

# SHEKHAR SHARMA

**Email:** sharmashekhar992@gmail.com

**Phone:** +91-9930825652

**Location:** Mumbai, India

**LinkedIn:** [linkedin.com/in/sheksharma](https://www.linkedin.com/in/sheksharma)

**Portfolio:** [shekhar-sharma-portfolio.vercel.app](https://shekhar-sharma-portfolio.vercel.app)

## KEY ACHIEVEMENTS

- Led GenAI platform serving 500+ medical researchers | Reduced insight time 50% | Secured \$200K funding
- Scaled SAMD patient app to 3,000 users in 8 weeks (3x faster than target) | Zero compliance violations
- Built and shipped PI Planner SaaS tool in 3 weeks using AI-powered vibecoding | Live on Vercel

## PROFESSIONAL EXPERIENCE

*Deloitte Studios -- Deloitte USI*

**April 2019 -- Present**

### **Senior Product Manager -- Pfizer GenAI Knowledge Mining Platform**

*2023 -- Present*

- Delivered 10+ major features across 4 quarterly releases, reducing researcher query-to-insight time from 12 hours to 6 hours and driving 40% increase in daily active users (500+ researchers).
- Secured \$200K incremental funding by building 3 rapid MVP prototypes in 2 weeks using AI-powered no-code tools, accelerating requirements validation by 60%.
- Orchestrated cross-functional collaboration across 15-person engineering team, data science, UX, and medical SMEs, maintaining 95% on-time delivery rate across 4 consecutive quarters.
- Launched advanced search with semantic filtering and citation tracking, increasing platform retention from 60% to 85% and enabling \$1.2M contract expansion.
- Established quarterly PI planning process and backlog governance framework, improving sprint predictability from 65% to 90%.

### **Platform Product Manager -- Kroger Mobile Platform**

*2022 -- 2023*

- Accelerated feature rollout by 30% through modular API architecture and reusable platform components, enabling 12 new capabilities across 15,000 frontline devices in 8 months.
- Reduced mobile app crash rate from 4.2% to 1.1% through API stability improvements, preventing ~\$500K in annual lost productivity across frontline retail operations.
- Improved frontline task efficiency by 20% (saving 45 minutes per worker per week) through workflow optimization and UX collaboration on inventory scanning flows.
- Transformed release cadence from monthly to bi-weekly sprints while maintaining 98% uptime, doubling deployment velocity.

## **Product Owner -- Eli Lilly SAMD Applications**

*2019 -- 2022*

- Scaled patient onboarding to 3,000 users in 8 weeks vs 24-week target (3x faster), enabling early clinical trial start and preventing \$2M delay penalty.
- Redesigned onboarding journey from 24 steps to 12 steps (50% reduction) while maintaining FDA 21 CFR Part 11 compliance, improving completion rate from 72% to 94%.
- Delivered 3 regulated patient-facing mobile applications (1 SAMD Class II diabetes product, 2 onboarding apps) with zero compliance violations across 8 FDA audits.
- Spearheaded cross-functional PI planning and quarterly releases with clinical, regulatory, and engineering teams across 3 time zones, maintaining 92% sprint velocity consistency.
- Translated complex medical workflows into compliant digital solutions through 30+ requirement workshops with clinical SMEs and regulatory affairs.

*Product Manager -- CRMNEXT*

**2017 -- 2019**

- Increased platform adoption by 35% across 8 banking clients through structured onboarding program and configuration optimization.
- Led 20+ client requirement workshops translating business needs into CRM configurations, reducing customization time by 40%.

*Associate Product Owner -- Bombay Stock Exchange*

**2016 -- 2017**

- Coordinated UAT across 5 internal digital platform releases, ensuring 98% defect-free deployment rate.
- Documented workflows for 15+ business processes, improving cross-team collaboration and reducing requirement clarification time by 30%.

## **PRODUCT PROJECT**

### **Smart Release Planner -- Agile Capacity Intelligence Tool | [Live Demo](#)**

*2026*

- Built and deployed full-stack release planning SaaS tool in 3 weeks using React, TypeScript, and AI-assisted development (GitHub Copilot); achieved 500+ hours of simulated team capacity analysis.
- Engineered release confidence scoring algorithm integrating team capacity, PTO, holidays, and velocity trends to predict delivery feasibility with 85% accuracy.
- Designed and prototyped complete UX using Figma Make and vibecoding techniques, eliminating need for separate dev team.

## SKILLS & COMPETENCIES

**Product Management:** Product Strategy, End-to-End SDLC, PI Planning, Quarterly Release Management, Backlog Prioritization, Stakeholder Alignment, OKRs & Metrics, Cross-Functional Leadership

**Platforms & Domains:** GenAI/LLMs, Enterprise SaaS, Mobile Applications (iOS/Android), Regulated Healthcare (SAMD Class II, FDA 21 CFR Part 11), Retail Operations

**Methodologies:** SAFe Agile, Scrum/Kanban, Design Thinking, Lean Product Development, Continuous Discovery

**Technical:** Figma, JIRA, Confluence, SQL (Basic), API Design Principles, UX Collaboration Tools, AI-Powered Prototyping (Figma Make, Lovable, Bolt.new)

## EDUCATION

### **Bachelor of Engineering -- Information Technology**

Atharva College of Engineering, Mumbai

## CERTIFICATIONS

- Certified SAFe® 6 Agilist (2025)
- Certified Scrum Product Owner (CSPO) (2025)