#### Discrete Choice Models

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### **Probit Models**

- In social sciences, many variables are discrete
  - Likert-type survey items
  - Institutional features
  - Partisanship
  - etc...
- Probit regression model
  - Response of unit *i* is a Bernoulli random variable:

$$Y_i \stackrel{\text{indep.}}{\sim} \text{Bern}(p_i)$$

- Generalized linear model approach:
  - Linear predictor and the probit link function:

$$p_i = \Phi\left(X_i^{\top}\beta\right)$$

where  $\Phi\left(\cdot\right)$  is the standard Gaussian CDF

- Parameter:  $\beta$
- Prior distribution
  - Multivariate Gaussian prior:  $\beta \sim \mathcal{N}\left(\beta_0, \Sigma_{\beta}\right)$

### Posterior Density of Probit Model Parameters

Posterior proportional to the prior times the likelihood:

$$\begin{split} \rho\left(\beta\mid\mathbf{Y},\mathbf{X}\right) &\propto e^{-\frac{1}{2}\left(\beta-\beta_{0}\right)^{T}}\Sigma_{\beta}^{-1}\left(\beta-\beta_{0}\right)} \\ &\times \prod_{i=1}^{N}\left\{\Phi\left(X_{i}^{T}\beta\right)^{Y_{i}}\left(1-\Phi\left(X_{i}^{T}\beta\right)\right)^{1-Y_{i}}\right\} \\ &\propto e^{-\frac{1}{2}\left(\beta-\beta_{0}\right)^{T}}\Sigma_{\beta}^{-1}\left(\beta-\beta_{0}\right)} \\ &\times \left\{\prod_{i=1}^{N}\left(\int_{-\infty}^{X_{i}^{T}\beta}\frac{1}{\sqrt{2\pi}}e^{-\frac{\rho^{2}}{2}}d\rho\right)^{Y_{i}} \\ &\left(1-\int_{-\infty}^{X_{i}^{T}\beta}\frac{1}{\sqrt{2\pi}}e^{-\frac{\rho^{2}}{2}}d\rho\right)^{1-Y_{i}}\right\} \end{split}$$

- ullet Computing posterior density of eta
  - No simple form:  $\beta$  in integral bounds
  - $\bullet$  Computationally expensive: Evaluation of integrals for values of  $\beta$

## Latent Variable Representation

- Latent variable representation of the probit regression model
  - Linear regression model for the latent response:

$$U_i = X_i^{\top} \beta + \varepsilon_i, \ \varepsilon_i \stackrel{\text{i.i.d.}}{\sim} \mathcal{N}(0, 1)$$

• Observed response:

$$Y_i = \begin{cases} 0 & (U_i \le 0) \\ 1 & (U_i > 0) \end{cases}$$

- Decision-theoretic interpretation
  - Individual's utility of two alternatives:

$$U_i(0) = X_i^{\top} \beta(0) + \eta_i, \ \eta \stackrel{\text{i.i.d.}}{\sim} \mathcal{N}(0,.5)$$

$$U_i(1) = X_i^{\top} \beta(1) + \zeta_i, \ \zeta \stackrel{\text{i.i.d.}}{\sim} \mathcal{N}(0,.5)$$

• Utility difference:

$$\underbrace{U_i(1) - U_i(0)}_{=U_i} = X_i^{\top} \underbrace{(\beta(1) - \beta(0))}_{=\beta} + \underbrace{(\zeta_i - \eta_i)}_{i.i.d. \mathcal{N}(0,1)}$$

• Decision: Choose 1 if  $U_i(1) > U_i(0)$ 

## Equivalence and Identifiability

• Symmetry of the standard Gaussian CDF: For any  $a \in \mathbb{R}$ ,  $\Phi(-a) = 1 - \Phi(a)$ 

• Response probability in the latent variable representation:

$$\mathbb{P}\left(Y_{i}=1\mid X_{i}\right)=\mathbb{P}\left(U_{i}>0\mid X_{i}\right)=1-\Phi\left(-X_{i}^{\top}\beta\right)=\Phi\left(X_{i}^{\top}\beta\right)$$

