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## GLOBTIER INFOTECH LIMITED

(Formerly known as Globtier Infotech Private Limited)

Our Company was originally incorporated as "Globtier Infotech Private Limited" under the provisions of the Companies Act, 1956, pursuant to Certificate of Incorporation dated March 31, 2012 issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana. Further, our Company shifted its Registered Office from the State of Delhi to Uttar Pradesh and a fresh Certificate of Incorporation dated February 19, 2021 was issued by Registrar of Companies, Kanpur. Subsequently, our Company was converted into public limited company under the provisions of Companies Act, 2013, pursuant to the approval of our Shareholders at the Extra-ordinary General Meeting held on August 02, 2024. Consequently, the name of our Company was changed to "Globtier Infotech Limited" and a fresh Certificate of Incorporation was issued to our Company by the Central Processing Centre on September 18, 2024. For further details of changes in name and the registered office of the Company, see "Our History and Certain Corporate Matters" on page 163 of the Prospectus.



(Please scan this QR code to redirecting to website of the LM for viewing Offer Related Documents)

Registered office: B-67, 3rd Floor, Sector 67, Gautam Buddha Nagar, Noida, Uttar Pradesh, India, 201301

Contact Person: Vani Aggarwal, Company Secretary and Compliance Officer

Tel No.: +91 120 3129384; Email: ipo@globtierinfotech.com; Website: www.globtierinfotech.com Corporate Identification Number: U72900UP2012PLC142156

### OUR PROMOTERS: RAJIV SHUKLA, REKHA SHUKLA AND RAHUL SHUKLA

THE OFFER IS BEING MADE PURSUANT TO CHAPTER IX (INITIAL PUBLIC OFFER BY SMALL AND MEDIUM ENTERPRISES) OF THE SEBI ICDR REGULATIONS, 2018 AMENDED FROM TIME TO TIME (IPO OF THE SMALL AND MEDIUM ENTERPRISES) AND THE EQUITY SHARES ARE PROPOSED TO BE LISTED ON SME PLATFORM OF BSE LIMITED I.E. BSE SME.

We are a Managed IT and SAP Support Service provider, empowering businesses with IT solutions. Our offerings cover a wide range of IT services tailored to the needs of businesses of all sizes, from Small and Medium-Sized Enterprises (SMEs) to larger organizations across various industries. We focus on delivering solutions that help our clients adapt to industry changes, improve processes, and achieve their growth objectives from IT services. For further details, please refer to section titled "Our Business" beginning on page 137 of the Prospectus.

### BASIS OF ALLOTMENT

INITIAL PUBLIC OFFER OF UP TO 43,12,000 EQUITY SHARES OF RS. 10/- EACH ("EQUITY SHARES") OF GLOBTIER INFOTECH LIMITED ("GLOBTIER" OR THE "COMPANY" OR THE "ISSUER") FOR CASH AT AN OFFER PRICE OF RS. 72/- PER EQUITY SHARE (THE "OFFER PRICE"), AGGRAGATING UP TO RS. 3,104.64/- LAKHS ("THE OFFER"), COMPRISING OF A FRESH ISSUE OF UP TO 38,11,200 EQUITY SHARES AGGRAGATING TO RS. 2,744.06/- LAKHS BY OUR COMPANY ("FRESH ISSUE") AND AN OFFER FOR SALE OF UP TO 5,00,800 EQUITY SHARES BY REKHA SHUKLA ("THE SELLING SHAREHOLDER") AGGRAGATING TO RS. 360.58/- LAKHS ("OFFER FOR SALE"). OUT OF THE OFFER UP TO 2,24,000 EQUITY SHARES OF RS. 10/- EACH, AT AN OFFER PRICE OF RS. 72/- PER EQUITY SHARE FOR CASH, AGGRAGATING TO RS. 161.28/- LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE OFFER ("MARKET MAKER RESERVATION PORTION"). THE OFFER LESS THE MARKET MAKER RESERVATION PORTION I.E. OFFER OF 40,88,000 EQUITY SHARES OF FACE VALUE OF RS. 10/- EACH, AT AN OFFER PRICE OF RS. 72/- PER EQUITY SHARE FOR CASH, AGGRAGATING TO RS. 2,943.36/- LAKHS IS HEREINAFTER REFERRED TO AS THE "NET OFFER". THE OFFER AND THE NET OFFER WILL CONSTITUTE 28.52% AND 27.03%, RESPECTIVELY OF THE POST OFFER PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY. FOR FURTHER DETAILS, PLEASE REFER TO SECTION TITLED "TERMS OF THE OFFER" BEGINNING ON PAGE 286 OF THE PROSPECTUS.

