

FIRST LOOK
Data file
2018 Week#7 (2/15/18)
OTB Net Revenues, by AE

Count	BI_YEAR_KEY	BI_WK_NBR	Title	Group	Division	Region-Category	BI_ACCT_EXEC_NM	Employee Name	Manager Name	% FY Rev vs First Look Goal
1	2018	07	AE	\$1 - \$1.5	Central	MidNorth	Brett Richter	Brett Richter	Steve Houselander	128.0%
2	2018	07	AE	\$1 - \$1.5	Central	MidNorth	Desiree Rongitsch	Desiree Rongitsch	Peter Provost	111.8%
3	2018	07	AE	\$1 - \$1.5	Central	MidNorth	Jennifer Wabers	Jennifer Wabers	Paul Sweet	146.6%
4	2018	07	AE	\$1 - \$1.5	Central	MidNorth	Kathryn Searles	Kathryn Searles	Jan Letko	129.7%
5	2018	07	AE	\$1 - \$1.5	Central	MidNorth	Michael Sieracki	Michael Sieracki	John Merchlewitz	
6	2018	07	AE	\$1 - \$1.5	Central	MidNorth	Susan Welk	Susan Welk	Jan Letko	87.8%
7	2018	07	AE	\$1 - \$1.5	Central	MidNorth	Tom Binder	Tom Binder	Jason Bjorson	141.4%
8	2018	07	AE	\$1 - \$1.5	Central	MidNorth	Tori Grant Welhouse	Tori Grant Welhouse	Todd Wery	58.8%
9	2018	07	AE	\$1 - \$1.5	Central	MidWest	Angela Love	Angela Love	Mike Elam	58.2%
10	2018	07	AE	\$1 - \$1.5	Central	MidWest	Brant Gillett	Brant Gillett	Jamie Hurt	58.4%
11	2018	07	AE	\$1 - \$1.5	Central	MidWest	Douglas Montgomery	Douglas Montgomery	Jamie Hurt	61.8%
12	2018	07	AE	\$1 - \$1.5	Central	MidWest	Jeff McCann	Jeff McCann	Bonnie Gallagher	23.2%
13	2018	07	AE	\$1 - \$1.5	Central	MidWest	Jeff Stone	Jeff Stone	Mike Pieper	128.4%
14	2018	07	AE	\$1 - \$1.5	Central	MidWest	Lori Dickerson	Lori Dickerson	Mike Pieper	55.5%
15	2018	07	AE	\$1 - \$1.5	Central	MidWest	Lori James	Lori James	Bonnie Gallagher	96.6%
16	2018	07	AE	\$1 - \$1.5	Central	MidWest	Sherry Saylor	Sherry Saylor	Lori Brown	44.3%
17	2018	07	AE	\$1 - \$1.5	Central	MidWest	Tamara Dudenhoeffer	Tamara Dudenhoeffer	Mike Pieper	151.5%
18	2018	07	AE	\$1 - \$1.5	Central	Texas	Chelsey Ketcher	Chelsey Ketcher	Sean Lervaa	88.5%
19	2018	07	AE	\$1 - \$1.5	Central	Texas	Deana Holmes	Deana Holmes	David Allen	83.4%
20	2018	07	AE	\$1 - \$1.5	Central	Texas	Ellen Cannon	Ellen Cannon	Kim Murray	162.7%
21	2018	07	AE	\$1 - \$1.5	Central	Texas	Jessica Miller	Jessica Miller	David Allen	36.2%
22	2018	07	AE	\$1 - \$1.5	Central	Texas	Kara Heinen	Kara Heinen	Steven Brooks	232.2%
23	2018	07	AE	\$1 - \$1.5	Central	Texas	Kathy Reiter	Kathy Reiter	Steven Brooks	87.0%
24	2018	07	AE	\$1 - \$1.5	Central	Texas	Kendall Washington	Kendall Washington	John Pedevilla	45.8%
25	2018	07	AE	\$1 - \$1.5	Central	Texas	Kevin Christian	Kevin Christian	John Pedevilla	96.7%
26	2018	07	AE	\$1 - \$1.5	Central	Texas	Marie Dale	Marie Dale	Matt Ellis	109.4%
27	2018	07	AE	\$1 - \$1.5	Central	Texas	Marla Newton	Marla Newton	David Allen	104.1%
28	2018	07	AE	\$1 - \$1.5	Central	Texas	Mitchell Borges	Mitchell Borges	Matt Ellis	58.1%
29	2018	07	AE	\$1 - \$1.5	Central	Texas	San Antonio Job Share 2	Job Share - Dorothy Basso/Sarah Kardys	Kristine Gomez	115.7%
30	2018	07	AE	\$1 - \$1.5	Central	Texas	Sheldon Davis	Sheldon Davis	Sally Martinez	128.6%
31	2018	07	AE	\$1 - \$1.5	Central	Texas	Sonia Brown	Sonia Brown	Kim Murray	104.8%
32	2018	07	AE	\$1 - \$1.5	Central	Texas	Teri Longoria-DeAnda	Teri Longoria-DeAnda	Sally Martinez	102.0%
33	2018	07	AE	\$1 - \$1.5	Northeast	New York	Brendan Whelan	Brendan Whelan	Staten Island LSM	37.0%
34	2018	07	AE	\$1 - \$1.5	Northeast	New York	Dean Darling	Dean Darling	Derek Benedict	86.7%
35	2018	07	AE	\$1 - \$1.5	Northeast	New York	Kevin Walsh	Kevin Walsh	Staten Island LSM	40.4%
36	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Alicia Kerrigan	Alicia Kerrigan	Mike Chase	45.2%
37	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Andrea Nardell	Andrea Nardell	Janey Ames	92.8%
38	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Angela Haynes	Angela Haynes	Laura Lee	62.3%
39	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Brian Schwab	Brian Schwab	Christine Smith	45.6%
40	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Britany Martindale	Britany Martindale	Kevin Tucker	73.3%
41	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Carey Bradley	Carey Bradley	Christine Smith	39.9%
42	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Diane Hansen	Diane Hansen	Ron Stricker	108.4%
43	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Georgiann Pace	Georgiann Pace	Christine Smith	123.9%
44	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Jeffrey Schroeder	Jeffrey Schroeder	Karen Pope	64.5%
45	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Joan Hronec	Joan Hronec	Kevin Tucker	56.8%
46	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Kimberly Lucas	Kimberly Lucas	Annie Keith	79.9%
47	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Lauren Pirkey	Lauren Pirkey	Laura Lee	112.3%
48	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Mary Brann	Mary Brann	Kerry Collins	55.8%
49	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Ryan Brant	Ryan Brant	Kerry Collins	112.2%
50	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Sally Boggins	Sally Boggins	Janey Ames	45.0%
51	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Sarah Mouse	Sarah Mouse	Kerry Collins	151.0%
52	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Sarah Zingale	Sarah Zingale	Annie Keith	63.2%
53	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Shawn Gibeault	Shawn Gibeault	Annie Keith	78.0%
54	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Sheila Robinson	Sheila Robinson	Kevin Tucker	125.5%
55	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Thomas Dinkel	Thomas Dinkel	Ron Stricker	33.2%
56	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Timothy Powers	Timothy Powers	Karen Pope	114.0%
57	2018	07	AE	\$1 - \$1.5	Northeast	Ohio	Todd Teitel	Todd Teitel	Chadwick Collins	70.1%
58	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Aaron Pulinski	Aaron Pulinski	Natasha Polito	59.9%
59	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Andy Axler	Andy Axler	Tara MacDonald	117.4%
60	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Gerilynn Brei	Gerilynn Brei	Bill Bagley	60.5%
61	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Gretchen McLauchlan	Gretchen McLauchlan	Erin Duffy	132.2%
62	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Jeff Margerison	Jeff Margerison	Doug Foerster	43.0%
63	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Jennifer Mossotti	Jennifer Mossotti	Erin Duffy	46.3%
64	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Joseph Famolaro	Joseph Famolaro	Katherine Drake Marhaver	44.0%
65	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Lauren Elias	Lauren Elias	Tara MacDonald	118.5%
66	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Lauren Stricos	Lauren Stricos	Tracy Cramer	81.1%
67	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Marc Gilbert	Marc Gilbert	Erin Duffy	75.0%
68	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Matt Wells	Matt Wells	Nick Darling	81.0%
69	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Melissa Vassenelli	Melissa Vassenelli	Erin Duffy	110.2%
70	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Patrick Evans	Patrick Evans	Laura Whittinghill	14.4%
71	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Ryan Robbins	Ryan Robbins	Bill Bagley	106.5%
72	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Sarah Keep	Sarah Keep	Doug Foerster	52.1%
73	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Scott Gordon	Scott Gordon	Natasha Polito	22.8%
74	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Simone Amos	Simone Amos	Tara MacDonald	65.6%
75	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Stacey Fudella	Stacey Fudella	Laura Whittinghill	118.0%
76	2018	07	AE	\$1 - \$1.5	Northeast	Upstate NY / ME	Thomas Penn	Thomas Penn	Jennifer Loonan	55.2%
77	2018	07	AE	\$1 - \$1.5	South	Carolinas	Brian Haag	Brian Haag	Emily Zalacca	162.5%
78	2018	07	AE	\$1 - \$1.5	South	Carolinas	Carole Herndon	Carole Herndon	Rob Padgett	65.5%
79	2018	07	AE	\$1 - \$1.5	South	Carolinas	Chanon Smith	Chanon Smith	Jon Bloom	50.4%
80	2018	07	AE	\$1 - \$1.5	South	Carolinas	Denise Williams	Denise Williams	Jody Walker Little	89.9%
81	2018	07	AE	\$1 - \$1.5	South	Carolinas	Donald Blackwell	Donald Blackwell	Darryl Heller	139.9%
82	2018	07	AE	\$1 - \$1.5	South	Carolinas	Frederick Briggs	Frederick Briggs	Rob Padgett	61.4%
83	2018	07	AE	\$1 - \$1.5	South	Carolinas	Holly Wise	Holly Wise	Teresa Vause	97.0%
84	2018	07	AE	\$1 - \$1.5	South	Carolinas	Joan Cook	Joan Cook	Jon Bloom	129.7%
85	2018	07	AE	\$1 - \$1.5	South	Carolinas	Laura Snellgrove	Laura Snellgrove	Dody Yarborough	78.0%
86	2018	07	AE	\$1 - \$1.5	South	Carolinas	Monica Johnston	Monica Johnston	Summer Hamdan	91.9%
87	2018	07	AE	\$1 - \$1.5	South	Carolinas	Paula Lynch	Paula Lynch	Dody Yarborough	28.6%
88	2018	07	AE	\$1 - \$1.5	South	Carolinas	Raymond Barber	Raymond Barber	Rob Padgett	65.3%
89	2018	07	AE	\$1 - \$1.5	South	Carolinas	Roger Payne	Roger Payne	Donna Hammett	83.9%
