

Financial Economics

ECON2103

Lecture 2:
*The Foundation of Financial
Economics*

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Introduction

- We will explore the concepts of dividends and the Gordon Growth Model. Understanding these concepts is crucial for investors, financial analysts, and anyone interested in evaluating the worth of a company.



Agenda

- Introduction
- Topic one: One-period Valuation Model
- Topic two: Dividend and Value of a Firm
- Topic three: Firm's Valuation
- Summary

Learning Objectives

- Understand the concept of dividends and their significance in valuing a firm.
- Comprehend the method used to value a firm.
- Learn the components and application of the Gordon Growth Model in determining the value of a firm.
- Explore how investment projects increase/decrease the value of a firm.
- Define the Rate of Return (ROI and ROA).



Topic one

One-period Valuation Model

Stock Valuation: Let's Start

- After a year, you will need to sell your investment to pay tuition.
- Suppose that you want to buy Intel Corp. stock.



iStock: friendlypixels

The One-Period Valuation Model

P_0 = the current price of the stock

P_1 = the sale price of the stock at the end of the first period

D_1 = the dividend paid at the end of year 1

k_e = the required return on investment in equity

$$P_0 = \frac{D_1}{1 + k_e} + \frac{P_1}{1 + k_e}$$

The value of any investment is calculated by computing the present value of all cash flows the investment will generate over its life.

By using the one-period valuation model,

- You would be satisfied to earn a 12% return.
- Intel is currently selling for \$50 per share, and pays \$0.16 per year in dividends.
- It is estimated that the stock will be selling for \$60 in one year.
- **Q1 - Should you buy a share of Intel Corp. stock?**
- From the one-period valuation model,

$$P_0 = \frac{0.16}{1 + 0.12} + \frac{\$60}{1 + 0.12} = \$0.14 + \$53.57 = \$53.71$$

Instead

- Intel is currently selling for \$60 per share, and it is estimated that the stock will be selling for \$50 in one year.
- Q2 - Should you buy a share of Intel Corp. stock?
- From the one-period valuation model,

$$P_0 = \frac{0.16}{1 + 0.12} + \frac{\$50}{1 + 0.12} = \$0.14 + \$44.64 = \$44.78$$

Instead

- Intel is currently selling for \$60 per share, and it is estimated that the stock will be selling for \$50 in one year.
- From the one-period valuation model,

$$P_0 = \frac{0.16}{1 + 0.12} + \frac{\$50}{1 + 0.12} = \$0.14 + \$44.64 = \$44.78$$

- Because you buy it at \$50, you may not want to buy it.

Topic two

Dividend and the Value of a Firm

Dividend

- At any point in time, **the value of a firm** to its **stockholders** is based on the firm's capacity to generate **investor returns**.
- This value may be determined by capitalizing either the **dividends** or the **future earnings** to which the original **stockholders** are entitled.
- **Dividends** are cash payments made by a corporation to its **owners** and the determination of their amount, if any, is solely at the discretion of the corporation's **board of directors**.



The Rate of Return: General Formula

- The **rate of return** from holding a security equals the sum of the **capital gain** on the security plus any **cash payments** divided by the **initial purchase price** of the security

$$R = \frac{P_{t+1} + C - P_t}{P_t}$$

- R : the rate of return on the security
- P_{t+1} : Price of the security at time $t + 1$, the end of the holding period
- P_t : Price of the security at time t , the beginning of the holding period
- C : cash payment (for example, dividend) made during the holding period

The Previous Example

- You would be satisfied to earn a 12% return.
- Intel is currently selling for \$50 per share and pays \$0.16 per year in dividends.
- It is estimated that the stock will be selling for \$60 in one year.
- **The Rate of Return?**

$$R = \frac{\$0.16 + \$60 - \$50}{\$50} = \frac{\$10.16}{\$50} = 20.32\% > 12\%$$

ROI and ROA

- ROI (Rate on investment) is generally defined as the ratio of net profit over the total cost of the investment.

$$ROI = \frac{Net\ Return}{Cost\ of\ Investment}$$

- ROA (Rate on assets) is generally defined as the ratio of return that the firm earns on its assets.

