```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
df = pd.read csv('Customer Churn.csv')
df.head()
   customerID gender SeniorCitizen Partner Dependents tenure
PhoneService \
  7590-VHVEG Female
                                          Yes
                                                      No
                                                               1
No
1 5575-GNVDE
                 Male
                                           No
                                                      No
                                                               34
Yes
2 3668-QPYBK
                                           No
                                                               2
                 Male
                                                      No
Yes
3 7795-CF0CW
                                           No
                                                               45
                 Male
                                                      No
No
                                                               2
4 9237-HQITU Female
                                           No
                                                      No
Yes
      MultipleLines InternetService OnlineSecurity ...
DeviceProtection
0 No phone service
                                 DSL
                                                 No
                                                    . . .
No
                                 DSL
1
                 No
                                                Yes
Yes
2
                 No
                                 DSL
                                                Yes
No
                                                Yes ...
3 No phone service
                                 DSL
Yes
                        Fiber optic
4
                 No
                                                 No ...
No
  TechSupport StreamingTV StreamingMovies
                                                  Contract
PaperlessBilling \
                                            Month-to-month
           No
                       No
                                        No
Yes
1
           No
                       No
                                        No
                                                  One year
No
2
                                            Month-to-month
           No
                       No
                                        No
Yes
3
          Yes
                       No
                                                  One year
                                        No
No
           No
                                            Month-to-month
4
                       No
                                        No
Yes
               PaymentMethod MonthlyCharges TotalCharges Churn
0
            Electronic check
                                       29.85
                                                     29.85
                                                               No
```

```
1
                Mailed check
                                       56.95
                                                     1889.5
                                                               No
2
                Mailed check
                                       53.85
                                                     108.15
                                                              Yes
3
   Bank transfer (automatic)
                                       42.30
                                                    1840.75
                                                               No
            Electronic check
                                       70.70
                                                     151.65
                                                              Yes
[5 rows x 21 columns]
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
 #
     Column
                        Non-Null Count
                                        Dtype
 0
                                        object
     customerID
                        7043 non-null
 1
     gender
                        7043 non-null
                                        object
 2
     SeniorCitizen
                       7043 non-null
                                        int64
 3
                       7043 non-null
                                        object
     Partner
 4
     Dependents
                       7043 non-null
                                        object
 5
                        7043 non-null
     tenure
                                        int64
 6
     PhoneService
                       7043 non-null
                                        object
 7
     MultipleLines
                                        object
                       7043 non-null
 8
                       7043 non-null
                                        object
     InternetService
 9
     OnlineSecurity
                       7043 non-null
                                        object
                                        object
 10 OnlineBackup
                       7043 non-null
 11
    DeviceProtection
                       7043 non-null
                                        object
 12
    TechSupport
                       7043 non-null
                                        object
                       7043 non-null
 13
    StreamingTV
                                        object
 14 StreamingMovies
                       7043 non-null
                                        object
 15 Contract
                        7043 non-null
                                        object
 16 PaperlessBilling
                       7043 non-null
                                        object
 17 PaymentMethod
                       7043 non-null
                                        object
 18 MonthlyCharges
                        7043 non-null
                                        float64
     TotalCharges
                       7043 non-null
 19
                                        object
 20
                        7043 non-null
     Churn
                                        object
dtypes: float64(1), int64(2), object(18)
memory usage: 1.1+ MB
# Replacing blanks with 0 as tenure is 0 and no of total charge are
recorded
df['TotalCharges'] = df['TotalCharges'].replace(" ",0)
df['TotalCharges'] = df['TotalCharges'].astype("float")
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
 #
     Column
                        Non-Null Count
                                        Dtype
```

```
0
                        7043 non-null
     customerID
                                         object
 1
                        7043 non-null
                                         object
     gender
 2
     SeniorCitizen
                        7043 non-null
                                         int64
 3
                        7043 non-null
                                         object
     Partner
 4
     Dependents
                        7043 non-null
                                         object
 5
                        7043 non-null
                                         int64
     tenure
 6
                        7043 non-null
     PhoneService
                                         object
 7
                        7043 non-null
     MultipleLines
                                         object
 8
     InternetService
                        7043 non-null
                                         object
 9
     OnlineSecurity
                        7043 non-null
                                         object
 10
     OnlineBackup
                        7043 non-null
                                         object
 11
     DeviceProtection
                        7043 non-null
                                         object
 12
                        7043 non-null
     TechSupport
                                         object
 13
     StreamingTV
                        7043 non-null
                                         object
 14 StreamingMovies
                        7043 non-null
                                         object
 15
                        7043 non-null
    Contract
                                         object
 16 PaperlessBilling
                        7043 non-null
                                         object
                        7043 non-null
 17
     PaymentMethod
                                         object
 18
                                         float64
     MonthlyCharges
                        7043 non-null
19
                        7043 non-null
     TotalCharges
                                         float64
 20
     Churn
                        7043 non-null
                                         object
dtypes: float64(2), int64(2), object(17)
memory usage: 1.1+ MB
df.isnull().sum().sum()
0
# display statistcal summary
df.describe()
       SeniorCitizen
                                    MonthlyCharges
                                                     TotalCharges
                            tenure
         7043.000000
                       7043,000000
                                        7043.000000
count
                                                      7043.000000
mean
            0.162147
                         32.371149
                                          64.761692
                                                      2279.734304
std
            0.368612
                         24.559481
                                          30.090047
                                                      2266.794470
            0.000000
min
                          0.000000
                                          18.250000
                                                          0.000000
25%
            0.000000
                          9.000000
                                          35.500000
                                                       398.550000
50%
            0.000000
                         29.000000
                                          70.350000
                                                      1394.550000
75%
            0.000000
                         55.000000
                                          89.850000
                                                      3786.600000
                         72.000000
                                         118.750000
                                                      8684.800000
max
            1.000000
df.duplicated().sum()
df["customerID"].duplicated().sum()
0
df cleaned = df.drop duplicates()
```

```
print("Original rows:",len(df))
print("Rows after removing duplicates:", len(df_cleaned))
print("No. of Duplicates remove:", len(df) - len(df_cleaned))
Original rows: 7043
Rows after removing duplicates: 7043
No. of Duplicates remove: 0
# Converted 0 and 1 values of senior citizen to yes/no to make it
easier to understand
def conv(value):
    if value == 1:
        return"Yes"
    else:
        return"No"
df['SeniorCitizen'] = df['SeniorCitizen'].apply(conv)
df.head(20)
    customerID gender SeniorCitizen Partner Dependents tenure
PhoneService \
    7590-VHVEG Female
                                   No
                                           Yes
                                                       No
                                                                 1
No
                  Male
1
    5575 - GNVDE
                                   No
                                            No
                                                       No
                                                                34
Yes
                                                                 2
2
    3668-0PYBK
                  Male
                                            No
                                                       No
                                   No
Yes
3
    7795 - CFOCW
                  Male
                                            No
                                                       No
                                                                45
                                   No
No
4
    9237-HQITU
                Female
                                   No
                                            No
                                                       No
                                                                 2
Yes
5
    9305 - CDSKC
                                            No
                                                       No
                                                                 8
                Female
                                   No
Yes
6
    1452-KI0VK
                  Male
                                   No
                                            No
                                                      Yes
                                                                22
Yes
7
    6713-0K0MC
                Female
                                            No
                                                       No
                                                                10
                                   No
No
    7892-P00KP
                Female
                                                       No
                                                                28
8
                                   No
                                           Yes
Yes
9
    6388-TABGU
                  Male
                                   No
                                            No
                                                      Yes
                                                                62
Yes
10 9763-GRSKD
                  Male
                                   No
                                          Yes
                                                      Yes
                                                                13
Yes
11 7469-LKBCI
                  Male
                                   No
                                            No
                                                       No
                                                                16
Yes
12 8091-TTVAX
                  Male
                                   No
                                           Yes
                                                       No
                                                                58
Yes
13 0280-XJGEX
                                                                49
                  Male
                                   No
                                            No
                                                       No
```

