



BUILD A SUCCESSFUL STRATEGY FOR THE FUTURE

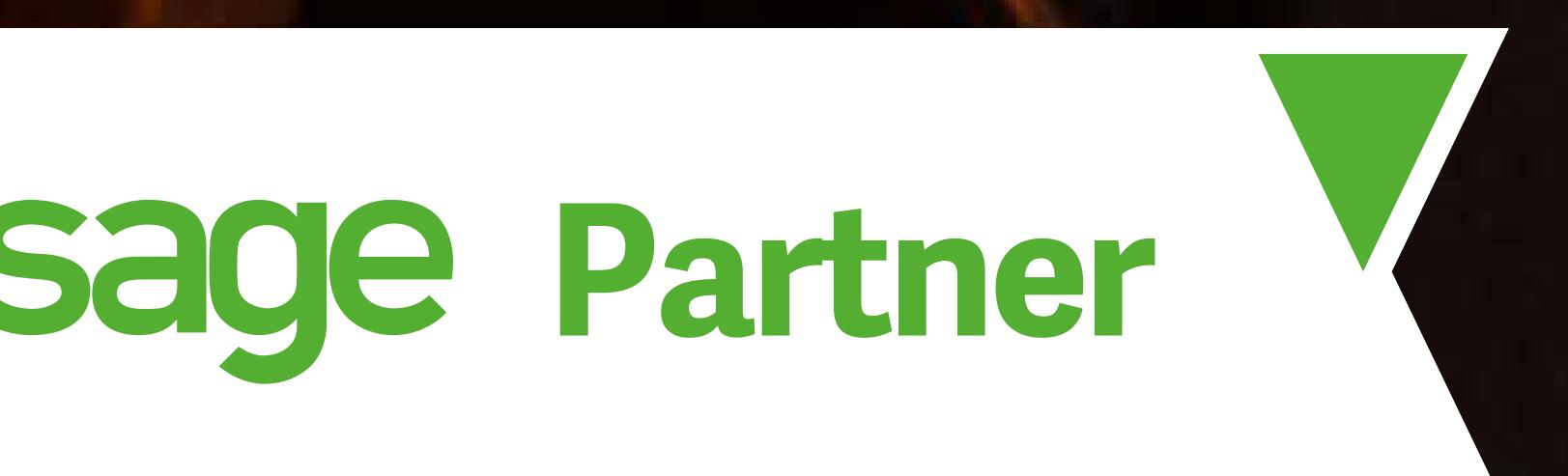
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HERES HOW

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WHAT'S HOLDING YOUR BUSINESS BACK?

Consider these challenges to your organisation's growth
and move them from most to least important

MOST

Issue Managing a global network of partners and suppliers

Issue Meeting the needs of an evolving market

Issue Ensuring regulatory compliance

Issue Getting the right information to innovate

Issue Legacy systems preventing optimisation

Issue Falling behind in the race to technologise

LEAST

GET STARTED

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BUILD A SUCCESSFUL STRATEGY FOR THE FUTURE

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TODAY'S TECHNOLOGICAL BUSINESS CHALLENGES

MANUFACTURING PAIN POINTS



Visibility through detailed data is key to competing

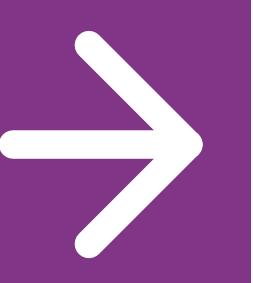
Can you manage a global network of partners and suppliers?

Even if your market is local, your supply chains and service providers could well be located all over the world. You need to be able to monitor and balance the interactions between these different factors, and that means having complete real-time visibility into how your business is operating.



Do you know enough about your evolving market?

Thanks to technology, new markets are opening up in more regions than ever before. To compete you're up against local companies who have in-depth market knowledge and lower costs. Being located within the market means they have greater visibility and the agility to react quickly to local needs. Again, visibility through detailed data is key to competing.



Can you reduce risk by ensuring regulatory compliance?