**THE FACE VALUE OF THE SHARE IS RS. 10/- EACH AND THE OFFER PRICE IS Rs. 72/- PER EQUITY SHARE**

**THE OFFER PRICE IS 7.2 TIMES OF THE FACE VALUE OF THE EQUITY SHARES**

**THE PRICE TO EARNING RATIO BASED ON DILUTED EPS FOR FISCAL 2024-2025 AT THE OFFER PRICE IS 14.81 TIMES.**

### OFFER PROGRAMME

OFFER OPENED ON MONDAY, AUGUST 25, 2025

OFFER CLOSED ON THURSDAY, 28, 2025

#### 1. Risk to investors: summary description of the key risk factors based on materiality:

The below mentioned risks constitute top 10 risk factors as per the Prospectus. (For further details on 'Risk Factors' please refer page no. 34 of the Prospectus, you can scan the QR code given on the first page of the advertisement for the Prospectus)

- If we are unable to attract and retain qualified, experienced and other employees, it may negatively impact our business conditions including operations, and financial condition. Additionally, employee benefit expenses make up a significant portion of our overall costs, and any substantial increase in these expenses could adversely affect our business including financial performance and profitability.
- Our revenue from operations is primarily driven by System Integrators (SIs). Any challenges in maintaining relationships with these SIs or unfavorable market developments affecting SI driven IT services could have a adverse impact on our business, operational performance, cash flows, and overall financial health.
- We depend on certain key customers for our revenues. A decrease in the revenues we derive from them could materially and adversely affect our business, results of operations, cash flows and financial condition.
- We have experienced negative cash flows in the past and may continue to do so in the future and the same may adversely affect our cash flow requirements, which in turn may adversely affect our ability to operate our business and implement our growth plans, thereby affecting our financial condition.
- We are subject to several labour legislations and regulations governing welfare, benefits and training of our employees. Any increase in such costs could adversely affect our business, results of operations, cash flows and financial condition.
- There are instances of non-payment/ delayed payment or defaults in the payment of statutory dues by the Company.
- Our Company does not have sanction letters of certain secured and unsecured loans availed by our Company.
- Failure to offer customer support in a timely and effective manner may adversely affect our relationship with our customers.
- Our Company has not entered into any long-term contracts with our customers and we may not have any firm arrangements which govern the provision of services of our Company. In the event our customers choose not to source their requirements by engaging us, our business, profitability and results of operations may be adversely affected.
- Our failure to perform in accordance with the standards prescribed in Master Service Agreements, Statement of Work and other Agreements of our customers could result in loss of business or compensation.

2. This is the first issue of the Lead Manager, thus, the track record of lead manager is not applicable.

3. Average cost of acquisition of Equity Shares held by the Promoters/ Promoter Group is:

Name	Promoter / Promoter Group	No. of Shares acquired	Avg. Cost of Acquisition*(in Rs.)
Rajiv Shukla	Promoter	7,80,000	0.06
Rekha Shukla**	Promoter	1,05,15,000	0.05
Rahul Shukla	Promoter	-	-

\*The average cost of acquisition of Equity Shares by our Promoters has been calculated by taking into account amount paid by them to acquire, by way of fresh issuance or transfer, the Equity Shares less amount received by them for the sale of Equity Shares through transfer, if any and the net cost of acquisition has been divided by total number of shares held as on date of the Prospectus.

