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B.Tech.
Gender: Male
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Examination	University	Institute	Year
Graduation	IIT Bombay	IIT Bombay	2024

PROFESSIONAL EXPERIENCE

Product Manager | Pine Labs | Internship [June'23 - August'23]

GROWTH	<ul style="list-style-type: none">Member of Pine Labs' growth team, identified strategic opportunities to drive business expansion in Fin-TechAnalysed 10+ fintech players by Competitive benchmarking across 11 parameters to gauge market positionMonitored product launches within the fintech sector, ensuring competitive edge in the dynamic landscape
IMPACT	<ul style="list-style-type: none">Projected reduction of 2400+ working hours of the team quarterly by automating the chargeback processDocumented 10 payment flows with Userjourney, API List & Transaction flows to simplify onboarding processCollaborated with Risk team to document the manual settlement process & identified scope of Automation

Growth & Strategy | Actofit Ventures | Internship [April'23 - May'23]

STRATEGY	<ul style="list-style-type: none">Assisted CXOs of the company for the Series A round targeting INR taking up the valuation toCompleted User research in 3 cohorts to understand customer's needs and pain points in healthcare domainInitiated Consumer feedback campaign targeting 10,000 active users to define User Satisfaction framework
EXECUTION	<ul style="list-style-type: none">Conceptualized Doctor's Application required for real-time virtual interaction and access of patient's healthImplemented 5+ New features to ease-out the doctor-patient virtual interaction through mobile applicationEnvisioned the product and formulated PRD to collaborate with development team and execute pilot run

POSITIONS OF RESPONSIBILITY

Manager | Techfest, IIT Bombay | Asia's largest Sci-Tech Festival | Footfall: **1,75,000+** | Budget: INR [April'22 - March'23]

LEADERSHIP AND MANAGEMENT	<ul style="list-style-type: none">Upskilled & trained a two-tier team of 100+ students for planning & execution of 300+ events across globeStructured a media and publicity plan worth INR to generate pan-India awareness for TechfestOversaw the functioning of 6 official social media handles catering to 3.2M+ followers 26% y-o-y increase
KEY INITIATIVES	<ul style="list-style-type: none">Leveraged 8700+ Atal Tinkering Labs of NITI Aayog, Govt. of India for conducting nationwide competitionCollaborated with Reliance Jio Infocomm to make IIT Bombay the first ever 5G enabled campus in IndiaLaunched 'Rudhir' - A social initiative to promote stem cell donation in India 5,000+ Donors Registered

Publicity Overall Coordinator | Performing Arts Festival-2023 [March'23-April'23]

- Led and trained a team of **10+** coordinators responsible for designing visuals for the publicity and pre-hype of the PAF event
- Optimized the logistics and publicity budget of the event, Reduced the overall costs by **13%** by analyzing different markets
- Ideated and executed the entire theme-based publicity plan of fest and attained **25%** y-o-y increase in terms of participation

INTERNATIONAL EXPOSURE & KEY PROJECTS

EMBASSY OF FINLAND	<ul style="list-style-type: none">Led collaboration between Embassy of Finland & IIT Bombay for a multinational event during Techfest - 2023Hosted the honorable Former President of Finland Tarja Halonen and 70+ other distinguished delegatesCaptivated an audience of 1400+ in through a speech on women empowerment during the Lecture Series
ABM INDIA	<ul style="list-style-type: none">Machine Learning Model Development Client: Govt. of MaharashtraCreated a roadmap of water fraud detection model aiming to analyse 100M+ water bills in a single cycleReviewed billing cycles and usage pattern of the consumers to determine the fraud activity, 79% accuracy
AARTI INDUSTRIES	<ul style="list-style-type: none">Chemical Consulting SLP-IDP, Chemical Engineering Course Project Guide: Prof. Sanjay MahajaniPartnering with industry expert to Eliminate cresol from nitrated toluene streams by proposing alternativesEmploying simulations(DWSIM) & experiments, improving process that will reduce the cost 12 Cr. Quarterly
PHONICDOCX	<ul style="list-style-type: none">Institute Technical Summer Project voice to text conversion website for mathematical equations using NLPFebricated the frontend using HTML, Bootstrap and added 50 attributes by implementing JavaScript librariesEffectuated Django Rest API for backend and deployed by operating Heroku and Git targeting 500+ UserbaseFormulated a python code to swap code to text view of 150+ mathematical characters with symbol depiction

EXTRACURRICULAR ACTIVITIES

FINANCE	<ul style="list-style-type: none">Completed Finsearch project in Portfolio Management in terms of COVID-19 under Finance Club IIT BombayCompleted a project report on Stock market Analysis by MnP Club, IIT Bombay under Summer of Economics
ORATORY SKILLS	<ul style="list-style-type: none">Taught basics of Photoshop to 200+ students during Photoshop 101 conducted by Design Club, IIT BombayModerated 5+ Sessions on Eye Donation under Drishti: Initiative to promote Eye Donation 55k+ Viewers
TAEKWONDO	<ul style="list-style-type: none">Professionally trained in Taekwondo for 6 years Certification from World Taekwondo Federation - IndiaRepresented Madhya Pradesh at Shotokan World Taekwondo Championship -2016 Among top 50 playersProcured a Senior Brown Belt in Taekwondo, showcasing advanced proficiency in martial arts combat skills
SOCIAL	<ul style="list-style-type: none">Conducted 50+ sessions for awareness, reaching 43K+ people, & partnered with 15+NGOs under 'Saksham'Ideated Breast Cancer awareness initiative 'NIDAAN' conducted 150+ sessions. Collaborated with 10+NGOsCompleted 80+ hours of dedicated social service work under the National Service Scheme at IIT Bombay