The list of regulatory requirements is huge and constantly growing. You need to understand the many different compliance standards and frameworks, and also prove your compliance via instant, real-time reporting. As Brexit threatens to unhinge existing EU regulation, your business needs the flexibility to keep up with the changes.

Do you have the insights you need to innovate?

Throughout history, manufacturing developments have taken the form of creative new solutions to old problems. But many of today's most successful innovations are meeting market needs in ever more specific ways, honing and improving the old solutions. Deeper market intelligence is of course vital to achieving this objective.

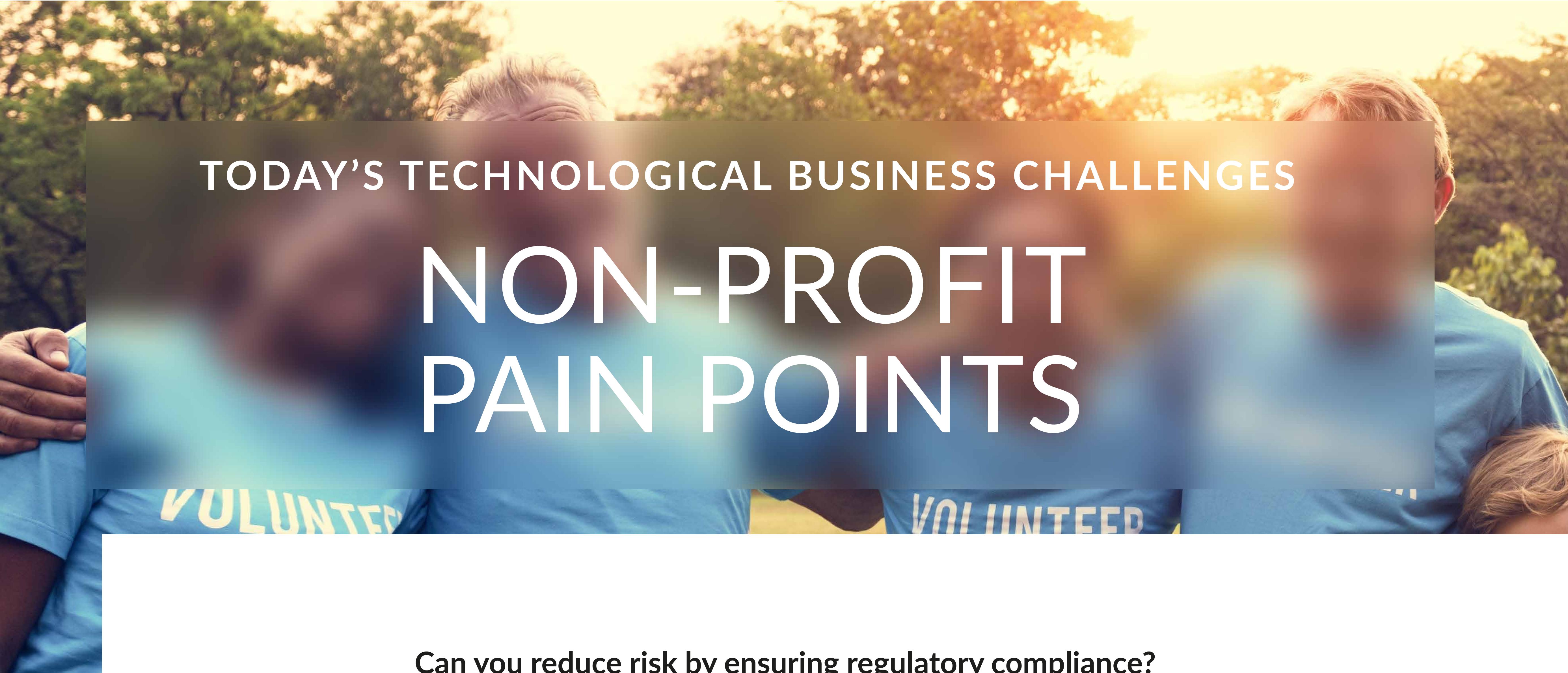
Can you optimise continuously?

