Course Title	Machine Learning lab					se Туре		HC
Course Code	B20EF0507	Credits	2		Class		V Se	mester
			Contact	Work	Total N	umber of		
	TLP	Credits	Hours	Load	Cla	asses	Assess	sment in
Course	Theory	-	-	-	Per Semester  Theor Practical  y		Weightage	
Structure	Practice	1	2	2			CIE	SEE
	-	-	-	-				
	Total	1	2	2	-	26	25	25

#### **COURSE OVERVIEW:**

This course gives an overview of many machine learning concepts, techniques and algorithms beginning with topics such as classification and linear regression and ending up with more recent topics such support vector machines. Also, students will learn to analyze the data and predict the results.

### **COURSE OBJECTIVE (S):**

The objectives of this course are to:

- 1. Apply the mathematical and statistical prospective of machine learning algorithms through python programming.
- 2. Analyze machine learning algorithms to predict individual income, medical data & more
- 3. Execute Python program to design and implement classifiers for machine learning applications.
- 4. Analyze model generated from various dataset.

## COURSE OUTCOMES (COs)

After the completion of the course, the student will be able to:

CO#	Course Outcomes	POs	PSOs
CO1	Implement various data processing operations and evaluate prediction results.	1,3,4,5,8,9,1012	1,2,3
CO2	Execute K-mean clustering to perform segmentation.	1,3,4,5,8,9,1012	1,2,3
CO3	Evaluate supervised machine learning algorithm to predict classes	1 to 5,8,9,10,12	1,2,3
CO4	Assess regression algorithms for predicting continuous values.	1 to 5,8,9,10,12	1,2,3

COS	Examine efficiency of linear classifier on aforesaid data set	1 to 5,8,9,10,12	1,2,3
CO	Create a mini project to address data optimization techniques in retail industry	1 to 5,9,10,11,12	1,2,3

## **BLOOM'S LEVEL OF THE COURSE OUTCOMES**

	Bloom's Level								
	Remember	Understand	Apply	Analyze	Evaluate	Create			
CO#	(L1)	(L2)	(L3)	(L4)	(L5)	(L6)			
CO1			✓						
CO2			✓						
CO3					<b>√</b>				
CO4					✓				
CO5			✓						
CO6						<b>√</b>			

# **COURSE ARTICULATION MATRIX**

CO# / PO s	PO1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO 10	PO 11	PO 12	PS O1	PS O2	PS O3
CO 1	2		1	2	2			1	2	2		2	3	2	2
CO 2	2		1	1	2			1	2	2		2	3	2	2
CO 3	3	2	2	2	2			1	2	2		2	3	2	2
CO 4	3	2	2	2	2			1	2	2		2	3	3	2
CO 5	3	2	2	2	2			1	2	2		2	3	2	2
CO 6	3	3	3	3	3			1	3	2	3	3	3	3	3

Note: 1-Low, 2-Medium, 3-High

No	Title of the Experiment	Tools and Techniques	_	ected Skill /Ability
	Part-A			
1.	Write a python program to predict income levels of adult individuals using a linear regression model. The process includes training, testing and evaluating the model on the Adult dataset. In this sample experiment you need to train a classifier on the Adult dataset, to predict whether an individual's income is greater or less than \$50,000. The students are expected to demonstrate how you can perform basic data processing operations, split the dataset into training and test sets, train the model, score the test dataset, and evaluate the predictions.  Refer the following link to download the Adult Income Dataset:  https://raw.githubusercontent.com/jbrownlee/Datasets /master/adult-all.csv	Anaconda, PyCharm	Python skills	Programming
2.	Write a python code to cluster similar companies into same group given their Wikipedia articles and can be used to assign cluster to new company. The students are expected to demonstrate how to use the K-Means clustering algorithm to perform segmentation on companies from the Standard & Poor (S&P) 500 index, based on the text of Wikipedia articles about each company.  Refer the following link (S&P) 500 index: https://en.wikipedia.org/wiki/List_of_S%26P_500_companies	Anaconda, PyCharm	Python skills	Programming
3.	Write a python program to classify the medical dataset using KNN. The students are expected to demonstrate how you can perform basic data processing operations, split the dataset into training and test sets, train the model, score the test dataset, and evaluate the predictions.  Refer the following link to download the Medical Data set: https://lionbridge.ai/datasets/18-free-life-sciences-medical-datasets-for-machine-learning/	Anaconda, PyCharm	Python skills	Programming
4.	Write a python code to predict the real estate sales price of a house based upon various quantitative features about the house and sale. The students are expected to demonstrate how you can perform basic data processing operations, split the dataset into training and test sets, train the model, score the test dataset, and evaluate the predictions.  Refer the following link to download the real estate sales price of a house Data set:  https://data.world/datasets/real-estate	Anaconda, PyCharm	Python skills	Programming

