

BorderGuard Technologies

The background is a dark blue gradient. It features a pattern of white binary code (0s and 1s) scattered across the upper half. From the bottom center, a dense cluster of thin, glowing white lines radiates upwards and outwards, resembling a fiber-optic network or a data stream. There are also some faint, larger white dots and lines in the upper left quadrant.

Presents

Leveraging AI driven solutions to
protect businesses from regulatory
risks and export violations





3D SYSTEMS®





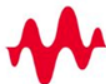
3D SYSTEMS™

AIRBUS

Honeywell



RTX



KEYSIGHT
TECHNOLOGIES

NORTHROP
GRUMMAN



ITT

 **BOEING**  **FLIR
SYSTEMS**



L3HARRIS™

MEGGITT

AV
AeroVironment™



APPLIED
MATERIALS®



3D SYSTEMS

AIRBUS Honeywell



RTX

KEYSIGHT
TECHNOLOGIES

NORTHROP
GRUMMAN

BOEING



L3HARRIS

AV
AeroVironment

MEGGITT

intel APPLIED
MATERIALS



ITAR stands for International Traffic in Arms Regulations, which is a set of US government regulations that control the import, export, and temporary import of defense articles and services



3D SYSTEMS

AIRBUS Honeywell



RTX

KEYSIGHT
TECHNOLOGIES

NORTHROP
GRUMMAN

BOEING



L3HARRIS

AV
AeroVironment

MEGGITT



APPLIED
MATERIALS



Per Violation

\$1,000,000



Just the average of
cases we studied

\$46,000,000



Additionally, risk of jail time
for individuals involved and
significant damage to their
corporate reputation.

Why non-compliance happened?

When sharing data internationally with global partners, organizations may encounter risks such as:

1. Accidental Violations
2. Willful Failure to Comply
3. Failure to Register Or Obtain License
4. Omission of Facts in Documents
5. Wrong employees getting access to data



What could be a solution?



- ★ Solution that could help to avoid accidental violations.
- ★ Solution that can help guide individuals with sensitive data.
- ★ Something that can keep check on the laws and tell the need to obtain licenses
- ★ Something that can keep check on data going in the right hands

We Introduce you to:



“**ComplianceXpert**”





We Introduce you to:

“**ComplianceXpert**”

- 
- Expert-Guided Data Tracking
 - Targeted Employee Training
 - Automated License Management
 - Data Sharing Guidance
 - Real-Time Legal Updates

End user view

ComplianceXpert

Securing the Nation

Recipient

- China
 - Employee 1
 - Employee 2
 - Employee 3
 - Employee 4
- Germany
- United Kingdom

Notification

Settings

Logout

Help

Project_Eagle_Flight_Control_Technical_Data_ITAR

Paula walker
Marketing head

Name	Employee 1	Security Clearance	NONE
Position	Program Manager	Individual Licenses	DARTY
Department	Operations		
DPT-Code	OPT-SUP		

ITAR Regulations

§ 125.4 Exemptions of general applicability:
The following exemptions apply to exports of technical data for which approval is not needed from t

Licenses Required

PART 125—LICENSES FOR THE EXPORT OF TECHNICAL DATA:
The controls of this part apply to the export of technical data and the export of classified ...

Recommended Courses

Safeguarding Technical Data

Chris Wilson
Export Mgr Manager

A+

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.

ITAR-Compliant Data Exports

Jonathan Patterson
Senior Cell Designer - Project Orion

A+

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.

End-User Screening

Tahereh Karagi
Global Strategic Relationship Coordinator

A+

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.

ComplianceXpert

For ITAR Expert to guide software

ComplianceXpert
Securing the Nation

Security Level

Data Access

Recommend Courses

Laws Applied

Dashboard

Notification

Settings

Logout

Help

Explore courses...

Donna Stroupe
ITAR Expert

Courses

All Course



Introduction to ITAR

Olivia Wilson
Expert in Design

A+

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.



ITAR Basics for Non-Compliance

Jonathan Patterson
Senior UI Designer - Third Unlimited

A+

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.



Export Licensing and Approvals

Takehiro Kanegi
Senior Teacher - Mathman and Mathman

A+

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.



Safeguarding Technical Data

Olivia Wilson
Expert in Design

A+

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.



ITAR-Compliant Data Exports

Jonathan Patterson
Senior UI Designer - Third Unlimited

A+

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.