As parts are increasingly sourced from different suppliers and products are built in different locales, consistency becomes more essential than ever. You need to assure the quality, safety, and efficacy of your products at all times, yet deliver the flexibility to generate the most from every commercial opportunity. Do you have the insights to do this?

Are you employing technology to stay ahead?

This is no time to be letting legacy systems hold you back. You need to replace what isn't pushing your business forward with modern enterprise management solutions that are easy to use and can support you through the challenges that have developed over the last decade.





TODAY'S TECHNOLOGICAL BUSINESS CHALLENGES

NON-PROFIT PAIN POINTS



Thanks to technology,
new opportunities for
funding are opening up

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Can you manage a global network of partners and suppliers?

Even if your market is local, your partners and suppliers could well be located all over the world. You need to be able to monitor the costs you're incurring and spot opportunities to explore cheaper services. That means having complete real-time visibility into how your organisation is operating.

Are you exploring and maximising the best sources of funding?

Thanks to technology, new opportunities for funding are opening up to you in places you've never explored before. Social media provides more opportunities than ever to gain insights into the motivations and passions of your potential supporters. Visibility through detailed data is the key to reaching out to these new opportunities.

Are you employing technology to ensure you use your resources effectively?

This is no time to be letting legacy systems hold you back. You need to replace what isn't pushing your organisation forward with modern enterprise management solutions that are easy to use and can support you through the technological challenges that have developed over the last decade.



