



PERFORMANCE DASHBOARD

Total sales Actual

\$19M

YTD Sales Actual

\$2M

Total sales Target

\$19M

YTD Sales Actual

\$2M

Variance

-367K

YTD Sales Actual

\$2M

Variance %

-1.90%

YTD Sales Actual

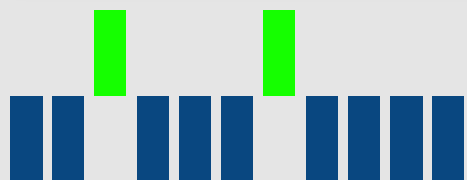
\$2M

Months Reached targets

2

YTD Sales Actual

\$2M



WE MET 2 MONTHS TARGET OUT OF 14 MONTHS

Picture	Sales person	Total sales Actual	Total sales Target	Variance	Variance %	Total sales Actual by Month
	Madelene Upcott	\$7,04,633	\$7,39,600	-34968	-4.73%	
	Jehu Rudeforth	\$7,06,633	\$7,38,800	-32167	-4.35%	
	Dotty Strutley	\$7,08,280	\$7,19,700	-11420	-1.59%	
Total		\$1,89,49,239	\$1,93,16,100	-366861	-1.90%	

Narrative

At \$26,36,892, 1 had the highest Total sales Actual and was 126.23% higher than 4, which had the lowest Total sales Actual at \$11,65,568.

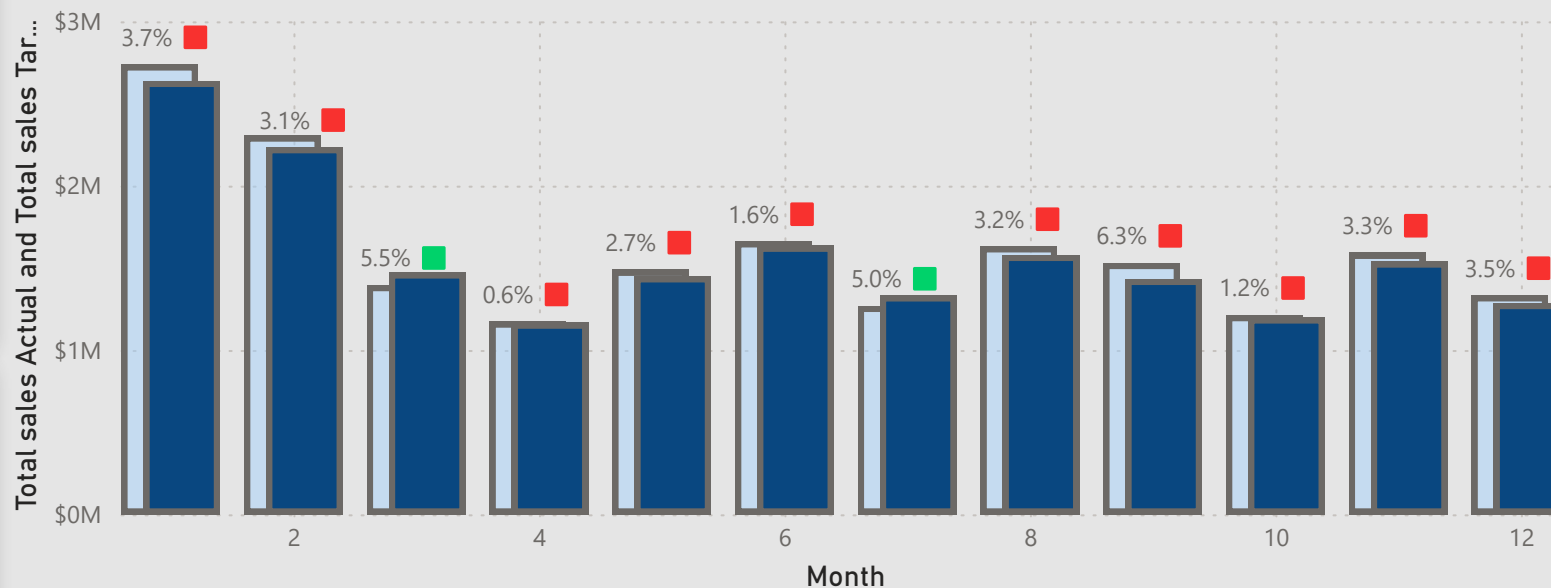
Total sales Actual and total Total sales Target are positively correlated with each other.

1 accounted for 13.92% of Total sales Actual.

Total sales Target and Total sales Actual diverged the most when the Month was 1, when Total sales Target were \$1,00,100 higher than

