# Chapter 3. Classical Demand Theory

## 3.D. Utility Maximization Problem (UMP) (Continued)

**We return to Chapter 3, specifically, p.53 of Section 3.D.**

The utility maximization problem:

$$\max_{x \in \mathbb{R}^L} u(x)$$

$$\text{s.t. } \sum_{l=1}^{L} p_l \cdot x_l = p \cdot x \leq w,$$

$$x_l \geq 0 \text{ for all } l = 1, ..., L.$$

Lagrange Function:

$$\mathcal{L}(x, \lambda) = u(x) - \lambda(p \cdot x - w).$$
$$\scriptstyle x \in \mathbb{R}^L_+, \lambda$$

Kuhn-Tucker conditions:

$$\frac{\partial \mathcal{L}}{\partial x_l} = \frac{\partial u(x^*)}{\partial x_l} - \lambda p_l \leq 0, \text{ with equality if } x_l^* > 0, \tag{3.D.1}$$

$$\sum_{l=1}^{L} p_l \cdot x_l = p \cdot x \leq w,$$

$$x_l \geq 0 \text{ for all } l = 1, ..., L,$$

$$\lambda \geq 0,$$

$$\lambda(p \cdot x - w) = 0, \text{ i.e., } \lambda = 0 \text{ if } p \cdot x < w.$$

(3.D.1) can be rewritten as

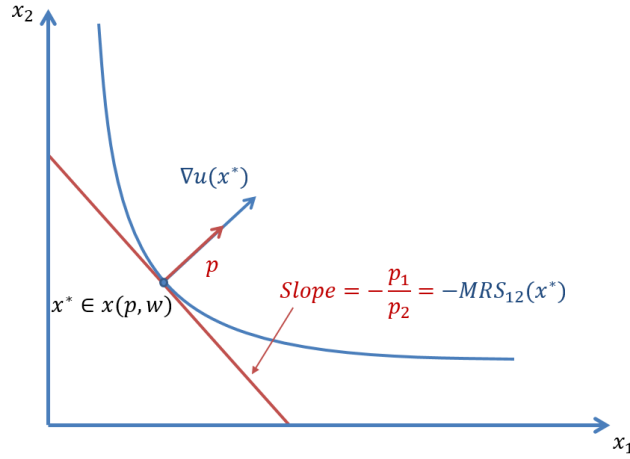$$\nabla u(x^*) \leq \lambda p \tag{3.D.2}$$

and

$$x^* \cdot [\nabla u(x^*) - \lambda p] = 0. \tag{3.D.3}$$

**The constraint** $x^* \geq 0$. If we have an **interior solution** (i.e., if $x^* \gg 0$), we must have

$$\nabla u(x^*) = \lambda p. \tag{3.D.4}$$

Condition (3.D.4) shows that at an interior optimum, $\nabla u(x^*)$ must be proportional to $p$.

See Figure 1 below.

Figure 1: Interior Solution when $L = 2$

Therefore, for any two goods $l$ and $k$, we have

$$\frac{\partial u(x^*)/\partial x_l}{\partial u(x^*)/\partial x_k} = \frac{p_l}{p_k}. \tag{3.D.5}$$

$\frac{\partial u(x^*)/\partial x_l}{\partial u(x^*)/\partial x_k}$ is the *marginal rate of substitution of good $l$ for good $k$ at $x^*$, $MRS_{lk}(x^*)$.* It indicates the amount of good $k$ that the consumer needs to get to compensate for 1 unit reduction of good $l$.

Condition (3.D.5) tells us that at the interior optimum, the consumer's marginal rate of substitution between any two goods must be equal to their price ratio. To see this, suppose on the contrary, $\frac{\partial u(x^*)/\partial x_l}{p_l} > \frac{\partial u(x^*)/\partial x_k}{p_k}$. Then, the consumer can increase her utility by spending $\varepsilon$ less on product of $k$, and $\varepsilon$ more on good $l$. She'll lose $\varepsilon/p_k$ units of product $k$ and gain $\varepsilon/p_l$ units of product $l$. This translates into a utility change of $= \varepsilon \left[ \frac{\partial u(x^*)/\partial x_l}{p_l} - \frac{\partial u(x^*)/\partial x_k}{p_k} \right].$

If we have a **boundary solution**, then F.O.C. tells us that $\partial u(x^*)/\partial x_l \leq \lambda p_l$ for those $l$ with $x_l^* = 0$ and $\partial u(x^*)/\partial x_l = \lambda p_l$ for those $l$ with $x_l^* > 0$. See Figure 2 below.

In Figure 2, $MRS_{12}(x^*) > \frac{p_1}{p_2}$. Now, the consumer would want to spend $\varepsilon$ less on good 2 and $\varepsilon$ more on good 1. But because the consumer's consumption of good 2 is already 0 and thus she is unable to reduce her consumption of good 2 any further.
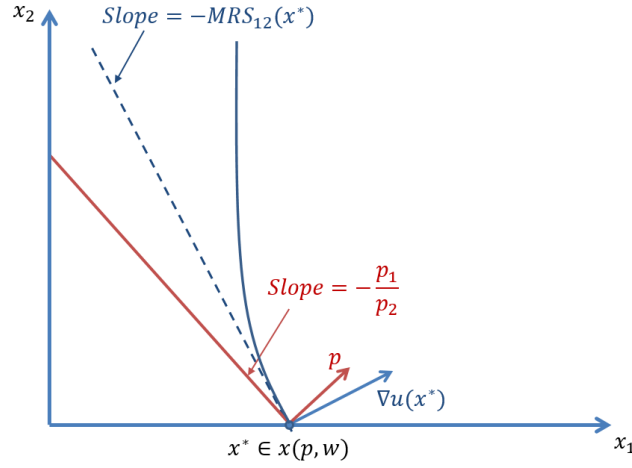
Figure 2: Boundary Solution when $L = 2$

**The constraint** $p \cdot x \leq w$. If $p \cdot x = w$, then $\lambda$ measures the marginal, or shadow, value of relaxing the constraint $p \cdot x = w$, or the consumer's *marginal utility of wealth.*

To see this, consider the simple case where $x(p, w)$ is differentiable and $x(p, w) \gg 0$. Then (3.D.1) becomes

$$\nabla u(x^*) = \lambda p.$$

By chain rule, the change in utility from a marginal increase in $w$ gives

$$\nabla u(x(p, w)) \cdot D_w x(p, w) = \lambda p \cdot D_w x(p, w) = \lambda.$$

If $p \cdot x < w$, then the budget constraint is not binding. In this case, relaxing the budget doesn't increase utility, so $\lambda = 0$.

**Example 3.D.1.** Derive Walrasian Demand Function for Cobb-Douglas Utility Function: $u(x_1, x_2) = x_1^\alpha x_2^{1-\alpha}$.