MANUFACTURING THEMES



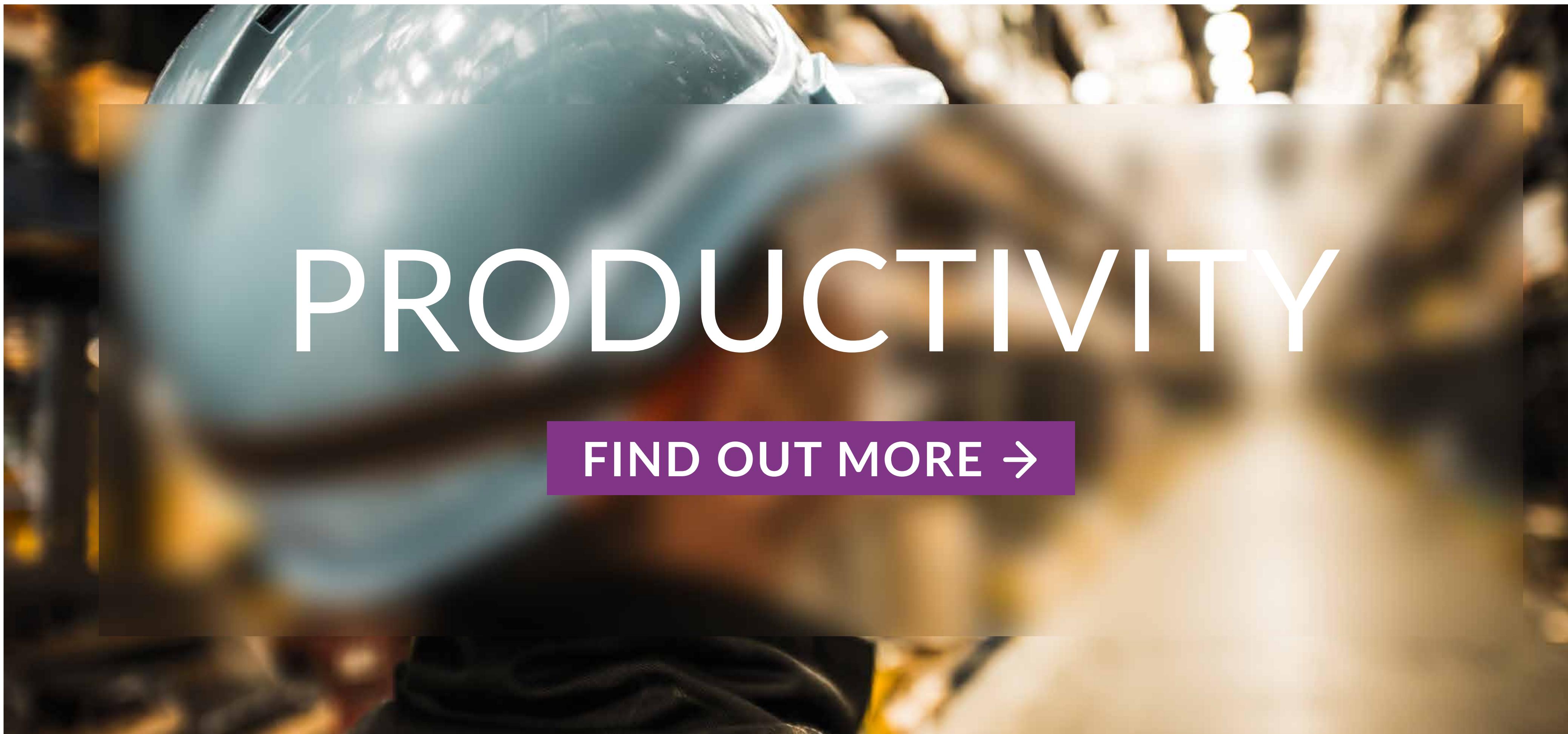
GROWTH

FIND OUT MORE →



DIGITAL
TRANSFORMATION

FIND OUT MORE →



PRODUCTIVITY

FIND OUT MORE →



FLEXIBILITY

FIND OUT MORE →



MANUFACTURING THEMES

Growth

Don't let legacy systems and expectations stand in the way of the growth of your company. New technology provides the business visibility that enables you to make the right decisions as you streamline your business, expand, and move into new markets. It underpins your strategic vision for the future.



Digital Transformation

Technology is the most essential business enabler of the 21st century. Without it, fledgling tech-enabled businesses from all over the world are better equipped than you to meet the needs of your market. Cloud-based systems allow you to meet the ever-increasing expectation to access answers instantly, from the board room or the beach.



Productivity

Improving the quality of enterprise data can address a number of underlying problems – from contingency-led overstocking to over-reliance on manual labour to cover peak demand. Better insights into actual performance enables you to plan and forecast with confidence.

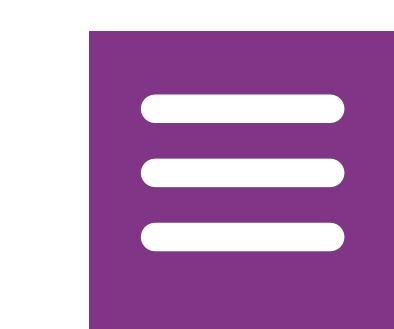


Flexibility

Instant access to at-a glance performance data gives your business the flexibility to ride out fluctuations in the global business environment, adjust pricing and switch suppliers as needed. It means you can respond to new legislative compliance measures quickly and without risk. A flexible business can respond quickly to the expectations of a flexible market.



NON-PROFIT THEMES



NON-PROFIT THEMES

Growth

Don't let legacy systems and expectations stand in the way of you achieving your organisation's mission. New technology provides the visibility that enables you to make the right decisions as you streamline, expand, and seek out new funding opportunities. It underpins your strategic vision for the future.



Productivity

Improving the quality of your organisation's data can address a number of underlying problems – from purchasing over-priced office equipment to employing expensive contract labour. Better insights into actual performance enables you to be far more confident about your planning and forecasting.

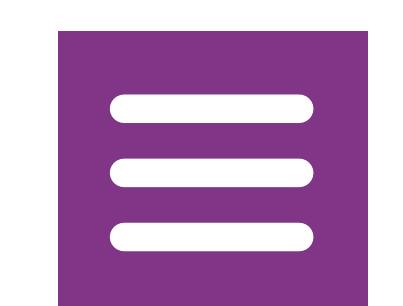
Digital Transformation

Technology is the most essential operational enabler of the 21st century. Without it, fledgling tech-enabled organisations all over the world are better equipped than you to fight for support. Cloud-based systems allow you to meet the ever-increasing expectation to access answers instantly, from the board room or the beach.



