

### **Business Problem**



Can we predict whether a newly launched Netflix show will be successful using historical show attributes?

### Why it Matters:

- Helps in early identification of high-potential content.
- Optimizes marketing spend.
- Improves content acquisition/production decisions.

### **Dataset Overview**

- Objective: Netflix Titles Dataset (2025 version).
- **Key Features:** Title, Genre, Language, Country, Popularity, Vote Count, Rating, etc.
- Total Records: 16,000 shows.
- Target Variable: *success* (engineered using rating ≥ 7.5).

### **Target Engineering**

Success Defined: Based on rating only (not vote average).

#### Why Vote Average Was Excluded:

- It led to data leakage in model training.
- Inflated accuracy without true predictive power.
- Business goal is to predict success before the rating becomes available.

### **EDA & Key Insights**

Language Trends: Chinese & Japanese shows dominated the dataset.

Genres: Sci-Fi & Fantasy and Action & Adventure shows had higher success rates.

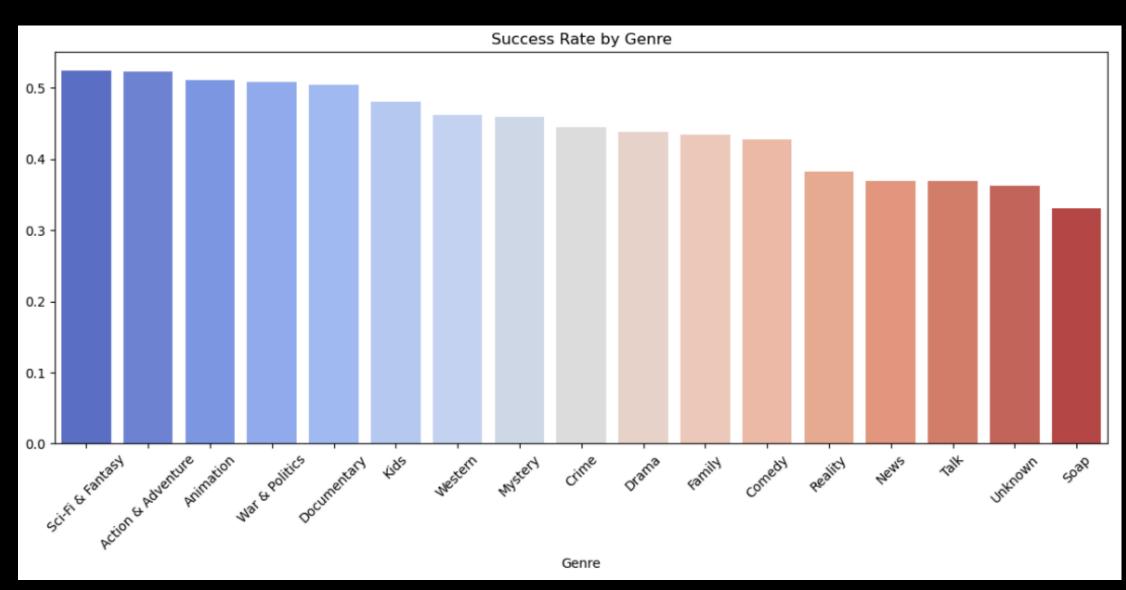
**Vote Average:** Strong correlation with success.

Country: Pakistan & Vietnam had high success rate with minimum five shows.

