# **COMPANY PROFILE**

Lexington Realty International is a limited liability corporation that specializes in purchasing, leasing, consulting, development and management of commercial real estate since its inception in 1999. We credit our continued success to the management philosophy of active participation by our members in every project. Our members are from a diverse background and draw on over thirty years of cumulative real estate experience to share resources, knowledge, and expertise to successfully execute the operation of the company's client's holdings with strict guidelines and continued oversight.

We have particular expertise in restructuring distressed and under-performing properties with strong upward potential. Our staff is skilled in all areas of property renovation and management. As part of our ongoing management, we do routine analysis of building's structural, mechanical, and safety systems which enables us to identify and correct problems during the early stages.

The intensive hands-on approach by members to gain a thorough knowledge of the property and demographics of the area has successfully allowed us to operate buildings and shopping malls at peak efficiency while maintaining high quality maintenance services and safety controls. Our inhouse approach generally generates a 30-50% savings overall to our clients. Our focus is to maximize the image and efficiency of our client's real estate assets, thereby providing optimal appeal to tenants with the accompanying benefit of increased property value, at or above fair market rents.

Our dedication to client needs requires placing the best interests of our clients above all else. It means being creative and objective. It means offering options and opportunities usually not available elsewhere. At Lexington Realty International, we pride ourselves on the attention we provide for each clients unique needs. We tailor our management and marketing strategies to every individual client's situation.

With regard to leasing, our clients include "mom and pop" businesses, growing regional players and established national operators. We work to find the perfect location within our growing portfolio. We have access to a broad range of centers across demographic and geographic trade areas, and can offer opportunities throughout the country. We have the patience and resources to recognize winning opportunities that conventional leasing teams often miss.

We currently own, manage and lease over four million square feet of retail space. Our unique approach to leasing (i.e., "thinking out of the box") has enabled us to succeed, where many larger companies have failed. We recognize that the most important quality we can offer clients is service, with a firm dedication to completing the task at hand, responsiveness to ownership and a commitment to excellence.

Most recently, during the current economic downturn, Lexington Realty International has taken a leading role in renegotiating loans on behalf of our clients. We have a dedicated department that deals exclusively with renegotiations with banks throughout the nation. Our background and experience in this area has served as an indispensable tool. While upholding the strictest standards of privacy, thus prohibiting us from disclosing details, many of our clients have successfully renegotiated their loan terms with our help.

# REAL ESTATE PORTFOLIO

Name	Size Description	Location
Memorial Mall	365,000 square foot enclosed mall Anchored by Sears, Kohl's, Bed Bath and Beyond. Our consecured existing tenants by renegotiating and extending repositioned existing tenants for the purpose of placing new footage. Expenses were cut by 50% using in-house resources.	ng leases. We further tenants of larger square
Viking Plaza	210,000 square foot enclosed mall Property assumed at 27% vacancy during the early stages of since been increased to 99% occupancy and steadily increal lease plan. New construction is planned to increase overall feet. New improvements currently in progress and completed the mall, parking upgrades, additional tenants' construction Anchors include Herberger's, JC Penny Dunham's and Jo-A	asing with an aggressive GLA to 275,000 square d, include new entry into on, and new pad sites.
Maple Ridge Plaza	105,000 square foot shopping center Relocation of neighboring tenants into our center and be included repaying and mechanical system upgrades. This occupancy from 70% to a stable 100% with a correspond 20%. Anchors Office Max and Value City benefit from be center to University of Buffalo.	allowed us to increase ling increase in rents of
Main Street Crossing	66,000 square foot shopping center Assumed with delinquent tenants and vacancy. Total rehabit which includes updating façade, parking lot, and lighting approximately 95% with continued growth. Co-anchors Alcreport above average sales.	Current occupancy at
Market Street Shops	189,000 square foot outlet mall Received as an economically challenged, dated outlet me changed the concept to more of a life style center. Companience of a life style center. Companience oncessions to new tenants. Budget has been successful improved services to center. Current occupancy is now 85% time we received the project.	y has since successfully thus enabling lease lly cut in half and still
Shops at Lakewood	83,000 square foot shopping center Acquired as a largely vacant retail complex. Completed a included new façade, parking lot and lighting. Successfully and national tenants to the shopping center. Due to our co the anchor – Food Lion and other stores continue to trend h	y attracted new regional ntinued leasing, sales at
Delta Plaza	262,000 square foot shopping center Redevelopment opportunity. Currently placed a national ret square feet. In process of negotiating with local government credits to enable a further redevelopment of this strategic loc	t officials for various tax
Country Club Center	68,000 square foot shopping center  This neighborhood center has seen its challenges, but with the property remains at a healthy 97% occupancy rate. With the center, expresses confidence in this center thereby investment.	inn- Dixie, who anchors

Name Size Location
Description

# Great Falls Plaza 121,000 square foot shopping center

Roanoke Rapids, NC

This Food Lion anchored property was acquired at 100% occupancy. Ames has since left the property and its 55,000 square feet had been divided between Maxway, Dollar Tree and Goodies. Goody's has since vacated. Our company has successfully re-tenanted the center. Roses department stores have since opened at the center in a 45,000 square foot space and Its Fashion Metro has opened in a 12,000 square foot space. Currently the center is 100% occupied.

