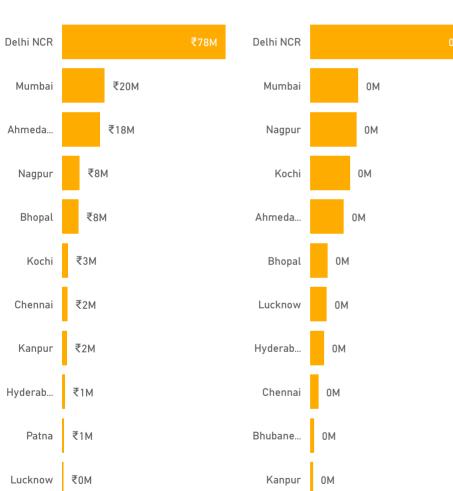
2017 Jan 20 May 20 2018 2019 2020 Feb 20 Mar 20 Apr 20 Jun 20 Revenue Sales Quantity Total Profit Margin

₹142M 350K ₹2.1M





Surat

Patna

0M

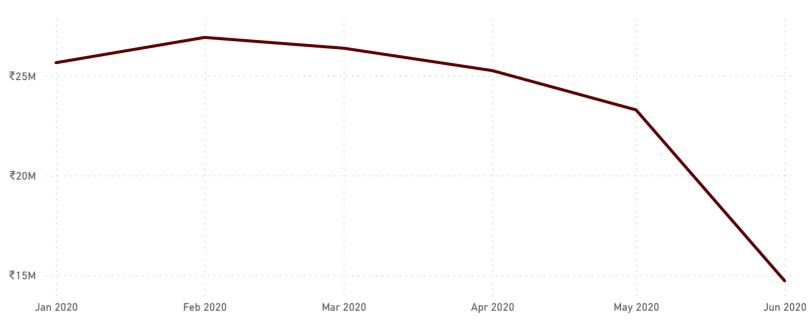
₹om

₹oM

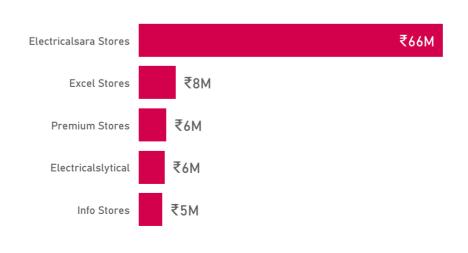
Surat

Bhubane...

Revenue Trend



Top 5 Customers



Top 5 Products



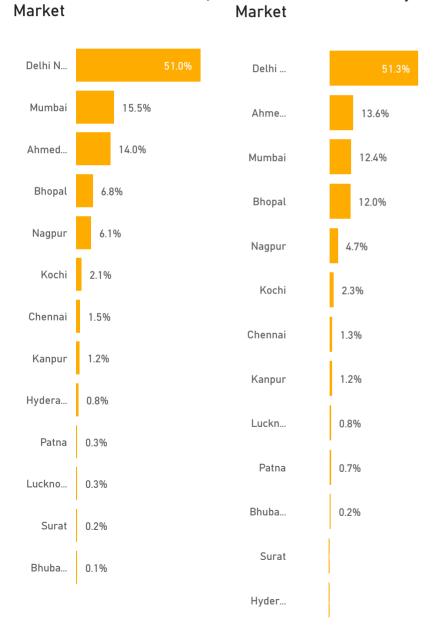
Revenue Sales Quantity Total Profit Margin

