



COMPANY PROFILE



About Us

Founded in 1996, ACE MICRO has grown through successful provision of services to clients and customers from the industrial, commercial, service and retail sectors of the Kenyan market and the wider region. Specialising in hardware distribution, software resale, support and maintenance services, we provide technology solutions that take on a professional and personalized approach. ACE MICRO is backed by demonstrable expertise, in developing the most efficient and effective IT solutions and services.



Mission

Providing the best Information Technology equipment and support services.



Vision

To create profitable enterprises by providing technology that reduces total cost of ownership and is relevant for the present and the future.



Values

- Market focus - keen understanding of the Kenyan market and the implications for our business customers
- Responsive - anticipation and adaptation to market demands through effective business partnerships
- Service expertise - solutions designed and implemented to meet customer needs,
- Open systems - integration and compatibility to give the most effective mix of hardware and software



SOLUTIONS



1. CLOUD SERVICES

ACE MICRO is a Cloud Service Provider, offering cloud solutions that are cost effective, reliable, accessible and secure. The cloud offering includes;

- Cloud Connect Backup as a Service (Cloud BaaS)
- Cloud Connect Disaster recovery as a service (Cloud DRaaS)
- Infrastructure as a service (IaaS)
- Hosted apps platform offerings for some key business applications.
- Our cloud clients are able to back-up/replicate workloads such as;
- VMware/Microsoft Hyper V/Nutanix/Oracle VM/XenServer VMs,
- Windows/Linux Physical servers,
- Cloud VMs on AWS, Azure, Google,
- Microsoft Office 365 data,
- PCs & Laptops.

What our clients enjoy;

- Infrastructure as a Service (IaaS) platform on VMware vCloud Suite or Hyper V.
- Hosted apps - for Microsoft Dynamics, SAP ERP systems, CRM, HRMIS, Zimbra and other business apps.
- Unlimited restores – file, Folder, disk, application items etc.
- Fast and flexible Partial or full site DR failover and fallback.
- Recovery assurance, including support for sure backups & Sure replicas and failover testing and alternating production between sites.
- Veeam orchestration – Cloud DR health checks, automated testing, dynamic documentation, DR plans & Executive level reports.
- End to end service – including incident support, advisory services, Health checks, DR testing, data recovery and IT infrastructure recovery.
- End to end data encryption – At source, at rest & in-flight.
- Back-up copy jobs & WAN accelerated backups for environments with slow WAN links.
- Ability to manually port huge backup files from the cloud to customer environments and vice versa in the event of slow WAN links.

2. NETWORKING SOLUTIONS

Ace Micro Services, deploys networking solutions that are secure and easy to use to ensure uncompromised data protection against all types of threats, thereby reducing security complexity and lowering total cost of ownership.