Yes 14 Yes	5129-JLPIS	Male	No	No	No	25	
15 Yes 16 Yes 17 Yes 18	3655-SNQYZ	Female	No	Yes	Yes	69	
	8191-XWSZG	Female	No	No	No	52	
	9959-W0FKT	Male	No	No	Yes	71	
	4190-MFLUW	Female	No	Yes	Yes	10	
Yes 19 Yes	4183-MYFRB	Female	No	No	No	21	
0 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	Multiple No phone se  No phone se	rvice No No rvice No Yes Yes	ernetService DSL DSL DSL DSL Fiber optic Fiber optic Fiber optic DSL DSL No Fiber optic	No interne	No No Yes Yes		
0 1 2 3 4 5 6 7 8 9 10	DevicePr	No Yes No Yes No No Yes No No		Support No No No Yes No No No No Yes No No Yes No No Service No	Stre	No No No No Yes Yes No Yes	

```
12
                      Yes
                                               No
                                                                     Yes
13
                      Yes
                                                                     Yes
                                               No
14
                      Yes
                                             Yes
                                                                     Yes
15
                      Yes
                                             Yes
                                                                     Yes
16
    No internet service
                           No internet service
                                                   No internet service
17
                      Yes
                                               No
                                                                     Yes
18
                      Yes
                                             Yes
                                                                      No
19
                      Yes
                                               No
                                                                      No
         StreamingMovies
                                  Contract PaperlessBilling
0
                           Month-to-month
                       No
                                                           Yes
1
                                  One year
                                                            No
                       No
                                                           Yes
2
                       No
                           Month-to-month
3
                       No
                                  One year
                                                            No
4
                       No
                           Month-to-month
                                                           Yes
5
                      Yes
                           Month-to-month
                                                           Yes
6
                       No
                           Month-to-month
                                                           Yes
7
                       No
                           Month-to-month
                                                            No
8
                      Yes
                           Month-to-month
                                                           Yes
9
                                  One year
                       No
                                                            No
10
                           Month-to-month
                       No
                                                           Yes
                                  Two year
11
    No internet service
                                                            No
12
                      Yes
                                  One year
                                                            No
13
                      Yes
                           Month-to-month
                                                           Yes
14
                      Yes
                           Month-to-month
                                                           Yes
15
                      Yes
                                  Two year
                                                            No
16
    No internet service
                                  One year
                                                            No
17
                      Yes
                                  Two year
                                                            No
18
                       No
                           Month-to-month
                                                            No
19
                      Yes
                           Month-to-month
                                                           Yes
                  PaymentMethod MonthlyCharges
                                                   TotalCharges
                                                                   Churn
0
              Electronic check
                                           29.85
                                                           29.85
                                                                      No
1
                   Mailed check
                                           56.95
                                                         1889.50
                                                                      No
2
                   Mailed check
                                           53.85
                                                          108.15
                                                                     Yes
3
    Bank transfer (automatic)
                                           42.30
                                                         1840.75
                                                                      No
4
              Electronic check
                                           70.70
                                                          151.65
                                                                     Yes
5
              Electronic check
                                           99.65
                                                          820.50
                                                                     Yes
6
      Credit card (automatic)
                                           89.10
                                                         1949.40
                                                                      No
7
                                           29.75
                                                          301.90
                   Mailed check
                                                                      No
8
              Electronic check
                                          104.80
                                                         3046.05
                                                                     Yes
9
    Bank transfer (automatic)
                                           56.15
                                                         3487.95
                                                                      No
10
                   Mailed check
                                           49.95
                                                          587.45
                                                                      No
11
      Credit card (automatic)
                                           18.95
                                                          326.80
                                                                      No
      Credit card (automatic)
12
                                          100.35
                                                         5681.10
                                                                      No
13
    Bank transfer (automatic)
                                          103.70
                                                         5036.30
                                                                     Yes
                                          105.50
14
              Electronic check
                                                         2686.05
                                                                      No
15
      Credit card (automatic)
                                          113.25
                                                         7895.15
                                                                      No
                   Mailed check
                                                         1022.95
16
                                           20.65
                                                                      No
```