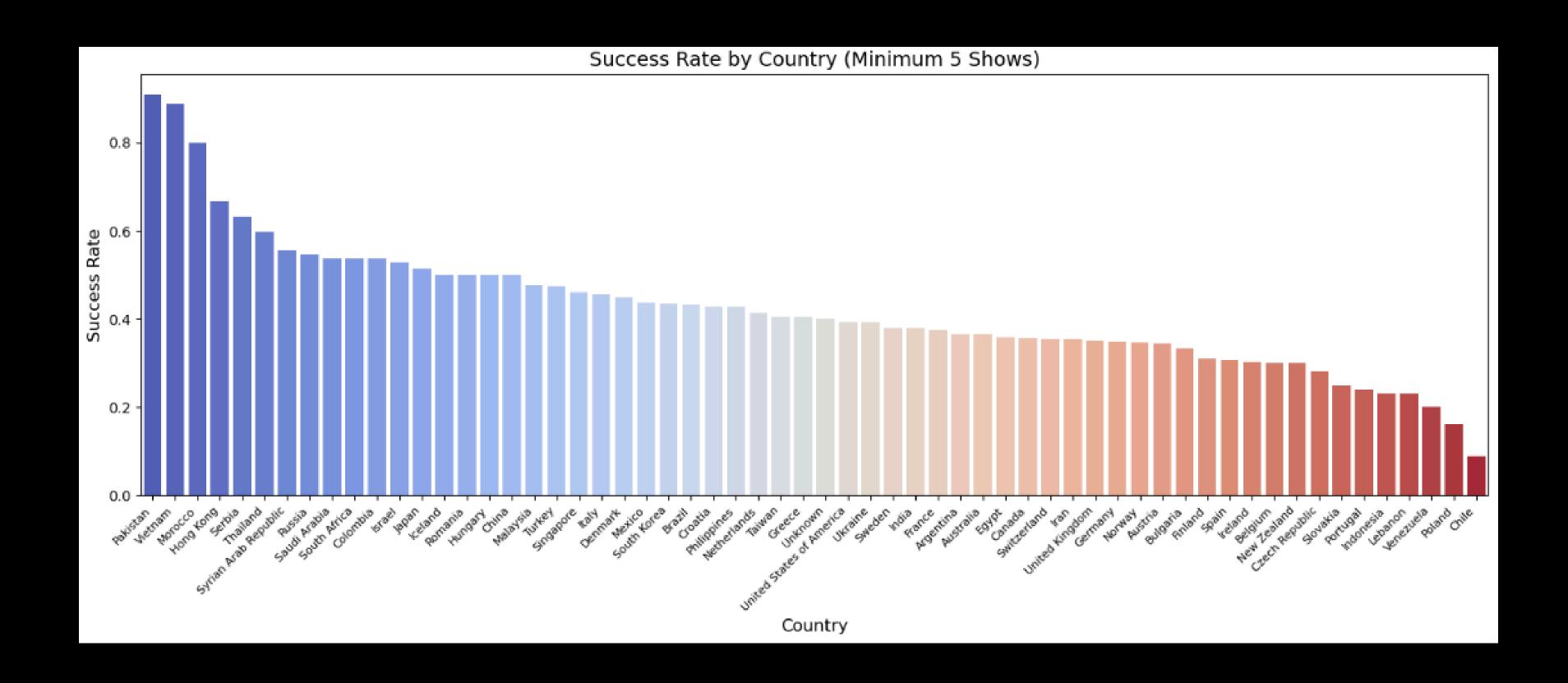
#### **Outliers:**

- 1,269 outliers in popularity
- 1,872 outliers in vote\_count
- Not removed, as Random Forest

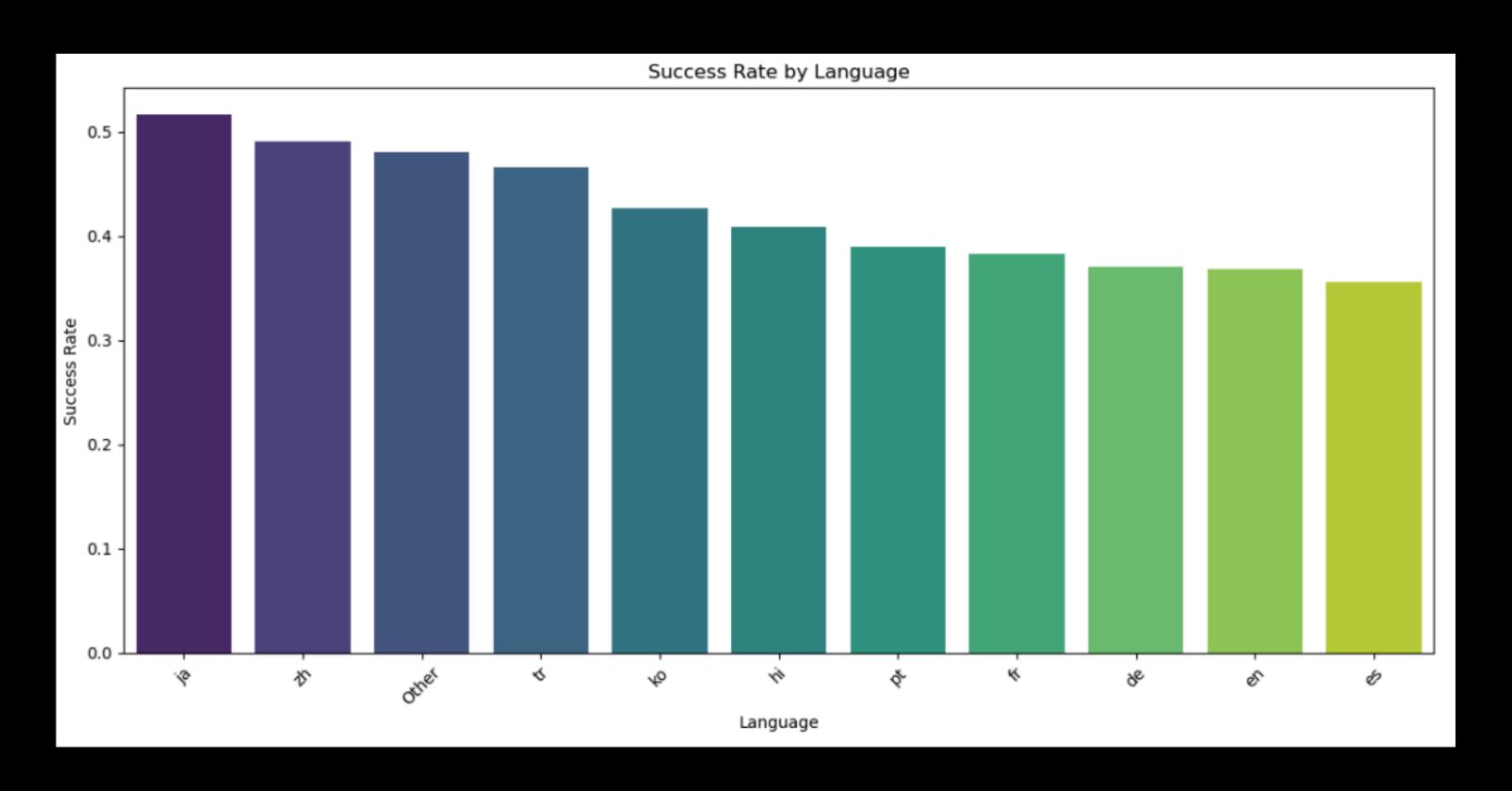
is robust to outliers.



