### Does Skill Abundance Still Matter?

The Evolution of Comparative Advantage in the 21st Century

Shin Kikuchi, MIT

January 13, 2025

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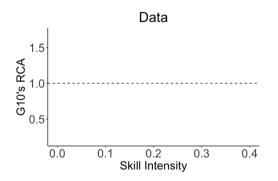
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- This paper: What about the 21st century?

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G10's share of global exports in a sector divided by G10's share of total global exports

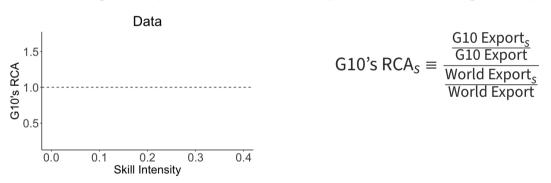
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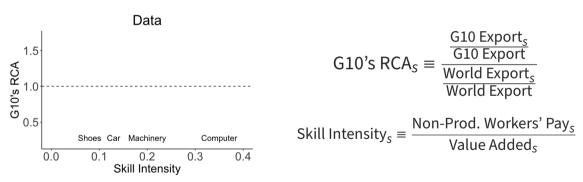
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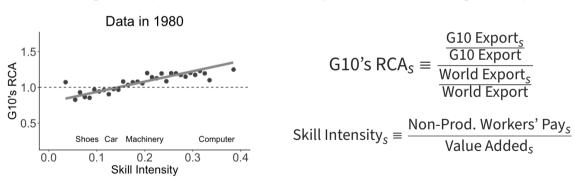
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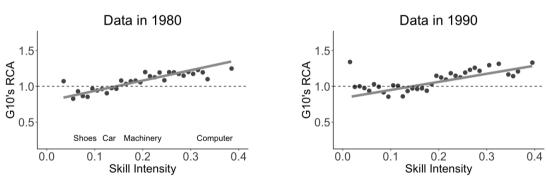
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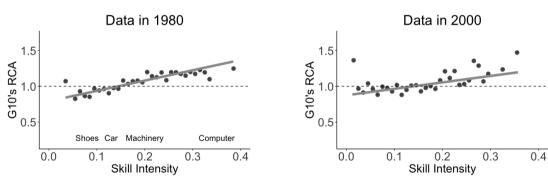
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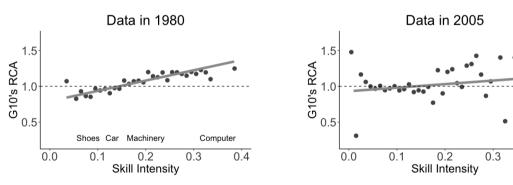
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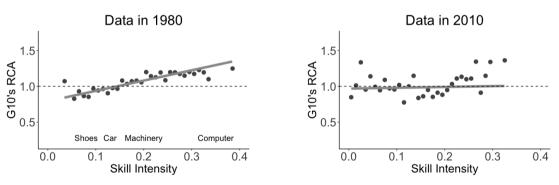


Note: Binned-scatter plots for 396 4-digit sectors. Data from UN Comtrade and NBER CES Manuf. DB

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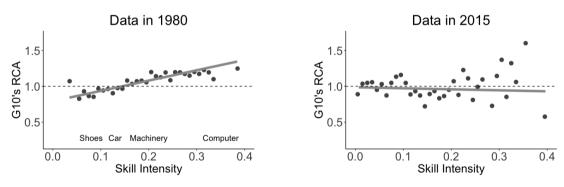
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### This Paper

- Does skill abundance systematically matter for comparative advantage?
  - Yes and stable until 1990, No after 2000
- What can empirically and quantitatively explain the change in the pattern?
  - Automation, not offshoring
- What are the macro implications?
  - Manufacturing shifts to North; Inequality expands within & across countries

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- Conditional on automation, HO-like predictions still survive

- Quantitative analysis: Eaton-Kortum model with automation & offshoring
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- Implications of automation
  - Shifts of manufacturing from South to North
  - Increases in skill premia in North and welfare everywhere

#### 1. New Facts on the sources of comparative advantage:

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- Mean Reversion: Levchenko & Zhang (2016), Hanson, Lind, Muendler (2018)
- $\rightarrow$  Skill abundance matter in 1980s; Not anymore post-2000.

- 1. New Facts on the sources of comparative advantage:
- 2. Consequences of technology and globalization on inequality:
  - Technology: Katz & Murphy (1992), Berman et al (1994), Acemoglu (2002), Autor et al (2003),
     Acemoglu & Autor (2011), Autor & Dorn (2013), Acemoglu & Restrepo (2018,2022)
  - Offshoring: Feenstra & Hanson (1997, 1999, 2001), Grossman Rossi-Hansberg (2008, 2012), Hummels et al (2014), Boehm et al (2020)
  - Interaction of Tech and Trade: Xu (2001), Acemoglu (2002), Thoenig & Verdier (2003),
     Burstein et al (2013), Parro (2013), Burstein & Vogel (2017), Morrow & Trefler (2022)
  - Automation and Trade: Freud et al (2022), Artuc et al (2023), Fontagné et al (2024)
  - ightarrow Automation  $\Rightarrow$  Comparative Advantage and Inequality

### FACTS: SKILL ABUNDANCE NO LONGER MATTERS

Multi-sector Eaton-Kortum Model (Chor (2010), Costinot et al (2012))