The Firm's Value and Dividends

- Consider the situation of a firm with initial resources equal to \$3,000.
- That amount is assumed to be generated from previous operations.
- Optimal operation of the firm requires an investment of \$4,000, so the firm needs \$1,000 in additional capital.
- The firm investment creates \$6,600 in time 2 cash flow that can be distributed to the various parties financing the operation (which we assume are only new stockholders).
- We assume the market rate of return required by investors is 10%.



Example: The Firm's Value

- The value of the firm is equal to **\$5,000** because



Initial resources	\$3,000
Time 1 investment	\$4,000
Cash generated at time 2 by investment	\$6,600
Market rate of return required	10%

Approach 1 (No Dividend)

- With no dividend being paid,

All initial resources invested	\$3,000
Funds raised in the market at a cost of 10%	\$1,000
Cost of funds obtained in the market $(0.1 \times \$1,000)$	\$100
Available to original stockholders at time 2 $(\$6,600 - \$1,000 - \$100)$	\$5,500

Thus, we compute $\$5,500/1.1 = \$5,000$.



Approach 2 (With Dividend)

- When \$1,400 dividend is paid at time 1, initial resources invested by original stockholders is $\$3,000 - \$1,400 = \$1,600$.
- Suppose that funds raised in the market is \$2,400.
- Cost of funds obtained in the market is $\$2,400 \times 10\% = \240 .
- The available amount to original stock holders from time 2 flows is $\$6,600 - \$2,640 = \$3,960$.

Example: The Firm's Value with Dividend

- The value of the firm is equal to \$5,000 because

All initial resources invested	\$1,600
Funds raised in the market at a cost of 10%	\$1,000 + \$1,400
Cost of funds obtained in the market $(0.1 \times \$2,400)$	\$240
Available to original stockholders at time 2 $(\$6,600 - \$2,400 - \$240)$	\$3,960

- Thus, we compute $\$1,400 + \$3,960 / 1.1 = \$5,000$

Both approaches conclude that the firm's value is \$5,000.

Example: The Firm's Value

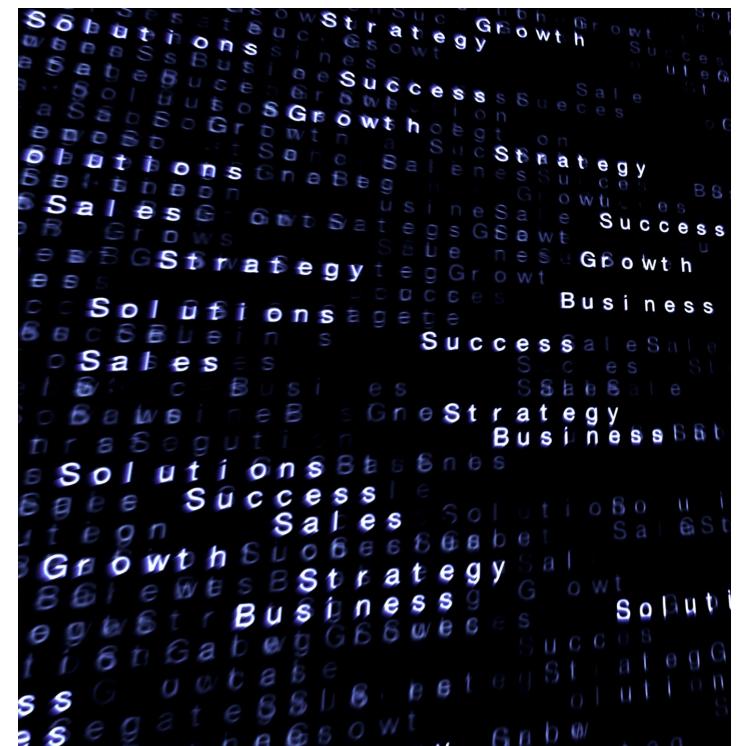
The Value of Firm and Dividend



Maximizing Market Value

- Maximizing market value is equivalent to maximizing profits.
- I_1^* : the total amount invested in a firm at time 1
- K_2 : cash flow net of operating expenses at time 2
- K_3 : cash flow net of operating expenses at time 3
- r : the market rate of interest in both periods.
- The firm's market value at time 1 is:

$$MV_1 = \frac{K_3}{(1+r)^2} + \frac{K_2}{1+r} - I_1^* \quad (1)$$



Maximizing Market Value Continued

- In economics, depreciation is the gradual decrease in the economic value of the capital stock of a firm.
- (In accounting, it also considers the cost and lifespan of the asset.)
- Suppose that the outlays for investment I_1^* are all borrowed.
- Suppose a loan repayment schedule is established requiring payment of principal and interest in amounts I_2 and I_3 at times 2 and 3:

$$\frac{I_3}{(1+r)^2} + \frac{I_2}{1+r} = I_1^* \quad (2)$$

- Then we can write

$$MV_1 = \frac{K_3}{(1+r)^2} - \frac{I_3}{(1+r)^2} + \frac{K_2}{1+r} - \frac{I_2}{1+r} \quad (3)$$

To Conclude

- π_2 and π_3 : economic profits in the two periods.
- Suppose the loan repayments are just equal to economic depreciation ($I_1^* = \frac{I_3}{(1+r)^2} + \frac{I_2}{1+r}$).
- Then net profit is cash flow minus depreciation.
- So, $K_2 - I_2 = \pi_2$ and $K_3 - I_3 = \pi_3$
- Then

$$MV_1 = \frac{\pi_3}{(1+r)^2} + \frac{\pi_2}{1+r}$$

Topic three

Firm's Valuation

A Valuation Model Based on Earnings

- $t = 1, 2$: time
 - $s(t)$: the ex-dividend price of a share at time t
 - $d(t)$: the dividend accruing to stockholders of record at time t
 - r : the market interest rate from investing between $t = 1$ and $t = 2$
 - In equilibrium, the price of a share at time 1 obeys the following condition (4.1):

$$s(1) = \frac{d(2) + s(2)}{1 + r}$$



A Valuation Model Based on Earnings

- $N(1)$: the number of shares outstanding at $t = 1$
- $V(1)$: the market value of the firm at $t = 1$
- Assume all funds are financed by the sale of common stock:

$$V(1) = N(1)s(1) = \frac{N(1)d(2) + N(1)s(2)}{1 + r}$$

- $V(2)$: the market value of the firm at $t = 2$
- $M(2)$: the number of new shares (if any) issued at $t = 2$

$$V(2) = N(2)s(2) = [N(1) + M(2)]s(2)$$

☞
$$V(1) = \frac{N(1)d(2) + V(2) - M(2)s(2)}{1+r}$$

$$V(1) = \frac{N(1)d(2) + V(2) - M(2)s(2)}{1 + r}$$

- $N(1)d(2) = D(2)$: the entire dividend at $t = 2$
- The firm either **invests** or pays out funds as **dividend**
- $X(2)$: **cash flow** at $t = 2$
- $I(2)$: **investment** at $t = 2$
- Thus $M(2)s(2) + X(2) = D(2) + I(2)$ (4.4)
- Finally, we obtain (4.6):

$$V(1) = \frac{D(2) + V(2) - (D(2) + I(2) - X(2))}{1 + r} = \frac{V(2) - I(2) + X(2)}{1 + r}$$





A General Form

- $X(t)$: net cash earnings at time t
- $I(t)$: cost of new investments at time t
- Using (4.6),

$$\begin{aligned} V(1) &= \frac{V(2) - I(2) + X(2)}{1+r} = \frac{V(3) - I(3) + X(3)}{(1+r)^2} + \frac{X(2) - I(2)}{1+r} \\ &= \frac{V(4) - I(4) + X(4)}{(1+r)^3} + \frac{X(3) - I(3)}{(1+r)^2} + \frac{X(2) - I(2)}{1+r} \end{aligned}$$

- So, we obtain:

$$V(1) = \sum_{t=1}^{\infty} \frac{X(t+1) - I(t+1)}{(1+r)^t} = N(1) \sum_{t=1}^{\infty} \frac{d(t+1)}{(1+r)^t}$$