### **EDA & Key Insights**



# EDA & Key Insights



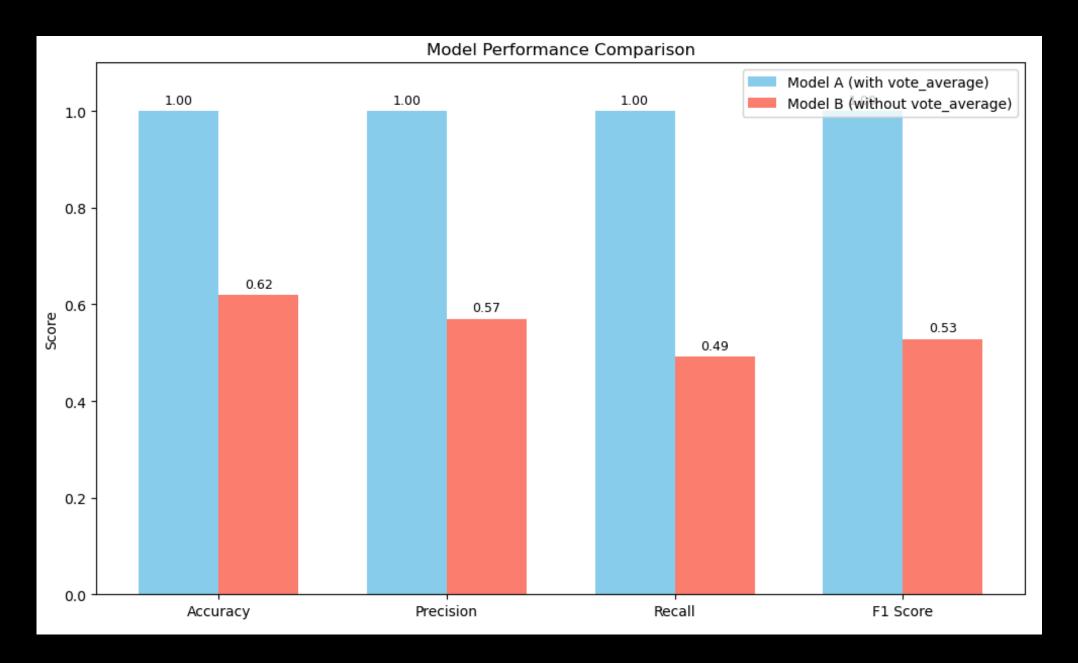
### **Feature Engineering**

- One-hot encoding on categorical columns: Genre, Language, Country.
- Removed high-cardinality features with low information gain.
- Engineered relevant binary flags for key genres.

### **Modeling Strategy**

### **Initial Comparison:**

- Model A (with vote\_average) had perfect metrics due to data leakage.
- Model B (without vote\_average) gave realistic results.