\*\*Rekha Shukla is the Selling Shareholder.

The Offer Price is Rs. 72/- per Equity Share

4. Price/Earnings ratio based on diluted EPS for FY 2024-25 for the Company at the Offer Price is 14.81.

5. Weighted Average Return on Net Worth for FY 2024-25, 2023-24 and 2022-23 is 31.69%.

6. Weighted Average Cost of Acquisition of all Equity Shares transacted in the last one year, last eighteen months and three years from the date of Prospectus is as given below:

Period	Weighted Average Cost of Acquisition (in Rs.)	Offer Price (Rs. 72) is "X" times the Weighted Average Cost of Acquisition	Range of acquisition Price Lowest Price - Highest Price (in Rs.)
Last 1 year/s18 months/ 3 years	Nil	NA	NA

7. Weighted Average Cost of Acquisition, Offer Price

Past Transactions	Weighted Average Cost of Acquisition	IPO Price
Weighted average cost of acquisition of primary/new offer	NA <sup>a</sup>	NA <sup>a</sup>
Weighted average cost of acquisition for secondary sale / acquisition	NA <sup>a</sup>	NA <sup>a</sup>
Weighted average cost of acquisition for past 5 primary issuances/secondary transaction as disclosed above	40.00	72.00

<sup>a</sup>There were no primary / new issue of shares (equity/ convertible securities) as mentioned in paragraph 7(a) & 7 (b) above, in last 18 months from the date of the Prospectus.

### PROPOSED LISTING: TUESDAY, SEPTEMBER 02, 2025\*

The Offer is being made through the Fixed Price Process in terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended (the "SCCR"), this offer is being made for at least 25% of the post offer paid up equity share capital of the company. This offer is being made through Fixed Price Process in accordance and in compliance with Chapter IX and other applicable provisions of Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended from time to time ("SEBI ICDR Regulations, 2018"), wherein a minimum 50% of the Net Offer is allocated for Individual Investors and the balance shall be offered to Individual applicants other than Individual Investors. For further details please refer the section titled 'Offer Information' beginning on page 286. All potential investors were required to participate in the Offer only through an Application Supported by Blocked Amount ("ASBA") process including UPI mode (as applicable) by providing details of the respective bank accounts and / or UPI IDs, in case of UPI Applicants, if applicable, which will be blocked by the Self-Certified Syndicate Banks ("SCSBs") for the same. For further details, please refer to section titled "Offer Procedure" beginning on page 296 of the Prospectus. A copy of the Prospectus has been filed with the Registrar of Companies, Kanpur for filling in accordance with the Section 26 and 28 of the Companies Act, 2013.

The investors are advised to refer to the Prospectus for the full text of the Disclaimer clause pertaining to BSE. For the purpose of this Offer, the designated Stock Exchange will be the BSE Limited. The trading is proposed to commence on **Tuesday, September 02, 2025\***.

\*Subject to receipt of the listing and trading approval from SME Platform of BSE Limited i.e. BSE SME

### SUBSCRIPTION DETAILS

#### DETAILS OF THE APPLICATION:

The Offer received gross 1,485 Applications for 57,90,400 Equity Shares (after considering Invalid Bids, Other than RC10 Transaction declined by Investors, RC10 Mandate not accepted by Investors and Withdrawal/ Cancelled Bids reported by SCSB) resulting 1.34 times subscription (including reserved portion of market maker). The details of the Applications received in the Offer from various categories are as under (before rejections):