Exporter *i*, Importer *j*, Sector *s*: In Export<sub>*i,j,s*</sub> = 
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• If (log) relative wage is log-linear in Skill Abundance<sub>i</sub>,  $ln(H_i/L_i)$ ,

ln Exports<sub>i,j,s</sub> = 
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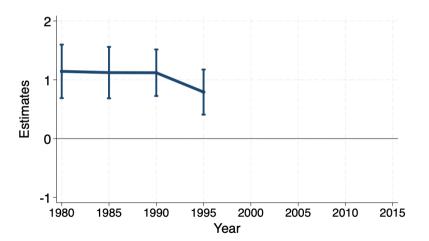
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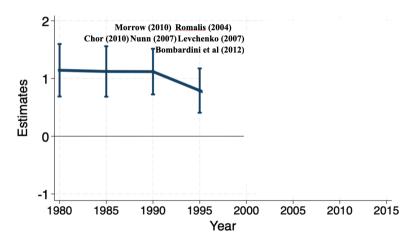
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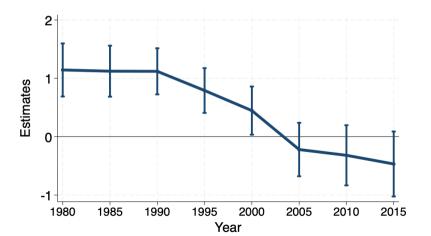
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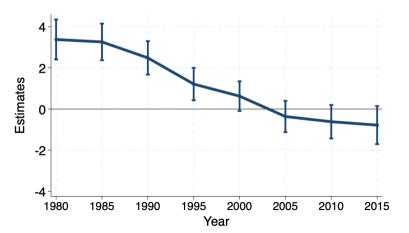
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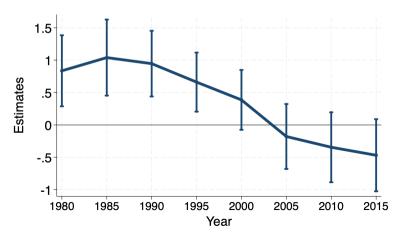
### Change in Patterns of CA Comes from Exports

ln Exports<sub>i,j,s,t</sub> =  $\beta_t$  [Skill Intensity<sub>s,1980</sub> × Skill Abundance<sub>i,1980</sub>] +  $\eta_{i,j,t}$  +  $\eta_{j,s,t}$ ,



### NOT Driven by Attenuating Skill Measurement

 $ln \, \mathsf{Exports}_{i,j,s,t} = \beta_t \, \big[ \mathsf{Skill} \, \mathsf{Intensity}_{s,\mathbf{2015}} \times \mathsf{Skill} \, \mathsf{Abundance}_{i,\mathbf{2015}} \big] + \eta_{i,j,t} + \eta_{j,s,t},$ 



#### **Robustness Checks**

- Other sources of comparative advantage? Capital Institution
- Driven by small countries? Weighted
- Some exporter-sector unobserved het., or IRS? Pool years and FEs
- Different skill measures? → High School → Predicted by Demographics
- Total exports, instead of bilateral exports (Romalis 2004, Nunn 2007,...) → go
- Different measures of sectoral factor intensity (Chor 2010)
  - In  $(H_S/L_S)$ , instead of  $\alpha_S^H$  (≡ Skilled Payroll Share to Value-Added) → go

# POTENTIAL HYPOTHESES: AUTOMATION AND OFFSHORING

# Potential Hypotheses: Automation and Offshoring

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- Two massive technical progress, replacing low-skill labor
  - Automation: Replace low-skill labor with machines
  - Offshoring: Replace low-skill labor with foreign inputs
- This section: Explore heterogeneous effects across countries and sectors
  - Descriptive analysis for heterogeneous effects (for now)
  - Causal analysis using the model (later)

## Specification for Heterogeneous Effects: Automation

$$\text{In Exports}_{i,j,s,t} = \underbrace{\beta_t^0 \left( 1 + \beta_t^A H A_{i,s} \right)}_{=\beta_t} \cdot \left[ \text{Skill Intensity}_{s,t} \times \text{Skill Abundance}_{i,t} \right] + \eta_{i,j,t} + \eta_{j,s,t},$$

- HA<sub>i,s</sub>: High-automation dummy (below/above the median robot adoption)
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- HA<sub>i,s</sub>: High-automation dummy (below/above the median robot adoption)
  - Robot adoption: Robot stock per workers from IFR & WIOD
- Expect  $\beta_t^A$  to decrease if there is a relationship btw change & automation

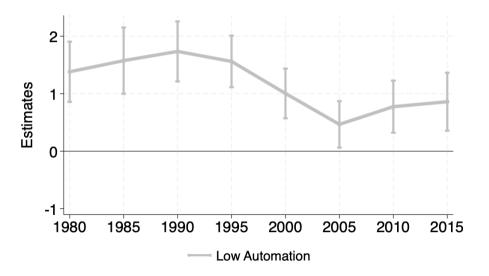
# Specification for Heterogeneous Effects: Offshoring

$$\ln \mathsf{Exports}_{i,j,s,t} = \underbrace{\beta_t^0 \left( 1 + \beta_t^O H O_{i,s} \right)}_{=\beta_t} \cdot \left[ \mathsf{Skill Intensity}_{s,t} \times \mathsf{Skill Abundance}_{i,t} \right] + \eta_{i,j,t} + \eta_{j,s,t},$$

- HO<sub>i,s</sub>: High-offshoring dummy (below/above the median offshoring)
  - Offshoring share: (Intermediate imports) / (Total intermediates) from WIOD
- Expect  $\beta_t^O$  to decrease if there is a relationship btw change & offshoring

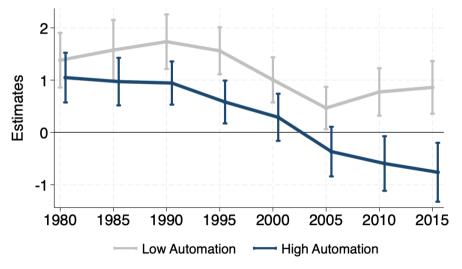
### Skill Abundance Still Matters Absent Automation

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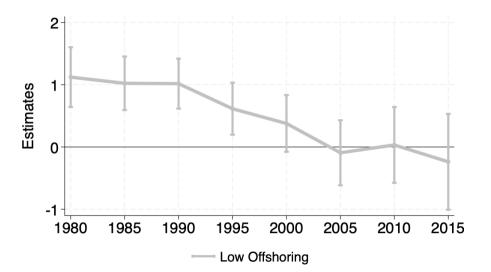
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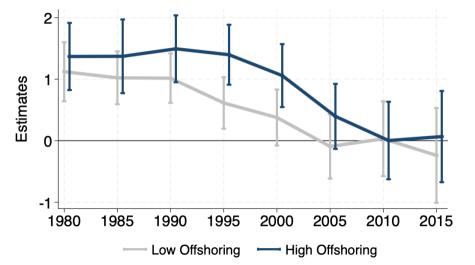
# Skill Abundance does not Matter Even Absent Offshoring