#### Van Wert Plaza

#### 88,000 square foot shopping center

Van Wert, OH

This property has shown stability in an uncertain market. The property is anchored by a Marsh Supermarket which is the dominant food chain in the market. Current plans to renovate include parking lot updates and lighting.

## Loma Vista Shopping Center

#### 248,000 square foot shopping center

Kansas City, MO

Re-tenanting of this center has dramatically raised the occupancy level. With excellent visibility, this property has revitalized itself, and with dedicated leasing the property is returning to its former glory. There is currently one large vacancy generated by Gordman's vacating the property at the beginning of this year.

#### The Berkshire

## 98,000 square foot Class A office building

Reading

Property received a total revamp which included new roofs, windows, plumbing, electrical and heating systems. Current occupancy struggles as the area digests the current economic downturn. We have since renegotiated several leases and renewed their leases at market values for long term commitments.

# Taylorsville Shopping Center

#### 200,000 square foot shopping center

Taylorsville, NC

This super Wal-Mart shopping center has only one vacancy left. The property is otherwise healthy and very busy.

## Four Corners Shopping Center

#### 35,000 square foot shopping center

Ooltewah, TN

This Rite-Aid and Sun Trust anchored Shopping Center is located less than a mile from the brand new Volkswagen assembly plant. Company has successfully leased a majority of the remaining vacancy and has renewed some existing tenants. Company has reworked the budget to achieve a more manageable fiscal accountability. We have since utilized one of our existing mangers from a nearby center to further eliminate existing expenses.

# Forest Hill Shopping Center

#### 78,000 square foot shopping center

Memphis, TN

Property is an office building leased by a mix of national and local tenants. Tenants include Fed-Ex, Keller Williams and Terminix. Since assuming management, company has since corrected some major drainage issues plaguing the building since its inception. All of this was done by not increasing the budget but actually decreasing the budget. Further tenant leasing is currently in negotiation.

### Watertown Plaza

### 303,000 square foot enclosed mall

Watertown, SD

Property is anchored by Dunham's Sports, JCPenney, OfficeMax, Herberger's, Hy-Vee Supermarket, a movie theatre and a diverse merchant mix. Watertown Mall serves the Watertown community, known as "South Dakota's Rising Star", as well as cities in eastern South Dakota and western Minnesota. Located in the heart of the Glacial Lakes Region of South Dakota, Watertown is home to many tourist attractions, including the Codington County Heritage Museum, Terry Redlin Art Center and Museum, and the Bramble Park Zoo

Name Size Location
Description

### **Quincy Place Mall**

### 278,000 square foot shopping center

Ottumwa, IA

Located 84 miles southeast of Des Moines, Quincy Place is located at the intersection of US Highway 34 and Quincy Avenue in Wapello County, population 36,000. Quincy Place is the dominant retail center in a trade area encompassing more than 104,000 predominantly rural residents drawn by anchor tenants Herberger's, JC Penney and Target. Principal employers in the trade area include John Deere, Excel Corporation and Ottumwa is also home to Indian Hills Community College which has an enrollment of 3,500 students. Company assumed control in June of 2012 and currently has 35,000 under lease contract along with an additional 55, 000 of Letters of intent. Successfully lowered expenses by 40% and new tenants already opened by Lexington Realty international are Rue21, and a local restaurant.

#### Paul Bunyan Mall

#### 298,000 square foot shopping center

Bemidji, MN

The Property is situated on a 26.92 acre site consisting of 297,803 square feet of rentable area featuring notable retailers such as JCPenney, Herberger's Radio Shack, Bath & Body Works, FootLocker, Dairy Queen, Jo-Ann Fabrics, GNC, and Famous Footwear. The greater Bemidji area, home to over 31,000 persons, is located in northwest Minnesota, and is a historically charming, progressive and beautiful north woods community. Bemidji is the regional cultural, shopping and medical hub to a vast area covering northern Minnesota and Southern Manitoba, Canada. The Property is 75% occupied by 28 tenants including JCPenney and Herberger's. Other tenants include such notable national retailers as Jo-Ann, Deb Shops, Foot Locker, GNC and Rue 21. Over 89% of the Property's gross leasable area is occupied by nationally recognized retailers. Property was assumed by company immediately upon Kmart vacating in January 2013. To date we have LOI's in place from several national retailers with the expectancy to have this mall 100% occupied by December 2013

#### **Hutchinson Mall**

# 214,115 square foot shopping center

#### Hutchinson, MN

Hutchinson Mall features more than 30 retailers including JCPenney, Running's, Dunham's Sports, and Cash Wise and is adjacent to Super Wal-Mart. Serving Hutchinson and McLeod Counties, the shopping center is located approximately 60 miles west of Minneapolis and 50 miles south of St. Cloud. Hutchinson is home to Hutchinson Technology, 3M and Ridgewater College. The many lakes and recreational facilities surrounding Hutchinson provide the area with a natural family atmosphere. Lexington Realty International acquired this property in May 2013 and within 30 days of acquisition, have already identified and procured LOI's to retenant and stabilize the centers tenancy, bringing it to 100% occupancy with national permanent tenants.