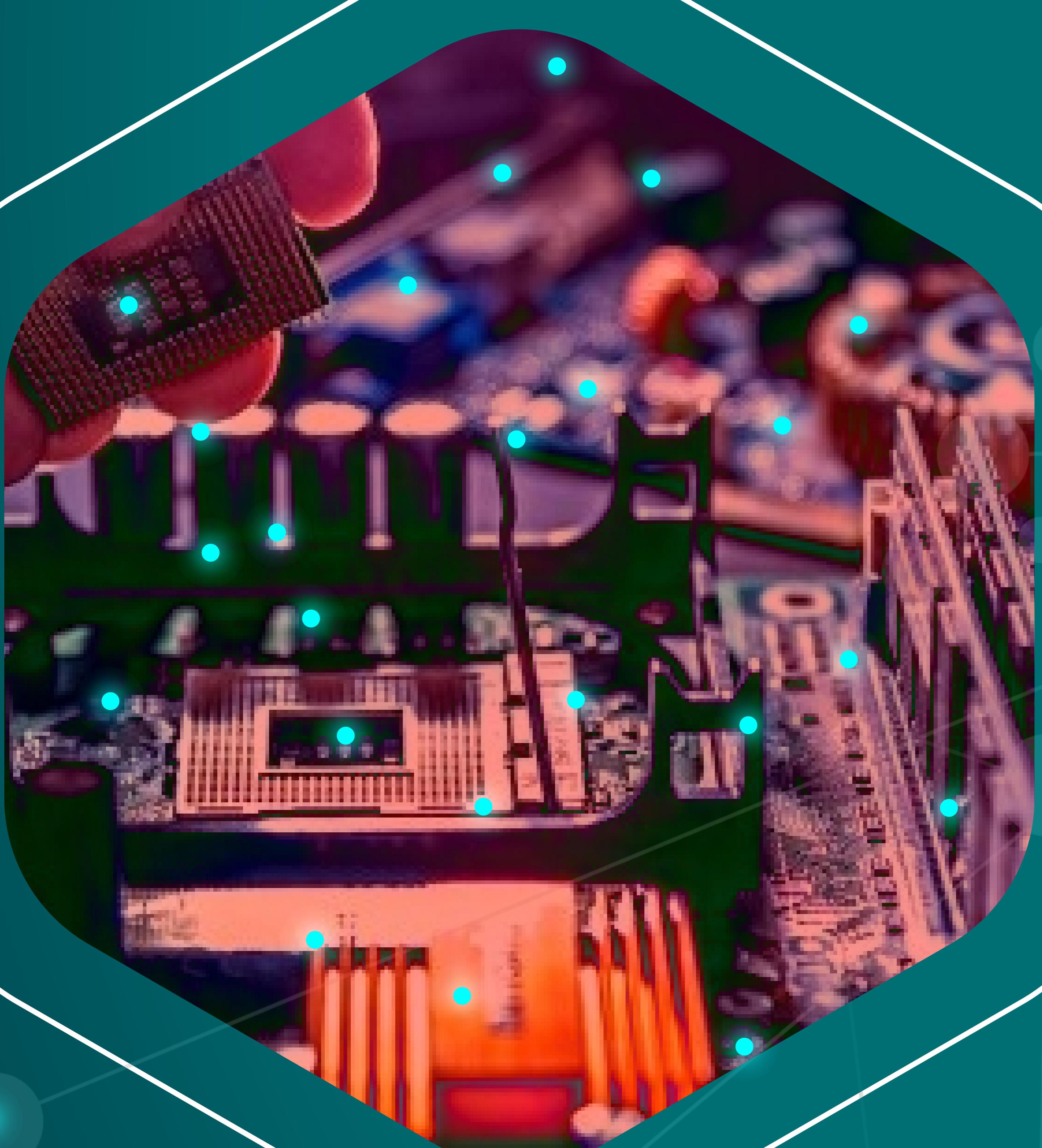
- Sophos
- Cisco
- Palo Alto
- Fortigate
- Symantec
- Juniper
- HP

Customer Relationship Management

3. MANAGED IT SERVICES

ACE MICRO provides managed services that ensure that take a load off your day-to-day operations. Our managed services help clients strategically to improve on their employees' operations and to also cut on expenses.

- OS, Database, and application access management
- Proactive server monitoring and administration services
- Managed cloud security services
- Managed business services
- Service desk
- Application configuration and tailoring
- Database application troubleshooting
- Vendor interfacing



PRODUCTS

Hardware

Purchasing your I.T. hardware from ACE MICRO Services provides peace of mind to all our clients that they are purchasing products that are best suited for their needs, be it business or personal.

We achieve this by providing market-recognized hardware, at competitive prices with assured warranties. Our hardware products are used to create solutions that allow enterprises and individuals to increase productivity, improve customer satisfaction and strengthen their competitive advantage.

We have invested in reseller relationships with world class information technology infrastructure providers, allowing us to build systems that are not vendor-centric but tailored to clients' specific needs.

