk	Gene Hardy John Moore Chadwick Collins Gene Hardy Derek Eggers Mike Jaffe Jason Shaffer Joe Flores Mikhele Beauchamp Derek Eggers Helene Juceam Jason Shaffer Niven Howlett Joe Flores John Krenzer John Kenzer John Krenzer	1517749 1166294 1511598 1511598 1213327 1166305 1208265 1038239 1219474 1037263 60027533 1140724 6008708 1207828 11091166 1216822 1216822 1116125483 1104115	Marianna "741903 P2170398 E170047 P2170398 E170047 P2743907 E001954 E230841 P2164298 P2745187 P2760293 P2745187 P215187 P2151959 P2171958 P2171958 P2171958 P2171958 P2171958 P218199 P218199	245,424 535,065 746,485 706,623 363,741 717,280 521,641 784,800 541,199 411,484 1,271,946 380,375 1,059,446 643,149 422,167 1,756,810 1,102,644 1,10	1,206,507 1,393,800 1,099,545 1,444,475 1,057,205 1,191,593 1,442,577 1,051,939 1,442,577 1,051,939 1,465,571	\$50,000 \$00,000 \$00,000 \$120,000 \$1250,000 \$1250,000 \$150,000 \$150,000 \$150,000 \$14,448 \$774,670 \$677,169 \$1,550,000 \$42,000 \$677,170 \$687,544 \$87,392 \$82,747 \$791,254 \$643,991 \$71,109	49.1% 89.2% 81.1% 56.7% 79.9% 130.4% 127.9% 70.1% 59.9% 62.1% 59.9% 62.1% 62.1% 62.1% 63.5% 63.5% 64.1% 65.5%
115 116 117 118 119 120 120 121 122 123 124 125 127 128 129 130 131 132 133 134 135 136 137 138 138	2018 (07 201	AE A	\$1 - \$1.5 \$1 - \$1.5	South West West West West West West West West	Southeast Southeast Southeast Southeast Southeast Southeast LA	Lisa Simmons Marianna Muckey Roger William Mills Todd O'Daniel Vicki Evan Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolina Flores Carolina Flores Carolina Flores Carolina Flores Carolina Hariano Christian Hornstby Christian Hornstby Christian Hornstby Christian Hornstby Daniel Tosch Daniel Tosch Daniel Tosch Daniel Tosch Daniel Tosch Gina Easton Hana Burgin Joynier Lockett Kull Schatz	Lus Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolina Flores Carolina Flores Carolina Flores Carolina Horario Christan Hornetby Chystal Martineo Christan Hornetby Chystal Matthews Daniel Vokich Daniel Senff Daniel Senff Deniels Barco Deniels Barco Deniels Barco Deniels Barco Deniels Gaston Illiana Burgin Joynier Lockett Kelli Schatz	Gene Hardy John Moore Chadwick Collins Gene Hardy Derek Eggers Mike-Jaffe Jason Shaffer Joe Flores Michelle Beauchamp Derek Eggers Helene Juceam Jason Shaffer Niven Howlett Lance Lowrie Josh Krenzer Joshus Stratton Michelle Beauchamp John Krenzer Joshus Stratton Michelle Beauchamp Joe Flores John Kenzer Joshus Stratton Michelle Beauchamp Joe Flores Jason Shaffer	1517749 1166294 1511598 1511598 1213327 1166305 1208265 1038239 12194774 1117227 1037263 6027533 1140724 6008708 1208728 1208728 111959186 1216822 1216423 1104115 1136593 1037693 1027603	Mariama m741903 P2170388 E170047 p2743907 E001954 E230841 P2164298 P2700238 P2725187 P2164298 P2700238 P2725187 P2164298 P219150105 P2171598 P2150105 P2171598 P2150105 P216093 P2150105 P2150999 P2160113 E130903 P2150107	245,424 535,065 746,485 778,623 363,741 717,280 521,641 784,800 543,199 411,484 1,271,946 642,197 1,295,444 1,271,946 1,271,94	1,206,097 1,393,600 1,099,554 1,444,475 1,657,205 1,191,593 1,442,577 1,657,205 1,191,593 1,442,577 1,191,991 1,791,118 1,161,988 1,466,577 1,466,677 1,466,677 1,466,677 1,466,677 1,476,476 1,476,476 1,476,476 1,476,476 1,176,	\$50,000 \$00,000 \$00,000 \$120,000 \$1250,000 \$1250,000 \$1250,000 \$1250,000 \$1250,000 \$1250,000 \$1250,000 \$1250,000 \$1250,000 \$1250,000 \$1250,000 \$1250,000 \$1250,000 \$1250,000 \$1250,000 \$1250,000 \$150,000	49.1% 89.2% 81.1% 56.7% 79.9% 130.4% 58.3% 127.9% 70.1% 70.1% 93.5% 21.3% 93.5% 21.3% 129.3% 129.3% 129.3% 129.3% 129.5% 129.5%
115 116 117 118 119 120 120 121 122 123 126 128 128 129 139 130 131 131 132 133 134 135 136 137 138 139 139	2018 (07 201	AE A	51 - \$1.5 51 - \$1.5	South West West West West West West West West	Southeast Southeast Southeast Southeast Southeast Southeast LA	Lisa Simmons Marianna Muckey Roger William Mills Todd O'Daniel Vicki Evan Barry Van Beers Bob Sabine Brian Katz Curolina Flores Daniel Yokich Daniel Yokich Daniel Yokich Daniel Seniff David Blanco Dennis Morey Daniel Troudt Elizabeth Todd Gina Easton Hana Burgin Joyniel Lockett Kmither'y McKlübben Martha Gilbsson	Lus Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolina Flores Carolina Flores Carolina Flores Carolina Horario Christan Hornetby Chystal Martineo Christan Hornetby Chystal Matthews Daniel Vokich Daniel Seefff Daniel Workin Daniel Seefff Denniel Morey Daniel Seefff Denniel Morey Daniel Seaton Illiana Burgin Joynier Lockett Kelli Schatz Kimberly McKlöbben Martha Gilsson	Gene Hardy John Moore Chadwick Colline Gene Hardy Derekt Eggers Mike-Jaffe Jason Shaffer Joe Flores Michelle Beauchamp Derekt Eggers Michelle Beauchamp Derekt Eggers Helene Juceam Jason Shaffer Niven Howlett Lance Lowrie John Krenzer Joshus Stratton Michelle Beauchamp Joe Flores John Kenzer Joshus Stratton Michelle Beauchamp Joe Flores Jason Shaffer Helene Juceam Niven Howlett Michelle Beauchamp Joe Flores Jason Shaffer Helene Juceam Niven Howlett	1517749 1166294 1511598 1213327 1166305 1208265 1038239 1219474 1117227 1037263 6002733 11097263 11097263 11109724 1109724 1109728 11090186 1216822 1216822 1216823 1104115 1136593 1037693 1027000 6043558	Marianna m/741903 P2170388 F2170397 P2170389 F2170397 P2743907 E201954 F230841 P2164298 P2700293 P27245187 P21682899 E699607 F216172 P2151056 P2171598 P2151059 P2169113 E130693 P2153017 E2779978 P2157966	245,424 535,065 746,485 746,485 778,623 363,741 717,280 521,641 778,4800 543,199 411,484 1,271,946 1,271,946 1,271,946 1,271,946 1,271,946 1,271,946 1,271,946 1,271,946 1,271,946 1,271,946 1,272,947 1,276,810 1,102,644 1,76,221 1,286,803 450,075 677,207 1,278,818 442,962 669,855	1,206,097 1,393,600 1,099,554 1,444,475 1,657,205 1,191,593 1,442,577 1,191,593 1,442,577 1,191,193 1,291,118 1,191,991 1,291,118 1,194,597 1,194,597 1,194,597 1,195,245 1,197,	\$50,000 \$00,000 \$00,000 \$120,000 \$1250,000 \$1250,000 \$1250,000 \$150,000 \$150,000 \$150,000 \$14,488 \$774,670 \$697,169 \$1,550,000 \$42,000 \$67,744 \$87,342 \$87,342 \$87,342 \$87,347 \$791,254 \$643,591 \$711,039 \$611,443 \$765,566 \$65,725 \$81,591 \$776,911	49.154 80.224 81.154 81.254 81.254 97.954 97.955 97.955 97.0155 97.0155 97.0156
115 116 117 118 119 120 120 121 122 123 124 125 126 127 128 129 129 130 131 132 133 134 135 136 137 138 139 140 141 142	2018 (07 201	AE A	\$1-\$1.5 \$1-\$1.5	South	Southeast Southeast Southeast Southeast Southeast Southeast LA	Lisa Simmons Marianna Muckey Roger William Mills Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Curolina Flores Daniel Volch Daniel Volch Daniel Volch Daniel Volch Daniel Scalif David Otter David Staton Illiana Burgin Joynier Lockett Kimberly McKlübben Kimberly McKlübben Kimberly McKlübben Martha Glösson Michael Manning Martha Glösson Michael Manning	Lus Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolina Flores Carolina Flores Carolina Flores Carolina Mariano Christian Hornstby Chrystal Marthews Daniel Vokich Daniel Vokich Daniel Wokich Daniel Senff David Other Dennis Mariano Christian Hornstby Chrystal Marthews Daniel Senff David Other Dennis Barro Brianel Barro Dennis Morte Glina Easton Illiana Burgin Joynier Lockett Kelli Schatz Kimberly McKlübben Martha Glisson Michael Manning Martha Glisson Michael Manning Manny Burleson	Gene Hardy John Moore Chadwick Colline Chadwick Colline Gene Hardy Derek Eggers Mitchelle Beauchamp Derek Eggers Mitchelle Beauchamp Derek Eggers Helene Juceam Jason Shaffer Niven Howlett Lance Lowrie John Krenzer John Kenzer John Kenzer Jason Shaffer Niven Howlett Mitchelle Beauchamp Der John Kenzer Joshus Stratton Mitchelle Beauchamp Joe Flores Jason Shaffer Helene Juceam Niven Howlett Mitchelle Beauchamp Joe Flores Jason Shaffer Helene Juceam Niven Howlett Leggenia Mazzapca John Kenzer	1517749 1166294 1511598 1213327 1166305 1208265 1038239 1219474 1117227 1037263 602733 1140724 6008708 12107828 12107828 12107828 12107828 12107828 12107828 12107828 12107828 12107828 12107828 12107828 12107828 12107828 12107828 12107828 12107828 12107828 122682 122682 122682 122682 122682 122682 122682 122682 122682 122682 1226861 1098132 11069813 11069813	Marianna mr/41903 P2170388 E170047 p2743907 E001954 E230841 P276039 P270033 P2726187 P276187 P2168899 E009607 E2161705 P2181705 P	245,424 535,065 746,485 778,623 363,741 717,280 521,641 778,480 541,641 784,800 541,199 411,484 1,271,946 380,375 1,059,446 641,149 422,167 1,70,221 1,70,221 1,70,221 1,70,221 1,70,221 1,70,221 1,70,221 1,70,221 1,70,221 1,70,221 1,70,221 1,70,23	1,206,007 1,393,600 1,099,554 1,444,475 1,657,205 1,191,593 1,442,577 1,657,205 1,191,593 1,442,577 1,191,593 1,291,118 1,161,948 1,161,948 1,164,552 1,161,948 1,164,507 1,165,007 1,165,	\$50,000 \$50,000 \$60,000 \$20,000 \$125	8-21% 8-11% 8-12% 8-11% 8-12%
115 116 117 118 119 120 121 122 123 124 125 126 127 128 129 130 131 132 133 133 135 135 137 137 137 138 139 140 141 141	2018 07 2018 07	AE	\$1 - \$1.5 \$1 - \$1.5	South West West West West West West West West	Southeast Southeast Southeast Southeast Southeast Southeast LA	Lisa Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evan Jord O'Daniel Vicki Evan Babray Yan Beers Bob Sabine Brian Katz Brian Katz Gerein Mariano Ceroliny Mariano Daniel Yokich Daniel Rosch Daniel Todd Gina Easton Blana Burgin Blana Burgin Simberly McKibben Martha Gilson	Lus Simmons Marianna Mackey Roger William Mills Todd O'Daniel Vicki Evans Barry Van Beers Bob Sabine Brian Katz Carolina Flores Carolyn Mariano Christian Hornaby Christian Hornaby Christian Hornaby Christian Hornaby Christian Hornaby Daniel Volkich Daniel Volkich Daniel Volkich Daniel Senfif David Oster Dennis Morey Diane Trout Elizabeth Todd Gina Easton Illiana Burgin Joynier Lockett Kelli Schatz Kimberly McKübben Martha Gibson Marcha Gibson Marcha Gibson Marcha Gibson Marcha Gibson Marcha Gibson Marcha Gibson	Gene Hardy John Moore Chadwick Collins Gene Hardy Derekt Eggers Mike Jaffe Jason Shaffer Joe Flores Mikhelle Beauchamp Michelle Beauchamp Michelle Beauchamp Jason Shaffer Noven Howlett Jason Shaffer Noven Howlett Jason Shaffer Noven Howlett Jason Shaffer Noven Howlett Jason Shaffer Niven Howlett Lance Lower Jason Shaffer Niven Howlett Howlett Howlett Lugenia Mazzapica John Krenzer	1517749 1166294 1511598 1511598 1511598 1511598 1166305 1038233 1166305 1038233 116722 1037263 1037263 1037263 116724 1000186 1207828 1000186 1216822 1216822 11163533 1160715 11165053 11165053 11165053 11165054 1126824 1226461 1098182	Marianna mr/41903 P2170388 E170047 p2743907 E001954 E230841 P270033 P2726187 P270033 P2726187 P2168899 E009607 E216170 E216770	265,524 253,065 766,485 7708,623 363,741 717,280 521,641 717,280 411,884 1,271,946 380,375 1,059,446 643,149 422,167 1,756,810 1,102,664 176,221 1,102,664 176,221 1,298,28 442,267 669,855 767,207 1,298,28	1,205,097 1,393,600 1,099,554 1,444,475 1,657,205 1,195,397 1,195,397 1,441,577 1,195,397 1,441,577 1,195,397 1,445,597 1,455,597 1,455,597 1,455,607 1,175,245 1,175,	\$50,000 \$50,000 \$60,000 \$20,000 \$1250,000 \$1250,000 \$45,500 \$550,000 \$85,000 \$61,448 774,670 \$671,69 \$1,550,000 \$22,000 \$67,169 \$1,550,000 \$24,000 \$67,744 \$67,744 \$67,744 \$71,244 \$74,245 \$71,254 \$71,1039 \$61,1443 \$76,5,56 \$68,725 \$815,591 \$756,000 \$756,000 \$756,000	89.1% 81.1% 81.1% 81.1% 81.1% 81.1% 81.1% 81.1% 81.1% 97.9 99.0 97.0 99.0 97.0 99.0 97.0 97.0

