

PIZZA SALES ANALYSIS USING SQL

IMPORT THE CSV FILES INTO MYSQL SERVER FOR
ANALYSIS : LINK IN DESCRIPTION

Table: orders

Columns:

<u>order_id</u>	int PK
order_date	date
order_time	time

Table: orders_details

Columns:

<u>order_details_id</u>	int PK
order_id	int
pizza_id	text
quantity	int

Table: pizzas

Columns:

pizza_id	text
pizza_type_id	text
size	text
price	double

Table: pizza_types

Columns:

pizza_type_id	text
name	text
category	text
ingredients	text

NOTE : TABLES FOR REFERENCE

RETRIEVE THE TOTAL NUMBER OF ORDERS PLACED

```
SELECT  
    COUNT(order_id) AS total_orders  
FROM  
    orders;
```

Result Grid	
	total_orders
▶	21350

REFER TO COLUMNS FROM A SPECIFIC TABLE FOR A BETTER UNDERSTANDING , REFER SLIDE-2

CALCULATE THE TOTAL REVENUE GENERATED FROM THE PIZZA SALES

```
SELECT  
    ROUND(SUM(orders_details.quantity * pizzas.price),  
          2) AS total_revenue  
FROM  
    orders_details  
    JOIN  
    pizzas ON pizzas.pizza_id = orders_details.pizza_id;
```

Result Grid	
	total_revenue
▶	817860.05

NOTE : USE ROUND FUNCTION IN ORDER TO DECREASE THE DECIMAL PLACES TO 2

IDENTITY THE HIGHEST PRICED PIZZA

SELECT

pizza_types.name, pizzas.price

FROM

pizza_types

JOIN

pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id

ORDER BY price DESC

LIMIT 1;

Result Grid | Filter Rows:

	name	price
▶	The Greek Pizza	35.95

IDENTITY THE MOST COMMON PIZZA SIZE

```
SELECT
    pizzas.size,
    COUNT(orders_details.order_details_id) AS order_count
FROM
    orders_details
        JOIN
    pizzas ON orders_details.pizza_id = pizzas.pizza_id
GROUP BY pizzas.size
ORDER BY order_count DESC
;
```

	size	order_count
▶	L	18526
	M	15385
	S	14137
	XL	544
	XXL	28

LIST THE TOP 5 MOST ORDERED PIZZA TYPES ALONG WITH THEIR QUANTITIES

SELECT

```
    pizza_types.name, SUM(orders_details.quantity) AS quantity
```

FROM

```
    pizza_types
```

JOIN

```
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
```

JOIN

```
    orders_details ON orders_details.pizza_id = pizzas.pizza_id
```

GROUP BY pizza_types.name

ORDER BY quantity **DESC**

LIMIT 5;

	name	quantity
▶	The Classic Deluxe Pizza	2453
	The Barbecue Chicken Pizza	2432
	The Hawaiian Pizza	2422
	The Pepperoni Pizza	2418
	The Thai Chicken Pizza	2371

JOIN THE NECESSARY TABLES TO FIND THE TOTAL QUANTITY OF EACH PIZZA CATEGORY ORDERED

```
SELECT
    pizza_types.name,
    SUM(orders_details.quantity) AS total_revenue
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
    orders_details ON orders_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY total_revenue DESC
LIMIT 5;
```

	name	total_revenue
▶	The Classic Deluxe Pizza	2453
	The Barbecue Chicken Pizza	2432
	The Hawaiian Pizza	2422
	The Pepperoni Pizza	2418
	The Thai Chicken Pizza	2371

DETERMINE THE DISTRIBUTION OF ORDERS BY HOUR OF THE DAY

```
SELECT  
    HOUR(order_time) AS hour, COUNT(order_id) AS order_count  
FROM  
    orders  
GROUP BY HOUR(order_time);
```