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#### Same Results from Continuous Measures

$$\text{ln Exports}_{i,j,s,t} = \beta_t^0 \left( 1 + \beta_t^A \text{Auto}_{i,s} + \beta_t^O \text{Ofs}_{i,s} \right) \cdot \left[ \text{Skill Int.}_{s,t} \times \text{Skill Abd.}_{i,t} \right] + \eta_{i,j,t} + \eta_{j,s,t}$$

	1995	2010	1995	2010
Skill Intensity x Abundance	1.26	-0.33		
	(0.23)	(0.28)		
x Automation (log robot stock)				

x Offshoring Share (×100)

#### Same Results from Continuous Measures

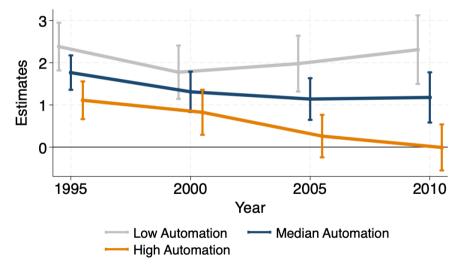
 $\text{ln Exports}_{i,j,s,t} = \beta_t^0 \left( 1 + \beta_t^A \text{Auto}_{i,s} + \beta_t^O \text{Ofs}_{i,s} \right) \cdot \left[ \text{Skill Int.}_{s,t} \times \text{Skill Abd.}_{i,t} \right] + \eta_{i,j,t} + \eta_{j,s,t}$ 

	1995	2010	1995	2010
Skill Intensity x Abundance	1.26	-0.33	3.00	3.49
	(0.23)	(0.28)	(0.41)	(0.57)
x Automation (log robot stock)			-0.19	-0.35
			(0.05)	(0.06)
x Offshoring Share (×100)			0.04	0.05
			(0.05)	(0.07)

Note: Automation measure: 12.2 for German cars, 2.3 for Indian textiles

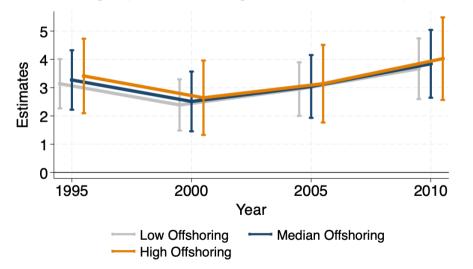
#### Skill Abundance Still Matters Absent Automation

Fitted values for groups with automation of 10th, 50th, and 90th percentiles



## Offshoring Seems Unrelated to Change in Pattern

Fitted values for groups with offshoring of 10th, 50th, and 90th percentiles



### Controlling China Shock does not Change Results

	1995	2010	1995	2010
Skill Intensity x Abundance	1.26	-0.33		
	(0.23)	(0.28)		
Ata.maatia.m. /la.m.mala.at.ata.al.				

x Automation (log robot stock)

x Offshoring Share (×100)

x China's RCA

# Controlling China Shock does not Change Results

	1995	2010	1995	2010
Skill Intensity x Abundance	1.26	-0.33	2.43	3.51
	(0.23)	(0.28)	(0.45)	(0.46)
x Automation (log robot stock)			-0.15	-0.31
			(0.05)	(0.05)
x Offshoring Share (×100)			0.03	0.11
			(0.05)	(0.06)
x China's RCA			0.20	0.34
			(0.12)	(0.13)

Takeaway: China shocks strengthen the Heckscher-Ohlin force

### Summary of Empirical Facts

- Skill abundance becomes less important in comparative advantage over time
  - Less important with higher automation
  - Offshoring has surprisingly no relationship

### MODEL: TRADE WITH AUTOMATION AND OFFSHORING

• Multi-sector Eaton-Kortum model with input-output linkages

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  - New: Task framework for automation and offshoring

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- Multi-sector Eaton-Kortum model with input-output linkages
  - New: Task framework for automation and offshoring
- Primary factors:
  - Labor:  $H_{i,s}$  (high-skilled),  $L_{i,s}$  (low-skilled)
- Additional production factors (produced using outputs: roundabout)
  - Automation Capital: A<sub>i,s</sub>
  - Intermediate:  $X_{i,s}$  (domestic),  $O_{i,s}$  (foreign, offshored)
    - ⋆ including non-automation capital (buildings, land)

#### Demand: Standard Multi-Sector Eaton Kortum Model

- Country *i*, *j*, Sector s
- Preference across sectors: Cobb-Douglas with expenditure share of  $\mu_{j,s}$

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- Country *i*, *j*, Sector s
- Preference across sectors: Cobb-Douglas with expenditure share of  $\mu_{j,s}$
- Trade share (gravity equation) within sectors:

$$\pi_{i,j,s}^{F} = \frac{(c_{i,s} \cdot \tau_{i,j,s})^{-\theta}}{\sum_{l}^{\mathfrak{I}} (c_{l,s} \cdot \tau_{l,j,s})^{-\theta}}$$

- Unit cost:  $c_{i,s}$ —endogenously determined from production processes (next)
- Trade cost:  $\tau_{i,j,s}$
- Trade elasticity  $\theta > 0$

• Extend Grossman & Rossi-Hansberg (2008), Acemoglu & Restrepo (2022)

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- Gross Output ( $z_{i,s}(\omega)$ : Fréchet) for variety  $\omega$

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• Production function for each task ( $\psi_{i,s}^f(x)$  task-specific tech)

$$T_{i,s}(\omega,x) = \underbrace{\psi_{i,s}^{A}(x)A_{i,s}(\omega,x)}_{\text{Automation Capital}} + \underbrace{\psi_{i,s}^{L}(x)L_{i,s}(\omega,x)}_{\text{Production Labor}} + \underbrace{\psi_{i,s}^{X}(x)X_{i,s}(\omega,x)}_{\text{Domestic Input}} + \underbrace{\psi_{i,s}^{O}(x)O_{i,s}(\omega,x)}_{\text{Foreign Input}}$$