Flexibility

Instant access to at-a-glance performance data gives your organisation the flexibility to ride out fluctuations in funding, shift focus and switch suppliers as needed. It means you can respond to new legislative and regulatory measures quickly and without risk, safe in the knowledge that you are legally and ethically compliant.



SAGE ENTERPRISE

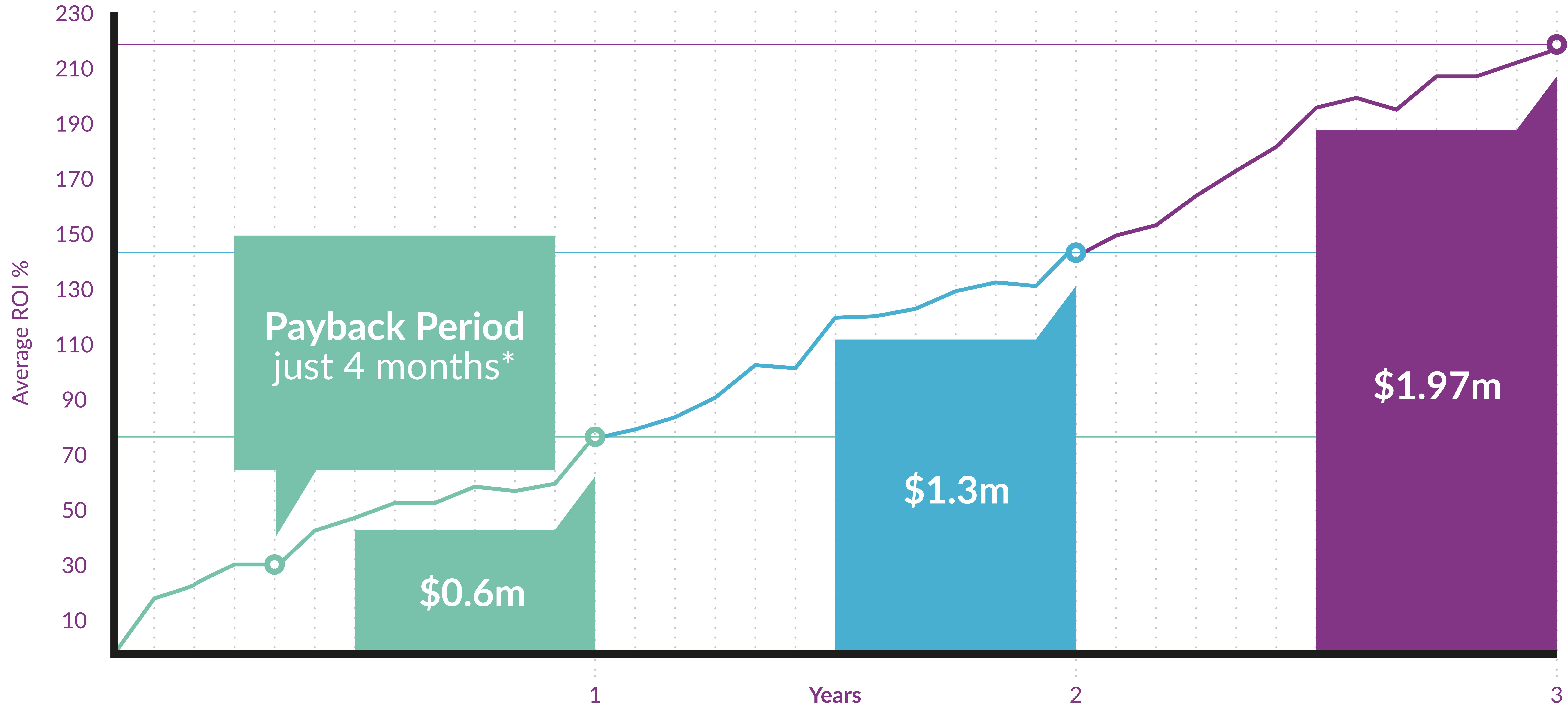


Accelerate core business processes

Integrates business processes – from purchasing to manufacturing, inventory, sales, customer service and financial management – within one cohesive software design