A Growth Firm

- In a growth firm, the **expanding assets** generate returns **in excess of** the **market rate of interest**.
- Consider a firm that will exist for just one more period.
- $V^0(1)$: the **market value** of existing operations at $t = 1$
- $X^0(2)$: the **earnings** from existing operations of assets at $t = 2$
- r : the market interest rate between $t = 1$ and $t = 2$
- Then,

$$V^0(1) = \frac{X^0(2)}{1 + r}$$



A Growth Firm: Valuation

- Let r^* denote the **internal rate of the new investments**, which makes the **present value of cash flows** from an investment equal to the **initial investment outlay**.
- Thus, suppose that earnings can be augmented through additional investment according to

$$X(2) = X^0(2) + I(1)(1 + r^*).$$

- Then,

$$V(1) = \frac{X(2)}{1+r} - \frac{I(2)}{1+r} = \frac{X(2)}{1+r} - I(1) = \frac{X^0(2) + I(1)(1+r^*)}{1+r} - I(1)$$

- Thus, $V(1) = \frac{X^0(2) + I(1)(r^* - r)}{1+r}$ (4.10)

A Growth Firm: Intuition

- $V(1) = \frac{x^0(2)+I(1)(r^*-r)}{1+r}$
- If $r^* = r$, then the firm's market value will not change.
- If $r^* > r$ and $I(1) > 0$, then the firm's assets are both growing and earning more than the market rate of interest, so that the value of the firm to the original stockholders increases accordingly.

Examples: Growth Firm

Q3

- The market interest rate (r) is 3% and the internal rate of the new investment (r^*) is 5%.
- Is this firm a growth firm?

Q4

- The market interest rate (r) is 5% and the internal rate of the new investment (r^*) is 3%.
- Is this firm a growth firm?



Examples: Growth Firm

- The market interest rate (r) is 3% and the internal rate of the new investment (r^*) is 5%.
- Is this firm a growth firm? – Yes!

- The market interest rate (r) is 5% and the internal rate of the new investment (r^*) is 3%.
- Is this firm a growth firm? – No!



The Generalized Dividend Valuation Model

- The value of stock today is the present value of all future cash flows.
- From $s(1) = \frac{d(2)+s(2)}{1+r}$, we see $s(2) = \frac{d(3)+s(3)}{1+r}$ and so forth.
- Then, $s(1) = \frac{d(2)}{1+r} + \frac{d(3)}{(1+r)^2} + \dots + \frac{d(t)+s(t)}{(1+r)^{t-1}}$.
- If $d(t)$ is far in the future, it will not affect $s(1)$:

$$s(1) = \sum_{t=1}^{\infty} \frac{d(t)}{(1+r)^t}$$

- In this case, the present value of the stock is determined only by the present value of the future dividend stream.

The Gordon Growth Model

- We now examine the case of a firm whose **assets** grow continuously with the result that management increases **dividends** at the same rate over time.
- For analytical simplicity, we assume that the **firm's earnings** and **dividends** increase at the rate (g) for all future periods.
- This model is called **the Gordon growth model**.
- Remember: $s(1) = \frac{d(2)}{1+r} + \frac{d(3)}{(1+r)^2} + \dots + \frac{d(t)+s(t)}{(1+r)^{t-1}}$.

The Value of a Share

- $s(1)$: the ex-dividend share price at time 1
- $d(2)$: the dividend paid at time 2 to a stockholder of record at time 1
- g : the dividend growth rate
- r : the market rate of interest.
- Note $s(1) = \frac{d(2)}{1+r} + \frac{d(2)(1+g)}{(1+r)^2} + \dots + \frac{d(2)(1+g)^{t-2} + s(t)}{(1+r)^{t-1}}$.
- The value of a share is given by:

$$s(1) = \sum_{t=2}^{\infty} \frac{d(2)(1+g)^{t-2}}{(1+r)^{t-1}} \quad (4.11)$$

Infinite Series: Remember?

