



**Gunratna Borkar**  
**Metallurgical Engineering and Materials Science**  
**Indian Institute of Technology Bombay**  
**Specialization:** Metallurgical Process Engg.

**19D110004**  
**Dual Degree (B.Tech. + M.Tech.)**  
**Gender: Male**  
**DOB: 11/03/2002**

Examination	University	Institute	Year	CPI / %
Graduation	IIT Bombay	IIT Bombay	2024	

## PROFESSIONAL EXPERIENCE

### Data Science Internship | Vislesha Pvt Ltd

[July '23 - Present]

Received a **Letter of Recommendation** from the **CTO** for exceptional analytical skills and steadfast dedication

- Implemented **30+** analyses with **10-Fold increase** in performance for **2M+** transaction records utilizing **PySpark** and **SQL**
- Achieved **97%** accuracy in predicting the dormant customers by using **SVM** and **Logistic Regression** algorithms in Spark
- Utilized **FPGrowth** and **Apriori** algorithms for **market basket analysis** to reveal intricate purchasing patterns of customers
- Leveraged **K-means** and **DBSCAN** algorithms to uncover **5** pivotal clusters within the Consumer Packed Goods dataset

### Marketing and Strategy Internship | Edvizo Pvt Ltd

[Jun '22 - Jul '22]

Received a **Letter of Recommendation** from the **Co-Founder** for exemplary problem solving skills and strong work ethic

- Spearheaded the sponsorship team to onboard **10+ partners** for the flagship NLCEE program targeting **10,000+** students
- Conducted comprehensive **Market Research** on Ed-Tech and Gaming industry, cultivating a targeted assortment of sponsors

## KEY PROJECTS

### Sentiment-Driven Recommendation System | EE 769 Course Project

[Mar '23 - May '23]

- Engineered a hybrid recommender system with **Sentiment Analysis** utilizing matrix factorization and collaborative filtering
- Achieved **91%** accuracy and F1 score of **0.8** using an ensemble of **SVM**, **LSTM** and **VADER** for classifying movie reviews
- Leveraged techniques like Lemmatization, Vectorization and **TF-IDF** for effective feature extraction from the textual data

### Multi-Asset Portfolio Optimization | MM 656 Course Project

[Jan '23 - Mar '23]

- Employed **LSTM**-based model for predicting stock returns, achieving a **34%** reduction in MSE compared to **ARIMA** model
- Yielded **25%** higher Sharpe ratio by leveraging **Markowitz** model for optimizing top 5-10 stock portfolios of varying sizes
- Observed a **15% superior** risk-adjusted return in a top **7 stock** portfolio over other equi-weighted and stochastic strategies

### Cricket Ball Trajectory Estimation | WiDS | Analytics Club, IIT Bombay

[Dec '22 - Jan '23]

- Developed a physics-based **RNN** model with **PyTorch** to forecast cricket ball speed and release angle for precise stump-hitting
- Improved accuracy to **88%** by utilizing **AdamW** optimizer to train the network, considering wind speed and pitch conditions
- Simulated **2D** and **3D** trajectory of the ball and implemented custom data preprocessing **pipelines** to handle data generation

### YOLO-Based Object Detection | Self Project | deeplearning.ai

[Jan '22 - Feb '22]

- Leveraged the **YOLO** architecture for **One Shot** Object Detection for efficiently detecting **Bounding Boxes** around cars
- Utilized **image processing** techniques to establish the motion trajectory of the cars across 2 time frames to predict speed

## POSITION OF RESPONSIBILITY

### Teaching Assistant | MM 435 | Guide: Prof. N. Khosla

[Aug '23 - Present]

- Collaborating in a team of **6** and providing guidance to **120+** undergraduate students in instrumentation and controls lab
- Facilitating the instructor in seamless **coordination** and **execution** of weekly instrumentation experiments and doubt-solving

## TECHNICAL SKILLS

**Programming [Packages]:** Python [PySpark, PyTorch, Scikit-Learn, Pandas, OpenCV, Tensorflow], R, Matlab, C++

**Softwares and Tools:** MySQL, Tableau, Power BI, Git/Github, Anaconda, Microsoft Office, L<sup>A</sup>T<sub>E</sub>X, Solidworks

**Relevant Courses:** Statistical Machine Learning and Data Mining, Deep Learning, Simulation & Optimization

## EXTRACURRICULAR ACTIVITIES

<b>Sports</b>	<ul style="list-style-type: none"> <li>Bagged <b>1st</b> position in Cricket League, outperforming <b>10+</b> teams from the MEMS department ['23]</li> <li>Attained <b>3rd</b> position in department's Treasure Hunt competition, outperforming <b>20+</b> teams ['22]</li> </ul>
<b>Volunteering</b>	<ul style="list-style-type: none"> <li>Mentored <b>4</b> students at <b>Summer of Science</b> for a project focused on analysis of stock market ['22]</li> <li>Volunteered to manage a crowd of <b>5000+</b> in Half Marathon organized by <b>Team Zero Waste</b> ['19]</li> </ul>
<b>Culturals</b>	<ul style="list-style-type: none"> <li>Successfully completed a <b>year-long</b> course in Indian Classical Music under <b>NSO</b> Vocals, IITB ['19]</li> <li>Performed music in LTPCSA at the annual event <b>Anjali</b>, on the occasion of <b>Gandhi Jayanti</b> ['20]</li> </ul>
<b>Misc.</b>	<ul style="list-style-type: none"> <li>Presented a <b>research poster</b> to a panel of professors at Metals and Materials Summit, IITB ['22]</li> <li>Completed a <b>Finance Bootcamp</b> conducted by Learners Space, IIT Bombay and extensively analyzed the Indian Passenger Vehicle Industry by utilizing the <b>Porter's Five Forces Model</b> ['20]</li> </ul>