

History, Institutions, and Economic Performance: The Legacy of
Colonial Land Tenure Systems in India
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- Landlord districts systematically underperform the districts which had a direct mechanism
 - States with a higher proportion of landlord districts have much lower levels of public development expenditures
- There is no evidence of landlord districts being at a disadvantage historically

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- This paper:
 - There are no direct taxes on agricultural incomes in independent India
 - Therefore, a clean example of institutional overhang, underscoring how hard it is to reform the institutional environment

Background

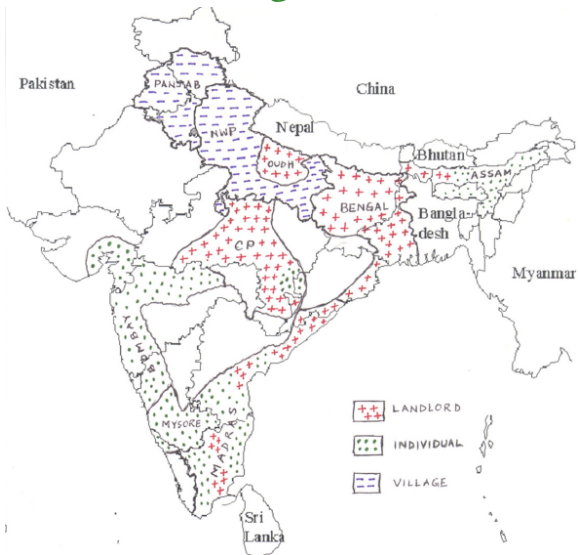


Figure: Map of India

Data

- **District level analysis**
 - Pros: larger sample size, more persistence in boundaries, harder to compute state level measures
 - Cons: Don't have measures of GDP or per-capita income

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- **Outcome variables**
 - Agricultural investment outcomes - irrigated gross cropped area, fertilizer used per hectare, and the proportion of area sown with high-yielding varieties (HYV) of rice, wheat, and other cereals
 - Agricultural productivity - crop yields

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 - Stock of health and education infrastructure
- For each district of British India, construct a measure of non-landlord control - proportion of land area not under landlords.

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$$y_{it} = \textit{constant} + \alpha_t + \beta NL_i + X_{it}\gamma + \epsilon_{it}$$

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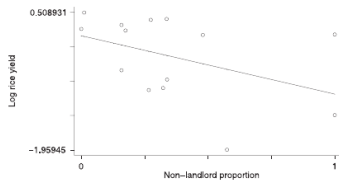
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 - Looking only at the difference between neighboring districts
 - Using IV: areas where the land revenue collection was taken over by the British between 1820 and 1856 (but not before or after) are much more likely to have a non-landlord system

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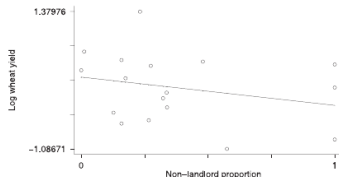
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- Tackle exogeneity concerns
 - Looking only at the difference between neighboring districts
 - Using IV: areas where the land revenue collection was taken over by the British between 1820 and 1856 (but not before or after) are much more likely to have a non-landlord system
- No state or district fixed effects