90	2018	07	AE	\$1 - \$1.5	South	Carolinas	Samantha Brock	Samantha Brock	Donna Hammett	65.2%
91	2018	07	AE	\$1 - \$1.5	South	Carolinas	Stephanie Christiansen	Stephanie Christiansen	Rob Padgett	59.2%
92	2018	07	AE	\$1 - \$1.5	South	Carolinas	Tim Hill	Tim Hill	Roy Costner	29.8%
93	2018	07	AE	\$1 - \$1.5	South	Carolinas	Tim Kersey	Tim Kersey	Dody Yarborough	90.3%
94	2018	07	AE	\$1 - \$1.5	South	Florida	Anna Palermo	Anna Palermo	Gary Tietjen	73.8%
95	2018	07	AE	\$1 - \$1.5	South	Florida	Ashley Sanchez	Ashley Sanchez	Kimberly Winters	49.2%

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96	2018	07	AE	\$1 - \$1.5	South	Florida	Carl Brigandi	Carl Brigandi		Norm Pytel	60.9%
97	2018	07	AE	\$1 - \$1.5	South	Florida	Cindy Brown	Cindy Brown		Chris Kelley	66.1%
98	2018	07	AE	\$1 - \$1.5	South	Florida	George Chacanas	George Chacanas		John Fennessy	87.0%
99	2018	07	AE	\$1 - \$1.5	South	Florida	Ivan Marasca	Ivan Marasca		Nick Puddicombe	64.2%
100	2018	07	AE	\$1 - \$1.5	South	Florida	Jacki Rainer	Jacki Rainer		Chris Kelley	49.3%
101	2018	07	AE	\$1 - \$1.5	South	Florida	Janet Koch	Janet Koch		Paula Gaustad	99.5%
102	2018	07	AE	\$1 - \$1.5	South	Florida	Marjie McNeal	Marjie McNeal		Tom Sweat	91.0%
103	2018	07	AE	\$1 - \$1.5	South	Florida	Moiria O'Malley	Moiria O'Malley		Paula Gaustad	115.3%
104	2018	07	AE	\$1 - \$1.5	South	Florida	Patricia Severson	Patricia Severson		Chris Kelley	86.3%
105	2018	07	AE	\$1 - \$1.5	South	Florida	Terri Ilgen	Terri Ilgen		Paula Gaustad	25.1%
106	2018	07	AE	\$1 - \$1.5	South	Florida	Tom Sweat	Tom Sweat		Chris Kelley	
107	2018	07	AE	\$1 - \$1.5	South	Florida	Tory Jordan	Tory Jordan		Gary Tietjen	112.9%
108	2018	07	AE	\$1 - \$1.5	South	Southeast	Amanda Lee	Amanda Lee		Mitch Fain	28.0%
109	2018	07	AE	\$1 - \$1.5	South	Southeast	Ashley Hill	Ashley Hill		John Payne	37.3%
110	2018	07	AE	\$1 - \$1.5	South	Southeast	Bobby Curnutt	Bobby Curnutt		Kevin Anderson	56.2%
111	2018	07	AE	\$1 - \$1.5	South	Southeast	Carol Brown	Carol Brown		Mitch Fain	80.8%
112	2018	07	AE	\$1 - \$1.5	South	Southeast	Christopher Idle	Christopher Idle		Chadwick Collins	116.4%
113	2018	07	AE	\$1 - \$1.5	South	Southeast	Deborah Mercier	Deborah Mercier		Chris Munson	60.7%
114	2018	07	AE	\$1 - \$1.5	South	Southeast	Holly Bussey	Holly Bussey		Chadwick Collins	85.0%
115	2018	07	AE	\$1 - \$1.5	South	Southeast	Joshua Tubbs	Joshua Tubbs		Kevin Anderson	22.8%
116	2018	07	AE	\$1 - \$1.5	South	Southeast	Lexington Job Share Team 1	Job Share: Misty Fresca/Kimberly Wade		George Robbins	57.8%
117	2018	07	AE	\$1 - \$1.5	South	Southeast	Lisa Simmons	Lisa Simmons		Chris Munson	49.1%
118	2018	07	AE	\$1 - \$1.5	South	Southeast	Marianna Mackey	Marianna Mackey		Gene Hardy	89.2%
119	2018	07	AE	\$1 - \$1.5	South	Southeast	Roger William Mills	Roger William Mills		John Moore	81.1%
120	2018	07	AE	\$1 - \$1.5	South	Southeast	Todd O'Daniel	Todd O'Daniel		Chadwick Collins	56.7%
121	2018	07	AE	\$1 - \$1.5	South	Southeast	Vicki Evans	Vicki Evans		Gene Hardy	79.9%
122	2018	07	AE	\$1 - \$1.5	West	LA	Barry Van Beers	Barry Van Beers		Derek Eggers	130.4%
123	2018	07	AE	\$1 - \$1.5	West	LA	Bob Sabine	Bob Sabine		Mike Jaffe	58.3%
124	2018	07	AE	\$1 - \$1.5	West	LA	Brian Katz	Brian Katz		Jason Shaffer	127.9%
125	2018	07	AE	\$1 - \$1.5	West	LA	Carolina Flores	Carolina Flores		Joe Flores	70.1%
126	2018	07	AE	\$1 - \$1.5	West	LA	Carolyn Mariano	Carolyn Mariano		Michelle Beauchamp	59.0%
127	2018	07	AE	\$1 - \$1.5	West	LA	Christian Hornsby	Christian Hornsby		Derek Eggers	82.1%
128	2018	07	AE	\$1 - \$1.5	West	LA	Crystal Matthews	Crystal Matthews		Helene Juceam	70.2%
129	2018	07	AE	\$1 - \$1.5	West	LA	Daniel Yokich	Daniel Yokich		Jason Shaffer	158.8%
130	2018	07	AE	\$1 - \$1.5	West	LA	Danielle Seniff	Danielle Seniff		Niven Howlett	93.5%
131	2018	07	AE	\$1 - \$1.5	West	LA	David Oster	David Oster		Lance Lowrie	57.6%
132	2018	07	AE	\$1 - \$1.5	West	LA	Denise Bianco	Denise Bianco		Joe Flores	210.3%
133	2018	07	AE	\$1 - \$1.5	West	LA	Dennis Morey	Dennis Morey		John Krenzer	139.4%
134	2018	07	AE	\$1 - \$1.5	West	LA	Diane Trout	Diane Trout		Joshua Stratton	27.4%
135	2018	07	AE	\$1 - \$1.5	West	LA	Elizabeth Todd	Elizabeth Todd		Niven Howlett	126.1%
136	2018	07	AE	\$1 - \$1.5	West	LA	Gina Easton	Gina Easton		Michelle Beauchamp	73.6%
137	2018	07	AE	\$1 - \$1.5	West	LA	Iliana Burgin	Iliana Burgin		Joe Flores	82.1%
138	2018	07	AE	\$1 - \$1.5	West	LA	Joynier Lockett	Joynier Lockett		Jason Shaffer	120.5%
139	2018	07	AE	\$1 - \$1.5	West	LA	Kelli Schatz	Kelli Schatz		Helene Juceam	158.5%
140	2018	07	AE	\$1 - \$1.5	West	LA	Kimberly McKibben	Kimberly McKibben		Niven Howlett	57.0%
141	2018	07	AE	\$1 - \$1.5	West	LA	Martha Gibson	Martha Gibson		Eugenia Mazzapica	88.6%
142	2018	07	AE	\$1 - \$1.5	West	LA	Michael Manning	Michael Manning		John Krenzer	55.3%
143	2018	07	AE	\$1 - \$1.5	West	LA	Nancy Burleson	Nancy Burleson		Eugenia Mazzapica	106.1%
144	2018	07	AE	\$1 - \$1.5	West	LA	Paula Darlas	Paula Darlas		Jason Shaffer	131.5%
145	2018	07	AE	\$1 - \$1.5	West	LA	Stephanie Clark	Stephanie Clark		Michelle Beauchamp	81.3%
146	2018	07	AE	\$1 - \$1.5	West	Mountain States	Christine Erb	Christine Erb		Grant Linnen	121.1%
147	2018	07	AE	\$1 - \$1.5	West	Pacific States	Annette Ching	Annette Ching		Michael Garcia	66.8%
148	2018	07	AE	\$1 - \$1.5	West	Pacific States	Gregory Florian	Gregory Florian		Michael Garcia	146.9%
149	2018	07	AE	\$1 - \$1.5	West	Pacific States	Karen Lee	Karen Lee		Michael Garcia	73.7%
150	2018	07	AE	\$1 - \$1.5	West	Pacific States	Lorraine Sugimoto	Lorraine Sugimoto		Michael Garcia	50.8%
151	2018	07	AE	\$1 - \$1.5	West	Pacific States	Melanie Rosehill	Melanie Rosehill		Michael Garcia	106.8%
152	2018	07	AE	\$1.5+	Central	MidNorth	Cindy McCabe	Cindy McCabe		Todd Wery	110.8%
153	2018	07	AE	\$1.5+	Central	MidNorth	Jennifer Pizur	Jennifer Pizur		Jason Bjorson	128.4%
154	2018	07	AE	\$1.5+	Central	MidNorth	Jessica Opat	Jessica Opat		Steve Houselander	98.8%
155	2018	07	AE	\$1.5+	Central	MidNorth	Joann DeYoung	Joann DeYoung		Jason Bjorson	101.2%
156	2018	07	AE	\$1.5+	Central	MidNorth	Kathryn Grant	Kathryn Grant		Jason Bjorson	137.6%
157	2018	07	AE	\$1.5+	Central	MidNorth	Kelly Resch	Kelly Resch		Steve Houselander	71.0%
158	2018	07	AE	\$1.5+	Central	MidNorth	Shan Roth Bookstaff	Shan Roth Bookstaff		Paul Sweet	129.1%
159	2018	07	AE	\$1.5+	Central	MidWest	Ashley Cajthaml	Ashley Cajthaml		Lori Brown	141.0%
160	2018	07	AE	\$1.5+	Central	MidWest	Becky Lisner	Becky Lisner		Lori Brown	95.2%
161	2018	07	AE	\$1.5+	Central	MidWest	Dave Castro	Dave Castro		Mike Pieper	120.1%
162	2018	07	AE	\$1.5+	Central	MidWest	Franci Massey	Franci Massey		Jamie Hurt	59.0%
163	2018	07	AE	\$1.5+	Central	MidWest	Jill Sherman	Jill Sherman		Jamie Hurt	65.5%
164	2018	07	AE	\$1.5+	Central	MidWest	Ken Deutch	Ken Deutch		Mike Pieper	90.8%
165	2018	07	AE	\$1.5+	Central	MidWest	Kevin Barry	Kevin Barry		Mike Elam	107.4%
166	2018	07	AE	\$1.5+	Central	MidWest	Lynley Gee	Lynley Gee		Jamie Hurt	71.9%
167	2018	07	AE	\$1.5+	Central	MidWest	Maureen Werner	Maureen Werner		Mike Elam	63.1%
168	2018	07	AE	\$1.5+	Central	MidWest	Sue Masker	Sue Masker		Mike Elam	89.0%
169	2018	07	AE	\$1.5+	Central	Texas	Andrea Burson	Andrea Burson		Kristine Gomez	154.3%
170	2018	07	AE	\$1.5+	Central	Texas	Annette Reid	Annette Reid		Eric Atchley	63.2%
171	2018	07	AE	\$1.5+	Central	Texas	Arntila Womack	Arntila Womack		Raymond May	79.5%
172	2018	07	AE	\$1.5+	Central	Texas	Ashley Dudley	Ashley Dudley		Eric Atchley	87.0%
173	2018	07	AE	\$1.5+	Central	Texas	Claudia Montgomery	Claudia Montgomery		David Allen	129.9%
174	2018	07	AE	\$1.5+	Central	Texas	Dan Squyres	Dan Squyres		Kim Murray	227.1%
175	2018	07	AE	\$1.5+	Central	Texas	Eric Lunsford	Eric Lunsford		Sean Lervaa	172.1%
176	2018	07	AE	\$1.5+	Central	Texas	Janet Emmert	Janet Emmert		David Allen	66.7%
177	2018	07	AE	\$1.5+	Central	Texas	Jimmy Hare	Jimmy Hare		Rick Barnhart	43.0%
178	2018	07	AE	\$1.5+	Central	Texas	Joan Hemstreet	Joan Hemstreet		Rick Barnhart	49.6%
179	2018	07	AE	\$1.5+	Central	Texas	Job Share Flume / Langlois	Job Share: Debra Flume / Angela Dooms Langlois		Kristine Gomez	25.1%
180	2018	07	AE	\$1.5+	Central	Texas	Job Share Michel / Witt	Job Share: Ray Michel / Doreen Witt		Kimberly Murray	100.2%
181	2018	07	AE	\$1.5+	Central	Texas	Job Share Weaver / Whitten	Alyson Weaver		Kim Murray	34.3%
182	2018	07	AE	\$1.5+	Central	Texas	Joey Little	Joey Little		Rick Barnhart	29.8%
183	2018	07	AE	\$1.5+	Central	Texas	Kathy Sparks	Kathy Sparks		Rick Barnhart	87.6%
184	2018	07	AE	\$1.5+	Central	Texas	Keith Grubb	Keith Grubb		Eric Atchley	70.0%
185	2018	07	AE	\$1.5+	Central	Texas	Kenny Gierl	Kenny Gierl		Rick Barnhart	44.9%
186	2018	07	AE	\$1.5+	Central	Texas	Lisa Reid	Lisa Reid		Rick Barnhart	138.2%
187	2018	07	AE	\$1.5+	Central	Texas	Michael Crow	Michael Crow		John Pedevilla	75.0%