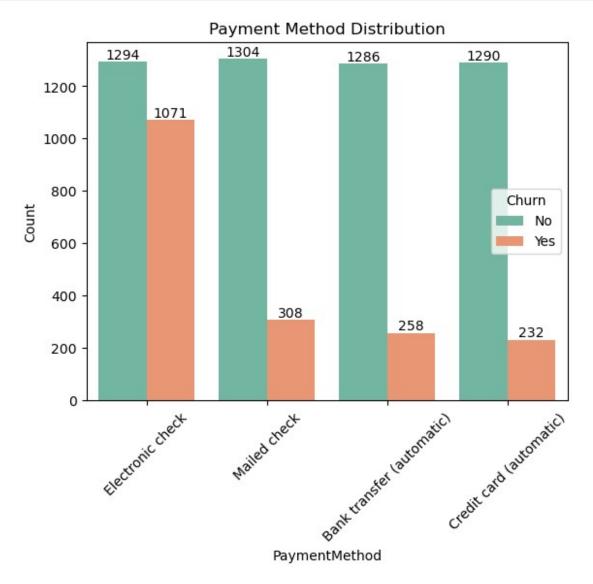
```
17
    Bank transfer (automatic)
                                        106.70
                                                     7382.25
                                                                  No
      Credit card (automatic)
                                                      528.35
18
                                        55.20
                                                                Yes
19
             Electronic check
                                        90.05
                                                     1862.90
                                                                  No
[20 rows x 21 columns]
df['PaymentMethod'].value counts()
PaymentMethod
Electronic check
                              2365
Mailed check
                              1612
Bank transfer (automatic)
                              1544
Credit card (automatic)
                              1522
Name: count, dtype: int64
# checking for missing value
missing values = df.isnull().sum()
print(missing_values)
                     0
customerID
aender
                     0
SeniorCitizen
                     0
Partner
                     0
                     0
Dependents
                     0
tenure
PhoneService
                     0
MultipleLines
                     0
InternetService
                     0
OnlineSecurity
                     0
OnlineBackup
                     0
DeviceProtection
                     0
                     0
TechSupport
StreamingTV
                     0
                     0
StreamingMovies
Contract
                     0
PaperlessBilling
                     0
PaymentMethod
                     0
MonthlyCharges
                     0
                     0
TotalCharges
Churn
                     0
dtype: int64
# Bar Chart
# Create the countplot
ax = sns.countplot(x='PaymentMethod', data=df, hue="Churn",
palette="Set2")
# Add title, labels, and bar labels
plt.title("Payment Method Distribution")
```

```
plt.xlabel("PaymentMethod")
plt.ylabel("Count")

# Add bar labels
for container in ax.containers:
    ax.bar_label(container, fmt="%.0f")

# Rotate x-axis labels
plt.xticks(rotation=45)

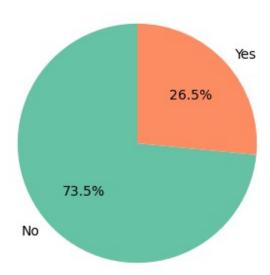
# Show the plot
plt.show()
```