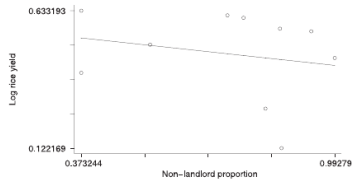
Yields in colonial period



A. Uttar Pradesh rice yields, 1870s



B. Uttar Pradesh wheat yields, 1870s



C. Tamil Nadu districts, 1911

Differences in geography and demographics

- (L areas) lower altitudes, higher rainfall

	Mean	Standard deviation	Difference ^a	Standard error of difference
<i>Geography</i>				
Latitude	22.19	5.60	-4.35***	(0.961)
Altitude	366.41	148.14	93.64***	(25.98)
Mean annual rainfall (mm)	1263.09	471.64	373.99***	(80.83)
Coastal dummy	0.1497	0.3579	0.084	(0.065)
<i>Top 2 soil types</i>	Black soil	0.2096	0.244***	(0.072)
	Alluvial soil	0.1677	-0.135**	(0.067)
	Red soil	0.5689	0.075	(0.090)
<i>Top-soil depth</i>	<25 cm	0.0181	0.016	(0.024)
	25-50 cm	0.1145	-0.076	(0.058)
	50-100 cm	0.2289	0.193	(0.075)
	100-300 cm	0.0904	0.135***	(0.051)
	>300 cm	0.5482	-0.268***	(0.088)
<i>Area share of various crops: 1956-1987</i>				
Area share of rice	0.366	0.298	-0.194***	(0.054)
Area share of wheat	0.149	0.157	-0.058**	(0.026)
Area share of other cereals	0.205	0.172	0.128***	(0.031)
Area share of oilseeds	0.067	0.088	0.065***	(0.013)
Area share of cotton	0.041	0.096	0.066***	(0.018)
Area share of tobacco	0.003	0.015	0.005**	(0.002)
Area share of sugarcane	0.031	0.053	0.005	(0.008)
Cash crops-to-cereals ratio	0.149	0.257	0.152***	(0.048)
<i>Demographics: 1961, 1971, 1981, 1991</i>				
Log (Population)	14.26	0.634	-0.088	(0.109)
Population density	36.44	85.92	-11.22**	(4.02)
Proportion of scheduled castes	0.1598	0.0733	-0.034**	(0.014)
Proportion of scheduled tribes	0.0980	0.1630	-0.010	(0.031)
Proportion rural	0.8102	0.1237	-0.066***	(0.023)
Proportion of working population in farming	0.7119	0.1352	-0.050*	(0.027)

Notes: Standard errors in parentheses, corrected for district-level clustering. * Significant at 10-percent level; ** significant at 5-percent level; *** significant at 1-percent level. For the area under different crops and demographics, the difference is calculated after controlling for year fixed effects.

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Agricultural investments and yields

(Mean non-landlord proportion = 0.5051 (s.d. = 0.4274))

- Investigate differences in 1956-85 period

Dependent variable	Mean of dependent variable	Coefficient on non-landlord proportion		Coefficient on non-landlord dummy	
		OLS Full sample (1)	OLS Excluding Bengal and Bihar (2)	OLS Full sample (3)	OLS Excluding village-based districts (4)
<i>Agricultural investments</i>					
Proportion of gross cropped area irrigated	0.276	0.065* (0.034)	0.066* (0.035)	0.077*** (0.027)	0.005 (0.032)
Fertilizer use (kg/ha)	24.64	10.708*** (3.345)	10.992*** (3.406)	9.988*** (2.301)	10.695*** (3.040)
Proportion of rice area under HYV	0.298	0.079* (0.044)	0.094** (0.043)	0.016 (0.032)	0.074* (0.038)
Proportion of wheat area under HYV	0.518	0.092** (0.046)	0.119*** (0.045)	0.031 (0.036)	0.107** (0.052)
Proportion of other cereals area under HYV	0.196	0.057* (0.031)	0.084*** (0.024)	-0.035 (0.025)	0.109*** (0.041)
<i>Agricultural productivity</i>					
log (yield of 15 major crops)		0.157** (0.071)	0.152** (0.074)	0.173*** (0.053)	0.089 (0.085)
log (rice yield)		0.171** (0.081)	0.195** (0.081)	0.099 (0.062)	0.173** (0.079)
log (wheat yield)		0.229*** (0.067)	0.228*** (0.070)	0.188*** (0.054)	0.143 (0.098)
No. of districts	166	166	143	166	109
Year fixed effects	YES	YES	YES	YES	YES
Geographic controls	YES	YES	YES	YES	YES
Date of British land revenue control	YES	YES	YES	YES	YES

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Robustness of OLS

- Total yields are 15 percent higher and wheat yields 25 percent higher

Panel A: Robustness checks

Dependent variable	Coefficient on non-landlord proportion	
	OLS Neighbors only (1)	IV Full sample (2)
<i>Agricultural investments</i>		
Proportion of gross cropped area irrigated	0.101** (0.041)	0.216 (0.137)
Fertilizer use (kg/ha)	10.589** (4.979)	26.198** (13.244)
Proportion of rice area under HYV	-0.015 (0.083)	0.411** (0.163)
Proportion of wheat area under HYV	0.078** (0.034)	0.584*** (0.163)
Proportion of other cereals area under HYV	-0.025 (0.024)	0.526*** (0.129)
<i>Agricultural productivity</i>		
log (yield of 15 major crops)	0.145** (0.061)	0.409 (0.261)
log (rice yield)	0.126 (0.098)	0.554* (0.285)
log (wheat yield)	0.253*** (0.084)	0.706*** (0.214)
No. of districts	35	166
Year fixed effects	YES	YES
Geographic controls	YES	YES
Date of British land revenue control	YES	YES

