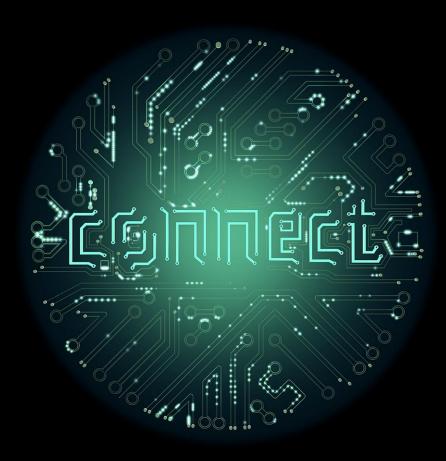
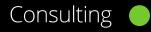
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10 March 2019

Inside Sherpa – Digital Internship

Technology, Strategy & Architecture – Technology Optimisation & Delivery Module



Market Scan | Shortlisting and Provider Attributes An assessment of the Financial Accounting System market landscape to establish and

An assessment of the Financial Accounting System market landscape to establish and evaluate the following attributes:

These attributes have been selected based on Workshops conducted with Sector Metric's Executive Committee, key stakeholders from their Finance Team, Deloitte's IP and previous market experience.



Who plays in the market (short longlist)

- Financial Accounting service offering
- · Operations and Support in Australia



Company fundamentals and depth of market presence

- Time in operation and history
- · Financial position and performance
- · Credibility of ownership and leadership
- Scale
- Reputation



Proven experience in Financial Accounting System

- Client base
- Experience and clients delivering similar services (SaaS)
- Relevant projects of similar scope and scale



Scope of Service

- Financial Accounting system functions and capabilities
- Additional service offerings such as Payroll and Expense Management System
- Ease of Integration with Salesforce
- Reporting capabilities



Long term vision, technology alignment and innovation

- Native Cloud Application
- Supports API capabilities
- Strong investment in R&D and innovation

List of Providers Assessed

The following is a long list of proposed providers and rationale for inclusion.

Provider (by Order of Assessment) Rationale for Inclusion • Xx **NET**SUITE **Oracle (NETSUITE)** Xx sage **SAGE Live** Xx Microsoft **Microsoft Dynamics 365** Xx FinancialForce **FinancialForce** Xx myob **MYOB Advanced** Xx ORACLE! **Oracle ERP Cloud Workday Financials** workday. **EPICOR Epicore**

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Initial Market Scan Results |

Based on the current research, the following are Sector Metrics assessment of the market longlist against the attributes.

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Rating are subject to change based on further assessment.

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Provider	Company Fundamentals	Proven Experience	Scope of Services	Vision and Culture	Comment
NETSUITE				0)	3
				120	
sage				TLIDE	
Microsoft			AND		
FinancialForce	e		URCK		
myob		ONSC			
ORACLE'	ee SA	SEO			
workday.	POATE				
EPICOR	J'				

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