

English Interview 15 Normal Questions Tra...

1. Tell me about yourself?

Tell me about yourself? Can you tell me a little about yourself? Could you please tell me about yourself?

Three parts answer:

- **Present** – Where you are now?
- **Past** – Where you worked before?
- **Future** – Where you want to be in the future?

At the moment,

- I am working at ChinaSoft International Corporation as a programmer.
- I am working at a telecommunications company as a software developer.
- I am the team leader of a group of software engineers.
- I have been a team leader for several years and it has been a really rewarding and challenging experience.

Before that,

- I was in a similar role at a different company in my country.
- I was the leader of a team of 15 people in software development.
- I graduated from university with a degree in electronic information engineering.

Now,

- I would love to advance in my career with a higher level role.
- I would love to find a new position in an international company with more travel opportunities.
- I am looking for a change of career with new challenges and learning.
- I am looking to find new opportunities at a senior level. I feel my experience has prepared me for new exciting challenges.

2. What are your key strengths?

What are your key strengths? What are your best strengths? What are your strong points?

- I am good at working as part of a team and helping others.
- I'm very good at meeting deadlines and **getting my work done/delivering my work on** time.
- I am really good at solving problems.
- I am very adaptable to change and self-motivated.
- I have a very strong work ethic.
- I have analytical skills and a good eye for details.
- I have good listening skills.
- I always do my best to have a good relationship with everyone, always helping and encouraging my team to work better.

- I also have some experience working in an industrial environment, so I can bring some new ideas with my experience.
- I'm really good at motivating and leading people, I have been a team leader for several years and over the years I have learned to see the best characteristics in the team and make sure each team member is playing to their strengths.

3. Why should we hire you?

- I think my experience and skills make me suitable for the job.
- My skills are a really good match for the kind of person you are looking for.
- Because it's my lifelong dream to work in this area and to have a position of responsibility.
- I know that I have so many things to learn with my future team mates, of course, but I learn really fast and I will do my best to achieve the company's goals.
- I have worked in positions very similar to this one and I was able to manage the workload really well and I am sure I would be able to **hit the ground running** in this role.
- What really sets me apart or makes me different is my ability to work consistently in a high pressure environment, I have learned over the years to have a good work life balance and really learn to **switch off from work** at home but be able to give 100% at work.

4. What are your weaknesses

What are your weaknesses/weak points?

Two parts answer:

- Confession
- Recovery

Confession

- I feel my weakness is impatience.
- I have to admit that I sometimes need to be a better listener.

Recovery

- But I am working to get better at this.

Confession and Recovery

- I feel that my weakness is my shyness or my lack of experience, but I have been working on this for a long time.
- I think that my lack of experience is my main weakness but I feel this could be a good thing as I'm always enthusiastic to learn new things.
- I think my biggest weak point is that I sometimes **fixate** too much on small details, I have really been working on learning to stop and look at the bigger picture, even when in the middle of a project and learn to make smarter decisions.
- I think my biggest weak point is that my work can be a little slow sometimes because I always want everything to be perfect but then things take too long.

5. Where do you see yourself in 5 years?

- In the next 2 to 3 years, I see myself improving as much as possible in my job performance here.
- I see myself working with an organization where I can build my career.
- I plan to develop professionally as much as possible and really understand my role at work.
- And after that, I would love to get a management position/ a high position in the company.
- I would like to be in a position to take on more responsibility and get a lot of experience.
- In five years time I would really like to **establish my career** and be making a real contribution to the company.
- In the next 2 to 4 years, I see myself building my career being a positively recognized professional and developing professionally as much as possible.
- Well I'm really excited about this opportunity and I think with time and experience I could take on more responsibility and maybe a senior role at this company.
- Over the next five years, I plan to really focus on my skill set. I hope to train and upskill as much as possible. Working with software, there is always something new to learn.

6. Why do you want this job?

- I think this job is a fantastic opportunity to work for a great company.
- I see this job as a excellent opportunity to deveplop a long term career.
- I want this job because it involves a lot of working with people, because I really enjoy working with people and I have a lot of experience with this.
- This company has a very good reputation and I think I can really help the company with my skills.
- I want this job because this company is one of the best in IT and Engineering. I've admired the company for a long time.
- I think it's exciting to work for a startup company, to have the chance to work on something from the ground up and create something new for the market.
- I would love to work here because I would really want to take my career to the next level and work with a team that is very talented where I can contribute but also learn a lot and grow professionally.

7. Why did you leave your last job?

Why did you leave your last job? Why do you want to leave your current job?

- I left my last job to travel.
- I left my previous job to look for new opportunities and take a new step in my career.
- I was let go/ laid off.
- I would like to leave my current job because I'm looking for new opportunities to grow and develop a career. The promotion opportunities at my current job are limited.
- I have been at my current company for 3 years now, and have learned a lot from working with some amazing people. But, I am starting to feel like I need some new challenges. I'm interested in this position because it will give me new challenges and opportunities to grow in the company.

