

Our Ref: B1/15C G16/1C

8 July 2019

The Chief Executive All Registered Institutions

Dear Sir / Madam,

<u>Frequently Asked Questions on Sale and Distribution of Debt Instruments</u> with Loss-absorption Features and Related Products

Further to the circular issued by the Hong Kong Monetary Authority ("HKMA") on 30 October 2018 in relation to "Sale and Distribution of Debt Instruments with Loss-absorption Features and Related Products" ("the Circular"), I am writing to provide clarification and further guidance in the form of Frequently Asked Questions as attached to address some enquiries received from the industry.

If you have any questions on the guidance, please contact Ms Ada Au at 2878-8814 or Ms Anita Chan at 2878-1538.

Yours faithfully,

Alan Au

Executive Director (Banking Conduct)

Encl.

c.c. SFC

(Attn: Ms Julia Leung, Deputy Chief Executive Officer and Executive Director (Intermediaries) and Ms Christina Choi, Executive Director (Investment Products))

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