• Equality of the likelihood functions:

$$p(Y_{i} | X_{i}, \beta) = \Phi(X_{i}^{T}\beta)^{Y_{i}} (1 - \Phi(X_{i}^{T}\beta))^{1 - Y_{i}}$$

$$= \int_{-\infty}^{\infty} p(Y_{i}, U_{i} = u | X_{i}, \beta) du$$

$$= \int_{-\infty}^{\infty} \frac{1}{\sqrt{2\pi}} e^{-\frac{-(u - X_{i}^{T}\beta)^{2}}{2}} (1\{Y_{i} = 1 \land u > 0\} + 1\{Y_{i} = 0 \land u \leq 0\}) du$$

- Identification constraint:  $\mathbb{V}(\varepsilon_i \mid X_i) = 1$ 
  - For any  $r \in \mathbb{R}$ ,  $U_i \le 0 \Leftrightarrow rU_i \le 0$

• Can't estimate both  $\beta$  and  $\mathbb{V}(\varepsilon_i \mid X_i)$ 

- $U_i = X_i^{\top} r \beta + \xi_i$ ,  $\xi_i \stackrel{\text{i.i.d.}}{\sim} \mathcal{N}(0, r^2) \rightsquigarrow \text{identical likelihood}$
- Yuki Shiraito (POLSCI 798)

## Data Augmentation

- Data augmentation
  - Model: p (Data |  $\theta$ )
  - Augmented variable: W with p (Data,  $W \mid \theta$ ) such that  $\int p\left(\mathsf{Data},W=w\mid\theta\right)dw=p\left(\mathsf{Data}\mid\theta\right)$
  - Posterior distribution:

$$p(\theta \mid \mathsf{Data}) \propto p(\theta) \underbrace{p(\mathsf{Data} \mid \theta)}_{= f_{\mathsf{Data}}(\mathsf{Data}, \mathsf{Weyn}|\theta) \mathsf{dw}} \propto \int p(\theta, \mathsf{W} = \mathsf{w} \mid \mathsf{Data}) \, \mathsf{dw}$$

- $=\int p(\mathrm{Data},\!W\!=\!w|\theta)dw$  Gibbs sampling with the augmented variable:
  - ① Draw  $W^{(s)}$  from  $p(W \mid Data, \theta)$
  - 2 Draw  $\theta^{(s)}$  from  $p(\theta \mid Data, W)$
  - $\rightarrow$  MCMC sample from  $p(\theta, W \mid Data)$
- Gibbs sampler for the probit regression model s = 0 Set an arbitrary initial value of  $\beta$

$$s = 1, 2, \dots$$
 Repeat:

- Draw U<sub>i</sub><sup>(s)</sup> from the conditional posterior given β<sup>(s-1)</sup>
   Draw β<sup>(s)</sup> from the conditional posterior given U<sup>(s)</sup>

# Gibbs Sampler for the Probit Model

$$\begin{split} \bullet \text{ Joint posterior density:} \\ \rho\left(\beta,U\mid Y,\mathbf{X}\right) &\propto e^{-\frac{1}{2}\left(\beta-\beta_{0}\right)^{T}\Sigma_{\beta}^{-1}\left(\beta-\beta_{0}\right)} \prod_{i=1}^{N} \left\{ \frac{1}{\sqrt{2\pi}} e^{-\frac{-\left(U_{i}-X_{i}^{T}\beta\right)^{2}}{2}} \right. \\ &\left. \times \left(1\{Y_{i}=1\}1\{U_{i}>0\}+1\{Y_{i}=0\}1\{U_{i}\leq0\}\right) \right\} \end{split}$$

• Conditional posterior density of  $U_i$  given  $\beta$ :

$$p(U_i \mid \beta, Y_i = 0, X_i) \propto \frac{1}{\sqrt{2\pi}} e^{-\frac{-(U_i - X_i^\top \beta)^2}{2}} 1\{U_i \leq 0\}$$

$$p(U_i \mid \beta, Y_i = 1, X_i) \propto \frac{1}{\sqrt{2\pi}} e^{-\frac{-(U_i - X_i^\top \beta)^2}{2}} 1\{U_i > 0\}$$

