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**Northeastern  
Illinois  
University**  
5500 NORTH ST. LOUIS AVENUE  
CHICAGO, ILLINOIS 60625-4699  
773-442-4031

SSN: \*\*\*\*\*4560

Student No: 000512898

Date of Birth: 23-OCT

Date Issued: 20-JAN-2016  
OFFFL Official

Record of: Shikha Agrawal

Page: 1

Issued To: SHIKHA AGRAWAL  
35 RIVER DR S  
APT 311  
JERSEY CITY, NJ 07310-2703

Course Level: Undergraduate

SUBJ NO. COURSE TITLE CRED GRD PTS R

Degree Awarded Bachelor of Science 15-AUG-2012  
Primary Degree

Major : B&Mg-Marketing

Institution Information continued:

Summer 2011  
MNGT 368 Business Statistics 3.00 D 0.00 E  
Ehrs: 0.00 GPA-Hrs: 0.00 QPts: 0.00 GPA: 0.00  
Good Standing

TRANSFER CREDIT ACCEPTED BY THE INSTITUTION:

2008-2009 Harry S Truman College

ACTG 201 Intro To Financial Accounting 4.00 TC  
ACTG 202 Intro To Managerial Accounting 4.00 TB  
BIO 100 Introduction to Biology 4.00 TC  
BUS 199 INTR TO BUS 3.00 TB  
CMTG 101 Foundations of Communication 3.00 TA  
CMTM 199 THE WORLD OF THE CINEMA 3.00 TB  
ECON 217 Principles of Microeconomics 3.00 TC  
MATH 199 GENERAL EDUCATION MATH 4.00 TB  
PHIL 213 Ethics 3.00 TA  
PHSC 199 PHY SCI1-LB 4.00 TC  
Ehrs: 35.00 GPA-Hrs: 0.00 QPts: 0.00 GPA: 0.00

Fall 2011  
MKTG 351 Consumer Behavior 3.00 C 6.00  
MKTG 352 Advertising 3.00 B 9.00  
MKTG 354 Personal Selling 3.00 B 9.00  
MKTG 358 International Marketing 3.00 B 9.00  
MKTG 359 Marketing Management 3.00 B 9.00  
MNGT 368 Business Statistics 3.00 B 9.00 I  
Ehrs: 18.00 GPA-Hrs: 18.00 QPts: 51.00 GPA: 2.83  
Good Standing  
Spring 2012  
I MKTG 353 Marketing Research 3.00 C 6.00  
MKTG 357 Sales Management 3.00 B 9.00  
MNGT 377 Production/Operations Mngt 3.00 B 9.00  
MNGT 379 Operations Research 3.00 B 9.00  
Ehrs: 12.00 GPA-Hrs: 12.00 QPts: 33.00 GPA: 2.75  
Good Standing

2006-2008 University Of North Alabama

ACTG 299 ACCOUNTING CONCEPTS I 3.00 TD  
ACTG 299 ACCOUNTING CONCEPTS II 3.00 TC  
CS 199 BUS APPL MICROCOMPUTER SOFT 3.00 TA  
ECON 299 PRIN OF MACROECONOMICS 3.00 TB  
ENGL 101 Writing I 3.00 TB  
ENGL 102 Writing II 3.00 TB  
ESCI 199 PRIN OF PHY GEO I 4.00 TC  
HIST 199 SURVEY OF WORLD CIV TO 1500 3.00 TC  
HIST 199 SURVEY OF WORLD CIV SI 1500 3.00 TC  
MATH 199 PRECALCULUS ALGEBRA 3.00 TC  
PSYC 299 GENERAL PSYCHOLOGY 3.00 TC  
Ehrs: 34.00 GPA-Hrs: 0.00 QPts: 0.00 GPA: 0.00

I Summer 2012  
I MNGT 393 Strategic Management 3.00 B 9.00  
Ehrs: 3.00 GPA-Hrs: 3.00 QPts: 9.00 GPA: 3.00  
Good Standing  
\*\*\*\*\* TRANSCRIPT TOTALS \*\*\*\*\*  
Earned Hrs GPA Hrs Points GPA  
TOTAL INSTITUTION 61.00 61.00 181.00 2.97  
I TOTAL TRANSFER 69.00 0.00 0.00 0.00  
I OVERALL 130.00 61.00 181.00 2.97  
\*\*\*\*\* END OF TRANSCRIPT \*\*\*\*\*

