

**PLEASE NOTE:** The portal does not autosave; therefore, you must click the **[Save]** button to ensure your data will not be lost. You will be able to continue working on the application after saving. Once it is complete, please hit **[Submit]** in the bottom right-hand corner to send it for review. You have not submitted until you hit this button.

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▼ Small Grants Application

Applicant Information

How did you hear about this program (select all that apply)?

RSF Website, Colleague

Organization:

Iowa State University Foundation

Location:

Ames, IA

Primary Contact

Sher Afghan Asad

Organization Signatory

Emily Hager

The organization signatory is responsible for managing the signature process on behalf of the organization and uploading the financial reports for the grant. If the organization signatory is not listed in the dropdown or if you are unsure who that person is, please leave this question blank for now and ensure that you identify the person and that they register for an account at <https://rsf.fluxx.io>.

Before submitting this application, please save this form, go to the "People" section (on the left-hand side menu within the Fluxx portal), and review/update your contact, demographic, and professional information. After saving, you can find this form again in the "Pending Requests" section.

Have you reviewed and confirmed that your contact information is correct?

Yes

Project Information

Application Type:

Small Grant

Program:

Behavioral Economics

Project Title:

Do workers discriminate against their employers? Evidence from an online labor market

Project Abstract/Summary:

A large body of literature in economics has demonstrated that prejudice or bias of the majority group towards members of an out-group identity – whether it be racial, religious, ethnic or gender in origin – is widespread in labor markets. Such biases often lead to discrimination. It is commonly believed that labor market discrimination is one-sided: driven by employers toward their out-group employees. In this research, we restrict attention to racial identity and seek to study possible discrimination in the reverse direction, i.e., we ask, do workers discriminate on the intensive margin (say, by shirking or under-providing

effort) for an out-race employer relative to an otherwise-identical, own-race one? We design a large scale real effort experiment on Amazon's Mechanical Turk to answer our research question.

Please visit RSF's website to review the budget guidelines for the relevant program area before submitting this application.

**Budget Requested:** \$7,500.00

**Proposed Project Start Date:** 4/15/2019

**Proposed Project End Date:** 10/15/2020

**Are you currently working towards a PhD degree program?** Yes

**PhD Degree Discipline:** Economics

**Have you submitted or do you plan to submit this proposal to another source?** Yes

Please list source(s) and amounts received/requested:

**Source 1:** Iowa State University LAS College

**Amount Requested/Received:** \$1,750.00

**Source 2:** Iowa State University Economics Department

**Amount Requested/Received:** \$2,000.00

**Add additional sources?** Yes

**Source 3:** Indian Institute of Management Bangalore

**Amount Requested/Received:** \$772.00

**Source 4:**

**Amount Requested/Received:** \$0.00

**Source 5:**

**Amount Requested/Received:** \$0.00

## Co-PI Information

Please list the name, organization, and email address for each of the co-principal investigators/co-authors (co-PI) on this project (up to 5). Please do not include yourself as a co-PI and if this is a Trustee or Presidential Grant, do not include students.

RSF will not be able to process this grant, if approved, until the co-PI's on this project create an account within the RSF Fluxx application portal. Please send your co-PI's this link ([https://rsf.fluxx.io/user\\_sessions/new](https://rsf.fluxx.io/user_sessions/new)) and the request ID for this project. The co-PI's need to enter the request ID for this project when creating their account.

**Are there co-principle investigators involved on this grant?** Yes

**1. Co-PI Name:** Joydeep Bhattacharya

**Co-PI Organization:** Iowa State University

**Co-PI Email Address:** joydeep@iastate.edu

**2. Co-PI Name:** Ritwik Banerjee

**Co-PI Organization:** Indian Institute of Management Bangalore  
**Co-PI Email Address:** ritwikbanerjee@iimb.ac.in

**3. Co-PI Name:**

**Co-PI Organization:**

**Co-PI Email Address:**

**Add additional Co-PIs?** No

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**Supplemental Project Information**

**What kinds of data are you proposing to use in your project? Select all that apply.** Experiments, Survey

**Will your project, if funded, use RSF funds to collect data, purchase data, or pay data access fees?** Collect data

**Is your proposed project an experiment or RCT?** Yes

**If an experiment or RCT, please indicate if you have registered and with who?** AEA RCT Registry

**Does your project require IRB approval?** Yes

**Do you plan on drafting a book length manuscript based on the work you are conducting for this project?** No

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**Requested Documents**

Please upload a CV that is abbreviated, no more than 5 pages. If this is a research project, you will be able to upload the CVs of your Co-Pis at the proposal stage.

Please upload an abbreviated CV for each Co-PI, no more than 5 pages.

The maximum length of a proposal is four single-spaced pages, excluding budget and bibliography (with standard **11 or 12-point font, and 1-inch margins**). Proposals should outline the rationale of the research, clearly state the question(s) under study and the methods and analytic approach to be employed. The proposal should briefly discuss the project's relevance to the foundation's programs and how it would contribute to RSF's mission to improve social and living conditions in the U.S.

Please upload a copy of your university transcripts.

Before submitting the project budget, please carefully review the budget guidelines available on the RSF website. The Foundation has limited funds to allocate across projects. Proposed budgets may be reduced in order to allow RSF to support a greater number of high-quality projects within a given funding cycle or if the proposed budget does not align with the RSF budget guidelines.

Please provide a detailed budget justification that includes a breakdown of all costs in the proposed budget. If you are including salary support as part of the proposed budget, the budget justification must include the academic salary for each person, as well as, their proposed tasks and time effort.

If you are applying for a research project, small grant, working group grant, and/or targeted competition, please upload a letter from your home institution/organization. The letter should note that if the project is approved, the organization will serve as the grantee for the project, under the supervision of the PI, and that the organization will manage all of the project funds.

RSF requires Organizational Review Board (IRB) approval for all research projects involving human subjects. Please upload a copy of your IRB approval or waiver. If the project is still undergoing the IRB approval

process, you may provide this at a later date. Please note however, that any project funds cannot be disbursed until proof of IRB approval is received, if applicable.

## Proof of IRB Approval

Please add one recommender. To add a recommender, click on the "+" button below and enter the name and email of the individual you are requesting a recommendation letter from. An email will be sent to them with a link to upload a document. Once a recommendation letter has been attached, you will see it linked below.

**Please wait until your letter(s) have been uploaded before submitting this application.**

## Recommendations

**Elizabeth Hoffman** | bhoffman@iastate.edu

*Recommendation needed*

### UPLOADED DOCUMENTS



ISUF Organization Support Letter.pdf

**Organization Confirmation Letter**

Added by Sher Afghan Asad at 5:16 PM on March 15, 2019



BudgetJustification.xlsx

**Budget Justification**

Added by Sher Afghan Asad at 5:15 PM on March 15, 2019



BudgetReport.xlsx

**Budget**

Added by Sher Afghan Asad at 5:15 PM on March 15, 2019



Transcript Fall 2018.pdf

**University Transcripts**

Added by Sher Afghan Asad at 5:14 PM on March 15, 2019



RSF Proposal (Final).pdf

**Proposal**

Added by Sher Afghan Asad at 5:13 PM on March 15, 2019



jb\_vita\_april\_2018\_0.pdf

**Co-PI CVs**

Added by Sher Afghan Asad at 5:13 PM on March 15, 2019



cv\_ritwik.pdf

**Co-PI CVs**

Added by Sher Afghan Asad at 5:13 PM on March 15, 2019



Sher Afghan Asad CV (Updated 20190223).pdf

**CV**

Added by Sher Afghan Asad at 5:12 PM on March 15, 2019