March	Count			Division		BI_ACCT_EXEC_NM	Employee Name	Manager Name	PSI		Full Year Net Rev	FY 2018 Budget	2018 First Look Budget Goal	
The column The		2018 07	AE \$1-\$1.5			Annette Ching Gregory Florian	Annette Ching Gregory Florian			P2698949				66.8% 146.9%
The column The						Karen Lee	Karen Lee							73.7% 50.8%
Mary	151	2018 07	AE \$1-\$1.5	West	Pacific States	Melanie Rosehill	Melanie Rosehill	Michael Garcia	1072513	P2184814	651,444	1,492,228	610,000	106.8% 110.8%
Column	153	2018 07	AE \$1.5+	Central	MidNorth	Jennifer Pizur	Jennifer Pizur	Jason Bjorson	1216899	P2200716	1,198,305	1,906,181	933,078	128.4%
The content of the										p2186957				98.8% 101.2%
The content of the														137.6% 71.0%
Column	158	2018 07	AE \$1.5+	Central	MidNorth	Shan Roth Bookstaff	Shan Roth Bookstaff	Paul Sweet	1508448	187068	1,192,490	2,106,061	923,660	129.1% 141.0%
March Marc	160	2018 07 A	AE \$1.5+	Central	MidWest	Becky Lisner	Becky Lisner	Lori Brown	1034933		1,097,748	2,478,000	1,153,000	95.2%
March										E003103				120.1% 59.0%
Column											613,697	1,631,998	937,000	65.5% 90.8%
The color	165	2018 07 A	AE \$1.5+	Central	MidWest	Kevin Barry	Kevin Barry	Mike Elam	1520465		680,205	1,501,402	633,514	107.4% 71.9%
Column	167	2018 07	AE \$1.5+	Central	MidWest	Maureen Werner	Maureen Werner	Mike Elam	1523320		719,793	2,597,594	1,140,324	63.1%
1. 1. 1. 1. 1. 1. 1. 1.										1511426				89.0% 154.3%
The color									1222664	e234571				63.2% 79.5%
Column	172	2018 07	AE \$1.5+	Central	Texas	Ashley Dudley	Ashley Dudley	Eric Atchley	1219278		826,929	2,017,083	950,000	87.0% 129.9%
The color of the	174	2018 07	AE \$1.5+	Central	Texas	Dan Squyres	Dan Squyres	Kim Murray	1032454		3,641,046	3,440,989	1,603,278	227.1%
March Marc														172.1% 66.7%
Column														43.0% 49.6%
Mary	179	2018 07	AE \$1.5+	Central	Texas	Job Share Flume / Langlois	Job Share: Debra Flume / Angela Dooms Langlois	Kristine Gomez	1081862 / 1	1081863	522,096	3,104,911	2,077,189	25.1% 100.2%
March	181	2018 07	AE \$1.5+	Central	Texas	Job Share Weaver / Whitten	Alyson Weaver	Kim Murray	1161460	E162147	394,004	1,667,944	1,150,000	34.3%
March														29.8% 87.6%
March						Keith Grubb	Keith Grubb							70.0% 44.9%
March Marc	186	2018 07	AE \$1.5+	Central	Texas	Lisa Reid	Lisa Reid	Rick Barnhart	1165223	P2200173	2,744,664	5,816,758	1,986,454	138.2%
March Marc	188	2018 07	AE \$1.5+	Central	Texas	Mike Nelson	Mike Nelson	Eric Atchley	1146134		590,794	2,395,023	1,350,000	75.0% 43.8%
Section Color Co														66.5% 30.1%
March	191	2018 07	AE \$1.5+	Northeast	New York	Adam Meyer	Adam Meyer	Shapiro/Hermes	1229513	E242674	1,292,022	8,192,948	2,511,070	51.5% 140.5%
March	193	2018 07 A	AE \$1.5+	Northeast	New York	Brian Cavallo	Brian Cavallo	Shapiro/Hermes	1236781	P2330665	370,568	2,063,139	500,000	74.1%
1	195	2018 07 A	AE \$1.5+	Northeast	New York	Corey Petruccelli	Corey Petruccelli	Shapiro/Hermes	1145420	E142268	2,740,686	8,273,308	2,200,000	95.7% 124.6%
March										P2188386				96.9% 60.6%
March 19 10 10 10 10 10 10 10	198	2018 07	AE \$1.5+	Northeast	New York	Donna Ellerson	Donna Ellerson	Jaime Morrison	1126205		916,791	1,643,955	1,000,000	91.7% 129.0%
March Marc	200	2018 07 A	AE \$1.5+	Northeast	New York	Eric Tolchin	Eric Tolchin	Jaime Morrison	1182084		776,019	1,603,479	700,000	110.9%
100 100	202	2018 07	AE \$1.5+	Northeast	New York	Jo Ellen Rix	Jo Ellen Rix	Shapiro/Hermes	1023296		3,043,238	8,729,695	2,668,894	80.9% 114.0%
100 100	203	2018 07	AE \$1.5+	Northeast	New York	Jonathan Auster	Jonathan Auster	Shapiro/Hermes	1170964		1,491,264	6,757,943	2,122,213	70.3% 116.4%
Prop	205	2018 07 A	AE \$1.5+	Northeast	New York	Timothy Minter	Timothy Minter	Jaime Morrison	1200396		490,885	1,887,024	700,000	70.1% 66.6%
March Marc	207	2018 07	AE \$1.5+	Northeast	Ohio	Brian Florko	Brian Florko	Jim Post	1179252	p2196155	682,133	3,489,879	1,750,000	39.0%
Section Column										P2197005				70.3% 80.5%
Proc. Proc														88.2% 46.0%
1	212	2018 07	AE \$1.5+	Northeast	Ohio	Heather Schultz	Heather Schultz	Laura Lee	1236774		716,247	2,737,090	1,243,000	57.6%
Column										1084256				63.0% 100.7%
Page	215	2018 07	AE \$1.5+	Northeast	Ohio	Job Share O'Hara / Carter		Janey Ames	1124257 / 1	1179066	1,659,927	4,489,161	2,230,124	74.4%
The color							Shupe			1132198				75.9%
March Marc	218	2018 07	AE \$1.5+	Northeast	Ohio	Kimberly Tolnar	Kimberly Tolnar	Laura Lee	1203522		1,019,461	2,554,176	1,243,000	114.4% 82.0%
1982 1982										P2195289				71.1% 100.1%
The color														106.1% 52.6%
Property	223	2018 07	AE \$1.5+	Northeast	Ohio	Taylor Moore	Taylor Moore	Ron Stricker	6013403	E712895	985,463	1,958,185	700,000	140.8%
2019 2019	225	2018 07	AE \$1.5+		Upstate NY / ME				1073335		1,026,569	1,943,751	1,272,000	39.9% 80.7%
201 201										p2743727				76.8% 91.4%
2.50	228	2018 07	AE \$1.5+	Northeast		Jane Daley	Jane Daley	Tara MacDonald	1047907	P2203341	951,723	1,599,339	875,043	108.8% 81.9%
22.0	230	2018 07	AE \$1.5+	Northeast	Upstate NY / ME	Julie Kramer	Julie Kramer	Doug Foerster	1143609	P2195196	882,867	1,906,454	1,070,000	82.5%
242 1988 7	232	2018 07	AE \$1.5+		Upstate NY / ME	Rochester Job Share 1	Job Share: Heahter lannone/Gina Loewenguth		1236766 / 1	1138360	860,221	2,011,168	1,175,000	84.7% 73.2%
The color of the														115.6% 88.7%
201 201		2018 07	AE \$1.5+	Northeast	Upstate NY / ME	Terri Endries	Terri Endries	Erin Duffy	1180328		666,232	1,557,391	790,000	84.3%
201 201	237	2018 07	AE \$1.5+	Northeast	Upstate NY / ME	Vanessa Miller	Vanessa Miller	Nick Darling	1191594	E198013	1,266,902	2,066,202	1,400,000	53.8% 90.5%
201 201														95.2% 49.6%
2-10										1092362				132.3% 46.9%
240 200 07	242	2018 07 A	AE \$1.5+	South	Carolinas	Devon Brewer	Devon Brewer	Jon Bloom	1152935		723,423	1,948,517	1,240,000	58.3% 89.3%
248 258 67 M 51.5 50.00 Cerbinal Section Filters S	244	2018 07 A	AE \$1.5+	South	Carolinas	Joanne Brown	Joanne Brown	Emily Zalacca	1089262	E198215	2,057,071	5,069,421	3,000,000	68.6%
2017 2018 2019 M. 51-5 South Combinal Lymo Dallis Lymo										P2196087				52.6% 51.9%
200 2018 7			AE \$1.5+								384,644			29.6%
201 2020 07 A. 3.5.1 5.000 Ceruloss Sent rollem Sent Rol	249	2018 07 A	AE \$1.5+	South	Carolinas	Russell Doggett	Russell Doggett	David McGee	1055438	210030/	810,530			57.8%
201 2021 7	251	2018 07	AE \$1.5+	South	Carolinas	Sean Hollern	Sean Hollern	Rob Padgett	1154353		1,071,821	1,643,576	1,200,000	47.0% 89.3%
255 2016 OF A 51.5 Subh Carolina Tomy Mander Most Loudy Most Loudy	253	2018 07	AE \$1.5+	South	Carolinas		Shelley Hutchinson	Emily Zalacca	1202425	E210803	475,239	1,774,240	950,000	61.6% 50.0%
256 2018 107 Al 51.5 South Floridad Anne Marke Burry American Parker No. Content 1500786 1.183,046 2,183,341 1.064,060 1														130.9% 69.6%
258 2018 07 AL 51.54 South Florida Gary Intelled Gary Telephone 1903/72 2,177.958 1,203.00 1,277.00 1,27	256	2018 07	AE \$1.5+	South	Carolinas	Victoria Parker	Victoria Parker	Roy Costner	1507945		1,383,966	2,185,204	1,661,488	83.3% 48.0%
200 2018 07 AE 51.5 South Florida Desh Bell Dan	258	2018 07	AE \$1.5+	South	Florida	Bryan Hatfield	Bryan Hatfield	Gary Tietjen	1061722	p2179295	701,237	2,478,838	1,336,800	52.5%
2021 2021 7 Af 51.5+ South Florida Data Perceia Da	260	2018 07	AE \$1.5+	South	Florida	Dan Bell	Dan Bell	John Fennessy	1004616		879,700	1,878,301	1,237,000	90.8% 71.1%
2016 2018 07														96.9% 111.5%
205 2018 07 AE 51.5 50.0th Forded Frenk Longo Frenk Longo Nick Publishmed 1500242 218889 1,337,123 2,447,919 2,306,000	263	2018 07	AE \$1.5+	South	Florida	Dorothy Conflenti	Dorothy Conflenti	Steve Culkar	1504742		1,942,678	4,559,791	2,414,780	80.4% 89.0%
207 2018 07 AE 51.5 South Florida Ira Neller Ira Nelle	265	2018 07	AE \$1.5+	South	Florida	Frank Longo	Frank Longo	Nick Puddicombe	1500242		1,537,123	2,447,919	2,306,000	66.7%
208 2018 07 AE 51.5 South Florida James Cassidy James Cassid	267	2018 07	AE \$1.5+	South	Florida	Ira Heller	Ira Heller	Norm Pytel	1004595		948,100	1,990,066	1,263,000	50.9% 75.1%
270 2018 07 AE 51.54 South Florida J. Gunter J. Gunter J. Steve Cultar Steve Cultar Steve Cultar Steve Cultar J. J. Steve Cultar J. J. Steve Cultar J.	268	2018 07	AE \$1.5+	South	Florida	James Cassidy	James Cassidy	Tom Sweat	1007379		694,399	1,648,948	1,130,343	61.4% 193.0%
272 2018 GT AE 51.5 South Florids Louise Lattimore Lattimore Steve Cultur 50007618 Florids 52,681,700 1,196,000 274 2018 GT AE 51.5 South Florids Lattimore Lattimore Steve Cultur 50007618 Florids Florids 52,460 275 2018 GT AE 51.5 South Florids Mark Menges Gary Telejn 1022398 P,2166518 52,4233 5,352,000 276 2018 GT AE 51.5 South Florids Michael Young Michael Young Michael Young Steve Cultur 1502179 P,21896318 5,24,431 5,584,412 2,046,076 506,858 277 2018 GT AE 51.5 South Florids Michael Young Michael Young Steve Cultur 1502171 P,2184831 558,412 2,046,076 506,858 278 2018 GT AE 51.5 South Florids Michael Young Michael Young Steve Cultur 1502172 P,2184831 558,412 2,046,076 506,858 278 2018 GT AE 51.5 South Florids Page Holley Page Holley Norm Pytel 15023944 P,2204611 1,925,922 1,969,816 1,975,600 279 2018 GT AE 51.5 South Florids Pat Hendry Page Holley Norm Pytel 15023944 P,2204611 1,925,922 1,969,816 1,975,600 280 2018 GT AE 51.5 South Florids Robert Kimmp Robert Kimmp Robert Kimmp Steve Cultur 150,939 2,452,127 1,003,817 2,112,860 2,542,000 281 2018 GT AE 51.5 South Florids South Farmural South F	270	2018 07	AE \$1.5+	South	Florida	JJ Gunter	JJ Gunter	Steve Culkar	1504814		2,356,727	5,746,098	3,235,464	72.8%
273 2018 G7 AE 51.5+ South Florids Lurie Lattimore Lurie Lattimore Steve Cultur 5007618 Florids 2,595,081 1,116,054	272	2018 07 A	AE \$1.5+	South	Florida	Jose Alvarez	Jose Alvarez	Chuck Budt	1502653	P2162090	836,033	2,681,770	1,196,000	57.5% 69.9%
275 2018 G7 AE 51.5+ South Florids Michael McCann Michae														78.3% 183.6%
277 2018 07 AE 51.5+ South Florids Norman Chiger Norman Chig	275	2018 07	AE \$1.5+	South	Florida	Michael McCann	Michael McCann	Chuck Budt	1500279	p2189638	5,262,433	5,827,333	3,592,000	146.5% 110.6%
279 2018 G7 AE 51.5+ South Florids Pat Hendryx Pat Hendryx John Fennessy 1503204 2143277 1,007.396 1,586.833 1,098.000 281 2018 G7 AE 51.5+ South Florids Robert Richmond Robert Richmond Patal Scattard 1022795 2193404 1,002.837 2,131.286 1,752.000 282 2018 G7 AE 51.5+ South Florids Robert Richmond Robert Richmond Patal Scattard 1022795 2193404 1,002.837 2,131.286 1,752.000 283 2018 G7 AE 51.5+ South Florids Stein Fathurst Schilla Usher Shella	277	2018 07 A	AE \$1.5+	South	Florida	Norman Chiger	Norman Chiger	Gary Tietjen	1000847		1,191,313	1,741,561	1,667,400	71.4%