# Suppl 2/2: Task Allocation $\mathfrak{T}_{i,s}^f$ , Task Share $\Gamma_{i,s}^f$

• Task production cost using factor  $f: c_{i,s}^f(z) \equiv w_{i,s}^f/(\psi_{i,s}^f(z))$  for  $f \in \{A, L, X, O\}$ 

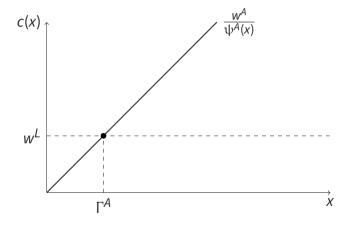
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- Cost minimization ⇒ Task Allocation and Task Share

$$\mathcal{T}_{i,s}^f = \left\{ x : f = \operatorname{argmin}_{f'} c_{i,s}^{f'}(x) \right\}, \quad \to \Gamma_{i,s}^f : \text{ measure of } \mathcal{T}_{i,s}^f, \quad \text{for} \quad f \in \{A, L, X, O\}$$

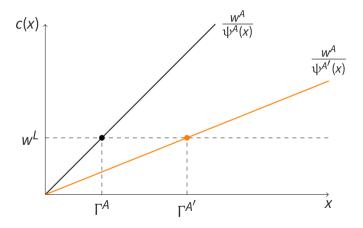
#### At Glance: Task Allocation and Task Share

For given  $w_i^L$  and  $w_{i,s}^A$ , consider automation shock  $\psi^A(x)$  from  $\psi^{A'}(x)$ 



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- Cost minimization  $\Rightarrow$  Task Allocation and Task Share  $\mathfrak{T}^f_{i,s} = \left\{ x : f = \operatorname{argmin}_{f'} c^{f'}_{i,s}(x) \right\}, \quad \to \Gamma^f_{i,s} : \text{ measure of } \mathfrak{T}^f_{i,s}, \quad \text{for} \quad f \in \{A, L, X, O\}$
- Unit cost of production:

$$c_{i,s} = \Lambda_s \cdot (w_i^H)^{\alpha_s^H} \cdot \left[ \left( \frac{w_{i,s}^A}{\Gamma_{i,s}^A} \right)^{\Gamma_{i,s}^A} \cdot \left( \frac{w_i^L}{\Gamma_{i,s}^L} \right)^{\Gamma_{i,s}^L} \cdot \left( \frac{w_{i,s}^X}{\Gamma_{i,s}^X} \right)^{\Gamma_{i,s}^X} \cdot \left( \frac{w_{i,s}^O}{\Gamma_{i,s}^O} \right)^{\Gamma_{i,s}^O} \right]^{1-\alpha_s^C}$$

#### Equilibrium Conditions Two Country

Given factor endowments  $\{H_i, L_i\}$ , an equilibrium is a set of wages  $\{w_i^H, w_i^L\}$ 

- Consumers maximize utility by choosing from which countries to buy
  - $\rightarrow$  trade share  $\pi_{i,j,s}$ , as a function of unit cost  $\{c_{i,s}\}$
- Unit cost,  $c_{i,s}$ , as a function of  $\{w_i^H, w_i^L\}$ 
  - $\{w_{i,s}^A, w_{i,s}^X, w_{i,s}^O\}$  are functions of  $\{w_i^H, w_i^L\}$  with IO coef.
- · Goods and Labor Markets Clear

## QUANTIFICATION

- Two Exercises:
  - 1. Can changes in  $\Gamma_{i,s,t}^{A}$  (automation) and  $\Gamma_{i,s,t}^{O}$  (offshoring) explain  $\widehat{\beta}_{t}$ ?
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  - $\Gamma_{i,s,t}^{A}$  (automation, constructed)

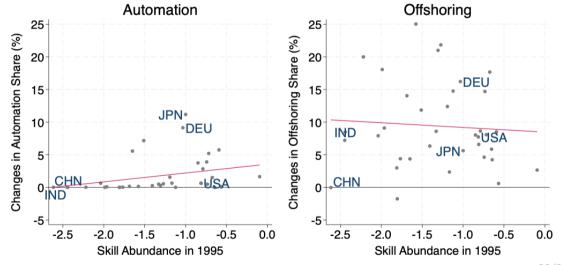
$$p_{i,s,t}^{A}A_{i,s,t} = \underbrace{p_{i,s,t0}^{K}K_{i,s,t0}}_{\text{Capital Income}} \cdot \underbrace{\frac{p_{US,s,t0}^{M}M_{US,s,t0}}{p_{US,s,t0}^{K}K_{US,s,t0}}}_{\text{Machine-Capital Ratio}} \cdot \underbrace{\frac{p_{i,s,t}^{R}R_{i,s,t}}{p_{i,s,t0}^{R}R_{i,s,t0}}}_{\text{Increases in Robots}}.$$

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  - Adjust  $\Gamma_{i,s,t}^L$  (low-skilled labor share) to make  $\sum_{F=L,A,X,O} \Gamma_{i,s,t}^F = 1$

#### Data: More Automation in Skill-Abundant Countries



### Calibration

Description	Parameter	Value & Source
Panel A: Time-Invariant Parameters (fixed in 1995)		
Trade Elas.	θ	4 (Standard)
Expenditure Share	$\mu_{i,s}$	Data (WIOT)
Factor Endowment	$H_i, L_i$	Data (WIOT)
Factor Share	$lpha_{i,s}^{H}$	Data (WIOT)
Input-Output Coef.	$\alpha_{i,r,s}^{X}, \alpha_{i,r,s}^{A}$	Data (WIOT) & Ding (2023)
Panel B: Time-Variant Shocks	5	
Automation Productivity	$\overline{\psi_{i,s}^A}$	Match $\Gamma_{i,s}^{A}$
Offshoring Cost	$\frac{\Psi_{i,s}^A}{ au_{i,s}^X}$	Match Γ <sup>O</sup> <sub>i,s</sub>

#### RESULTS: CHANGES IN COMPARATIVE ADVANTAGE

• Question: How much can  $\Gamma_{i,s,t}^{A}$  and  $\Gamma_{i,s,t}^{O}$  explain the path of  $\widehat{\beta_t}$ ?