**Solution.** The problem is:

$$\max_{x \in \mathbb{R}^2} x_1^\alpha x_2^{1-\alpha}$$

$$\text{s.t. } p_1 x_1 + p_2 x_2 \leq w$$

$$x_1 \geq 0, x_2 \geq 0.$$

Lagrange Function:

$$\mathcal{L} = x_1^\alpha x_2^{1-\alpha} - \lambda(p_1 x_1 + p_2 x_2 - w).$$

Kuhn-Tucker Conditions:

$$\frac{\partial \mathcal{L}}{\partial x_1} = \alpha x_1^{\alpha-1} x_2^{1-\alpha} - \lambda p_1 \leq 0, \text{ with equality if } x_1 > 0, \tag{1}$$

$$\frac{\partial \mathcal{L}}{\partial x_2} = (1-\alpha) x_1^\alpha x_2^{-\alpha} - \lambda p_2 \leq 0, \text{ with equality if } x_2 > 0, \tag{2}$$

$$p_1 x_1 + p_2 x_2 \leq w,$$

$$x_1 \geq 0, x_2 \geq 0,$$

$$\lambda \geq 0,$$

$$\lambda(p_1 x_1 + p_2 x_2 - w) = 0. \tag{3}$$

If $x_1 = 0$ or $x_2 = 0$, we will have $u(x_1, x_2) = 0$. Therefore, utility maximization requires $(x_1, x_2) \gg 0$. Then, (1) and (2) hold with equality. From (1) and (2) with equality,

$$\frac{p_1 x_1}{p_2 x_2} = \frac{\alpha}{1-\alpha}, \tag{4}$$

$$\lambda > 0. \tag{5}$$

(5) and (3) imply

$$p_1 x_1 + p_2 x_2 = w. \tag{6}$$

Therefore, from (4) and (6),

$$x_1 = \frac{\alpha w}{p_1} \text{ and } x_2 = \frac{(1-\alpha)w}{p_2}.$$

**The Indirect Utility Function** For each $(p, w) \gg 0$, the utility value of UMP (i.e., $u(x^*)$) is denoted $v(p, w) \in \mathbb{R}$. $v(p, w)$ is called the *indirect utility function*.

**Example 3.D.2.** Derive the indirect utility function for Cobb-Douglas Utility Function: $u(x_1, x_2) = x_1^\alpha x_2^{1-\alpha}$.

**Solution.**

$$v(p, w) = \left(\frac{\alpha w}{p_1}\right)^\alpha \left(\frac{(1-\alpha)w}{p_2}\right)^{1-\alpha} = \alpha^\alpha (1-\alpha)^{1-\alpha} \frac{w}{p_1^\alpha p_2^{1-\alpha}}.$$

Proposition 3.D.3 identifies basic properties of Indirect Utility Function $v(p, w)$.

**Proposition 3.D.3.** *Suppose that $u(\cdot)$ is a continuous utility function representing a locally nonsatiated preference relation $\succsim$ defined on the consumption set $X = \mathbb{R}_+^L$. The indirect utility function $v(p, w)$ is*

*(i) Homogeneous of degree zero.*

*(ii) Strictly increasing in $w$ and nonincreasing in $p_l$ for any $l$.*

*(iii) Quansiconvex; that is, the set $\{(p, w) : v(p, w) \leq \bar{v}\}$ is convex for any $\bar{v}$.*

*(iv) Continuous in $p \gg 0$ and $w$.*

**Proof.**

(i) Recall Proposition 3.D.2, $x(p, w)$ is H.D.$\emptyset$.

$$x(p, w) = x(\alpha p, \alpha w) \iff u(x(p, w)) = u(x(\alpha p, \alpha w)) \iff v(p, w) = v(\alpha p, \alpha w)$$

(ii) Recall again Proposition 3.D.2, $x(p, w)$ satisfies Walras' law, i.e., $p \cdot x(p, w) = w$.

$v(p, w)$ **is strictly increasing in** $w$ :

Suppose $w' > w$. Then $p \cdot x(p, w) < w'$. By continuity, $\exists \varepsilon > 0$ such that for all $\|x' - x(p, w)\| < \varepsilon$, $p \cdot x' < w'$. Let this ball be $b_\varepsilon(x(p, w))$. Since $\succsim$ is locally nonsatiated, $\exists \tilde{x} \in b_\varepsilon(x(p, w))$ such that $u(\tilde{x}) > u(x(p, w))$.

Since $\tilde{x} \in b_\varepsilon(x(p, w))$, we have $p \cdot \tilde{x} < w'$. That is, $\tilde{x} \in B_{p,w'}$. Therefore, $u(x(p, w')) \geq \tilde{x}$ since $x(p, w')$ is the solution to the utility maximization problem given $(p, w')$.

Thus, we have $w' > w$ and $u(x(p, w')) \geq u(\tilde{x}) > u(x(p, w))$.

$v(p, w)$ **is non-increasing in** $p$ :

Suppose $p' \geq p$, then $B_{p',w} \subseteq B_{p,w}$. Therefore, $v(p, w) \geq v(p', w)$.

(iii) *Remark.* The quasiconvexity may seem surprising at first. You're charged the average price $p'' = \alpha p + (1 - \alpha)p'$ and are given the average wealth $w'' = \alpha w + (1 - \alpha)w'$. So, you should be able to purchase the *average bundle* $\alpha x(p, w) + (1 - \alpha)x(p', w')$.

The *convexity of the upper contour set* suggests that you're able to achieve a higher, not lower utility. However, **the intuition is wrong**.

To understand the result, consider $(p, w)$ and $(p', w')$ such that $v(p, w) = v(p', w') = \bar{v}$. The corresponding budgets are denoted by $B_{p,w}$ and $B_{p',w'}$. If $x \in B_{p,w}$ or $x \in B_{p',w'}$, then we must have $u(x) \leq \bar{v}$.

The new budget set is $\{x \in \mathbb{R}_+^L : \alpha p \cdot x + (1 - \alpha) p' \cdot x \leq \alpha w + (1 - \alpha) w'\}$.

This implies $p \cdot x \leq w$ or $p' \cdot x \leq w'$ or both $\implies x \in B_{p,w} \cup B_{p',w'} \implies u(x) \leq \bar{v}$.
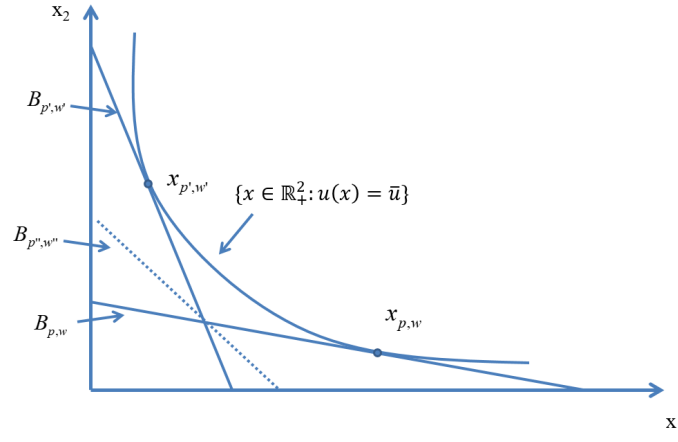


Figure 3: Quasiconvexity of $v(p, w)$

Figure 3 shows the quasiconvexity of $v(p, w)$ for $L = 2$. $B_{p,w}$ and $B_{p',w'}$ generate the same maximized utility $\bar{u}$. $B_{p'',w''}$, corresponding to $(p'', w'') = (\alpha p + (1 - \alpha) p', \alpha w + (1 - \alpha) w')$, must generates utility no greater than $\bar{u}$.[1]

(iv) Consider a sequence $\{p^n, w^n\}_{n=1}^{\infty}$, where $\lim_{n \to \infty} (p^n, w^n) = (p, w)$. Let $x(\cdot, \cdot)$ be the solution to the utility maximization problem.

Consider a sufficiently small open ball around $(p, w)$: $b_\varepsilon(p, w) = \{y \in \mathbb{R}_{++}^{L+1} : \|y - (p, w)\| < \varepsilon$. For all $(p', w') \in b_\varepsilon(p, w)$, $w' \leq w + \varepsilon$ and $p'_l > p_l - \varepsilon$. Therefore, $x_l(p', w') \leq \frac{w + \varepsilon}{p_l - \varepsilon}$. There exists $N$ such that for all $n > N$, $(p^n, w^n) \in b_\varepsilon(p, w)$ and $x(p^n, w^n) \leq \left( \frac{w + \varepsilon}{p_1 - \varepsilon}, \frac{w + \varepsilon}{p_2 - \varepsilon}, ..., \frac{w + \varepsilon}{p_L - \varepsilon} \right)$. Since for $n = 1, ..., N$, $x(p^n, w^n)$ are also bounded, we can conclude that for all $n = 1, 2, ..., \infty$, $x(p^n, w^n) \in [0, Z]^L$ for some $z > 0$ (sufficiently large). Therefore, there exists a converging subsequence $\{x(p^{m(n)}, w^{m(n)})\}$.

