

## SHA ZHANG

Date of birth: 13/11/1992 Gender: female Nationality: Chinese

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**OBJECTIVE: a PhD position in Management / Economics**

### EDUCATION BACKGROUND

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**Zhongnan University of Economics and Law** Hubei, China 09/2015--07/2018

Master of Management in Enterprises Management (GPA:84.4)

Thesis title: Corporate Venture Capital, Equity Allocation and the Value Added of Invested Enterprises (*56 pages; in Chinese*)

Major Courses: Mid-level Econometrics, Management Economics, Intermediate Macroeconomics, Financial Management, Organization Behavioristics, Enterprise System and Corporate Governance, Logistics and Supply-chain, etc.

**Zhongnan University of Economics and Law** Hubei, China 09/2011--07/2015

Bachelor of Management in Business Administration (GPA:86.5/ 3.42)

Major Courses: Microeconomics, Macroeconomics, Political Economics, Management Science, Corporate Strategy Management(bilingual), Accounting, Investment, Operation Management(bilingual), Internet and Information Security, Probability & Mathematical Statistics, etc.

### WORKING EXPERIENCE

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**Jingshan Justice Bureau of Hubei Province** National public servant 09/2018 -- Present

- Improve the organization's operational systems, compile relevant work guidance or templates, continuously optimize processes and automate the office
- Gather information within the organization regularly to assess staff and improve the assessment system

### ACADEMIC EXPERIENCE

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**Executive editor of Management section** 09/2015--09/2016

- Editorial Department of *Journal of the Postgraduate of Zhongnan University of Economics and Law*
- Review papers on management, and give suggestions for modification and improvement
- Conduct academic training and participate in discussions of cutting-edge articles

**Transformation and Innovation Path of Traditional Enterprises -- The Case Study of** 10/2016

**Food and Beverage Industry (Project No.: 2016Y1028)**

- Postgraduate Innovation Program of Zhongnan University of Economics and Law
- Work as the project leader to facilitate communication between team members and finish the program

**Exploring Consumers' Willingness to Use Mobile Payment in the Context of Rapid** 04/2014

**Development of Mobile Terminals -- An Empirical Study Based on Technology Acceptance Model (TAM)**

- The 18th ‘Bowen Cup’ Empirical Innovation Fund Project of Zhongnan University of Economics and Law
- Work as the project leader to arrange team tasks and drive project completion

## MAIN TECHNIQUES& SKILLS

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**Programming Languages:** Python, R, SQL

- Strong interest in machine learning, master the necessary knowledge of programming, able to write project programs and realize office automation

**Statistical Tools:** Stata, SPSS, Eviews

- Good data processing ability, proficient in time series data, cross-section data and panel data analysis

**Software Packages:** MS office

- Proficient in Word/Powerpoint/Excel

## LANGUAGE

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- Native Chinese
- Good command of English English
- Basic knowledge of German and Japanese

## AWARDS & HONOR

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| 2015-2017 | Graduate Fellowship, Zhongnan University of Economics and Law   |
| 06/2016   | ‘Excellent Graduate Editor’ for 2015-2016 Graduate Student Comprehensive Identification, Zhongnan University of Economics and Law |
| 05/2016   | ‘Excellent Volunteers’ at the 3rd Graduate Student ‘Wenlan Forum’ Academic Conference   |
| 10/2015   | Scholarship for graduate students from Zhongnan University of Economics and Law   |
| 04/2014   | Third prize of the 18th ‘Bowen Cup’ Empirical Innovation Fund Project of Zhongnan University of Economics and Law                 |
| 2012-2014 | University-level Scholarship, Zhongnan University of Economics and Law  |

## PUBLICATIONS

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Zhang, S. (2014). The ‘Silicon Valley Model’ that leads the development of high-tech industrial clusters--the important role of university innovation in the development of Silicon Valley from the perspective of knowledge spillover. *Business intelligence*, 20, pp. 72. *(In Chinese)*

Zhang, S. (2014) An analysis of the blind expansion of enterprises from the game perspective. *The Merchandise and Quality*, 7, pp. 137-139. *(In Chinese)*

Zhang, S. & Chen, Z.Y. (2017) Analysis of the innovation path of food enterprises in the Internet environment. *Modern Business Trade Industry*, 32, pp. 49-50. *(In Chinese)*