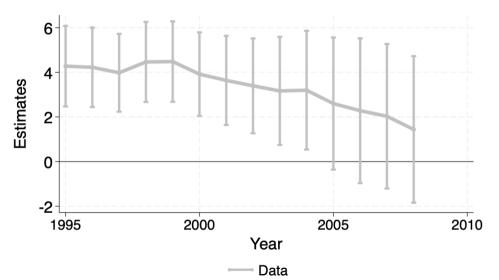
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- 1. Calibrate the model to 1995 and shock the economy
- 2. Construct counterfactual trade flow:  $(X_{i,i,s,t})'$ 
  - Data (World Input-Output Database, incl. Service)
  - Case 1. Only Automation: Change  $\Gamma_{i,s,t}^A$  Case 2. Only Offshoring: Change  $\Gamma_{i,s,t}^O$

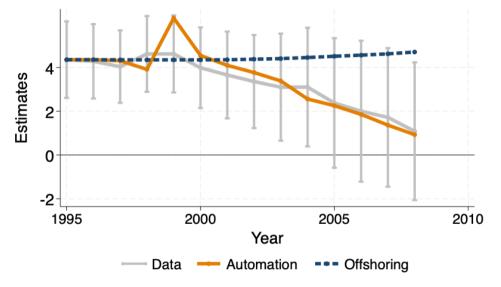
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  - Case 1. Only Automation: Change  $\Gamma_{i,s,t}^{A}$
  - Case 2. Only Offshoring: Change  $\Gamma_{i,s,t}^O$
- 3. Run the same regression as in data but for counterfactual economies

$$\ln(X_{i,j,s,t})' = \beta_t \left[ \alpha_{s,t_0}^H \times \ln\left(\frac{H_{i,t_0}}{L_{i,t_0}}\right) \right] + \eta_{i,j,t} + \eta_{j,s,t} + \varepsilon_{i,j,s,t}.$$

## $\widehat{\beta}_t$ Decreases Even Using WIOD



## Automation, Not Offshoring, Causes the Decline



### Why Automation?

- Sizes of automation are smaller than offshoring
- Why does automation, not offshoring, matter?

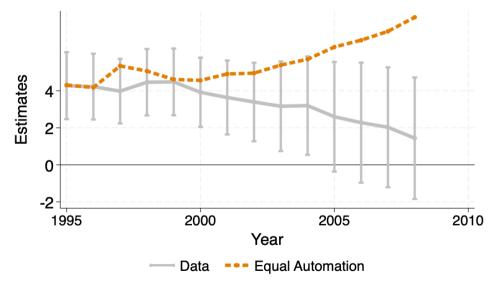
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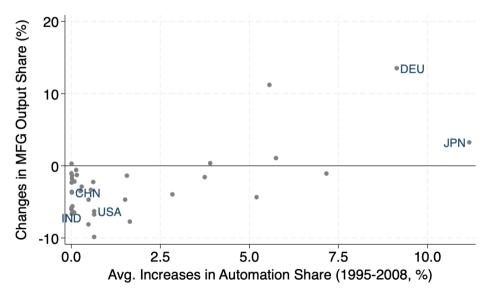
- Sizes of automation are smaller than offshoring
- Why does automation, not offshoring, matter?
- One observation: Automation happens disproportionately in *L* scarce countries
- Experiment: Suppose all the countries increase automation equally...

## Equal Automation Cannot Explain the Decline

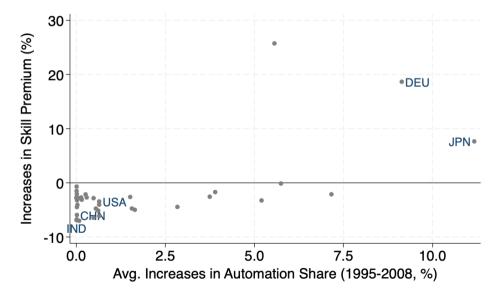


#### RESULTS: MACRO IMPLICATIONS OF AUTOMATION

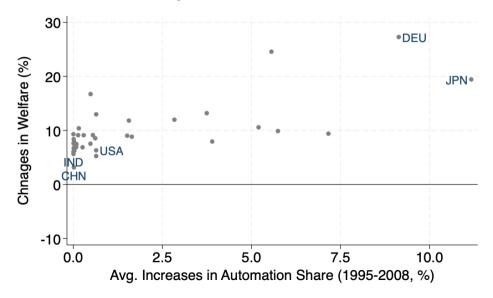
## Manufacturing Shifts to High-Automation Countries



## Skill Premia Increases Only in High-Automation Countries

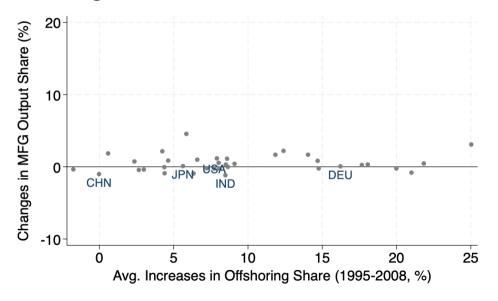


## Welfare Increases Everywhere

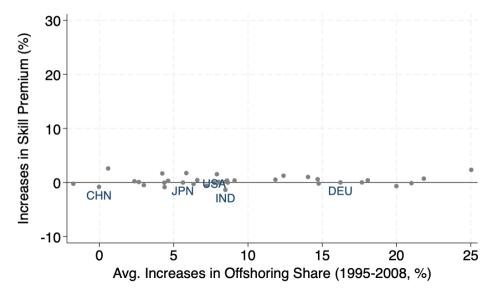


#### RESULTS: MACRO IMPLICATIONS OF OFFSHORING

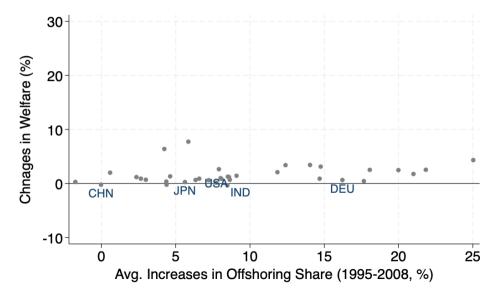
### Manufacturing Shifts Less



## Skill Premia Increases Everywhere, but Less



# Welfare Increases Everywhere, but Less



### **CONCLUSION**

• Did a pattern of comparative advantage change in the 21st Century?