---

[1]Note that the intersection the budget lines $B_{p,w}$ and $B_{p',w'}$ also satisfies the budget line of $B_{p'',w''}$. In other words, $p \cdot x = w$ and $p' \cdot x = w'$ imply $[\alpha p + (1 - \alpha) p'] \cdot x = \alpha w + (1 - \alpha) w'$.

We want to show that $\lim_{n\to\infty} x(p^{m(n)}, w^{m(n)}) = x(p,w)$. Suppose to the contrary that $\lim_{n\to\infty} x(p^{m(n)}, w^{m(n)}) = \tilde{x} \neq x(p,w)$. Then since $p^{m(n)} \cdot x(p^{m(n)}, w^{m(n)}) \leq w^{m(n)}$, taking the limit on both sides gives $p \cdot \tilde{x} \leq w$. But since $\tilde{x} \neq x(p,w)$, we must have $u(\tilde{x}) < u(x(p,w))$. Hence, by the continuity of $u(\cdot)$, there exists $\delta \in (0,1)$ such that $u(\tilde{x}) < u((1-\delta)x(p,w))$. Since $\lim_{n\to\infty} x(p^{m(n)}, w^{m(n)}) = \tilde{x}$, $\exists N_1 \in \mathbb{N}$ such that $\forall n > N_1, u(x(p^{m(n)}, w^{m(n)})) < u((1-\delta)x(p,w))$.

From $p \cdot x(p,w) \leq w$, we have $p \cdot (1-\delta)x(p,w) < w$. Since $\lim_{n\to\infty} p^{m(n)} = p$ and $\lim_{n\to\infty} w^{m(n)} = w$, $\exists N_2 \in \mathbb{N}$ such that $\forall n > N_2, p^{m(n)} \cdot (1-\delta)x(p,w) < w^{m(n)}$.

Thus, $\forall n > \max\{N_1, N_2\}$, we have $u((1-\delta)x(p,w)) > u(x(p^{m(n)}, w^{m(n)}))$ and $p^{m(n)} \cdot (1-\delta)x(p,w) < w^{m(n)}$, which then contradicts the optimality of $x(p^{m(n)}, w^{m(n)})$.

Therefore, every converging subsequences $x(p^{m(n)}, w^{m(n)})$ converges to $x(p,w)$. That is, $\lim_{n\to\infty} x(p^{m(n)}, w^{m(n)}) = x(p,w)$, and thus $\lim_{n\to\infty} x(p^n, w^n) = x(p,w)$. Therefore, $\lim_{n\to\infty} v(p^n, w^n) = \lim_{n\to\infty} u(x(p^n, w^n)) = u(x(p,w)) = v(p,w)$. $\qquad\square$

---

**Exercise 3.D.5**

Consider again CES utility function of Exercise 3.C.6, and assume that $\alpha_1 = \alpha_2 = 1$.

(a) Compute Walrasian demand and indirect utility functions.

(b) Verify that the functions satisfy all properties of Propositions 3.D.2 and 3.D.3.

(c) Derive Walrasian demand correspondence and indirect utility function for linear utility and Leontief utility.[a] Show that CES Walrasian demand and indirect utility functions approach these as $\rho \to 1$ and $\rho \to -\infty$, respectively.

(d) The *elasticity of substitution between goods* 1 and 2 is defined as
$$\xi_{12}(p,w) = -\frac{\partial[x_1(p,w)/x_2(p,w)]}{\partial[p_1/p_2]} \frac{p_1/p_2}{x_1(p,w)/x_2(p,w)}.$$
Show that for CES utility function, $\xi_{12}(p,w) = \frac{1}{1-\rho}$, thus justifying the name. What is $\xi_{12}(p,w)$ for linear, Leontief, and Cobb-Douglas utility functions?

---
[a]See Exercise 3.C.6

## 3.E. The Expenditure Minimization Problem (EMP)

The expenditure minimization problem:

$$\min_{x \in \mathbb{R}^L} p \cdot x$$

$$\text{s.t. } u(x) \geq u$$

$$x \geq 0.$$

The problem is equivalent to

$$\max_{x \in \mathbb{R}^L} - p \cdot x$$

$$\text{s.t. } u \leq u(x)$$

$$x \geq 0.$$

Lagrange Function:

$$\mathcal{L}(x, \lambda) = -p \cdot x - \lambda(u - u(x))$$
$$\scriptstyle x \in \mathbb{R}^L_+, \lambda$$

Kuhn-Tucker conditions:

$$\frac{\partial \mathcal{L}}{\partial x_l} = -p_l + \lambda \frac{\partial u(x^*)}{\partial x_l} \leq 0, \text{ with equality if } x_l^* > 0, \tag{7}$$

$$u(x) \geq u,$$

$$x_l \geq 0 \text{ for all } l = 1, ..., L,$$

$$\lambda \geq 0,$$

$$\lambda(u - u(x)) = 0, \text{ i.e., } \lambda = 0 \text{ if } u(x) > u.$$

Equation (7) can be rewritten as

$$p \geq \lambda \nabla u(x^*) \tag{3.E.2}$$

and

$$x^* \cdot [p - \lambda \nabla u(x^*)] = 0. \tag{3.E.3}$$

UMP computes the maximal level of utility that can be obtained given wealth $w$; EMP computes the minimal level of wealth required to reach utility level $u$. The two problems are "dual" problems: they capture the same aim of efficient use of consumer's purchasing power.

To see this, consider the following thought process.

Step 1:

$$\max_{x \geq 0} u(x) \tag{UMP1}$$

$$\text{s.t. } p \cdot x \leq w.$$

Suppose $x^*$ solves (UMP1), and the highest utility is $u(x^*)$.

Step 2:

$$\min_{x \geq 0} p \cdot x \tag{EMP1}$$

$$\text{s.t. } u(x) \geq u(x^*)$$

**Claim.** $x^*$ solves (EMP1).

Similarly,

Step 1:

$$\min_{x \geq 0} p \cdot x \tag{EMP2}$$

$$\text{s.t. } u(x) \geq u$$

Suppose $x^*$ solves (EMP2), and the lowest expenditure is $p \cdot x^*$.

Step 2:

$$\max_{x \geq 0} u(x) \tag{UMP2}$$

$$\text{s.t. } p \cdot x \leq p \cdot x^*.$$

**Claim.** $x^*$ solves (UMP2).

Formally, the above claims are stated in Proposition 3.E.1 below.