281 2018 G7 AE 51.5+ South Florids Robert Richmond Robert Richmond Pauls Gastrated 1022795 P2194944 1,020.827 2,131.286 1,752.000 282 2018 G7 AE 51.5+ South Florids Sott Fathurst Sott Fathurst Chuck Budt 103347 P2193793 1,143.999 2,245.127 1,404.000 284 2018 G7 AE 51.5+ South Florids Steve Perkins Steve Perkins Chuck Budt 105260 P2181997 2,241.955 2,590.000 285 2018 G7 AE 51.5+ South Florids Steve Perkins Steve Perkins Chuck Budt 103240 P214375 2,118.990 4,210.633 2,288.000 286 2018 G7 AE 51.5+ South Florids Steve Perkins Steve Perkins Chuck Budt 100244 P2142375 2,118.990 4,210.633 2,288.000 286 2018 G7 AE 51.5+ South Florids Stana Forte Steve Clular Steve Perkins Steve Per	279	2018 07 A	AE \$1.5+	South	Florida	Pat Hendryx	Pat Hendryx	John Fennessy	1503204		1,007,396	1,568,893	1,098,000	100.0% 91.7%
282 2018 OT AE 51.5+ South Florida Scott Fairburst Scott Fairburst Chuck Budt 1503847 P.2193739 1,143,000 2,452,127 1,404,000 284 2018 OT AE 51.5+ South Florida Shells Ulber Skimberly Wirters 1015250 P.2183977 2,261,955 2,259,000 285 2018 OT AE 51.5+ South Florida Steve Perkins Steve Perkins Chuck Budt 1503234 P.2143375 2,115,800 4,210,633 2,288,000 286 2018 OT AE 51.5+ South Florida Stana Forte Steve Perkins Steve Perkins Chuck Budt P.2003256 1,479,715 3,746,418 2,730,603 286 2018 OT AE 51.5+ South Florida Stana Forte Steve Perkins Steve Perkins Chuck Budt P.2003256 1,479,715 1,										P2194944				102.8% 58.3%
284 2018 07 AE 51.5+ South Florida Steve Perkins Steve Perkins Chuck Budt 1503234 P2143375 2,115,890 4,210,833 2,288,000 285 2018 07 AE 51.5+ South Florida Susan Green Susan Green Chris Kelley 1505846 1473,715 1,	282	2018 07 A	AE \$1.5+	South	Florida	Scott Fairhurst	Scott Fairhurst	Chuck Budt	1503847	P2193739	1,143,909	2,452,127	1,404,000	81.5% 89.8%
226 2018 07 AE 51.5+ South Florida Systan Green Systan Green Chris Kelley 1505466 E466574 1,428,122 1,927,273 1,800,000 227 2018 07 AE 51.5+ South Florida Start Cuber Start Cuber Syst Cuber Paula Casutata 1503479 1,079,550 1,513,660 960,000 228 2018 07 AE 51.5+ South Florida Time Shummay Regional Time Shummay Regional Chuck Budt 1601250 2,182,844 4,403,514 2,288,000 229 2018 07 AE 51.5+ South Florida Visit Farrell Visit Farrell Norm Pytel 1016,23 2,208,033 2,123,462 2,783,338 2,517,200 229 2018 07 AE 51.5+ South Southeast Amy Sabase Amy Sabase Scrit Reed 1517012 Ar240468 939,419 1,685,246 975,000 229 2018 07 AE 51.5+ South Southeast Brian Eckley B	284	2018 07 A	AE \$1.5+	South	Florida	Steve Perkins	Steve Perkins	Chuck Budt	1503234	P2143375	2,115,890	4,210,633	2,288,000	92.5%
287 2018 OT AE 51.5 South Florida Sury Culver Sury Culver Paul Gaustrad 1503479 1,079,550 1,513,660 950,000 288 2018 OT AE 51.5 South Florida Teleman fores Teleman fores Kimberly Wirthers 1503911 Teleman, 1,474,22 1,472,422 1,275,711 1,110,000 290 2018 OT AE 51.5 South Florida Tim Shumway, Regional Tim Shumwa	286	2018 07	AE \$1.5+	South	Florida	Susan Green	Susan Green	Chris Kelley	1505846	E468574	1,428,122	1,907,273	1,800,000	54.2% 79.3%
289 2018 07 AE 51.5+ South Florida Tim Shumway, Reglonal Tim	287	2018 07 A	AE \$1.5+			Suzy Culver	Suzy Culver	Paula Gaustad			1,079,550	1,513,660	950,000	113.6% 134.9%
291 2018 07 AE 51.5+ 50.0th 50.0theast Amy Vabbase Amy Vabase Scott Reed 13.7012 AX2-04648 393.419 1.636.246 975.000 292 2018 07 AE 51.5+ 50.0th 50.0theast Brian Eckley Brian Eckley Solid Payre 1575.647 B1293848 309.972 1.605.057 1.004.000 293 2018 07 AE 51.5+ 50.0th 50.0theast Solid Payre Solid Payre Solid Payre 1.005.000 294 2018 07 AE 51.5+ 50.0th 50.0theast Solid Payre Solid Payr	289	2018 07 A	AE \$1.5+	South	Florida	Tim Shumway_Regional	Tim Shumway_Regional	Chuck Budt	1061250		2,182,844	4,403,514	2,288,000	95.4% 84.4%
293 2018 07 AE 51.5+ South Southeast John Wiegand John Wiegand Millich Fain 116524 P.2187299 470,228 1,671,254 75,0000 294 2018 07 AE 51.5+ South Southeast Stephanic Lake Stephanic Lake Stephanic Lake Chad Collins 1169211 P.214696 884,222 655,000 295 2018 07 AE 51.5+ West LA Adlink Job Share Job Share: Laura Chay/Deanne Shuch and Michele Beauchamp 1103287 P.2193214 1,217,465 2,270,599 1,363,359 296 2018 07 AE 51.5+ West LA Deam Prather Dawn Prather Niven Howlett 1105306 P.2143523 3,707,835 4,189,485 2,513,690 298 2018 07 AE 51.5+ West LA Deabbe Friek Debbe Friek Debbe Friek Niven Howlett 1170539 E172640 677,308 1,911,328 1,146,796 2018 07 AE 51.5+ West LA Deabbe Friek Debbe Friek Deb	291	2018 07	AE \$1.5+	South	Southeast	Amy Kabase	Amy Kabase	Scott Reed	1517012	AK240468	393,419	1,636,246	975,000	40.4%
294 2018 07 AE 51.5+ South Southeast Stephanie Lake Stephanie Lake Chad Collins 1169231 P2146936 384 222 63,000 295 2018 07 AE 51.5+ West LA Adlin Lob Share Institute Insti	293	2018 07	AE \$1.5+	South		John Wiegand		Mitch Fain	1166324	P2187299	470,228		750,000	28.3% 62.7%
296 2018 07 AE \$1.5+ West LA Bill Mee Bill Mee Michelle Beauchamp \$102872 \$2192314 \$1,217,465 \$2,270,599 \$1,362,359 297 2018 07 AE \$1.5+ West LA Down Prather Dawn Prather Niven Howlett \$1105306 \$2143233 \$3,70,835 \$4,189,485 \$2,513,690 298 2018 07 AE \$1.5+ West LA Debble finke Niven Howlett \$1170639 £172840 677,308 \$1,913,228 \$1,14,276			AE \$1.5+			Stephanie Lake	Stephanie Lake							61.5% 115.3%
298 2018 07 AE \$1.5+ West LA Debbie Finke Debbie Finke Niven Howlett 1170639 E172840 677,308 1,911,328 1,146,796	296	2018 07	AE \$1.5+	West	LA	Bill Mee	Bill Mee	Michelle Beauchamp	1102872	P2192314	1,217,465	2,270,599	1,362,359	89.4%
799 707707 AF S15+ West IA Gina Mosel Gina Mosel Town Labu 1335111 13351030 3.642.034 10.353.465 3.705.377	298	2018 07	AE \$1.5+	West	LA	Debbie Finke	Debbie Finke	Niven Howlett	1170639	E172840	677,308	1,911,328	1,146,796	147.5% 59.1%
299 ZUSS 07 AE 5.1.5+ West LA Gina Myylei Gina Myylei (Iona Lay 1.7.16-111 P.7.181520 Z., 54.5.1044 11,7.5.7.400 Z., 7.89.2.17 300 2018; 07 AE 5.1.5+ West LA Ging Rinch Ging Rinch Ging Rinch Tront Laky 1142,787 P.7.18156 1,325,599 1,0567,748 2,739,347 2,739,347	299 300			West	LA LA	Gina Mysel Greg Finch	Gina Mysel Greg Finch	Tom Laky Tom Laky	1216111 1142878	P2180320 P2181196	2,643,034 1,329,599	10,252,406 10,667,749	2,786,277 2,792,617	94.9% 47.6%

Count	BI_YEAR_KEY BI_WK_NBR	Title Group	Division	Region-Category	BI_ACCT_EXEC_NM	Employee Name	Manager Name	PSID	PID-EID	Full Year Net Rev	FY 2018 Budget 2018 Fir	st Look Budget Goal % FY Rev vs	s First Look Goal
302 303		AE \$1.5+ AE \$1.5+	West West	LA LA	Jack Greenspon Jeff Morris	Jack Greenspon Jeff Morris	Kelly Reed Dereck Messana	1220567 1238701	232124 E253439	425,714 4,984,112	2,577,660 9,122,667	1,232,000 2,103,818	34.6% 236.9%
304 305	2018 07	AE \$1.5+ AE \$1.5+	West	LA LA	Johanna Flores Julien Sautot	Johanna Flores Julien Sautot	Niven Howlett Kelly Reed	1061981 1236415	P2201738 E250777	1,040,369 3,405,195	1,734,077 7,531,487	1,040,446 3,520,000	100.0% 96.7%
306 307	2018 07	AE \$1.5+ AE \$1.5+	West	LA LA	Kathy Guarderas Lisa Behr	Kathy Guarderas Lisa Behr	Kelly Reed Joe Flores	6015782 1127154	E718828 E119668	731,007 872,134	5,265,445 1,610,456	2,464,000 966,273	29.7% 90.3%
308 309 310	2018 07	AE \$1.5+ AE \$1.5+	West West West	LA LA	Lisa Fletcher Lisa Hatch Lisa Lang Bondar	Lisa Fletcher Lisa Hatch Lisa Lang Bondar	Niven Howlett Joe Flores Kelly Reed	1090483 1143480 1190950	e077403 E139754 P2206149	410,381 2,134,235 3,772,414	1,501,229 2,041,628 11,003,608	900,739 1,224,976 5,104,000	45.6% 174.2% 73.9%
311 312	2018 07	AE \$1.5+ AE \$1.5+	West	LA LA	Lydia Matus Maria Curry	Lydia Matus Maria Curry	Tom Laky Kelly Reed	1056609 1228843	P2145004	2,380,440 4,388,741	10,826,905 11,029,736	3,228,907 5,280,000	73.7% 83.1%
313 314	2018 07	AE \$1.5+ AE \$1.5+	West West	LA LA	Mark Milner Merribeth Gal	Mark Milner Merribeth Gal	Helene Juceam John Krenzer	1127433 1101704	E119581 P2180991	946,988 1,501,848	2,218,515 2,353,262	1,333,149 1,432,620	71.0% 104.8%
315 316	2018 07	AE \$1.5+ AE \$1.5+	West	LA LA	Michael Fong Michael Lauer	Michael Fong Michael Lauer	Tom Laky Dereck Messana	1228278 1174794	P2164537	3,104,516 3,322,034	9,584,388 8.034.891	3,568,032 2.559,759	87.0% 129.8%
317 318	2018 07	AE \$1.5+ AE \$1.5+	West	LA LA	Randy Moses Richard Waisfisz	Randy Moses Richard Waisfisz	Helene Juceam Dereck Messana	1084251 1238790	E069589 P2350807	645,642 2,522,128	1,559,213 8,282,103	1,018,927 2,837,972	63.4% 88.9%
319 320	2018 07	AE \$1.5+ AE \$1.5+	West	LA LA	Sean Broderick WorldLink	Sean Broderick WorldLink	Helene Juceam	1127159	P2155213	1,005,285 39,056	1,878,328	1,151,903	87.3%
321 322	2018 07	AE \$1.5+ AE \$1.5+	West	Pacific States Pacific States	Jaime Kagawa John Padeken	Jaime Kagawa John Padeken	Michael Garcia Michael Garcia	1045984 1118224	P2173700 P2161356	433,443 277,177	1,915,000 1,602,014	950,000 900,000	45.6% 30.8%
323 324	2018 07	AE \$1.5+ AE \$1.5+	West	Pacific States Pacific States	Julie Carter Melissa Orr	Julie Carter Melissa Orr	Jeff McGowan Jason Mitchell	1517532 1521639	MO270275	557,838 648,237	1,581,834 1,608,268	730,000 650,000	76.4% 99.7%
325 326	2018 07	AE \$1.5+ AE \$450 - \$699	West	Pacific States MidNorth	Mike DellaVella Aaron Woodford	Mike DellaVella Aaron Woodford	Sherry Santana Terri Hoepner	1513195 1534554	MD151319	614,419 355.142	1,665,499 616.926	850,000 301.613	72.3% 117.7%
327 328	2018 07	AE \$450 - \$699		MidNorth MidNorth	Alan Olson Andrea Blader	Alan Olson Andrea Blader	Jamie Miller Paul Sweet	1515825 1529744	atolson AB407908	386,233 301,680	545,000 693,380	265,500 378,661	145.5% 79.7%
329 330	2018 07	AE \$450 - \$699 AE \$450 - \$699	Central	MidNorth MidNorth	Barry Peterson Betsy Maloney	Barry Peterson Betsy Maloney	Bill Van Koevering Paul Sweet	1513133 1510693	bmaloney	154,213 124,426	490,237 675,981	200,000 352,868	77.1% 35.3%
331 332	2018 07	AE \$450 - \$699 AE \$450 - \$699	Central	MidNorth MidNorth	Blake Benner Bonnie Nimmo	Blake Benner Bonnie Nimmo	Todd McNally Ryan Krajewski	1523724 1511414	2901863 593690	483,039 227,192	615,000 595,768	300,000 297,377	161.0% 76.4%
333 334		AE \$450 - \$699 AE \$450 - \$699		MidNorth MidNorth	Catherine Flottmeyer Chris Whitburn	Catherine Flottmeyer Chris Whitburn	Jan Letko Joe Tessmer	1204462 1508725	E213179	180,318 297,065	504,031 472,564	237,102 215,000	76.1% 138.2%
335 336		AE \$450 - \$699 AE \$450 - \$699		MidNorth MidNorth	Doug Mitchell Heidi Frei	Doug Mitchell Heidi Frei	Joe DeBiak Terri Hoepner	1509811 1524991	Dmitchel heidi.fr	206,556 303,934	492,000 580,343	250,000 278,726	82.6% 109.0%
337 338		AE \$450 - \$699 AE \$450 - \$699		MidNorth MidNorth	Jeremiah Lewis Jerry Siptroth	Jeremiah Lewis Jerry Siptroth	Kristen Hall Ryan Krajewski	1524233 1524856	2947652	279,878 330,811	481,000 487,525	233,630 219,848	119.8% 150.5%
339 340		AE \$450 - \$699 AE \$450 - \$699		MidNorth MidNorth	John Short Kirt Schubring	John Short Kirt Schubring	Kristen Hall Joe Tessmer	1532828 1511401	JS416644 1511401	193,316 172,486	602,000 644,475	300,000 291,827	64.4% 59.1%
341 342		AE \$450 - \$699 AE \$450 - \$699		MidNorth MidNorth	Kristin Larsen Lisa Neumann	Kristin Larsen Lisa Neumann	Ryan Krajewski Steve Houselander	1509792 1517524	KL235989 LN244472	373,011 433,700	693,439 625,000	323,517 333,237	115.3% 130.1%
343 344		AE \$450 - \$699 AE \$450 - \$699		MidNorth MidNorth	Lisa Ross Lori Gilmer	Lisa Ross Lori Gilmer	Tad Spading Joe DeBiak	1517735 1518419	2467684 Igilmer	237,286 311,331	602,610 538,000	242,040 256,000	98.0% 121.6%