188	2018	07	AE	\$1.5+	Central	Texas	Mike Nelson	Mike Nelson		Eric Atchley	43.8%
189	2018	07	AE	\$1.5+	Central	Texas	Nicholas Mohamed	Nicholas Mohamed		Kristine Gomez	66.5%
190	2018	07	AE	\$1.5+	Central	Texas	Paul Powitz	Paul Powitz		Eric Atchley	30.1%
191	2018	07	AE	\$1.5+	Northeast	New York	Adam Meyer	Adam Meyer		Shapiro/Hermes	51.5%
192	2018	07	AE	\$1.5+	Northeast	New York	Brenda Irizarry	Brenda Irizarry		Jaime Morrison	140.5%
193	2018	07	AE	\$1.5+	Northeast	New York	Brian Cavallo	Brian Cavallo		Shapiro/Hermes	74.1%
194	2018	07	AE	\$1.5+	Northeast	New York	Carlos Jimenez	Carlos Jimenez		Derek Benedict	95.7%
195	2018	07	AE	\$1.5+	Northeast	New York	Corey Petrucci	Corey Petrucci		Shapiro/Hermes	124.6%
196	2018	07	AE	\$1.5+	Northeast	New York	Danielle Daley	Danielle Daley		Shapiro/Hermes	96.9%
197	2018	07	AE	\$1.5+	Northeast	New York	David Blakely	David Blakely		Derek Benedict	60.6%
198	2018	07	AE	\$1.5+	Northeast	New York	Donna Ellerson	Donna Ellerson		Jaime Morrison	91.7%
199	2018	07	AE	\$1.5+	Northeast	New York	Dylan Larkin	Dylan Larkin		Shapiro/Hermes	129.0%
200	2018	07	AE	\$1.5+	Northeast	New York	Eric Tolchin	Eric Tolchin		Jaime Morrison	110.9%
201	2018	07	AE	\$1.5+	Northeast	New York	Florence O'Brien	Florence O'Brien		Shapiro/Hermes	80.9%

Count	BI_YEAR_KEY	BI_WK_NBR	Title	Group	Division	Region-Category	BI_ACCT_EXEC_NM	Employee Name	Manager Name	% FY Rev vs First Look Goal
202	2018	07	AE	\$1.5+	Northeast	New York	Jo Ellen Rix	Jo Ellen Rix	Shapiro/Hermes	114.0%
203	2018	07	AE	\$1.5+	Northeast	New York	Jonathan Auster	Jonathan Auster	Shapiro/Hermes	70.3%
204	2018	07	AE	\$1.5+	Northeast	New York	Philip LeFevre	Philip LeFevre	Shapiro/Hermes	116.4%
205	2018	07	AE	\$1.5+	Northeast	New York	Timothy Minter	Timothy Minter	Jaime Morrison	70.1%
206	2018	07	AE	\$1.5+	Northeast	Ohio	Aimee Krzyscin	Aimee Krzyscin	Christine Smith	66.6%
207	2018	07	AE	\$1.5+	Northeast	Ohio	Brian Florko	Brian Florko	Jim Post	39.0%
208	2018	07	AE	\$1.5+	Northeast	Ohio	Chris Reid	Chris Reid	Janey Ames	70.3%
209	2018	07	AE	\$1.5+	Northeast	Ohio	Constance Rockwood	Constance Rockwood	Annie Keith	80.5%
210	2018	07	AE	\$1.5+	Northeast	Ohio	Deborah Ziegman	Deborah Ziegman	Karen Pope	88.2%
211	2018	07	AE	\$1.5+	Northeast	Ohio	Dianne Haggins	Dianne Haggins	Kevin Tucker	46.0%
212	2018	07	AE	\$1.5+	Northeast	Ohio	Heather Schultz	Heather Schultz	Laura Lee	57.6%
213	2018	07	AE	\$1.5+	Northeast	Ohio	Jennifer Babcock	Jennifer Babcock	Mike Chase	63.0%
214	2018	07	AE	\$1.5+	Northeast	Ohio	Job Share Copfer / Benton	Job Share: Renee Copfer / Tracy Benton	Mike Chase	100.7%
215	2018	07	AE	\$1.5+	Northeast	Ohio	Job Share O'Hara / Carter	Job Share: Amanda O'Hara / Coleen Carter	Janey Ames	74.4%
216	2018	07	AE	\$1.5+	Northeast	Ohio	Job Share Steinbrunner / Paul	Shupe	Laura Lee	75.9%
217	2018	07	AE	\$1.5+	Northeast	Ohio	Joseph Trem	Joseph Trem	Christine Smith	114.4%
218	2018	07	AE	\$1.5+	Northeast	Ohio	Kimberly Tolnar	Kimberly Tolnar	Laura Lee	82.0%
219	2018	07	AE	\$1.5+	Northeast	Ohio	Megan Miller	Megan Miller	Mike Chase	71.1%
220	2018	07	AE	\$1.5+	Northeast	Ohio	Nicholas Grote	Nicholas Grote	Jim Post	100.1%
221	2018	07	AE	\$1.5+	Northeast	Ohio	Patrick Horgan	Patrick Horgan	Laura Lee	106.1%
222	2018	07	AE	\$1.5+	Northeast	Ohio	Sara Backman	Sara Backman	Ron Stricker	52.6%
223	2018	07	AE	\$1.5+	Northeast	Ohio	Taylor Moore	Taylor Moore	Ron Stricker	140.8%
224	2018	07	AE	\$1.5+	Northeast	Upstate NY / ME	Ann Mizgala	Ann Mizgala	Katherine Drake Marhaver	39.9%
225	2018	07	AE	\$1.5+	Northeast	Upstate NY / ME	Ed Glasgow	Ed Glasgow	Natasha Polito	80.7%
226	2018	07	AE	\$1.5+	Northeast	Upstate NY / ME	Gwen Dyer	Gwen Dyer	Doug Foerster	76.8%
227	2018	07	AE	\$1.5+	Northeast	Upstate NY / ME	Jaime Ralston	Jaime Ralston	Tara MacDonald	91.4%
228	2018	07	AE	\$1.5+	Northeast	Upstate NY / ME	Jane Daley	Jane Daley	Tara MacDonald	108.8%
229	2018	07	AE	\$1.5+	Northeast	Upstate NY / ME	Job Share Hull / Savattieri	Job Share: Diane Hull / Elise Savattieri	Laura Whittinghill	81.9%
230	2018	07	AE	\$1.5+	Northeast	Upstate NY / ME	Julie Kramer	Julie Kramer	Doug Foerster	82.5%
231	2018	07	AE	\$1.5+	Northeast	Upstate NY / ME	Lindsay Maurer	Lindsay Maurer	Nick Darling	84.7%
232	2018	07	AE	\$1.5+	Northeast	Upstate NY / ME	Rochester Job Share 1	Job Share: Heahter Iannone/Gina Loewenguth	Natasha Polito	73.2%
233	2018	07	AE	\$1.5+	Northeast	Upstate NY / ME	Rochester Job Share 2	Job Share: Traci Mcelroy/Elise Gruttadauria	William Bagley	115.6%
234	2018	07	AE	\$1.5+	Northeast	Upstate NY / ME	Sasha Beadnell	Sasha Beadnell	Tracy Cramer	88.7%
235	2018	07	AE	\$1.5+	Northeast	Upstate NY / ME	Terri Endries	Terri Endries	Erin Duffy	84.3%
236	2018	07	AE	\$1.5+	Northeast	Upstate NY / ME	Tom Hendricks	Tom Hendricks	Bill Bagley	53.8%
237	2018	07	AE	\$1.5+	Northeast	Upstate NY / ME	Vanessa Miller	Vanessa Miller	Nick Darling	90.5%
238	2018	07	AE	\$1.5+	South	Carolinas	Angie Ferguson	Angie Ferguson	Matt Livoti	95.2%
239	2018	07	AE	\$1.5+	South	Carolinas	Brannon Gilliam	Brannon Gilliam	Rob Padgett	49.6%
240	2018	07	AE	\$1.5+	South	Carolinas	Charlotte Job Share	Job Share: Nancy Bolinger/Crystal Thornburg	Matt Livoti	132.3%
241	2018	07	AE	\$1.5+	South	Carolinas	Cindy Morgan	Cindy Morgan	John Shannon	46.9%
242	2018	07	AE	\$1.5+	South	Carolinas	Devon Brewer	Devon Brewer	Jon Bloom	58.3%
243	2018	07	AE	\$1.5+	South	Carolinas	Jacob Desvaux	Jacob Desvaux	Emily Zalacca	89.3%
244	2018	07	AE	\$1.5+	South	Carolinas	Joanne Brown	Joanne Brown	Emily Zalacca	68.6%
245	2018	07	AE	\$1.5+	South	Carolinas	Kellie Brys	Kellie Brys	David McGee	52.6%
246	2018	07	AE	\$1.5+	South	Carolinas	Kevin Pittman	Kevin Pittman	David McGee	51.9%
247	2018	07	AE	\$1.5+	South	Carolinas	Lynne Dallin	Lynne Dallin	David McGee	29.6%
248	2018	07	AE	\$1.5+	South	Carolinas	Nancy Bolinger	Nancy Bolinger	Matt Livoti	
249	2018	07	AE	\$1.5+	South	Carolinas	Russell Doggett	Russell Doggett	David McGee	57.8%
250	2018	07	AE	\$1.5+	South	Carolinas	Ryan Fleming	Ryan Fleming	Roy Costner	47.0%
251	2018	07	AE	\$1.5+	South	Carolinas	Sean Hollern	Sean Hollern	Rob Padgett	89.3%
252	2018	07	AE	\$1.5+	South	Carolinas	Shannon Barbour	Shannon Barbour	Jon Bloom	61.6%
253	2018	07	AE	\$1.5+	South	Carolinas	Shelley Hutchinson	Shelley Hutchinson	Emily Zalacca	50.0%
254	2018	07	AE	\$1.5+	South	Carolinas	Sherry Howell	Sherry Howell	Matt Livoti	130.9%
255	2018	07	AE	\$1.5+	South	Carolinas	Tony Ruland	Tony Ruland	Matt Livoti	69.6%
256	2018	07	AE	\$1.5+	South	Carolinas	Victoria Parker	Victoria Parker	Roy Costner	83.3%
257	2018	07	AE	\$1.5+	South	Florida	Anne Marie Burns	Anne Marie Burns	Chuck Budt	48.0%
258	2018	07	AE	\$1.5+	South	Florida	Bryan Hatfield	Bryan Hatfield	Gary Tietjen	52.5%
259	2018	07	AE	\$1.5+	South	Florida	Carrie Showalter	Carrie Showalter	Nick Puddicombe	90.8%
260	2018	07	AE	\$1.5+	South	Florida	Dan Bell	Dan Bell	John Fennessy	71.1%
261	2018	07	AE	\$1.5+	South	Florida	Debby Phillips	Debby Phillips	John Fennessy	96.9%
262	2018	07	AE	\$1.5+	South	Florida	Diana Perreira	Diana Perreira	Chris Kelley	111.5%
263	2018	07	AE	\$1.5+	South	Florida	Dorothy Conflenti	Dorothy Conflenti	Steve Culkar	80.4%
264	2018	07	AE	\$1.5+	South	Florida	Eva Carter	Eva Carter	Nick Puddicombe	89.0%
265	2018	07	AE	\$1.5+	South	Florida	Frank Longo	Frank Longo	Nick Puddicombe	66.7%
266	2018	07	AE	\$1.5+	South	Florida	Greg Hubbard	Greg Hubbard	Chris Kelley	50.9%
267	2018	07	AE	\$1.5+	South	Florida	Ira Heller	Ira Heller	Norm Pytel	75.1%
268	2018	07	AE	\$1.5+	South	Florida	James Cassidy	James Cassidy	Tom Sweat	61.4%
269	2018	07	AE	\$1.5+	South	Florida	Janey Hallberg	Janey Hallberg	Chuck Budt	193.0%
270	2018	07	AE	\$1.5+	South	Florida	JJ Gunter	JJ Gunter	Steve Culkar	72.8%
271	2018	07	AE	\$1.5+	South	Florida	John Maples	John Maples	Kimberly Winters	57.5%
272	2018	07	AE	\$1.5+	South	Florida	Jose Alvarez	Jose Alvarez	Chuck Budt	69.9%
273	2018	07	AE	\$1.5+	South	Florida	Laurie Lattimore	Laurie Lattimore	Steve Culkar	78.3%
274	2018	07	AE	\$1.5+	South	Florida	Mark Menges	Mark Menges	Gary Tietjen	183.6%
275	2018	07	AE	\$1.5+	South	Florida	Michael McCann	Michael McCann	Chuck Budt	146.5%
276	2018	07	AE	\$1.5+	South	Florida	Michael Young	Michael Young	Steve Culkar	110.6%
277	2018	07	AE	\$1.5+	South	Florida	Norman Chiger	Norman Chiger	Gary Tietjen	71.4%
278	2018	07	AE	\$1.5+	South	Florida	Paige Holley	Paige Holley	Norm Pytel	100.0%
279	2018	07	AE	\$1.5+	South	Florida	Pat Hendryx	Pat Hendryx	John Fennessy	91.7%
280	2018	07	AE	\$1.5+	South	Florida	Robert Klomp	Robert Klomp	Steve Culkar	102.8%
281	2018	07	AE	\$1.5+	South	Florida	Robert Richmond	Robert Richmond	Paula Gaustad	58.3%
282	2018	07	AE	\$1.5+	South	Florida	Scott Fairhurst	Scott Fairhurst	Chuck Budt	81.5%
283	2018	07	AE	\$1.5+	South	Florida	Sheila Usher	Sheila Usher	Kimberly Winters	89.8%
284	2018	07	AE	\$1.5+	South	Florida	Steve Perkins	Steve Perkins	Chuck Budt	92.5%