**Proposition 3.E.1.** *Suppose $u(\cdot)$ is a continuous utility function representing a locally nonsatiated preference relation $\succsim$ defined on the consumption set $X = \mathbb{R}_+^L$ and that the price vector is $p \gg 0$. We have*

*(i) If $x^*$ is optimal in the UMP when wealth is $w > 0$, i.e., $x^* = x(p, w)$, then $x^*$ is optimal in the EMP when the required utility is $u(x^*)$. Moreover, the minimized expenditure in the EMP is $w$.*

*(ii) If $x^*$ is optimal in the EMP when the required utility level is $u > u(0)$, then $x^*$ is optimal in the UMP when wealth is $p \cdot x^*$. Moreover, the maximized utility in the UMP is $u$. (\*No excess utility)*

**Proof.**

(i) Suppose $x^*$ is not optimal in the EMP. Then, $\exists x'$ such that $p \cdot x' < p \cdot x^* \leq w$ and $u(x') \geq u(x^*)$. Local nonsatiation implies $\exists x'' \in b_\varepsilon(x')$ for some sufficiently small $\varepsilon > 0$ such that $u(x'') > u(x') \geq u(x^*)$ and $p \cdot x'' < p \cdot x^* \leq w$. This implies $x'' \in B_{p,w}$ and $u(x'') > u(x^*)$ and thus contradicts the assumption that $x^*$ is optimal in the UMP. Therefore, $x^*$ must solve the EMP. The minimized expenditure is $p \cdot x^*$. Recall Proposition 3.D.2: Walras' Law is satisfied in the UMP, i.e., $p \cdot x^* = w$.

(ii) Prove $u(x^*) = u$ in EMP first (i.e. no excess utility). Suppose to the contrary, $u(x^*) > u$, then $u(\alpha x^*) > u$ for some $\alpha < 1$. Therefore, $p \cdot \alpha x^* < p \cdot x^*$. This contradicts that $x^*$ minimizes expenditure.

Suppose $x^*$ is not optimal in the UMP. Then $\exists x'$ such that $u(x') > u(x^*) \geq u$ and $p \cdot x' \leq p \cdot x^*$. This implies that $\exists \alpha < 1$ such that $u(\alpha x') > u$ (by continuity of $u(\cdot)$) and $p \cdot \alpha x' < p \cdot x^*$. This contradicts that $x^*$ solves the EMP.

Therefore, $x^*$ must solve the UMP. And the maximized utility is $u(x^*)$. $\qquad \square$

**The Expenditure Function** Let $x^*$ be the/a solution to the EMP. Then $p \cdot x^*$ is the minimized expenditure. Let this be called the *Expenditure Function* and denoted by $e(p, u)$. Proposition 3.E.2 describes the basic properties of $e(p, u)$.

**Proposition 3.E.2.** *Suppose that $u(\cdot)$ is a continuous utility representing a locally non-satiated preference relation $\succsim$ defined on the consumption set $X = \mathbb{R}_+^L$. The expenditure function $e(p, u)$ is*

*(i) Homogeneous of degree one in $p$.*

*(ii) Strictly increasing in $u$ and nondecreasing in $p_l$ for all $l$.*

*(iii) Concave in $p$, i.e., $\alpha e(p, u) + (1 - \alpha)e(p', u) \leq e(ap + (1 - \alpha)p', u)$.*

*(iv) Continuous in $p \gg 0$ and $u$.*

**Proof.**

(i) The constraint set $u(x) \geq u$ is unaffected by the change in $p$.

The solution to

$$\min_{x \geq 0} \alpha p \cdot x$$

$$\text{s.t. } u(x) \geq u$$

and

$$\min_{x \geq 0} p \cdot x$$

$$\text{s.t. } u(x) \geq u$$

are identical. Therefore, $e(\alpha p, u) = \alpha p \cdot x^* = \alpha e(p, u)$.

(ii) $e(p, u)$ **is strictly increasing in** $u$.

Suppose $e(p, u)$ is NOT strictly increasing in $u$.

Consider a change from $u'$ to $u''$ with $u'' > u'$. Let the price be $p$, and $x''$ and $x'$ be the optimal bundles for required utility level $u''$ and $u'$ respectively. Since $e(p, u)$ is not strictly increasing, then we have,

$$p \cdot x'' = e(p, u'') \leq e(p, u') = p \cdot x'.$$

By continuity of $u(\cdot)$, we can find a bundle $\alpha x''$ with $\alpha \in (0, 1)$ such that

$$u(\alpha x'') > u' = u(x')$$

$$\text{and } p \cdot \alpha x'' < p \cdot x' = e(p, u').$$

This contradicts that $x'$ minimizes expenditure subject to constraint $u \geq u'$.

$e(p, u)$ **is nondecreasing in** $p_l$ **for all** $l$.

Let $e_l = (0, ..., 0, \underbrace{1}_{l^{th} \text{ element}}, 0, ..., 0)$. Consider a price change from $p'$ to $p'' = p' + \alpha e_l$. Let the required utility be $u$, and $x''$ and $x'$ be the optimal bundles given prices $p''$ and $p'$ respectively.

Since $p' \leq p''$,

$$e(p'', u) = p'' \cdot x'' \geq p' \cdot x'' \geq e(p', u)$$

The last inequality follows from the definition of $e(p', u)$.

(iii) Let $p'' = ap + (1 - \alpha)p'$ for $\alpha \in [0, 1]$. Let the required utility be $u$, and $x$, $x'$ and $x''$ be the optimal bundles given prices $p$, $p'$ and $p''$ respectively. Then,

$$e(p'', u) = p'' \cdot x'' = \alpha p \cdot x'' + (1 - \alpha)p' \cdot x''$$

$$\geq \alpha p \cdot x + (1 - \alpha)p' \cdot x' = \alpha e(p, u) + (1 - \alpha)e(p', u)$$

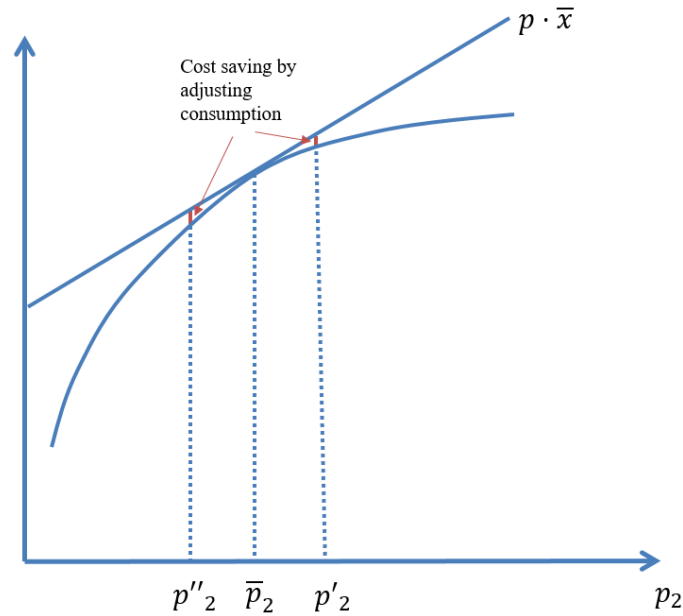**Intuition of Concavity of** $e(p, u)$.



Figure 4: Concavity of $e(p, u)$

If $p_2$ increases, assuming that $x$ stays at $x = \bar{x}$, the expenditure $e$ increases with $p_2$ by the amount $x_2$. However, the consumer can lower the expenditure $e$ by adjusting $x$ to more cost effectively achieve $u$.

Similarly, if $p_2$ decreases, assuming that $x$ stays at $x = \bar{x}$, the expenditure $e$ decreases with $p_2$ by the amount $x_2$. However, the consumer can further lower the expenditure $e$ by adjusting $x$ to more cost effectively achieve $u$.

(iv) Suppose the sequence $\{(p^n, u^n)\}_{n=1}^{\infty}$ converges to $(p, u)$. Let $h(\cdot, \cdot)$ be the solution

to the expenditure minimization problem. As $h(p^n, u^n)$ is bounded for all $n$, there exists a converging subsequence $h(p^{m(n)}, u^{m(n)})$.