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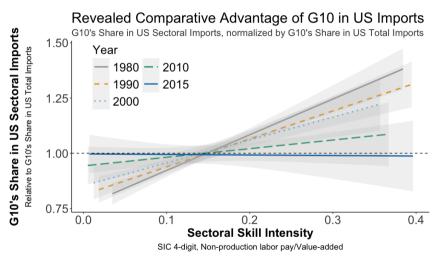
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- Automation relocates manufacturing from South to North
  - Inequality within & across countries increases
- Work in progress:
  - Does a robot tax import China shocks and backfire in an open economy?
  - Does automation facilitate reshoring and reduce the costs of decoupling?
  - Will clean technology erode the comparative advantage of oil-rich countries?

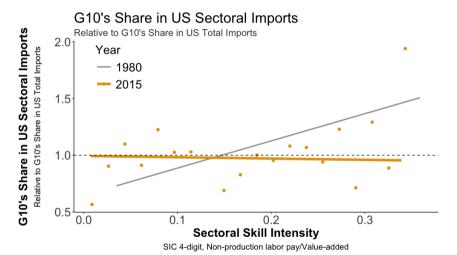
## **APPENDIX**

# **FACTS**

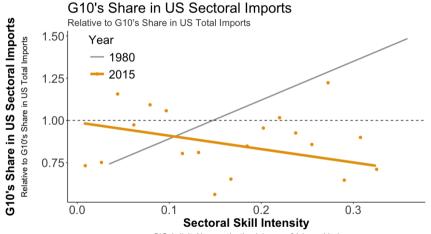
#### It's Not Just 1980 vs 2015. It's the Trend!



### Dropping China Does Not Change the Result

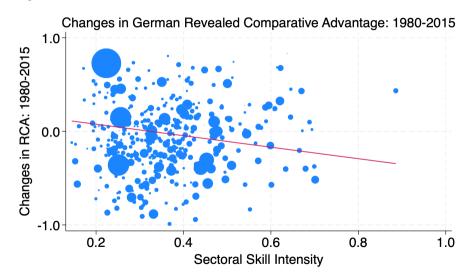


## Dropping Japan Does Not Change the Result (if any, cleaner)

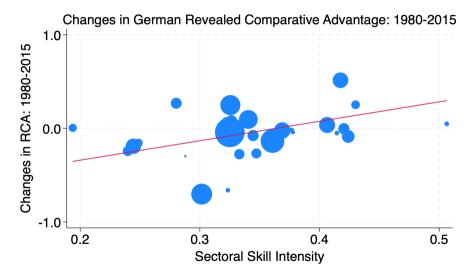


SIC 4-digit, Non-production labor pay/Value-added

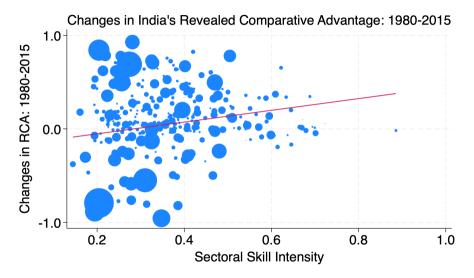
#### Germany → back



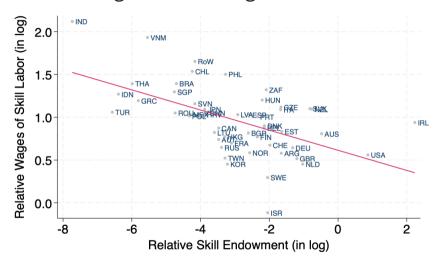
### Germany (Low-Automation) → back



#### India → back

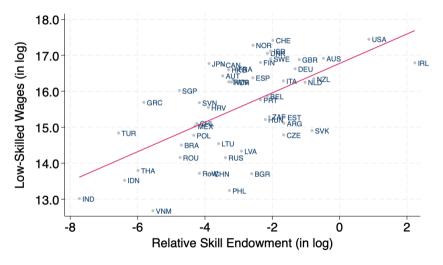


#### Relative Skilled Wages Decreasing in Skill Endowment - back



Note: Data from GTAP, 2004

### Unskilled Wages Increasing in Skill Endowment - back



Note: Data from GTAP, 2004

## REGRESSION

## Simplified Structural Interpretation

Gravity Equation + Unit Production Cost

$$X_{i,j,s} = \left( (c_{i,s} \tau_{i,j} \tau_{j,s}) \right)^{1-\sigma} \cdot (P_{j,s})^{\sigma-1} X_{j,s}, \quad \ln X_{i,j,s} = (1-\sigma) \cdot \ln c_{i,s} + \mu_{i,j} + \mu_{j,s}$$

$$c_{i,s} = (w_i^H)^{\alpha_s^H} (w_i^L)^{1-\alpha_s^H}, \quad \ln c_{i,s} = \underbrace{\frac{d \ln(w^H/w^L)}{d \ln(H/L)}}_{\equiv \epsilon^W : \text{Rel. Wage Elas.} < 0} \cdot \alpha_s^H \cdot \ln \left(\frac{H_i}{L_i}\right) + \ln w_i^L$$

Regression

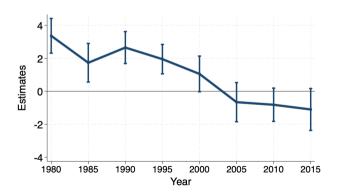
$$\ln X_{i,j,s} = (1 - \sigma)\epsilon^{W} \left[ \alpha_{s}^{H} \times \ln \left( \frac{H_{i}}{L_{i}} \right) \right] + \mu_{i,j} + \mu_{j,s} + \ln w_{i}^{L}$$