285	2018	07	AE	\$1.5+	South	Florida	Susan Forte	Susan Forte	Steve Culkar	54.2%
286	2018	07	AE	\$1.5+	South	Florida	Susan Green	Susan Green	Chris Kelley	79.3%
287	2018	07	AE	\$1.5+	South	Florida	Suzy Culver	Suzy Culver	Paula Gaustad	113.6%
288	2018	07	AE	\$1.5+	South	Florida	Teleana Jones	Teleana Jones	Kimberly Winters	134.9%
289	2018	07	AE	\$1.5+	South	Florida	Tim Shumway_Regional	Tim Shumway_Regional	Chuck Budt	95.4%
290	2018	07	AE	\$1.5+	South	Florida	Vicki Farrell	Vicki Farrell	Norm Pytel	84.4%
291	2018	07	AE	\$1.5+	South	Southeast	Amy Kabase	Amy Kabase	Scott Reed	40.4%
292	2018	07	AE	\$1.5+	South	Southeast	Brian Eckley	Brian Eckley	John Payne	28.3%
293	2018	07	AE	\$1.5+	South	Southeast	John Wiegand	John Wiegand	Mitch Fain	62.7%
294	2018	07	AE	\$1.5+	South	Southeast	Stephanie Lake	Stephanie Lake	Chad Collins	61.5%
295	2018	07	AE	\$1.5+	West	LA	Adlink Job Share	Job Share: Laura Chas/Deanne Szuchan	Derek Messana	115.3%
296	2018	07	AE	\$1.5+	West	LA	Bill Mee	Bill Mee	Michelle Beauchamp	89.4%
297	2018	07	AE	\$1.5+	West	LA	Dawn Prather	Dawn Prather	Niven Howlett	147.5%
298	2018	07	AE	\$1.5+	West	LA	Debbie Finke	Debbie Finke	Niven Howlett	59.1%
299	2018	07	AE	\$1.5+	West	LA	Gina Mysel	Gina Mysel	Tom Laky	94.9%
300	2018	07	AE	\$1.5+	West	LA	Greg Finch	Greg Finch	Tom Laky	47.6%
301	2018	07	AE	\$1.5+	West	LA	HomeTeamSports	HomeTeamSports		
302	2018	07	AE	\$1.5+	West	LA	Jack Greenspon	Jack Greenspon	Kelly Reed	34.6%
303	2018	07	AE	\$1.5+	West	LA	Jeff Morris	Jeff Morris	Dereck Messana	236.9%
304	2018	07	AE	\$1.5+	West	LA	Johanna Flores	Johanna Flores	Niven Howlett	100.0%
305	2018	07	AE	\$1.5+	West	LA	Julien Sautot	Julien Sautot	Kelly Reed	96.7%
306	2018	07	AE	\$1.5+	West	LA	Kathy Guarderas	Kathy Guarderas	Kelly Reed	29.7%

Count	BI_YEAR_KEY	BI_WK_NBR	Title	Group	Division	Region-Category	BI_ACCT_EXEC_NM	Employee Name	Manager Name	% FY Rev vs First Look Goal
307	2018	07	AE	\$1.5+	West	LA	Lisa Behr	Lisa Behr	Joe Flores	90.3%
308	2018	07	AE	\$1.5+	West	LA	Lisa Fletcher	Lisa Fletcher	Niven Howlett	45.6%
309	2018	07	AE	\$1.5+	West	LA	Lisa Hatch	Lisa Hatch	Joe Flores	174.2%
310	2018	07	AE	\$1.5+	West	LA	Lisa Lang Bondar	Lisa Lang Bondar	Kelly Reed	73.9%
311	2018	07	AE	\$1.5+	West	LA	Lydia Matus	Lydia Matus	Tom Laky	73.7%
312	2018	07	AE	\$1.5+	West	LA	Maria Curry	Maria Curry	Kelly Reed	83.1%
313	2018	07	AE	\$1.5+	West	LA	Mark Milner	Mark Milner	Helene Juceam	71.0%
314	2018	07	AE	\$1.5+	West	LA	Merribeth Gal	Merribeth Gal	John Krenzer	104.8%
315	2018	07	AE	\$1.5+	West	LA	Michael Fong	Michael Fong	Tom Laky	87.0%
316	2018	07	AE	\$1.5+	West	LA	Michael Lauer	Michael Lauer	Dereck Messana	129.8%
317	2018	07	AE	\$1.5+	West	LA	Randy Moses	Randy Moses	Helene Juceam	63.4%
318	2018	07	AE	\$1.5+	West	LA	Richard Waisfisz	Richard Waisfisz	Dereck Messana	88.9%
319	2018	07	AE	\$1.5+	West	LA	Sean Broderick	Sean Broderick	Helene Juceam	87.3%
320	2018	07	AE	\$1.5+	West	LA	WorldLink	WorldLink		
321	2018	07	AE	\$1.5+	West	Pacific States	Jaime Kagawa	Jaime Kagawa	Michael Garcia	45.6%
322	2018	07	AE	\$1.5+	West	Pacific States	John Padeken	John Padeken	Michael Garcia	30.8%
323	2018	07	AE	\$1.5+	West	Pacific States	Julie Carter	Julie Carter	Jeff McGowan	76.4%
324	2018	07	AE	\$1.5+	West	Pacific States	Melissa Orr	Melissa Orr	Jason Mitchell	99.7%
325	2018	07	AE	\$1.5+	West	Pacific States	Mike DellaVella	Mike DellaVella	Sherry Santana	72.3%
326	2018	07	AE	\$450 - \$699	Central	MidNorth	Aaron Woodford	Aaron Woodford	Terri Hoepner	117.7%
327	2018	07	AE	\$450 - \$699	Central	MidNorth	Alan Olson	Alan Olson	Jamie Miller	145.5%
328	2018	07	AE	\$450 - \$699	Central	MidNorth	Andrea Blader	Andrea Blader	Paul Sweet	79.7%
329	2018	07	AE	\$450 - \$699	Central	MidNorth	Barry Peterson	Barry Peterson	Bill Van Koevinger	77.1%
330	2018	07	AE	\$450 - \$699	Central	MidNorth	Betsy Maloney	Betsy Maloney	Paul Sweet	35.3%
331	2018	07	AE	\$450 - \$699	Central	MidNorth	Blake Benner	Blake Benner	Todd McNally	161.0%
332	2018	07	AE	\$450 - \$699	Central	MidNorth	Bonnie Nimmo	Bonnie Nimmo	Ryan Krajewski	76.4%
333	2018	07	AE	\$450 - \$699	Central	MidNorth	Catherine Flottmeyer	Catherine Flottmeyer	Jan Letko	76.1%
334	2018	07	AE	\$450 - \$699	Central	MidNorth	Chris Whitburn	Chris Whitburn	Joe Tessmer	138.2%
335	2018	07	AE	\$450 - \$699	Central	MidNorth	Doug Mitchell	Doug Mitchell	Joe DeBiak	82.6%
336	2018	07	AE	\$450 - \$699	Central	MidNorth	Heidi Frei	Heidi Frei	Terri Hoepner	109.0%
337	2018	07	AE	\$450 - \$699	Central	MidNorth	Jeremiah Lewis	Jeremiah Lewis	Kristen Hall	119.8%
338	2018	07	AE	\$450 - \$699	Central	MidNorth	Jerry Siptroth	Jerry Siptroth	Ryan Krajewski	150.5%
339	2018	07	AE	\$450 - \$699	Central	MidNorth	John Short	John Short	Kristen Hall	64.4%
340	2018	07	AE	\$450 - \$699	Central	MidNorth	Kirt Schubring	Kirt Schubring	Joe Tessmer	59.1%
341	2018	07	AE	\$450 - \$699	Central	MidNorth	Kristin Larsen	Kristin Larsen	Ryan Krajewski	115.3%
342	2018	07	AE	\$450 - \$699	Central	MidNorth	Lisa Neumann	Lisa Neumann	Steve Houselander	130.1%
343	2018	07	AE	\$450 - \$699	Central	MidNorth	Lisa Ross	Lisa Ross	Tad Spading	98.0%
344	2018	07	AE	\$450 - \$699	Central	MidNorth	Lori Gilmer	Lori Gilmer	Joe DeBiak	121.6%
345	2018	07	AE	\$450 - \$699	Central	MidNorth	Mary Mooney	Mary Mooney	Jan Letko	109.8%
346	2018	07	AE	\$450 - \$699	Central	MidNorth	Michelle Murdick	Michelle Murdick	Kristen Hall	137.5%
347	2018	07	AE	\$450 - \$699	Central	MidNorth	Nick Evangelista	Nick Evangelista	Steve Houselander	71.9%
348	2018	07	AE	\$450 - \$699	Central	MidNorth	Peter Bartingale	Peter Bartingale	Terri Hoepner	142.6%
349	2018	07	AE	\$450 - \$699	Central	MidNorth	Richard VanDeHey	Richard VanDeHey	Todd Wery	122.8%
350	2018	07	AE	\$450 - \$699	Central	MidNorth	Trey Warren	Trey Warren	Joe DeBiak	73.7%
351	2018	07	AE	\$450 - \$699	Central	MidNorth	Victoria Brown	Victoria Brown	Todd Wery	195.4%
352	2018	07	AE	\$450 - \$699	Central	MidWest	Brian Kelley	Brian Kelley	Mark Rouse	57.6%
353	2018	07	AE	\$450 - \$699	Central	MidWest	Carole Vierling	Carole Vierling	Mike Elam	36.0%
354	2018	07	AE	\$450 - \$699	Central	MidWest	Jimmy Sams	Jimmy Sams	Kevin Noel	39.7%
355	2018	07	AE	\$450 - \$699	Central	MidWest	Kathi Norrington	Kathi Norrington	Carol Rudofski	96.4%
356	2018	07	AE	\$450 - \$699	Central	MidWest	Kathy Guetersloh	Kathy Guetersloh	Carol Rudofski	74.1%
357	2018	07	AE	\$450 - \$699	Central	MidWest	Melissa Kommer	Melissa Kommer	Carol Rudofski	41.3%
358	2018	07	AE	\$450 - \$699	Central	MidWest	Michael Hemmett	Michael Hemmett	Mark Rouse	139.3%
359	2018	07	AE	\$450 - \$699	Central	MidWest	Sadie Worthing	Sadie Worthing	Bob Marr	61.9%
360	2018	07	AE	\$450 - \$699	Central	MidWest	Sherry Norvell	Sherry Norvell	Mike Pieper	115.3%
361	2018	07	AE	\$450 - \$699	Central	MidWest	Tom Ruesch	Tom Ruesch	Bonnie Gallagher	118.9%
362	2018	07	AE	\$450 - \$699	Central	MidWest	Victor Everett	Victor Everett	Lori Brown	216.3%
363	2018	07	AE	\$450 - \$699	Central	Texas	Abraham Herndon	Abraham Herndon	Raymond May	60.0%
364	2018	07	AE	\$450 - \$699	Central	Texas	Alejandro Cardenas	Alejandro Cardenas	Sally Martinez	122.4%
365	2018	07	AE	\$450 - \$699	Central	Texas	Amy Villarreal	Amy Villarreal	Michael Keesee	168.0%
366	2018	07	AE	\$450 - \$699	Central	Texas	Bernadette Garza	Bernadette Garza	Michael Keesee	135.7%
367	2018	07	AE	\$450 - \$699	Central	Texas	Cliff Williams	Cliff Williams	Sally Martinez	1.4%
368	2018	07	AE	\$450 - \$699	Central	Texas	Dana DeLuna	Dana DeLuna	Sally Martinez	70.4%
369	2018	07	AE	\$450 - \$699	Central	Texas	Daniel Coleman	Daniel Coleman	Michael Keesee	80.6%
370	2018	07	AE	\$450 - \$699	Central	Texas	Deanna DeKay	Deanna DeKay	Nathan McCray	41.5%
371	2018	07	AE	\$450 - \$699	Central	Texas	Geneva Duncan	Geneva Duncan	Nathan McCray	121.8%
372	2018	07	AE	\$450 - \$699	Central	Texas	Gregory Alvarado	Gregory Alvarado	Steven Brooks	90.7%
373	2018	07	AE	\$450 - \$699	Central	Texas	Hilda Duron	Hilda Duron	Sally Martinez	114.6%
374	2018	07	AE	\$450 - \$699	Central	Texas	Katherine Bourgeois	Katherine Bourgeois	Sean Lervaag	123.8%
375	2018	07	AE	\$450 - \$699	Central	Texas	Lita Box	Lita Box	Sean Lervaag	125.3%
376	2018	07	AE	\$450 - \$699	Central	Texas	Robert Cooperman	Robert Cooperman	Sean Lervaag	103.1%
377	2018	07	AE	\$450 - \$699	Central	Texas	Shannon Kimball	Shannon Kimball	Nathan McCray	111.4%
378	2018	07	AE	\$450 - \$699	Central	Texas	Wes Chatfield	Wes Chatfield	Steven Brooks	75.2%
379	2018	07	AE	\$450 - \$699	Central	Texas	Whitney Paul Smith	Whitney Paul Smith	Matt Ellis	360.6%
380	2018	07	AE	\$450 - \$699	Northeast	New York	Jason Dennis	Jason Dennis	Jaime Morrison	55.8%
381	2018	07	AE	\$450 - \$699	Northeast	New York	Jeffrey Ginsberg	Jeffrey Ginsberg	Staten Island LSM	48.2%
382	2018	07	AE	\$450 - \$699	Northeast	New York	Robert Commentucci	Robert Commentucci	Derek Benedict	102.6%
383	2018	07	AE	\$450 - \$699	Northeast	Ohio	Amy Ross	Amy Ross	Karen Pope	86.6%
