Does Skill Abundance Still Matter?

The Evolution of Comparative Advantage in the 21st Century

Shin Kikuchi, MIT

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- Skill Abundance: Central for Comparative Advantage (e.g., Heckscher-Ohlin)
 - Developed (Skill-Abundant) Countries—Specialize in Skill-Intensive Sectors
 - e.g.) Electronics in the US v.s. Textiles in India

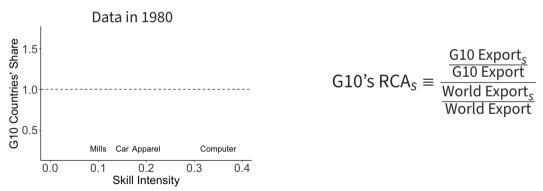
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 - Implications for Globalization, Technology, and Inequality

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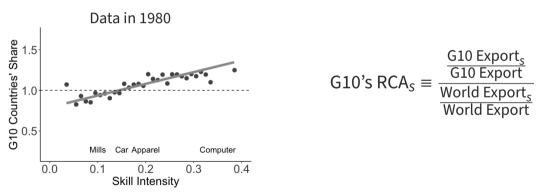
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- This paper: What about the 21st century?

Revealed Comparative Advantage (RCA) in Skill Intensive Sectors:

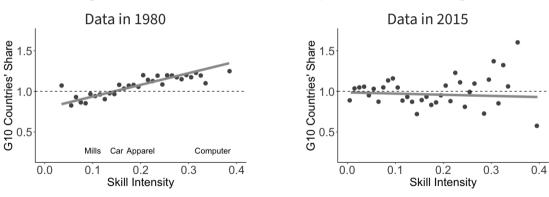
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Research Questions

- Does skill abundance systematically no longer matter for comparative advantage?
- What forces can empirically and quantitatively explain the pattern?
 - Potential hypotheses: Automation, Offshoring
- What are the macro implications?
 - Manufacturing shares, Skill premia, Welfare

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- Conditional on automation, HO-like predictions still survive

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 - Shifts of manufacturing from South to North
 - Increases in skill premia in North and welfare everywhere
- Implications of Offshoring
 - No big shift in manufacturing as a whole
 - Smaller changes in skill premia & welfare

Key Contributions

1. Sources of Comparative Advantage:

- Ricardian: MacDougall (1951), Stern (1962), Balassa (1963), Golub and Hsieh (2000), Nunn
 (2007), Levchenko (2007), Manova (2008), Costinot (2009), Costinot et al (2012)
- HO: Leamer (1980, 1984), Bowen et al (1987), Trefler (1993, 1995), Harrigan (1997), Davis &
 Weinstein (2001), Schott (2001), Romalis (2004), Morrow (2010), Chor (2010)
- Mean Reversion: Levchenko & Zhang (2016), Hanson et al (2016)
- ightarrow New Facts: Skill Abundance Matter in 1980s, Not Anymore post-2000.
- 2. Consequences of Technology and Globalization on Inequality:

Key Contributions

- 1. Sources of Comparative Advantage:
- 2. Consequences of Technology and Globalization on Inequality:
 - Technology: Katz & Murphy (1992), Feenstra & Hanson (1999), Acemoglu (2002), Autor et al (2003), Acemoglu & Autor (2011), Autor & Dorn (2013), Acemoglu & Restrepo (2018,2022),
 Webb (2020), Loebbing (2021)
 - Offshoring: Lawrence & Slaughter (1993), Berman et al (1994), Feenstra & Hanson (1997, 1999,
 2001), Becker & Muendler (2014), Hummels et al (2014), Alfaro-Urena et al (2021)
 - Interaction of Tech and Trade: Xu (2001), Acemoglu (2002), Thoenig & Verdier (2003), Burstein et al (2013), Parro (2013), Burstein & Vogel (2017), Morrow & Trefler (2022)
 - ightarrow Automation Changes Comparative Advantage and Big Effects on Inequality

FACTS: DOES SKILL ABUNDANCE STILL MATTER?

Revealing Comparative Advantage: Refresher

Multi-sector Eaton-Kortum Model (Chor (2010), Costinot et al (2012))

Exporter *i*, Importer *j*, Sector *s*: In Export_{*i,j,s*} =
$$-\underbrace{\theta}_{\text{Trade Elas.}}\underbrace{\ln c_{i,s}}_{\text{Unit Cost}} + \underbrace{\eta_{i,j} + \eta_{j,s}}_{\text{FEs}}$$

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• Unit cost (α_s^H : Skill Intensity = the share of skilled labor payroll in value-added)

$$c_{i,s} = (w_i^H)^{\alpha_s^H} (w_i^L)^{1-\alpha_s^H} \rightarrow \ln c_{i,s} = \alpha_s^H \times \ln(w_i^H/w_i^L) + \ln w_i^L$$

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• If relative wage is some (log-linear) function of Skill Abundance_i,

$$ln \ Exports_{i,j,s} = \beta \ \left[Skill \ Intensity_s \times Skill \ Abundance_i \right] + \eta_{i,j} + \eta_{j,s} + \varepsilon_{i,j,s}$$

Canonical specification to reveal the source of comparative advantage

Do Skill-Abundant Countries Export More Skill-Intensive Goods?

 $\label{eq:local_property} \text{ln Exports}_{i,j,s,t} = \beta_t \left[\text{Skill Intensity}_{s,t} \times \text{Skill Abundance}_{i,t} \right] + \eta_{i,j,t} + \eta_{j,s,t} + \varepsilon_{i,j,s,t},$

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- Exports $_{i,j,s,t}$: Bilateral trade flow i to j in s, from UN Comtrade
- Skill Intensity_{s,t}: $\alpha_{s,t}^H$ Share of skilled labor pay. in value-added, from NBER-CES
- Skill Abundance $_{i,t}$: $ln(H_{i,t}/L_{i,t})$ College to Non-College ratio in i, from Barro-Lee

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- $\eta_{i,j,t}$: Exporter-Importer FEs: control distances, productivity level diffs,...
- $\eta_{j,s,t}$: Importer-Sector FEs: control tariffs, expenditure shares,...