# The customers is likely to churn when they is using electrcity check as a payemnt

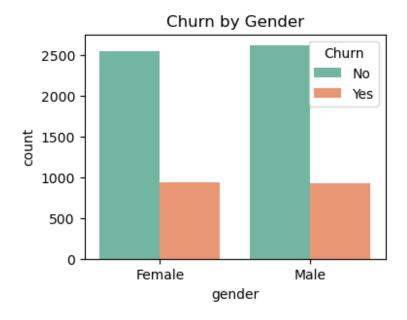
```
gb = df.groupby("Churn").agg({'Churn': "count"})
plt.figure(figsize=(5, 4))
colors = sns.color_palette("Set2")
plt.pie(gb['Churn'], labels=gb.index, autopct="%1.1f%%", startangle=90
,colors=colors)
plt.title("Percentage of Churned Customers", fontsize=10)
plt.show()
```

## Percentage of Churned Customers

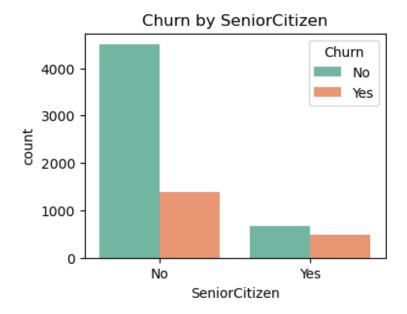


```
#from the given pie chart we can conclude that 26 54% of our customers
have churned out
#not let's explore the reas behind it

plt.figure(figsize =(4,3))
sns.countplot(x="gender", data= df, hue="Churn", palette="Set2")
plt.title("Churn by Gender")
plt.show()
```



```
plt.figure(figsize =(4,3))
sns.countplot(x="SeniorCitizen", data= df, hue="Churn",
palette="Set2")
plt.title("Churn by SeniorCitizen")
plt.show()
```

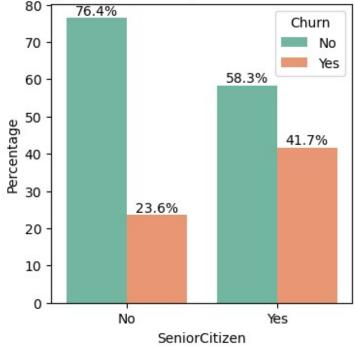


```
import matplotlib.pyplot as plt
import seaborn as sns
import pandas as pd

# Group the data and calculate the count of SeniorCitizen and Churn
```

