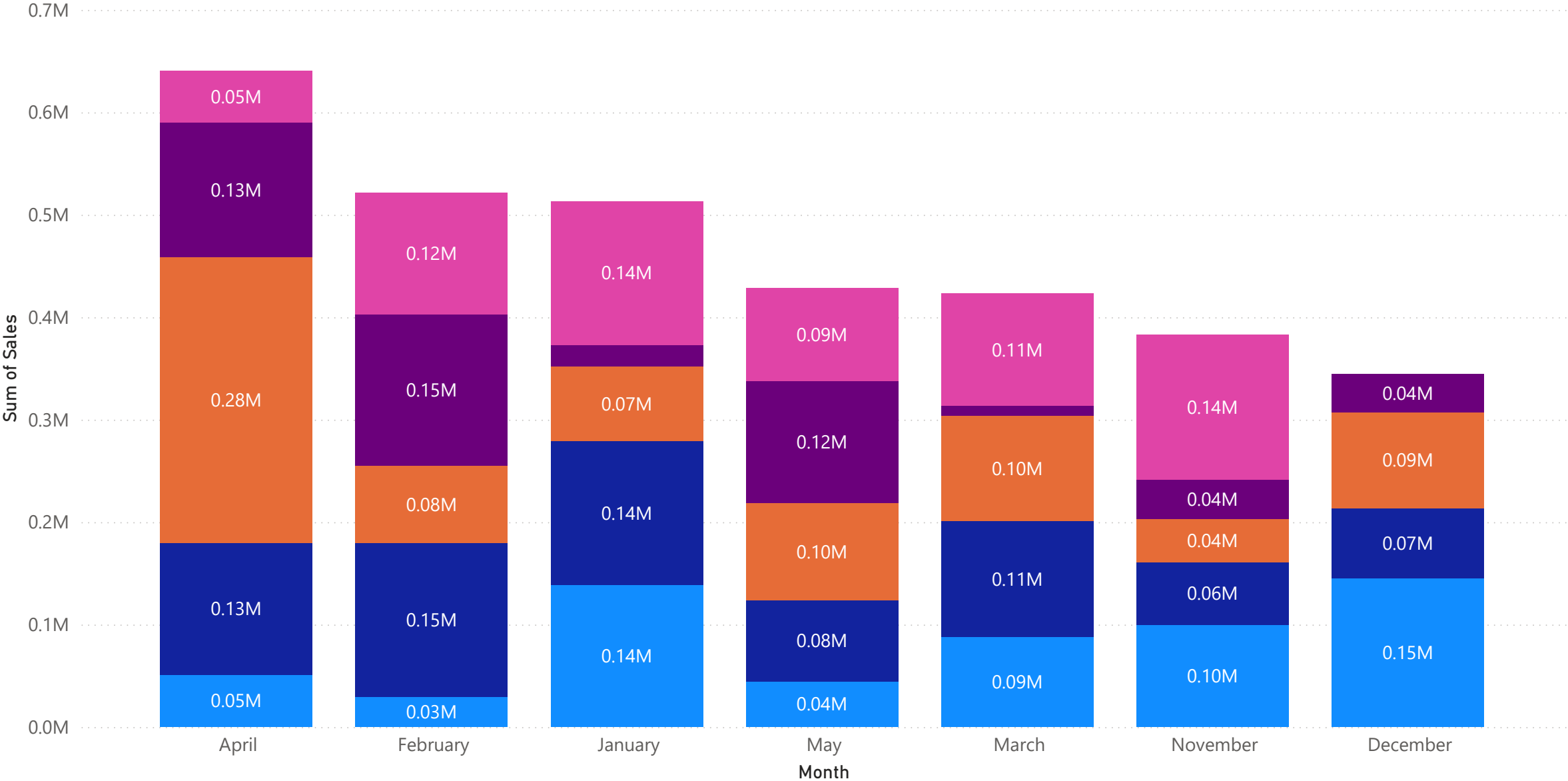


Sale of Ice Cream by Salesperson and Type (AGGREGATION TABLE)