384	2018	07	AE	\$450 - \$699	Northeast	Ohio	Brandon Maag	Brandon Maag	Dino Gerdeman	4.8%
385	2018	07	AE	\$450 - \$699	Northeast	Ohio	Brynn Doherty	Brynn Doherty	Christine Smith	
386	2018	07	AE	\$450 - \$699	Northeast	Ohio	Dale Otto	Dale Otto	Dino Gerdeman	74.6%
387	2018	07	AE	\$450 - \$699	Northeast	Ohio	Donna Sobczak	Donna Sobczak	Jim Post	103.8%
388	2018	07	AE	\$450 - \$699	Northeast	Ohio	Gary Kepler	Gary Kepler	Jim Post	75.7%
389	2018	07	AE	\$450 - \$699	Northeast	Ohio	Jessica Kirkwood	Jessica Kirkwood	Annie Keith	107.0%
390	2018	07	AE	\$450 - \$699	Northeast	Ohio	Joseph Seither	Joseph Seither	Jim Post	100.1%
391	2018	07	AE	\$450 - \$699	Northeast	Ohio	Julie Orick	Julie Orick	Jim Post	141.5%
392	2018	07	AE	\$450 - \$699	Northeast	Ohio	Kara Riccardi	Kara Riccardi	Annie Keith	95.3%
393	2018	07	AE	\$450 - \$699	Northeast	Ohio	Mary Jo Mastorides	Mary Jo Mastorides	Mark Chastain	76.5%
394	2018	07	AE	\$450 - \$699	Northeast	Ohio	Sara McMullen	Sara McMullen	Brenda Jasper	70.4%
395	2018	07	AE	\$450 - \$699	Northeast	Ohio	Taylor Booth	Taylor Booth	Dino Gerdeman	101.2%
396	2018	07	AE	\$450 - \$699	Northeast	Upstate NY / ME	Barry Defilipp	Barry Defilipp	Doug Foerster	71.2%
397	2018	07	AE	\$450 - \$699	Northeast	Upstate NY / ME	Benjamin Collins	Benjamin Collins	Nick Darling	64.0%
398	2018	07	AE	\$450 - \$699	Northeast	Upstate NY / ME	Daisy Dawson	Daisy Dawson	Erin Duffy	75.3%
399	2018	07	AE	\$450 - \$699	Northeast	Upstate NY / ME	Danette Endress	Danette Endress	Ron Nagy	94.5%
400	2018	07	AE	\$450 - \$699	Northeast	Upstate NY / ME	Hilary Woods	Hilary Woods	Laura Whittinghill	75.3%
401	2018	07	AE	\$450 - \$699	Northeast	Upstate NY / ME	Jackie Easterling	Jackie Easterling	Bonita Elias	104.5%
402	2018	07	AE	\$450 - \$699	Northeast	Upstate NY / ME	Jessica Berkman	Jessica Berkman	Jennifer Loonan	56.8%
403	2018	07	AE	\$450 - \$699	Northeast	Upstate NY / ME	Jessica Gilbert	Jessica Gilbert	Laura Whittinghill	93.3%
404	2018	07	AE	\$450 - \$699	Northeast	Upstate NY / ME	Kimberly Fortune	Kimberly Fortune	Tracy Cramer	94.0%
405	2018	07	AE	\$450 - \$699	Northeast	Upstate NY / ME	Mary Kirch	Mary Kirch	Jennifer Loonan	101.7%
406	2018	07	AE	\$450 - \$699	Northeast	Upstate NY / ME	Melissa Meyer	Melissa Meyer	Ron Nagy	69.8%
407	2018	07	AE	\$450 - \$699	Northeast	Upstate NY / ME	Michael Benjamin	Michael Benjamin	Nick Darling	66.9%
408	2018	07	AE	\$450 - \$699	Northeast	Upstate NY / ME	Mike DeMichele	Mike DeMichele	Doug Foerster	63.5%
409	2018	07	AE	\$450 - \$699	Northeast	Upstate NY / ME	Paula Hilinski	Paula Hilinski	Bonita Elias	74.5%
410	2018	07	AE	\$450 - \$699	South	Carolinas	David Hall	David Hall AE	Stephanie Collins	37.7%
411	2018	07	AE	\$450 - \$699	South	Carolinas	Debbie Gloria	Debbie Gloria	Stephanie Collins	48.9%
412	2018	07	AE	\$450 - \$699	South	Carolinas	Debbie Hannaford	Debbie Hannaford	Teresa Vause	79.7%

Count	BI_YEAR_KEY	BI_WK_NBR	Title	Group	Division	Region-Category	BI_ACCT_EXEC_NM	Employee Name		Manager Name	% FY Rev vs First Look Goal
413	2018	07	AE	\$450 - \$699	South	Carolinas	Dee Rosamond	Dee Rosamond		Jody Walker Little	2.3%
414	2018	07	AE	\$450 - \$699	South	Carolinas	Donna Tritt	Donna Tritt		Donna Hammett	82.6%
415	2018	07	AE	\$450 - \$699	South	Carolinas	Emily Sabo	Emily Sabo		Dwight Ardoin	73.2%
416	2018	07	AE	\$450 - \$699	South	Carolinas	Jennipher Swanner	Jennipher Swanner		Rob Padgett	65.3%
417	2018	07	AE	\$450 - \$699	South	Carolinas	Kimberly Perry	Kimberly Perry		Summer Hamdan	52.8%
418	2018	07	AE	\$450 - \$699	South	Carolinas	Kristi Tucker	Kristi Tucker		Summer Hamdan	86.2%
419	2018	07	AE	\$450 - \$699	South	Carolinas	Linda Allen	Linda Allen		Dwight Ardoin	79.5%
420	2018	07	AE	\$450 - \$699	South	Carolinas	Mandi Thompson	Mandi Thompson		Teresa Vause	114.4%
421	2018	07	AE	\$450 - \$699	South	Carolinas	Mary Smith	Mary Smith		Dody Yarbrough	32.7%
422	2018	07	AE	\$450 - \$699	South	Carolinas	Maryeleonor Hart Randall	Maryeleonor Hart Randall		Rob Padgett	83.7%
423	2018	07	AE	\$450 - \$699	South	Carolinas	Omer Tomlinson	Omer Tomlinson		Jody Walker Little	54.4%
424	2018	07	AE	\$450 - \$699	South	Carolinas	Stephanie Rose	Stephanie Rose		Darryl Heller	21.5%
425	2018	07	AE	\$450 - \$699	South	Florida	Isel Hardwick	Isel Hardwick		Kimberly Winters	59.6%
426	2018	07	AE	\$450 - \$699	South	Florida	Stacey McPherson	Stacey McPherson		Nick Puddicombe	90.8%
427	2018	07	AE	\$450 - \$699	South	Florida	Stacy Sercus	Stacy Sercus		Kimberly Winters	123.5%
428	2018	07	AE	\$450 - \$699	South	Florida	Sylvia Ducote	Sylvia Ducote		Nick Puddicombe	164.5%
429	2018	07	AE	\$450 - \$699	South	Florida	Tara Foreman	Tara Foreman		Tom Sweat	135.1%
430	2018	07	AE	\$450 - \$699	South	Southeast	Allen Arnold	Allen Arnold		John Payne	63.8%
431	2018	07	AE	\$450 - \$699	South	Southeast	Barry Wilson	Barry Wilson		Jeff Fritz	40.2%
432	2018	07	AE	\$450 - \$699	South	Southeast	Beau Moore	Beau Moore		Gene Hardy	47.2%
433	2018	07	AE	\$450 - \$699	South	Southeast	Brandy Musick	Brandy Musick		John Moore	28.6%
434	2018	07	AE	\$450 - \$699	South	Southeast	Brett Robison	Brett Robison		Scott Reed	74.3%
435	2018	07	AE	\$450 - \$699	South	Southeast	Charles Measel	Charles Measel		Scott Reed	61.2%
436	2018	07	AE	\$450 - \$699	South	Southeast	David Mark Drake	David Mark Drake		John Moore	93.3%
437	2018	07	AE	\$450 - \$699	South	Southeast	Evie White	Evie White		Chris Munson	51.0%
438	2018	07	AE	\$450 - \$699	South	Southeast	Heather Brown	Heather Brown		Brian McDowall	52.3%
439	2018	07	AE	\$450 - \$699	South	Southeast	Jeffrey Dwyane Melton	Jeffrey Dwyane Melton		Scott Reed	42.6%
440	2018	07	AE	\$450 - \$699	South	Southeast	John Reed	John Reed		Scott Reed	
441	2018	07	AE	\$450 - \$699	South	Southeast	Kenneth Pierce	Kenneth Pierce		Brian McDowall	96.7%
442	2018	07	AE	\$450 - \$699	South	Southeast	Lori Matlock	Lori Matlock		Kevin Kee	31.7%
443	2018	07	AE	\$450 - \$699	South	Southeast	Rich Chandler	Rich Chandler		George Robbins	73.7%
444	2018	07	AE	\$450 - \$699	South	Southeast	Thomas LaGuardia	Thomas LaGuardia		John Payne	57.6%
445	2018	07	AE	\$450 - \$699	West	LA	Anna-Marie Frost	Anna-Marie Frost		Derek Eggers	120.2%
446	2018	07	AE	\$450 - \$699	West	LA	Barnaby Hitzig	Barnaby Hitzig		Eugenia Mazzapica	64.5%
447	2018	07	AE	\$450 - \$699	West	LA	Bill French	Bill French		Jason Shaffer	199.9%
448	2018	07	AE	\$450 - \$699	West	LA	Bonnie Williams	Bonnie Williams		Lance Lowrie	119.7%
449	2018	07	AE	\$450 - \$699	West	LA	Deborah Martinez	Deborah Martinez		John Krenzer	49.4%
450	2018	07	AE	\$450 - \$699	West	LA	Gina Tyrrell	Gina Tyrrell		Eugenia Mazzapica	79.5%
451	2018	07	AE	\$450 - \$699	West	LA	Jaime Portillo	Jaime Portillo		Lance Lowrie	38.2%
452	2018	07	AE	\$450 - \$699	West	LA	Jamie Harris	Jamie Harris		Joshua Stratton	107.3%
453	2018	07	AE	\$450 - \$699	West	LA	Leslie Moguel	Leslie Moguel		Lance Lowrie	76.8%
454	2018	07	AE	\$450 - \$699	West	LA	Meghan Garvey	Meghan Garvey		Lance Lowrie	59.4%
455	2018	07	AE	\$450 - \$699	West	LA	Tami Arrieta	Tami Arrieta		Mike Jaffe	44.6%
456	2018	07	AE	\$450 - \$699	West	Mountain States	Angela Costopoulos	Angela Costopoulos		Todd Andrews	58.8%
457	2018	07	AE	\$450 - \$699	West	Mountain States	Angela Wetzel	Angela Wetzel		Raymond May	130.2%
458	2018	07	AE	\$450 - \$699	West	Mountain States	Dawn King	Dawn King		Grant Linnen	65.3%
459	2018	07	AE	\$450 - \$699	West	Mountain States	Heather Hayes	Heather Hayes		Todd Andrews	53.0%
460	2018	07	AE	\$450 - \$699	West	Mountain States	Jerrold Lindblom	Jerrold Lindblom		Grant Linnen	65.7%
461	2018	07	AE	\$450 - \$699	West	Mountain States	Jolie Grant	Jolie Grant		Grant Linnen	101.3%
462	2018	07	AE	\$450 - \$699	West	Mountain States	Joyce Davison	Joyce Davison		Marcelle Jones	77.4%
463	2018	07	AE	\$450 - \$699	West	Mountain States	Julie Thomason	Julie Thomason		Marcelle Jones	95.3%
464	2018	07	AE	\$450 - \$699	West	Mountain States	Keely Hays	Keely Hays		Marcelle Jones	88.0%
465	2018	07	AE	\$450 - \$699	West	Mountain States	Laura Taylor	Laura Taylor		Heath Corley	104.9%
466	2018	07	AE	\$450 - \$699	West	Mountain States	Laurie Evans	Laurie Evans		Heath Corley	71.7%
467	2018	07	AE	\$450 - \$699	West	Mountain States	Lindsay Wise	Lindsay Wise		Todd Andrews	118.3%
468	2018	07	AE	\$450 - \$699	West	Pacific States	Abe Montejano	Abe Montejano		Sherry Santana	25.5%
469	2018	07	AE	\$450 - \$699	West	Pacific States	Angela Lynch	Angela Lynch		Jeff McGowan	45.7%
470	2018	07	AE	\$450 - \$699	West	Pacific States	Brian Solwick	Brian Solwick		Jeff McGowan	107.2%
471	2018	07	AE	\$450 - \$699	West	Pacific States	Carol Rice	Carol Rice		Donald Stone	56.0%
472	2018	07	AE	\$450 - \$699	West	Pacific States	Grant Brostrom	Grant Brostrom		Christine Lyles Smith	137.1%
473	2018	07	AE	\$450 - \$699	West	Pacific States	Ina Wilson	Ina Wilson		Sherry Santana	44.3%
474	2018	07	AE	\$450 - \$699	West	Pacific States	Jeremy Bakke	Jeremy Bakke		Amber Aguirre	97.7%
