

# Information Systems

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01PDWOV



**SoftEng**  
<http://softeng.polito.it>

# Instructor

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# Office hours

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- Class-time (break, end of lesson)
- Or send e-mail to schedule an appointment

# Course topic

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# What is this?

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- Clay tablet
- 3500 BC, Uruk (Iraq)
- Sumer cuneiform language
- First evidence of writing



# What does it mean?

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i gur 2 ka of barley, 6 gur 210 ka of  
dusig the total amounts of food for 2 fat  
oxen 3 at 6 ka of barley 30 ka of dustg  
each per day, for a period of 20 days ;

Date : 2nd year of Ibi-Sin ; month e-  
kar-ra-gdl.

# What is this?

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- Information system
  - ◆ Organisation: kingdom of Uruk
  - ◆ Storage: clay tablets
  - ◆ Processing: scribes
  - ◆ Business process: handle tax payments (tax accounts) and expenses

# What if today?

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- Information system
  - ◆ Organisation: kingdom of Uruk
  - ◆ Storage: ~~clay tablets~~ DB on computer
  - ◆ Processing: scribes + computers
  - ◆ Business process: handle tax payments (tax accounts) and expenses



# Course focus

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Analysis and design of

*IT support*

to

*Business processes and activities*

in

*organizations*

# Is it important?

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Our civilization runs on software

我们的文明运行在软件上

[Bjarne Stroustrup]

In short, software is eating the world

[Marc Andreessen]

总之，软件正在占据这个世界

# Is software a commodity?

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软件是一个商品吗

- Commodity:

- ◆ product with no differentiation 产品没有区别
- ◆ ‘infinite’ availability 无穷性
  - Oil, gas, electricity, water, wheat
- ◆ One single market that makes the price
  - As low as possible

一个单一的市场决定价格

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Commodities appear  
when they disappear

Insight Report

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# The Global Risks Report 2018

## 13th Edition

# Technological risks

|               |  |   |
|---------------|--|---|
| Technological | Adverse consequences of technological advances   | Intended or unintended adverse consequences of technological advances such as artificial intelligence, geo-engineering and synthetic biology causing human, environmental and economic damage |
|               | Breakdown of critical information infrastructure and networks<br>(Critical information infrastructure breakdown) | Cyber dependency that increases vulnerability to outage of critical information infrastructure (e.g. internet, satellites, etc.) and networks, causing widespread disruption                  |
|               | Large-scale cyberattacks   | Large-scale cyberattacks or malware causing large economic damages, geopolitical tensions or widespread loss of trust in the internet   |
|               | Massive incident of data fraud/theft   | Wrongful exploitation of private or official data that takes place on an unprecedented scale  |

# British airways IT fail 2017

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- 1 000 flights canceled
- 75.000 people affected
- 200 million USD compensation 2亿美元的补偿金
- 220 million USD share drop at stock exchange

股票市场2.2亿美元的蒸发

# Course goals

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课程目标

- Make you capable of
  - ◆ Understanding how an organization works
    - Goals, strategy
    - Structure, roles, business processes
  - ◆ Analyzing how business processes can be improved via IT (and ICT)
  - ◆ Analyzing costs and benefits of IT
  - ◆ Distinguish commodity / strategic IT services

区分商品/战略 IT服务



# Capability acquired

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能力获得

- Given an organization:
  - ◆ Being able to analyze the organization and the IT support to it  
能够分析组织，并通过IT支持
  - ◆ (Being able to assess IT support, find critical points)  
能够通过IT的支持，发现关键的东西
- Given a process
  - ◆ Being able to identify options in improving current IT support to the process  
能够识别选项，在改进当前IT，支持过程
  - Evaluation and selection of IT tools  
估计和选择IT工具

# Typical questions about IS

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## IS的典型问题

- How much does it cost to automate (a certain business activity) and what is the advantage?
- What software could we use to automate it?
- Should we buy it? From whom? Should we build it?

# Course main topics

- Organizations

- ◆ Models of (processes, functions, org structure) (处理, 功能, 组织架构模型)

- High level models (T model, Anthony ..)

- More detailed models (BPMN, UML, org charts)

- ◆ Strategy, BMC, management loop, KPIs, SLAs

关键业绩指标

- ◆ Process redesign

流程重新设计

# Course main topics

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- IT in organizations

ERP : 企业资源计划  
CRM : 客户关系管理

- ◆ ERP, CRM and core IT offering
- ◆ IT economics, cost and value of IT
- ◆ Selection and adaptation of IT, outsourcing
- ◆ ITIL COBIT

信息技术基础架构，信息及相关技术控制目标

# THE message

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- To build an effective IS you need to understand the organization and its processes
  - ◆ Technology is (usually) not the main problem

# Course goals

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- This class is **NOT** about technology and programming
- This class **is** about how technology can be used to build information systems  
IS, 组织, 管理, 商业流程之间的交互
  - ◆ Interaction among IS, organizations, management, business processes
- Technology (Internet, DBs, web apps, etc.) is the enabler

# Course scope

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- Software embedded in organizations
- Out of scope
  - ◆ Software embedded in products
    - Cars, homes, devices
  - ◆ Software stand alone
    - Platform: OS, DB, network
    - Application: email, word processing, ..

# Classware

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- O'Brien, Marakas, Management Information System
  - ◆ High level 高阶
- Dumas, LaRosa, Fundamentals of BPM
  - ◆ Business processes 商业流程
- Osterwalder Pigneur, Business Model Generation
- Daft, Organizational theory and design.
- (Bracchi, Francalanci, Motta, "Sistemi informativi d'impresa", McGraw Hill 2010)
  - ◆ No english translation available



# Web site

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- <http://softeng.polito.it/courses/01PDWOV>
- News about the course
- Material
  - ♦ Slides, exercises, links

# Final, projects

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- Final exam – max grade 30
  - ◆ Written paper, 2 hours
    - Most about a (small) BPR case, examples are available on web site
    - Few mnemonic questions
- Project – not mandatory, up to 3 points
  - ◆ Groups max 4 people
  - ◆ Analyze a business case
    - Report
    - Presentation and discussion