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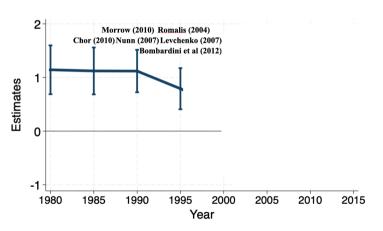
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Expect $\beta_t > 0$: Skill-abundant countries export skill-intensive goods more

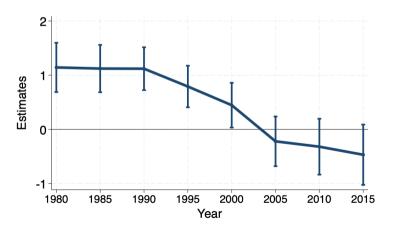
Skill Abundance Used to be Important before 2000

$$X_{i,j,s,t} = \exp\left(\beta_t \left[\alpha_{s,t}^H \times \ln\left(\frac{H_{i,t}}{L_{i,t}}\right)\right] + \eta_{i,j,t} + \eta_{j,s,t}\right) + u_{i,j,s,t}$$



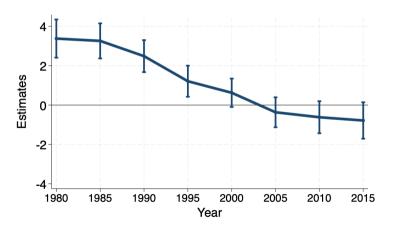
Skill Abundance ≠ CA in Skill-Intensive Sectors after 2000

$$X_{i,j,s,t} = \exp\left(\beta_t \left[\alpha_{s,t}^H \times \ln\left(\frac{H_{i,t}}{L_{i,t}}\right)\right] + \eta_{i,j,t} + \eta_{j,s,t}\right) + u_{i,j,s,t}$$



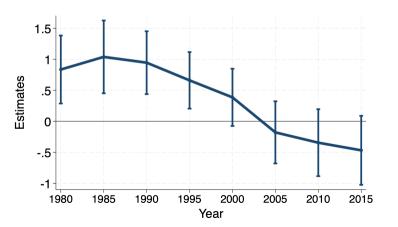
The Change Comes from Export Patterns

$$X_{i,j,s,t} = \exp\left(\beta_t \left[\alpha_{s,1980}^H \times \ln\left(\frac{H_{i,1980}}{L_{i,1980}}\right)\right] + \eta_{i,j,t} + \eta_{j,s,t}\right) + u_{i,j,s,t}$$



NOT Driven by Attenuating Skill Measurement

$$X_{i,j,s,t} = \exp\left(\beta_t \left[\alpha_{s,2015}^H \times \ln\left(\frac{H_{i,2015}}{L_{i,2015}}\right)\right] + \eta_{i,j,t} + \eta_{j,s,t}\right) + u_{i,j,s,t}$$



Robustness Checks

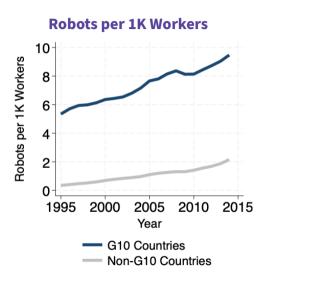
- Other sources of comparative advantage? → Capital → Institution
- Driven by small countries? Weighted
- Some exporter-sector unobserved het., or IRS? > Pool years and FEs
- Different skill measures? → High School → Predicted by Demographics
- Total exports, instead of bilateral exports (Romalis 2004, Nunn 2007,...)
- Different measures of sectoral factor intensity (Chor 2010)
 - − ln (H_S/L_S) , instead of α_S^H (≡ Skilled Payroll Share to Value-Added) → go

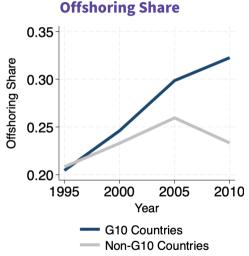
POTENTIAL HYPOTHESES: AUTOMATION AND OFFSHORING

• What can make domestic skill abundance less relevant for CA after the 1990s?

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- Two mega-trends, replacing low-skill labor
 - Automation: Replace low-skill labor with machines
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- Two mega-trends, replacing low-skill labor
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- This section: Explore heterogeneous effects across countries and sectors
 - Caution: Just descriptive analysis for potential hypotheses
 - Causal interpretation using the model later



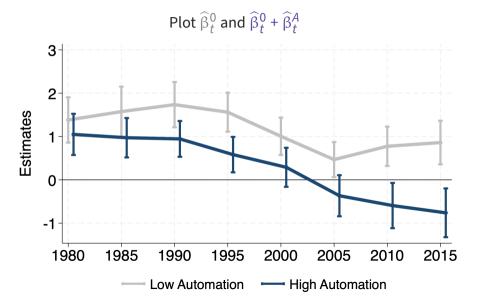


Specification for Heterogeneous Effects

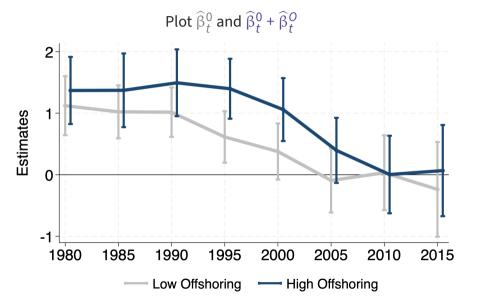
$$X_{i,j,s,t} = \exp \left[\underbrace{\beta_t^0 \left(1 + \beta_t^A H A_{i,s}\right)}_{=\beta_t} \cdot \left(\alpha_{s,t}^H \times \ln\left(\frac{H_{i,t}}{L_{i,t}}\right)\right) + \eta_{i,j,t} + \eta_{j,s,t}\right] + \varepsilon_{i,j,s,t}$$