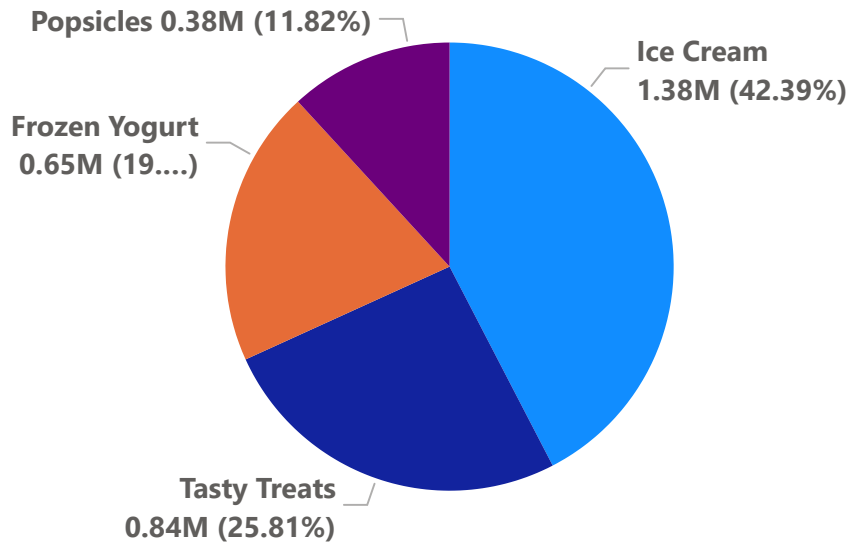
Type	Average of Sales	%GT Sum of Sales	Salesperson
Ice Cream	8,189.06	9.06%	Parker
Ice Cream	6,984.71	9.01%	Bishop
Ice Cream	8,129.67	8.99%	Lee
Ice Cream	9,015.67	8.31%	Watson
Tasty Treats	8,308.87	7.66%	Parker
Ice Cream	7,609.13	7.01%	Pullen
Tasty Treats	9,368.25	6.91%	Lee
Frozen Yogurt	7,055.50	5.20%	Lee
Frozen Yogurt	6,763.38	4.99%	Parker
Tasty Treats	8,848.89	4.89%	Watson
Popsicles	10,193.67	3.76%	Watson
Tasty Treats	10,076.00	3.72%	Bishop
Frozen Yogurt	6,270.00	3.47%	Pullen
Frozen Yogurt	5,925.56	3.28%	Bishop
Frozen Yogurt	8,241.50	3.04%	Watson
Tasty Treats	4,767.39	2.64%	Pullen
Popsicles	4,390.22	2.43%	Pullen
Popsicles	4,222.33	2.34%	Bishop
Popsicles	4,477.67	1.65%	Lee
Popsicles	4,477.00	1.65%	Parker
Total	7,330.09	100.00%	

Sum of Sales by Month and Salesperson (STACKED COLUMN CHART)

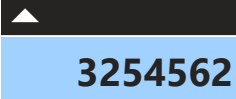
Salesperson Bishop Lee Parker Pullen Watson