1. COMPUTERS

a) Desktop



i) Hp



ii) Dell



iii) Lenovo



iv) Mecer



v) Apple

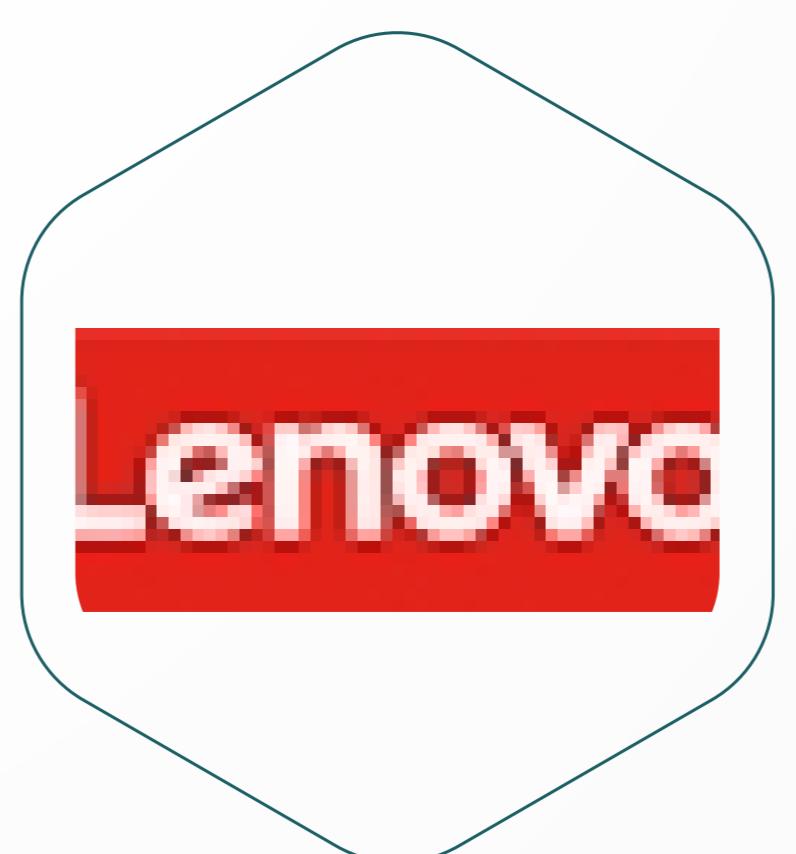
b) Laptops



i) Hp



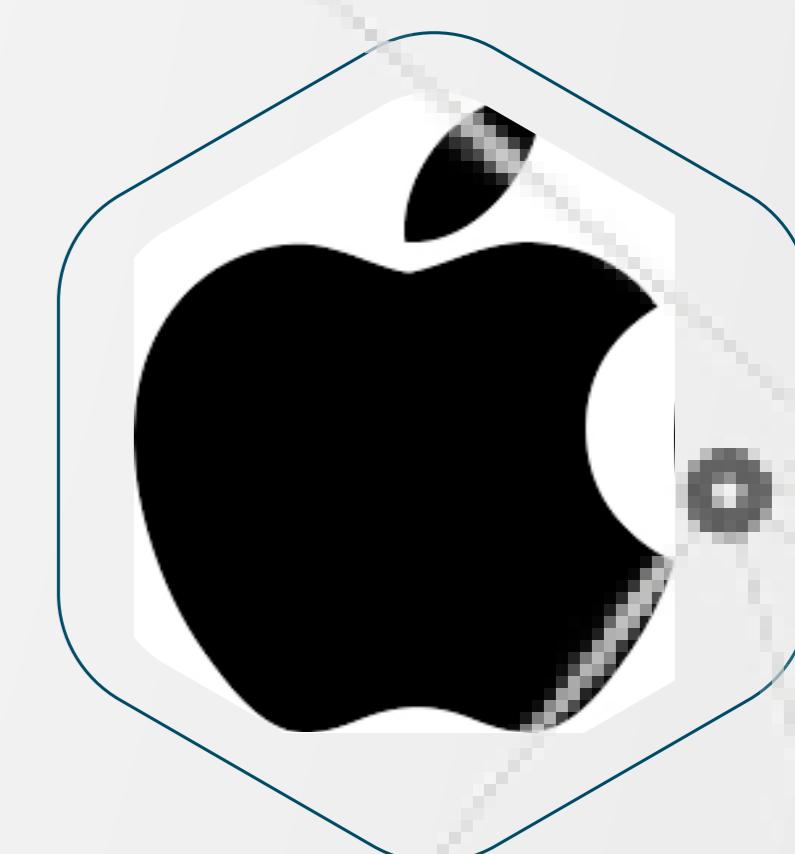
ii) Dell



iii) Lenovo



iv) Mecer



v) Apple



vi) Asus

2. SERVER & SERVER MANAGEMENT

a) Servers

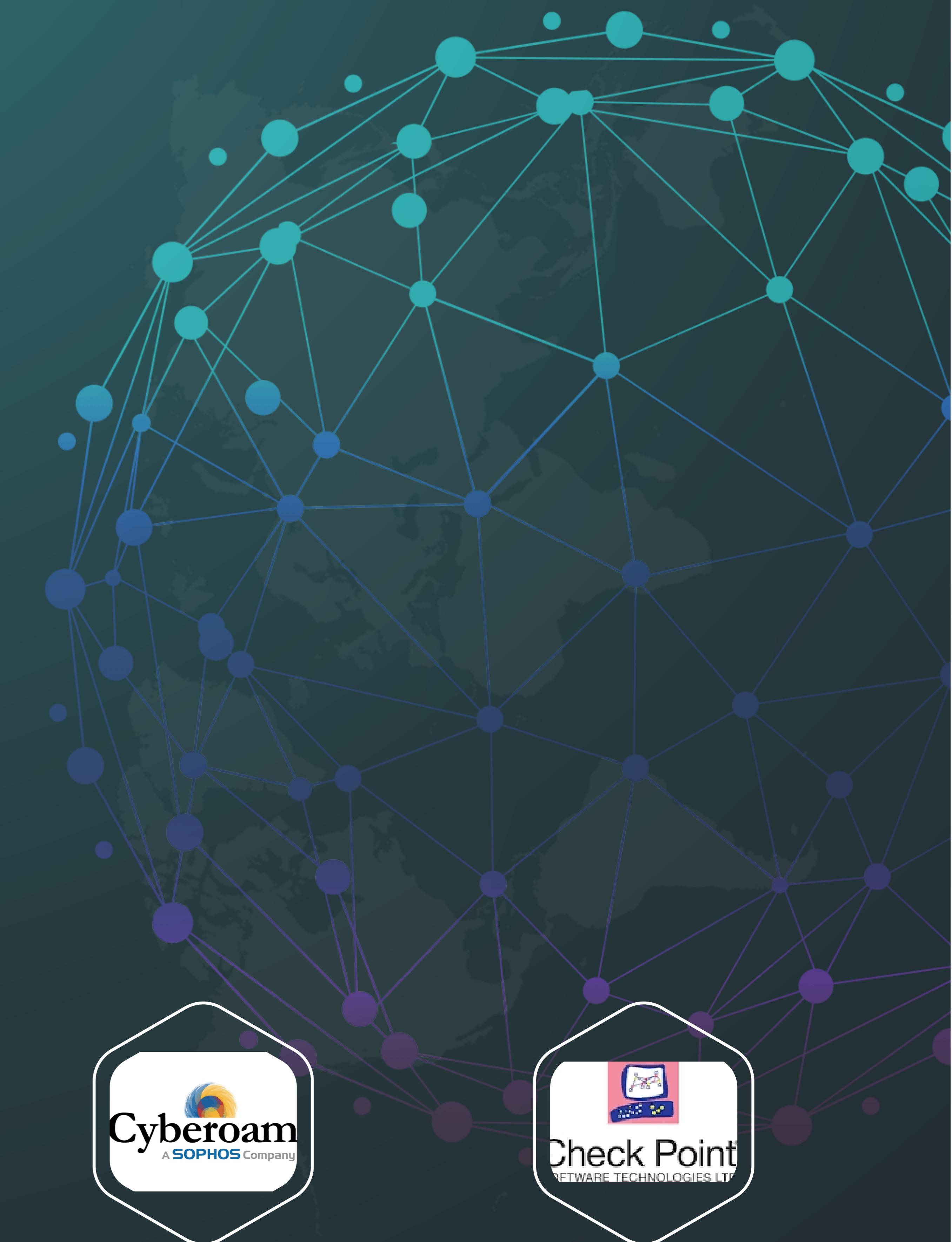


3. NETWORKING PRODUCTS

a) Network Security



c) Thinclients



b) Telephony Systems



Cisco

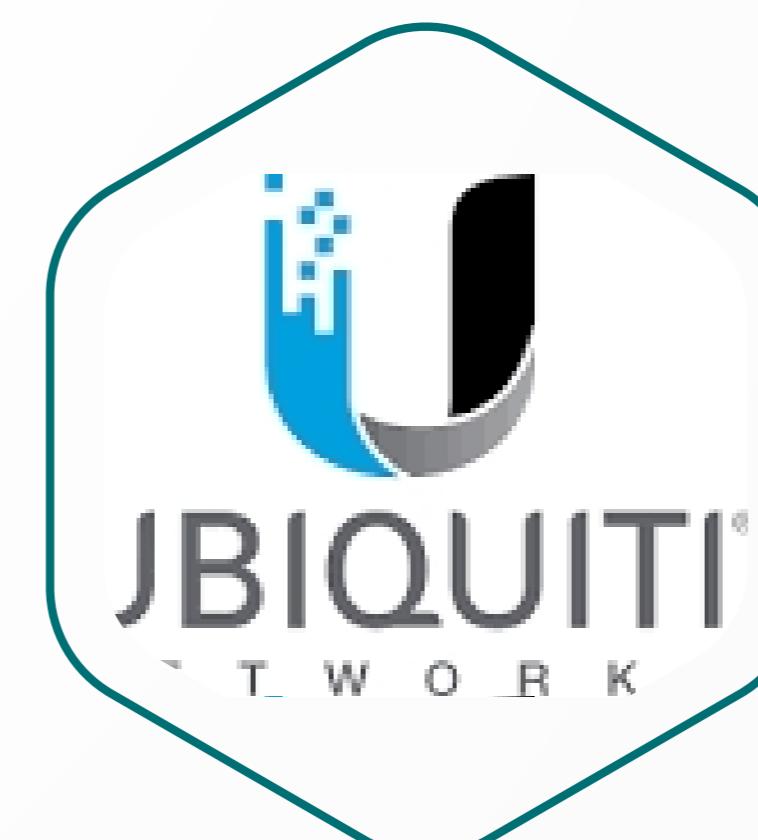


Yealink

c) Wireless Network



Hp



Ubiquiti



Dlink



Siemons



Giganet



Toten



Juniper



Cisco

3. PRINTERS, SCANNERS & PRINT SUPPLIES

a) Printers

i) Inkjet



Hp



Brother



Epson

ii) Laser



Hp



Brother



Epson

iii) Dotmatrix



Hp



Brother



Epson



b) Consumables

i) Toners



Hp



Brother



Epson

ii) Cartridges



Hp



Brother



Epson

iii) Ribbons



Epson

iv) Labels



Brother

c) Barcode Scanners



Intermec

5. POWER, COOLING & RACKS

b) Power Inverters



APC



Tripp Lite

6. DATA STOREGE

a) Network Attached Storage



Synology



EMC



PRODUCTS

Software

At ACE MICRO, we have partnered with leading software vendors to offer custom software development services, giving our clients lasting value by organizing and streamlining operations, maximizing revenue opportunities and providing competitive advantage.

1. Business

ACE MICRO has partnered with industry-leading providers of Enterprise Resource Planning (ERP) systems to provide solutions that incorporate the customisable systems to manage an enterprise's functions, to drive information flow between business functions and manage stakeholder relationships.

2. Security

ACE MICRO helps enterprises and individuals secure their data, providing solutions that are uncompromised protection against all types of threats, reducing security complexity and lowering total cost of ownership.





- Maple Court, Westlands, Close off Westlands Road
- 0713 - 797915
- P.O Box 66778-00800 Nairobi
- www.acemicroservices.com