- HA_{i,s}: High-automation dummy (below/above the median robot adoption)
- Expect β_t^A to be decreasing over time
- Same for offshoring: replace $HA_{i,s}$ with $HO_{i,s}$ based on offshoring share

Skills Abundance Matters in Low-Automation Country/Sector



No Heterogeneous Effects from Offshoring



Same Results from Continuous Measures

$$X_{i,j,s,t} = \exp\left[\beta_t^0 \left(1 + \beta_t^A \mathsf{Auto}_{i,s} + \beta_t^O \mathsf{Ofs}_{i,s}\right) \cdot \left(\alpha_{s,t}^H \times \mathsf{In}\left(\frac{H_{i,t}}{L_{i,t}}\right)\right) + \eta_{i,j,t} + \eta_{j,s,t}\right] + \varepsilon_{i,j,s,t},$$

	1995	2010	1995	2010
Skill Intensity x Abundance	1.26	-0.33		
	(0.23)	(0.28)		

x Automation (log robot stock)

x Offshoring Share (×100)

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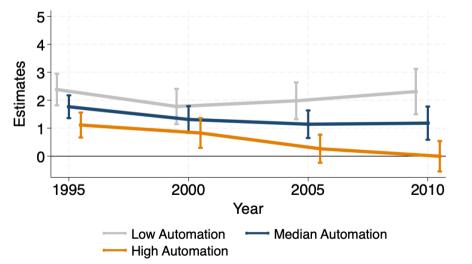
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	1995	2010	1995	2010
Skill Intensity x Abundance	1.26	-0.33	3.00	3.49
	(0.23)	(0.28)	(0.41)	(0.57)
x Automation (log robot stock)			-0.19	-0.35
			(0.05)	(0.06)
x Offshoring Share (×100)			0.04	0.05
			(0.05)	(0.07)

Note: Automation measure: 12.2 for German cars, 2.3 for Indian textiles

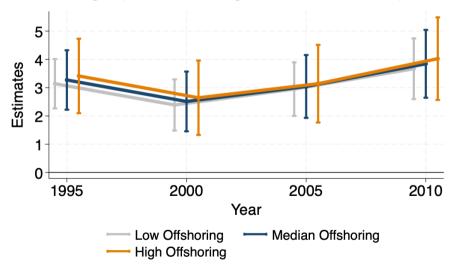
Decreases among High Automation Groups

Fitted values for groups with automation of 10th, 50th, and 90th percentiles



No Clear Heterogeneity by Offshoring

Fitted values for groups with offshoring of 10th, 50th, and 90th percentiles



Controlling China Shock does not Change Results

Add China's RCA (revealed comparative advantage) as a control

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Controlling China Shock does not Change Results

Add China's RCA (revealed comparative advantage) as a control

	1995	2010	1995	2010
Skill Intensity x Abundance	1.26	-0.33	2.43	3.51
	(0.23)	(0.28)	(0.45)	(0.46)
x Automation (log robot stock)			-0.15	-0.31
			(0.05)	(0.05)
x Offshoring Share (×100)			0.03	0.11
			(0.05)	(0.06)
x China's RCA			0.20	0.34
			(0.12)	(0.13)

Takeaway: China shocks strengthen Heckscher-Ohlin

Summary of Empirical Facts

Summary

- Skill abundance become less important in comparative advantage over time
- Less important with higher Automation
- Offshoring has surprisingly, small effects

MODEL: TRADE WITH AUTOMATION AND OFFSHORING

Multi-sector Eaton-Kortum Model with Input-Output Linkages

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- Additional Production factors (produced using outputs)
 - Automation Capital: M_{i,s}
 - Intermediate: $XD_{i,s}$ (domestic), $XF_{i,s}$ (foreign)
 - ⋆ including non-automation capital (buildings, land)

Standard Multi-Sector Eaton Kortum Model

- Country i, j, Sector s
- Trade share (gravity equation) is given by

$$\pi_{i,j,s}^{F} = \frac{(c_{i,s} \cdot \tau_{i,j,s})^{-\theta}}{\sum_{l}^{\Im} (c_{l,s} \cdot \tau_{l,j,s})^{-\theta}}$$

- Trade share: $\pi_{i,j,s}^F \equiv X_{i,j,s} / \sum_l X_{l,j,s}$
- Unit cost: $c_{i,s}$; Trade cost: $\tau_{i,j,s}$; Trade elasticity $\theta > 0$

Unit Cost Function with Automation and Offshoring Shock

Unit production cost:

$$c_{i,s} = \Lambda_s \cdot (w_i^H)^{\alpha_s^H} \cdot \left[\left(\frac{w_{i,s}^M}{\Gamma_{i,s}^M} \right)^{\Gamma_{i,s}^M} \cdot \left(\frac{w_i^L}{\Gamma_{i,s}^L} \right)^{\Gamma_{i,s}^L} \cdot \left(\frac{w_{i,s}^{XD}}{\Gamma_{i,s}^{XD}} \right)^{\Gamma_{i,s}^{XD}} \cdot \left(\frac{w_{i,s}^{XF}}{\Gamma_{i,s}^{XF}} \right)^{\Gamma_{i,s}^{XF}} \right]^{1-\alpha_s^H}$$

- Production task can be completed by one of the factors
 - machine M, low-skilled labor L, domestic inputs XD, foreign inputs XF
 - Γ^F_{i.s}: task shares within production-task for factor F ∈ {M, L, XD, XF}
 - Micro-foundation in the paper based on the task model
 - ★ Endogenous adoption of automation/offshoring in Appendix
- Machines and intermediates are produced using final goods