We want to show that $\lim_{n \to \infty} h(p^{m(n)}, u^{m(n)}) = h(p, u)$. Suppose to the contrary that $\lim_{n \to \infty} h(p^{m(n)}, u^{m(n)}) = \tilde{h} \neq h(p, u)$. Then since $u(h(p^{m(n)}, u^{m(n)})) \geq u^{m(n)}$, taking the limit on both sides gives $u(\tilde{h}) \geq u$. But since $\tilde{h} \neq h(p, u)$, we have $p \cdot \tilde{h} > p \cdot h(p, u)$. Hence, by the continuity of $u(\cdot)$, there exists $\delta \in (0, 1)$ such that $p \cdot \tilde{h} > p \cdot (1 + \delta)h(p, u) > p \cdot h(p, u)$ and $u((1 + \delta)h(p, u)) > u$.

Since $\lim_{n \to \infty} u^{m(n)} = u$, there exists $N_1 \in \mathbb{N}$ such that $\forall n > N_1, u((1 + \delta)h(p, u)) > u^{m(n)}$.

Since $\lim_{n \to \infty} p^{m(n)} = p$, $\lim_{n \to \infty} h(p^{m(n)}, u^{m(n)}) = \tilde{h}$, and $p \cdot \tilde{h} > p \cdot (1 + \delta)h(p, u)$, there exists $N_2 \in \mathbb{N}$ such that $\forall n > N_2, p^{m(n)} \cdot (1 + \delta)h(p, u) < p^{m(n)} \cdot h(p^{m(n)}, u^{m(n)})$.

Thus, $\forall n > \max\{N_1, N_2\}, p^{m(n)} \cdot (1 + \delta)h(p, u) < p^{m(n)} \cdot h(p^{m(n)}, u^{m(n)})$ and $u((1 + \delta)h(p, u)) > u^{m(n)}$, which then contradicts the optimality of $h(p^{m(n)}, u^{m(n)})$.

Hence, we must have $\lim_{n \to \infty} h(p^{m(n)}, u^{m(n)}) = h(p, u)$, and thus $\lim_{n \to \infty} h(p^n, u^n) = h(p, u)$. Therefore, $\lim_{n \to \infty} e(p^n, u^n) = \lim_{n \to \infty} p^n \cdot h(p^n, u^n) = p \cdot h(p, u) = e(p, u)$. $\qquad \square$

Using Proposition 3.E.1, we can connect the expenditure function $e(p, u)$ and the indirect utility function $v(p, w)$:

$$e(p, v(p, w)) = w \quad \text{and} \quad v(p, e(p, u)) = u. \tag{3.E.1}$$

**Hicksian (or Compensated) Demand Function**   The optimal bundle in EMP is denoted as $h(p, u) \subset \mathbb{R}^L_+$ and is called the *Hicksian (or Compensated) demand function/ correspondence.*

As prices vary, $h(p, u)$ gives the level of demand that would arise if the consumer's wealth were simultaneously adjusted to keep her utility level at $u$. This type of wealth compensation is called *Hicksian wealth compensation.* From initial price-wealth pair $(p, w)$ and prices change to $p'$, the Hicksian wealth compensation is $\Delta w_{\text{Hicks}} = e(p', u) - w$.

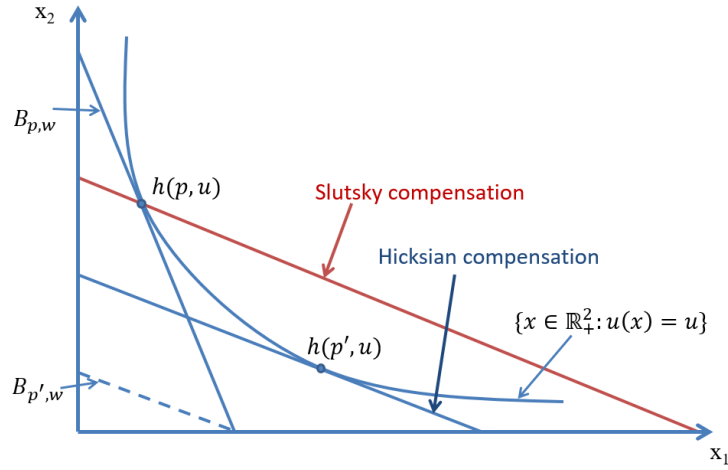Figure 5 compares Hicksian compensation with Slutsky compensation.

Figure 5: Hicksian compensation and Slutsky compensation

Proposition 3.E.3 describes the basic properties of $h(p, u)$.

**Proposition 3.E.3.** *Suppose that $u(\cdot)$ is a continuous utility function representing a locally nonsatiated preference relation $\succsim$ defined on $X = \mathbb{R}_+^L$. Then for any $p \gg 0$, the Hicksian demand correspondence $h(p, u)$ (i.e., expenditure minimizing demand) possesses the following properties:*

1. *Homogeneity of degree zero in p: $h(\alpha p, u) = h(p, u)$ for all $p, u$ and $\alpha > 0$.*

2. *No excess utility: For any $x \in h(p, u)$, $u(x) = u$.*

3. *Convexity/uniqueness: If $\succsim$ is convex, then $h(p, u)$ is a convex set; and if $\succsim$ is strictly convex, then there is a unique element in $h(p, u)$.*

**Proof.**

(i) The solution to

$$\arg\min_{x \geq 0} \alpha p \cdot x$$

$$\text{s.t. } u(x) \geq u$$

and

$$\arg\min_{x \geq 0} p \cdot x$$

$$\text{s.t. } u(x) \geq u$$

are identical. Therefore, $h(\alpha p, u) = h(p, u)$.

(ii) Suppose $u(x') > u$ for some $x' \in h(p, u)$. By continuity of $u(\cdot)$, $\exists \alpha < 1$ such that $u(\alpha x') > u$. However, $p \cdot \alpha x' < p \cdot x'$. This contradicts $x' \in h(p, u)$.

(iii) Suppose $x, x' \in h(p, u)$, then $p \cdot x = p \cdot x' \equiv e(p, u)$. By (ii), $u(x) = u(x') = u$. Let $x'' = \alpha x + (1 - \alpha)x'$, for some $\alpha \in (0, 1)$. $p \cdot x'' = \alpha p \cdot x + (1 - \alpha)p \cdot x' = e(p, u)$. Convexity of $\succsim$ implies $x'' \succsim x$, and $x'' \succsim x'$. So $u(x'') \geq u$ and thus $x'' \in h(p, u)$.

Suppose $x \neq x'$ and $x, x' \in h(p, u)$. Strict convexity implies $x'' \succ x$ and $x'' \succ x'$, or $u(x'') > u$. So there is excess utility. Applying the logic in (ii), $\exists \alpha < 1$ s.t. $u(\alpha x'') > u$ but $p \cdot \alpha x'' < e(p, u)$, constituting a contradiction. $\qquad\square$

Using Proposition 3.E.1, we can relate the Hicksian and Walrasian demand correspondences as follows: (assuming single-value demand)

$$h(p, u) = x(p, e(p, u)) \quad \text{and} \quad x(p, w) = h(p, v(p, w)). \tag{3.E.4}$$

> **Exercise 3.E.6**
>
> Consider the constant elasticity of substitution utility function studied in Exercises 3.C.6 and 3.D.5 with $\alpha_1 = \alpha_2 = 1$. Derive its Hicksian demand function and expenditure function. Verify the properties of Propositions 3.E.2 and 3.E.3.

> **Exercise 3.E.9**
>
> Use the relations in (3.E.1) to show that the properties of the indirect utility function identified in Proposition 3.D.3 imply Proposition 3.E.2. Likewise, use the relations in (3.E.1) to prove that Proposition 3.E.2 implies Proposition 3.D.3.