345 346		AE \$450 - \$699 AE \$450 - \$699	Central	MidNorth MidNorth	Mary Mooney Michelle Murdick	Mary Mooney Michelle Murdick	Jan Letko Kristen Hall	1182163 1529358	180813 mmurdick	264,427 378,140	583,894 549,000	240,771 275,000	109.8% 137.5%
347 348	2018 07	AE \$450 - \$699 AE \$450 - \$699	Central	MidNorth MidNorth	Nick Evangelista Peter Bartingale	Nick Evangelista Peter Bartingale	Steve Houselander Terri Hoepner	1236875 1512485	P2328796 1088378	195,206 330,458	555,472 486,765	271,388 231,726	71.9% 142.6%
349 350	2018 07	AE \$450 - \$699 AE \$450 - \$699		MidNorth MidNorth	Richard VanDeHey Trey Warren	Richard VanDeHey Trey Warren	Todd Wery Joe DeBiak	1087148 1509818	twarren1	329,223 176,371	491,213 510,000	268,000 239,323	122.8% 73.7%
351 352	2018 07 2018 07	AE \$450 - \$699 AE \$450 - \$699	Central Central	MidNorth MidWest	Victoria Brown Brian Kelley	Victoria Brown Brian Kelley	Todd Wery Mark Rouse	6047391 1035482	P2187097	300,772 132,464	519,746 485,808	153,962 230,000	195.4% 57.6%
353 354	2018 07	AE \$450 - \$699 AE \$450 - \$699	Central	MidWest MidWest	Carole Vierling Jimmy Sams	Carole Vierling Jimmy Sams	Mike Elam Kevin Noel	1520191 1513602	1520191 js142833	136,679 85,376	547,742 489,939	380,108 215,003	36.0% 39.7%
355 356	2018 07 2018 07	AE \$450 - \$699 AE \$450 - \$699	Central Central	MidWest MidWest	Kathi Norrington Kathy Guetersloh	Kathi Norrington Kathy Guetersloh	Carol Rudofski Carol Rudofski	1532227 1520462	1532227	220,223 166,240	452,420 453,528	228,462 224,424	96.4% 74.1%
357 358	2018 07 2018 07	AE \$450 - \$699 AE \$450 - \$699	Central Central	MidWest MidWest	Melissa Kommer Michael Hemmett	Melissa Kommer Michael Hemmett	Carol Rudofski Mark Rouse	1534755 1085177	mk43760 P2161207	94,412 435,254	484,461 648,782	228,462 312,500	41.3% 139.3%
359 360	2018 07	AE \$450 - \$699 AE \$450 - \$699	Central	MidWest MidWest	Sadie Worthing Sherry Norvell	Sadie Worthing Sherry Norvell	Bob Marr Mike Pieper	1511759 1509195	1511759 1509195	164,287 327,999	564,075 645,579	265,500 284,580	61.9% 115.3%
361 362	2018 07	AE \$450 - \$699 AE \$450 - \$699	Central	MidWest MidWest	Tom Ruesch Victor Everett	Tom Ruesch Victor Everett	Bonnie Gallagher Lori Brown	1518816 1238667	P2342675	354,839 312,336	585,511 460,161	298,500 144,394	118.9% 216.3%
363 364		AE \$450 - \$699 AE \$450 - \$699		Texas Texas	Abraham Herndon Alejandro Cardenas	Abraham Herndon Alejandro Cardenas	Raymond May Sally Martinez	6019950 1175672	P2729512 P2193626	209,929 365,250	600,112 629,340	350,000 298,295	60.0% 122.4%
365 366		AE \$450 - \$699 AE \$450 - \$699		Texas Texas	Amy Villarreal Bernadette Garza	Amy Villarreal Bernadette Garza	Michael Keesee Michael Keesee	1176563 1115009	P2200793 e105021	408,307 366,321	606,913 616,115	243,000 270,000	168.0% 135.7%
367 368		AE \$450 - \$699 AE \$450 - \$699		Texas Texas	Cliff Williams Dana DeLuna	Cliff Williams Dana DeLuna	Sally Martinez Sally Martinez	1151450		5,486 211,072	535,317	380,000 300,000	1.4% 70.4%
369 370	2018 07	AE \$450 - \$699 AE \$450 - \$699	Central	Texas Texas	Daniel Coleman Deanna DeKay	Daniel Coleman Deanna DeKay	Michael Keesee Nathan McCray	1116158 1085004	e106272 2166895	241,404 145,646	665,424 600,000	299,579 350,975	80.6% 41.5%
371 372		AE \$450 - \$699 AE \$450 - \$699		Texas Texas	Geneva Duncan Gregory Alvarado	Geneva Duncan Gregory Alvarado	Nathan McCray Steven Brooks	6016220 1234435	Ginny.du E248459	369,739 181,319	584,999 504,635	303,550 200,000	121.8% 90.7%
373 374	2018 07	AE \$450 - \$699 AE \$450 - \$699	Central	Texas Texas	Hilda Duron Katherine Bourgeois	Hilda Duron Katherine Bourgeois	Sally Martinez Sean Lervaag	1137800 6037075	P2155621 P2765725	341,784 309,476	540,160 525,000	298,295 250,000	114.6% 123.8%
375 376	2018 07	AE \$450 - \$699 AE \$450 - \$699	Central	Texas Texas	Lita Box Robert Cooperman	Lita Box Robert Cooperman	Sean Lervaag Sean Lervaag	1221620 1164816	E233297	350,905 412,558	481,489 637,513	280,000 400,000	125.3% 103.1%
377 378	2018 07	AE \$450 - \$699 AE \$450 - \$699	Central	Texas Texas	Shannon Kimball Wes Chatfield	Shannon Kimball Wes Chatfield	Nathan McCray Steven Brooks	6017129 1101694		173,228 263,216	474,995 596,411	155,550 350,000	111.4% 75.2%
379 380	2018 07	AE \$450 - \$699 AE \$450 - \$699	Central	Texas New York	Whitney Paul Smith Jason Dennis	Whitney Paul Smith Jason Dennis	Matt Ellis Jaime Morrison	1178212 1150972	P2179054	1,081,745 167,258	682,631 469,523	300,000 300,000	360.6% 55.8%
381 382	2018 07	AE \$450 - \$699 AE \$450 - \$699	Northeast	New York New York	Jeffrey Ginsberg Robert Commentucci	Jeffrey Ginsberg Robert Commentucci	Staten Island LSM Derek Benedict	1006735 1228505		168,631 307,864	593,696 619,047	350,000 300,000	48.2% 102.6%
383 384	2018 07	AE \$450 - \$699 AE \$450 - \$699	Northeast	Ohio Ohio	Amy Ross Brandon Maag	Amy Ross Brandon Maag	Karen Pope Dino Gerdeman	1236800 1228958	E251227	389,480 13,062	640,243	450,000 273,208	86.6% 4.8%
385 386	2018 07	AE \$450 - \$699 AE \$450 - \$699	Northeast	Ohio Ohio	Brynn Doherty Dale Otto	Brynn Doherty Dale Otto	Christine Smith Dino Gerdeman	6045097 6023192	P2735423	203,637	606,221 459.977	279,000	74.6%
387 388	2018 07	AE \$450 - \$699 AE \$450 - \$699		Ohio Ohio	Donna Sobczak Gary Kepler	Donna Sobczak Gary Kepler	Jim Post Jim Post	1208641 1187024	E218124 P2194753	207,591 321,797	534,143	200,000 425,000	103.8% 75.7%
389 390	2018 07	AE \$450 - \$699 AE \$450 - \$699	Northeast	Ohio Ohio	Jessica Kirkwood Joseph Seither	Jessica Kirkwood Joseph Seither	Annie Keith Jim Post	1152480 1188577	P2161062	351,711 425,457	602,862 680,606	328,601 425,000	107.0% 100.1%
391 392	2018 07	AE \$450 - \$699 AE \$450 - \$699	Northeast	Ohio Ohio	Julie Orick Kara Riccardi	Julie Orick Kara Riccardi	Jim Post Annie Keith	1231767 1225433	P2279938 P2159929	318,270 377,752	504,811 584,854	225,000 396,445	141.5% 95.3%
393 394	2018 07	AE \$450 - \$699 AE \$450 - \$699	Northeast	Ohio Ohio	Mary Jo Mastorides Sara McMullen	Mary Jo Mastorides Sara McMullen	Mark Chastain Brenda Jasper	1210418 1053444	P2174113 E020738	406,182 220,810	681,356 530,704	531,232 313,853	76.5% 70.4%
395 396	2018 07	AE \$450 - \$699 AE \$450 - \$699	Northeast	Ohio Unstate NY / MF	Taylor Booth Barry Defilipp	Taylor Booth Barry Defilipp	Dino Gerdeman Doug Foerster	1219128 1123733	P2168681 e115102/	337,859 235.319	594,553 695,773	334,000 330.663	101.2% 71.2%
397 398	2018 07	AE \$450 - \$699 AE \$450 - \$699	Northeast	Upstate NY / ME Upstate NY / ME	Benjamin Collins Daisy Dawson	Benjamin Collins Daisy Dawson	Nick Darling Erin Duffy	1236763 6008820	2331214 p2700964	240,123 123,534	532,214 507,197	375,000 164,000	64.0% 75.3%
399 400	2018 07	AE \$450 - \$699 AE \$450 - \$699	Northeast	Upstate NY / ME Upstate NY / ME	Danette Endress Hilary Woods	Danette Endress Hilary Woods	Ron Nagy Laura Whittinghill	1007059 1201959	P2147246 P214644	453,772 323,630	667,830 639,734	480,000 430,000	94.5% 75.3%
401 402	2018 07	AE \$450 - \$699 AE \$450 - \$699	Northeast	Upstate NY / ME Upstate NY / ME	Jackie Easterling Jessica Berkman	Jackie Easterling Jessica Berkman	Bonita Elias Jennifer Loonan	1097980 1008466	P2183603	287,407 181,856	552,233 481,541	275,000 320,000	104.5% 56.8%
403 404	2018 07	AE \$450 - \$699 AE \$450 - \$699	Northeast	Upstate NY / ME Upstate NY / ME	Jessica Gilbert Kimberly Fortune	Jessica Gilbert Kimberly Fortune	Laura Whittinghill Tracy Cramer	1206750 1078882	P2191608 P2198642	402,888 235,029	619,379 500,204	432,000 250,000	93.3% 94.0%
405 406	2018 07	AE \$450 - \$699 AE \$450 - \$699	Northeast	Upstate NY / ME Upstate NY / ME	Mary Kirch Melissa Meyer	Mary Kirch Melissa Meyer	Jennifer Loonan Ron Nagy	1073303 1061769	E055765 P2199641	480,013 414,429	688,508 667,101	472,000 594,000	101.7% 69.8%
407 408	2018 07	AE \$450 - \$699 AE \$450 - \$699	Northeast	Upstate NY / ME Upstate NY / ME	Michael Benjamin Mike DeMichele	Michael Benjamin Mike DeMichele	Nick Darling Doug Foerster	1223710 1001912	p2167637 P2177443	334,708 288,497	612,291 657,014	500,000 454,000	66.9% 63.5%
409 410	2018 07	AE \$450 - \$699 AE \$450 - \$699	Northeast	Upstate NY / ME Carolinas	Paula Hilinski David Hall	Paula Hilinski David Hall AE	Bonita Elias Stephanie Collins	1097934 1200493	P2175388	268,319 158,241	591,182 466,744	360,000 420,000	74.5% 37.7%
411 412	2018 07	AE \$450 - \$699 AE \$450 - \$699	South South	Carolinas Carolinas	Debbie Gloria Debbie Hannaford	Debbie Gloria Debbie Hannaford	Stephanie Collins Teresa Vause	1014856 1146367	p2148603 P2148667	225,101 180,092	569,960 450,913	460,000 226,000	48.9% 79.7%
413 414	2018 07 2018 07	AE \$450 - \$699 AE \$450 - \$699	South South	Carolinas Carolinas	Dee Rosamond Donna Tritt	Dee Rosamond Donna Tritt	Jody Walker Little Donna Hammett	1523514	1523514	9,365 254,094	597,398	400,000 307,454	2.3% 82.6%
415 416	2018 07 2018 07	AE \$450 - \$699 AE \$450 - \$699	South	Carolinas Carolinas	Emily Sabo Jennipher Swanner	Emily Sabo Jennipher Swanner	Dwight Ardoin Rob Padgett	6013011 1014613	P2711754 E001481	150,574 228,640	483,659 590,985	205,600 350,000	73.2% 65.3%
417 418	2018 07	AE \$450 - \$699 AE \$450 - \$699	South	Carolinas Carolinas	Kimberly Perry Kristi Tucker	Kimberly Perry Kristi Tucker	Summer Hamdan Summer Hamdan	1219101 1136057	e230416 P2195316	145,305 344,674	480,713 689,037	275,000 400,000	52.8% 86.2%
419 420	2018 07 2018 07	AE \$450 - \$699 AE \$450 - \$699	South	Carolinas Carolinas	Linda Allen Mandi Thompson	linda allen Mandi Thompson	Dwight Ardoin Teresa Vause	1508349 1161244	1508349 E161815	237,595 373,095	504,428 600,803	298,683 326,000	79.5% 114.4%
421 422	2018 07 2018 07	AE \$450 - \$699 AE \$450 - \$699	South	Carolinas Carolinas	Mary Smith Maryeleanor Hart Randall	Mary Smith Maryeleanor Hart Randall	Dody Yarborough Rob Padgett	1145280 1095124	P2174085	92,915 267,963	651,059 484,652	284,000 320,000	32.7% 83.7%
423 424	2018 07	AE \$450 - \$699 AE \$450 - \$699	South South	Carolinas Carolinas	Omer Tomlinson Stephanie Rose	Omer Tomlinson Stephanie Rose	Jody Walker Little Darryl Heller	1509966 1517010	otomlins sr240467	108,889 81,308	607,515 602,575	200,000 377,512	54.4% 21.5%
425 426	2018 07	AE \$450 - \$699 AE \$450 - \$699	South	Florida Florida	Isel Hardwick Stacey McPherson	Isel Hardwick Stacey McPherson	Kimberly Winters Nick Puddicombe	6020471 6016174	P2730444 P2720003	292,065 313,088	557,302 661,124	490,000 345,000	59.6% 90.8%
427 428	2018 07	AE \$450 - \$699 AE \$450 - \$699	South	Florida Florida	Stacy Sercus Sylvia Ducote	Stacy Sercus Sylvia Ducote	Kimberly Winters Nick Puddicombe	6020984 6021994	p2731376 P2733342	438,428 566,476	685,407 461,423	355,000 344,300	123.5% 164.5%
429 430	2018 07	AE \$450 - \$699 AE \$450 - \$699	South	Florida Southeast	Tara Foreman Allen Arnold	Tara Foreman Allen Arnold	Tom Sweat John Payne	1501992 6026259	P2160402 P2742331	561,009 187,598	678,998 565,343	415,280 294,000	135.1% 63.8%
431 432	2018 07	AE \$450 - \$699 AE \$450 - \$699	South	Southeast Southeast	Barry Wilson Beau Moore	Barry Wilson Beau Moore	Jeff Fritz Gene Hardy	1514674 1166670	barry.wi P2159184	120,719 122,698	478,741 690,928	300,000 260,000	40.2% 47.2%
