



Gunratna Borkar
Metallurgical Engineering and Materials Science
Indian Institute of Technology Bombay
Specialization: Metallurgical Process Engg.

19D110004
Dual Degree (B.Tech. + M.Tech.)
Gender: Male
DOB: 11/03/2002

Examination	University	Institute	Year	CPI / %
Graduation	IIT Bombay	IIT Bombay	2024	

PROFESSIONAL EXPERIENCE

Data Science Internship | Vislesha Pvt Ltd [July '23 - Present]

Received a **Letter of Recommendation** from the **CTO** for exceptional analytical skills and steadfast dedication

- Implemented **30+** analyses with **10-Fold increase** in performance for **2M+** transaction records utilizing **PySpark** and **SQL**
- Achieved **97%** accuracy in predicting the dormant customers by using **SVM** and **Logistic Regression** algorithms in Spark
- Utilized **FPGrowth** and **Apriori** algorithms for **market basket analysis** to reveal intricate purchasing patterns of customers
- Leveraged **K-means** and **DBSCAN** algorithms to uncover **5** pivotal clusters within the Consumer Packed Goods dataset

Marketing and Strategy Internship | Edvizo Pvt Ltd [Jun '22 - Jul '22]

Received a **Letter of Recommendation** from the **Co-Founder** for exemplary problem solving skills and strong work ethic

- Spearheaded the sponsorship team to onboard **10+ partners** for the flagship NLCEE program targeting **10,000+** students
- Conducted comprehensive **Market Research** on Ed-Tech and Gaming industry, cultivating a targeted assortment of sponsors

KEY PROJECTS

Sentiment-Driven Recommendation System | EE 769 Course Project [Mar '23 - May '23]

- Engineered a hybrid recommender system with **Sentiment Analysis** utilizing matrix factorization and collaborative filtering
- Achieved **91%** accuracy and F1 score of **0.8** using an ensemble of **SVM**, **LSTM** and **VADER** for classifying movie reviews
- Leveraged techniques like Lemmatization, Vectorization and **TF-IDF** for effective feature extraction from the textual data

Multi-Asset Portfolio Optimization | MM 656 Course Project [Jan '23 - Mar '23]

- Employed **LSTM**-based model for predicting stock returns, achieving a **34%** reduction in MSE compared to **ARIMA** model
- Yielded **25%** higher Sharpe ratio by leveraging **Markowitz** model for optimizing top 5-10 stock portfolios of varying sizes
- Observed a **15% superior** risk-adjusted return in a top **7 stock** portfolio over other equi-weighted and stochastic strategies

Cricket Ball Trajectory Estimation | WiDS | Analytics Club, IIT Bombay [Dec '22 - Jan '23]

- Developed a physics-based **RNN** model with **PyTorch** to forecast cricket ball speed and release angle for precise stump-hitting
- Improved accuracy to **88%** by utilizing **AdamW** optimizer to train the network, considering wind speed and pitch conditions
- Simulated **2D** and **3D** trajectory of the ball and implemented custom data preprocessing **pipelines** to handle data generation

YOLO-Based Object Detection | Self Project | deeplearning.ai [Jan '22 - Feb '22]

- Leveraged the **YOLO** architecture for **One Shot** Object Detection for efficiently detecting **Bounding Boxes** around cars
- Utilized **image processing** techniques to establish the motion trajectory of the cars across 2 time frames to predict speed

POSITION OF RESPONSIBILITY

Teaching Assistant | MM 435 | Guide: Prof. N. Khosla [Aug '23 - Present]

- Collaborating in a team of **6** and providing guidance to **120+** undergraduate students in instrumentation and controls lab
- Facilitating the instructor in seamless **coordination** and **execution** of weekly instrumentation experiments and doubt-solving

TECHNICAL SKILLS

Programming [Packages]: Python [PySpark, PyTorch, Scikit-Learn, Pandas, OpenCV, Tensorflow], R, Matlab, C++
Softwares and Tools: MySQL, Tableau, Power BI, Git/Github, Anaconda, Microsoft Office, L^AT_EX, Solidworks
Relevant Courses: Statistical Machine Learning and Data Mining, Deep Learning, Simulation & Optimization

EXTRACURRICULAR ACTIVITIES

Sports	<ul style="list-style-type: none">Bagged 1st position in Cricket League, outperforming 10+ teams from the MEMS department [’23]Attained 3rd position in department's Treasure Hunt competition, outperforming 20+ teams [’22]
Volunteering	<ul style="list-style-type: none">Mentored 4 students at Summer of Science for a project focused on analysis of stock market [’22]Volunteered to manage a crowd of 5000+ in Half Marathon organized by Team Zero Waste [’19]
Culturals	<ul style="list-style-type: none">Successfully completed a year-long course in Indian Classical Music under NSO Vocals, IITB [’19]Performed music in LTPCSA at the annual event Anjali, on the occasion of Gandhi Jayanti [’20]
Misc.	<ul style="list-style-type: none">Presented a research poster to a panel of professors at Metals and Materials Summit, IITB [’22]Completed a Finance Bootcamp conducted by Learners Space, IIT Bombay and extensively analyzed the Indian Passenger Vehicle Industry by utilizing the Porter's Five Forces Model [’20]