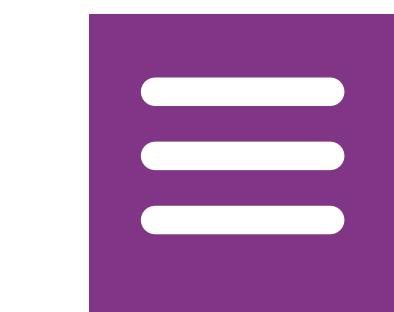
NEXT →

FORESTER & KEY STATS FOR MANUFACTURING

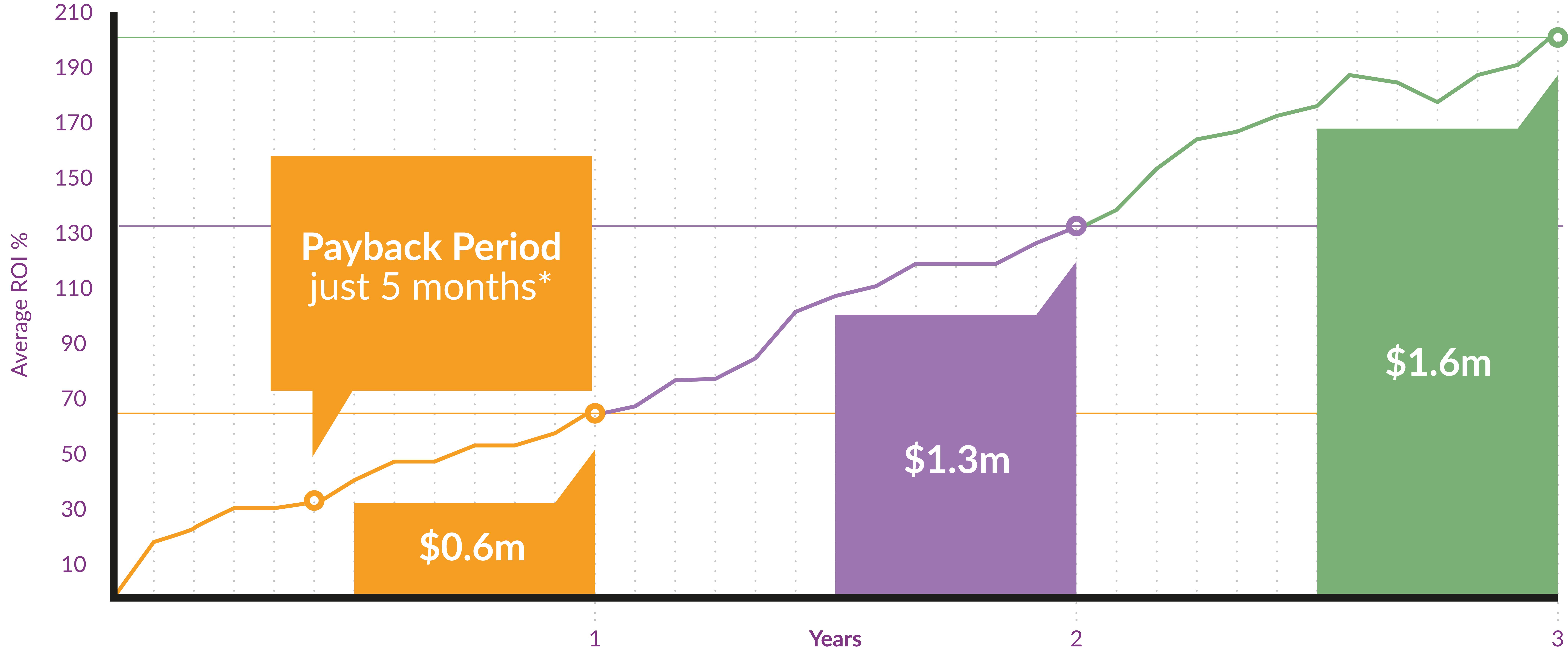


*Based on data from businesses who have used Sage Business Cloud Enterprise for over 3 years

+ Research has been taken from 'The Total Economic Impact™ Of Sage Business Cloud Enterprise Management Solution For Manufacturing Organizations'.