433 434	2018 07	AE \$450 - \$699 AE \$450 - \$699	South South	Southeast Southeast	Brandy Musick Brett Robison	Brandy Musick Brett Robison	John Moore Scott Reed	1526685 1535038	22447290 P2297581	173,261 178,249	691,860 651,109	605,000 240,000	28.6% 74.3%
435 436	2018 07	AE \$450 - \$699 AE \$450 - \$699	South	Southeast Southeast	Charles Measel David Mark Drake	Charles Measel David Mark Drake	Scott Reed John Moore	1026702 1514361		137,601 317,139	660,000 586,490	225,000 340,000	61.2% 93.3%
437 438	2018 07	AE \$450 - \$699 AE \$450 - \$699	South	Southeast Southeast	Evie White Heather Brown	Evie White Heather Brown	Chris Munson Brian McDowall	1517743 1514130	1517743 1514130	260,152 169,977	586,749 550,537	510,000 325,000	51.0% 52.3%
439 440	2018 07	AE \$450 - \$699 AE \$450 - \$699	South	Southeast Southeast	Jeffrey Dwyane Melton John Reed	Jeffrey Dwyane Melton John Reed	Scott Reed Scott Reed	1513151	jm132012	110,673 42,167	521,552	260,000	42.6%
441 442	2018 07	AE \$450 - \$699 AE \$450 - \$699	South	Southeast Southeast	Kenneth Pierce Lori Matlock	Kenneth Pierce Lori Matlock	Brian McDowall Kevin Kee	1510300 1535451	1510300 LM441994	328,641 94,950	567,239 503,671	340,000 300,000	96.7% 31.7%
443 444	2018 07	AE \$450 - \$699 AE \$450 - \$699	South	Southeast Southeast	Rich Chandler Thomas LaGuardia	Rich Chandler Thomas LaGuardia	George Robbins John Payne	1166307 1518631	1518631	114,199 222,434	694,907 588,851	155,000 386,000	73.7% 57.6%
445 446	2018 07	AE \$450 - \$699 AE \$450 - \$699	West	LA LA	Anna-Marie Frost Barnaby Hitzig	Anna-Marie Frost Barnaby Hitzig	Derek Eggers Eugenia Mazzapica	1119531 1197929	P1119351 p2163693	450,722 292,621	688,525 692,674	375,000 453,600	120.2% 64.5%
447 448	2018 07	AE \$450 - \$699 AE \$450 - \$699	West	LA LA	Bill French Bonnie Williams	Bill French Bonnie Williams	Jason Shaffer Lance Lowrie	1102922 1105172	E093176	529,005 460,097	635,525 640,487	264,600 384,292	199.9% 119.7%
449 450	2018 07	AE \$450 - \$699 AE \$450 - \$699	West	LA LA	Deborah Martinez Gina Tyrrell	Deborah Martinez Gina Tyrrell	John Krenzer Eugenia Mazzapica	1104954 1217410	P2155747 P2157361	156,154 308,655	570,383 622,452	316,070 388,024	49.4% 79.5%
451 452	2018 07	AE \$450 - \$699 AE \$450 - \$699	West	LA LA	Jaime Portillo Jamie Harris	Jaime Portillo Jamie Harris	Lance Lowrie Joshua Stratton	1130925 1233825	P2151157 P2308682	160,287 323,790	698,965 503,074	419,379 301,844	38.2% 107.3%
	2018 07	AE \$450 - \$699	West	LA	Leslie Moguel	Leslie Moguel	Lance Lowrie	6009425	E702655	300,178	651,781	391,069	76.8%
453 454		AE \$450 - \$699		LA	Meghan Garvey	Meghan Garvey	Lance Lowrie	1127002		248,343	696,988	418,192	59.4%
	2018 07 2018 07	AE \$450 - \$699 AE \$450 - \$699 AE \$450 - \$699 AE \$450 - \$699	West West	LA LA Mountain States Mountain States	Meghan Garvey Tami Arrieta Angela Costopoulos Angela Wetzel	Meghan Garvey Tami Arrieta Angela Costopoulos Angela Wetzel	Lance Lowrie Mike Jaffe Todd Andrews Raymond May	1127002 1102444 1521494 1526648	p2171249 E674746	248,343 122,583 205,892 403,583	696,988 495,595 551,842 555,040	418,192 275,000 350,000 310,000	59.4% 44.6% 58.8% 130.2%

Count BI_Y	'EAR_KEY BI_WK_NBR	Title Group	Division	Region-Category	BI_ACCT_EXEC_NM	Employee Name	Manager Name	PSID	PID-EID	Full Year Net Rev	FY 2018 Budget 2018 Fir	st Look Budget Goal % FY Rev vs	First Look Goal
458 459	2018 07 2018 07	AE \$450 - \$699 AE \$450 - \$699	West West	Mountain States Mountain States	Dawn King Heather Hayes	Dawn King Heather Hayes	Grant Linnen Todd Andrews	1528401 1515252	E674753 1896659	244,961 167,032	665,677 602,757	375,000 315,000	65.3% 53.0%
460 461	2018 07	AE \$450 - \$699 AE \$450 - \$699	West	Mountain States Mountain States	Jerrod Lindblom Jolie Grant	Jerrod Lindblom Jolie Grant	Grant Linnen Grant Linnen	1534272 1514677	1534272	190,556 354,656	486,887 597,045	290,000 350,000	65.7% 101.3%
462 463	2018 07	AE \$450 - \$699 AE \$450 - \$699	West	Mountain States Mountain States	Joyce Davison Julie Thomason	Joyce Davison Julie Thomason	Marcelle Jones Marcelle Jones	1521047 1528822	1521047 E674758	270,793 266,870	617,339 501,424	350,000 280,000	77.4% 95.3%
464 465 466	2018 07	AE \$450 - \$699 AE \$450 - \$699 AE \$450 - \$699	West	Mountain States Mountain States Mountain States	Keely Hays Laura Taylor Laurie Evans	Keely Hays Laura Taylor Laurie Evans	Marcelle Jones Heath Corley Heath Corley	1520904 6027430 1521048	1520904 P2744674 2700305	264,138 330,468 233,008	592,162 508,014 550,642	300,000 315,000 325,000	88.0% 104.9% 71.7%
467 468	2018 07	AE \$450 - \$699 AE \$450 - \$699	West	Mountain States Pacific States	Lindsay Wise Abe Montejano	Lindsay Wise Abe Montejano	Todd Andrews Sherry Santana	1533427 1529396	1533427 amonteja	414,100 127,733	652,242 607,793	350,000 350,000 500,000	118.3% 25.5%
469 470	2018 07	AE \$450 - \$699 AE \$450 - \$699	West	Pacific States Pacific States	Angela Lynch Brian Solwick	Angela Lynch Brian Solwick	Jeff McGowan Jeff McGowan	1530447 6001715	P2051745	141,566 268,006	631,223 498,259	310,000 250,000	45.7% 107.2%
471 472	2018 07	AE \$450 - \$699 AE \$450 - \$699	West	Pacific States Pacific States	Carol Rice Grant Brostrom	Carol Rice Grant Brostrom	Donald Stone Christine Lyles Smith	1500843 1529992	E674763	156,857 431.796	660,698 683,247	280,000 315,000	56.0% 137.1%
473 474		AE \$450 - \$699 AE \$450 - \$699		Pacific States Pacific States	Ina Wilson Jeremy Bakke	Ina Wilson Jeremy Bakke	Sherry Santana Amber Aguirre	1521779 6017047	ina.wils p2722134	144,113 345,042	560,661 552,703	325,000 353,327	44.3% 97.7%
475 476	2018 07	AE \$450 - \$699 AE \$450 - \$699	West	Pacific States Pacific States	Lisa Hovey Mario Martinez	Lisa Hovey Mario Martinez	Kendall Char Donald Stone	1239786 1502889		319,630 153,806	553,120 499,625	80,000 285,000	399.5% 54.0%
477 478	2018 07	AE \$450 - \$699 AE \$450 - \$699	West	Pacific States Pacific States	Theresa Zwan Tim Doan	Theresa Zwan Tim Doan	Amber Aguirre Jason Mitchell	1527859 1511789	E674751 858662	290,016 169,210	641,703 597,874	344,829 350,000	84.1% 48.3%
479 480		AE \$450 - \$699 AE \$700 - \$999		Pacific States MidNorth	Todd Sims Becky Baker	Todd Sims Becky Baker	Jeff McGowan Paul Sweet	6035734 1511308	P2762655 RB515125	123,471 384,256	608,933 849,542	375,000 395,819	32.9% 97.1%
481 482		AE \$700 - \$999 AE \$700 - \$999		MidNorth MidNorth	Cassie Van Brocklin Jennifer Tragas	Cassie Van Brocklin Jennifer Tragas	Kristen Hall Paul Sweet	1512187 1515566	1024801 1515566	743,108 234,322	806,000 716,859	400,000 445,928	185.8% 52.5%
483 484		AE \$700 - \$999 AE \$700 - \$999	Central Central	MidNorth MidNorth	Melissa Schumacher Miriam Share	Melissa Schumacher Miriam Share	Jason Bjorson Paul Sweet	1054037 1521993	P2760142 2745918	241,829 188,774	716,361 720,331	176,589 342,131	136.9% 55.2%
485 486		AE \$700 - \$999 AE \$700 - \$999		MidNorth MidNorth	Scott Callahan Shannon Olson	Scott Callahan Shannon Olson	Todd McNally Terri Hoepner	1516078 1524333	2241548 2928489	438,436 308,254	813,000 717,646	400,000 341,522	109.6% 90.3%
487 488		AE \$700 - \$999 AE \$700 - \$999		MidNorth MidNorth	Sheryl Kahlert Stacey Gleason	Sheryl Kahlert Stacey Gleason	Bill Van Koevering Steve Houselander	1509011 1180992	skahlert P2192721	552,532 442,849	705,600 863,000	460,000 428,605	120.1% 103.3%
489 490	2018 07	AE \$700 - \$999 AE \$700 - \$999		MidWest MidWest	Ben Fisher Brad Ronspies	Ben Fisher Brad Ronspies	Mike Elam Mark Rouse	1517116 1035581	1517116 P2157448	440,371 486,988	857,433 878,481	464,577 425,000	94.8% 114.6%
491 492	2018 07	AE \$700 - \$999 AE \$700 - \$999	Central	MidWest MidWest	Christine LaValle David Breetzke	Christine LaValle David Breetzke	Mike Pieper Mark Rouse	1528705 1035291	1528705 P2145856	450,707 579,635	758,200 994,661	379,440 480,227	118.8% 120.7%
493 494	2018 07	AE \$700 - \$999 AE \$700 - \$999	Central	MidWest MidWest	Jeramie Swanson Linda Gilchrist	Jeramie Swanson Linda Gilchrist	Mark Rouse Lori Brown	1035471 6037745	E001444 E767267	248,397 144,606	785,657 749,601	398,000 360,000	62.4% 40.2%
495 496	2018 07	AE \$700 - \$999 AE \$700 - \$999	Central	MidWest Texas	Matt Cannella Amanda Crawford	Matt Cannella Amanda Crawford	Bonnie Gallagher Raymond May	1517837 1191333	MC247717 p2177624	582,304 332,712	832,422 922,320	298,500 350,000	195.1% 95.1%
497 498	2018 07	AE \$700 - \$999 AE \$700 - \$999	Central	Texas Texas	Javier Ramos Jeanne DeMarco	Javier Ramos Jeanne DeMarco	Kristine Gomez Steven Brooks	6021405 1101818	E732395 P2196103	338,585 519,295	970,911 898,214	365,000 475,000	92.8% 109.3%
499 500	2018 07	AE \$700 - \$999 AE \$700 - \$999	Central	Texas Texas	John Fraser Linda Landry	John Fraser Linda Landry	John Pedevilla Sally Martinez	6027976 1078121	E745877 E061672	597,392 303,380	847,271 740,201	500,000 400,000	119.5% 75.8%
501 502	2018 07	AE \$700 - \$999 AE \$700 - \$999	Central	Texas Texas	Lisa Cooper Mark Manning	Lisa Cooper Mark Manning	Michael Keesee Nathan McCray	1160081 1029582	E160385	135,220 149,585	730,097 842,700	410,000 400,968	33.0% 37.3%
503 504	2018 07	AE \$700 - \$999 AE \$700 - \$999	Central	Texas Texas	Micall Phillips Natalie Roe	Micall Phillips Natalie Roe	John Pedevilla Kristine Gomez	1222492 6009298	e234349 P2702316	295,962 595,822	966,265 868,339	420,000 245,000	70.5% 243.2%
505 506	2018 07	AE \$700 - \$999 AE \$700 - \$999	Northeast	Texas New York	Nelson Rios Gianna Franco	Nelson (Alex) Rios Gianna Franco Media Sontalli	Sean Lervaag Derek Benedict	1235708	E249948 P2152384	639,721 651,589	958,125 892,019	455,000 600,000	140.6% 108.6%
507 508	2018 07	AE \$700 - \$999 AE \$700 - \$999	Northeast	New York Ohio	Noelia Santelli David Whitehead	Noelia Santelli David Whitehead	Jaime Morrison Ron Stricker	1223058 1083019	P2174585 e067989	359,309 258,825	765,308 895,193	500,000 475,000	71.9% 54.5%
509 510	2018 07	AE \$700 - \$999 AE \$700 - \$999	Northeast	Ohio Ohio	Deborah Smith Deena Kern	Deborah Smith Deena Kern Frie Douge	Dino Gerdeman Dino Gerdeman	1140264 1140267	P2176146 E135623	428,839 351,100	847,731 927,892	427,000 445,000	100.4% 78.9%
511 512	2018 07	AE \$700 - \$999 AE \$700 - \$999 AE \$700 - \$999	Northeast	Ohio Ohio Ohio	John Renda Jon Ruben	Eric Davis John Renda Jon Ruben	Ron Stricker Mark Chastain Korov Collins	1134652 1020247 1065871	E128213 P2206160	633,965 280,595	783,182 983,440 966,531	700,000 468,959 325,000	90.6% 59.8% 34.8%
513 514 515	2018 07	AE \$700 - \$999 AE \$700 - \$999 AE \$700 - \$999	Northeast	Ohio Ohio	Josh Watson Michelle Novotny	Josh Watson Michelle Novotny	Kerry Collins Kerry Collins Mark Chastain	1232524 1135339	E046002 E129163	112,996 155,163 384,741	966,531 878,672 900,184	325,000 350,000 474,878	34.8% 44.3% 81.0%
516 517	2018 07	AE \$700 - \$999 AE \$700 - \$999	Northeast	Ohio	Monica Arnold Tara Melowic	Monica Arnold Tara Melowic	Janey Ames Jim Post	1204941 1141662	P2167396 E774494	290,719 350,551	769,161 944,538	435,000 600.000	66.8% 58.4%
518 519	2018 07	AE \$700 - \$999 AE \$700 - \$999	Northeast	Upstate NY / ME Upstate NY / ME	Amanda Barnes Gerard Pacifici	Amanda Barnes Gerard Pacifici	Nick Darling Jennifer Loonan	6023975 1123761	e737684 P2183435	394,073 566,280	770,468 990,293	535,000 750,000	73.7% 75.5%