Panel B: First-stage regressions for IV

Dependent variable: Non-landlord proportion

Coefficient on	(1)	(2)	(3)
Instrument (=1 if date of British revenue control is between 1820 and 1856)	0.331*** (0.086)	0.430*** (0.092)	0.419*** (0.087)
R-squared	0.40	0.43	0.63
No. of observations	166	166	166
Geographic controls	YES	YES	YES
Date of British land revenue control	YES	YES	YES
Date of British land revenue control squared	NO	YES	NO
State fixed effects	NO	NO	YES

Notes: Standard errors in parentheses, corrected for district-level clustering. * Significant at 10-percent level; ** significant at 5-percent level; *** significant at 1-percent level. Each cell in Panel A represents the coefficient from a regression of the dependent variable on the non-landlord proportion. Data are from 1956–1987. Data for area under high-yielding varieties (HYV) is after 1965. Geographic controls are altitude, latitude, mean annual rainfall, and dummies for soil type and coastal regions. Instrument is a dummy that equals one if the date of British revenue control is after 1820 and before 1856.

Robustness of OLS

Panel A: Robustness checks

Dependent variable	Coefficient on non-landlord proportion	
	OLS Neighbors only (1)	IV Full sample (2)
<i>Agricultural investments</i>		
Proportion of gross cropped area irrigated	0.101** (0.041)	0.216 (0.137)
Fertilizer use (kg/ha)	10.589** (4.979)	26.198** (13.244)
Proportion of rice area under HYV	-0.015 (0.083)	0.411** (0.163)
Proportion of wheat area under HYV	0.078** (0.034)	0.584*** (0.163)
Proportion of other cereals area under HYV	-0.025 (0.024)	0.526*** (0.129)
<i>Agricultural productivity</i>		
log (yield of 15 major crops)	0.145** (0.061)	0.409 (0.261)
log (rice yield)	0.126 (0.098)	0.554* (0.285)
log (wheat yield)	0.253*** (0.084)	0.706*** (0.214)
No. of districts	35	166
Year fixed effects	YES	YES
Geographic controls	YES	YES
Date of British land revenue control	YES	YES

Panel B: First-stage regressions for IV

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- Total yields are 15 percent higher and wheat yields 25 percent higher
- IV results indicate that OLS results are not biased upward due to omitted characteristics

Are yields explained by investments?

- All measures are positive and strongly significant

	Dependent variables		
	Log total yield OLS (1)	Log rice yield OLS (2)	Log wheat yield OLS (3)
Proportion non-landlord	0.035 (0.053)	0.070 (0.063)	0.109 (0.063)
Proportion of gross cropped area irrigated	0.693** (0.112)	0.439** (0.096)	0.435** (0.117)
Fertilizer use (kg/ha)	0.007** (0.001)	0.004** (0.001)	0.001 (0.001)
Percent area under HYV	4.274** (1.122)	0.580** (0.063)	0.618** (0.070)
Adjusted <i>R</i> -squared	0.60	0.52	0.56
No. of districts	166	166	166
Year fixed effects	YES	YES	YES
Geographic controls	YES	YES	YES
Date of British land revenue control	YES	YES	YES

Notes: Standard errors in parentheses, corrected for district-level clustering. * Significant at 10-percent level; ** significant at 5-percent level; *** significant at 1-percent level. Data are from 1956–1987. Data for area under high-yielding varieties (HYV) is after 1965. Geographic controls are altitude, latitude, mean annual rainfall, and dummies for soil type and coastal regions.

Are yields explained by investments?

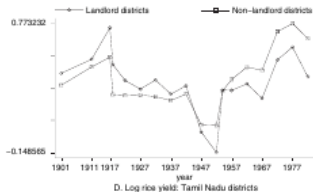
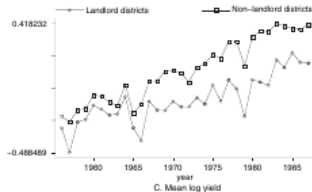
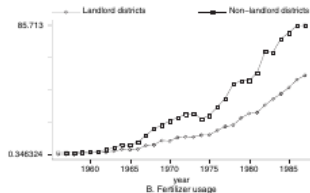
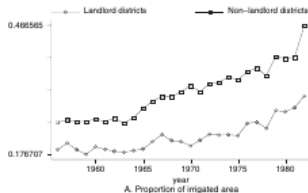
- All measures are positive and strongly significant
- Non-landlord variable is no longer significant