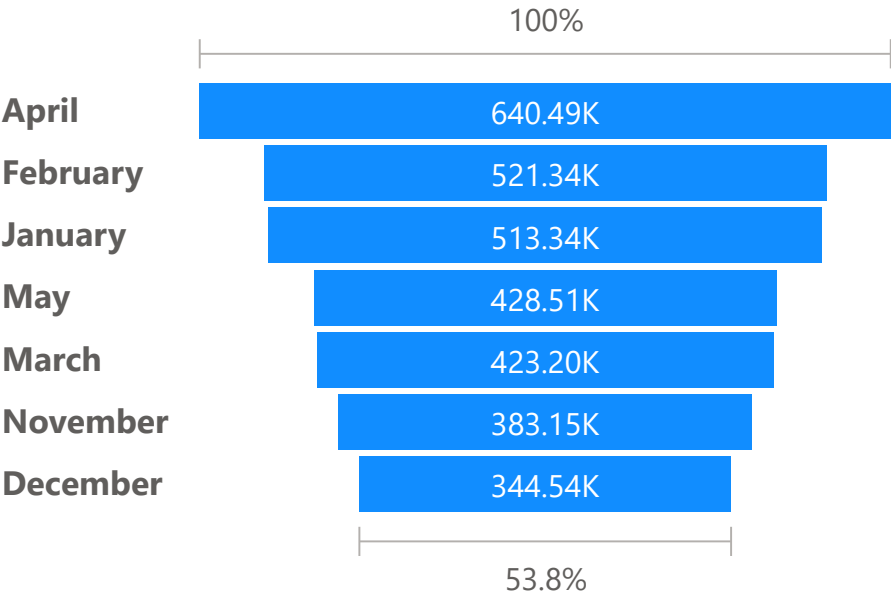
Sum of Sales by Type



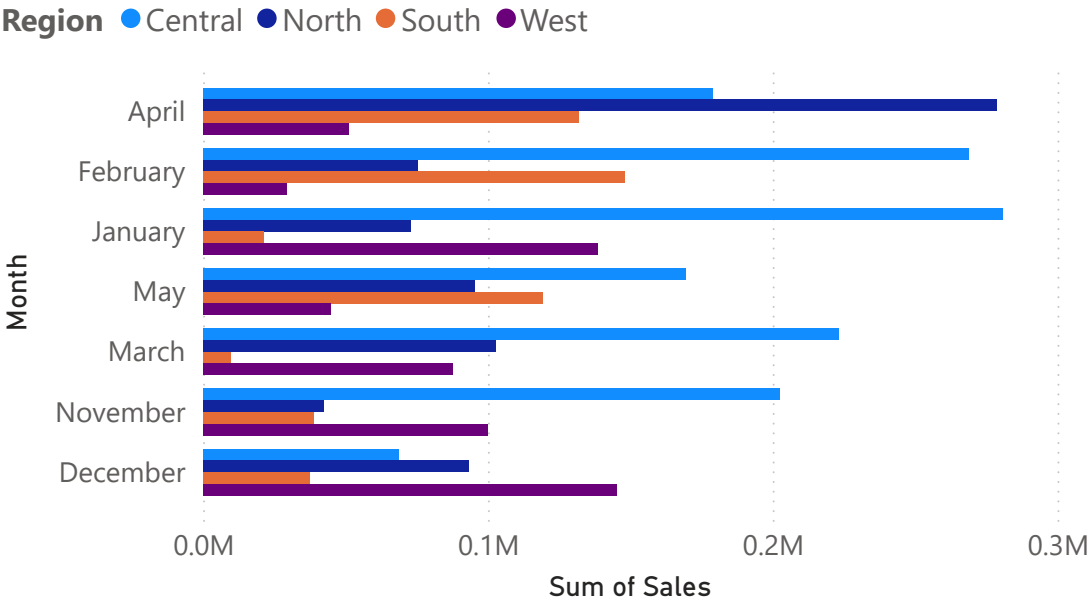
Sum of Sales



Sum of Sales by Month



Sum of Sales by Month and Region



Sum of Sales by Salesperson and Type

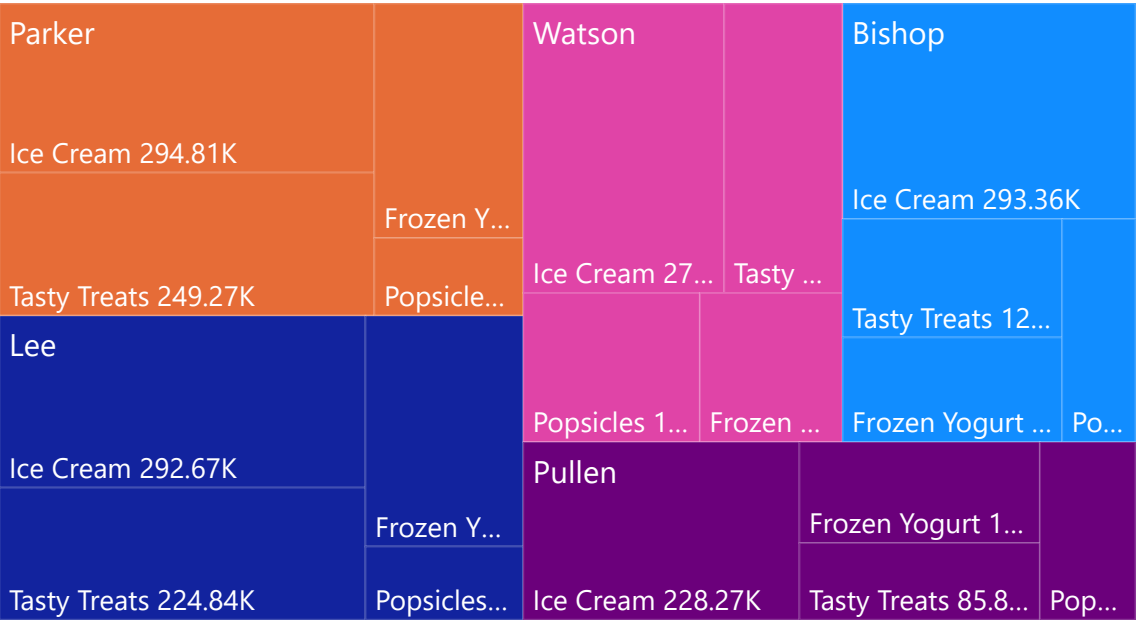


Table Created from Dataset

Month	Sum of Sales	Salesperson	Type	Region
April	191090	Parker	Tasty Treats	North
April	131786	Pullen	Ice Cream	South
April	104406	Lee	Ice Cream	Central
November	99956	Bishop	Ice Cream	West
May	95276	Parker	Ice Cream	North
January	87576	Lee	Frozen Yogurt	Central
January	87576	Watson	Frozen Yogurt	Central
January	84948	Bishop	Ice Cream	West
February	83004	Pullen	Frozen Yogurt	South
March	82840	Bishop	Tasty Treats	West
March	82840	Lee	Tasty Treats	Central
March	82712	Parker	Frozen Yogurt	North
February	80568	Lee	Ice Cream	Central
March	79936	Watson	Popsicles	Central
May	78568	Pullen	Ice Cream	South
February	76092	Watson	Ice Cream	Central
February	75477	Parker	Frozen Yogurt	North
April	74302	Parker	Ice Cream	North
December	74220	Bishop	Ice Cream	West
November	73214	Watson	Ice Cream	Central
