

# Game Theory

In this world of reality, there are always some conflicts of interest between two or more opponents engaging themselves in the same field of business.

Example: Two business men A and B in the same field. They are fighting for the same business. A has executives  $A_1, A_2, A_3$  and B has executives  $B_1, B_2, B_3, B_4$ . At any point of time, A can employ the service of any executive at its hand without knowing which executive B is employing.

$A_1, A_2, A_3$  are strategies for A  
 $B_1, B_2, B_3, B_4$  are strategies for B.

Question: What would be the outcome of the process at the end?

## Definitions:

- A and B are decision makers / players
- $A_1, A_2, A_3$  are strategies of A  
 $B_1, B_2, B_3, B_4$  are strategies of B
- Profit/loss is attached with each strategy  
[What is the profit for A is loss for B and vice versa]
- If A is a maximizing player then B is the minimizing player and vice versa.
- The profit/loss of any player (either A or B) is shown by a matrix called the pay-off matrix.

Example <sup>B</sup>

		B <sub>1</sub>	B <sub>2</sub>	B <sub>3</sub>	B <sub>4</sub>
A	A <sub>1</sub>	3	5	9	2
	A <sub>2</sub>	4	-5	-3	1
	A <sub>3</sub>	-2	0	6	-5

Here, this is a pay-off matrix for player A. This means:

- If A adopts strategy A<sub>1</sub> and B adopts strategy B<sub>1</sub>, the gain/profit of player A is 3 units ( $\equiv$  the loss of player B is 3 units) ( $\equiv$  the profit of player B is -3 units)
- If A adopts strategy A<sub>3</sub> and B adopts strategy B<sub>4</sub> then the profit of A is -5 units (it is a loss). ( $\equiv$  profit of B is 5 unit)

# Game

A game is a solution in which two or more decision makers (players) choose course of actions (strategies) available to them and the outcome is affected by the course of actions (strategies) adopted by the players collectively.

A game is a set of rules involving

- i)  $n \geq 2$  decision makers with mutually opposite interests.
- ii) course of actions available to each player are known to him.
- iii) A clearly defined set of end states that terminate the competition (win/loss/draw)
- iv) pay-off to each player at the end of each play is known.



## Problem of the game:

If A is a maximising player and B is a minimising player (for a game of 2 player), then

A's problem is to

maximise his minimum gain/profit

B's problem is to

minimise his maximum loss

Both A and B are ignorant about the strategies taken by their opponent.

	<del>B<sub>1</sub></del>	<del>B<sub>2</sub></del>	<del>B<sub>3</sub></del>
<del>A<sub>1</sub></del>	2	-5	3
<del>A<sub>2</sub></del>	-2	1	6
<del>A<sub>3</sub></del>	2	1	2

If A chooses	then B chooses	Pay
A <sub>1</sub>	B <sub>2</sub>	-5
A <sub>2</sub>	B <sub>1</sub>	-2
A <sub>3</sub>	B <sub>2</sub>	1

## Zero sum game :

let  $p_i \leftarrow$  pay-off to player  $i$  at the end.

Then if

$\sum_{i=1}^n p_i = 0$ , then the game is called a ~~zero~~-sum game.

otherwise it is called a non-zero sum game.

where  $n$  is number of players.

