

Module-4 Assignment

Que.1 What are the main factors that can affect PPC bidding?

Ans. Pay-per-click (PPC) bidding is influenced by a variety of factors, which can be broadly categorized into several key areas:

1.Keyword Selection and Relevance

- Keyword Quality Score: A higher quality score (based on relevance, click-through rate, and landing page experience) can lower the cost per click.

2.Bid Strategy and Budget

- Manual vs. Automated Bidding: Choosing between manual bidding (where you set bids) and automated bidding strategies (where the system adjusts bids based on performance goals) can affect bidding outcomes.

3.Targeting Options

- Geographic Targeting: Ads targeted to specific locations can have varying bid prices based on regional competition and market value.

4. Ad Scheduling

- Time of Day/Day of Week: Adjusting bids for specific times of day or days of the week when ads are more likely to convert can optimize spending.

5. Competition

- Competitor Bids: The bids placed by competitors directly affect the amount needed to secure ad placement.
- Market Trends: Fluctuations in market demand, seasonality, and industry trends can impact bid prices.

Que.2 How does a search engine calculate actual CPC?

Ans. CPC is calculated by dividing the total cost of your clicks by the total number of clicks.

if an advertiser paid 4000 Rs. for 500 clicks on its ad, then the cost per click is $4000/500$, or 8 Rs.

Que.3 What is a quality score and why it is important for Ads?

Ans. Here's a detailed explanation of what a Quality Score is and why it is important for ads:

- Quality Score is a diagnostic tool meant to give you a sense of how well your ad quality compares to other advertisers. This score is measured on a scale from 1-10 and available at the keyword level.

Importance of Quality Score:

- Impact on Ad Rank
- Cost Efficiency (Lower CPC)
- Ad Visibility and Position
- Ad Eligibility and Extensions
- Overall Campaign Performance

Que.4 Create an ad for your website/ blog in Google Ads that display on the display network with the properly targeted audience

Ans.

×

Google Ads

Edit campaign

Search for a page or campaign

Appearance

Help

Notifications

468-302-2001

k46336048@gmail.com

K

Campaign settings

Ad groups

Ads

Type: Search

Goal: Website traffic

Campaign name

Test_Ad

Networks

Search Network

Ads can appear near Google Search results and other Google sites when people search for terms that are relevant to your keywords

☒ Include Google search partners

Display Network

Easy way to get additional conversions at similar or lower costs than Search with unused Search budget.

☒ Include Google Display Network

×

Google Ads

Edit ad group

Search for a page or campaign

Appearance

Help

Notifications

468-302-2001

k46336048@gmail.com

K

Campaign settings

Ad groups

Ads

Set up an ad group

Ad group type : Standard

An ad group contains one or more ads and a set of related keywords. For best results, try to focus all the ads and keywords in an ad group on one product or service.

Ad group name

Ad group 1

Keywords

Google Ads can find keywords for you by scanning a web page or seeing what's working for similar products or services

Enter a URL to scan for keywords

Enter products or services to advertise

×

Google Ads

Edit ad

Search for a page or campaign

Appearance

Help

Notifications

468-302-2001

k46336048@gmail.com

K

Campaign settings

Ad groups

Ads

Create ads

For each ad group, we recommend you create a responsive search ad with at least "Good" ad strength that closely relates to the theme of your keywords.

Ad group: Ad group 1

Keywords: yoga workout, yoga breathing, yoga poses, yoga benefits, yoga body, yoga mindfulness, pranayama breathing + 2 more

Responsive search ad

Ad - healthyoga02.blogspot.com
Transform with Yoga | Embrace Wellnes...
Yoga blends physical postures, breath c...
Mental health yoga uses poses, breath...

Back

Save and exit

Cancel

© Google, 2024.



yoga workout



All Videos Images News Shopping More

Tools

For weight loss

Beginner

Youtube

Full body

Game

For flexibility

Examples

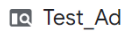
30 minutes

App



Your Google Ads summary

Only you can see this summary



Test_Ad

PENDING Your ads are under review



Your account has been suspended

Fix it



Sponsored



healthyoga02.blogspot.com
<https://healthyoga02.blogspot.com>

Transform with Yoga - Embrace Wellness with Yoga - Discover Inn...