Goods & Labor Market Clearing

Goods Market Clearing (Output $Y_{i,S}$, sectoral exp. share $\mu_{i,S}$, IO coef. α)

$$Y_{i,s} = \underbrace{\sum_{j} \pi_{ij,s}^{F} \mu_{j,s}(w_{j}^{L}L_{j} + w_{j}^{H}H_{j})}_{\text{Final Consumption in } j} + \underbrace{\sum_{j} \sum_{r} \pi_{ij,r}^{M} \alpha_{j,sr}^{M} (1 - \alpha_{r}^{H}) \Gamma_{j,r}^{M} Y_{j,r}}_{\text{Machine in } j - r} + \underbrace{\sum_{r} \alpha_{i,sr}^{X} (1 - \alpha_{r}^{H}) \Gamma_{i,r}^{XP} Y_{j,r}}_{\text{Domestic Intermediates in } i - r} + \underbrace{\sum_{j} \sum_{r} \pi_{ij,r}^{X} \alpha_{j,sr}^{X} (1 - \alpha_{r}^{H}) \Gamma_{j,r}^{XF} Y_{j,r}}_{\text{Foreign Intermediates in } j(\neq i) - r}$$

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Labor Market Clearing

$$w_i^L L_i = \sum_{S} (1 - \alpha_S^H) \Gamma_{i,S}^L Y_{i,S}$$
$$w_i^H H_i = \sum_{S} \alpha_S^H Y_{i,S}$$

Equilibrium Conditions Two Country

Given factor endowments $\{H_i, L_i\}_{i \in \mathcal{I}}$, an equilibrium is a set of wages $\{w_i^H, w_i^L\}_{i \in \mathcal{I}}$

- Consumers maximize utility by choosing from which countries to buy
 - \rightarrow trade share $\pi_{i,j,s}$, as a function of unit cost $\{c_{i,s}\}_{i\in\mathcal{I},s\in\mathcal{S}}$
- Unit cost, $c_{i,s}$, as a function of $\{w_i^H, w_i^L\}_{i \in \mathcal{I}}$
 - $\{w_{i,s}^M, w_{i,s}^{XD}, w_{i,s}^{XF}\}$ are functions of $\{w_i^H, w_i^L\}_{i \in \mathcal{I}}$ with IO coef.
- Goods and Labor Markets Clear
- Trade is balanced

QUANTIFICATION

- Two Exercises:
 - 1. Can changes in $\Gamma_{i,s,t}^{M}$ (automation) and $\Gamma_{i,s,t}^{XF}$ (offshoring) explain $\widehat{\beta}_{t}$?
 - 2. Using the same model, what are the macro implications?

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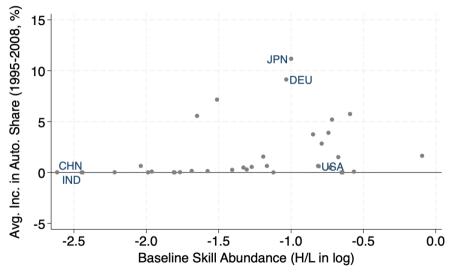
$$p_{i,s,t}^{M}M_{i,s,t} = \underbrace{p_{i,s,t0}^{K}K_{i,s,t0}}_{\text{Capital Income}} \cdot \underbrace{\frac{p_{US,s,t0}^{M}M_{US,s,t0}}{p_{US,s,t0}^{K}K_{US,s,t0}}}_{\text{Machine-Capital Ratio}} \cdot \underbrace{\frac{p_{i,s,t}^{R}R_{i,s,t}}{p_{i,s,t0}^{R}R_{i,s,t0}}}_{\text{Increases in Robots}}$$

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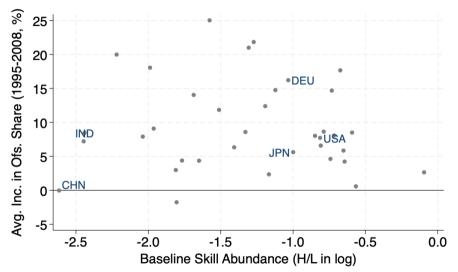
 - $\Gamma^{M}_{i,s,t}$ (automation, constructed) $\Gamma^{XF}_{i,s,t}$ (offshoring, just data), fixing $\Gamma^{XD}_{i,s,t}$ (domestic intermediate share)

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 - 1. Can changes in $\Gamma_{i,s,t}^{M}$ (automation) and $\Gamma_{i,s,t}^{XF}$ (offshoring) explain $\widehat{\beta}_{t}$?
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- Automation and Offshoring Shocks since 1995
 - $-\Gamma_{i,s,t}^{M}$ (automation, constructed)
 - $\Gamma_{i,s,t}^{XF}$ (offshoring, just data), fixing $\Gamma_{i,s,t}^{XD}$ (domestic intermediate share)
 - Adjust $\Gamma_{i,s,t}^L$ (low-skilled labor share) to make $\sum_{F=L,M,XD,XF} \Gamma_{i,s,t}^F = 1$

Shock: More Automation in Skill-Abundant Countries



Shock: Offshoring is More Equally Distributed



RESULTS: CHANGES IN COMPARATIVE ADVANTAGE

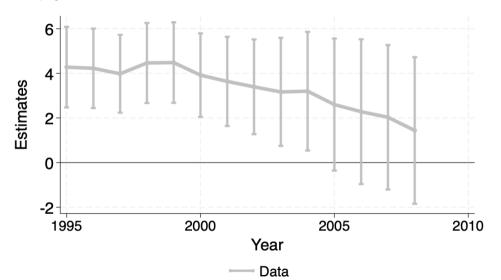
1. Automation and Offshoring on Changes in $\widehat{\beta}$