475	2018	07	AE	\$450 - \$699	West	Pacific States	Lisa Hovey	Lisa Hovey		Kendall Char	399.5%
476	2018	07	AE	\$450 - \$699	West	Pacific States	Mario Martinez	Mario Martinez		Donald Stone	54.0%
477	2018	07	AE	\$450 - \$699	West	Pacific States	Theresa Zwan	Theresa Zwan		Amber Aguirre	84.1%
478	2018	07	AE	\$450 - \$699	West	Pacific States	Tim Doan	Tim Doan		Jason Mitchell	48.3%
479	2018	07	AE	\$450 - \$699	West	Pacific States	Todd Sims	Todd Sims		Jeff McGowan	32.9%
480	2018	07	AE	\$700 - \$999	Central	MidNorth	Becky Baker	Becky Baker		Paul Sweet	97.1%
481	2018	07	AE	\$700 - \$999	Central	MidNorth	Cassie Van Brocklin	Cassie Van Brocklin		Kristen Hall	185.8%
482	2018	07	AE	\$700 - \$999	Central	MidNorth	Jennifer Tragas	Jennifer Tragas		Paul Sweet	52.5%
483	2018	07	AE	\$700 - \$999	Central	MidNorth	Melissa Schumacher	Melissa Schumacher		Jason Bjorson	136.9%
484	2018	07	AE	\$700 - \$999	Central	MidNorth	Miriam Share	Miriam Share		Paul Sweet	55.2%
485	2018	07	AE	\$700 - \$999	Central	MidNorth	Scott Callahan	Scott Callahan		Todd McNally	109.6%
486	2018	07	AE	\$700 - \$999	Central	MidNorth	Shannon Olson	Shannon Olson		Terri Hoepner	90.3%
487	2018	07	AE	\$700 - \$999	Central	MidNorth	Sheryl Kahlert	Sheryl Kahlert		Bill Van Koevering	120.1%
488	2018	07	AE	\$700 - \$999	Central	MidNorth	Stacey Gleason	Stacey Gleason		Steve Houselander	103.3%
489	2018	07	AE	\$700 - \$999	Central	MidWest	Ben Fisher	Ben Fisher		Mike Elam	94.8%
490	2018	07	AE	\$700 - \$999	Central	MidWest	Brad Ronspies	Brad Ronspies		Mark Rouse	114.6%
491	2018	07	AE	\$700 - \$999	Central	MidWest	Christine LaValle	Christine LaValle		Mike Pieper	118.8%
492	2018	07	AE	\$700 - \$999	Central	MidWest	David Breetzke	David Breetzke		Mark Rouse	120.7%
493	2018	07	AE	\$700 - \$999	Central	MidWest	Jeramie Swanson	Jeramie Swanson		Mark Rouse	62.4%
494	2018	07	AE	\$700 - \$999	Central	MidWest	Linda Gilchrist	Linda Gilchrist		Lori Brown	40.2%
495	2018	07	AE	\$700 - \$999	Central	MidWest	Matt Cannella	Matt Cannella		Bonnie Gallagher	195.1%
496	2018	07	AE	\$700 - \$999	Central	Texas	Amanda Crawford	Amanda Crawford		Raymond May	95.1%
497	2018	07	AE	\$700 - \$999	Central	Texas	Javier Ramos	Javier Ramos		Kristine Gomez	92.8%
498	2018	07	AE	\$700 - \$999	Central	Texas	Jeanne DeMarco	Jeanne DeMarco		Steven Brooks	109.3%
499	2018	07	AE	\$700 - \$999	Central	Texas	John Fraser	John Fraser		John Pedevilla	119.5%
500	2018	07	AE	\$700 - \$999	Central	Texas	Linda Landry	Linda Landry		Sally Martinez	75.8%
501	2018	07	AE	\$700 - \$999	Central	Texas	Lisa Cooper	Lisa Cooper		Michael Keesee	33.0%
502	2018	07	AE	\$700 - \$999	Central	Texas	Mark Manning	Mark Manning		Nathan McCray	37.3%
503	2018	07	AE	\$700 - \$999	Central	Texas	Micall Phillips	Micall Phillips		John Pedevilla	70.5%
504	2018	07	AE	\$700 - \$999	Central	Texas	Natalie Roe	Natalie Roe		Kristine Gomez	243.2%
505	2018	07	AE	\$700 - \$999	Central	Texas	Nelson Rios	Nelson (Alex) Rios		Sean Lervaag	140.6%
506	2018	07	AE	\$700 - \$999	Northeast	New York	Gianna Franco	Gianna Franco		Derek Benedict	108.6%
507	2018	07	AE	\$700 - \$999	Northeast	New York	Noelia Santelli	Noelia Santelli		Jaime Morrison	71.9%
508	2018	07	AE	\$700 - \$999	Northeast	Ohio	David Whitehead	David Whitehead		Ron Stricker	54.5%
509	2018	07	AE	\$700 - \$999	Northeast	Ohio	Deborah Smith	Deborah Smith		Dino Gerdeman	100.4%
510	2018	07	AE	\$700 - \$999	Northeast	Ohio	Deena Kern	Deena Kern		Dino Gerdeman	78.9%
511	2018	07	AE	\$700 - \$999	Northeast	Ohio	Eric Davis	Eric Davis		Ron Stricker	90.6%
512	2018	07	AE	\$700 - \$999	Northeast	Ohio	John Renda	John Renda		Mark Chastain	59.8%
513	2018	07	AE	\$700 - \$999	Northeast	Ohio	Jon Ruben	Jon Ruben		Kerry Collins	34.8%
514	2018	07	AE	\$700 - \$999	Northeast	Ohio	Josh Watson	Josh Watson		Kerry Collins	44.3%
515	2018	07	AE	\$700 - \$999	Northeast	Ohio	Michelle Novotny	Michelle Novotny		Mark Chastain	81.0%
516	2018	07	AE	\$700 - \$999	Northeast	Ohio	Monica Arnold	Monica Arnold		Janey Ames	66.8%
517	2018	07	AE	\$700 - \$999	Northeast	Ohio	Tara Melowic	Tara Melowic		Jim Post	58.4%
518	2018	07	AE	\$700 - \$999	Northeast	Upstate NY / ME	Amanda Barnes	Amanda Barnes		Nick Darling	73.7%

Count	BI_YEAR_KEY	BI_WK_NBR	Title	Group	Division	Region-Category	BI_ACCT_EXEC_NM	Employee Name	Manager Name	% FY Rev vs First Look Goal
519	2018	07	AE	\$700 - \$999	Northeast	Upstate NY / ME	Gerard Pacifici	Gerard Pacifici	Jennifer Loonan	75.5%
520	2018	07	AE	\$700 - \$999	Northeast	Upstate NY / ME	Gregory Franzone	Gregory Franzone	Tracy Cramer	109.5%
521	2018	07	AE	\$700 - \$999	Northeast	Upstate NY / ME	Jill Doser	Jill Doser	Natasha Polito	96.5%
522	2018	07	AE	\$700 - \$999	Northeast	Upstate NY / ME	Kathy Chilson	Kathy Chilson	Ron Nagy	69.1%
523	2018	07	AE	\$700 - \$999	Northeast	Upstate NY / ME	Lauri Mee	Lauri Mee	Nick Darling	13.9%
524	2018	07	AE	\$700 - \$999	Northeast	Upstate NY / ME	Lynne Spugnardi	Lynne Spugnardi	Doug Foerster	95.6%
525	2018	07	AE	\$700 - \$999	Northeast	Upstate NY / ME	Matthew Coleman	Matthew Coleman	Bill Bagley	93.2%
526	2018	07	AE	\$700 - \$999	Northeast	Upstate NY / ME	Matthew Walters	Matthew Walters	Bonita Elias	92.2%
527	2018	07	AE	\$700 - \$999	Northeast	Upstate NY / ME	Nichole French	Nichole French	Tara MacDonald	32.2%
528	2018	07	AE	\$700 - \$999	Northeast	Upstate NY / ME	Shea DeLola	Shea DeLola	Natasha Polito	
529	2018	07	AE	\$700 - \$999	South	Carolinas	Andrew Hatfield-O'Hern	Andrew Hatfield-O'Hern	Emily Zalacca	92.8%
530	2018	07	AE	\$700 - \$999	South	Carolinas	Becky Hovorka	Becky Hovorka	Rob Padgett	120.3%
531	2018	07	AE	\$700 - \$999	South	Carolinas	Chad Suggs	Chad Suggs	Darryl Heller	33.1%
532	2018	07	AE	\$700 - \$999	South	Carolinas	Charles Edwards	Charles Edwards	David McGee	
533	2018	07	AE	\$700 - \$999	South	Carolinas	Corey Peters Baysden	Corey Peters Baysden	Summer Hamdan	45.5%
534	2018	07	AE	\$700 - \$999	South	Carolinas	Craig Kuckens	Craig Kuckens	Darryl Heller	60.8%
535	2018	07	AE	\$700 - \$999	South	Carolinas	Donald West	Donald West	Emily Zalacca	86.0%
536	2018	07	AE	\$700 - \$999	South	Carolinas	Donna Treadway	Donna Treadway	Donna Hammett	63.6%
537	2018	07	AE	\$700 - \$999	South	Carolinas	Emily Moore	Emily Moore	David McGee	76.4%
538	2018	07	AE	\$700 - \$999	South	Carolinas	Gary Wilson	Gary Wilson	Stephanie Collins	14.1%
539	2018	07	AE	\$700 - \$999	South	Carolinas	Jeff Fries	Jeff Fries	Donna Hammett	86.3%
540	2018	07	AE	\$700 - \$999	South	Carolinas	Karim Ata	Karim Ata	Rob Padgett	103.8%
541	2018	07	AE	\$700 - \$999	South	Carolinas	Laurel Corley	Laurel Corley	Dody Yarborough	51.8%
542	2018	07	AE	\$700 - \$999	South	Carolinas	Lisa Field	Lisa Field	Dody Yarborough	92.0%
543	2018	07	AE	\$700 - \$999	South	Carolinas	Marodith Hamrick	Marodith Hamrick	Teresa Vause	106.5%
544	2018	07	AE	\$700 - \$999	South	Carolinas	Melissa Root	Melissa Root	Matt Livoti	49.2%
545	2018	07	AE	\$700 - \$999	South	Carolinas	Patrick Blalock	Patrick Blalock	Jody Walker Little	164.5%
546	2018	07	AE	\$700 - \$999	South	Carolinas	Rachel Butler	Rachel Butler	Roy Costner	75.2%
547	2018	07	AE	\$700 - \$999	South	Carolinas	Sally Peeples	Sally Peeples	Teresa Vause	36.2%
548	2018	07	AE	\$700 - \$999	South	Florida	Annette Bilyeu	Annette Bilyeu	John Fennessy	57.2%
549	2018	07	AE	\$700 - \$999	South	Florida	Ariel Turner	Ariel Turner	Norm Pytel	140.2%
550	2018	07	AE	\$700 - \$999	South	Florida	Catalina Botero	Catalina Botero	John Fennessy	93.5%
551	2018	07	AE	\$700 - \$999	South	Florida	Cathie Rock	Cathie Rock	Norm Pytel	109.0%
552	2018	07	AE	\$700 - \$999	South	Florida	Jennifer Makal	Jennifer Makal	Nick Puddicombe	58.7%
553	2018	07	AE	\$700 - \$999	South	Florida	Kelly Byrnes	Kelly Byrnes	John Fennessy	121.8%
554	2018	07	AE	\$700 - \$999	South	Florida	Kim Colarusso	Kim Colarusso	John Fennessy	130.6%
555	2018	07	AE	\$700 - \$999	South	Florida	Kip DeKalb	Kip DeKalb	Chris Kelley	36.8%
556	2018	07	AE	\$700 - \$999	South	Florida	Lisa Jones	Lisa Jones	Tom Sweat	60.3%
557	2018	07	AE	\$700 - \$999	South	Florida	Matthew Bailey	Matthew Bailey	John Fennessy	98.6%
558	2018	07	AE	\$700 - \$999	South	Florida	Neil Frandsen	Neil Frandsen	Kimberly Winters	131.3%
559	2018	07	AE	\$700 - \$999	South	Florida	Ray Mooney	Ray Mooney	Tom Sweat	107.5%
560	2018	07	AE	\$700 - \$999	South	Florida	Roy Tuttle	Roy Tuttle	Kimberly Winters	48.2%
561	2018	07	AE	\$700 - \$999	South	Florida	Scott Wood	Scott Wood	Paula Gaustad	22.3%
562	2018	07	AE	\$700 - \$999	South	Florida	Silvia Huber	Silvia Huber	Tom Sweat	169.9%
563	2018	07	AE	\$700 - \$999	South	Florida	Susan Elias	Susan Elias	Gary Tietjen	151.2%
564	2018	07	AE	\$700 - \$999	South	Florida	Tina Myers	Tina Myers	Norm Pytel	112.2%
565	2018	07	AE	\$700 - \$999	South	Southeast	Andrea Davis	Andrea Davis	Gene Hardy	107.1%
566	2018	07	AE	\$700 - \$999	South	Southeast	Cathy Hrbek	Cathy Hrbek	Scott Reed	10.5%
