

Tanya Rosenblat to me, bhoffman, Sher

14 Jun

Hi Shery,

Typically all economics experiments are about economic decision-making, in this case labor market behavior (btw, you don't even know if you will find any discrimination). If you deceive subjects about experimental procedures, you have to debrief (this is psychology protocol since economists do not typically use deception about procedures). However, not telling participants the purpose of the study and research question is not deception, but a common practice in all economics experiments.

All IRBs are different and you have to work with your IRB to explain common procedures and why it will not be desirable for your study to debrief. You can offer to make your paper available for download after completion of the study.

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On Thu, Jun 14, 2018 at 4:40 PM, Sher Afghan Asad <asad.sherafghan@gmail.com> wrote:

Hi Tanya,

Hope you are doing great. I need your help once again.

If you remember from our conversation last time, you mentioned that studies on discrimination don't debrief subjects about the exact nature of deception e.g. the specific research question is never debriefed to the subjects. Is there a way to verify this for IRB? They are insisting on debriefing the true purpose of study to the subjects and if you remember we were concerned about contaminating the subject pool because of this kind of debriefing.

I have been looking at different lab based studies on discrimination but I couldn't find information on debriefing process in any of the papers. I will greatly appreciate your help in this regard.

Thanks

Shery

On Wed, 23 May 2018 at 14:14 Tanya Rosenblat <trosenbl@umich.edu> wrote:

----- Forwarded message -----

From: Laura K. Gee <laura.k.gee@gmail.com>

Date: Tue, Jun 27, 2017, 10:30

Subject: [ESA-discuss] Re: Experiments That Induce Types/Discrimination

To: ESA Experimental Methods Discussion <esa-discuss@googlegroups.com>

I wanted to thank everyone who sent Amanda Agan and I papers about inducing 2 types in the lab. Here is the current list we have. We welcome more suggestions.

Anderson, Donna M. and Michael J. Hauptert (1999) "Employment and Statistical Discrimination: A Hands-On Experiment," The Journal of Economics, 25(1), pp. 85-102.

Ball, Sheryl B. and Catherine C. Eckel (1996) "Buying Status: Experimental Evidence on Status in Negotiation," Psychology and Marketing, 13 (4), pp. 381-405.

Castillo, Marco, and Ragan Petrie. "Discrimination in the lab: Does information trump appearance?." Games and Economic Behavior 68.1 (2010): 50-59.

Castillo, Marco, Ragan Petrie, and Maximo Torero. "Beautiful or White? Discrimination in group formation." (2012).

Charness, Gary, and Martin Dufwenberg. "Participation." The American Economic Review 101.4 (2011): 1211-1237.

Cooper, David J., Christos A. Ioannou, and Shi Qi. "Endogenous Incentive Contracts and Efficient Coordination." (2017).

Dargnies, Marie-Pierre, Rustamdjan Hakimov, and Dorothea Kübler. Self-confidence and unraveling in matching markets. No. SP II 2016-210. WZB Discussion Paper, 2016.

de Haan, Thomas, Theo Offerman, and Randolph Sloof (2016). "Discrimination in the labor market: the curse of competition between workers." (Theo Offerman)

Dickinson, David L., and Ronald Oaxaca (2014) "Wages, Employment, and Statistical Discrimination: Evidence from the Laboratory" Economic Inquiry, 52(4): 1380-1391.

Dickinson, David L., and Ronald L. Oaxaca. (2009) "Statistical Discrimination in Labor Markets: An Experimental Analysis." Southern Economic Journal, 76(1): 16-31.

Fryer, Roland G., Jacob K. Goeree, and Charles A. Holt (2001) "An Experimental Test of Statistical Discrimination," Discussion Paper, University of Virginia.

Hannan, R. Lynn, John H. Kagel, and Donald V. Moser. "Partial gift exchange in an experimental labor market: Impact of subject population differences, productivity differences, and effort requests on behavior." Journal of Labor Economics 20.4 (2002): 923-951.

Lunawat, R., 2013b. An experimental investigation of reputation effects of disclosure in an investment/trust game. Journal of Economic Behavior and Organization 94: 130-144.

Mobius, Markus M., and Tanya S. Rosenblat. "Why beauty matters." The American Economic Review 96.1 (2006): 222-235.

Reuben, Ernesto, Paola Sapienza, and Luigi Zingales. "How stereotypes impair women's careers in science." Proceedings of the National Academy of Sciences 111.12 (2014): 4403-4408.

On Monday, June 12, 2017 at 2:40:26 PM UTC-4, Laura K. Gee wrote:

Amanda Agan and myself are trying to design an experiment where there are managers who are negotiating with 2 different types of potential workers. We want to have 2 types of potential workers: (1) those who are willing to accept lower wages and (2) those who are willing to accept higher wages. The wage that a worker will accept would ideally be a noisy signal of their productivity.

We are looking for papers that will help us decide on how best to induce these types (either through exogenous assignment and/or through some endogenous choices of the workers). We've just started our search and right now our citations include the following, but we'd like to hear about other related papers from this group.

- Anderson, Donna M. and Michael J. Haupt (1999) "Employment and Statistical Discrimination: A Hands-On Experiment," The Journal of Economics, 25(1), pp. 85-102.

- Ball, Sheryl B. and Catherine C. Eckel (1996) "Buying Status: Experimental Evidence on Status in Negotiation," Psychology and Marketing, 13 (4), pp. 381-405.

- Fryer, Roland G., Jacob K. Goeree, and Charles A. Holt (2001) "An Experimental Test of Statistical Discrimination," Discussion Paper, University of Virginia.

Thanks!

Laura Gee & Amanda Agan

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