## Hicksian Demand and the Compensated Law of Demand

**Proposition 3.E.4.** *Suppose that $u(\cdot)$ is a continuous utility function representing a locally nonsatiated preference relation $\succsim$ and that $h(p, u)$ consists of a single element for all $p \gg 0$. Then the Hicksian demand function $h(p, u)$ satisfies the compensated law of demand: for all $p'$ and $p''$,*

$$(p'' - p') \cdot [h(p'', u) - h(p'.u)] \leq 0. \tag{3.E.5}$$

**Proof.** $h(p, u)$ is optimal in EMP, so

$$p'' \cdot h(p'', u) \leq p'' \cdot h(p', u)$$

$$\text{and } p' \cdot h(p'', u) \geq p' \cdot h(p', u)$$

$$\implies (p'' - p') \cdot h(p'', u) \leq (p'' - p') \cdot h(p', u)$$

$$\implies (p'' - p') \cdot [h(p'', u) - h(p'.u)] \leq 0. \quad \square$$

**Example 3.E.1.** Suppose $p \gg 0$ and $u > 0$. Derive the Hicksian Demand and Expenditure Functions for Cobb-Douglas Utility Function: $u(x_1, x_2) = x_1^\alpha x_2^{1-\alpha}$.

**Solution.** The problem is:

$$\min_{x \in \mathbb{R}^L} p_1 x_1 + p_2 x_2$$

$$\text{s.t. } x_1^\alpha x_2^{1-\alpha} \geq u$$

$$x_1 \geq 0, x_2 \geq 0.$$

Lagrange Function:

$$\mathcal{L} = -(p_1 x_1 + p_2 x_2) - \lambda(u - x_1^\alpha x_2^{1-\alpha}).$$

Kuhn-Tucker Conditions:

$$\frac{\partial \mathcal{L}}{\partial x_1} = -p_1 + \lambda \alpha x_1^{\alpha-1} x_2^{1-\alpha} \leq 0, \text{ with equality if } x_1 > 0, \tag{8}$$

$$\frac{\partial \mathcal{L}}{\partial x_2} = -p_2 + \lambda(1-\alpha) x_1^\alpha x_2^{-\alpha} \leq 0, \text{ with equality if } x_2 > 0, \tag{9}$$

$$x_1^\alpha x_2^{1-\alpha} \geq u,$$

$$x_1 \geq 0, x_2 \geq 0,$$

$$\lambda \geq 0,$$

$$\lambda(u - x_1^\alpha x_2^{1-\alpha}) = 0. \tag{10}$$

If $x_1 = 0$ or $x_2 = 0$, we will have $x_1^\alpha x_2^{1-\alpha} = 0 < u$. Therefore, it requires $(x_1, x_2) \gg 0$. Then, (8) and (9) hold with equality. From (8) and (9) with equality,

$$\frac{p_1 x_1}{p_2 x_2} = \frac{\alpha}{1-\alpha}, \tag{11}$$

$$\lambda > 0. \tag{12}$$

(12) and (10) imply

$$x_1^\alpha x_2^{1-\alpha} = u. \tag{13}$$

Therefore, from (11) and (13),

$$h_1(p,u) = x_1 = u\left[\frac{\alpha p_2}{(1-\alpha)p_1}\right]^{1-\alpha}$$

$$h_2(p,u) = x_2 = u\left[\frac{(1-\alpha)p_1}{\alpha p_2}\right]^{\alpha}$$

$$e(p,u) = p_1 h_1(p,u) + p_2 h_2(p,u) = \frac{u p_1^\alpha p_2^{1-\alpha}}{\alpha^\alpha(1-\alpha)^{1-\alpha}}.$$

**We will skip Section 3.F Duality.**

## 3.G. Relationships between Demand, Indirect Utility, and Expenditure Functions

This section concern three relationships:

- Hicksian Demand Function & Expenditure Function;

- Hicksian & Walrasian Demand Functions;

- Walrasian Demand Function & Indirect Utility Function.

**Hicksian demand and the expenditure function**   Recall $e(p,u) = p \cdot h(p,u)$. Now we show $h(p,u) = \nabla_p e(p,u)$

**Proposition 3.G.1.** *Suppose that $u(\cdot)$ is continuous, representing locally nonsatiated and strictly convex preference relation $\succsim$ defined on $X = \mathbb{R}_+^L$. For all $p$ and $u$,*

$$h(p,u) = \nabla_p e(p,u).$$

**Proof.** We focus on the case where $h(p,u) \gg 0$ and $h(p,u)$ is differentiable at $(p,u)$. Lagrange Function:

$$\mathcal{L}(x,\lambda) = -p \cdot x - \lambda(u - u(x))$$
$$\scriptstyle x \in \mathbb{R}_+^L, \lambda$$

The minimized expenditure could be written as

$$e(p, u) = -\mathcal{L}^* = p \cdot x^* + \lambda(u - u(x^*)) \text{ where } x^* = h(p, u)$$

F.O.C with respect to $p_l$ for $l = 1, 2, ..., L$ gives

$$\frac{\partial e(p, u)}{\partial p_l} = x_l^* - \underbrace{\sum_{k=1}^{L} \frac{\partial \mathcal{L}^*}{\partial x_k} \frac{\partial x_k}{\partial p_l}}_{\frac{\partial \mathcal{L}^*}{\partial x_k} = 0} = x_l^* = h_l(p, u).$$

In matrix notation, $h(p, u) = \nabla_p e(p, u)$. □

**Key observation:** At the optimum in EMP, a change in $p$ may change $x$ through the objective function $p \cdot x$, but changes in $x$ has no FIRST ORDER EFFECT on $\mathcal{L}^*$.

**Example.** Verify $h(p, u) = \nabla_p e(p, u)$ for Cobb-Douglas Utility Function: $u(x_1, x_2) = x_1^\alpha x_2^{1-\alpha}$.

**Solution.** $h_1(p, u)$, $h_2(p, u)$ and $e(p, u)$ are solved in Example 3.E.1.

$$\frac{\partial e(p, u)}{\partial p_1} = \frac{u\alpha p_1^{\alpha-1} p_2^{1-\alpha}}{\alpha^\alpha (1-\alpha)^{1-\alpha}} = u \left[ \frac{\alpha p_2}{(1-\alpha)p_1} \right]^{1-\alpha} = h_1(p, u);$$

$$\frac{\partial e(p, u)}{\partial p_2} = \frac{u p_1^\alpha (1-\alpha) p_2^{-\alpha}}{\alpha^\alpha (1-\alpha)^{1-\alpha}} = u \left[ \frac{(1-\alpha)p_1}{\alpha p_2} \right]^\alpha = h_2(p, u).$$

Proposition 3.G.2 summarizes the properties of $D_p h(p, u)$.

**Proposition 3.G.2.** *Suppose $u(\cdot)$ is continuous utility function representing a locally nonsatiated and strictly convex $\succsim$ on $X = \mathbb{R}_+^L$. Suppose $h(p, u)$ is continuously differentiable at $(p, u)$, and denote the $L \times L$ derivative matrix by $D_p h(p, u)$. Then*

*(i) $D_p h(p, u) = D_p^2 e(p, u)$.*

*(ii) $D_p h(p, u)$ is negative semidefinite.*

*(iii) $D_p h(p, u)$ is symmetric.*

*(iv) $D_p h(p, u)p = 0$.*

**Proof.**

(i) Property (i) follows immediately from Proposition 3.G.1 by differentiation.

(ii) Recall that $e(p, u)$ is concave. Below we show that concavity of a function $f(x)$ implies $D^2 f(x)$ is negative semidefinite. Once this is established, then it implies $D_p^2 e(p, u) = D_p h(p, u)$ is negative semidefinite.

