# Kickstarter Campaigns Success Factors and Analysis



**Team members:** 

Monica Boomgaarden, Rodrigo Garcia, Nicole Lincoln

#### **Questions**



We analyzed Kickstarter campaigns through 2019, in order to answer the question of, "Which factors increase the likelihood of success of a Kickstarter campaign?".

#### **Tools Used**















#### **Literature Review**

Daniel Kupka "Mining Kickstarter Data: Analysis and Prediction

Justin S Gage "Kickstarter Analysis and Prediction"

Laura Lewis "Using Machine Learning To Predict Kickstarter Success"

#### **Literature Review**

Author	Method	Accuracy (Weighted F1)	Runtime (min)
Laura Lewis	Logistic Regression	0.70	None Given
Laura Lewis	Logistic Regression W/ PCA	0.70	48.56
Laura Lewis	Random Forest	0.69	72.2
Laura Lewis	XG Boost	0.70	865.4

## **Classification Applied**

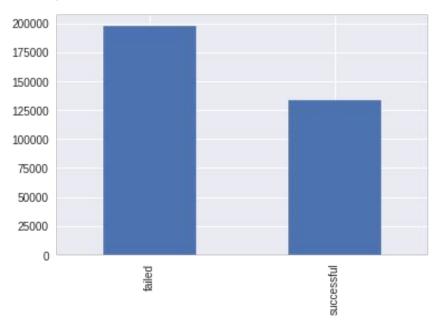


- Classification problem
- Logistic regression



#### **Data Preparation**

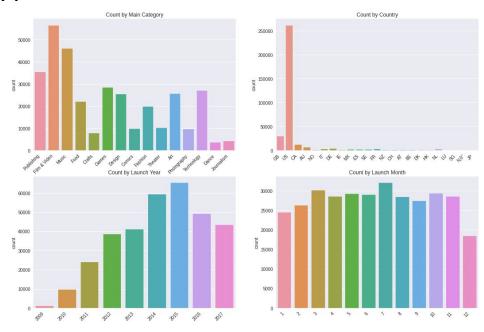
Eliminated/Consolidate Attributes





# **Data Preparation**

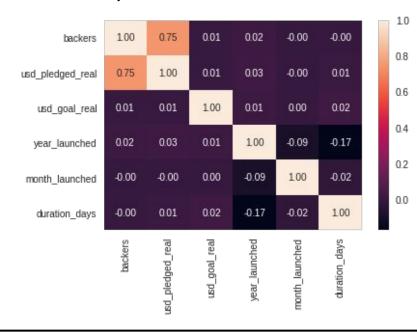
EDA





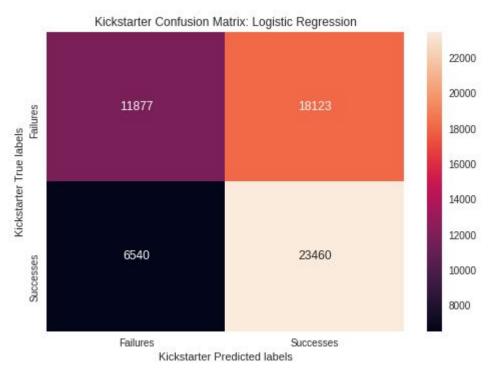


• Correlation Analysis



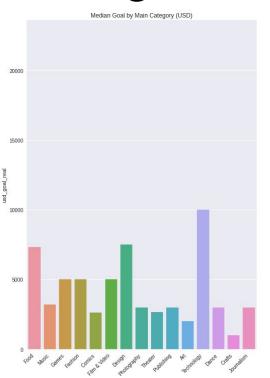
# B

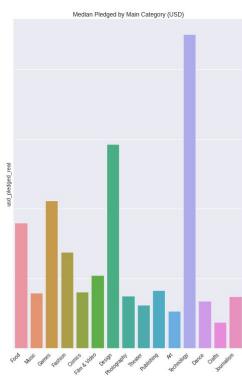
# **Knowledge Gained**





#### **Knowledge Gained**





## **Knowledge Application**



- Choose lowest applicable pledge value
- Successful campaigns usually exceed their goals
- Backers matters, find backers
- Choose any category, month launched, or duration