

Atliq Hardwares



FILTERS

region	All
market	All
division	All
customer	All
FY	2019

P & L

By Fiscal Year

Note: 21 vs 20 is not a part of Pivot Table

Note: Do not edit pivot table

Metrix	Fiscal Years				
	Q1		Q2		
	Sep	Oct	Nov	Dec	Jan
Net Sales	6.5 M	8.0 M	10.7 M	11.4 M	6.5 M
COGS	3.8 M	4.7 M	6.3 M	6.7 M	3.9 M
Gross Margin	2.6 M	3.4 M	4.5 M	4.7 M	2.7 M
GM Perc	40.87%	41.97%	41.49%	41.39%	40.87%

region	All
market	All
division	All
customer	All
FY	2020

P & L

By Fiscal Year

Note: 21 vs 20 is not a part of Pivot Table

Metrix	Fiscal Years				
	Q1		Q2		
	Sep	Oct	Nov	Dec	Jan
Net Sales	17.1 M	20.6 M	28.7 M	29.9 M	17.1 M
COGS	10.6 M	12.8 M	18.1 M	18.9 M	10.7 M
Gross Margin	6.5 M	7.8 M	10.6 M	11.0 M	6.5 M
GM Perc	37.77%	37.78%	37.04%	36.81%	37.75%

region	All
market	All
division	All
customer	All
FY	2021

P & L

By Fiscal Year

Note: 21 vs 20 is not a part of Pivot Table

Metrix	Fiscal Years				
	Q1		Q2		
	Sep	Oct	Nov	Dec	Jan
Net Sales	44.8 M	54.6 M	74.3 M	78.1 M	44.8 M
COGS	28.4 M	34.7 M	47.4 M	49.8 M	28.4 M
Gross Margin	16.4 M	19.9 M	27.0 M	28.3 M	16.4 M



GM Perc	36.65%	36.52%	36.29%	36.26%	36.68%
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Net Sales Comparison

21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%



Q2	Q3			Q4			Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
6.1 M	6.4 M	6.3 M	6.5 M	6.2 M	6.5 M	6.3 M	87.5 M
3.5 M	3.8 M	3.7 M	3.8 M	3.6 M	3.8 M	3.7 M	51.2 M
2.6 M	2.7 M	2.6 M	2.6 M	2.6 M	2.7 M	2.6 M	36.2 M
41.94%	41.45%	41.39%	40.79%	42.00%	41.48%	41.39%	41.43%

Q2	Q3			Q4			Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
15.9 M	2.1 M	7.8 M	9.9 M	14.9 M	16.1 M	16.5 M	196.7 M
9.9 M	1.3 M	4.8 M	6.2 M	9.3 M	10.2 M	10.5 M	123.4 M
6.0 M	0.8 M	2.9 M	3.7 M	5.5 M	5.9 M	6.1 M	73.3 M
37.74%	36.68%	37.73%	37.49%	37.27%	36.68%	36.79%	37.28%

Q2	Q3			Q4			Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
41.8 M	44.0 M	43.5 M	44.4 M	41.5 M	44.0 M	43.0 M	598.9 M
26.5 M	28.0 M	27.7 M	28.1 M	26.4 M	28.0 M	27.4 M	380.7 M
15.3 M	16.0 M	15.8 M	16.3 M	15.1 M	16.0 M	15.6 M	218.2 M

Atliq Hardwares



36.53%	36.37%	36.33%	36.63%	36.45%	36.37%	36.26%	36.43%
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162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.48%
162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.85%