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	Log total yield OLS (1)	Log rice yield OLS (2)	Log wheat yield OLS (3)
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Geographic controls	YES	YES	YES
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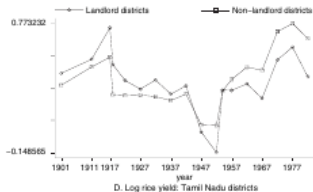
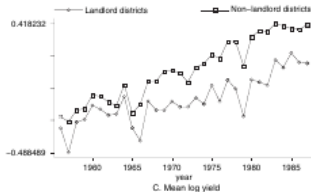
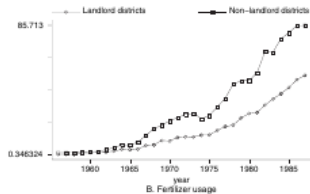
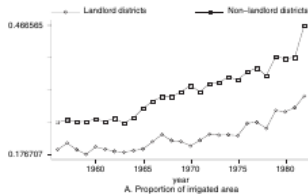
Investment and productivity

- NL districts not more productive than landlord districts in the colonial period



Investment and productivity

- NL districts not more productive than landlord districts in the colonial period
- NL areas overtake the landlord areas during the mid-1960s



When do the differences appear?

Panel A: Full sample

Dependent variable	Coefficient on non-landlord proportion		Difference (3)
	1956–1965 (1)	After 1965 (2)	
<i>Agricultural investments</i>			
Proportion of gross cropped area irrigated	0.046 (0.033)	0.079** (0.036)	0.033** (0.016)
Fertilizer use (kg/ha)	1.026** (0.425)	15.581*** (4.763)	14.55*** (4.44)
<i>Agricultural productivity</i>			
log (yield of 15 major crops)	0.066 (0.065)	0.201*** (0.076)	0.135*** (0.033)
log (rice yield)	0.108 (0.069)	0.196** (0.089)	0.088** (0.044)
log (wheat yield)	0.146** (0.058)	0.268*** (0.079)	0.122* (0.063)
No. of districts	166	166	166
Year fixed effects	YES	YES	YES
Geographic controls	YES	YES	YES
Date of British land revenue control	YES	YES	YES

Panel B: Rice yields for Tamil Nadu districts

Sample: 10 districts of Tamil Nadu. Data are for 1870, 1901, 1911, 1917, 1919, and five-yearly intervals from 1922 to 1982.

Dependent variable	Coefficient on non-landlord proportion		Difference
	Before 1965	After 1965	
Log rice yield	-0.099 (0.172)	0.415 (0.366)	0.514** (0.217)
No. of districts	10	10	10
Year fixed effects	YES	YES	YES

Notes: Standard errors in parentheses, corrected for district-level clustering. * Significant at 10-percent level; ** significant at 5-percent level; *** significant at 1-percent level. Data are from 1956–1987. Geographic controls are altitude, latitude, mean annual rainfall, and dummies for soil type and coastal regions. Estimates in column (3) are computed from a regression of the dependent variable on the interaction of the non-landlord proportion and a dummy for year >1965, after controlling for the main effects of these variables, as well as geographic controls.

Why do the landlord districts fall behind?