▶ back

## **ROBUSTNESS**

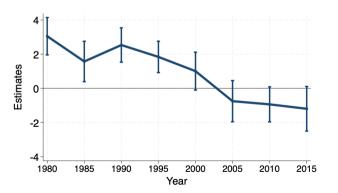
### Controlling Capital Intensity - back

$$\ln X_{i,j,s,t} = \beta_t \left[ \alpha_{s,t}^H \times \ln \left( \frac{H_{i,t}}{L_{i,t}} \right) \right] + \beta_t^K \left[ \alpha_{s,t}^K \times \ln \left( \frac{K_{i,t}}{L_{i,t}} \right) \right] + \eta_{i,j,t} + \eta_{j,s,t}$$

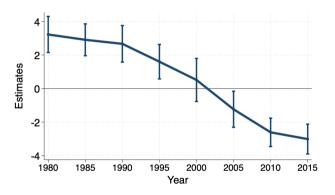


## Controlling Capital Intensity and Institutions - back

$$\ln X_{i,j,s,t} = \beta_t \left[ \alpha_{s,t}^H \times \ln \left( \frac{H_{i,t}}{L_{i,t}} \right) \right] + \sum_{f \in \{K,l\}} \beta_t^F \left[ \alpha_{s,t}^F \times \ln \left( \frac{F_{i,t}}{L_{i,t}} \right) \right] + \eta_{i,j,t} + \eta_{j,s,t}$$

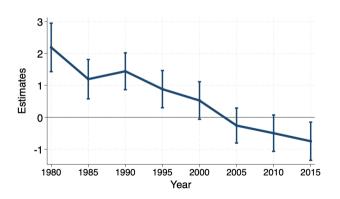


# Weighted by Country Export → back



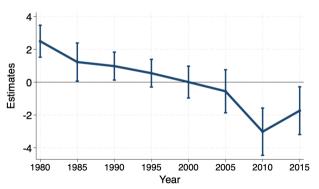
### Pool and control Origin-Sector FEs - back

$$\ln X_{i,j,s,t} = \beta_t \left[ \alpha_{s,t}^H \times \ln \left( \frac{H_{i,t}}{L_{i,t}} \right) \right] + \eta_{i,s} + \eta_{i,j,t} + \eta_{j,s,t}$$



### High-school Graduates as Skilled → back

$$\ln X_{i,j,s,t} = \beta_t \left[ \alpha_{s,t}^H \times \ln \left( \frac{HS_{i,t}}{NHS_{i,t}} \right) \right] + \eta_{i,j,t} + \eta_{j,s,t}$$



## Instrument Skill Endowment by Cohort IV → back

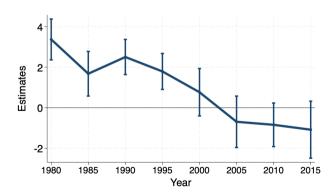
-2 -4 

$$\ln X_{i,j,s,t} = \beta_t \left[ \alpha_{s,t}^H \times \ln \left( \frac{H_{i,t}}{L_{i,t}} \right) \right] + \eta_{i,j,t} + \eta_{j,s,t}$$

Year

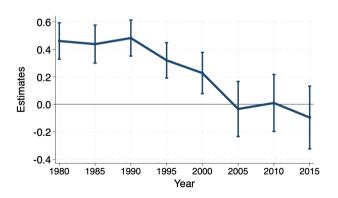
#### Romalis (2004): Total Export → back

$$\ln X_{i,s,t} = \beta_t \left[ \alpha_{s,t}^H \times \ln \left( \frac{H_{i,t}}{L_{i,t}} \right) \right] + \eta_{i,t} + \eta_{s,t}$$



### Chor (2011): Num of Workers as Factor Intensity - back

$$\ln X_{i,j,s,t} = \beta_t \left[ \ln \left( \frac{H_{s,t}}{L_{s,t}} \right) \times \ln \left( \frac{H_{i,t}}{L_{i,t}} \right) \right] + \eta_{i,j,t} + \eta_{j,s,t}$$

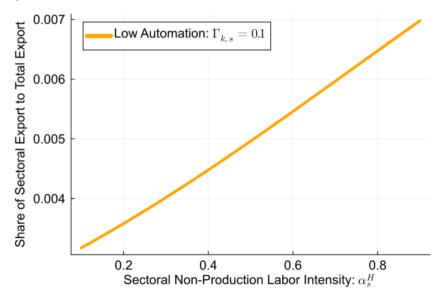


#### TWO COUNTRY ILLUSTRATION: AUTOMATION

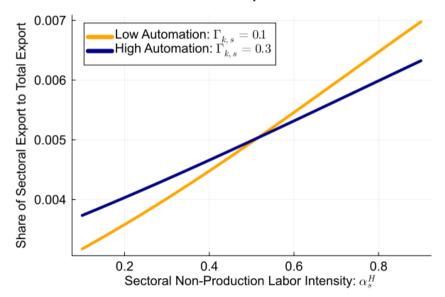
## Two Country Illustration: Automation

- North (40% are H) and South (25% are H)
- Actual factor intensity across 397 SIC sectors
- Set  $\alpha_s^G = \alpha_s^M = 0$  (focus on value-added)
- Exogenous changes in factor intensity common across sectors & countries
  - Automation: Increase  $\Gamma_{i,s}^{K} = 0.1$  to 0.3
- Show export share of each sector in North against  $\alpha_s^H$  Slope is  $\beta^H$

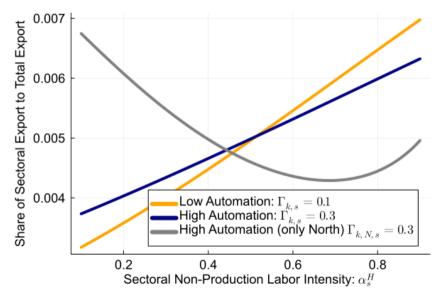
### North Specialize in Skill-Intensive Sectors



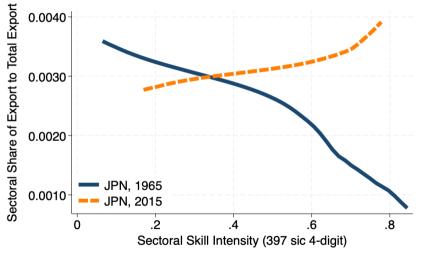
#### Automation Makes Skills Less Important