567	2018	07	AE	\$700 - \$999	South	Southeast	Christopher Weaver	Christopher Weaver	Todd Livingston	27.1%
568	2018	07	AE	\$700 - \$999	South	Southeast	Jennifer Tingle	Jennifer Tingle	George Robbins	125.3%
569	2018	07	AE	\$700 - \$999	South	Southeast	Jessica Davis	Jessica Davis	Mitch Fain	
570	2018	07	AE	\$700 - \$999	South	Southeast	Larry Glenn Ingram	Larry Glenn Ingram	John Moore	66.7%
571	2018	07	AE	\$700 - \$999	South	Southeast	Michael Koehler	Michael Koehler	Scott Reed	20.1%
572	2018	07	AE	\$700 - \$999	South	Southeast	Randy Jinks	Randy Jinks	Kevin Anderson	46.6%
573	2018	07	AE	\$700 - \$999	South	Southeast	Sarah Carter	Sarah Carter	Kevin Anderson	223.2%
574	2018	07	AE	\$700 - \$999	South	Southeast	Sarah Ory-Hyche	Sarah Ory-Hyche	Kevin Anderson	100.0%
575	2018	07	AE	\$700 - \$999	West	LA	Angel Fernandez	Angel Fernandez	Joshua Stratton	125.1%
576	2018	07	AE	\$700 - \$999	West	LA	Bonnie Droubay	Bonnie Droubay	John Krenzer	92.5%
577	2018	07	AE	\$700 - \$999	West	LA	Denise Boyd	Denise Boyd	Lance Lowrie	217.5%
578	2018	07	AE	\$700 - \$999	West	LA	Jeannine Selby	Jeannine Selby	Derek Eggers	161.3%
579	2018	07	AE	\$700 - \$999	West	LA	Jill Boyd	Jill Boyd	Joshua Stratton	96.8%
580	2018	07	AE	\$700 - \$999	West	LA	Joe August	Joe August	John Krenzer	107.8%
581	2018	07	AE	\$700 - \$999	West	LA	Ken Sorensen	Ken Sorensen	Derek Eggers	108.8%
582	2018	07	AE	\$700 - \$999	West	LA	Lynn Barclay	Lynn Barclay	Michelle Beauchamp	42.5%
583	2018	07	AE	\$700 - \$999	West	LA	Patricia Calderazzo	Patricia Calderazzo	Derek Eggers	63.4%
584	2018	07	AE	\$700 - \$999	West	LA	Ronnie Jones	Ronnie Jones	Mike Jaffe	117.0%
585	2018	07	AE	\$700 - \$999	West	LA	Samuel Demers	Samuel Demers	Helene Juceam	54.9%
586	2018	07	AE	\$700 - \$999	West	LA	Sara Allegro	Sara Allegro	Eugenia Mazzapica	65.7%
587	2018	07	AE	\$700 - \$999	West	LA	Sherryll Nelson-Cioffi	Sherryll Nelson-Cioffi	Mike Jaffe	92.6%
588	2018	07	AE	\$700 - \$999	West	LA	Thach Nguyen	Thach Nguyen	Lance Lowrie	116.6%
589	2018	07	AE	\$700 - \$999	West	Mountain States	Anna Pazderic	Anna Pazderic	Heath Corley	91.8%
590	2018	07	AE	\$700 - \$999	West	Pacific States	Akili Jones	Akili Jones	Michael Garcia	116.8%
591	2018	07	AE	\$700 - \$999	West	Pacific States	Cary Harrison	Cary Harrison	Christine Lyles Smith	59.5%
592	2018	07	AE	\$700 - \$999	West	Pacific States	Chalea Jennings	Chalea Jennings	Steve Frohrip	47.1%
593	2018	07	AE	\$700 - \$999	West	Pacific States	Chuck Boulet	Chuck Boulet	Donald Stone	31.8%
594	2018	07	AE	\$700 - \$999	West	Pacific States	Donna Pinto	Donna Pinto	Donald Stone	370.5%
595	2018	07	AE	\$700 - \$999	West	Pacific States	Kara Stoner	Kara Stoner	Michael Garcia	34.6%
596	2018	07	AE	\$700 - \$999	West	Pacific States	Melissa Mitchell	Melissa Mitchell	Christine Lyles Smith	86.1%
597	2018	07	AE	\$700 - \$999	West	Pacific States	Michael Stanley	Michael Stanley	Steve Frohrip	83.1%
598	2018	07	AE	\$700 - \$999	West	Pacific States	Mike Cushman	Mike Cushman	Donald Stone	100.7%
599	2018	07	AE	\$700 - \$999	West	Pacific States	Mitzi Coleman	Mitzi Coleman	Amber Aguirre	62.4%
600	2018	07	AE	\$700 - \$999	West	Pacific States	Traci Garvin	Traci Garvin	Jason Mitchell	39.3%
601	2018	07	AE	< \$450	Central	MidNorth	Andrew Harding	Andrew Harding	Joe DeBlak	38.6%
602	2018	07	AE	< \$450	Central	MidNorth	Andrew Philibeck	Andrew Philibeck	Todd Wery	53.3%
603	2018	07	AE	< \$450	Central	MidNorth	Brandon Buske	Brandon Buske		73.0%
604	2018	07	AE	< \$450	Central	MidNorth	Calvin Clark	Calvin Clark	Todd McNally	46.9%
605	2018	07	AE	< \$450	Central	MidNorth	Carrie Brown	Carrie Brown	Kristen Hall	158.8%
606	2018	07	AE	< \$450	Central	MidNorth	Chase Hines	Chase Hines	Bill Van Koevering	113.5%
607	2018	07	AE	< \$450	Central	MidNorth	Christine Klemmer	Christine Klemmer	Jan Letko	44.8%
608	2018	07	AE	< \$450	Central	MidNorth	Cory Oravec	Cory Oravec	Jan Letko	154.3%
609	2018	07	AE	< \$450	Central	MidNorth	Daniel Bailey	Daniel Bailey	Kedron Thomas	28.5%
610	2018	07	AE	< \$450	Central	MidNorth	Deborah Burton	Deborah Burton	Tad Spading	98.8%
611	2018	07	AE	< \$450	Central	MidNorth	Eric Spencer	Eric Spencer	Bill Van Koevering	94.5%
612	2018	07	AE	< \$450	Central	MidNorth	Jeff Bangs	Jeff Bangs	Peter Provost	81.1%
613	2018	07	AE	< \$450	Central	MidNorth	Jeff Behling	Jeff Behling	Kedron Thomas	122.2%
614	2018	07	AE	< \$450	Central	MidNorth	Jeff Thorn	Jeff Thorn	Jason Bjorson	117.1%
615	2018	07	AE	< \$450	Central	MidNorth	John Landrum	John Landrum	John Merchlewitz	109.0%
616	2018	07	AE	< \$450	Central	MidNorth	Joni Tupy	Joni Tupy	Ryan Krajewski	107.4%
617	2018	07	AE	< \$450	Central	MidNorth	Jordan Fuller	Jordan Fuller	Kristen Hall	177.0%
618	2018	07	AE	< \$450	Central	MidNorth	Josalyn Shaffer	Josalyn Shaffer	Jamie Miller	68.1%
619	2018	07	AE	< \$450	Central	MidNorth	Kara Finney	Kara Finney		43.0%
620	2018	07	AE	< \$450	Central	MidNorth	Keith Dupuis	Keith Dupuis	Joe Tessmer	73.4%
621	2018	07	AE	< \$450	Central	MidNorth	Keith Kubisiak	Keith Kubisiak	Joe Tessmer	48.7%
622	2018	07	AE	< \$450	Central	MidNorth	Laurie Folsom	Laurie Folsom	Peter Provost	79.1%
623	2018	07	AE	< \$450	Central	MidNorth	Lenard Harvey	Lenard Harvey	Ryan Krajewski	97.2%
624	2018	07	AE	< \$450	Central	MidNorth	Leslie Roth	Leslie Roth	John Merchlewitz	67.6%

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625	2018	07	AE	< \$450	Central	MidNorth	Mistelle Gilbert	Mistelle Gilbert	Jamie Miller	72.1%
626	2018	07	AE	< \$450	Central	MidNorth	Molly Rombach	Molly Rombach	Todd McNally	118.6%
627	2018	07	AE	< \$450	Central	MidNorth	Morgan Maly	Morgan Maly	Tad Spading	108.1%
628	2018	07	AE	< \$450	Central	MidNorth	Rebecca Owen	Rebecca Owen	Todd McNally	259.7%
629	2018	07	AE	< \$450	Central	MidNorth	Ruth Bergsma	Ruth Bergsma	Jamie Miller	115.5%
630	2018	07	AE	< \$450	Central	MidNorth	Sharon Tanley	Sharon Tanley	Peter Provost	98.5%
631	2018	07	AE	< \$450	Central	MidNorth	Suzie Best	Suzie Best	Ryan Krajewski	81.8%
632	2018	07	AE	< \$450	Central	MidNorth	Taylor Smith	Taylor Smith		17.1%
633	2018	07	AE	< \$450	Central	MidNorth	Todd Kilgren	Todd Kilgren	Kedron Thomas	131.1%
634	2018	07	AE	< \$450	Central	MidNorth	Tom Mason	Tom Mason	John Merchlewitz	51.3%
635	2018	07	AE	< \$450	Central	MidNorth	Travis Kilpela	Travis Kilpela	Kedron Thomas	148.9%
636	2018	07	AE	< \$450	Central	MidWest	Barry Waggoner	Barry Waggoner	Carol Rudofski	103.6%
637	2018	07	AE	< \$450	Central	MidWest	Beverly Wallace	Beverly Wallace	Carol Rudofski	77.3%
638	2018	07	AE	< \$450	Central	MidWest	Cynthia New	Cynthia New	Kevin Noel	72.2%
639	2018	07	AE	< \$450	Central	MidWest	Doreen James	Doreen James	Pam Elston	144.0%
640	2018	07	AE	< \$450	Central	MidWest	Gloria Burns	Gloria Burns	Pam Elston	119.8%
641	2018	07	AE	< \$450	Central	MidWest	Joni Meese	Joni Meese	Bob Marr	48.8%
642	2018	07	AE	< \$450	Central	MidWest	Julie Kinnaman	Julie Kinnaman	Bob Marr	69.3%
643	2018	07	AE	< \$450	Central	MidWest	Kevin Carnes	Kevin Carnes	Bonnie Gallagher	79.0%
644	2018	07	AE	< \$450	Central	MidWest	Laurie Jackson	Laurie Jackson	Bob Marr	79.2%
645	2018	07	AE	< \$450	Central	MidWest	Lilly Jabr	Lilly Jabr	Carol Rudofski	83.9%
646	2018	07	AE	< \$450	Central	MidWest	Mike Skelton	Mike Skelton	Kevin Noel	100.5%
647	2018	07	AE	< \$450	Central	MidWest	Missy Nance	Missy Nance	Kevin Noel	45.7%
648	2018	07	AE	< \$450	Central	MidWest	Robin Spence	Robin Spence	Kevin Noel	142.0%
649	2018	07	AE	< \$450	Central	MidWest	Trisha O'Cheltree	Trisha O'Cheltree	Pam Elston	142.2%
650	2018	07	AE	< \$450	Central	Texas	Christie Wolin	Christie Wolin	Matt Ellis	80.2%
651	2018	07	AE	< \$450	Central	Texas	House Corpus Christi	House Corpus Christi	Michael Keesee	
652	2018	07	AE	< \$450	Central	Texas	Isidoro Diaz	Isidoro Diaz	Matt Ellis	129.7%
653	2018	07	AE	< \$450	Central	Texas	Maria Scott	Maria Scott	Sally Martinez	195.8%
654	2018	07	AE	< \$450	Central	Texas	Richard Sanchez	Richard Sanchez	Nathan McCray	4.2%
655	2018	07	AE	< \$450	Central	Texas	Vanessa Tena	Vanessa Tena	Raymond May	143.7%
656	2018	07	AE	< \$450	Northeast	New York	George Quintano	George Quintano	Derek Benedict	65.9%
657	2018	07	AE	< \$450	Northeast	New York	Jennifer Contino	Jennifer Contino	Derek Benedict	79.8%
658	2018	07	AE	< \$450	Northeast	New York	Ryan Campbell	Ryan Campbell	Jaime Morrison	76.6%
659	2018	07	AE	< \$450	Northeast	New York	Sara Hotop	Sara Hotop	Derek Benedict	116.5%
660	2018	07	AE	< \$450	Northeast	Ohio	Annette Hoeffel	Annette Hoeffel	Dino Gerdeman	
661	2018	07	AE	< \$450	Northeast	Ohio	Ashley Herberth	Ashley Herberth		0.2%
662	2018	07	AE	< \$450	Northeast	Ohio	Jason Berry	Jason Berry	Brenda Jasper	27.7%
663	2018	07	AE	< \$450	Northeast	Ohio	Jenna Rabideau	Jenna Rabideau	Brenda Jasper	109.1%
664	2018	07	AE	< \$450	Northeast	Ohio	Karen Schimmoller	Karen Schimmoller		
665	2018	07	AE	< \$450	Northeast	Ohio	Nancy Leskovec	Nancy Leskovec	Mark Chastain	66.0%
