

Avinash Rajesh Gupta **Metallurgical Engineering and Materials Science Indian Institute of Technology Bombay** 

B.Tech. Gender: Male

20D110005

DOB: 21/04/2001

Examination	University	Institute	Year CPI / %
Graduation	IIT Bombay	IIT Bombay	2024

## PROFESSIONAL EXPERIENCE

**Summer Analyst** | EXL | Ranked among Top **10** Analytics Firms

[May'23-June'23]

Objective: Develop a comprehensive analytics dashboard, providing a centralized platform for data integration and analytics

 Devised 10+ powerful comprehensive modules for seamless data-cleaning, univariate & multivariate analysis Approach • Outlined strategic VARCLUS roadmap for advanced variable clustering, enhancing predictive feature selection Pioneered & meticulously crafted captivating functional dashboard prototype; highly appreciated by the team Accelerated preliminary data analysis cycle by over 95%, enhancing client satisfaction & swift decision-making **Impact** Empowered non-coding professionals to engage actively in analytics, liberating resources for domain expertise

Data Science Intern | National Centre for Aerospace Innovation & Research, IIT Bombay

[Dec'21-Feb'22]

Awarded Letter of Recommendation by Project Head for exhibiting exemplary analytical skills & swift learning ability

Objective **Approach** 

- Implement an advanced predictive and forecasting engine for optimizing onsite aircraft engine oil changes
- Enhanced data usability by improving data mining & utilized ML tools to automate critical oil state prediction

 Devised a unique recommendation & score-based forecasting model; reduction of 25+ man hours weekly [May'22-July'22]

Data Science Consultant | TVARIT GmbH | Awarded as one of the best start-ups for industrial AI solutions Worked on 3 client-facing projects for 2 leading manufacturing firms aiming for Industry 4.0, Received LOR from Founder-CEO

Identified 7+ growth areas & scope of compliance digitalization by auditing workflow; saved digitalization costs by 27%

Delivered critical insights & prescribed strategies to enhance production operations; projected a 20% cut in production bills

Strategic Consultant | CEO's Office | AVSAR | Ranked among the leading 20 HR firms across India

- Collaborated with stakeholders to identify opportunities for workflow optimization, and recommend process modifications
- Developed a High-Performing Client Scorecard based on business insights to drive performance, opportunity & profitability
- Devised robust analytics tools, to help the team quantify new opportunities; saved 50+ man hours weekly by automation

## **KEY PROJECTS**

Business Slip-Tie Up | Cranfield School of Management, UK | Among top 30 B-schools worldwide

[Feb'22-Mar'22]

- Conducted literature review of 7+ risk areas in business collaborations for survey data obtained from leading 315+ firms
- Performed predictive modeling & hypothesis tests to determine the key drivers of the business splits with 96.8% accuracy
- Proposed 1-to-1 strategies to stakeholders to escape potential splits and strengthen future merges & business relations

**Demand & Sales Forecast** | Guide: Prof. Asim Tewari, CMInDS

- Scrutinised sales figures & operations for 6+ luxury merchandise to identify potential growth areas in business operations
- Developed forecast tools to analyze & leverage revenue variance, business pipeline, customer buy-in & purchase trends

## **POSITIONS OF RESPONSIBILITY**

**Core Team Member** | Machine Learning Subsystem | Innovation Cell, IIT Bombay

[Nov'20-July'22]

Innovation Cell aims to facilitate technical start-ups and foster an atmosphere of innovation and technopreneurship

- Selected amongst 19 out of 150+ freshmen based on a meticulous & grilling process of technical assessment and interview
- Executed 3-step recruitment process to hand pick 10 out of 150+ applicants evaluating their technical aptitude & teamwork
- Roped in 5 freshmen to accomplish an inter-disciplinary project by organizing bi-weekly scrums for smooth team transition

**Institute Interview Coordinator** Institute Placement Team, IIT Bombay

Part of 3 tier team entrusted with streamlining the recruitment process as a liaison for 1800+ students and 300+ recruiters

- Streamlined the recruitments of 1800+ students by acting as a point of contact between them & various firms/universities
- Ensured smooth conduction & execution of technical tests and coordinating interactions between students and 15+ firms

ACCOLADES		
Analytics	■ Awarded AA (top 3%) in Data Analysis & Interpretation   Introduction to ML   Computations Lab	
Scholastic	■ Secured <b>change of branch</b> (Top <b>10%</b> of <b>1300+</b> )   <b>MTSE</b> : AIR <b>238</b>   3 <sup>rd</sup> -sem SPI: <b>9.14</b>   4 <sup>th</sup> -sem SPI: <b>9.03</b>	
Sports	■ Bagged Silver at National Martial-Arts Tournament   Star Belt in Martial-Arts   2 <sup>nd</sup> in zonal Tug of War	
Design	■ Stood <b>2</b> <sup>nd</sup> in <b>National Design Championship</b>   Secured <b>4</b> <sup>th</sup> rank <b>globally</b> in the <b>ASME</b> under UMIC, IITB	
Cultural	■ Stood 1 <sup>st</sup> in <b>state</b> contest of creative writing   1 <sup>st</sup> in inter-school mono-acting addressing <b>500+</b> viewers	