

# Appendix: proving the CACE formula

Proving the CACE formula is a bit cumbersome and convoluted, but there is no actual difficulty. Let's use the following abbreviations for readability:

- Always-takers = AT
- Never-takers = NT
- Compliers = CMP
- Treatment group = TG
- Control Group = CG

I'll also use the conditional operator "|" to indicate "in", i.e. "|TG" means "in the treatment group".

We want to calculate the difference between the average booking profit per day (noted  $aBP$  for short) of compliers in the treatment group and the  $aBP$  of compliers in the control group:  $CACE = aBP(CMP|TG) - aBP(CMP|CG)$ .

We can express the  $aBP$  in the control group as the  $aBP$  for treated (a.k.a. always-takers), weighted by their proportion in the control group, plus the  $aBP$  for untreated (a.k.a. compliers and never-takers, in unknown proportions at this point), similarly weighted

$$aBP(CG) = aBP(treated|CG) * P(treated|CG) + aBP(untreated|CG) * P(untreated|CG)$$

Similarly, the  $aBP$  in the treatment group (TG) is the  $aBP$  for untreated (a.k.a. never-takers) plus the  $aBP$  for treated (a.k.a. compliers and always-takers in unknown proportions), multiplied by their respective weights

$$aBP(TG) = aBP(untreated|TG) * P(untreated|TG) + aBP(treated|TG) * P(treated|TG)$$

## 1. Calculating $aBP(CMP|TG)$

While we don't know (yet) the corresponding numerical values, we can conceptually express the  $aBP$  for compliers and always-takers in the treatment group, using hats for unknown values:

$$aBP(treated|TG) = aBP(\widehat{CMP}|TG) * \frac{P(\widehat{CMP}|TG)}{P(treated|TG)} + aBP(\widehat{AT}|TG) * \frac{P(\widehat{AT}|TG)}{P(treated|TG)}$$

Isolating the variable we're looking gives us:

$$aBP(\widehat{CMP}|TG) = \left[ aBP(treated|TG) - aBP(\widehat{AT}|TG) * \frac{P(\widehat{AT}|TG)}{P(treated|TG)} \right] / \frac{P(\widehat{CMP}|TG)}{P(treated|TG)}$$

Let's assume that per randomization the proportion and  $aBP$  of always-takers in the treatment group are the same as in the control group (which we know):

$$P(\widehat{AT}|TG) = P(AT|CG) = P(treated|CG)$$

$$aBP(\widehat{AT}|TG) = aBP(AT|CG) = aBP(treated|CG)$$

Then we can deduce that:

$$P(\widehat{CMP}|TG) = P(treated|TG) - P(treated|CG)$$

Replacing all the unknowns by their expressions in the previous equation yields:

$$aBP(\widehat{CMP}|TG) = \left[ aBP(treated|TG) - aBP(treated|CG) * \frac{P(treated|CG)}{P(treated|TG)} \right] / \frac{P(treated|TG) - P(treated|CG)}{P(treated|TG)}$$

Let's simplify:

$$aBP(\widehat{CMP}|TG) = aBP(treated|TG) * \frac{P(treated|TG)}{P(treated|TG) - P(treated|CG)} - aBP(treated|CG) * \frac{P(treated|CG)}{P(treated|TG) - P(treated|CG)}$$

## 2. Calculating $aBP(CMP|CG)$

Let's apply the exact same logic in the control group (it's literally copy-pasted, just changing the variable names): while we don't know (yet) the corresponding numerical values, we can conceptually express the  $aBP$  for compliers and never-takers in the treatment group, using hats for unknown values:

$$aBP(untreated|CG) = aBP(\widehat{CMP}|CG) * \frac{P(\widehat{CMP}|CG)}{P(untreated|CG)} + aBP(\widehat{NT}|CG) * \frac{P(\widehat{NT}|CG)}{P(untreated|CG)}$$

