RICHARD T. SHEN

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Education

Shenzhen MSU-BIT University   **Aug 2021 – Jun 2025**
B.S. in Economics   Shenzhen, China

(Concentration in International Economics and Trade)

- **GPA**: 3.74/4.0
- **Relevant Coursework**: Calculus, Linear Algebra, Statistics, Econometrics, Python Programming, Machine Learning, Microeconomics, Macroeconomics, Finance, Financial Management, International Trade Theory & Practice, Principles of Management, Financial Accounting, International Marketing, Business Communication.

Work Experience

CITIC Futures Co., Ltd.   **Feb 2025 – May 2025**
International Business Intern   Shenzhen, China

- Analyzed futures hedging announcements for 50+ A-share companies using Wind Terminal and Excel to identify trends in corporate risk management amid macroeconomic shifts.
- Automated client trading data analysis using Python (Pandas) and Excel (VBA), creating dashboards that reduced manual reporting time by over 30%.
- Supported institutional client investment strategy reports by analyzing 20+ sell-side research papers and historical market data to identify alpha-generating factors.

China CITIC Bank International (China) Limited   **Nov 2024 – Dec 2024**
Operations Management Intern   Shenzhen, China

- Conducted competitive analysis on 10+ peer banks and identified vulnerabilities in the cross-border settlement system, delivering an 8-page report with recommendations that contributed to a 10% reduction in reporting errors.
- Analyzed client survey feedback to present insights on customer needs at departmental strategy meetings, informing product development decisions for financial derivatives.

Agricultural Bank of China   **Jul 2024 – Aug 2024**
Manager's Assistant   Shenzhen, China

- Analyzed daily transaction patterns from a customer flow of 200+ individuals to identify peak demand periods and common financial service needs, providing data-driven insights for optimizing staff allocation.
- Mapped the end-to-end client service workflow and proposed a new streamlined procedure for account opening, which was adopted as part of a branch-wide initiative that contributed to a 10% increase in client satisfaction scores.

Research & Projects

Faculty of Economics   **Apr 2025 – Jun 2025**
Bachelor's Degree Thesis   Shenzhen, China

- Investigated the impact of **[Independent Variable]** on **[Dependent Variable]** using **[Methodology]**.
- Compiled and cleaned a dataset of [N] observations from **[Data Source]**.

Independent Study   **Fall 2024**
Quantitative Trading Strategy   Shenzhen, China

- Developed a [**Project Type, e.g., predictive model**] to forecast [**Target Variable**] using Python (Pandas, Scikit-learn).
- Achieved [**Key Result, e.g., an accuracy of 95%**] on a hold-out test set.

Skills

- **Programming Languages:** Python, R, C++, SQL, LaTeX, Git
- **Software & Tools:** Stata, EViews, Microsoft Office Suite
- **Languages:** English (Fluent), Mandarin (Native)

Awards & Honors

- Third Prize, The Global Management Challenge, China   Mar 2023
- Scholarship for First-Year Bachelor's Students   Sep 2021