- Question: How much can $\Gamma_{i,s,t}^{M}$ and $\Gamma_{i,s,t}^{XF}$ explain the path of $\widehat{\beta_t}$?
- Calibrate the model to 1995, and hat algebra
- Run the same regression as in data but for counterfactual economies

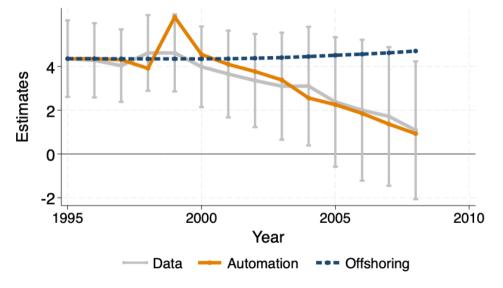
$$\ln(X_{i,j,s,t})' = \beta_t \left[\alpha_{s,t_0}^H \times \ln\left(\frac{H_{i,t_0}}{L_{i,t_0}}\right) \right] + \eta_{i,j,t} + \eta_{j,s,t} + \varepsilon_{i,j,s,t}.$$

- Counterfactual trade flow: $(X_{i,i,s,t})'$
 - Data (World Input-Output Database)
 - Case 1. Only Automation: Change $\Gamma^{M}_{i,s,t}$ Case 2. Only Offshoring: Change $\Gamma^{XF}_{i,s,t}$

In Data, $\widehat{\beta}_t$ decreases



Automation, Not Offshoring, Causes the Decline



Why Automation?

- Sizes of automation & offshoring similar
- Why automation, not offshoring, matter?

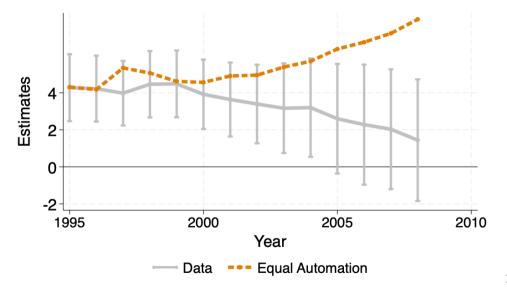
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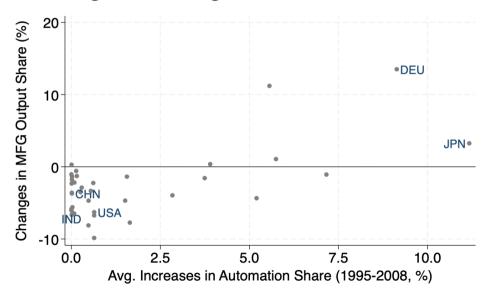
- Sizes of automation & offshoring similar
- Why automation, not offshoring, matter?
- One observation: Automation happens disproportionately in L- scarce countries
- Experiment: Suppose all the countries increase automation equally...

Equal Automation Cannot Explain the Decline

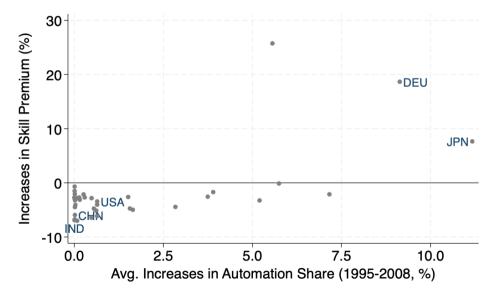


RESULTS: MACRO IMPLICATIONS OF AUTOMATION

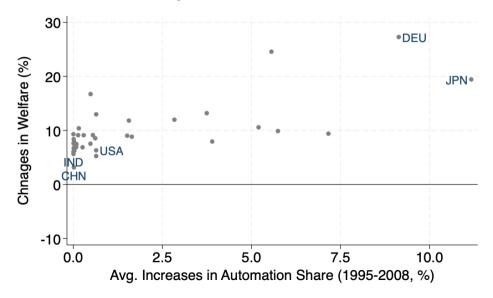
Manufacturing Shifts to High-Automation Countries



Skill Premia Increases Only in High-Automation Countries

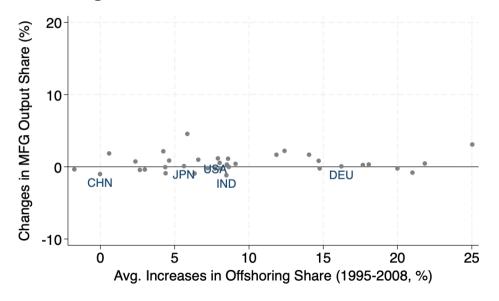


Welfare Increases Everywhere

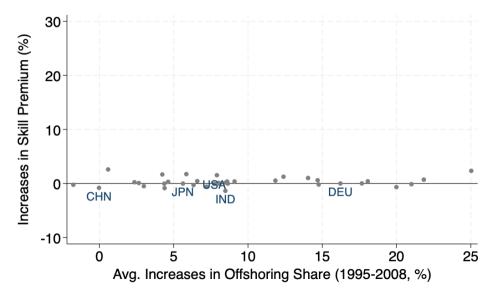


RESULTS: MACRO IMPLICATIONS OF OFFSHORING

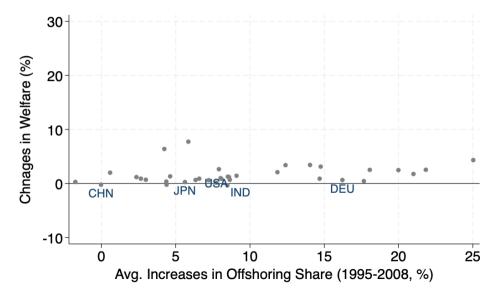
Manufacturing Shifts Less



Skill Premia Increases Everywhere, but Less



Welfare Increases Everywhere, but Less



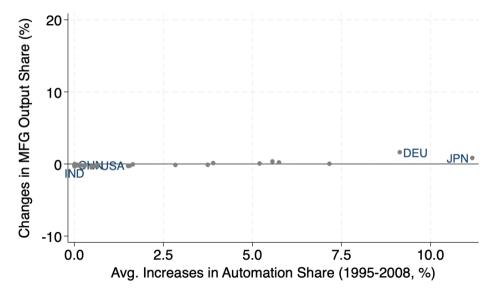
Automation, Globalization, and Inequality

