

# **Job Title: Sales Representative**

## **Job Summary:**

We are looking for an enthusiastic and motivated Sales Representative to join our team. The role involves identifying potential clients, promoting products or services, and achieving sales targets through effective communication and customer relationship management.

## **Key Responsibilities:**

- Identify and engage with potential customers.
- Present and promote products/services effectively.
- Achieve monthly and quarterly sales targets.
- Maintain relationships with clients and handle inquiries.
- Report on sales activities and suggest improvements.

## **Requirements:**

- Excellent communication and interpersonal skills.
- Basic understanding of sales and marketing principles.
- Ability to work independently and as part of a team.
- Bachelor's degree in any field preferred.
- Prior experience in sales is an advantage.

## **Benefits:**

- Competitive salary and incentives.
- Growth and learning opportunities.
- Supportive and dynamic work environment.