- Independent truncated Gaussians
  - Observations with  $Y_i = 0$ :  $U_i^{(s)}$  drawn from  $\mathcal{TN}_{(-\infty,0]}\left(X_i^{\top}\beta^{(s-1)},1\right)$
  - Observations with  $Y_i = 1$ :  $U_i^{(s)}$  drawn from  $\mathcal{TN}_{(0,\infty)}\left(X_i^{\top}\beta^{(s-1)},1\right)$
- ullet Conditional posterior density of eta given U

$$\rho\left(\beta\mid\mathsf{U},\mathsf{Y},\mathbf{X}\right)\propto\mathsf{e}^{-\frac{1}{2}\left(\beta-\beta_{0}\right)^{\top}\Sigma_{\beta}^{-1}\left(\beta-\beta_{0}\right)}\frac{1}{\sqrt{2n}}\mathsf{e}^{-\frac{-\left(U_{i}-\mathsf{X}_{i}^{\top}\beta\right)^{2}}{2}}$$

• Bayesian linear regression of  $U_i$  on  $X_i$  with  $\sigma^2 = 1$ 

### **Ordered Probit Models**

• E.g., Survey question about political efficacy (King et al., 2004):

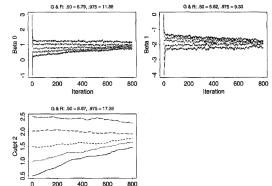
How much say do you have in getting the government to address issues that interest you?

- (5) Unlimited say, (4) A lot of say, (3) Some say,
- (2) Little say, (1) No say at all.
- Ordered probit regression model
  - Ordered response:  $Y_i = 1, ..., J$
  - Cumulative link model for  $Y_i$ 
    - $\mathbb{P}\left(Y_i \leq j \mid X_i, \beta, \alpha\right) = \Phi\left(\alpha_j X_i^{\top}\beta\right)$
    - Special case with J = 2,  $a_1 = 0$ : Probit model
  - Latent variable representation
    - $U_i = X_i^{\top} \beta + \varepsilon_i, \varepsilon_i \stackrel{\text{i.i.d.}}{\sim} \mathcal{N}(0, 1)$
    - $Y_i = j \Leftrightarrow a_{j-1} < U_i \le a_j$
    - Identification constraint:  $a_0 = -\infty$ ,  $a_1 = 0$ , and  $a_J = \infty$
  - Noninformative uniform prior on cutpoints:  $p(a_i) \propto 1$

pbit Model Data Augmentation Ordered MH Summary

## Slow Convergence

- Gibbs sampler for the ordered probit model
  - Additional Gibbs steps for  $a_j, j = 2, ..., J$ :
    - Conditional distribution of  $a_j$  given  $U, \beta, \alpha_0, \dots, \alpha_{j-1}, \alpha_{j+1}, \dots, \alpha_J$
    - Unif  $\left[\max(\max\{U_i^{(s)} \mid Y_i = j\}, \alpha_{j-1}^{(s)}), \min(\min\{U_i^{(s)} \mid Y_i = j+1\}, \alpha_{j+1}^{(s)})\right]$
  - Problem: Slow mixing due to high autocorrelation



Cowles (1996) Fig. 2. Three-bin ordinal probit, univariate full conditionals, 800 iterations.

Iteration

## The Metropolis-Hastings Algorithm

- Caveats of the Gibbs sampler:
  - Slow convergence if parameters have high posterior correlation
  - Inefficiency if the model is not conditionally conjugate
- The Metropolis-Hastings (M-H) algorithm
  - Draws multiple parameters jointly → reduce correlation across MCMC iterations.
  - Incorporates an accept-reject step within a Markov chain → Draws efficiently from a non-standard posterior distribution
- M-H update in iteration s:
  - **1** Draw a proposal  $\theta_p$  from a proposal distribution  $g(\theta^{(p)} \mid \theta^{(s-1)})$
  - 2 Calculate the acceptance ratio:

$$\rho \equiv \frac{p(\theta^{(p)} \mid \mathsf{Data})/g(\theta^{(p)} \mid \theta^{(s-1)})}{p(\theta^{(s-1)} \mid \mathsf{Data})/g(\theta^{(s-1)} \mid \theta^{(p)})}$$

$$\bullet \quad \mathsf{Accept} \ \theta^{(p)} \ \mathsf{as} \ \theta^{(s)} \ \mathsf{with} \ \mathsf{prob.} \ \min(r,1); \ \mathsf{if} \ \mathsf{reject}, \ \theta^{(s)} = \theta^{(s-1)}$$