- Automation → shifts MFG to High-Automation countries
- Demand for H increases in High-Automation countries
- Demand for L increases in Low-Automation countries
 - Move to Service sectors, which are more L-intensive

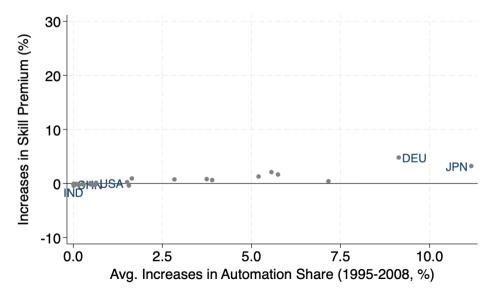
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- Roles of Trade?
 - Now, set the trade elasticity θ = 1, instead of θ = 4
 - This kills sectoral reallocation via expenditure switch across countries

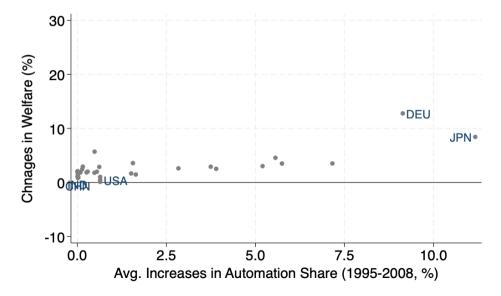
θ = 1: Lower Elas. Makes MFG Shifts Less



θ = 1: Skill Premia Increases Everywhere



θ = 1: Welfare Increases Everywhere, but Less



CONCLUSION

Have patterns of comparative advantage changed in the 21st Century?

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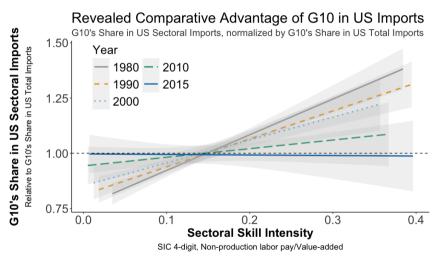
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- Automation relocates Global MFG from South to North
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- Next (with some work-in-progress):
 - Policy? e.g.) Robot Tax in an Open Economy imports China Shocks
 - Other Applications? e.g.) Clean-dirty Tech v.s. Oil-Rich countries
 - Political Economy? e.g.) Automation helps Decoupling?

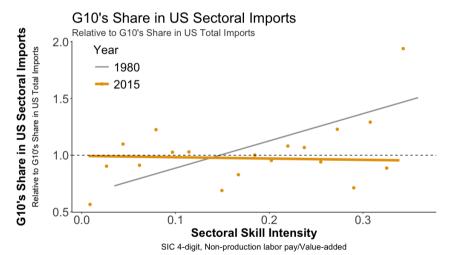
APPENDIX

FACTS

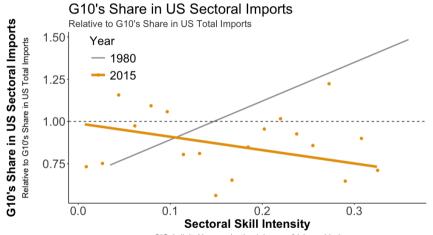
It's Not Just 1980 vs 2015. It's the Trend!



Dropping China Does Not Change the Result

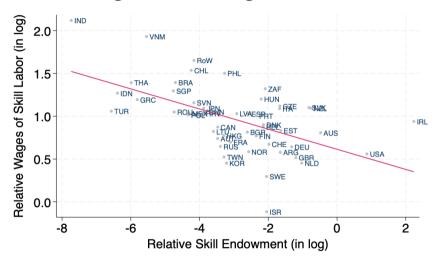


Dropping Japan Does Not Change the Result (if any, cleaner)



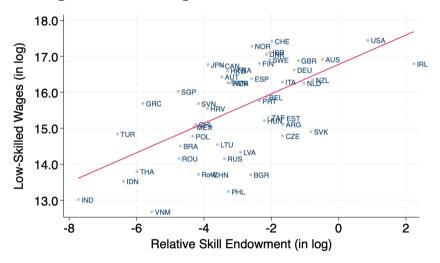
SIC 4-digit, Non-production labor pay/Value-added

Relative Skilled Wages Decreasing in Skill Endowment - back



Note: Data from GTAP, 2004

Unskilled Wages Increasing in Skill Endowment - back



Note: Data from GTAP, 2004

REGRESSION

Simplified Structural Interpretation

Gravity Equation + Unit Production Cost

$$X_{i,j,s} = \left((c_{i,s} \tau_{i,j} \tau_{j,s}) \right)^{1-\sigma} \cdot (P_{j,s})^{\sigma-1} X_{j,s}, \quad \ln X_{i,j,s} = (1-\sigma) \cdot \ln c_{i,s} + \mu_{i,j} + \mu_{j,s}$$

$$c_{i,s} = (w_i^H)^{\alpha_s^H} (w_i^L)^{1-\alpha_s^H}, \quad \ln c_{i,s} = \underbrace{\frac{d \ln(w^H/w^L)}{d \ln(H/L)}}_{\equiv \epsilon^W: \text{ Rel. Wage Elas.} < 0} \cdot \alpha_s^H \cdot \ln \left(\frac{H_i}{L_i}\right) + \ln w_i^L$$