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WHY CPIO FOR MANUFACTURERS

At CPiO, we help organisations make the right decisions about business management software and technical infrastructure. We believe that good communication is the key to gaining and retaining customers, and we operate with integrity and authenticity at all times.

"We trust CPiO; the company knows Saville very well and everyone from consultants to the support team understands the challenges we face and the way each part of the business operates. This level of trust is key to building a long term relationship." -

Graham Carling, Divisional Manager, Saville Audio Visual

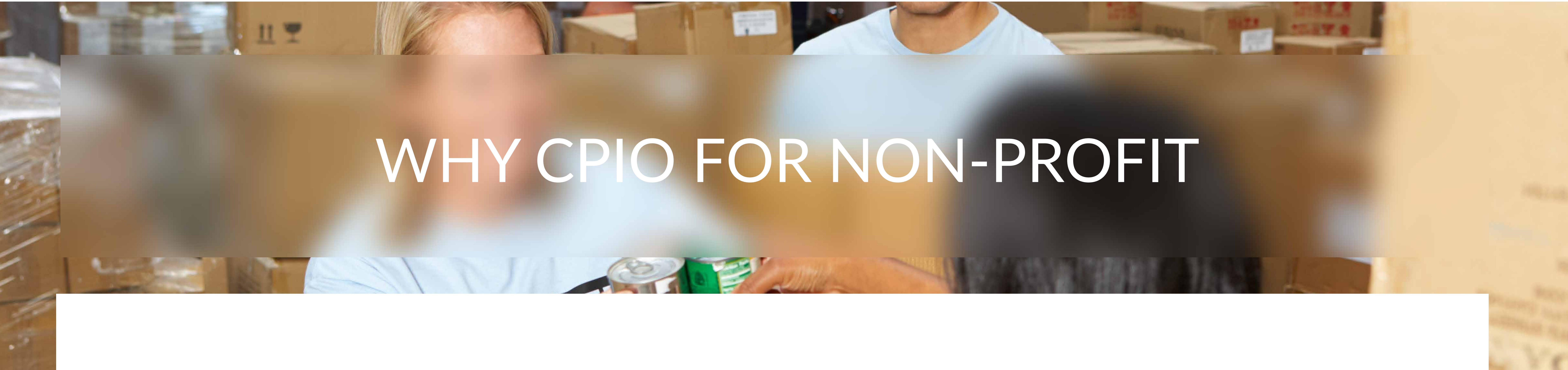
Since 1990 we've supported over 400 clients in major industry sectors including manufacturing, distribution, not-for-profit and the service sector, as well as in niche markets.

We supply so much more than software. Our dedication to your success means we'll deploy, train and support you to get the very most from your investment.

We have supported a wide range of industries and territories over the years, including dozens of manufacturing and light assembly businesses. We are continuously recognised for delivering excellent customer service and support.

At CPiO we are passionate about our products and the service we offer. We understand that introducing new technology can challenge the very people who brought your business the success it has so far achieved. We've learned that you are the expert in your business and its processes. We listen carefully to your values and your goals, and help you through technological transition to embark on a bright and successful future.





WHY CPIO FOR NON-PROFIT

At CPiO, we help organisations make the right decisions about business management software and technical infrastructure. We believe that good communication is the key to gaining and retaining customers, and we operate with integrity and authenticity at all times.

"We liked the fact that there were options as to how we wanted to manage our business in Enterprise Management (formerly Sage X3). This gave us the confidence that we could grow into the system and develop it as our business changed. By selecting Sage, we felt that we were "future proofing" our investment."

- Michael Ward, Chief Operating Officer, RSPCA

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CASE STUDY SECTION
SEE SEPARATE PDF VISUAL FOR APPROVAL

WHAT LIFE LOOKS LIKE WITH EM
TO BE VISUALISED

CALL TO ACTION
TO BE VISUALISED