#### **EXPERIMENT 01**

**AIM:** TO DESIGN A USER PERSONA OF AN APPLICATION

#### **EXPLANATION:**

**Personas** are archetypical users whose goals and characteristics represent the needs of a larger group of users. Usually, a persona is presented in a one or two-page document (like the one you can see in the example below). Such 1–2-page descriptions include behaviour patterns, goals, skills, attitudes, and background information, as well as the environment in which a persona operates. Designers usually add a few fictional personal details in a description to make the persona a realistic character (e.g. quotes of real users), as well as context-specific details.

#### Why do we use Persona?

Numerous research data for product design are quite difficult to handle, especially when we need to pay attention to the data throughout the entire process. Therefore, Persona will be a relatively more realistic and concrete object, although not a real person, it is the most typical image of many real Personas. And it can remind us of the users' needs and help us make a better user experience model because of which real users will feel more comfortable while using product. This is why it can facilitate the development.

Topic for which persona is created is an Online Cosmetics Platform.

The following Persona is created for the owner of the brand.

# Anjali Motwani



"Making beauty achievable to everyone"

## Age: 39

Work Owner of Steel

Cosmetics

Family: Married, 1 Kid

Location: Mumbal Maharashtra Character: Manager of

Website

# Personality

Ininking	reeling
Sensing	Intuition
Creative	uninventive

Entrepreneurship

Independent

Goal Driven

## Goals

- To make the Steel Cosmetics a success in the market
- Maximize product sales.
- To provide affordable beauty products
- To expand business

# Frustrations

- Learning E marketing is difficult.
- Adapting to Internet Sales.
- False reviews by competitors.

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Anjali Motwani is a Smart, Strong and an independent women who is the owner of Steel Cosmetics. She aims to provide natural, affordable beauty products to both men and women. Since the pandemic struck the sales of the brand having been dropping loosely, so to enhance the sales it let to the beginning of the Online store for Steel Cosmetics. Her motive is to sell products to individuals who have not used any sorts of beauty products before. She wishes to expand her online business.

# Motivation

Gain Profit

Risks

Growth

Sustainablity

Social

Brands & Influencers







# Preferred Channels

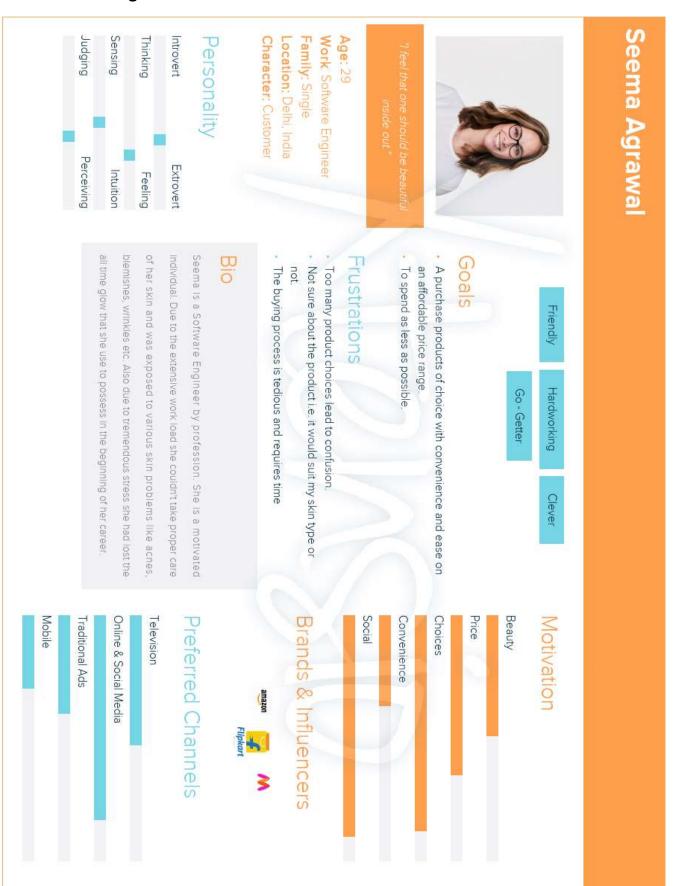
Store based Advertisement

Social Media Influencers

Referrals to Customers

Online Advertisements PR

### The following Persona is created for the customer of the steel cosmetic



### Persona for a web designer of steel cosmetics