### **Model Training**

#### Algorithm Used: Random Forest Classifier

### **Why Random Forest:**

- Handles mixed data types well
- Model B (without vote\_average) gave realistic results.
- Robust to outliers and non-linearity
- Good baseline for feature importance

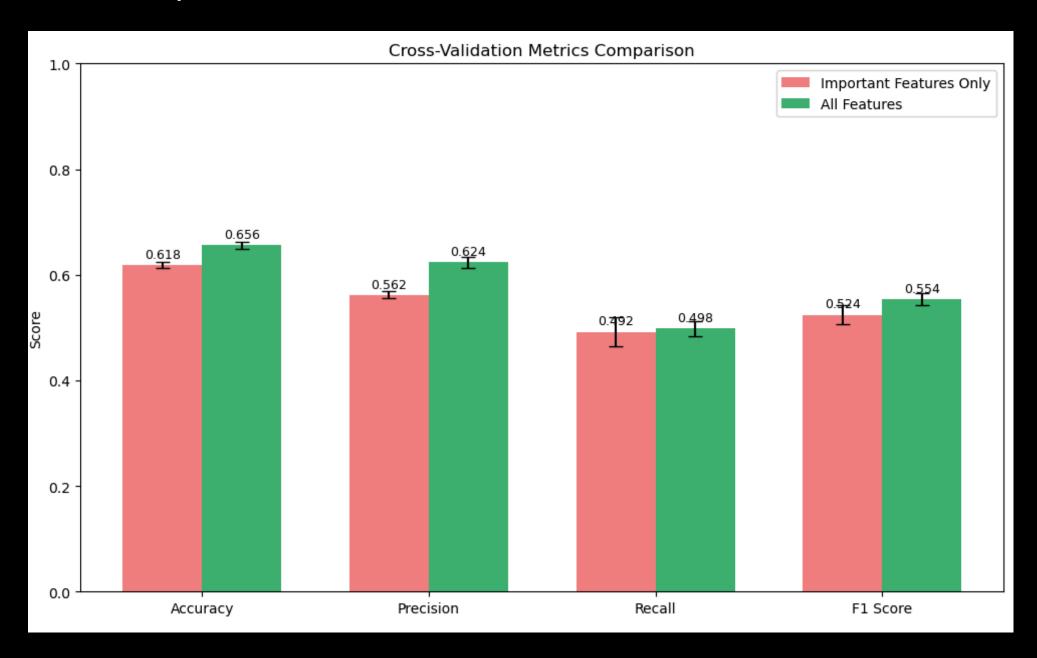
### **Cross-Validation & Tuning**

#### GridSearchCV + RandomizedSearchCV used

#### Compared two versions:

- Using top important features (based on feature importance)
- Using all features
- Result: All features gave better

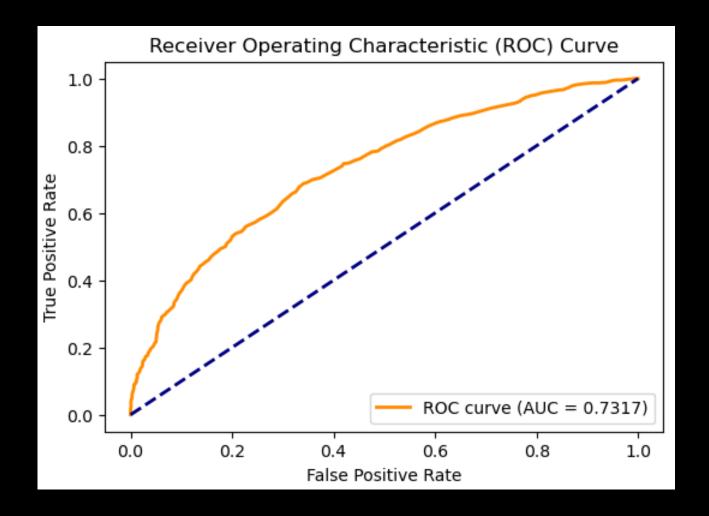
CV scores overall.

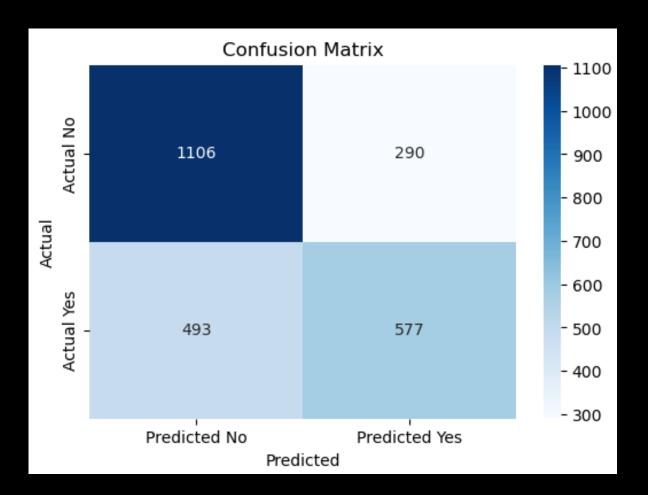


### **Final Model Evaluation**

### **Test Set Results:**

- *Accuracy: 0.6825*
- *Precision: 0.6655*
- Recall: 0.5393
- F1 Score: 0.5958
- AUC Score: 0.7317

