



**Connecting Africa
to the World**

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Project Description

- 1.28TB/s high capacity submarine fiber optic cable system
- Linking Africa to Europe and Asia via the Middle East
- Total route of 17 000 km with the undersea portion exceeding 13 500 km
- An African project for Africa by Africa

Key Personnel

- Brian Herlihy - CEO
- Jean-Louis Parmentier - COO
- Craig Wilson - CFO
- Christophe Albert - Construction Manager
- Greg Meneses - General Counsel

Contractors

- Tyco Telecommunications - construction
- Tata Communications Transformation Services (TCTS) - outsource network administration, operations and maintenance

Objectives

- Deliver infrastructure support for the growth of the ICT sector, in particular Business Process Outsourcing, call centers, pharmaceutical research industries and education networks
- Compliment GSM and fixed line national carriers
- Facilitating the development of a high volume, low cost market encouraging new industries to emerge, stimulating further demand
- Enhance greater regional cooperation
- Structured to align to the spirit of NEPAD, the Kigali protocol and the policy objectives of governments
- Committed to principles of open and equitable access to broadband

Funding & Shareholders

- Fully funded (November 2007) - US\$ 600 million
- Project debt provided by Nedbank Capital and Investec Bank
- 76.25% African owned. Remaining 23.75% is held by Herakles Telecom LLC (Project developers)
 - Industrial Promotion Services (26.25%), an arm of the Aga Khan Fund for Economic Development
 - Venfin Limited (25%)
 - Convergence Partners (12.5%)
 - Shanduka Group (12.5%)

Products and Services

- Open access to all service providers
- Capacity provided on protected SDH (Synchronous Digital Hierarchy) transmission electronics
- Connecting to PoPs anywhere in the world through partner relationships
- Customised solutions including Internet and global onward connectivity for voice and private line services
- Backhaul solutions to Nairobi, Kampala, Kigali and Johannesburg; continuously working with the landlocked countries to ensure that inland networks are built
- SEACOM offers two types of services:
 - Indefeasible Rights of Use (IRU) - Bandwidth ownership for the life of the cable
 - International Private Leased Circuit (IPLC) - Short term needs for bandwidth (< 5 years)