

RICHARD T. SHEN

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Education

Shenzhen MSU-BIT University

B.S. in Economics

Aug 2021 – Jun 2025

Shenzhen, China

(Concentration in International Economics and Trade)

- **GPA:** 3.74/4.0
- **Relevant Coursework:** Calculus, Linear Algebra, Statistics, Econometrics, Python Programming, Machine Learning, Microeconomics, Macroeconomics, Finance, Financial Management, International Trade Theory & Practice, Principles of Management, Financial Accounting, International Marketing, Business Communication.

Work Experience

CITIC Futures Co., Ltd.

International Business Intern

Feb 2025 – May 2025

Shenzhen, China

- Analyzed futures hedging announcements for 50+ A-share companies using Wind Terminal and Excel to identify trends in corporate risk management amid macroeconomic shifts.
- Automated client trading data analysis using Python (Pandas) and Excel (VBA), creating dashboards that reduced manual reporting time by over 30%.
- Supported institutional client investment strategy reports by analyzing 20+ sell-side research papers and historical market data to identify alpha-generating factors.

China CITIC Bank International (China) Limited

Operations Management Intern

Nov 2024 – Dec 2024

Shenzhen, China

- Conducted competitive analysis on 10+ peer banks and identified vulnerabilities in the cross-border settlement system, delivering an 8-page report with recommendations that contributed to a 10% reduction in reporting errors.
- Analyzed client survey feedback to present insights on customer needs at departmental strategy meetings, informing product development decisions for financial derivatives.

Agricultural Bank of China

Manager's Assistant

Jul 2024 – Aug 2024

Shenzhen, China

- Analyzed daily transaction patterns from a customer flow of 200+ individuals to identify peak demand periods and common financial service needs, providing data-driven insights for optimizing staff allocation.
- Mapped the end-to-end client service workflow and proposed a new streamlined procedure for account opening, which was adopted as part of a branch-wide initiative that contributed to a 10% increase in client satisfaction scores.

Research & Projects

Faculty of Economics

Bachelor's Degree Thesis

Apr 2025 – Jun 2025

Shenzhen, China

- Investigated the impact of [Independent Variable] on [Dependent Variable] using [Methodology].
- Compiled and cleaned a dataset of [N] observations from [Data Source].

Independent Study

Quantitative Trading Strategy

Fall 2024

Shenzhen, China

- Developed a [Project Type, e.g., predictive model] to forecast [Target Variable] using Python (Pandas, Scikit-learn).
- Achieved [Key Result, e.g., an accuracy of 95%] on a hold-out test set.

Skills

- **Programming Languages:** Python, R, C++, SQL, LaTeX, Git
- **Software & Tools:** Stata, EViews, Microsoft Office Suite
- **Languages:** English (Fluent), Mandarin (Native)

Awards & Honors

- Third Prize, The Global Management Challenge, China
- Scholarship for First-Year Bachelor's Students

Mar 2023

Sep 2021