520 521	2018 07	AE \$700 - \$999 AE \$700 - \$999 AE \$700 - \$999	Northeast	Upstate NY / ME Upstate NY / ME	Gregory Franzone Jill Doser	Gregory Franzone Jill Doser	Tracy Cramer Natasha Polito	6027672 1003166	6027672 E702641	691,249 371,583	990,293 852,842 773,471	631,000 385,000	75.5% 109.5% 96.5%
522 523	2018 07	AE \$700 - \$999 AE \$700 - \$999	Northeast	Upstate NY / ME Upstate NY / ME	Kathy Chilson Lauri Mee	Kathy Chilson Lauri Mee	Ron Nagy Nick Darling	1175962 1003685	P2199666 E010389	192,118 62,561	899,462 852,797	278,000 450,000	69.1% 13.9%
524 525	2018 07	AE \$700 - \$999 AE \$700 - \$999	Northeast	Upstate NY / ME Upstate NY / ME	Lynne Spugnardi Matthew Coleman	Lynne Spugnardi Matthew Coleman	Doug Foerster Bill Bagley	6038125 1083975	E767771/ e771508	602,048 382,209	814,850 748,050	630,000 410,000	95.6% 93.2%
526 527	2018 07	AE \$700 - \$999 AE \$700 - \$999	Northeast	Upstate NY / ME Upstate NY / ME	Matthew Walters Nichole French	Matthew Walters Nichole French	Bonita Elias Tara MacDonald	1217697 1227426	P2147572 P2153067	345,640 137,569	886,037 811,921	375,000 427,775	92.2% 32.2%
528 529	2018 07	AE \$700 - \$999 AE \$700 - \$999	Northeast	Upstate NY / ME Carolinas	Shea DeLola Andrew Hatfield-O'Hern	Shea DeLola Andrew Hatfield-O'Hern	Natasha Polito Emily Zalacca	1191340	E197702	1,320 557,066	782,890	600,000	92.8%
530 531	2018 07	AE \$700 - \$999 AE \$700 - \$999	South	Carolinas Carolinas	Becky Hovorka Chad Suggs	Becky Hovorka Chad Suggs	Rob Padgett Darryl Heller	1042841 1523983	P2199699 2913226	481,235 157,616	819,760 775,357	400,000 475,618	120.3% 33.1%
532 533	2018 07	AE \$700 - \$999 AE \$700 - \$999	South	Carolinas Carolinas	Charles Edwards Corey Peters Baysden	Charles Edwards Corey Peters Baysden	David McGee Summer Hamdan	1138609		148,329 330,023	853,387	725,000	45.5%
534 535		AE \$700 - \$999 AE \$700 - \$999	South	Carolinas Carolinas	Craig Kuckens Donald West	Craig Kuckens Donald West	Darryl Heller Emily Zalacca	1515031 1226801	Craig.Ku	248,678 258,025	746,266 850,439	409,207 300,000	60.8% 86.0%
536 537		AE \$700 - \$999 AE \$700 - \$999		Carolinas Carolinas	Donna Treadway Emily Moore	Donna Treadway Emily Moore	Donna Hammett David McGee	1512308 1188145	1050542	345,441 290,210	700,642 902,530	543,516 380,000	63.6% 76.4%
538 539		AE \$700 - \$999 AE \$700 - \$999	South	Carolinas Carolinas	Gary Wilson Jeff Fries	Gary Wilson Jeff Fries	Stephanie Collins Donna Hammett	1071279 1513021	1513021	83,083 231,981	815,332 799,460	590,000 268,677	14.1% 86.3%
540 541		AE \$700 - \$999 AE \$700 - \$999		Carolinas Carolinas	Karim Ata Laurel Corley	Karim Ata Laurel Corley	Rob Padgett Dody Yarborough	1173398 1170111	e176197 P2169982	778,645 179,064	994,667 930,319	750,000 346,000	103.8% 51.8%
542 543		AE \$700 - \$999 AE \$700 - \$999		Carolinas Carolinas	Lisa Field Marodith Hamrick	Lisa Field Marodith Hamrick	Dody Yarborough Teresa Vause	6014294 1015233	e004784	336,600 341,758	862,369 793,207	366,000 321,000	92.0% 106.5%
544 545		AE \$700 - \$999 AE \$700 - \$999		Carolinas Carolinas	Melissa Root Patrick Blalock	Melissa Root Patrick Blalock	Matt Livoti Jody Walker Little	1149469 1527553	E147420 1527553	196,682 493,645	860,879 837,261	400,000 300,000	49.2% 164.5%
546 547		AE \$700 - \$999 AE \$700 - \$999	South	Carolinas Carolinas	Rachel Butler Sally Peeples	Rachel Butler Sally Peeples	Roy Costner Teresa Vause	1517525 1015540	RB244472 P2190686	302,237 123,176	829,267 902,492	401,650 340,000	75.2% 36.2%
548 549	2018 07	AE \$700 - \$999 AE \$700 - \$999	South	Florida Florida	Annette Bilyeu Ariel Turner	Annette Bilyeu Ariel Turner	John Fennessy Norm Pytel	1504208 6009659	p2151045 P2702899	343,412 768,346	949,346 700,302	600,000 548,000	57.2% 140.2%
550 551	2018 07	AE \$700 - \$999 AE \$700 - \$999	South	Florida Florida	Catalina Botero Cathie Rock	Catalina Botero Cathie Rock	John Fennessy Norm Pytel	1501812 1503047	p2277380	469,167 599,807	751,027 854,935	502,000 550,200	93.5% 109.0%
552 553	2018 07	AE \$700 - \$999 AE \$700 - \$999	South	Florida Florida	Jennifer Makal Kelly Byrnes	Jennifer Makal Kelly Byrnes	Nick Puddicombe John Fennessy	1503095 6010806	P2149314 P2706440	275,344 707,474	719,510 973,496	469,000 581,000	58.7% 121.8%
554 555	2018 07	AE \$700 - \$999 AE \$700 - \$999	South	Florida Florida	Kim Colarusso Kip DeKalb	Kim Colarusso Kip Dekalb	John Fennessy Chris Kelley	6000901 6030171	p2346038 P2750704	913,938 318,992	900,568 864,243	700,000 867,305	130.6% 36.8%
556 557	2018 07	AE \$700 - \$999 AE \$700 - \$999	South	Florida Florida	Lisa Jones Matthew Bailey	Lisa Jones Matthew Bailey	Tom Sweat John Fennessy	1505807 6008203	2161893 P2356231	460,589 438,530	710,566 783,173	763,960 444,976	60.3% 98.6%
558 559	2018 07	AE \$700 - \$999 AE \$700 - \$999	South	Florida Florida	Neil Frandsen Ray Mooney	Neil Frandsen Ray Mooney	Kimberly Winters Tom Sweat	1503312 1504544	P2173863 p2186696	696,065 758,387	802,957 931,247	530,000 705,491	131.3% 107.5%
560 561	2018 07	AE \$700 - \$999 AE \$700 - \$999 AF \$700 - \$999	South	Florida Florida	Roy Tuttle Scott Wood Silida Muhar	Roy Tuttle Scott Wood	Kimberly Winters Paula Gaustad	1022858 6011971	P2709483	462,767 71,911	953,119	960,000 322,500	48.2% 22.3%
562 563	2018 07	AE \$700 - \$999	South	Florida Florida	Silvia Huber Susan Elias	Silvia Huber Susan Elias	Tom Sweat Gary Tietjen	1536809	P2327247	1,152,968 506,533	876,942 840,282	678,521 335,000	169.9% 151.2%
564 565 566	2018 07	AE \$700 - \$999 AE \$700 - \$999 AE \$700 - \$999	South	Florida Southeast Southeast	Tina Myers Andrea Davis Cathy Hrbek	Tina Myers Andrea Davis Cathy Hrbek	Norm Pytel Gene Hardy Scott Reed	1503227 1166672 1044815	P2163173 1044815	895,460 482,022 82,435	929,469 790,585 944,647	798,000 450,000 785,000	112.2% 107.1% 10.5%
565 567 568	2018 07	AE \$700 - \$999 AE \$700 - \$999 AE \$700 - \$999	South	Southeast Southeast Southeast	Christopher Weaver Jennifer Tingle	Christopher Weaver Jennifer Tingle	Todd Livingston George Robbins	1511601 1166293	1044815 chris.we P2193461	82,435 88,213 563,656	944,647 718,928 992,772	785,000 325,000 450,000	27.1% 125.3%
569 570	2018 07	AE \$700 - \$999 AE \$700 - \$999 AE \$700 - \$999	South	Southeast Southeast Southeast	Jenniter Lingle Jessica Davis Larry Glenn Ingram	Jennifer Tingle Jessica Davis Larry Glenn Ingram	Mitch Fain John Moore	1511596	p2193461 p2165485	18,874 467,216	956,124	700,000	125.3%
571 572	2018 07	AE \$700 - \$999 AE \$700 - \$999	South	Southeast Southeast	Michael Koehler Randy Jinks	Michael Koehler Randy Jinks	Scott Reed Kevin Anderson	1522856 1516240	E674728	107,525 316,815	797,920 862,843	535,000 680,000	20.1%
573 574	2018 07	AE \$700 - \$999 AE \$700 - \$999	South	Southeast Southeast	Sarah Carter Sarah Ory-Hyche	Sarah Carter Sarah Ory-Hyche	Kevin Anderson Kevin Anderson	151824 1518824 1520219	1518824	446,321 299,960	767,079 732,511	200,000 300,000	223.2% 100.0%
575 576	2018 07	AE \$700 - \$999 AE \$700 - \$999 AE \$700 - \$999	West	LA LA	Angel Fernandez Bonnie Droubay	Angel Fernandez Bonnie Droubay	Joshua Stratton John Krenzer	1179518 1037532	P2185103	613,319 410,035	732,511 817,022 789,652	490,213 443,147	125.1% 92.5%
577 578	2018 07	AE \$700 - \$999 AE \$700 - \$999	West	LA LA	Denise Boyd Jeannine Selby	Denise Boyd Jeannine Selby	Lance Lowrie Derek Eggers	1103039 1038353	E091335 P2169247	1,017,669 604,869	779,958 850,886	467,975 375,000	217.5% 161.3%
579 580	2018 07	AE \$700 - \$999 AE \$700 - \$999	West	LA LA	Jill Boyd Joe August	Jill Boyd Joe August	Joshua Stratton John Krenzer	1104975 1103464	E088806 P2149013	524,557 427,924	903,507 720,774	542,105 397,138	96.8% 107.8%
581 582	2018 07	AE \$700 - \$999 AE \$700 - \$999	West	LA LA	Ken Sorensen Lynn Barclay	Ken Sorensen Lynn Barclay	Derek Eggers Michelle Beauchamp	1174730 6038120	P2203683 p2767766	435,046 185,226	799,869 726.833	400,000 436.100	108.8% 42.5%
583 584	2018 07	AE \$700 - \$999 AE \$700 - \$999	West	LA LA	Patricia Calderazzo Ronnie Jones	Patricia Calderazzo Ronnie Jones	Derek Eggers Mike Jaffe	1118095 1205326	P2151085	301,168 672,556	815,966 995,916	475,000 575,000	63.4% 117.0%
585 586	2018 07	AE \$700 - \$999 AE \$700 - \$999	West	LA LA	Samuel Demers Sara Allegro	Samuel Demers Sara Allegro	Helene Juceam Eugenia Mazzapica	1216369 6014439	P2131083 P2183776 P2715192	248,824 324,833	885,064 814,660	452,970 494,550	54.9% 65.7%
587 588	2018 07	AE \$700 - \$999 AE \$700 - \$999	West	LA LA	Sherryl Nelson-Cioffi Thach Nguyen	Sherryl Nelson-Cioffi Thach Nguyen	Mike Jaffe Lance Lowrie	1104897 6029043	P2195377 e748388	554,873 641,888	989,179 917,368	599,000 550,421	92.6% 116.6%
589 590	2018 07 2018 07	AE \$700 - \$999 AE \$700 - \$999	West West	Mountain States Pacific States	Anna Pazderic Akili Jones	Anna Pazderic Akili Jones	Heath Corley Michael Garcia	1521046 1228435	2700303 2155214	376,185 105,116	732,843 750,045	410,000 90,000	91.8% 116.8%
591 592	2018 07	AE \$700 - \$999 AE \$700 - \$999	West	Pacific States Pacific States	Cary Harrison Chalea Jennings	Cary Harrison Chalea Jennings	Christine Lyles Smith Steve Frohrip	1530013 6032942	charriso P2756327	258,749 282,357	841,406 727,077	435,000 600,000	59.5% 47.1%
593 594	2018 07 2018 07	AE \$700 - \$999 AE \$700 - \$999	West	Pacific States Pacific States	Chuck Boulet Donna Pinto	Chuck Boulet Donna Pinto	Donald Stone Donald Stone	1045922 1502347	P2182775	208,310 563,627	874,470 908,071	655,000 152,124	31.8% 370.5%
595 596	2018 07	AE \$700 - \$999 AE \$700 - \$999	West	Pacific States Pacific States	Kara Stoner Melissa Mitchell	Kara Stoner Melissa Mitchell	Michael Garcia Christine Lyles Smith	6025946 1530046	E741788 E674765	103,703 335,853	715,000 904,954	300,000 390,000	34.6% 86.1%
597 598	2018 07 2018 07	AE \$700 - \$999 AE \$700 - \$999	West West	Pacific States Pacific States	Michael Stanley Mike Cushman	Michael Stanley Mike Cushman	Steve Frohrip Donald Stone	1520721 1057705	p2186754	498,729 473,090	771,088 723,332	600,000 470,000	83.1% 100.7%
599 600	2018 07 2018 07	AE \$700 - \$999 AE \$700 - \$999	West	Pacific States Pacific States	Mitzi Coleman Traci Garvin	Mitzi Coleman Traci Garvin	Amber Aguirre Jason Mitchell	1511158 1522018	e674874 1522018	311,667 206,220	819,602 861,858	499,434 525,000	62.4% 39.3%
601 602	2018 07	AE < \$450 AE < \$450	Central Central	MidNorth MidNorth	Andrew Harding Andrew Philibeck	Andrew Harding Andrew Philibeck	Joe DeBiak Todd Wery	1535211 6024757	P2299692 P2739212	48,231 162,253	247,110 373,881	125,000 304,320	38.6% 53.3%
603 604	2018 07	AE < \$450 AE < \$450	Central Central	MidNorth MidNorth	Brandon Buske Calvin Clark	Brandon Buske Calvin Clark	Todd McNally	6027955	P2745654	74,673 65,954	288,307	102,340 140,629	73.0% 46.9%
605 606	2018 07	AE < \$450 AE < \$450	Central Central	MidNorth MidNorth	Carrie Brown Chase Hines	Carrie Brown Chase Hines	Kristen Hall Bill Van Koevering	6026617 1530078	p2743013 Cmhines	76,240 129,550	115,819 299,755	48,000 114,136	158.8% 113.5%
607 608	2018 07	AE < \$450 AE < \$450	Central	MidNorth MidNorth	Christine Klemmer Cory Oravec	Christine Klemmer Cory Oravec	Jan Letko Jan Letko	1200515 1230631	P2198894 P2261179	102,413 213,324	449,537 392,566	228,656 138,217	44.8% 154.3%