- Landlord areas had fewer villages with primary, middle and high schools

Dependent variables	Mean of dependent variable	Coefficient on non-landlord proportion		
		OLS Base specification (1)	OLS Control for state dev exp per capita (2)	OLS State FE (3)
Panel A: Agricultural investments				
Proportion of gross cropped area irrigated	0.276	0.065* (0.034)	0.074** (0.035)	0.028 (0.036)
Fertilizer use (kg/ha)	24.64	10.708*** (3.345)	10.805*** (3.717)	4.297 (3.308)
Proportion of rice area under HYV	0.298	0.079* (0.044)	0.007 (0.040)	0.000 (0.042)
Proportion of wheat area under HYV	0.518	0.092** (0.046)	0.061 (0.047)	0.028 (0.039)
Proportion of other cereals area under HYV	0.196	0.057* (0.031)	0.025 (0.030)	0.043* (0.026)
Panel B: Agricultural productivity				
log (yield of 15 major crops)		0.157** (0.071)	0.174** (0.076)	0.059 (0.072)
log (rice yield)		0.171** (0.081)	0.083 (0.082)	0.016 (0.078)
log (wheat yield)		0.229*** (0.067)	0.243*** (0.072)	0.150*** (0.045)
Panel C: Education and health investments, 1981				
Proportion of villages having:				
Primary school	0.745	0.154*** (0.036)	0.062* (0.037)	0.102*** (0.039)
Middle school	0.204	0.125*** (0.023)	0.093*** (0.021)	0.064*** (0.018)
High school	0.082	0.052*** (0.018)	0.019 (0.014)	0.030* (0.013)
Primary health center	0.023	0.011*** (0.004)	0.002 (0.004)	0.012*** (0.004)
Primary health subcenter	0.031	0.033*** (0.011)	0.011 (0.009)	0.006 (0.006)
Panel D: Education and health outcomes				
Literacy rate (1961, 1971, 1981, 1991)	0.2945	0.0524** (0.0190)	0.0290* (0.0171)	0.0241 (0.0176)
Infant mortality rate (1991)	82.17	-32.71*** (5.38)	-25.43*** (5.28)	-15.81*** (5.40)
State fixed effects		NO	NO	YES
Year fixed effects		YES	YES	YES
Geographic controls		YES	YES	YES
Date of British land revenue control		YES	YES	YES

Notes: Standard errors in parentheses, corrected for district-level clustering. * Significant at 10-percent level; ** significant at 5-percent level; *** significant at 1-percent level. Geographic controls are altitude, latitude, mean annual rainfall, and dummies for soil type and coastal regions.

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Why do the landlord districts fall behind?

- Landlord areas had fewer villages with primary, middle and high schools
- L areas have lower literacy and higher IMR
- Differences due to state development expenditure

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- Higher crime rates in L districts (Not in table)

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- Are the results peculiar to India? Results could be more interesting if they could identify the channels (instead of just hinting them)
- Measurement error in NL variable? (IV should take care of it)
- What about socio-economic indicators before mid 1960s?
- Interesting fact - that the areas most associated with Maoist peasant uprisings are all landlord areas

Thanks!

Historical background

- Empire building began in 1757 and 1764, and revenue collection rights granted in 1765.
- Different part of the country came under British rule in different periods.
- All cultivable land in British India fell under one of three alternative systems: (a) a landlord-based system (also known as zamindari or malguzari), (b) an individual cultivator-based system (raiyyatwari), and (c) a village-based system (mahalwari)

Historical background..

- In some of the areas with the landlord based system, the British declared the landlords' revenue commitments to the government to be fixed in perpetuity (the "Permanent Settlement" of 1793). In other areas, a "temporary" settlement was implemented whereby the revenue was fixed for a certain number of years, after which it was subject to revision.
- Under Raiyatwari system, the revenue commitment was not fixed; it was usually calculated as the money value of a share of the estimated average annual output. This share typically varied from place to place, was different for different soil types, and was adjusted periodically in response to changes in the productivity of the land.
- Choice of land revenue system - influence of individual administrators, political events, date of conquest, maintaining status quo.
- In early 1950s, several states passed legislation towards abolishing landlords, ceiling on land holdings, tenancy reforms etc.

Why should historical land system matter?

- Differences in the distribution of wealth (refer appendix 2).
 - Landlords in a position to appropriate most of the gains in productivity.
 - Due to permanent settlement act 1793, dues fixed permanently in nominal terms.
 - As the nineteenth century was a period of significant productivity growth and inflation, the landlord class grew rich over this period and inequality went up.
- Differences in the political environment
 - Risk of expropriation discouraged investment, created a persistent class system
 - The areas most associated with Maoist peasant uprisings (known as “Naxalite” movements)— clearly the most extreme form of the politics of class conflict in India are West Bengal, Bihar, and the Srikakulam district of Andhra Pradesh, all landlord areas
 - Plausible that, in the post-independence period, the political energies of the masses were directed more toward expropriating from the rich (via land reforms, for example) than toward trying to get more public goods (schools, tap water, electricity) from the state, while the political energies of the rich were aimed at trying to ensure that the poor did not get their way
- Differences in the relationship with the colonial state
 - Since the state could capture some of the productivity gains from non-landlord areas, and hence had more reason to invest in irrigation, railways, schools, and other infrastructure in these areas during the colonial period.
 - Almost all canals constructed by the British were in non-landlord areas.