By Taylor expansion, $f(x + \alpha z) = f(x) + \nabla f(x) \cdot (\alpha z) + \frac{1}{2}(\alpha z) \cdot D^2 f(x + \beta z)(\alpha z)$ for some $\beta \in (0, \alpha)$. Then, $\frac{\alpha^2}{2} z \cdot D^2 f(x + \beta z) z = f(x + \alpha z) - f(x) - \nabla f(x) \cdot (\alpha z) \leq 0$. The inequality follow from the concavity of $f(x)$. This holds for $\alpha, \beta$ arbitrarily small. Therefore, $z \cdot D^2 f(x) z \leq 0$ must hold. To see this, suppose otherwise $z \cdot D^2 f(x) z > 0$. Then for $\beta$ sufficiently small (as $\alpha \to 0$), $z \cdot D^2 f(x + \beta z) z > 0$, which constitutes a contradiction.

(iii) Symmetry of $D_p^2 e(p, u)$ is due to Schwarz' theorem (or Clairant's theorem) and that $e(p, u)$ is $C^2$.

(iv) Note that since $h(p, u)$ is H.D.$\emptyset$ in $p$, then

$$h(\alpha p, u) = h(p, u)$$

Differentiating both sides of the equation by $\alpha$ gives

$$\nabla_p h(\alpha p, u) \cdot p = 0.$$

This holds for $\alpha = 1$. So, $\nabla_p h(p, u) \cdot p = 0$. $\qquad \square$

*Remark.* Negative semidefiniteness of $D_p h(p, u)$ is the differential analog of compensated law of demand (3.E.5). Condition (3.E.5) implies $dp \cdot dh(p, u) \leq 0$. Substituting $dh(p, u) = D_p h(p, u) dp$ gives $dp \cdot D_p h(p, u) dp \leq 0 \, \forall dp$. Note also that semidefiniteness of $D_p h(p, u)$ implies that $\frac{\partial h_l(p, u)}{\partial p_l} \leq 0 \, \forall l$; that is, compensated own-price effects are non-positive.

*Remark.* Symmetry of $D_p h(p, u)$ is not obvious at all ex ante. It's only obvious after we know that $h(p, u) = \nabla_p e(p, u)$.

*Remark.* Two goods $l$ and $k$ are called *substitutes* at $(p, u)$ if $\frac{\partial h_l(p, u)}{\partial p_k} \geq 0$; and *complements* at $(p, u)$ if $\frac{\partial h_l(p, u)}{\partial p_k} \leq 0$.[2] Since $\frac{\partial h_l(p, u)}{\partial p_l} \leq 0$, there must exist a good $k$ such that $\frac{\partial h_l(p, u)}{\partial p_k} \geq 0$; that is, every good has at least one substitute.

---

[2] For Walrasian demand, two goods $l$ and $k$ are called *gross substitutes* if $\frac{\partial x_l(p, w)}{\partial p_k} \geq 0$; and *gross complements* if $\frac{\partial x_l(p, w)}{\partial p_k} \leq 0$.

**The Hicksian and Walrasian Demand Functions** Proposition 3.G.3 shows that $D_p h(p, u)$ can be computed from the observable Walrasian demand function $x(p, w)$.[3]

**Proposition 3.G.3** (The Slutsky Equation)**.** *Suppose that $u(\cdot)$ is a continuous utility function representing a locally nonsatiated and strictly convex $\succsim$ on $X = \mathbb{R}_+^L$. Then for all $(p, w)$, and $u = v(p, w)$, we have*
*For all $l, k$,*

$$\frac{\partial h_l(p, u)}{\partial p_k} = \frac{\partial x_l(p, w)}{\partial p_k} + \frac{\partial x_l(p, w)}{\partial w} x_k(p, w)$$

*or*

$$D_p h(p, u) = D_p x(p, w) + D_w x(p, w) x(p, w)^T$$

**Proof.** Recall (3.E.4), $h(p, u) = x(p, e(p, u))$. If follows that for any $u$,

$$\begin{aligned}
\frac{\partial h_l(p, u)}{\partial p_k} &= \frac{\partial x_l(p, e(p, u))}{\partial p_k} + \frac{\partial x_l(p, e(p, u))}{\partial e(p, u)} \frac{\partial e(p, u)}{\partial p_k} \\
&= \frac{\partial x_l(p, e(p, u))}{\partial p_k} + \frac{\partial x_l(p, e(p, u))}{\partial e(p, u)} h_k(p, u).
\end{aligned} \tag{14}$$

Since it is assumed that $u = v(p, w)$, we have

$$h(p, u) = h(p, v(p, w)) = x(p, w) \quad \text{and} \quad e(p, u) = e(p, v(p, w)) = w.$$

So, we can write (14) as

$$\left.\frac{\partial h_l(p, u)}{\partial p_k}\right|_{u=v(p,w)} = \frac{\partial x_l(p, w)}{\partial p_k} + \frac{\partial x_l(p, w)}{\partial w} x_k(p, w). \quad \square$$

*Remark.* In Chapter 2, we derived the same result, except that it was based on a different compensation (Slutsky compensation). Recall,

- Slutsky compensation: $\Delta w_{\text{Slutsky}} = p' \cdot x(\bar{p}, \bar{w}) - \bar{w}$;

- Hicksian Compensation: $\Delta w_{\text{Hicksian}} = e(p', \bar{u}) - \bar{w}$.

In general, $\Delta w_{\text{Hicksian}} \leq \Delta w_{\text{Slutsky}}$ (see Figure 5). We have just shown that for a differential change in price, Slutsky and Hicksian compensations are identical. This observation is useful because the RHS terms are directly observable.

---

[3]Hicksian demand function is not directly observable. It has consumer's utility level as an argument.

**Example.** Verify the Slutsky equation for Cobb-Douglas Utility Function: $u(x_1, x_2) = x_1^\alpha x_2^{1-\alpha}$.

**Solution.** $h_1(p, u)$ and $h_2(p, u)$ are solved in Example 3.E.1. $x_1(p, w)$ and $x_2(p, w)$ are solved in Example 3.D.1.

Calculation of LHS:

$$D_p h(p, u) = \begin{bmatrix} -\alpha u \left( \frac{1-\alpha}{\alpha} \frac{p_1}{p_2} \right)^\alpha \frac{p_2}{p_1^2} & \alpha u \left( \frac{1-\alpha}{\alpha} \frac{p_1}{p_2} \right)^\alpha \frac{1}{p_1} \\ \alpha u \left( \frac{1-\alpha}{\alpha} \frac{p_1}{p_2} \right)^\alpha \frac{1}{p_1} & -\alpha u \left( \frac{1-\alpha}{\alpha} \frac{p_1}{p_2} \right)^\alpha \frac{1}{p_2} \end{bmatrix}.$$

Substituting $u = \left( \frac{\alpha w}{p_1} \right)^\alpha \left( \frac{(1-\alpha)w}{p_2} \right)^{1-\alpha}$ into the expression for $D_p h(p, u)$ yields

$$D_p h(p, u) = \begin{bmatrix} -\alpha \left( \frac{\alpha w}{p_1} \right)^\alpha \left( \frac{(1-\alpha)w}{p_2} \right)^{1-\alpha} \left( \frac{1-\alpha}{\alpha} \frac{p_1}{p_2} \right)^\alpha \frac{p_2}{p_1^2} & \alpha \left( \frac{\alpha w}{p_1} \right)^\alpha \left( \frac{(1-\alpha)w}{p_2} \right)^{1-\alpha} \left( \frac{1-\alpha}{\alpha} \frac{p_1}{p_2} \right)^\alpha \frac{1}{p_1} \\ \alpha \left( \frac{\alpha w}{p_1} \right)^\alpha \left( \frac{(1-\alpha)w}{p_2} \right)^{1-\alpha} \left( \frac{1-\alpha}{\alpha} \frac{p_1}{p_2} \right)^\alpha \frac{1}{p_1} & -\alpha \left( \frac{\alpha w}{p_1} \right)^\alpha \left( \frac{(1-\alpha)w}{p_2} \right)^{1-\alpha} \left( \frac{1-\alpha}{\alpha} \frac{p_1}{p_2} \right)^\alpha \frac{1}{p_2} \end{bmatrix}$$

$$= \begin{bmatrix} -\frac{\alpha(1-\alpha)w}{p_1^2} & \frac{\alpha(1-\alpha)w}{p_1 p_2} \\ \frac{\alpha(1-\alpha)w}{p_1 p_2} & -\frac{\alpha(1-\alpha)w}{p_2^2} \end{bmatrix}.$$

