

# Results of Lufthansa Technik's Jul 2011 - Jun 2012 Supplier Ranking



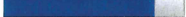
Supplier	Supplier name	Period: Jul 2011 - Jun 2012
127001	JET PARTS ENGINEERING INC.	

For Lufthansa Technik AG as a leading player in the global MRO market, it is an essential key factor to strengthen and maintain valuable supplier relations allowing us to ensure the company's and our partners' future success. This includes delivery performance, quality and price development as well as communicational matters.

In order to measure performance and quality of the existing relation between your company as a vendor and Lufthansa Technik, the annual supplier rating is conducted. This represents our view on the individual supplier performance to reward excellence and to identify areas of improvement. The rating does not represent a general and absolute view on your company in other regards.

Based on our evaluation of 2011 data you have reached the following results:

## Results in detail

	Points		Max. Points
Delivery Performance	175		200
Quality	30		50
Price increase	50		50
Pricelist	0		10
Electronic Communication	10		10
Service Orientation	10		10
Communication / Availability	10		10
<b>Total</b>	<b>285</b>		<b>340</b>

**JET PARTS ENGINEERING INC. classification: Excellent**

**Rank Jul 2011 - Jun 2012: 8 out of 209**

## Possible Classifications

Excellent	Satisfactory	Unsatisfactory	Poor
340-260	260-180	180-100	100-0

We thank you for this performance and like to encourage you to continue supporting Lufthansa Technik in this manner and possibly to identify further areas for improvement to our mutual benefit. Of course you are invited for a joint review of this outcome and further details as necessary.

Yours sincerely,

  
**Michael Blum**

Lufthansa Technik AG

Hamburg, 27-Aug-2012



**Lufthansa Technik**