We want to study $S_n = a + a^2 + \cdots + a^n$.

$$\begin{aligned} S_n &= a + a^2 + \cdots + a^n \\ - aS_n &= \quad a^2 + a^3 + \cdots + a^{n+1} \end{aligned}$$

Thus $(1 - a)S_n = a - a^{n+1}$

Finally $S_n = \frac{(a - a^{n+1})}{1-a}$

If $a < 1$, when $n \rightarrow \infty$, $S_n \rightarrow \frac{a}{1-a} = \frac{1}{1-a} - 1$

The Gordon Growth Model: Formula

- Equation (4.11) can be rewritten as:

$$s(1) = \sum_{t=2}^{\infty} \frac{d(2)(1+g)^{t-2}}{(1+r)^{t-1}} = \frac{d(2)}{1+g} \sum_{t=2}^{\infty} \left(\frac{1+g}{1+r}\right)^{t-1}$$

- Summing the infinite series (from the previous slide), we obtain:

$$s(1) = \frac{d(2)}{1+g} \left(\frac{1}{1 - \left[\frac{1+g}{1+r} \right]} - 1 \right)$$

- Then we obtain $s(1) = \frac{d(2)}{r-g}$ (4.12)

Application: The Global Financial Crisis and the Stock Market

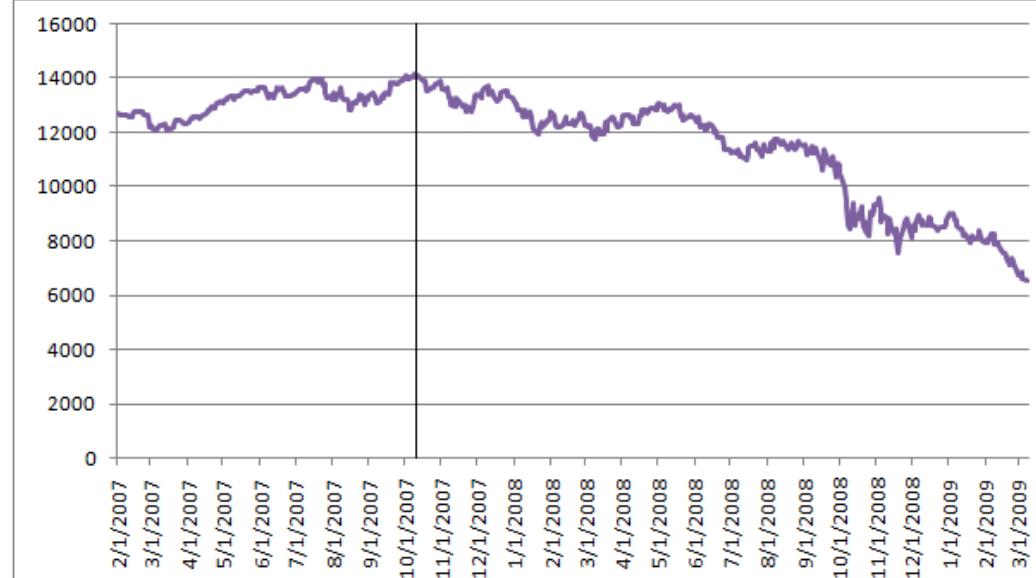
- $s(1) = \frac{d(2)}{r-g}$
- The financial crisis that started in August 2007 led to one of the worst bear markets in 50 years.
- Downward revision of growth prospects: $\downarrow g \rightarrow \downarrow s(1)$
- The Gordon model predicts a drop in stock prices.



Application: The Global Financial Crisis and the Stock Market

- The financial crisis that started in August 2007 led to one of the worst bear markets in 50 years.
- Downward revision of growth prospects: $\downarrow g \rightarrow \downarrow s(1)$
- Gordon model predicts a drop in stock prices.

