

## **Consent**

### **Informed Consent Document**

**Title of Study:** Decision Making in an Online Labor Market

**Investigator:** Sher Afghan Asad, Joydeep Bhattacharya

This brief survey is a part of a research project at the Iowa State University. You will receive \$1 for completing the survey. The information collected from you in this survey may be shared with other workers from M-Turk who will participate in our study. If your information is shared with other workers, you may earn extra bonus amount based on the performance of one of those workers on the task that we give them. The bonus, if any, will be paid to you within 2 weeks.

### **Description of Procedures**

In this study you will answer few demographic questions and upload a picture of the back of your hand. Based on your responses, your demographic information and picture may be shared with other workers from M-Turk who will be participating later in a part of this study. Those workers will be asked to work on a task. You might be paid an additional amount as bonus based on the performance of one of those randomly selected workers.

**Risks or Discomforts**

There are no foreseeable risks currently in participating in the study.

**Benefits**

If you decide to participate in this study, there are no direct benefits to you. It is hoped that the information gained in this study will benefit the field of economics by providing more insight into the process of how decisions are made in the labor markets.

**Costs and Compensation**

You will not bear any costs from participating in this study. If you participate you will spend no longer than 10 minutes. You will earn \$1 for filling out a survey and uploading a picture. You may earn an additional bonus amount depending on the decisions in the experiment and if your information is shared with workers. Your final compensation will vary depending on your randomly selected participant choices.

**Participant Rights**

Participating in this study is completely voluntary. You may choose not to take part in the study or to stop participating at any time, for any reason, without penalty or negative consequences. If you have any questions about the rights of research subjects or research-related injury, please contact the IRB Administrator, 515-294-4566, [IRB@iastate.edu](mailto:IRB@iastate.edu), or Director, 515-294-3115, Office for Responsible Research, Iowa State University, Ames, Iowa 50011.

**Confidentiality**

This consent form, any other information collected from you will be kept confidential to the

extent permitted by applicable laws and regulations and will not be made publicly available. However, federal government regulatory agencies, auditing departments of Iowa State University, and the Institutional Review Board (a committee that reviews and approves human subject research studies) may inspect and/or copy study records for quality assurance and data analysis. These records may contain private information. This experiment is approved by the Institutional Review Board at Iowa State University (ISU IRB: 18-201-00, Approved Date: 07/18/2018, Expiration Date: 07/17/2017). It is assured that the confidentiality of your data, your uploaded picture, and the choices that you make in the study will be strictly maintained. To ensure confidentiality to the extent permitted by law, the following measures will be taken: Data will be stored on a secure computer or department server under password protection. Your identifiable information will be separated from your decisions in the experiment. When we report results, we will group responses in aggregate; individual responses will not be shared. Please be aware that any work performed on Amazon MTurk can potentially be linked to information about you on your Amazon profile. We will not be accessing any information about you that you may have put on your Amazon public profile page. We will store your MTurk worker ID separately from the other information you provide to us.

### **Future Use of Data**

De-identified information collected about you during this study may be shared with other researchers or used for future research studies. We will not obtain additional informed consent from you before sharing the de-identified data.

### **Questions**

You are encouraged to ask questions at any time during this study. For further information about the study, contact Sher Afghan Asad at 515-735-6309 or [saasad@iastate.edu](mailto:saasad@iastate.edu) or

Joydeep Bhattacharya at joydeep@iastate.edu.

### **Consent and Authorization Provisions**

By clicking the box below, you acknowledge, that you voluntarily agree to participate in this study, that the study has been explained to you, that you have been given the time to read the document, and that your questions have been satisfactorily answered. You may print a copy of this informed consent document for your records.

If you don't agree with this consent document, you cannot participate in the study.

☐ I acknowledge that I have read the material above and I agree to participate in the study.

### **Demographics**

Your ID: \${e://Field/MTurkCode}

Gender you closely identify with:

- ☐ Male
- ☐ Female
- ☐ Prefer not to answer
- ☐  Other

Race you closely identify with:

- ☐ American Indian or Alaskan Native
- ☐ Asian
- ☐ Black or African American
- ☐ Hispanic or Latino
- ☐ Native Hawaiian or other Pacific Islander
- ☐ White or Caucasian
- ☐ Prefer not to answer
- ☐  Other

Age (in years):

- ☐ Under 18
- ☐ 18 - 24
- ☐ 25 - 34
- ☐ 35 - 44
- ☐ 45 - 54
- ☐ 55 - 64
- ☐ 65 or older
- ☐ Prefer not to answer

Highest education level reached:

- ☐ Less than high school
- ☐ High school or equivalent
- ☐ Vocational / Technical School
- ☐ Some college
- ☐ College graduate
- ☐ Master's degree
- ☐ Professional degree
- ☐ Doctoral degree
- ☐ Prefer not to answer
- ☐  Other

### Reciprocity Question

In this study, different workers will work on a button-pressing task and you will be paid 1 cent for every 100 points that a worker score. To motivate the effort from worker, you can reward a worker with extra 20 cents as a bonus. We will match you with approximately 40 workers. So if you choose to motivate the workers with extra 20 cents, you will spend \$8 for all the 40 workers. These \$8 will be paid by us. So all you have to decide is to whether you want to incentivise workers by paying them 20 cents each. If you choose not to reward the workers you won't be matched with any worker and there won't be additional variable amount for you however you will get to keep the \$8 which will be paid in 2 weeks.

Do you want to reward each matched worker by paying him/her extra 20 cents?

☐ Yes

☐ No

## Video Description

Before we record a video of you demonstrating a task, please familiarize yourself with the script that you will be reading for the video. Here is the script in italics.

*For this study, think of yourself as a worker and I as your boss.*

*On the next page, you will play a simple button-pressing task. The object of the task is to alternately press the "A" and "B" buttons on your keyboard as quickly as possible for ten-minutes. Every time you successfully press the "A" and then the "B" button, you will receive a point. Note that points will only be rewarded when you alternate button pushes: just pressing the `a` or `b` button without alternating between the two will not result in points.*

*Buttons must be pressed by hand only (key-bindings or automated button-pushing programs/scripts cannot be used) or task will not be approved.*

*Feel free to score as many points as you can.*

*As a bonus, I, your boss, will be paid 1 cent for every 100 points that you score.*

*In appreciation to you for performing this task, I have decided to pay you extra 40 cents as bonus. Your score will not affect your payment in any way.*

## **Video Recording**

**These page timer metrics will not be displayed to the recipient.**

First Click: *0 seconds*

Last Click: *0 seconds*

Page Submit: *0 seconds*

Click Count: *0 clicks*

Please ask the lab in-charge to record the video.

ID: **\${e://Field/MTurkCode}**

Treatment Status: **\${e://Field/Treatment}**

Click next when the recording is complete.