Regression

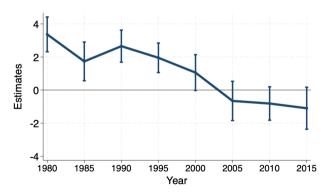
$$\ln X_{i,j,s} = (1 - \sigma)\epsilon^{W} \left[\alpha_{s}^{H} \times \ln \left(\frac{H_{i}}{L_{i}} \right) \right] + \mu_{i,j} + \mu_{j,s} + \ln w_{i}^{L}$$

▶ back

ROBUSTNESS

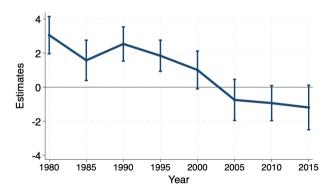
Controlling Capital Intensity - back

$$X_{i,j,s,t} = \exp\left(\beta_t \left[\alpha_{s,t}^H \times \ln\left(\frac{H_{i,t}}{L_{i,t}}\right)\right] + \beta_t^K \left[\alpha_{s,t}^K \times \ln\left(\frac{K_{i,t}}{L_{i,t}}\right)\right] + \eta_{i,j,t} + \eta_{j,s,t}\right) + u_{i,j,s,t}$$

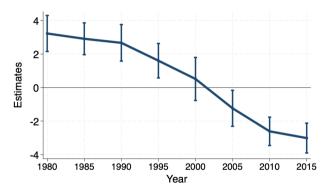


Controlling Capital Intensity and Institutions - back

$$X_{i,j,s,t} = \exp\left(\beta_t \left[\alpha_{s,t}^H \times \ln\left(\frac{H_{i,t}}{L_{i,t}}\right)\right] + \sum_{f \in \{K,I\}} \beta_t^F \left[\alpha_{s,t}^F \times \ln\left(\frac{F_{i,t}}{L_{i,t}}\right)\right] + \eta_{i,j,t} + \eta_{j,s,t}\right) + u_{i,j,s,t}$$

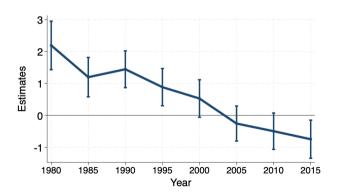


Weighted by Country Export → back



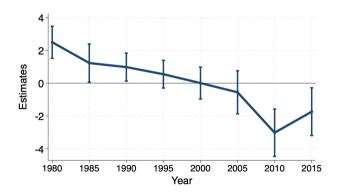
Pool and control Origin-Sector FEs - back

$$X_{i,j,s,t} = \exp\left(\beta_t \left[\alpha_{s,t}^H \times \ln\left(\frac{H_{i,t}}{L_{i,t}}\right)\right] + \eta_{i,s} + \eta_{i,j,t} + \eta_{j,s,t}\right) + u_{i,j,s,t}$$



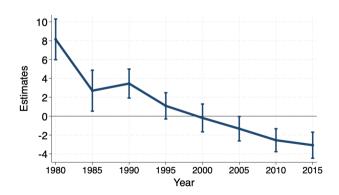
High-school Graduates as Skilled → back

$$X_{i,j,s,t} = \exp\left(\beta_t \left[\alpha_{s,t}^H \times \ln\left(\frac{HS_{i,t}}{NHS_{i,t}}\right)\right] + \eta_{i,j,t} + \eta_{j,s,t}\right) + u_{i,j,s,t}$$



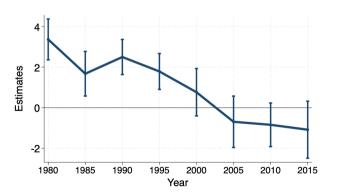
Instrument Skill Endowment by Cohort IV - back

$$X_{i,j,s,t} = \exp\left(\beta_t \left[\alpha_{s,t}^H \times \ln\left(\frac{H_{i,t}}{L_{i,t}}\right)\right] + \eta_{i,j,t} + \eta_{j,s,t}\right) + u_{i,j,s,t}$$



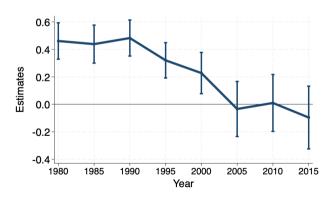
Romalis (2004): Total Export → back

$$X_{i,s,t} = \exp\left(\beta_t \left[\alpha_{s,t}^H \times \ln\left(\frac{H_{i,t}}{L_{i,t}}\right)\right] + \eta_{i,t} + \eta_{s,t}\right) + u_{i,s,t}$$



Chor (2011): Num of Workers as Factor Intensity - back

$$X_{i,j,s,t} = \exp\left(\beta_t \left[\ln\left(\frac{H_{s,t}}{L_{s,t}}\right) \times \ln\left(\frac{H_{i,t}}{L_{i,t}}\right)\right] + \eta_{i,j,t} + \eta_{j,s,t}\right) + u_{i,j,s,t}$$

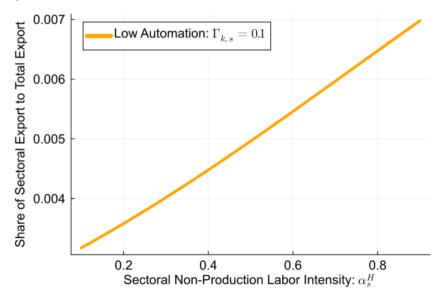


TWO COUNTRY ILLUSTRATION: AUTOMATION

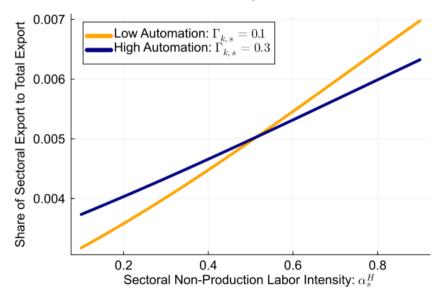
Two Country Illustration: Automation

- North (40% are H) and South (25% are H)
- Actual factor intensity across 397 SIC sectors
- Set $\alpha_s^G = \alpha_s^M = 0$ (focus on value-added)
- Exogenous changes in factor intensity common across sectors & countries
 - Automation: Increase $\Gamma_{i,s}^{K}$ = 0.1 to 0.3
- Show export share of each sector in North against α_s^H Slope is β^H

