



## PERFORMANCE DASHBOARD

Total sales Actual

**\$19M**

YTD Sales Actual

**\$2M**

Total sales Target

**\$19M**

YTD Sales Actual

**\$2M**

Variance

**-367K**

YTD Sales Actual

**\$2M**

Variance %

**-1.90%**

YTD Sales Actual

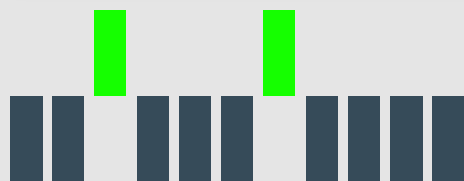
**\$2M**

Months Reached targets








**2**

YTD Sales Actual

**\$2M**



### WE MET 2 MONTHS TARGET OUT OF 14 MONTHS

Picture	Sales person	Total sales Actual	Total sales Target	Variance	Variance %	Total sales Actual by Month
	Madelene Upcott	\$7,04,633	\$7,39,600	-34968	-4.73%	
	Jehu Rudeforth	\$7,06,633	\$7,38,800	-32167	-4.35%	
	Dotty Strutley	\$7,08,280	\$7,19,700	-11420	-1.59%	
Total		\$1,89,49,239	\$1,93,16,100	-366861	-1.90%	

### Narrative

At \$26,36,892, 1 had the highest Total sales Actual and was 126.23% higher than 4, which had the lowest Total sales Actual at \$11,65,568.

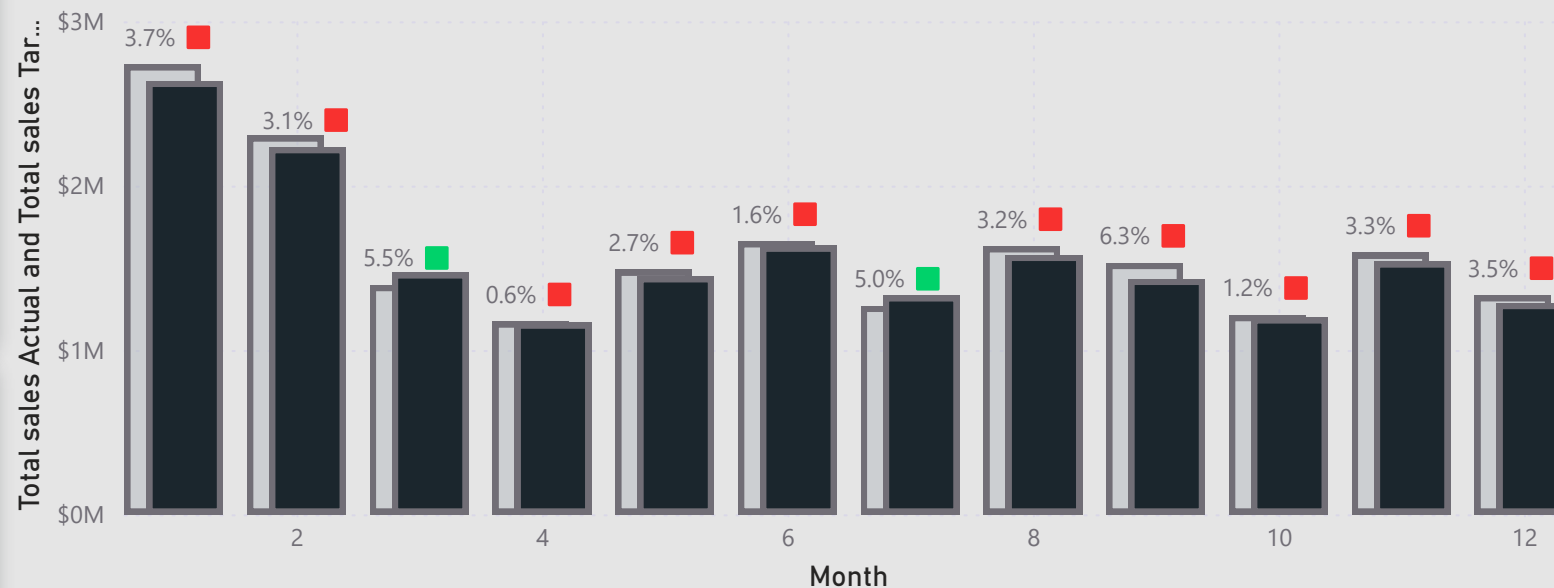
Total sales Actual and total Total sales Target are positively correlated with each other.

1 accounted for 13.92% of Total sales Actual.

Total sales Target and Total sales Actual diverged the most when the Month was 1, when Total sales Target were \$1,00,100 higher than

### Total sales Actual and Total sales Target by Month

● Total sales Actual ● Total sales Target



### Team

Delish

Tempo

Jucies

Yummies