5.	Write a python program to predict income levels of adult individuals using Decision Tree Regression Model. The process includes training, testing and evaluating the model on the Adult dataset. In this sample experiment you need to train a classifier on the Adult dataset, to predict whether an individual's income is greater or less than \$50,000. The students are expected to demonstrate how you can perform basic data processing operations, split the dataset into training and test sets, train the model, score the test dataset, and evaluate the predictions.  Refer the following link to download the Adult Income Dataset:  https://raw.githubusercontent.com/jbrownlee/Datasets /master/adult-all.csv	Anaconda, PyCharm	Python Programming skills
6.	Write a python program to predict income levels of adult	Anaconda, PyCharm	Python Programming skills
7.	,, , , , ,	Anaconda, PyCharm	Python Programming skills

8.	,, , ,	Anaconda, PyCharm	Python Programming skills
9.	•	Anaconda, PyCharm	Python Programming skills
10.	Consider the publicly available banknote authentication Data Set on the UCI machine learning repository. Implement the deep learning classifier to classify the aforesaid data set.  Refer the following link to download the Medical Data set: https://archive.ics.uci.edu/ml/datasets/banknote+authe ntication	Anaconda, PyCharm	Python Programming skills
	Mini Project		
	wiiii Project		

Retail Price	Optimization	using Machine	Learning

In this machine learning pricing project, implement a retail price optimization algorithm using regression trees. This is one of the first steps to building a dynamic pricing model.

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Pricing a product is a crucial aspect in any business. A lot of thought process is put into it. There are different strategies to price different kinds of products. There are products whose sales are quite sensitive to their prices and as such a small change in their price can lead to noticeable change in their sales. While there are products whose sales are not much affected by their price - these tend to be either luxury items or necessities (like certain medicines). This machine learning retail price optimization project will focus on the former type of products.

Price elasticity of demand (Epd), or elasticity, is the degree to which the effective desire for something changes as its price changes. In general, people desire things less as those things become more expensive. However, for some products, the customers desire could drop sharply even with a little price increase, and for other products, it could stay almost the same even with a big price increase. Economists use the term elasticity to denote this sensitivity to price increases. More precisely, price elasticity gives the percentage change in quantity demanded when there is a one percent increase in price, holding everything else constant.

To implement a retail price optimization algorithm using regression trees

Python Programming skills

In this machine learning pricing optimization case study, we will take the data of a cafe and based on their past sales, identify the optimal prices for their items based on the price elasticity of the items. For each item, first the price elasticity will be calculated and then the optimal price will be figured. While this is taking a particular cafe data, this work can be extended to price any product.

Briefly, price optimization uses data analysis techniques to pursue **two main objectives**:

Understanding how customers will react to different pricing strategies for products and services, i.e., understanding the elasticity of the demand.

Finding the best prices for a given company, considering its goals.

Pricing systems have evolved since the early 1970s until now, from applying very simple strategies, such as a standard markup to base cost, to being capable of predicting the demand of products or services and finding the best price to achieve the set KPI.

Price optimization techniques can help retailers evaluate the potential impact of sales promotions or estimate the right price for each product if they want to sell it in a certain period of time.

#### Modules:

Competition

Weather

Season

Special events / holidays

Macroeconomic variables

Operating costs

Warehouse information

#### To determine:

The initial price

The best price

The discount price

The promotional price