S. No.	Category	No. of Applications	No. of Equity Shares applied	Equity Shares Reserved as per Prospectus	No. of times Subscribed	Amount (Rs.)
1.	Individual Investors	1,320	42,24,000	20,48,000	2.06	30,41,28,000.00
2.	Non-Institutional Investors	164	13,42,400	20,40,000	0.66	9,66,52,800.00
3.	Market Maker	1	2,24,000	2,24,000	1.00	1,61,28,000.00
<b>Total</b>		<b>1,485</b>	<b>57,90,400</b>	<b>43,12,000</b>	<b>1.34</b>	<b>41,69,08,800.00</b>

1) **Allotment to Individual Investors (After Rejection):** The Basis of Allotment to the Individual Investors, who have applied at Offer Price of Rs. 72/- per Equity Share, was finalised in consultation with BSE. The Category has been subscribed by 1.33 times (after consideration of 10,59,200 Equity Shares spillover). The total number of Equity Share allotted in this category is 31,07,200 Equity Shares to 971 successful allottees. The Category wise details of the Basis of allotment are as under:

Sr. No.	No. of Shares Applied (Category Wise)	Number of applications received	% to Total	Total No. of Shares applied in each category	% to Total	Proportionate shares available	Ratio of allottees to applicants	Number of Successful applicants (after rounding off)	% to Total	Total No. of Shares allocated/allotted	% to Total	Surplus/ Deficit (14)-(7)
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(10)	(12)	(13)	(14)	(15)	(16)
1	3,200	1293	100.00	41,37,600	100.00	31,07,200	971 1293	971	100.00	31,07,200	100.00	0
<b>TOTAL</b>	<b>1293</b>	<b>100.00</b>	<b>41,37,600</b>	<b>100.00</b>	<b>31,07,200</b>			<b>971</b>	<b>100.00</b>	<b>31,07,200</b>	<b>100.00</b>	<b>0</b>

2) **Allotment to Non- Institutional Investors (After Rejection):** The Basis of Allotment to the Non-Institutional Investors, who have applied at Offer Price of Rs. 72/- per Equity Share, was finalised in consultation with BSE. The Category has been subscribed by 1.33 times (after consideration of 10,59,200 Equity Shares spillover). The total number of Equity Share allotted in this category is 9,80,800 Equity Shares to 159 successful allottees. The Category wise details of the Basis of allotment are as under:

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# भारत के साथ संबंध 'एकतरफा': ट्रंप

ट्रंप ने टुथ सोशल पर दावा किया कि भारत ने अब शुल्क घटाने का प्रस्ताव दिया है मगर उसका कोई महत्व नहीं है।

श्रेया नंदी  
नई दिल्ली, 1 सितंबर

**अ**मेरिका के राष्ट्रपति डॉनल्ड ट्रंप ने कहा है कि भारत के साथ उनके देश का संबंध पूरी तरह 'एकतरफा' रहा है। ट्रंप ने कहा

कि भारत अमेरिका से आने वाली वस्तुओं पर 'भारी भरकम' शुल्क लगाता रहा है जिससे अमेरिकी कारोबारियों के लिए भारतीय बाजारों में समान बेचना मुश्किल हो गया है।

ट्रंप ने सोशल मीडिया टुथ सोशल पर एक पोस्ट में अमेरिकी विदेश मंत्री मार्कों रुबियो का जनवरी में दिया गया बयान

का प्रस्ताव दिया है मगर उसका कोई महत्व नहीं है। उन्होंने विस्तार से कुछ बताए बिना कहा कि 'अब काफी देर हो गई है।'

दूसरी तरफ, सोशल मीडिया एक्स पर एक पोस्ट में अमेरिकी विदेश मंत्री मार्कों रुबियो का जनवरी में दिया गया बयान

साझा किया गया। इस बयान में रुबियो ने कहा था 'हमारे दोनों देशों के लोगों के बीच स्थायी मित्रता हमारे सहयोग की आधारशिला है और हमारी आर्थिक संबंधों की अपार क्षमता को साकार करने में हमें आगे बढ़ाती है।'

