



## Scope of Work

<b>Client Name:</b>	Loreal
<b>Client SPOC:</b>	Shanaya
<b>Contract Type:</b>	Digital Marketing
<b>Contract Start date:</b>	2018-03-31 00:00

### Search Engine Optimization

#### - On Page

- \* Recommendations for Improving on-page SEO
- \* Keyword Research & Targeting
- \* HTML/Code Update Recommendations
- \* Content Writing & Optimization Recommendations
- \* Optimized URL Structure Recommendations
- \* Index submissions, as applicable

#### - Off page

- \*Guest posting
- \*Article submission
- \*Image submission
- \*Infographic submission

### Social Media Management

#### - Account Management of:

- \* Twitter
- \* Instagram
- \* LinkedIn

#### - Creating brand-specific social media guidelines

#### - Up to 3-4 posts per week in total on all managed social networks, based on best practices

#### - Creation of 15 days social media calendar for all social media networks, as desired

#### - Creating graphics/banners for social media pages

#### - Recommendation Social media integration with the brands website on multiple levels (for individual pages, products etc.), if applicable

#### - User comments monitoring, reporting and replying across all managed social media channels

#### - Social Media strategy consultation

#### - Digital Marketing Consultation

### Search Engine Marketing

#### - Google ads

- \*Setup Cost
- \*Company Commission
- \*Reporting
- \*Display Ads(extra charges for graphics)

### Email Marketing

#### - Emailer

- \*Only Providing Design
- \*Design + HTML
- \*Extract specific data

### Landing Page

#### - Responsive Landing Page

### SMS campaigning

#### - Sending informative or transactional SMS

- \*SMS service provider
- \*SMS data extraction



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## PRICING

1 Search Engine Optimization	INR 500 exclusive of GST
2 Social Media Management	INR 1950 exclusive of GST
3 Search Engine Marketing	INR 100 exclusive of GST
4 Email Marketing	INR 300 exclusive of GST
5 Landing Page	INR 200 exclusive of GST
6 SMS campaigning	INR 700 exclusive of GST
-Applicable taxes additional(Currently GST @ 18%)	

## LEGAL

By signing this estimate client is agreeing to:

- To pay Dignitas Digital the amounts shown in this estimate in consideration of and for the services performed and/or purchases made on Client's behalf under this estimate agreement within 10 days of date of issue on the invoice. If Dignitas Digital is required to retain the services of an attorney to collect any unpaid invoice (after serving three written or emailed notices), Client agrees to reimburse Dignitas Digital for its costs of collection. Payment to be made in the name of the Agency. In case of any dispute relating to the payment, terms and conditions or any other kind, jurisdiction of Court in Delhi will be applicable
- To indemnify Dignitas Digital for all third party purchases (media, photography, printing, software modules etc.) authorized by Client's signature under this agreement. In the case of project cancellation this means Client is responsible for all costs and liabilities (including time, cancellation fees and any media "short rates") incurred up until Client cancels (unless other cancellation terms have been agreed to in writing) with the understanding that such cancellation costs will not exceed
- The price mentioned in this quote is in Indian Rupees.
- The client will pay for any gift items/sweepstakes awards/giveaways that may be used for promotion on social media channels
- The pricing mentioned in this quote is bulk pricing based on the project. The pricing is not for any individual components, but is based on milestones as mentioned
- To allow Dignitas Digital to legally use clients logo and name on dignitasdigital.com stating the project, if desired.
- To assume all responsibility for the accuracy of any and all information and materials supplied by Client to Dignitas Digital, including information about their ownership, and to indemnify and defend Dignitas Digital from all claims and damages resulting from Dignitas Digital's use of such materials in Client's projects. Dignitas Digital will, in turn, do the same for Client in regard to any other information and materials Dignitas Digital provides as part of this project.
- Estimate terms may only be modified by replacing this estimate with a new estimate.

## Service Level Agreement

- To indemnify Dignitas Digital for all third party purchases (media, photography, printing, software modules etc.) authorized by Client's signature under this agreement. In the case of project cancellation this means Client is responsible for all costs and liabilities (including time, cancellation fees and any media "short rates") incurred up until Client cancels (unless other cancellation terms have been agreed to in writing) with the understanding that such cancellation costs will not exceed
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