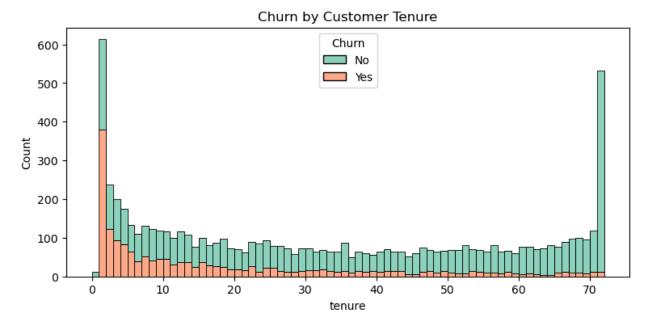
```
df grouped = df.groupby(['SeniorCitizen']
'Churn']).size().reset index(name='Count')
# Calculate the percentage for each SeniorCitizen group
df grouped['Percentage'] = df grouped.groupby('SeniorCitizen')
['Count'].transform(lambda x: 100 * x / x.sum())
# Create a figure
plt.figure(figsize=(4, 4))
# Plot a stacked bar chart with percentages
ax = sns.barplot(x='SeniorCitizen', y='Percentage', hue='Churn',
data=df grouped, palette="Set2")
# Add labels to the bars
for container in ax.containers:
    ax.bar label(container, fmt="%.1f%%")
# Add title and show the plot
plt.title("Churn by SeniorCitizen (Stacked with Percentages)")
plt.ylabel("Percentage")
plt.show()
```

## Churn by SeniorCitizen (Stacked with Percentages)



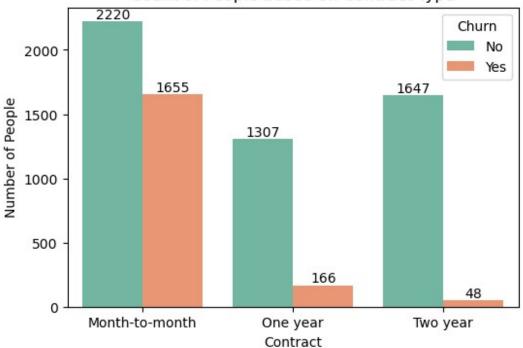
# comparative a greater percentage of people in senior citizen category have chured

```
plt.figure(figsize=(9,4))
sns.histplot(data=df, x='tenure', hue='Churn', multiple='stack',
palette="Set2", bins=72)
plt.title("Churn by Customer Tenure")
plt.show()
```



```
# People who have used our services for a long time have stayed and
people who haved used our services 1 or 2 month have churned
# Group by 'Contract' and 'Churn' and get the count
df grouped = df.groupby(['Contract',
'Churn']).size().reset index(name='Count')
# Create the bar plot
plt.figure(figsize=(6, 4))
ax = sns.barplot(x='Contract', y='Count', data=df_grouped,
hue='Churn', palette="Set2")
# Add labels to the bars
for container in ax.containers:
    ax.bar_label(container, fmt="%.0f")
# Set the title and show the plot
plt.title("Count of People Based on Contract Type")
plt.ylabel("Number of People")
plt.show()
```