- There is no room for promotion where I am currently working, all my supervisors are really happy with my work and sorry to see me go, but I really want to get a better higher paid position with more responsibility.
- Well I have been working as a team member for several years and that experience has been really valuable but now I feel I am ready to lead my own team.

8. When are you available to start?

When are you available to start? How soon are you available to start?

- I can start in a few days.
- I'm available to start by next month.
- I am finishing an important project with the company and I need to stay until it's finished. I will be ready to start in 2 weeks.
- I have a few projects to **get wrapped up** before I can leave, as well as basic training for my replacement to ensure a smooth transition, so I think 4 weeks is how long I need.
- Well as you know for me to take up this position I will need to **relocate** so I think realistically I could take up the position at the start of May.
- I think realistically I could start next month. I need to **give written notice** to my current employer 4 weeks before the end of my current employment.

9. How do you deal with pressure or stress?

How do you deal with pressure or stress? How do you manage/handle pressure?

- I actually work better under pressure and I get great results from working under pressure.
- I enjoy the pressure of a deadline and sometimes I do my best work under pressure.
- I handle pressure really well and I stay calm during stressful situations.
- When working under pressure I think the most important thing is to **prioritize** my work and not **get overwhelmed**.
- When working under pressure I **focus on the task at hand** to maintain the quality of my work.
- I manage stress by going to the gym, having a good work life balance, and maintaining good communication with my colleagues.
- I understand the necessity of deadlines and work under pressure but I handle pressure really well, always trying to stay calm and focus on prioritizing my work step by step, doing my best and avoiding to deliver something wrong. And after work I manage my stress by drinking with my friends or playing video games.
- Although working in this kind of environment can be stressful, I think clear communication with the team is key, when team members take on too much work but don't realize it, it's up to me the team leader to make sure they get as much support as they need.

10. How did you hear about the position?

- I heard about the position from one of my current colleagues.

- I was researching companies in my area online, I was impressed with the recent projects you are developing and I decided to apply.
- I was contacted by a recruiter/ a recruitment agency.
- I saw the job posting on a website and I immediately felt that I would be a good fit for the kind of people you are looking for.

11. What do you know about our company?

- I googled your company and saw some good reviews. I also saw that past employees said only good things about you on social media.
- I know the company specializes in giving technical support for big companies and I know the company provides training for engineers.
- I know that your company is **expanding** quickly due to success in new markets, it would be exciting to be part of something new and facing new challenges.
- I know that the company has a great reputation for being diverse and creative with its marketing campaigns, that's something that really interests me about this position, the creativity and space to try new ideas.

12. Do you have any questions?

- Could you describe a typical day in this job?
- Can you please tell me more about the day to day responsibilities?
- What are you looking for in a candidate?
- How long have you been at the company?
- What's the best thing about working here? What do you enjoy most about working for this company?
- Who should I stay in touch with? When can I expect to hear from you?
- What do you think are some of the company's biggest challenges right now?
- What are the expectations of me in my first 30 days working here?

13. What are your salary expectations?

- According to the Clearwater salary survey for this position and my experience, the average salary is \$5K, and I feel I would be comfortable with something around it.
- I'm open and flexible about salary, my priority is to make a contribution to the company and receive a fair salary in return.
- What kind of salary are you able to offer for this role?
- I understand that positions similar to this one pay approximately 5,000 dollars in our region.
- With my experience, I would like to receive something between \$Y and \$Z **annual salary/ per year**.
- Well before I answer I would need to **have a clear idea of** the responsibilities and duties involved before I can give you a clear answer.
- My **minimum salary requirements** are 45,000 euros per year, I have worked in similar positions as this one and I **have a good understanding of** the responsibilities involved.
- Well the big priority for me is to find a position that is a good find and I'm sure you can offer competitive salaries for the industry average.

14. Describe your personalities?

Describe yourself in three/five words? Describe your personalities?

- **Honest:** I'm an honest person has a lot of integrity. Not lying or cheating.
- **Resourceful:** I'm able to think of creative solutions in difficult situations. I'm able to solve problems quickly with intelligent solutions.
- **Reliable:** Consistently good in quality or performance. I'm able to be trusted with responsibility.
- I consider myself a really **reliable** person, if you ask me to get something done or if another team member needs help, I'm always happy to **help out**.
- **Responsible:** I have good judgement. I'm able to act correctly and make decisions on my own.
- **Customer focused:** I'm always focused on the customer's needs.
- **Conscientious:** I really pay attention to details. I **put a lot of effort into** my work.
- **Easy going:** I'm able to stay calm in stressful situations.
- **Friendly:** I **get on** very well with my colleagues.
- **Adaptable:** I adapt my performance and duties to different situations.
- I'm a really **curious** person, always interested to learn more about the job and how things work together.
- I'm a really **dedicated** and **committed** person, I'm very **passionate about** my work.

15. What do you like to do in your free time?

- In my free time I like to travel.
- When I have some free time I like going for walk.
- When I get some time off I like to go cycling.
- I spend my free time travelling.
- I really like to **get outdoors** and be in nature for a few hours when I can, it really helps with my stress.
- I really love to eat out in nice restaurants and try new kinds of foods, I'm really into cooking as well.