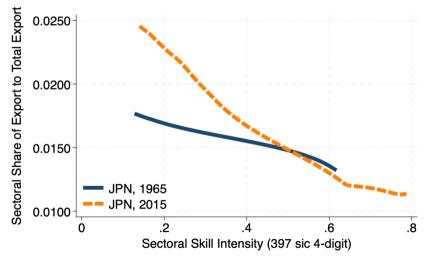
## If Only North Automates, Sign Flips



# Example: Within Low-Automation Sectors, Japan Specializes in Skill Intensive Industries



# Example: Within High-Automation Sectors, Japan Specializes in Low-Skill Intensive Industries



#### TOY MODEL: TASK AND COMPARATIVE ADVANTAGE

#### Model

- Small open economy with two sectors (s = 1, 2)
- Demand

$$q_S = (c_S)^{1-\sigma} \cdot \overline{Q_S}$$

Production (micro-foundation = task framework)

$$Y_S = \zeta \cdot (H_S)^{\alpha_S} \left( (L_S)^{\Gamma} (M_S)^{1-\Gamma} \right)^{1-\alpha_S}, \quad \alpha_1 = 1 - \alpha_2 = \alpha > 1/2$$

- M<sub>s</sub>: machines or foreign factors supplied at a fixed price r
- Factor market clearing

$$\sum_{S=1,2} H_S = H, \quad \sum_{S=1,2} L_S = L$$

#### Equilibrium

Wages {w<sup>L</sup>, w<sup>H</sup>} that satisfy

$$w^L L = \Gamma(1-\alpha)(c_1)^{1-\sigma} + \Gamma\alpha(c_2)^{1-\sigma}, \quad w^H H = \alpha(c_1)^{1-\sigma} + (1-\alpha)(c_2)^{1-\sigma}$$

Unit cost

$$c_{s} = \left(w^{H}\right)^{\alpha_{s}} \left(\left(w^{L}\right)^{\Gamma}\left(r\right)^{1-\Gamma}\right)^{1-\alpha_{s}}$$

## Comparative Advantage

- A change in factor endowment  $\hat{H} = -\hat{L}$  (=compare two small countries)
- Up to 1st order, CA in H-intensive sector (s = 1)

$$\widehat{c_2} - \widehat{c_1} = \underbrace{-(2\alpha - 1)\widehat{\omega}}_{\text{Skill Premium}<0} \underbrace{-(1 - \Gamma)(2\alpha - 1)\widehat{w^L}}_{\text{Task Displacement}}$$

• Skill premium  $(\widehat{\omega} \equiv \widehat{w^H} - \widehat{w^L})$  and wages

$$\widehat{\omega} = \underbrace{-2\widehat{H}}_{\text{Labor Supply}} + \underbrace{(2\alpha - 1)(\sigma - 1)(\widehat{c_2} - \widehat{c_1})}_{\text{GE Effect}}, \quad \widehat{w^L} = \frac{(\sigma - 1)(2\alpha - 1) - 1}{2 + (1 - \Gamma)(\sigma - 1)(2\alpha - 1)}\widehat{\omega}$$

## Comparative Advantage if $\Gamma = 1$

#### Proposition 1: Rybczynski (1955)

An increase in skilled labor  $\widehat{H} > 0$  strengthens comparative advantage in a skill-intensive sector.

$$\widehat{c_2} - \widehat{c_1} = \frac{2(2\alpha - 1)}{1 + (2\alpha - 1)^2(\sigma - 1)}\widehat{H}$$

## Comparative Advantage if $\Gamma$ < 1

#### Proposition 2: Acemoglu-Restrepo meets Rybczynski

An increase in skilled labor  $\widehat{H} > 0$  strengthens comparative advantage in a skill-intensive sector. However, the elasticity is lower when labor share  $\Gamma$  is lower.

$$\widehat{c_2} - \widehat{c_1} = \frac{2(2\alpha - 1)}{\frac{1}{\eta(\Gamma)} + (2\alpha - 1)^2(\sigma - 1)}\widehat{H}$$
 (1)

where 
$$\eta(\Gamma)=1-\frac{1-(\sigma-1)(2\alpha-1)}{\frac{2}{1-\Gamma}+(\sigma-1)(2\alpha-1)}\in (0,1)$$
 is increasing in  $\Gamma$ .

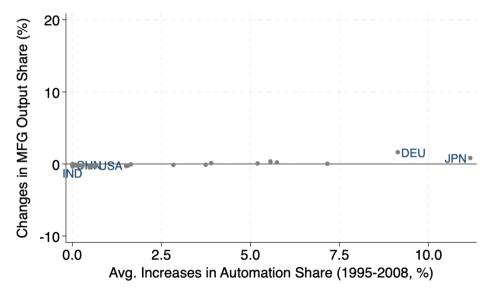
## Automation, Globalization, and Inequality

- Automation → shifts MFG to High-Automation countries
- Demand for *H* increases in High-Automation countries
- Demand for L increases in Low-Automation countries
  - Move to Service sectors, which are more *L*-intensive

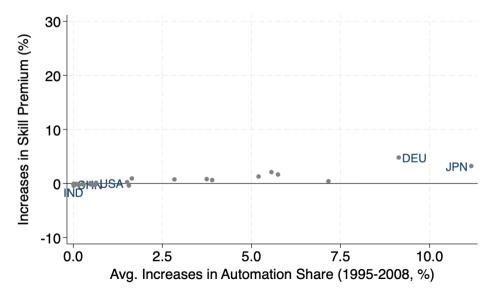
## Automation, Globalization, and Inequality

- Automation → shifts MFG to High-Automation countries
- Demand for *H* increases in High-Automation countries
- Demand for *L* increases in Low-Automation countries
  - Move to Service sectors, which are more *L*-intensive
- Roles of Trade?
  - Now, set the trade elasticity  $\theta$  = 1, instead of  $\theta$  = 4
  - This kills sectoral reallocation via expenditure switch across countries

#### $\theta$ = 1: Lower Elas. Makes MFG Shifts Less



#### $\theta$ = 1: Skill Premia Increases Everywhere



## $\theta$ = 1: Welfare Increases Everywhere, but Less

