## Metrics Report

## **Lead Metrics:**

Total Leads: 8 Converted Leads: 2

Conversion Rate: 25.00%

Average Response Time: 24.00 hours

## Campaign Metrics:

Campaign Name: Holiday Sales Campaign

Conversion Rate: 12.50% Budget Utilization: 64.00% Cost Per Conversion: \$21.33

Campaign Name: Summer Discount Campaign

Conversion Rate: 10.53% Budget Utilization: 100.00% Cost Per Conversion: \$30.00

Campaign Name: New Product Launch

Conversion Rate: 12.78% Budget Utilization: 56.25% Cost Per Conversion: \$19.57

Campaign Name: Email Retargeting Campaign

Conversion Rate: 20.00% Budget Utilization: 50.00% Cost Per Conversion: \$25.00

Campaign Name: Black Friday Special Campaign

Conversion Rate: 52.17% Budget Utilization: 45.50% Cost Per Conversion: \$37.92