666	2018	07	AE	< \$450	Northeast	Ohio	Samuel Stolly	Samuel Stolly	Dino Gerdeman	41.8%
667	2018	07	AE	< \$450	Northeast	Ohio	Talaya Biddle	Talaya Biddle	Dino Gerdeman	68.5%
668	2018	07	AE	< \$450	Northeast	Upstate NY / ME	Amy Burnsworth	Amy Burnsworth	Katherine Drake Marhaver	83.0%
669	2018	07	AE	< \$450	Northeast	Upstate NY / ME	Brett Ravert	Brett Ravert	Ron Nagy	123.1%
670	2018	07	AE	< \$450	Northeast	Upstate NY / ME	Denisse Dirlam	Denisse Dirlam	Natasha Polito	0.5%
671	2018	07	AE	< \$450	Northeast	Upstate NY / ME	Elizabeth Hillard	Elizabeth Hillard	Bonita Elias	78.3%
672	2018	07	AE	< \$450	Northeast	Upstate NY / ME	Jacquelyn Kirch	Jacquelyn Kirch	Katherine Drake Marhaver	69.0%
673	2018	07	AE	< \$450	Northeast	Upstate NY / ME	Matthew Toomey	Matthew Toomey	Tracy Cramer	120.2%
674	2018	07	AE	< \$450	Northeast	Upstate NY / ME	Rodney Mahan	Rodney Mahan	Doug Foerster	77.6%
675	2018	07	AE	< \$450	Northeast	Upstate NY / ME	Thomas McCormick	Thomas McCormick	Katherine Drake Marhaver	126.1%
676	2018	07	AE	< \$450	Northeast	Upstate NY / ME	Zachary Potter	Zachary Potter	Erin Duffy	28.2%
677	2018	07	AE	< \$450	South	Carolinas	Bill Scott	Bill Scott	Teresa Vause	74.0%
678	2018	07	AE	< \$450	South	Carolinas	Brandi Hudson	Brandi Hudson	Roy Costner	10.5%
679	2018	07	AE	< \$450	South	Carolinas	Deborah Nicholson	Deborah Nicholson	Summer Hamdan	53.7%
680	2018	07	AE	< \$450	South	Carolinas	Elizabeth Sorace	Elizabeth Sorace	Summer Hamdan	86.2%
681	2018	07	AE	< \$450	South	Carolinas	House Raleigh	House Raleigh	Jon Bloom	
682	2018	07	AE	< \$450	South	Carolinas	Ian Daley	Ian Daley	Darryl Heller	49.1%
683	2018	07	AE	< \$450	South	Carolinas	Jessica Pressly	Jessica Pressly	Summer Hamdan	8.7%
684	2018	07	AE	< \$450	South	Carolinas	John Putnam	John Putnam	Emily Zalacca	67.2%
685	2018	07	AE	< \$450	South	Carolinas	Open List Raleigh One	Open AE - Carolinas	Jon Bloom	
686	2018	07	AE	< \$450	South	Carolinas	Open List Wilmington	Open AE - Carolinas	Summer Hamdan	272.9%
687	2018	07	AE	< \$450	South	Carolinas	Patrick Kennedy	Patrick Kennedy	Emily Zalacca	136.6%
688	2018	07	AE	< \$450	South	Carolinas	Rob Nichols	Rob Nichols	Dwight Ardoin	97.8%
689	2018	07	AE	< \$450	South	Carolinas	Tangia Betterson	Tangia Betterson	Matt Livoti	199.3%
690	2018	07	AE	< \$450	South	Carolinas	Wendy Testerman	Wendy Testerman	Jody Walker Little	144.2%
691	2018	07	AE	< \$450	South	Florida	Gloria Thompson	Gloria Thompson	Tom Sweat	169.1%
692	2018	07	AE	< \$450	South	Florida	Jeffrey Rolon	Jeffrey Rolon	Tom Sweat	126.9%
693	2018	07	AE	< \$450	South	Florida	Shawn Turner	Shawn Turner	Paula Gaustad	76.9%
694	2018	07	AE	< \$450	South	Southeast	Billy Garrett	Billy Garrett	Jeff Fritz	51.4%
695	2018	07	AE	< \$450	South	Southeast	Brandi Wilson	Brandi Wilson	Kevin Kee	43.3%
696	2018	07	AE	< \$450	South	Southeast	Chris Letsinger	Chris Letsinger	Chris Munson	25.2%
697	2018	07	AE	< \$450	South	Southeast	Donna Webb-Arnold	Donna Webb-Arnold	Chris Munson	53.2%
698	2018	07	AE	< \$450	South	Southeast	James Taylor	James Taylor	John Moore	37.9%
699	2018	07	AE	< \$450	South	Southeast	Jennifer Harbuck	Jennifer Harbuck	John Moore	65.4%
700	2018	07	AE	< \$450	South	Southeast	Kassandra Horton	Kassandra Horton	Todd Livingston	15.9%
701	2018	07	AE	< \$450	South	Southeast	Kelli Stackhouse	Kelli Stackhouse	Mitch Fain	1.5%
702	2018	07	AE	< \$450	South	Southeast	Kelly Lytle	Kelly Lytle	Kevin Kee	39.9%
703	2018	07	AE	< \$450	South	Southeast	Kwanza Jones	Kwanza Jones	Brian McDowall	74.1%
704	2018	07	AE	< \$450	South	Southeast	Laurie Wright	Laurie Wright	Todd Livingston	61.9%
705	2018	07	AE	< \$450	South	Southeast	Michael Seavers	Michael Seavers	John Moore	116.5%
706	2018	07	AE	< \$450	South	Southeast	Penny Woods	Penny Woods	George Robbins	30.1%
707	2018	07	AE	< \$450	South	Southeast	Rusty Little III	Rusty Little III	John Payne	66.2%
708	2018	07	AE	< \$450	South	Southeast	Samantha Hydrick	Samantha Hydrick	Todd Livingston	28.9%
709	2018	07	AE	< \$450	South	Southeast	Stacey Lucas	Stacey Lucas	Brian McDowall	
710	2018	07	AE	< \$450	West	LA	Alejandro Cortez	Alejandro Cortez	Mike Jaffe	90.2%
711	2018	07	AE	< \$450	West	LA	Brenda Rodriguez	Brenda Rodriguez	Lonnie Ross	90.9%
712	2018	07	AE	< \$450	West	LA	Derek Swanier	Derek Swanier	Joe Flores	0.7%
713	2018	07	AE	< \$450	West	LA	Francesca Nichols	Francesca Nichols	Mike Jaffe	
714	2018	07	AE	< \$450	West	LA	Fred Earle	Fred Earle	Lonnie Ross	186.0%
715	2018	07	AE	< \$450	West	LA	Irene Imhof	Irene Imhof	Lonnie Ross	160.7%
716	2018	07	AE	< \$450	West	LA	Jill Longo	Jill Longo	Joe Flores	45.2%
717	2018	07	AE	< \$450	West	LA	Jose Lozano	Jose Lozano	Derek Eggers	54.9%
718	2018	07	AE	< \$450	West	LA	Richard Negrete	Richard Negrete	Joshua Stratton	11.7%
719	2018	07	AE	< \$450	West	LA	Tiffany Ott	Tiffany Ott	Lonnie Ross	144.0%
720	2018	07	AE	< \$450	West	Mountain States	Jena Ingleby	Jena Ingleby	Todd Andrews	99.3%
721	2018	07	AE	< \$450	West	Mountain States	Laura Knight	Laura Knight	Heath Corley	10.7%
722	2018	07	AE	< \$450	West	Mountain States	Lucas Storey	Lucas Storey	Marcelle Jones	79.2%
723	2018	07	AE	< \$450	West	Mountain States	Mauri Larson	Mauri Larson	Todd Andrews	74.0%
724	2018	07	AE	< \$450	West	Mountain States	Michele Brown	Michele Brown	Todd Andrews	67.7%
725	2018	07	AE	< \$450	West	Mountain States	Ronald Nelson	Ronald Nelson	Grant Linnen	
726	2018	07	AE	< \$450	West	Mountain States	Shawn Nelson	Shawn Nelson	Marcelle Jones	95.0%
727	2018	07	AE	< \$450	West	Mountain States	Shelly Brush	Shelly Brush	Marcelle Jones	71.0%
728	2018	07	AE	< \$450	West	Mountain States	Shenandoah Milan	Shenandoah Milan	Heath Corley	77.3%
729	2018	07	AE	< \$450	West	Mountain States	Vicki Varia	Vicki Varia	Raymond May	58.8%
730	2018	07	AE	< \$450	West	Pacific States	Adam Feller	Adam Feller	Christine Lyles Smith	120.2%

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731	2018	07	AE	< \$450	West	Pacific States	Amy Gargan	Amy Gargan	Gordon Galindo	9.3%
732	2018	07	AE	< \$450	West	Pacific States	Dominique Pacheco	Dominique Pacheco	Sherry Santana	45.0%
733	2018	07	AE	< \$450	West	Pacific States	Frank Filippi	Frank Filippi	Kendall Char	27.4%
734	2018	07	AE	< \$450	West	Pacific States	Max Proteau	Max Proteau	Kendall Char	103.0%
735	2018	07	AE	< \$450	West	Pacific States	Nick Torchio	Nick Torchio	Steve Frohrip	
736	2018	07	AE	< \$450	West	Pacific States	Robert Glenn	Robert Glenn	Jason Mitchell	71.2%
737	2018	07	LSM	LSM	Central	MidNorth	House Green Bay	Jan Letko	Jan Letko	
738	2018	07	LSM	LSM	Central	MidNorth	House Madison	Paul Sweet	Paul Sweet	5.5%
739	2018	07	LSM	LSM	Central	MidNorth	Terri Hoepner	Terri Hoepner	Tom Kreutzian	
740	2018	07	LSM	LSM	Central	Texas	Eric Atchley	Eric Atchley	Tiffani Celli	
741	2018	07	LSM	LSM	Central	Texas	House San Antonio	Kristine Gomez	Kristine Gomez	
742	2018	07	LSM	LSM	Central	Texas	House San Antonio Zone	David Allen		
743	2018	07	LSM	LSM	Central	Texas	John Pedevilla	John Pedevilla	Tiffani Celli	
744	2018	07	LSM	LSM	Central	Texas	Kim Murray	Kim Murray	Chris Rometty	
745	2018	07	LSM	LSM	Central	Texas	Nathaniel McCray	Nathaniel McCray	Tom Parsons	23.4%
746	2018	07	LSM	LSM	Northeast	New York	House Staten Island	House Staten Island	Staten Island LSM	
747	2018	07	LSM	LSM	Northeast	New York	Jamie Morrison	Jamie Morrison	Chris Orr	
748	2018	07	LSM	LSM	Northeast	Ohio	House Clarksburg	Brenda Jasper	Brenda Jasper	
749	2018	07	LSM	LSM	Northeast	Ohio	House Independence	Janey Ames	Ben Bottini	
750	2018	07	LSM	LSM	Northeast	Ohio	House Lima	Dino Gerdeman	Dino Gerdeman	
751	2018	07	LSM	LSM	Northeast	Ohio	Kevin Tucker	Kevin Tucker	Laurie Aquilina	
752	2018	07	LSM	LSM	Northeast	Ohio	Mike Chase	Mike Chase	Ben Bottini	
753	2018	07	LSM	LSM	Northeast	Upstate NY / ME	House Syracuse	Erin Duffy	Erin Duffy	
754	2018	07	LSM	LSM	South	Carolinas	House Hickory 1	Jody Walker Little		
755	2018	07	LSM	LSM	South	Carolinas	Jody Walker Little	Jody Walker Little	Shawn Harris	52.3%
756	2018	07	LSM	LSM	South	Carolinas	Jon Bloom	Jon Bloom	John Shannon	
757	2018	07	LSM	LSM	South	Carolinas	Teresa Vause	Teresa Vause	Brett Groller	
758	2018	07	LSM	LSM	South	Florida	House Orlando	Paula Gaustad		
759	2018	07	LSM	LSM	South	Southeast	House Birmingham 5	Todd Livingston	Todd Livingston	
760	2018	07	LSM	LSM	South	Southeast	House Gene Hardy	Gene Hardy	Gene Hardy	
761	2018	07	LSM	LSM	South	Southeast	House Huntsville	Chris Munson		
762	2018	07	LSM	LSM	South	Southeast	House Louisville	Chadwick Collins		
763	2018	07	LSM	LSM	South	Southeast	House Mitch Fain	Mitch Fain	Gary Jensen	
764	2018	07	LSM	LSM	South	Southeast	Louisville Job Share	Mitch Fain		
765	2018	07	LSM	LSM	West	LA	House Ontario	Joseph Flores	Joseph Flores	
766	2018	07	LSM	LSM	West	Mountain States	House Grand Junction	House Grand Junction	Open LSM	
767	2018	07	LSM	LSM	West	Pacific States	House Hilo	Michael Garcia		
768	2018	07	LSM	LSM	West	Pacific States	House Maui	Kendall Char		