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Gender: Female
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Year: 2024

Cleared **Chartered Financial Analyst (CFA) Level 1** (November 2023) by the CFA Institute in 1st attempt, USA

PROFESSIONAL EXPERIENCE

BOSTON CONSULTING GROUP MANAGEMENT CONSULTING [May '23 - Jul '23]	Part of a 7+ membered team aiming to strategically expand the business of a leading City Gas Distribution Company	
	HIGHLIGHTS	<ul style="list-style-type: none">Explored the Carbon Credits Industry with market cap of \$250 B in 2050 as new business opportunityInspected 5+ projects that can issue carbon credits to generate revenue worth INR 280 M every yearIdentified 30+ LNG stations across India with projected revenue of INR 78+ M & IRR of 24% in 5 yearsOptimized administration operations through digital transformation with the help of 5+ graphic tools
	APPROACH	<ul style="list-style-type: none">Valuated 5 CGD firms using EV/EBITDA multiples; developed prioritisation matrix to assess acquisitionReached out to 55+ industry giant across 6+ diverse sector to increase the sales volume of natural gasContributed in devising 10+ effective marketing strategy using SEO, SEM, Image makeover campaigns
ALT CARBON FOUNDER'S OFFICE [Jan '24 - Present]	<i>A Climate action company with a mission to capture CO₂ through advanced technologies by empowering farmers</i> <ul style="list-style-type: none">Contacting 2k+ corporate companies to help them achieve their carbon emission goals through cost effective waysOptimizing the value chain to reach the goal of removing 1B MtCO₂e by 2035 through carbon removal techniques	
LIVING THINGS [Dec '21 - Jan '22]	<i>Awarded Letter of Recommendation Installs IOT based smart interactive appliance funded by SINE, IIT Bombay</i> <ul style="list-style-type: none">Analyzed 50+ companies from 8+ sectors as potential end users for the Aircon device under its operating restrictionsEstablished framework agreements with target corporate chains having 15+ retail outlets for energy-saving device	

POSITIONS OF RESPONSIBILITY

CORE GROUP MEMBER 52 nd MOOD INDIGO [Apr '22 - Mar '23]	Events Head Asia's largest College Fest Net Worth: INR Footfall: 1,46,000+ Colleges: 5k+ Events: 240+	
	INITIATIVES	<ul style="list-style-type: none">Restructured the nationwide eliminations round by executing 15+ events for 10k+ audience in 5+ citiesRevised the model of streets by introducing 100+ artists, 150+ activities to enhance visitor experienceSecured a cash flow of INR (1st-ever) through 10+ local brands witnessing a daily footfall of 10k+Introduced 15+ novel interactions by expanding the fest area by 7k m² by attracting a net footfall of 60k+
	HIGHLIGHTS	<ul style="list-style-type: none">Headed a 2-tier team of 300+ volunteer for ideation and execution of 150+ events across 15+ venuesNegotiated with 400+ artists, 50+ vendors to curate 150+ event worth INR in a budget of INRStrategically positioned 12 interactive lounges across 100+ acres to enrich experience of 100k+ visitors
SARC [May '21 - Apr '22]	<i>Events & Operations Coordinator Among the 8 selected out of 100+ applicants working under the Dean of IIT-B</i> <ul style="list-style-type: none">Achieved 100% y-o-y increase in the amount of viewership for the virtual Institute Valedictory Function in year '20Moderated "Civil Se Civil Tak" flagship event hosting Mr. Shubham Kumar, AIR-1 in UPSC 2020 with 2K+ audience	

RESEARCH INTERESTS

SHARE [Jul '21 - May '22]	<i>Global Leadership Program with 2500+ students from 100+ top universities across 44 countries across the globe</i> <ul style="list-style-type: none">Expanded corporate skills by working on real-life consulting projects with insights from Ex-McKinsey consultantsIdentified 8 key development leading to the digitalization surge in India with estimated market cap of \$1 Tn in 2025
CERTIFICATIONS	<ul style="list-style-type: none">Financial Modelling University of PennsylvaniaExcel Advanced Macquarie University
BACHELOR'S THESIS [Aug '23 - Present]	<i>Trends of Startups in 21st Century Guide: Prof. Haripriya Gundimeda Economics Department, IIT Bombay</i> <ul style="list-style-type: none">Inspecting impact of startups on economy, capital, human capital, employment by reviewing 20+ research papersFormulating 10+ hypothesis to deduce relationships between different financial, economic variables and start-upsPerforming econometric regression with 60+ data set to empirically project the start-up sector globally in next year
IMPACT OF M&A ON STOCK MARKET [Jul '21 - Aug '21]	<i>Analysis of the impact of Bankruptcy, Insolvency, Mergers & Acquisitions on Stock Market Finance Club, IIT Bombay</i> <ul style="list-style-type: none">Thoroughly examined the causes of Bankruptcy & Insolvency and the benefits of M&As through 5+ case studiesPrepared an exhaustive report on the effects of the acquisition of 21st Century Fox by the Walt Disney Company

EXTRACURRICULAR ACTIVITIES

FINANCE PROJECTS	<ul style="list-style-type: none">Overview of Gig Economy in India Course Project ['23]Growth of Qatar Economy Course Project ['22]Types of transmission channels Course Project ['22]Characteristics of Exchange Rates Course Project ['22]			
SPORTS	2nd Position TT State Level for 3 years	1st Position TT Sahodaya for 4 years	1st Position Inter-District Swimming	1st Position Institute Hoopers League
CULTURALS	<ul style="list-style-type: none">Secured highest percentage - 99.2% in Kathak's examSecured 1st position in Sahodaya's Quizzing competitionSecured 1st position in Inter-school debate competitionPerformed at IITB's flagship dance show in front of 2.5k			
MENTORING	<ul style="list-style-type: none">15+ freshers for EnB Buzz - business canvas competition4 sophies in Personal Finance for Summer of Science			
SOCIAL	<ul style="list-style-type: none">Organized 10+ social campaigns with a team of 120+ on concerning issues like drug abuse, high cholesterol, equalityCollaborated with 5+ NGOs to promote sustainability by distributing saplings among 350+ winners & judges in MI			
INTERESTS	<ul style="list-style-type: none">Sports - Swimming, Badminton, Cycling Trekking, Travelling Cultural - Sketching Street Food			