Figure: Dow Jones Industrial Average, 2007 – 2009



Source: Kgrr / Wikipedia



Summary

In this lecture, we have studied the concept of dividend, how to value a firm, and Gordon Growth model. Those are fundamental concepts in financial economics. Further we have studied how a manager should assess which project to be chosen.

|| Feedback for Topic 2

- [https://padletuq.padlet.org/Shino/econ
2103-shared-thoughts-topic-2-
767jz0q35odqfdc5](https://padletuq.padlet.org/Shino/econ2103-shared-thoughts-topic-2-767jz0q35odqfdc5)



Thank You

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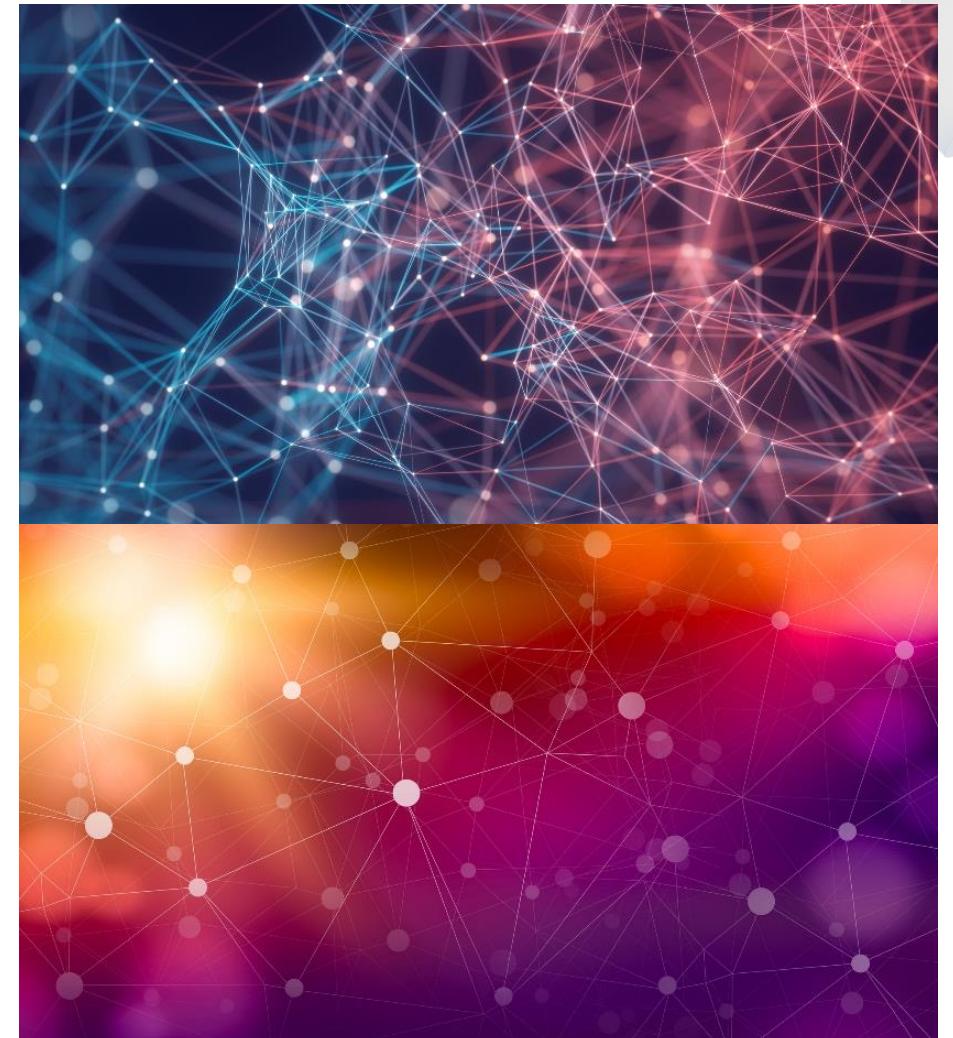
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Lecture 2



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Source

- Chapter 4, “The Meaning of Interest Rates,” in “*The Economics of Money, Banking, and Financial Markets*,” by F. S. Mishkin, Pearson, Twelfth Edition.
- Chapter 7, “The Stock Market, the Theory of Rational Expectations, and the Efficient Market Hypothesis,” in “*The Economics of Money, Banking, and Financial Markets*,” by F. S. Mishkin, Pearson, Twelfth Edition.
- Chapter 4, “How Investors Value Firms,” in “*Financial Economics*,” by F. J. Fabozzi, E.H. Neave, and G. Zhou, Wiley.
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