INSTITUTION CREDIT:

Fall 2010  
BLAW 285 Legal Environment Of Business 3.00 B 9.00  
LING 120 Language & Human Behavior 3.00 A 12.00  
MATH 165 Fin Math-Bus/Soc Sci 3.00 A 12.00  
MATH 167 Business Calculus I 4.00 A 16.00  
Ehrs: 13.00 GPA-Hrs: 13.00 QPts: 49.00 GPA: 3.77  
Good Standing

Spring 2011  
ABF 350 Management Information System 3.00 B 9.00  
ART 101 Art In Society 3.00 C 6.00  
FINA 360 Prin Financial Management 3.00 C 6.00  
MKTG 350 Principles Of Marketing 3.00 B 9.00  
MNGT 370 WIP:Managng Global Bus Orgaztn 3.00 B 9.00  
Ehrs: 15.00 GPA-Hrs: 15.00 QPts: 39.00 GPA: 2.60  
Good Standing

\*\*\*\*\* CONTINUED ON NEXT COLUMN \*\*\*\*\*

# Northeastern Illinois University

(773) 442-4031

## FORMERLY:

CHICAGO TEACHERS COLLEGE NORTH  
ILLINOIS TEACHERS COLLEGE NORTH  
NORTHEASTERN ILLINOIS STATE COLLEGE

An official transcript will bear the signature of the University Registrar and the Seal of the University.

## LENGTH OF THE SCHOOL YEAR

The academic year consists of a Fall semester, a Spring semester, and a Summer program composed of varying term lengths.

Prior to Fall 1990: The academic year consisted of two trimesters and a third trimester of two eight week sessions.

## UNIT OF CREDIT

The unit of credit is the semester hour. The semester hour consists of the equivalent of one fifty-minute lecture or discussion period, or two laboratory periods per week, for each term.

## COURSE LEVEL IDENTIFICATION

Each course is designated by a three-digit number that identifies the course and indicates the level of difficulty.

## LEVEL CODES

- 090's - developmental courses, not applicable towards graduation requirements – Effective Fall 2010, grades earned in these courses will not count in hours earned nor in the grade point average.
- 100's - usually taken during freshman year
- 200's - generally taken by sophomores
- 300's - advanced undergraduate and, under some conditions, graduate students
- 400's & 500's - graduate students only

## GRADES AND GRADE POINT SYSTEM

Coursework beginning with Fall 1976 is based on the 4.0 grading system. Prior to Fall 1976, coursework was based on the 5.0 grading system.

## REPEATED COURSES

Repeated courses are identified by one of three symbols:

- I Include grade/hours
- E Exclude grade/hours
- A Include grade/exclude hours

Effective Fall 2006 graduate level courses are exempt from the repeat policy.

## LETTER GRADES

A		4
B		3
C		2
D		1
F	(Failure – no credit)	No grade point value
NAF	(Never Attended Failure - no credit)	No grade point value
UWF	(Unofficial Withdrawal Failure-no credit)	No grade point value
RA	(Not counted in hours earned nor in grade point average)	No grade point value
RB	(Not counted in hours earned nor in grade point average)	No grade point value
RC	(Not counted in hours earned nor in grade point average)	No grade point value
RD	(Not counted in hours earned nor in grade point average)	No grade point value
RNAF	Never Attended Failure - no credit	No grade point value
RUWF	Unofficial Withdrawal Failure - no credit	No grade point value
HP	High Pass	No grade point value
RF	(Not counted in hours earned nor in grade point average)	No grade point value
P	(Pass)	No grade point value
NP	No Pass	No grade point value
V	(Visitor – no credit)	No grade point value
I	(Incomplete)	
X	(Grade not submitted by instructor)	
NG	(Course is non-graded)	
Effective Fall 1979		
W	(Left course during period allowed for official withdrawal)	No grade point value

Grades followed by an X are not computed in GPA and no credit is awarded.

## GRADES NO LONGER APPLICABLE AS OF FALL 1998

R	(Registered – Excessive absences precluded evaluation)	No grade point value
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## GRADES NO LONGER APPLICABLE AS OF FALL 1979

S/U	(Pass/Fail option: S-Pass, U-Fail)	No grade point value
L	(Left course during period allowed for official withdrawal)	No grade point value
W/P	(Withdrew passing - no credit)	No grade point value
W/F	(Withdrew failing - no credit)	No grade point value

Academic standing is based only on Northeastern Illinois University coursework.

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