- Stationary distribution

$$\int \rho g(\theta^{(p)} \mid \theta^{(s-1)} = \theta) \rho(\theta \mid \mathsf{Data}) d\theta = \rho(\theta^{(p)} \mid \mathsf{Data})$$

• Gibbs as a special case of M-H with  $\rho = 1$ 

## M-H Algorithm for the Ordered Probit Model

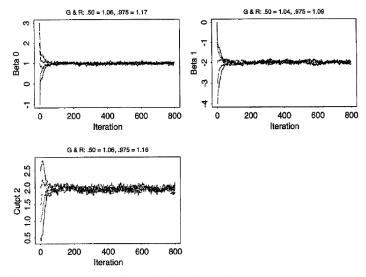
- Set an arbitrary initial value of  $\beta$  and  $\alpha_2, \ldots, \alpha_{J-1}$
- **2** Repeat for s = 1, 2, ...:
  - Draw  $U_i^{(s)}$  and  $a_2^{(s)}, \ldots, a_{J-1}^{(s)}$  via an M-H step
    - $\textbf{1} \quad \text{Propose } a_2^{(p)}, \dots, a_{J-1}^{(p)} \text{ recursively by } \mathcal{TN}_{\left(\alpha_{i-1}^{(p)}, \alpha_{i+1}^{(s-1)}\right)} \left(\alpha_j^{(s-1)}, \sigma_a^2\right)$
    - 2 Compute the acceptance ratio:

$$\rho = \prod_{j=2}^{J-1} \frac{\Phi\left(\frac{\alpha_{j+1}^{(s-1)} - \alpha_{j}^{(s-1)}}{\sigma_{\alpha}}\right) - \Phi\left(\frac{\alpha_{j-1}^{(p)} - \alpha_{j}^{(s-1)}}{\sigma_{\alpha}}\right)}{\Phi\left(\frac{\alpha_{j+1}^{(p)} - \alpha_{j}^{(p)}}{\sigma_{\alpha}}\right) - \Phi\left(\frac{\alpha_{j-1}^{(s-1)} - \alpha_{j}^{(p)}}{\sigma_{\alpha}}\right)} \times \prod_{i=1}^{N} \frac{\Phi\left(\alpha_{Y_{i}}^{(p)} - X_{i}^{\top}\beta^{(s-1)}\right) - \Phi\left(\alpha_{Y_{i-1}}^{(p)} - X_{i}^{\top}\beta^{(s-1)}\right)}{\Phi\left(\alpha_{Y_{i}}^{(s-1)} - X_{i}^{\top}\beta^{(s-1)}\right) - \Phi\left(\alpha_{Y_{i-1}}^{(s-1)} - X_{i}^{\top}\beta^{(s-1)}\right)}$$

- **3** Accept  $\alpha^{(p)}$  as  $\alpha^{(s)}$  and draw  $U_i^{(s)} \sim \mathcal{TN}_{(\alpha_{\gamma_i-1}^{(s)}, \alpha_{\gamma_i}^{(s)})} \left( X_i^{\top} \beta^{(s-1)}, 1 \right)$  with probability  $\min(\rho, 1)$ ; otherwise, do not update  $\alpha$  and  $U_i$
- **2** Draw  $\beta^{(s)}$  as if Bayesian linear regression of  $U^{(s)}$  on X

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## Faster Convergence



Cowles (1996) Fig. 3. Three-bin ordinal probit, multivariate Hastings, 800 iterations. Discrete Choice Models

bit Model Data Augmentation Ordered MH Summary

## Summary

- Binary and ordered probit regression models
  - Data augmentation with the latent response
  - Bayesian linear regression conditional on the augmented variable
- The Metropolis-Hastings Algorithm
  - Joint draws from non-standard joint posterior distributions
  - More efficient when posterior correlation is high
- Readings for review
  - Data augmentation:
    - Albert and Chib (1993) "Bayesian Analysis of Binary and Polychotomous Response Data"
    - (Optional) van Dyk and Meng (2001) "The Art of Data Augmentation"
  - The M-H algorithm:
    - BDA3 Sections 11.2-3
    - (Optional) BDA3 Chapter 12
    - (Optional) Cowles (1996) "Accelerating Monte Carlo Markov Chain Convergence for Cumulative-Link Generalized Linear Models"