January	72738	Parker	Ice Cream	North
Total	3254562			

Formatting a Table

Year		Sum of Sales	Salesperson	Type	Region	Month
2014	●	69068	Parker	Tasty Treats	North	April
2015	●	64464	Parker	Tasty Treats	North	April
2013	●	57558	Parker	Tasty Treats	North	April
2014	●	47634	Pullen	Ice Cream	South	April
2015	▲	44458	Pullen	Ice Cream	South	April
2013	▲	39694	Pullen	Ice Cream	South	April
2014	▲	37736	Lee	Ice Cream	Central	April
2015	▲	36262	Bishop	Ice Cream	West	November
2015	▲	35222	Lee	Ice Cream	Central	April
2014	▲	34436	Parker	Ice Cream	North	May
2013	▲	32378	Bishop	Ice Cream	West	November
2015	▲	32142	Parker	Ice Cream	North	May
2013	▲	31448	Lee	Ice Cream	Central	April
2014	▲	31316	Bishop	Ice Cream	West	November
2014	▲	29296	Pullen	Frozen Yogurt	South	February
2015	▲	29296	Pullen	Frozen Yogurt	South	February
2014	▲	29238	Bishop	Tasty Treats	West	March
2015	▲	29238	Bishop	Tasty Treats	West	March
2014	▲	29238	Lee	Tasty Treats	Central	March
2015	▲	29238	Lee	Tasty Treats	Central	March
2013	▲	29192	Lee	Frozen Yogurt	Central	January
Total		3254562				

