



Project Initialization and Planning Phase

Date	June 2024
Team ID	739742
Project Name	Estimating the stock keeping units using Machine Learning
Maximum Marks	3 Marks

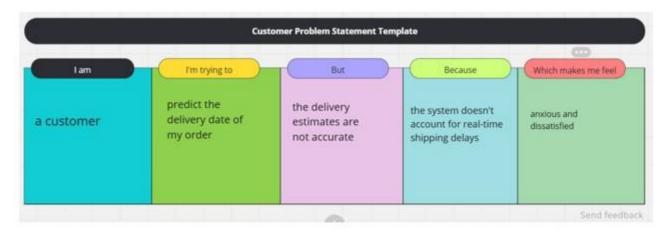
Define Problem Statements (Customer Problem Statement Template):

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love. A well-articulated customer problem statement allows you and your team to find the ideal solution for your customers' challenges. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.



Reference: https://miro.com/app/board/uXjVK2aqlmY=/?share_link_id=534024970903

Example:







Problem Statement (PS)	I am	I'm trying to	But	Because	Which makes me feel
PS-1	customer	Predict the stock units of my stock	The stock estimate are not accurate	The system doesn't account for real-time SKUs delays	Anxious and dissatisfied
PS-2	a stakeholder	make sure SKUs predicted successfully	the SKUs estimates are unavailable	the system doesn't account for holidays or peak times	worried and disappointed