Yoga blends physical postures, breath control, and meditation for mind-body wellness. Mental health yoga uses poses, breathwork, and meditation to support emotional well-being.

+<0.1%

Add callouts to your ads

Apply

Edit ad



Your Google Ads summary

Only you can see this summary



Local store visits and promotions-Performance Max-3



PENDING Your ads are under review



Your account has been suspended



Fix it



Last 7 days

0

Conversions

₹0.00

Cost/conv.

0.00%

Conversion rate

₹0.00

Cost

Sponsored



Maruti Motors
<https://shivanidodiya043.wixsite.com>

Book a Car - Maruti Car Sales - Find Your Dream Car

Choose from a wide range of cars and SUVs at Maruti Motors We offer a wide range of marketing services for cars and trucks.

Only one variation of your ad is displayed as an example. Your budget, ad quality and competing ads influence when your ads show. [Learn more](#)

[View more in Google Ads](#) →

Que.5 Create an ad for <http://esellerhub.com/> to get the maximum Clicks.

Ans.

The screenshot shows the Google Ads 'New campaign' setup screen. The top navigation bar includes the Google Ads logo, 'New campaign', a search bar, and links for Appearance, Help, Notifications, and a user ID (425 sr9104765@g). The main heading is 'What's your campaign objective?'. Below it, a box titled 'Choose your objective' contains the instruction 'Select an objective to tailor your experience to the goals and settings that will work best for your campaign'. There are seven objective cards: 'Sales' (Drive sales online, in app, by phone, or in store), 'Leads' (Get leads and other conversions by encouraging customers to take action), 'Website traffic' (Get the right people to visit your website), 'App promotion' (Get more installs, engagement and pre-registration for your app), 'Awareness and consideration' (Reach a broad audience and build interest in your products or brand), 'Local store visits and promotions' (Drive visits to local stores, including restaurants and dealerships), and 'Create a campaign without a goal's guidance' (Choose a campaign type first, without a recommendation based on your objective). The 'Website traffic' card is selected with a blue border and a checkmark. At the bottom, a box says 'Use these conversion goals to improve Website traffic'.

The screenshot shows the Google Ads 'New campaign' setup screen, specifically the 'Campaign settings' step. The left sidebar has a menu with 'Display', 'Campaign settings' (selected), 'Budget and bidding', 'Targeting', 'Ads', and 'Review'. Under 'Campaign settings', 'Locations' is selected. The main area is titled 'Campaign settings' and features a 'Locations' panel. The panel has a heading 'Locations' and a sub-heading 'Select locations to target'. There are three radio button options: 'All countries and territories', 'India', and 'Enter another location' (which is selected). Below these options is a list of 'Targeted locations (3)': 'Ahmedabad, Gujarat, India city', 'Morbi, Gujarat, India city', and 'Rajkot, Gujarat, India city'. Each location has a close icon (X) to its right. At the bottom of the panel, there is a search bar with the placeholder 'Enter a location to target or exclude' and a link for 'Advanced search'. Below the search bar is a link for 'Location options'.

×

Google Ads

New campaign

🔍

Search for a page or campaign

🏠

Appearance

?

Help

📅

Display

✓

Campaign settings

○

Budget and bidding

○

Targeting

○

Ads

○

Review

Budget

Bidding

Budget

Set your average daily budget for this campaign

₹ 4,000.00

The most you'll pay per month is your daily budget times 30.4 (the average number of days in a month). Some days you might spend more or less than your daily budget. [Learn more](#)

Bidding

What do you want to focus on? ⓘ

Conversions ▾

Recommended for your campaign goal

How do you want to get conversions? ⓘ

Automatically maximize conversions ▾

☐ Set a target cost per action

✓

This campaign will use the **Maximize conversions** bid strategy to help you get the most conversions for your budget

×

Google Ads

New campaign

🔍

Search for a page or campaign

🏠

Appearance

?