ट्रंप का यह बयान ध्यानचिन में मोदी,

रूसी राष्ट्रपति पुतिन और चीन के राष्ट्रपति चिनफिंग के दोस्ताना बातचीत एवं बीड़ियों जारी होने के बाद आया है। पुतिन और शी के साथ मोदी को बैठक ने अमेरिका के चीन और रूस दोनों का साथ तनावपूर्ण संबंधों के बीच भारत की विदेश नीति में एक राजनीतिक संतुलन

बनाने के प्रयास को दर्शा रहा है। हालांकि ट्रंप ने बैठक के बारे में कोई टिप्पणी नहीं की लेकिन उन्होंने कहा कि भारत अमेरिका के साथ बहुत कम व्यापार करता है लेकिन वह यहां (अमेरिका यहां) भारी मात्रा में वस्तुएं बेचता है। ट्रंप ने कहा कि अमेरिका भारत का सबसे बड़ा 'ग्राहक' बन गया है। अनेक पोस्ट में ट्रंप ने एक बार फिर भारत द्वारा रूस से तेल और रक्षा उपकरण खरीदने की आलीचना की और कहा कि अमेरिका से 'बहुत कम' खरीदारी करता है।

डॉनल्ड ट्रंप, अमेरिका के राष्ट्रपति

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Tel No.: +91 120 3129384; Email: ipo@globtierinfotech.com; Website: www.globtierinfotech.com Corporate Identification Number: U72900UP2012PLC142156



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<sup>^</sup>There were no primary / new issue of shares (equity/ convertible securities) as mentioned in paragraph 7(a) & 7 (b) above, in last 18 months from the date of the Prospectus.

### PROPOSED LISTING: TUESDAY, SEPTEMBER 02, 2025\*

The Offer is being made through the Fixed Price Process in terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended (the "SCCR"), this offer is being made for at least 25% of the post offer paid up equity share capital of the company. This offer is being made through Fixed Price Process in accordance and in compliance with Chapter IX and other applicable provisions of Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended from time to time ("SEBI ICDR Regulations, 2018"), wherein a minimum 50% of the Net Offer is allocated for Individual Investors and the balance shall be offered to Individual applicants other than Individual Investors. For further details please refer the section titled "Offer Information" beginning on page 286. All potential investors were required to participate in the Offer only through an Application Supported by Blocked Amount ("ASBA") process including UPI mode (as applicable) by providing details of the respective bank accounts and / or UPI IDs, in case of UPI Applicants, if applicable, which will be blocked by the Self-Certified Syndicate Banks ("SCSBs") for the same. For further details, please refer to section titled "Offer Procedure" beginning on page 296 of the Prospectus. A copy of the Prospectus has been filed with the Registrar of Companies, Kanpur for filing in accordance with the Section 26 and 28 of the Companies Act, 2013.

The investors are advised to refer to the Prospectus for the full text of the Disclaimer clause pertaining to BSE. For the purpose of this Offer, the designated Stock Exchange will be the BSE Limited. The trading is proposed to commence on **Tuesday, September 02, 2025\***.

\*Subject to receipt of the listing and trading approval from SME Platform of BSE Limited i.e. BSE SME

### SUBSCRIPTION DETAILS

#### DETAILS OF THE APPLICATION:

The Offer received gross 1,485 Applications for 57,90,400 Equity Shares (after considering Invalid Bids, Other than RC10 Transaction declined by Investors, RC10 Mandate not accepted by Investors and Withdrawal/ Cancelled Bids reported by SCSB) resulting 1.34 times subscription (including reserved portion of market maker). The details of the Applications received in the Offer from various categories are as under (before rejections):

S. No.	Category	No. of Applications	No. of Equity Shares applied	Equity Shares Reserved as per Prospectus	No. of times Subscribed	Amount (Rs.)
1.	Individual Investors	1,320	42,24,000	20,48		