Total sales Actual and Total sales Target by Month

● Total sales Actual ● Total sales Target



Team

Delish

Tempo

Jucies

Yummies



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YTD Sales Actual

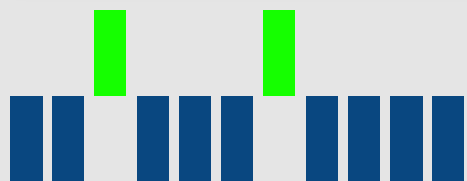
\$2M

Months Reached targets

2

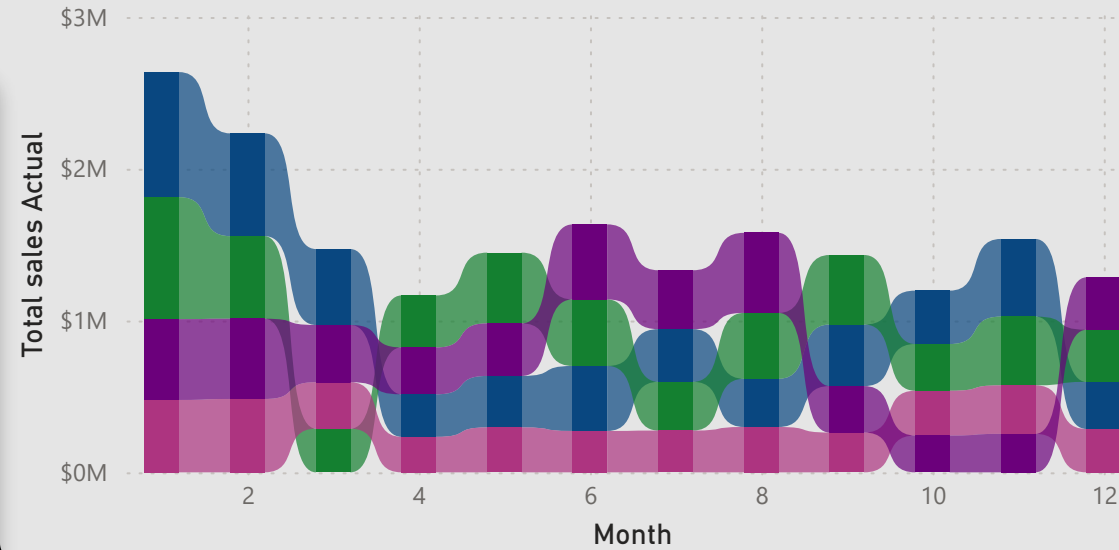
YTD Sales Actual

\$2M

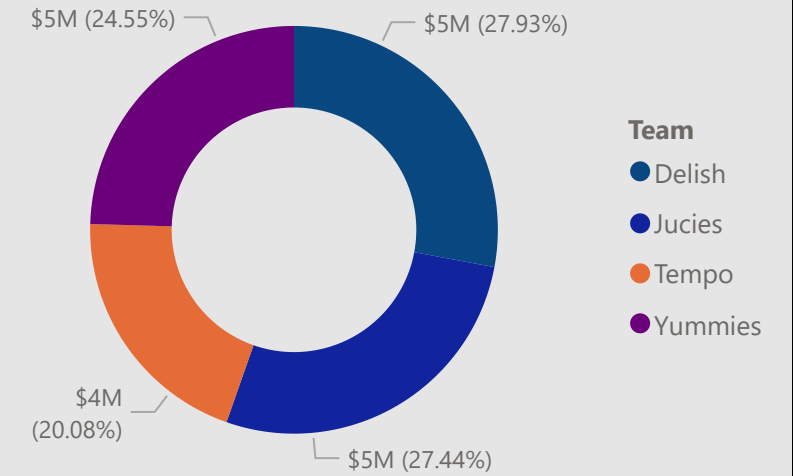


Sales By Teams

Team ● Delish ● Jucies ● Tempo ● Yummies

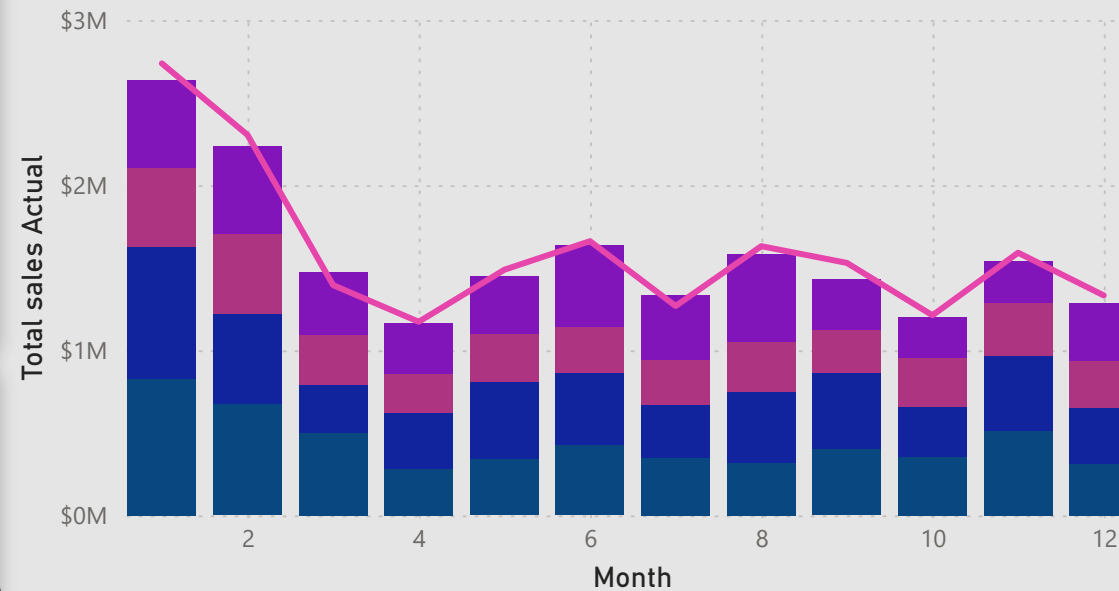


Sales Actual By Teams



sales Actual and sales Target by Month and Team

Team ● Delish ● Jucies ● Tempo ● Yummies ● Total sales Target



sales Actual Vs sales Target

