

SEIS632-02-Assignment2

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Question1: Which variables are included in the final model?

Answer1: Total 6 variables are included in the final model, namely IMP_DemAffl, IMP_DemAge, IMP_DemGender, M_DemAffl, M_DemAge, M_DemGender.

Step	Effect Entered	DF	Number In	Score Chi-Square	Wald Chi-Square	Pr > ChiSq	Validation Error Rate
1	IMP_DemAffl	1	1	1379.1010		<.0001	11096.5
2	IMP_DemAge	1	2	783.0549		<.0001	10338.0
3	IMP_DemGender	2	3	526.8359		<.0001	9619.3
4	M_DemAffl	1	4	10.3319		0.0013	9618.9
5	M_DemAge	1	5	5.7905		0.0161	9610.1
6	M_DemGender	1	6	4.4363		0.0352	9605.8

The selected model, based on the error rate for the validation data, is the model trained in Step 6. It consists of the following effects:

Intercept IMP_DemAffl IMP_DemAge IMP_DemGender M_DemAffl M_DemAge M_DemGender

Question2: What is the validation ASE?

Answer2: 0.138204

Target	Target Label	Fit Statistics	Statistics Label	Train	Validation	Test
TargetBuy	Organics Purchase Indicator	_AIC_	Akaike's Information Criterion		9758.609	
TargetBuy	Organics Purchase Indicator	_ASE_	Average Squared Error		0.139545	0.138204

Question3: Do the selected variables change?

Answer3: Yes, now IMP_LOG_DemAffl and M_LOG_DemAffl is considered in place of IMP_DemAffl and M_DemAffl respectively.

Step	Effect Entered	DF	Number In	Score Chi-Square	Wald Chi-Square	Pr > ChiSq	Validation Error Rate
1	IMP_LOG_DemAffl	1	1	1131.8911		<.0001	11205.0
2	IMP_DemAge	1	2	798.6031		<.0001	10426.1
3	IMP_DemGender	2	3	532.9943		<.0001	9703.8
4	M_LOG_DemAffl	1	4	12.8524		0.0003	9702.1
5	M_DemAge	1	5	5.8363		0.0157	9693.0
6	M_DemGender	1	6	4.9880		0.0255	9688.6

Question4: How about the validation ASE?

Answer4: The validation ASE remains same, i.e., 0.138204.

Target	Target Label	Fit Statistics	Statistics Label	Train	Validation	Test
TargetBuy	Organics Purchase Indicator	_AIC_	Akaike's Information Criterion		9758.609	
TargetBuy	Organics Purchase Indicator	_ASE_	Average Squared Error		0.139545	0.138204

Polynomial Regression Model

Assumptions:

1. There is a direct relation between how much a member spends and the total time spend as loyalty card member.(PromTime ~ PromSpend)
2. There is a direct relation between time spend as loyalty card member and loyalty status i.e., tin, silver, gold, or platinum.(PromTime ~ PromClass)
3. A parabola-shaped relationship between organic purchase indicator and Age.()

Adding above mentioned interaction terms to the regression model.

Question5: How does the validation average squared error for the polynomial model compared to the original model?

Answer5: The validation ASE reduces to 0.134909 from 0.138204 after addition of few interaction terms as compared to the original regression model.

Fit Statistics						
Target	Target Label	Fit Statistics	Statistics Label	Train	Validation	Test
TargetBuy	Organics Purchase Indicator	_AIC_	Akaike's Information Criterion	9585.364		
TargetBuy	Organics Purchase Indicator	_ASE_	Average Squared Error	0.137208		0.134909

The selected input variables also change.

Summary of Stepwise Selection							
Step	Effect		Number		Score		Validation Error Rate
	Entered	DF	In	Chi-Square	Wald Chi-Square	Pr > ChiSq	
1	IMP_LOG_DemAffl	1	1	1131.8911		<.0001	11205.0
2	IMP_DemAge	1	2	798.6031		<.0001	10426.1
3	IMP_DemGender	2	3	532.9943		<.0001	9703.8
4	IMP_DemAge*IMP_DemAge	1	4	159.1181		<.0001	9502.9
5	M_DemAge	1	5	30.7118		<.0001	9459.5
6	M_LOG_DemAffl	1	6	11.2845		0.0008	9455.9
7	M_DemGender	1	7	5.3626		0.0206	9451.6