End-User Screening

Takehiro Kanegi
Senior Teacher - Mathman and Mathman

A+

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.

What makes us better?

Feature	Compliance Xpert	NextLabs	IBM Watson Compliance	SAP Global Trade Services
AI-Guided Employee Training	✓	✗	✗	✗
Real-Time Legal Updates	✓	✗	✓	✗
License Management	✓	✓	✓	✓
Access Control	✓	✓	✓	✓

Roadmap to Success

Building Prototype

Prototype of the AI model and UI with basic features of required design



Developing AI model

Developing and training the model along with website



Marketing

Market the model through multiple platforms like LinkedIn and summits



Licensing and Regulations

Identifying the licenses and regulations required to deploy the business model



User Testing and Feedback

Testing the model with multiple users and document their feedback and update the model based on their feedback



Release

Deploy the model with organizations through tie-ups and subscriptions



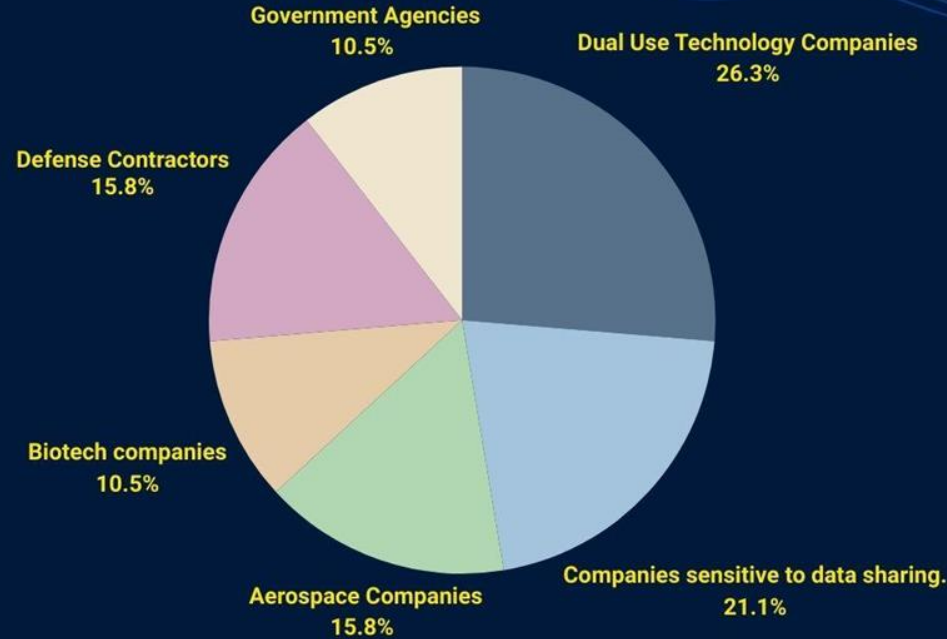
Our Targeted Customers:

SOM (Serviceable Obtainable Market)

- Dual Use Technology Companies
- Companies that are very sensitive to data sharing.

SAM (Serviceable Addressable Market)

- Aerospace Companies
- Healthcare and Biotech companies
- Defense Contractors
- Government Agencies and Regulatory Bodies





Human Resource Costs

Major Expenses Areas

- Covers salaries, office expenses, and collaboration with compliance experts.
- Estimated Share: 65% of total expenses (\$500,000–\$520,000/year).



Software development and testing

- Includes platform creation, real-time monitoring, and rigorous testing for compliance.
- Estimated Share: 25% of total expenses (\$200,000–\$210,000/year).



Marketing and Outreach Costs

- Focuses on expos, digital campaigns, and outreach efforts.
- Estimated Share: 10% of total expenses (\$115,000/year).

Revenue Model: Driving Value Through Compliance

Customer will be charged on monthly bases on following plans:

Basic Plan

Small businesses or startups with minimal export control needs

Expert Plan

Medium-sized enterprises with more extensive compliance requirements.

Custom Solutions

Organizations with specialized regulatory requirements or sensitive data management needs

MEET OUR TEAM



Sandilya Mekala

CEO



Diksha Mulchandani

Data Scientist



Keyur Thakkar

Project Manager



Taha Mahmood

Machine Learning
Engineer



Sheikh Majid

Data Scientist

A Special Thanks to Our Mentor



Mahesh Vinayagam

CEO & Founder qBotica Inc