## Two person zero sum game

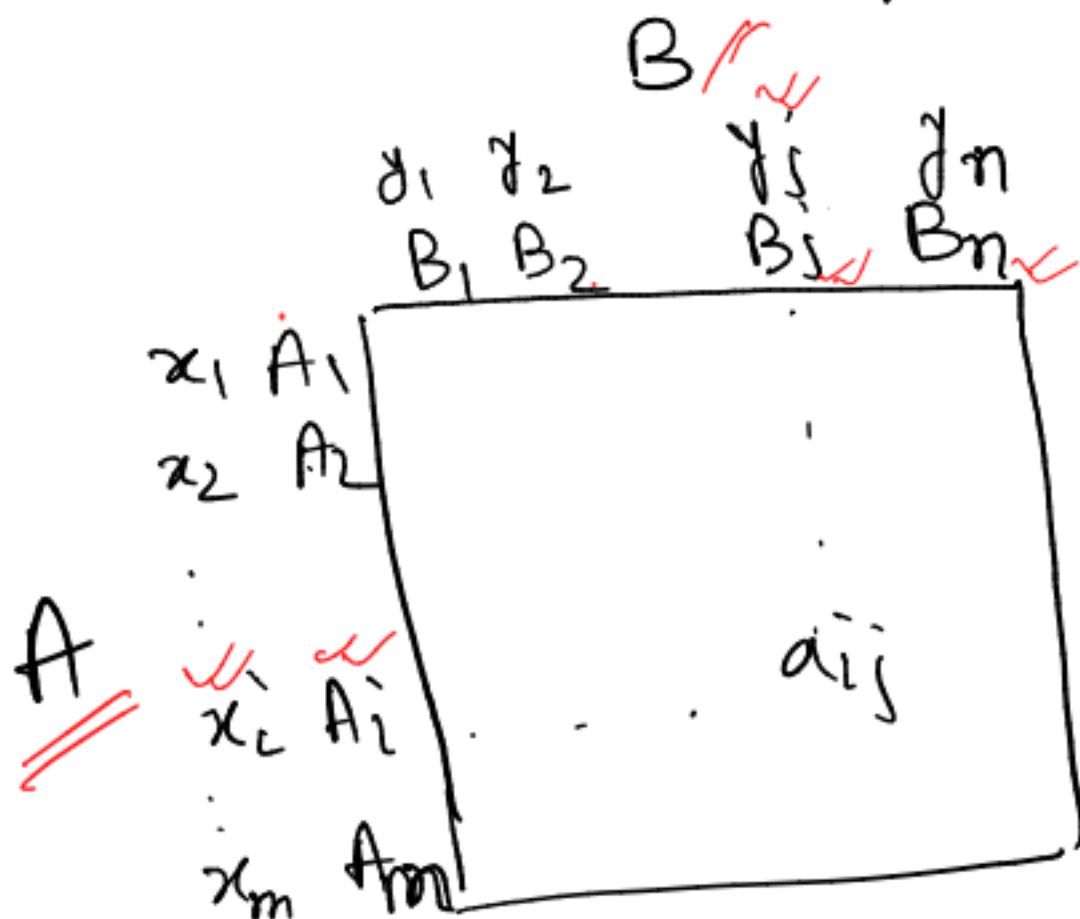
If  $n = 2$ .

In this case  $p_1 + p_2 = 0$

(profit of one is the loss of another)

# course of action / strategy

- Set of strategies:
- Each strategy is associated with a probability.



$a_{ij} \leftarrow$  payoff of player A

$x_i \leftarrow$  probability with which player A chooses strategy  $A_i$

$y_j \leftarrow$  probability with which player B chooses strategy  $B_j$

$$0 \leq x_i, y_j \leq 1$$

$$\sum_{i=1}^m x_i = \sum_{j=1}^n y_j = 1$$

$$(A_1, A_2, \dots, A_i, \dots, A_m)$$

$$X = \{x_1, x_2, \dots, x_i, \dots, x_m\}$$

strategies of A  
probabilities associated  
with each strategy.

$$(B_1, B_2, \dots, B_j, \dots, B_n)$$

strategies of B

$$Y = (y_1, y_2, \dots, y_j, \dots, y_n)$$

probabilities  
associated with  
each strategy.

In particular if

$$X = x_i = (0, 0, \dots, \overset{\substack{\nearrow i\text{-th position.}}}{1}, \dots, 0)$$

$$Y = y_j = (0, 0, \dots, \overset{\substack{\nearrow j\text{-th position.}}}{1}, \dots, 0)$$

Then the game (in particular the strategy) is called pure.

• The game admitting of pure strategy is called strictly determined.

• otherwise it is the game of chance.



- Zero sum game ✓✓
- Two person (in general n person)  
player player)
- Pure strategy ✓
- mixed strategy ✓

Solving a two person zero sum strictly determined game

✓✓  $A, B$  : players

✓✓  $A_1, A_2, \dots, A_m$  : strategies of  $A$  ✓✓

✓  $B_1, B_2, \dots, B_n$  : " "  $B$  ✓

$a_{ij}$  = pay-off of player  $A$  if he chooses action  $A_i$  and player  $B$  chooses action  $B_j$

$-a_{ij}$  = pay-off of player  $B$ .

$A, B$  are completely ignorant about each others actions taken at any point of time.

$A = (a_{ij})$  : pay-off matrix is given.

Problem:

To find optimal strategies for player A and player B and the value of the game ( $v$ ) i.e., pay-off that player A gets at the end of each play.