Creating a Matrix and Conditional Formatting

Type	Bishop	Lee	Parker	Pullen	Watson	Total
Ice Cream	293358	292668	294806	228274	270470	1379576
Tasty Treats	120912	224838	249266	85813	159280	840109
Frozen Yogurt	106660	169332	162321	112860	98898	650071
Popsicles	76002	53732	53724	79024	122324	384806
Total	596932	740570	760117	505971	650972	3254562

Creating a matrix and Conditional Formatting

Type	Bishop	Lee	Parker	Pullen	Watson	Total
Ice Cream	↑ 293358	↑ 292668	↑ 294806	↗ 228274	↑ 270470	1379576
Tasty Treats	↘ 120912	↗ 224838	↑ 249266	↓ 85813	↘ 159280	840109
Frozen Yogurt	↓ 106660	↘ 169332	↘ 162321	↓ 112860	↓ 98898	650071
Popsicles	↓ 76002	↓ 53732	↓ 53724	↓ 79024	↘ 122324	384806
Total	596932	740570	760117	505971	650972	3254562

Adding Subtotals in Matrix

Salesperson	April	December	February	January	March	May	November	Total
▣ Bishop	51168	145368	29322	138606	87752	44760	99956	596932
Frozen Yogurt		48870		53658		4132		106660
Ice Cream		74220	29322	84948	4912		99956	293358
Popsicles	13096	22278				40628		76002
Tasty Treats	38072				82840			120912
▣ Lee	128824	68500	150178	140334	113328	78708	60698	740570
Frozen Yogurt	11322	48870		87576			21564	169332
Ice Cream	104406		80568		30488	38072	39134	292668
Popsicles	13096					40636		53732
Tasty Treats		19630	69610	52758	82840			224838
▣ Parker	278488	93118	75477	72738	102816	95276	42204	760117
Frozen Yogurt			75477		82712		4132	162321
Ice Cream	74302	52490		72738		95276		294806
Popsicles	13096	40628						53724
Tasty Treats	191090				20104		38072	249266
▣ Pullen	131786	37550	147883	21324	9596	119204	38628	505971
Frozen Yogurt			83004		8292		21564	112860
Ice Cream	131786	17920				78568		228274
Popsicles				21324		40636	17064	79024
Tasty Treats		19630	64879		1304			85813
▣ Watson	50224		118480	140334	109708	90562	141664	650972
Frozen Yogurt	11322			87576				98898
Ice Cream	38902		76092		29772	52490	73214	270470
Popsicles			42388		79936			122324
Tasty Treats				52758		38072	68450	159280
Total	640490	344536	521340	513336	423200	428510	383150	3254562

Field Formatting In Matrix

Region	Central		North		South		West		Total	
Type	Sum of Sales	Sum of Units	Sum of Sales	Sum of Units	Sum of Sales	Sum of Units	Sum of Sales	Sum of Units	Sum of Sales	Sum of Units
Popsicles	176K	126552	54K	38838	79K	55926	76K	54942	385K	276258
Frozen Yogurt	268K	184056	162K	112290	113K	80172	107K	74088	650K	450606
Tasty Treats	384K	264504	249K	179850	86K	59622	121K	85998	840K	589974
Ice Cream	563K	406194	295K	223542	228K	165018	293K	211002	1,380K	1005756
Total	1,392K	981306	760K	554520	506K	360738	597K	426030	3,255K	2322594