609 610	2018 07	AE < \$450 AE < \$450	Central	MidNorth MidNorth	Daniel Bailey Deborah Burton	Daniel Bailey Deborah Burton	Kedron Thomas Tad Spading	6016096 1525631	P2719920	30,815 189,624	206,215 388,989	108,129 192,000	28.5% 98.8%
611 612	2018 07	AE < \$450 AE < \$450	Central	MidNorth MidNorth	Eric Spencer Jeff Bangs	Eric Spencer Jeff Bangs	Bill Van Koevering Peter Provost	1514528	ES170140 503346	141,689 97,377	398,970 250,803	150,000 120,000	94.5% 81.1%
613	2018 07	AE < \$450	Central	MidNorth	Jeff Behling	Jeff Behling	Kedron Thomas	1524082	2917462	178,217	338,590	145,896	122.2%

615 2018 07	018 07 018 07 018 07			Central	MidNorth	Jeff Thorn	Jeff Thorn	Jason Bjorson	1089692	1089692	210,350	364,889	179,580	117.1%
616 2018 07	018 07		\$450	Central		John Landrum	John Landrum	John Merchlewitz	6008172	P2674679	81,763	220.000	75,000	109.0%
618			\$450	Central	MidNorth	Joni Tupy	Joni Tupy	Ryan Krajewski	1531463	4139064	180,131	384,019	167,758	107.4%
G20	018 07					Jordan Fuller Josalyn Shaffer	Jordan Fuller Josalyn Shaffer	Kristen Hall Jamie Miller	6000769 1512411	P2344282 1070304	291,984 132,995	345,000 387,711	165,000 195,200	177.0%
621						Kara Finney	Kara Finney				30,093		69,972	43.0%
G22						Keith Dupuis Keith Kubisiak	Keith Dupuis Keith Kubisiak	Joe Tessmer Joe Tessmer	6000307 6026859	P2336689 P2743506	88,080 92,493	225,943 348,788	120,000 190,000	73.4% 48.7%
G34					MidNorth MidNorth	Laurie Folsom Lenard Harvey	Laurie Folsom Lenard Harvey	Peter Provost Ryan Krajewski	1515757 1516141	Ifolsom LH226147	152,622 121,857	353,464 250,505	192,994 125,431	79.1% 97.2%
GROB CORD OT A A CORD C	018 07	AE <	\$450	Central	MidNorth	Leslie Roth	Leslie Roth	John Merchlewitz	1509301	LR201554	444,497	200,000	657,749	67.6%
627 2018 07 A A CONTRACT OF A						Mistelle Gilbert Molly Rombach	Mistelle Gilbert Molly Rombach	Jamie Miller Todd McNally	1535215 1516223	P2299557 Molly ro	104,638 260,891	296,016 445,000	145,033 220,000	72.1% 118.6%
639	018 07	AE <	\$450	Central	MidNorth	Morgan Maly	Morgan Maly	Tad Spading	1519926	2636159	216,113	419,822	200,000	108.1%
630						Rebecca Owen Ruth Bergsma	Rebecca Owen Ruth Bergsma	Todd McNally Jamie Miller	1532707		519,322 236.694	415,001 418.816	200,000	259.7% 115.5%
632 2038 07 A A CARLON CONTRACT OF A CARLON CONTRAC					MidNorth	Sharon Tanley	Sharon Tanley	Peter Provost	6011897		76,691	200,262	77,820	98.5%
633					MidNorth MidNorth	Suzie Best Taylor Smith	Suzie Best Taylor Smith	Ryan Krajewski	1512479	SB108771	137,271 25,718	295,016	167,757 150,000	81.8% 17.1%
635	018 07	AE <	\$450	Central	MidNorth	Todd Kilgren	Todd Kilgren	Kedron Thomas	1531862	TK414616	136,812	210,702	104,382	131.1%
636					MidNorth MidNorth	Tom Mason Travis Kilpela	Tom Mason Travis Kilpela	John Merchlewitz Kedron Thomas	1518928 1525561	tmason	64,683 196,337	252,418 265,942	126,000 131,877	51.3% 148.9%
638	018 07	AE <	\$450	Central	MidWest	Barry Waggoner	Barry Waggoner	Carol Rudofski	1534967	P2297574	193,250	333,645	186,534	103.6%
639					MidWest MidWest	Beverly Wallace Cynthia New	Beverly Wallace Cynthia New	Carol Rudofski Kevin Noel	1208915 1510823	1208915 cynthia.	145,629 144,907	329,989 400,126	188,450 200,682	77.3% 72.2%
641 2018 07 A A 645 2018 07 A 645 2018 07 A A 645 2018 07 A 645 20	018 07	AE <	\$450	Central	MidWest	Doreen James	Doreen James	Pam Elston	1528122	DJ402218	316,353	317,067	219,684	144.0%
642 2018 07 A A CARLON CONTRACT OF A CARLON CONTRAC						Gloria Burns Joni Meese	Gloria Burns Joni Meese	Pam Elston Bob Marr	1525023 1517450	2956810 2440948	173,738 76,817	422,146 321,985	144,972 157,500	119.8%
644 2018 07 A 6 6 6 6 2018 07 A 6 6 6 6 2018 07 A 6 6 6 7 2018 07 A 6 6 6 7 2018 07 A 6 2018 07 A	018 07	AE <			MidWest	Julie Kinnaman	Julie Kinnaman	Bob Marr	1515152	1515152	143,055	433,646	206,500	69.3%
645						Kevin Carnes Laurie Jackson	Kevin Carnes Laurie Jackson	Bonnie Gallagher Bob Marr	1519409 1527537	1519409 LJ398614	94,328 110.185	335,398 314.045	119,400 139,131	79.0% 79.2%
647	018 07	AE <	\$450	Central	MidWest	Lilly Jabr	Lilly Jabr	Carol Rudofski	1520463	LJ266303	144,196	317,312	171,961	83.9%
648					MidWest MidWest	Mike Skelton Missy Nance	Mike Skelton Missy Nance	Kevin Noel Kevin Noel	6028895 6038986	P2770636	134,865 50,323	278,160 248,295	134,175 110,141	100.5%
650	018 07	AE <	\$450	Central	MidWest	Robin Spence	Robin Spence	Kevin Noel	1525066	2959751	274,851	357,821	193,560	142.0%
651					MidWest Texas	Trisha O'Cheltree Christie Wolin	Trisha O'Cheltree Christie Wolin	Pam Elston Matt Ellis	6009054 6028528	E701113 E747293	191,675 120,345	316,660 414,899	134,807 150,000	142.2% 80.2%
653	018 07	AE <	\$450	Central	Texas	House Corpus Christi	House Corpus Christi	Michael Keesee		E/4/255	247,811			
654 2018 07					Texas	Isidoro Diaz Maria Scott	Isidoro Diaz Maria Scott	Matt Ellis Sally Martinez	1232879 1053601	E031399	226,991 293,711	418,760 341,106	175,000 150,000	129.7% 195.8%
656						Richard Sanchez	Richard Sanchez	Nathan McCray	6023969	P2737676	6,576	341,100	155,550	4.2%
657					Texas New York	Vanessa Tena George Quintano	Vanessa Tena George Quintano	Raymond May	6007656 1236454	P2699652	172,467	449,902 446,005	120,000 250,000	143.7% 65.9%
GSB	018 07	AE <			New York New York	George Quintano Jennifer Contino	George Quintano Jennifer Contino	Derek Benedict Derek Benedict	1236454 1239103	p2326875	164,700 79,786	348,663	250,000 100,000	65.9% 79.8%
660						Ryan Campbell Sara Hotop	Ryan Campbell Sara Hotop	Jaime Morrison Derek Benedict	6023272 1187278	E735895	76,643 116.468	404,930 373,993	100,000	76.6%
661 2018 07 A 6 6 6 6 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	018 07	AE <	\$450	Northeast	Ohio	Annette Hoeffel	Annette Hoeffel	Derek Benedict Dino Gerdeman	1187278 6046610	E192759	14,207	373,993 371,345	100,000	116.5%
663	018 07	AE <	\$450	Northeast	Ohio	Ashley Herberth	Ashley Herberth	Brenda Jasper	6009409	p2702639	482 75,246	447,846	225,000 271,440	0.2% 27.7%
664 2018 07 A 6 6 6 6 7 2018 07 A 6 7 2018 07						Jason Berry Jenna Rabideau	Jason Berry Jenna Rabideau	Brenda Jasper Brenda Jasper	6009409 1235475	p2702639 E249691	75,246 290,112	447,846 449,020	271,440 265,958	27.7%
666 2018 07	018 07	AE <	\$450	Northeast	Ohio	Karen Schimmoller	Karen Schimmoller				482			
667 2018 07 A 6 668 2018 07 A 6 6 6 6 6 2 6 6 6 6 2 6 6 6 6 2 6 6 6 6 6 2 6 6 6 6 6 6 2 6 6 6 6 6 2 6 6 6 6 6 6 2 6 6 6 6 6 6 2 6 6 6 6 6 6 2 6	018 07	AE <	\$450	Northeast	Ohio	Nancy Leskovec Samuel Stolly	Nancy Leskovec Samuel Stolly	Mark Chastain Dino Gerdeman	6008615 1238581	P2700855 P2341274	239,518 130,537	442,782 422,959	362,728 312,000	66.0% 41.8%
660 2018 07 A A A A A A A A A A A A A A A A A A	018 07	AE <	\$450	Northeast	Ohio	Talaya Biddle	Talaya Biddle	Dino Gerdeman	1239809	E254690	197,016	417,164	287,585	68.5%
670 2018 07 A A A A A A A A A A A A A A A A A A						Amy Burnsworth Brett Ravert	Amy Burnsworth Brett Ravert	Katherine Drake Marhaver Ron Nagy	1042152 1002907	P2157420 p2144166	286,225 224,044	417,929 401,820	345,000 182,000	83.0% 123.1%
672 2018 07 A A A A A A A A A A A A A A A A A A	018 07	AE <	\$450	Northeast	Upstate NY / ME	Denisse Dirlam	Denisse Dirlam	Natasha Polito			762		150,000	0.5%
673						Elizabeth Hillard Jacquelyn Kirch	Elizabeth Hillard Jacquelyn Kirch	Bonita Elias Katherine Drake Marhaver	1218699 1235110	E229929 P2322076	104,145 148,351	218,025 337,710	133,000 215,000	78.3% 69.0%
675 2018 07 A 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	018 07	AE <	\$450	Northeast	Upstate NY / ME	Matthew Toomey	Matthew Toomey	Tracy Cramer	6021410	p2732400	315,562	354,492	262,458	120.2%
676 2018 07 A A A A A A A A A A A A A A A A A A					Upstate NY / ME Upstate NY / ME	Rodney Mahan Thomas McCormick	Rodney Mahan Thomas McCormick	Doug Foerster Katherine Drake Marhaver	1000329 6021111	e731681	162,215 138,725	319,565 393,855	209,000 110,000	77.6% 126.1%
678 2018 07 A 680 680 2018 07 A 680 681 2018 07 A 680 682 2018 07 A 680 680 2018 07 A 680 691 2018 07 A 680 692 2018 07	018 07	AE <	\$450	Northeast	Upstate NY / ME	Zachary Potter	Zachary Potter	Erin Duffy	1236880	P2328959	31,820	240,684	113,000	28.2%
679 2018 07 A 8 681 2018 07 A					Carolinas Carolinas	Bill Scott Brandi Hudson	Bill Scott Brandi Hudson	Teresa Vause Roy Costner	1097513 6015669		142,775 49,783	400,743 415,723	193,000 474,409	74.0% 10.5%
681 2018 07 A 681 682 2018 07 A 685 2018 07	018 07	AE <	\$450	South	Carolinas	Deborah Nicholson	Deborah Nicholson	Summer Hamdan	6017128	P2722451	147,693	396,619	275,000	53.7%
682 2018 07 A 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6				South South	Carolinas Carolinas	Elizabeth Sorace House Raleigh	Elizabeth Sorace House Raleigh	Summer Hamdan Jon Bloom	1219356	P2197131	237,171 7,379	442,065	275,000	86.2%
684 2018 07 A 6 6 6 6 6 6 6 7 2 6 7 4 6 6 6 8 7 6 7 6 7 6 7 6 8 7 6 7 6 7 6 7	018 07	AE <	\$450	South	Carolinas	Ian Daley	Ian Daley	Darryl Heller	1525289	idaley	44,841	168,881	91,339	49.1%
685 2016 07 A 6 6 6 6 6 7 6 7 6 7 6 6 6 7 6 7 6 7						Jessica Pressly John Putnam	Jessica Pressly John Putnam	Summer Hamdan Emily Zalacca	1523502	JP289072	23,832 201,531	391,548	275,000 300,000	8.7% 67.2%
687 2018 07 A 688 2018 07 A 68	018 07	AE <	\$450	South	Carolinas	Open List Raleigh One	Open AE - Carolinas	Jon Bloom			10,162	,5-0		
688 2018 07 A 688 689 2018 07 A 689 690 2018 07 A 690 690 2018 07 A 690 691 2018 07 A 691 691 2018 07 A 691 691 2018 07 A 691 20					Carolinas Carolinas	Open List Wilmington Patrick Kennedy	Open AE - Carolinas Patrick Kennedy	Summer Hamdan Emily Zalacca	1223683	E235804	163,759 273,137	429,984	60,000 200,000	272.9%
690 2016 07 A 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	018 07	AE <	\$450	South	Carolinas	Rob Nichols	Rob Nichols	Dwight Ardoin	1513427	RN137523	108,975	317,250	111,405	97.8%
691 2018 07 A 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6						Tangia Betterson Wendy Testerman	Tangia Betterson Wendy Testerman	Matt Livoti Jody Walker Little	1206709 1520810	E215870 E674836	199,326 324,342	304,292 437,948	100,000 225,000	199.3% 144.2%
693 2016 07 A 6 6 6 6 7 6 6 7 6 7 6 8 6 7 6 7 6 7 6 8 6 7 6 7	018 07	AE <	\$450	South	Florida	Gloria Thompson	Gloria Thompson	Tom Sweat	1502315	P2153487	338,216	438,401	200,000	169.1%
G94 2018 07					Florida Florida	Jeffrey Rolon Shawn Turner	Jeffrey Rolon Shawn Turner	Tom Sweat Paula Gaustad	1008386 6023527	P2736576	355,211 282,540	440,104 305,716	280,000 367,500	126.9% 76.9%
696 2018 07	018 07	AE <	\$450	South	Southeast	Billy Garrett	Billy Garrett	Jeff Fritz	1511843	bgarrett	112,518	283,188	219,000	51.4%
697 2016 07 A 6 6 6 6 6 7 A 6 6 6 6 7 A 6 6 6 7 A 6 6 6 7 A 6 6 7 A 6 6 7 A 7 A						Brandi Wilson Chris Letsinger	Brandi Wilson Chris Letsinger	Kevin Kee Chris Munson	1510850 1517744	1510850 1517744	129,777 52,930	441,705 434,691	300,000 210,000	43.3% 25.2%
699						Donna Webb-Arnold	Donna Webb-Arnold	Chris Munson	1517744	1517744	93,100	420,204	175,000	53.2%
700					Southeast Southeast	James Taylor Jennifer Harbuck	James Taylor Jennifer Harbuck	John Moore John Moore	6039569 1533751	P2772012 P2258285	37,862	278,566 392.910	100,000 180.000	37.9% 65.4%