Help

📅

Display

✓

Campaign settings

✓

Budget and bidding

✓

Targeting

○

Ads

○

Review

Ad strength ⓘ

Excellent

✓ Images

✓ Videos

✓ Headlines

✓ Descriptions

Final URL ⓘ

https://www.esellerhub.com/

Required

Business name ⓘ






Esellerhub

Required

10 / 25

Images ⓘ

Add up to 15 images [Learn more](#)



+3

Edit

At least 1 landscape image is required

At least 1 square image is required

Logos ⓘ

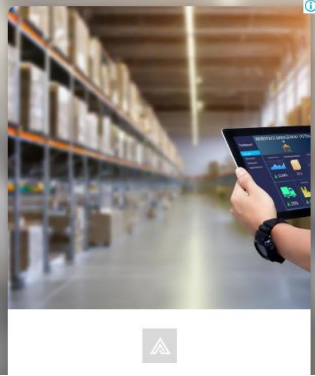
Add up to 5 logos

Preview

Websites and apps

YouTube and Gmail

Example of your ad



All changes saved

Overview

Ads

Sort by: Impressions

Ad group 1

DESIGN

ORGANIZE

MANAGEMENT

PLANNING

ANALYSIS

CT MANAGEMENT SOFTWARE

Supplier Management

Custom Inventory Management Software

Ads

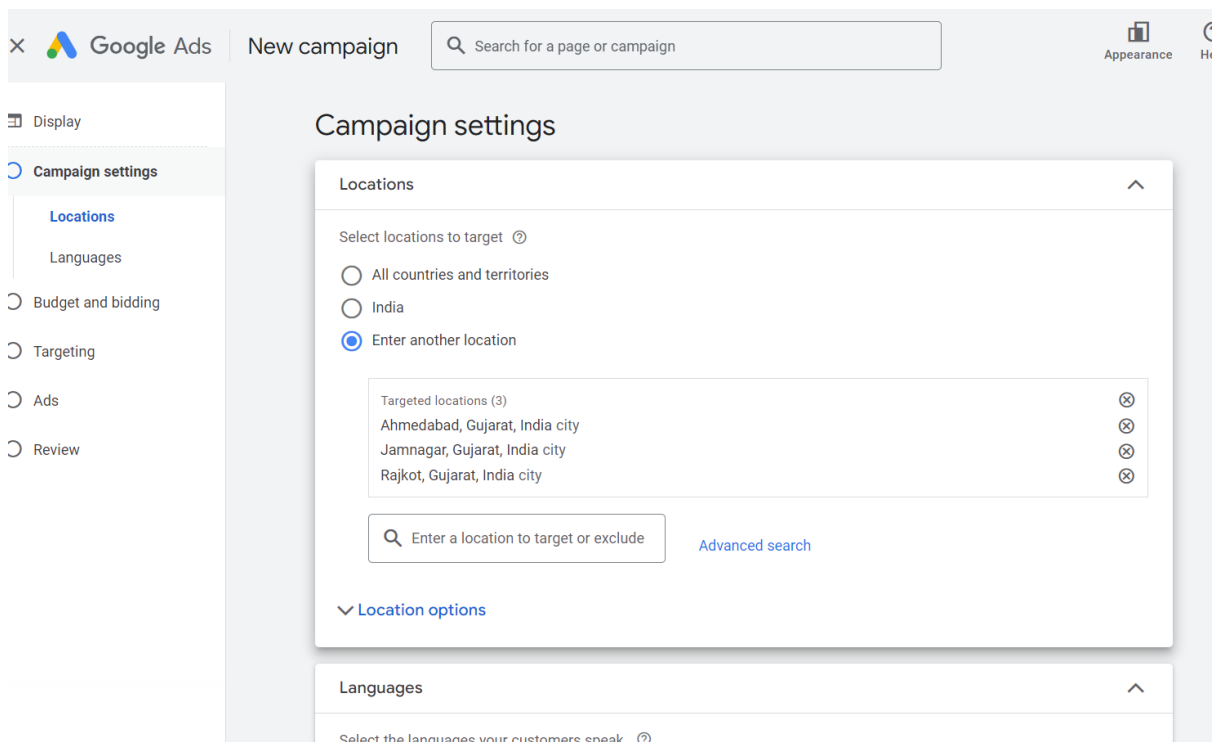
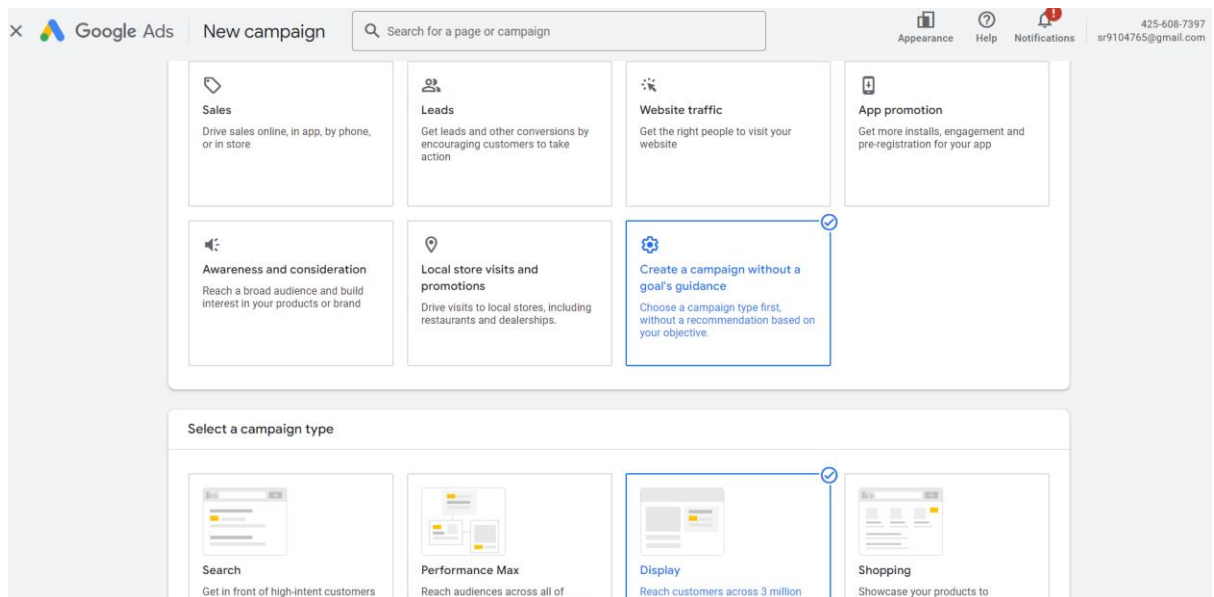
Assets