Result Grid |

	hour	order_count
>	11	1231
	12	2520
	13	2455
	14	1472
	15	1468
	16	1920
	17	2336

JOIN RELEVANT TABLES TO FIND THE CATEGORY-WISE DISTRIBUTION OF PIZZAS

```
SELECT  
    category, COUNT(name)  
FROM  
    pizza_types  
GROUP BY category;
```

	category	COUNT(name)
▶	Chicken	6
	Classic	8
	Supreme	9
	Veggie	9

GROUP THE ORDERS BY DATE AND CALCULATE THE AVERAGE NUMBER OF PIZZAS ORDERED PER DAY

```
SELECT  
    ROUND(AVG(quantity_new), 0)  
FROM  
    (SELECT  
        orders.order_date,  
        SUM(orders_details.quantity) AS quantity_new  
    FROM  
        orders  
    JOIN orders_details ON orders.order_id = orders_details.order_id  
    GROUP BY orders.order_date) AS order_quantity;
```

	ROUND(AVG(quantity_new), 0)
▶	138

DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE

```
SELECT
    pizza_types.name,
    SUM(orders_details.quantity * pizzas.price) AS Revenue
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
    orders_details ON orders_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY Revenue DESC
LIMIT 3;
```

	name	Revenue
▶	The Thai Chicken Pizza	43434.25
	The Barbecue Chicken Pizza	42768
	The California Chicken Pizza	41409.5

CALCULATE THE PERCENTAGE CONTRIBUTION OF EACH PIZZA TYPE TO TOTAL REVENUE

```
SELECT
    pizza_types.category,
    ROUND(SUM(orders_details.quantity * pizzas.price) / (SELECT
        ROUND(SUM(orders_details.quantity * pizzas.price),
        2) AS total_revenue
    )
    FROM
        orders_details
        JOIN
            pizzas ON pizzas.pizza_id = orders_details.pizza_id) * 100,
    2) AS Revenue
FROM
    pizza_types
    JOIN
        pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
        orders_details ON orders_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY Revenue DESC;
```

	category	Revenue
>	Classic	26.91
	Supreme	25.46
	Chicken	23.96
	Veggie	23.68

ANALYZE THE CUMULATIVE REVENUE GENERATED OVER TIME

```
SELECT order_date,  
       sum(Revenue) over(  
           ORDER BY order_date) AS cum_sales  
  
FROM  
(SELECT orders.order_date,  
        SUM(orders_details.quantity * pizzas.price) AS Revenue  
     FROM orders_details  
   JOIN pizzas ON orders_details.pizza_id= pizzas.pizza_id  
   JOIN orders ON orders.order_id = orders_details.order_id  
 GROUP BY orders.order_date) AS sales;
```

Result Grid		Filter Rows:
	order_date	cum_sales
▶	2015-01-01	2713.8500000000004
	2015-01-02	5445.75
	2015-01-03	8108.15
	2015-01-04	9863.6
	2015-01-05	11929.55
	2015-01-06	14358.5
	2015-01-07	16560.7

Result 44 ×

DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE FOR EACH PIZZA CATEGORY

```
SELECT category,
       name,
       revenue
  FROM
    (SELECT category,
           name,
           revenue,
           rank() over(PARTITION BY category
                        ORDER BY Revenue DESC) AS rn
   FROM
     (SELECT pizza_types.category,
            pizza_types.name,
            SUM(orders_details.quantity * pizzas.price) AS Revenue
      FROM pizza_types
      JOIN pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
      JOIN orders_details ON orders_details.pizza_id = pizzas.pizza_id
      GROUP BY pizza_types.category,
               pizza_types.name) AS a) AS b
 WHERE rn<=3;
```

	category	name	revenue
▶	Chicken	The Thai Chicken Pizza	43434.25
	Chicken	The Barbecue Chicken Pizza	42768
	Chicken	The California Chicken Pizza	41409.5
	Classic	The Classic Deluxe Pizza	38180.5
	Classic	The Hawaiian Pizza	32273.25
	Classic	The Pepperoni Pizza	30161.75
	Supreme	The Spicy Italian Pizza	34831.25

THANK YOU !!