Appendix: More results

- Post independence, there is substantial convergence in inequality between the landlord and non-landlord areas, probably because states with landlord-dominated areas tend to enact a greater number of land reforms.
- Despite that, the class-based antagonism that it created within the communities in these areas has persisted. Consistent with the fact that the gap between the non-landlord and landlord districts grows particularly fast in the period 1965–1980 when there is extensive public investment in rural areas.

Appendix 1

State	Mean non-landlord proportion	Classification of revenue systems				Total districts
		Landlord based	Individual based	Village bodies		
				Landlord	Non-landlord	
Andhra Pradesh	0.66	2	8	0	0	10
Bihar	0.00	12	0	0	0	12
Gujarat	1.00	0	7	0	0	7
Haryana	0.85	0	0	0	5	5
Karnataka	1.00	0	15	0	0	15
Madhya Pradesh	0.10	14	1	0	0	15
Maharashtra	0.78	4	14	0	0	18
Orissa	0.32	6	2	0	0	8
Punjab	0.87	0	0	0	6	6
Rajasthan	0.00	1	0	0	0	1
Tamil Nadu	0.75	2	9	0	0	11
Uttar Pradesh	0.42	0	0	12	35	47
West Bengal	0.00	11	0	0	0	11
Total	0.51	52	56	12	46	166

Notes: This table lists only districts that used to be part of British India. Areas where the British did not set up the land revenue system are excluded. Districts of British India currently in Pakistan, Bangladesh, or Burma are excluded. The table also excludes the states of Assam and Kerala, for which agricultural data are not available in the World Bank dataset. The table lists 1960 districts, some of which were split into two or more districts over time. We use unsplit districts in all our analyses.

Figure: Distribution of districts

Appendix 2

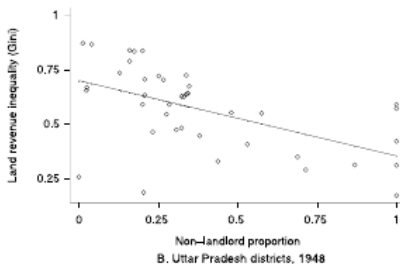
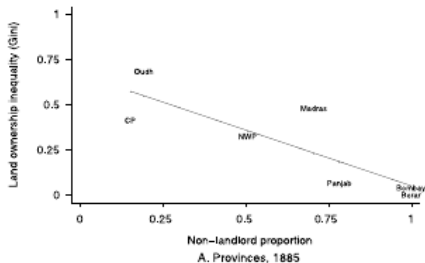


Figure: Land tenure and inequality

Appendix 4

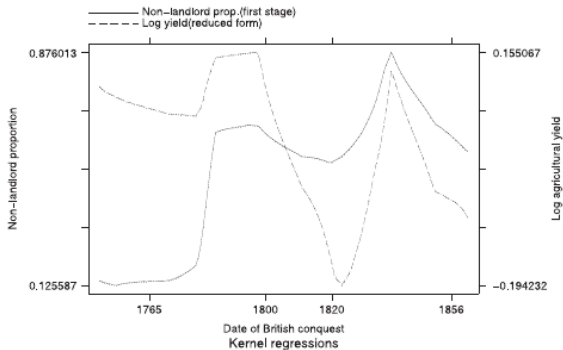


Figure: Intrumental variables strategy

Appendix 5

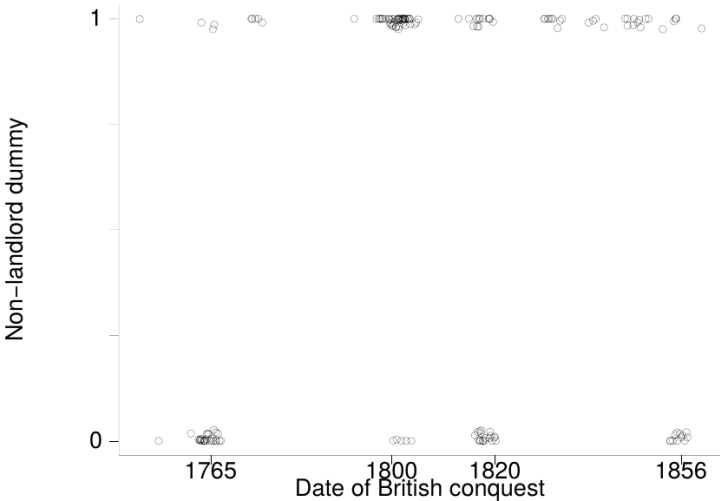


Figure: Land tenure and date of conquest