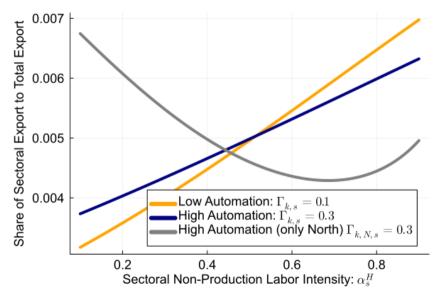
North Specialize in Skill-Intensive Sectors



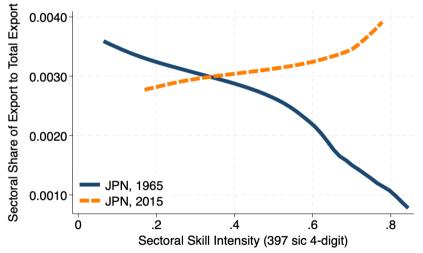
Automation Makes Skills Less Important



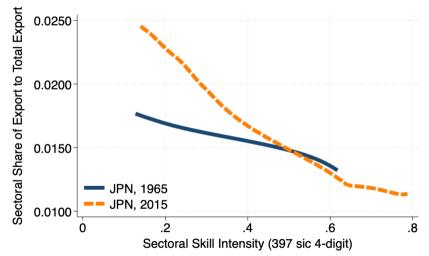
If Only North Automates, Sign Flips



Example: Within Low-Automation Sectors, Japan Specializes in Skill Intensive Industries



Example: Within High-Automation Sectors, Japan Specializes in Low-Skill Intensive Industries



CALIBRATION

Calibration → back

Description	Parameter	Values	Source
Panel A: Time-Invariant I	Parameters		
Trade Elas.	θ	4	Standard
Expenditure Share	$\mu_{i,s}$	Data	WIOT
Panel B: Time-Variant Pa	rameters		
Factor Endowment	H_{it}, L_{it}	Data	WIOT
Factor Share	$\alpha^H_{i,s,t}, \Gamma^F_{i,s,t}$	Data	WIOT

TOY MODEL: TASK AND COMPARATIVE ADVANTAGE

Model

- Small open economy with two sectors (s = 1, 2)
- Demand

$$q_S = (c_S)^{1-\sigma} \cdot \overline{Q_S}$$

Production (micro-foundation = task framework)

$$Y_S = \zeta \cdot (H_S)^{\alpha_S} \left((L_S)^{\Gamma} (M_S)^{1-\Gamma} \right)^{1-\alpha_S}, \quad \alpha_1 = 1 - \alpha_2 = \alpha > 1/2$$

- M_s: machines or foreign factors supplied at a fixed price r
- Factor market clearing

$$\sum_{S=1,2} H_S = H, \quad \sum_{S=1,2} L_S = L$$

Equilibrium

Wages {w^L, w^H} that satisfy

$$w^{L}L = \Gamma(1-\alpha)(c_{1})^{1-\sigma} + \Gamma\alpha(c_{2})^{1-\sigma}, \quad w^{H}H = \alpha(c_{1})^{1-\sigma} + (1-\alpha)(c_{2})^{1-\sigma}$$

Unit cost

$$c_{s} = \left(w^{H}\right)^{\alpha_{s}} \left(\left(w^{L}\right)^{\Gamma}\left(r\right)^{1-\Gamma}\right)^{1-\alpha_{s}}$$

Comparative Advantage

- A change in factor endowment $\hat{H} = -\hat{L}$ (=compare two small countries)
- Up to 1st order, CA in H-intensive sector (s = 1)

$$\widehat{c_2} - \widehat{c_1} = \underbrace{-(2\alpha - 1)\widehat{\omega}}_{\text{Skill Premium}<0} \underbrace{-(1 - \Gamma)(2\alpha - 1)\widehat{w^L}}_{\text{Task Displacement}}$$

• Skill premium $(\widehat{\omega} \equiv \widehat{w^H} - \widehat{w^L})$ and wages

$$\widehat{\omega} = \underbrace{-2\widehat{H}}_{\text{Labor Supply}} + \underbrace{(2\alpha - 1)(\sigma - 1)(\widehat{c_2} - \widehat{c_1})}_{\text{GE Effect}}, \quad \widehat{w^L} = \frac{(\sigma - 1)(2\alpha - 1) - 1}{2 + (1 - \Gamma)(\sigma - 1)(2\alpha - 1)}\widehat{\omega}$$

Comparative Advantage if $\Gamma = 1$

Proposition 1: Rybczynski (1955)

An increase in skilled labor $\widehat{H} > 0$ strengthens comparative advantage in a skill-intensive sector.

$$\widehat{c_2} - \widehat{c_1} = \frac{2(2\alpha - 1)}{1 + (2\alpha - 1)^2(\sigma - 1)}\widehat{H}$$

Comparative Advantage if Γ < 1

Proposition 2: Acemoglu-Restrepo meets Rybczynski

An increase in skilled labor $\widehat{H} > 0$ strengthens comparative advantage in a skill-intensive sector. However, the elasticity is lower when labor share Γ is lower.

$$\widehat{c_2} - \widehat{c_1} = \frac{2(2\alpha - 1)}{\frac{1}{\eta(\Gamma)} + (2\alpha - 1)^2(\sigma - 1)}\widehat{H}$$
 (1)

where
$$\eta(\Gamma)=1-\frac{1-(\sigma-1)(2\alpha-1)}{\frac{2}{1-\Gamma}+(\sigma-1)(2\alpha-1)}\in (0,1)$$
 is increasing in Γ .