702 2018 07 A A 705 704 705 705 705 705 705 705 705 705 705 705				South	Southeast	Kassandra Horton	Kassandra Horton	Todd Livingston	1528665	KH404098	117,714 23,898	288,379	150,000	15.9%
703 2018 07 A 20					Southeast Southeast	Kelli Stackhouse Kelly Lytle	Kelli Stackhouse	Mitch Fain Kevin Kee	1166288 1517748	E170139	5,890 119,809	137,500 442,900	400,000 300,000	1.5%
705						Kelly Lytle Kwanza Jones	Kelly Lytle Kwanza Jones	Brian McDowall	1517748	P2333606	119,809	442,900	175,000	39.9% 74.1%
706 2018 07 A 20		AE <	\$450	South	Southeast	Laurie Wright	Laurie Wright	Todd Livingston	1511602	lw749993	108,408	390,617	175,000	61.9%
707 2018 07 A 708 707 A 708 708 708 708 708 708 709 A 70	010 07	AE <	\$450 \$450	South South	Southeast Southeast	Michael Seavers Penny Woods	Michael Seavers Penny Woods	John Moore George Robbins	1530160 1198675	P2169137	232,921 60,114	392,707 410,268	200,000	116.5% 30.1%
709				South	Southeast	Rusty Little III	Rusty Little III	John Payne	1520558	IL266724	140,985	365,318	213,000	66.2%
711						Samantha Hydrick Stacey Lucas	Samantha Hydrick Stacey Lucas	Todd Livingston Brian McDowall	1520850 6046641	Shydrick	37,624 119.390	222,062 434.628	130,000	28.9%
712 2018 07 A A 714 2018 07 A A 715 2018 07 A A 716 2018 07 A A 718 2018 07 A 718 2018 07 A A 718 20					LA	Alejandro Cortez	Alejandro Cortez	Mike Jaffe	1204934		157,860	318,263	175,000	90.2%
713 2018 07 A A 715 2018 07 A A 718 2018 07 A A 719 2018 07 A A 719 2018 07 A 719 2018 07 A A 719 2018 07 A 719 20						Brenda Rodriguez Derek Swanier	Brenda Rodriguez Derek Swanier	Lonnie Ross Joe Flores	1147359 6021846	P2146204	227,355 803	357,947 198,822	250,000 119,293	90.9%
715 208 07 A 716 208 07 A 717 208 07 A 718 208 07 A 719 208 07 A 729 208 07 A 720 208 07 A 721 208 07 A 721 208 07 A 722 208 07 A 723 208 07 A 724 208 07 A 725 208 07 A 726 208 07 A 727 208 07 A 728 208 07 A 729 208 07 A 730 208 07 A 730 208 07 A 730 208 07 A 731 208 07 A 732 208 07 A 733 208 07 A 734 208 07 A 735 208 07 A 737 208 07 A 738 208 07 A 739 208 07 A 740 208 07 C 741 208 07 L 742 208 07 L 743 208 07 L 744 208 07 L 745 208 07 L 746 208 07 L 747 208 07 L 748 208 07 L 749 208 07 L 749 208 07 L 749 208 07 L 740 208 07 L 741 208 07 L 742 208 07 L 743 208 07 L 744 208 07 L 745 208 07 L 746 208 07 L 747 208 07 L 748 208 07 L 749 208 07 L 750 208 07 L 751 208 07 L 752 208 07 L	018 07	AE <	\$450	West	LA	Francesca Nichols	Francesca Nichols	Mike Jaffe	1179058		21,965	401,936		
716 2018 07 A A 718 718 718 718 718 718 718 718 718 718						Fred Earle Irene Imhof	Fred Earle Irene Imhof	Lonnie Ross Lonnie Ross	6017652 6014753	P2723689 p2715587	158,135 120,524	298,884 313,335	85,000 75,000	186.0% 160.7%
718 2018 07 A 20	018 07	AE <	\$450	West	LA	Jill Longo	Jill Longo	Joe Flores	6018236	p2724862	120,976	446,245	267,746	45.2%
719 2018 07 A A 720 18 07 A A 721 2018 07 A A 722 2018 07 A A 723 2018 07 A A 724 2018 07 A A 725 2018 07 A 20						Jose Lozano Richard Negrete	Jose Lozano Richard Negrete	Derek Eggers Joshua Stratton	6027534 1179240	E727063	109,861 23,519	392,670 333,789	200,000 200,273	54.9% 11.7%
721 2018 07 A A 722 2018 07 A A 723 2018 07 A A 724 2018 07 A A 725 2018 07 A 725 2018 07 A A 2018 0	018 07	AE <	\$450	West	LA	Tiffany Ott	Tiffany Ott	Lonnie Ross	6014862	p2716351	122,440	258,917	85,000	144.0%
722 2018 07 A A 723 2018 07 A A 724 2018 07 A A 725 2018 07 A 728 2018 07 A A 2018 0					Mountain States Mountain States	Jena Ingleby Laura Knight	Jena Ingleby Laura Knight	Todd Andrews Heath Corley	1521122 6011525	1521122	248,340 10,664	438,154 251,113	250,000 100,000	99.3% 10.7%
724 2018 07 A 20	018 07	AE <	\$450	West	Mountain States	Lucas Storey	Lucas Storey	Marcelle Jones	6008146	P2674678	102,994	226,246	130,000	79.2%
726 2018 07 A 20	018 07	AE <	\$450	West	Mountain States	Mauri Larson Michele Brown	Mauri Larson Michele Brown	Todd Andrews Todd Andrews	6026653 1521495	P2743050 1521495	107,273 132,073	309,597 359,876	145,000 195,000	74.0% 67.7%
727 2018 07 A 728 729 729 720				West		Ronald Nelson Shawn Nelson	Ronald Nelson Shawn Nelson	Grant Linnen Marcelle Jones	6041168 6035750	E762856	153	164.807	125.000	95.0%
728 2018 07 A A 728 729 2018 07 A 729 2018 07 A 730 2018 07 A 730 2018 07 A 731 2018 07 A 732 2018 07 A 732 2018 07 A 734 2018 07 A 735 2018 07 A 736 2018 07 A 736 2018 07 A 737 2018 07 A 738 2018 07 L 738 2018 07 L 740 2018 07 L 740 2018 07 L 740 2018 07 L 741 2018 07 L 742 2018 07 L 744 2018 07 L 744 2018 07 L 744 2018 07 L 744 2018 07 L 745 2018 07 L 746 2018 07 L 747 2018 07 L 747 2018 07 L 748 2018 07 L 748 2018 07 L 748 2018 07 L 748 2018 07 L 749 2018 07 L 750 2018 07 L 751 2018 07 L 752 2018 07 L 753 2018 0	018 07	AE <			Mountain States	Shelly Brush	Shawn Nelson Shelly Brush	Marcelle Jones Marcelle Jones	6035750 1535076	E762856 1535076	118,785 152,629	164,807 428,789	125,000 215,000	71.0%
730 2018 07 A 731 2018 07 A 732 2018 07 A 733 2018 07 A 734 2018 07 A 735 2018 07 A 736 2018 07 A 737 2018 07 A 738 2018 07 A 738 2018 07 L 738 2018 07 L 740 2018 07 L 740 2018 07 L 741 2018 07 L 742 2018 07 L 744 2018 07 L 744 2018 07 L 745 2018 07 L 746 2018 07 L 747 2018 07 L 748 2018 07 L 750 2018 07 L	018 07	AE <	\$450	West	Mountain States	Shenandoah Milan Vicki Varia	Shenandoah Milan Vicki Varia	Heath Corley	6000631 1521350	P2341408	169,999 82.917	379,001	220,000 141.000	77.3% 58.8%
731 2018 07 A 732 2018 07 A 733 2018 07 A 734 2018 07 A 735 2018 07 A 736 2018 07 A 737 2018 07 A 737 2018 07 A 738 2018 07 A 739 2018 07 L 740 2018 07 L 740 2018 07 L 740 2018 07 L 740 2018 07 L 741 2018 07 L 744 2018 07 L 745 2018 07 L 746 2018 07 L 747 2018 07 L 748 2018 07 L 749 2018 07 L 750 2018 07 L	018 07	AE <	\$450	West	Pacific States	Adam Feller	Adam Feller	Raymond May Christine Lyles Smith	6036762	P2053678	120,169	227,350 248,439	100,000	120.2%
733 2018 07 A 734 2018 07 A 735 2018 07 A 736 2018 07 A 737 2018 07 A 737 2018 07 A 738 2018 07 A 739 2018 07 L 740 2018 07 L 741 2018 07 L 742 2018 07 L 743 2018 07 L 744 2018 07 L 745 2018 07 L 746 2018 07 L 747 2018 07 L 748 2018 07 L 748 2018 07 L 748 2018 07 L 750 2018 07 L 750 2018 07 L 750 2018 07 L	018 07	AE <	\$450	West	Pacific States	Amy Gargan	Amy Gargan	Gordon Galindo Sherry Santana	6009439 6014067	p2702853 6014067	25,482 112,618	416,681 333,248	275,000 250,000	9.3% 45.0%
735 2016 07 A 736 2018 07 A 737 2018 07 A 737 2018 07 L 738 2018 07 L 739 2018 07 L 740 2018 07 L 741 2018 07 L 742 2018 07 L 743 2018 07 L 744 2008 07 L 745 2018 07 L 746 2018 07 L 747 2018 07 L 748 2018 07 L 748 2018 07 L 750 2018 07 L 750 2018 07 L 750 2018 07 L 751 2018 07 L	018 07	AE <	\$450	West	Pacific States		Dominique Pacheco Frank Filippi	Kendall Char	6029856	P2750030	8,230	264,979	30,000	27.4%
736 2018 07 L	018 07	AE <	\$450	West	Pacific States	Max Proteau Nick Torchio	Max Proteau Nick Torchio	Kendall Char Steve Frohrip	6036765 6047117	E765010	43,274 27,351	281,638 194,342	42,000	103.0%
738 2018 07 L 739 2018 07 L 740 2018 07 L 741 2018 07 L 742 2018 07 L 743 2018 07 L 744 2018 07 L 744 2018 07 L 745 2018 07 L 746 2018 07 L 747 2018 07 L 747 2018 07 L 748 2018 07 L 749 2018 07 L 750 2018 07 L 750 2018 07 L 750 2018 07 L 751 2018 07 L	018 07	AE <	\$450	West	Pacific States	Robert Glenn	Robert Glenn	Jason Mitchell	6026333	P2742427	177,921	194,342 448,345	250,000	71.2%
739 2018 07 L 740 2018 07 L 741 2018 07 L 742 2018 07 L 743 2018 07 L 744 2018 07 L 745 2018 07 L 746 2018 07 L 747 2018 07 L 748 2018 07 L 748 2018 07 L 748 2018 07 L 748 2018 07 L 750 2018 07 L 750 2018 07 L 751 2018 07 L 752 2018 07 L		LSM LS	M	Central	MidNorth	House Green Bay	Jan Letko Paul Sweet	Jan Letko Paul Sweet	1112457 6038127		31,235 6,053		110,174	
741 2018 07 1 742 2018 07 1 743 2018 07 1 744 2018 07 1 744 2018 07 1 745 2018 07 1 746 2018 07 1 747 2018 07 1 748 2018 07 1 748 2018 07 1 749 2018 07 1 750 2018 07 1 751 2018 07 1 752 2018 07 1	018 07	LSM LS	M	Central	MidNorth	House Madison Terri Hoepner	Terri Hoepner	Paul Sweet Tom Kreutzian	1512455		5,351	2,401,680	110,174	5.5%
742 2018 07 L 743 2018 07 L 744 2018 07 L 745 2018 07 L 746 2018 07 L 747 2018 07 L 748 2018 07 L 748 2018 07 L 750 2018 07 L 750 2018 07 L 751 2018 07 L 752 2018 07 L		LSM LS				Eric Atchley House San Antonio	Eric Atchley Kristine Gomez	Tiffani Celli Kristine Gomez	1215674 1090540		9,690 5,259	13,010,691		
744 2018 07 L 745 2018 07 L 746 2018 07 L 747 2018 07 L 748 2018 07 L 748 2018 07 L 750 2018 07 L 751 2018 07 L 752 2018 07 L 753 2018 07 L	018 07	LSM LS	М		Texas	House San Antonio Zone	David Allen	same contex			60,000			
745 2018 07 L 746 2018 07 L 747 2018 07 L 748 2018 07 L 749 2018 07 L 750 2018 07 L 751 2018 07 L 752 2018 07 L 753 2018 07 L	018 07	LSM LS	М	Central	Texas	John Pedevilla	John Pedevilla	Tiffani Celli	1195998		87,676	6,131,834		
746 2018 07 L 747 2018 07 L 748 2018 07 L 749 2018 07 L 750 2018 07 L 751 2018 07 L 752 2018 07 L 753 2018 07 L	018 07	LSM LS	М	Central	Texas	Kim Murray Nathaniel McCray	Kim Murray Nathaniel McCray	Chris Rometty Tom Parsons	1138728 1200839		26,404 77,413	11,969,867	330,420	23.4%
748 2018 07 L 749 2018 07 L 750 2018 07 L 751 2018 07 L 752 2018 07 L 753 2018 07 L	018 07	LSM LS	M	Northeast	New York	House Staten Island	House Staten Island	Staten Island LSM	1198680		339,531	_		
749 2018 07 L 750 2018 07 L 751 2018 07 L 752 2018 07 L 753 2018 07 L		LSM LS			New York Ohio	Jamie Morrison House Clarksburg	Jamie Morrison Brenda Jasper	Chris Orr Brenda Jasper	1139290 1012522		6,408 56			
751 2018 07 L 752 2018 07 L 753 2018 07 L	018 07	LSM LS	М	Northeast	Ohio	House Independence	Janey Ames	Ben Bottini	1075294		25,745	9,127,144		
752 2018 07 L 753 2018 07 L		LSM LS				House Lima Kevin Tucker	Dino Gerdeman Kevin Tucker	Dino Gerdeman Laurie Aquilina	1020918 1130086		485,250 12,616	6,382,955		
	018 07	LSM LS	М	Northeast	Ohio	Mike Chase	Mike Chase	Ben Bottini	1151370		15,746	16,319,270		
754 2018 07 L		LSM LS				House Syracuse House Hickory 1	Erin Duffy Jody Walker Little	Erin Duffy	1145163		212,443 142,537			
755 2018 07 L	018 07	LSM LS	М	South	Carolinas	Jody Walker Little	Jody Walker Little	Shawn Harris	1014305		569,729	3,639,565	1,090,000	52.3%
		LSM LS			Carolinas Carolinas	Jon Bloom Teresa Vause	Jon Bloom Teresa Vause	John Shannon Brett Groller	1184947 1040219		3,993 3,217	7,039,336 4,499,416		
758 2018 07 L	018 07	LSM LS	М	South	Florida	House Orlando	Paula Gaustad				15,809	,		
	U18 07	LSM LS				House Birmingham 5 House Gene Hardy	Todd Livingston Gene Hardy	Todd Livingston Gene Hardy	1511597 1166317		9,500 16,632			
761 2018 07 L	018 07	LSM LS	M	South	Southeast	House Huntsville	Chris Munson	-7			47,546			
	018 07	LSM LS			Southeast Southeast	House Louisville House Mitch Fain	Chadwick Collins Mitch Fain	Gary Jensen	1166631		6,585 40,632			
764 2018 07 L	018 07 018 07	LSM LS	(VI			Louisville Job Share	Mitch Fain	T .			775.112			
766 2018 07 L	018 07 018 07 018 07 018 07	LSM LS	M					Inner Flores	112400-					
767 2018 07 L 768 2018 07 L	018 07 018 07 018 07 018 07 018 07	LSM LS	M M	West	LA	House Ontario House Grand Junction	Joseph Flores House Grand Junction	Joseph Flores Open LSM	1124998		1,434,718 277,481			