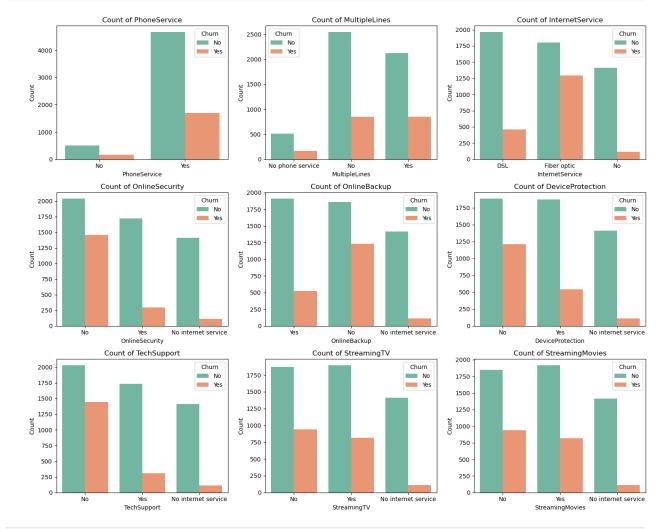
## Count of People Based on Contract Type



```
# people who have Month to Month contract are likely to churn then for
those who have 1 or 2 year of contract
df.columns.values
array(['customerID', 'gender', 'SeniorCitizen', 'Partner',
'Dependents',
       'tenure', 'PhoneService', 'MultipleLines', 'InternetService',
       'OnlineSecurity', 'OnlineBackup', 'DeviceProtection', 'TechSupport', 'StreamingTV', 'StreamingMovies', 'Contract',
       'PaperlessBilling', 'PaymentMethod', 'MonthlyCharges',
       'TotalCharges', 'Churn'], dtype=object)
# List of the columns you want to create count plots for
'TechSupport', 'StreamingTV', 'StreamingMovies']
# Create subplots
fig, axes = plt.subplots(3, 3, figsize=(15, 12)) # Adjust the size
and number of rows/columns as needed
axes = axes.flatten() # Flatten the 2D array of axes to 1D for easier
indexing
# Loop through the columns and create count plots
for i, column in enumerate(columns):
    sns.countplot(x=column, data=df, hue='Churn', palette="Set2",
```

```
ax=axes[i])
    axes[i].set_title(f'Count of {column}')
    axes[i].set_xlabel(column)
    axes[i].set_ylabel('Count')

# Adjust layout to avoid overlapping
plt.tight_layout()
plt.show()
```



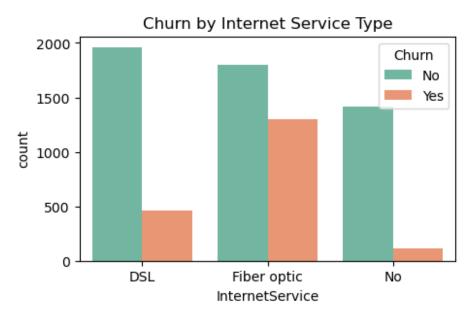
# The image shows multiple bar charts comparing customer churn across various services such as

# PhoneService, MultipleLines, InternetService, OnlineSecurity, OnlineBackup, DeviceProtection, TechSupport, StreamingTV, and StreamingMovies.

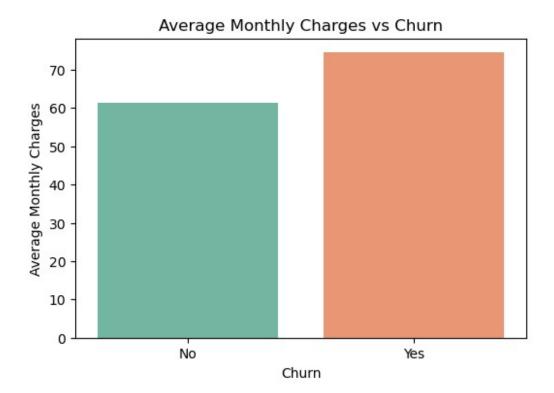
# It visualizes the counts of customers who churned versus those who didn't for each service type,

# categorized by whether customers used the service or not.

```
plt.figure(figsize=(5,3))
sns.countplot(x='InternetService', data=df, hue='Churn',
palette="Set2")
plt.title("Churn by Internet Service Type")
plt.show()
```



```
# Calculate the average monthly charges for each churn category
avg monthly charges = df.groupby('Churn')['MonthlyCharges'].mean()
# Create a bar plot
plt.figure(figsize=(6, 4))
sns.barplot(x=avg_monthly_charges.index, y=avg monthly charges.values,
palette="Set2")
plt.title('Average Monthly Charges vs Churn')
plt.xlabel('Churn')
plt.ylabel('Average Monthly Charges')
plt.show()
C:\Users\Administrator\AppData\Local\Temp\
ipykernel 13864\1257669959.py:6: FutureWarning:
Passing `palette` without assigning `hue` is deprecated and will be
removed in v0.14.0. Assign the `x` variable to `hue` and set
`legend=False` for the same effect.
  sns.barplot(x=avg_monthly_charges.index,
y=avg monthly charges.values, palette="Set2")
```



```
# Customers who churned have higher average monthly charges compared
to those who did not churn.

plt.figure(figsize=(6, 4))
sns.kdeplot(data=df, x='tenure', hue='Churn', fill=True,
palette="Set2")
plt.title('KDE Plot of Tenure for Churn vs Non-Churn')
plt.xlabel('Tenure')
plt.ylabel('Density')
plt.show()
```