< 1 / 1 >

Que.6 Create an ad for
<http://www.designer2developer.com>

- Create an ad for the display network.
- Choose a proper Target audience.
- Expected conversion: need maximum user engagement within the budget.
- Budget: 5000.

Ans.



×

Google Ads

New campaign

🔍

Search for a page or campaign

Appearance

Help

Noti

📅 Display

🔗 Campaign settings

🔗 Budget and bidding

🔗 Targeting

🔗 Ads

🔗 Review

All changes saved

Budget and bidding

Budget

Set your average daily budget for this campaign

₹ 5,000.00

The most you'll pay per month is your daily budget times 30.4 (the average number of days in a month). Some days you might spend more or less than your daily budget. [Learn more](#)

Bidding

What do you want to focus on? ⓘ

Conversions ▾

Recommended for your campaign goal

How do you want to get conversions? ⓘ

Automatically maximize conversions ▾

☐ Set a target cost per action

✔

This campaign will use the **Maximize conversions** bid strategy to help you get the most conversions for your budget

[Or, select a bid strategy directly \(not recommended\)](#)

×

Google Ads

New campaign

🔍

Search for a page or campaign

Appearance

Help

Noti

📅 Display

🔗 Campaign settings

🔗 Budget and bidding

🔗 Targeting

🔗 Ads

🔗 Review

All changes saved

Targeting

People

Audience Segments

Suggest who should see your ads. You can create new segments in [Audience Manager](#). ⓘ

Targeted segments (4)

What they are actively researching or planning
Business Marketing + 3 more

Optimized targeting

On

▾

⚙️ Add targeting

Next