2017 2018 2019 2020

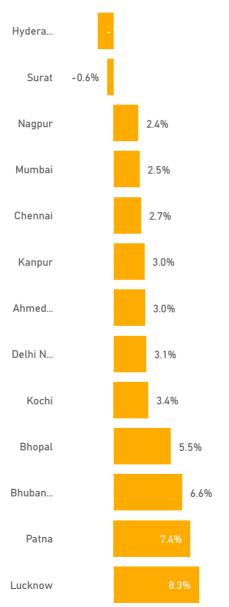
Feb 19				Sep 19	Oct 19

₹336M 847K ₹10.5M

Revenue Contribution % by Profit Contribution % by



Profit % by market



Revenue Trend



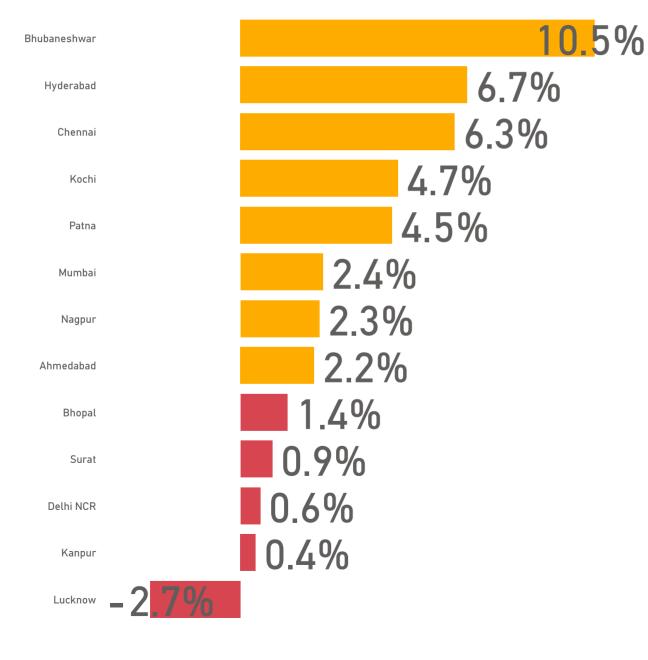
custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
		Continuation %	COILLIDULION 70	
Acclaimed Stores	₹7,039,364	2.1%	-1.1%	-1.6%
All-Out	₹2,058,242	0.6%	0.9%	4.6%
Atlas Stores	₹6,367,792	1.9%	1.1%	1.9%
Control	₹10,004,504	3.0%	4.5%	4.7%
Electricalsara Stores	₹138,542,215	41.2%	45.4%	3.4%
Electricalsbea Stores	₹155,049	0.0%	-0.1%	-4.3%
Electricalslance Stores	₹1,069,121	0.3%	-0.5%	-5.2%
Electricalslytical	₹17,144,682	5.1%	3.5%	2.2%
Electricalsocity	₹4,617,369	1.4%	0.7%	1.5%
Electricalsopedia Stores	₹3,864,931	1.2%	1.5%	4.0%
Electricalsquipo Stores	₹355,573	0.1%	0.0%	1.4%
Elite	₹1,050,012	0.3%	0.7%	7.5%
Epic Stores	₹7,076,188	2.1%	1.7%	2.6%
Excel Stores	₹18,535,841	5.5%	2.6%	1.5%
Expression	₹194,094	0.1%	0.1%	6.9%
Flawless Stores	₹3,199,354	1.0%	0.7%	2.2%
Forward Stores	₹7,282,246	2.2%	2.1%	3.0%
Info Stores	₹12,569,241	3.7%	1.0%	0.9%
Insight	₹1,092,658	0.3%	0.8%	7.4%
Integration Stores	₹4,826,711	1.4%	0.8%	1.8%
Leader	₹6,363,099	1.9%	6.7%	11.1%
Logic Stores	₹5,828,789	1.7%	3.4%	6.1%
Total	₹336,019,102	100.0%	100.0%	3.1%

Revenue

Sales Quantity Total Profit Margin

₹142M 350K ₹2.1M

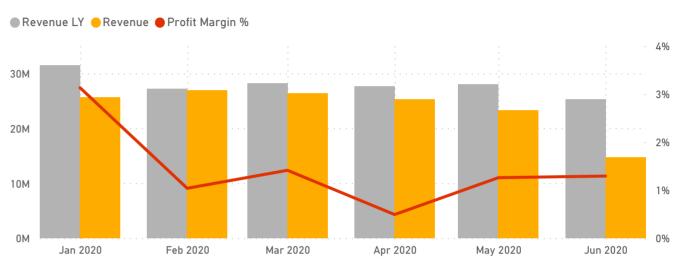
Revenue Contribution % by Market







Revenue Trend



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsara Stores	₹65,641,977	46.2%	11.9%	0.4%
Excel Stores	₹7,928,385	5.6%	12.5%	3.3%
Premium Stores	₹5,899,748	4.1%	1.4%	0.5%
Electricalslytical	₹5,537,904	3.9%	1.3%	0.5%
Info Stores	₹5,064,374	3.6%	7.8%	3.2%
Control	₹4,182,662	2.9%	2.5%	1.2%
Surge Stores	₹3,953,600	2.8%	11.9%	6.2%
Logic Stores	₹3,319,243	2.3%	0.6%	0.4%
Acclaimed Stores	₹3,116,384	2.2%	6.1%	4.0%
Nixon	₹3,028,345	2.1%	4.7%	3.2%
Epic Stores	₹3,002,834	2.1%	-6.8%	-4.7%
Forward Stores	₹2,560,961	1.8%	5.4%	4.3%
Electricalsocity	₹2,520,938	1.8%	3.3%	2.7%
Modular	₹2,453,519	1.7%	5.0%	4.2%
Surface Stores	₹2,420,004	1.7%	3.2%	2.7%
Atlas Stores	₹2,189,613	1.5%	2.1%	2.0%
Nomad Stores	₹1,978,550	1.4%	4.0%	4.1%
Integration Stores	₹1,909,611	1.3%	-0.2%	-0.2%
Unity Stores	₹1,748,166	1.2%	3.3%	3.9%
Path	₹1,723,307	1.2%	1.0%	1.1%
Leader	₹1,671,901	1.2%	4.9%	6.0%
Elite	₹1,247,785	0.9%	3.2%	5.3%
Total	₹142,224,545	100.0%	100.0%	1.4%