Calculation of RHS:

$$D_p x(p, w) + D_w x(p, w) x(p, w)^T = \begin{bmatrix} -\frac{\alpha w}{p_1^2} & 0 \\ 0 & -\frac{(1-\alpha)w}{p_2^2} \end{bmatrix} + \begin{bmatrix} \frac{\alpha}{p_1} \\ \frac{1-\alpha}{p_2} \end{bmatrix} \begin{bmatrix} \frac{\alpha w}{p_1} & \frac{(1-\alpha)w}{p_2} \end{bmatrix}$$

$$= \begin{bmatrix} -\frac{\alpha(1-\alpha)w}{p_1^2} & \frac{\alpha(1-\alpha)w}{p_1 p_2} \\ \frac{\alpha(1-\alpha)w}{p_1 p_2} & -\frac{\alpha(1-\alpha)w}{p_2^2} \end{bmatrix}.$$

Therefore, $D_p h(p, u) = D_p x(p, w) + D_w x(p, w) x(p, w)^T$.

**Walrasian Demand and Indirect Utility Function** For EMP, we have $h(p, u) = \nabla_p e(p, u)$ (Proposition 3.G.1). Proposition 3.G.4 below shows the analog statement for UMP.

**Proposition 3.G.4** (Roy's Identity). *Suppose that $u(\cdot)$ is A continuous utility function representing a locally nonsatiated and strictly convex $\succsim$ on $X = \mathbb{R}_+^L$. Suppose also that the indirect utility function is differentiable at $(\bar{p}, \bar{w}) \gg 0$.*

*Then*

$$x(\bar{p}, \bar{w}) = -\frac{1}{\nabla_w v(\bar{p}, \bar{w})} \nabla_p v(\bar{p}, \bar{w})$$

*i.e., for every $l = 1, ..., L$:*

$$x_l(\bar{p}, \bar{w}) = \frac{-\partial v(\bar{p}, \bar{w})/\partial p_l}{\partial v(\bar{p}, \bar{w})/\partial w}.$$

**Proof.** Recall $v(p, e(p, u)) = u$.

This implies

$$\nabla_p v(p, e(p, u)) + \frac{\partial v(p, e(p, u))}{\partial e(p, u)} \cdot \nabla_p e(p, u) = 0$$

$$\implies \nabla_p v(p, e(p, u)) + \frac{\partial v(p, e(p, u))}{\partial e(p, u)} \cdot h(p, u) = 0. \tag{15}$$

(15) holds for all $u$, including $u = v(p, w)$. By setting $u = v(p, w)$, we have

$$h(p, u) = h(p, v(p, w)) = x(p, w) \quad \text{and} \quad e(p, u) = e(p, v(p, w)) = w.$$

Therefore, when evaluated at $u = v(p, w)$, (15) becomes

$$\nabla_p v(p, w) + \frac{\partial v(p, w)}{\partial w} \cdot x(p, w) = 0 \implies x(p, w) = -\frac{\nabla_p v(p, w)}{\nabla_w v(p, w)}. \quad \square$$

**Example.** Verify Roy's identity for Cobb-Douglas Utility Function: $u(x_1, x_2) = x_1^\alpha x_2^{1-\alpha}$.

**Solution.** Direct computation of $-\frac{1}{\nabla_w v(p,w)} \nabla_p v(p, w)$ gives:

$$-\frac{1}{\nabla_w v(p, w)} \nabla_p v(p, w)$$

$$= -\left(\frac{\alpha}{p_1}\right)^{-\alpha} \left(\frac{1-\alpha}{p_2}\right)^{\alpha-1} \left(-\left(\frac{\alpha}{p_1}\right)^{\alpha+1} \left(\frac{1-\alpha}{p_2}\right)^{1-\alpha} w, -\left(\frac{\alpha}{p_1}\right)^{\alpha} \left(\frac{1-\alpha}{p_2}\right)^{2-\alpha} w\right)$$

$$= \left(\frac{\alpha w}{p_1}, \frac{(1-\alpha)w}{p_2}\right) = x(p, w).$$

Hence, Roy's identity holds, i.e., $x(p, w) = -\frac{1}{\nabla_w v(p,w)} \nabla_p v(p, w)$.

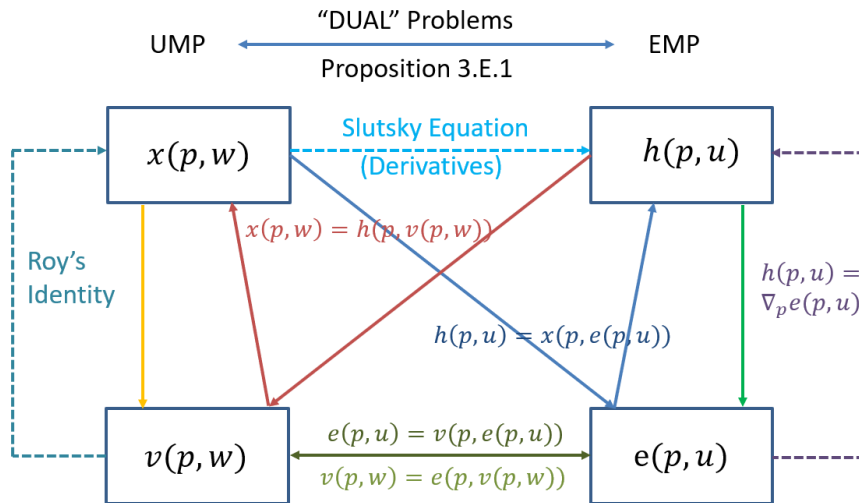**Summary** Figure 6 below summarizes the relationships between UMP and EMP.



Figure 6: Relationships between UMP and EMP

**Exercise 3.G.1**

Prove that Proposition 3.G.1 is implied by Roy's identity (Proposition 3.G.4).

**Exercise 3.G.8**

The indirect utility function $v(p, w)$ is logarithmically homogeneous if $v(p, \alpha w) = v(p, w) + \ln \alpha$ for $\alpha > 0$ [in other words, $v(p, w) = \ln(v^*(p, w))$, where $v^*(p, w)$ is homogeneous of degree one]. Show that if $v(\cdot, \cdot)$ is logarithmically homogeneous, then $x(p, 1) = -\nabla_p v(p, 1)$.

**Exercise 3.G.15**

Consider the utility function $u = 2x_1^{1/2} + 4x_2^{1/2}$.

    (a) Find demand functions for goods 1 and 2 as they depend on prices and wealth.

    (b) Find compensated demand function $h(\cdot)$.

    (c) Find the expenditure function, and verify that $h(p, u) = \nabla_p e(p, u)$.

    (d) Find the indirect utility function, and verify Roy's identity.

**We'll take a break from Chapter 3 and may revisit the remaining sections (F, H, I, J) later as needed.**