Isolating the variable we're looking gives us:

$$aBP(\widehat{CMP}|CG) = \left[ aBP(untreated|CG) - aBP(\widehat{NT}|CG) * \frac{P(\widehat{NT}|CG)}{P(untreated|CG)} \right] / \frac{P(\widehat{CMP}|CG)}{P(untreated|CG)}$$

Let's assume that per randomization the proportion and  $aBP$  of never-takers in the control group are the same as in the treatment group (which we know):

$$P(\widehat{NT}|CG) = P(NT|TG) = P(untreated|TG)$$

$$aBP(\widehat{NT}|CG) = aBP(NT|TG) = aBP(untreated|TG)$$

Then we can deduce that:

$$P(\widehat{CMP}|CG) = P(untreated|CG) - P(untreated|TG)$$

Replacing all the unknowns by their expressions in the previous equation yields:

$$aBP(\widehat{CMP}|CG) = \left[ aBP(untreated|CG) - aBP(untreated|TG) * \frac{P(untreated|TG)}{P(untreated|CG)} \right] / \frac{P(untreated|CG) - P(untreated|TG)}{P(untreated|CG)}$$

Let's simplify:

$$aBP(\widehat{CMP}|CG) = aBP(untreated|CG) * \frac{P(untreated|CG)}{P(untreated|CG) - P(untreated|TG)} - aBP(untreated|TG) * \frac{P(untreated|TG)}{P(untreated|CG) - P(untreated|TG)}$$

Let's rewrite all the proportions of untreated as one minus the proportion of treated, for consistency with the formula for the treatment group:

$$aBP(\widehat{CMP}|CG) = aBP(untreated|CG) * \frac{1 - P(treated|CG)}{(1 - P(treated|CG)) - (1 - P(treated|TG))} - aBP(untreated|TG) * \frac{1 - P(treated|TG)}{(1 - P(treated|CG)) - (1 - P(treated|TG))}$$

We can simplify out the ones in the denominators of the fractions:

$$\widehat{aBP(CMP|CG)} = aBP(untreated|CG) * \frac{1-P(treated|CG)}{P(treated|TG)-P(treated|CG)} \\ - aBP(untreated|TG) * \frac{1-P(treated|TG)}{P(treated|TG)-P(treated|CG)}$$

### 3. Simplifying the difference

$$CACE = aBP(CMP|TG) - aBP(CMP|CG) = \\ \left[ aBP(treated|TG) * \frac{P(treated|TG)}{P(treated|TG)-P(treated|CG)} - aBP(treated|CG) * \frac{P(treated|CG)}{P(treated|TG)-P(treated|CG)} \right] - \\ \left[ aBP(untreated|CG) * \frac{1-P(treated|CG)}{P(treated|TG)-P(treated|CG)} - aBP(untreated|TG) * \frac{1-P(treated|TG)}{P(treated|TG)-P(treated|CG)} \right]$$

Let's bring out the denominator:

$$CACE = \frac{1}{P(treated|TG)-P(treated|CG)} * \\ \{ [aBP(treated|TG) * P(treated|TG) - aBP(treated|CG) * P(treated|CG)] - \\ [aBP(untreated|CG) * (1 - P(treated|CG)) - aBP(untreated|TG) * (1 - P(treated|TG))] \}$$

Simplify out the straight brackets:

$$CACE = \frac{1}{P(treated|TG)-P(treated|CG)} * \\ \{ aBP(treated|TG) * P(treated|TG) - aBP(treated|CG) * P(treated|CG) - \\ aBP(untreated|CG) * (1 - P(treated|CG)) + aBP(untreated|TG) * (1 - P(treated|TG)) \}$$

And

$$CACE = \frac{1}{P(treated|TG)-P(treated|CG)} * \\ \{ [aBP(treated|TG) * P(treated|TG) + aBP(untreated|TG) * (1 - P(treated|TG))] - \\ [aBP(treated|CG) * P(treated|CG) + aBP(untreated|CG) * (1 - P(treated|CG))] \}$$

But the term between the curly brackets is simply the ITT:

$$CACE = \frac{ITT}{P(treated|TG)-P(treated|CG)}$$

Which is the formula in the body of the chapter.