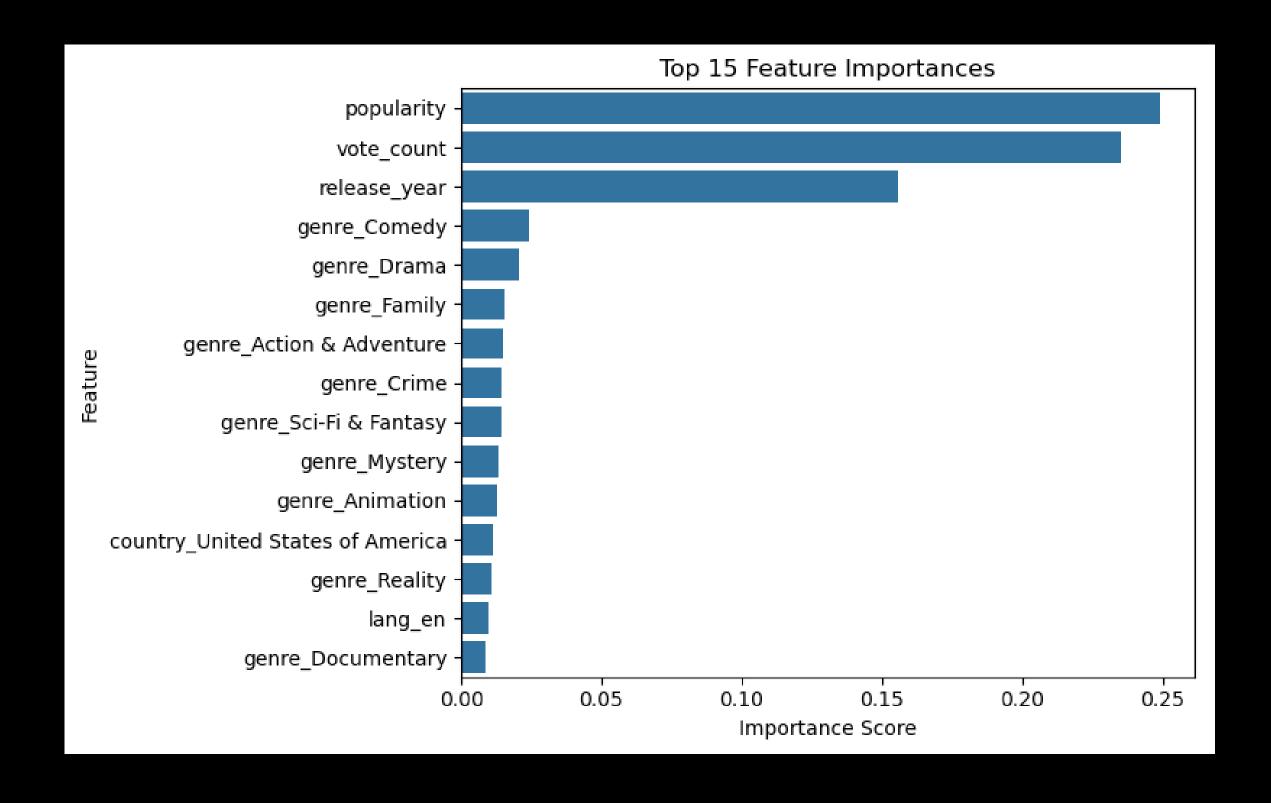




### Feature Importance

### **Top Predictive Features:**

- Popularity
- Vote Count
- Release Year
- genre\_Comedy
- genre\_Drama



### Recommendations to Stakeholders

- Use the model in pre-production to identify shows with high success potential.
- Focus marketing spend on shows predicted to succeed but with low popularity.
- Explore feature interactions (e.g., language + genre) for future commissioning.
- Retrain regularly with recent data to capture changing trends.

### **Limitations & Next Steps**

- Does not include text data like synopsis or cast yet.
- Cultural influence, production budget not factored in.
- Plan to extend with NLP and ensemble learning techniques.

## Appendix

Code Link: https://github.com/shijin/NetflixSuccessfulShowPredictiveModeling