

Trade-In Value

The Kelley Blue Book® Trade-in Value is Kelley Blue Book's estimate of what a consumer can expect to receive from a dealer for a trade-in vehicle assuming an accurate appraisal of condition. This value will likely be less than the Kelley Blue Book® Private Party Value because the reselling dealer incurs the cost of safety inspections, reconditioning and other costs of doing business.



Trade-In Range The Trade-In Range is Kelley

Blue Book's estimate of what a consumer can reasonably expect to receive this week based on the style, condition, mileage and options of the vehicle when they trade it in to a dealer. However, every dealer is different and values are not guaranteed.



Red Zone (Trade In)

The red zone falls below the Trade-In Range. Special circumstances such as unusual color and excess inventory may contribute to values shown in this zone.



White Zone (Trade In)

The white zone falls above the Trade-In Range. Special circumstances such as exceptionally low supply with high demand for certain vehicles may contribute to values in this range. Most owners should not expect to receive a value in this area.



Good Price Deal Indicator

Indicates the vehicle is priced above the average but still within range of the Trade-In Range for the vehicle. The vehicle history is also checked for any reported major repairs, accidents or title conditions, based on record availability.



Great Price Deal Indicator

Indicates the vehicle is priced below the average Trade-In Range for the vehicle. The vehicle history is also checked for any reported major repairs, accidents or title conditions, based on record availability.

Transaction Data

This meter represents a sample range of recent transaction prices for vehicles of the same year, make and model as the vehicle specified, but sometimes with a different style and/or equipment. Analyzed transaction prices exclude taxes,

DMV fees, documentation fees, other dealership charges and any available offers from the OEM or dealer.

Based On The Following Condition: Good (50% Of All Cars We Value)

Has some repairable cosmetic defects and is free of major mechanical problems

May need some servicing

- The paint and bodywork may require minor touch-ups
- The engine compartment may have minor leaks
- Has only minor rust and corrosion, if any
- The body may have minor scratches or dings
- The windshield and interior have minor blemishes characteristic of normal wear
- Wheels may have minor repairable scratches or scrapes
- All tires match and have at least 50% of tread remaining
- Though it may need some reconditioning, it has a clean title history and will pass a safety and smog inspection
- Some service records are available

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