

Profile – Sandeep Saxena



Sandeep Saxena has been leading the solutioning initiative from the CTO Evangelize team and was responsible for proliferation and application of research work, from across the CTO innovation labs, internally within TCS and with TCS' customers. As part of this mandate key responsibility is to conceive solutions for a specific domain that contextualizes the research assets / work from the Innovation labs. Sandeep also leads the GTM strategy for COIN partners' solutions and how offerings from our partners can be included in a specific solution.

Currently Sandeep is focusing on developing the Data Marketplace platform, which helps in commercializing & monetizing data, externally and internally, for an enterprise. He is also focusing on developing a cross domain Blockchain platform using existing open frameworks.

Sandeep has extensive experience in conducting innovation days / workshops for customers and TCS' internal business units. Besides providing solutions using TCS' research / COIN partner eco-system, he is also responsible for providing effective market and customer feedback to the research & development community within the CTO unit, which helps in aligning the research agenda with larger TCS' goals. Sandeep has led the internal business unit connect function and defined the process for the same. This is a key function as TCS' business units are the launching pads through which CTO research and development work reaches TCS' customers. Sandeep has also worked with the process team within the Corporate Research & Innovation unit to define processes related to "Evangelize" activities and also conceived and led the effort in creating a system to automate and institutionalize these processes.

Prior to joining the CTO organization, Sandeep was working as relationship manager in the North America geography managing relationship at 2 of TCS' large retail domain customers. He has also worked across various roles in the Application Development and Maintenance (ADM) space encompassing development, support, and project management, and has also been a Program Manager for a large mission critical project on behalf of a leading South African insurance company, reporting into the customer's CIO. Working with customers in different industry verticals, Sandeep has gained a good understanding of processes across banking, financial services, insurance, retail, CPG, healthcare and shipping domains.

Sandeep is a **TOGAF** certified architect and applies his experience in architecture consulting, relationship management and delivery streams to come up with pragmatic solutions involving research efforts, TCS' expertise in that area and / or COIN solutions from our partners, to specific business challenges / trends. He has been part of and led several high-end architecture consulting assignments as an architect and lead consultant. Sandeep also represents TCS on the ASSOCHAM's (Associated Chambers of Commerce & Industry of India) National Council on Fintech, Digital Assets and Blockchain Technology.

Sandeep has a B.E. (Hons.) in Electrical & Electronics and a M.Sc.(Hons.) in Economics from BITS, Pilani and has been with TCS, after passing out of college, since 1995.

Hobbies: Travel, Technology, Health, Sports